



Pursuit of Excellence Series

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Chapter 1- ME



1.1 TALENT VS PROFILE

- **Are you a Talent or a Profile in your organization?**
- **Organizations and HR practitioners tend to mix and use these two words interchangeably.**
- **When we begin our career, everyone starts as Profiles and unfortunately many remain just a “profile” despite years and decades of experience.**



1.2. 4Ws & 1H

- ❖ **Who is a Talent?**
- ❖ **Why is it important to be a Talent?**
- ❖ **When should we start developing and showing our Talents?**
- ❖ **What do we need to do to unleash our Talent(s)?**
- ❖ **How do we develop our Talent(s)?**



WHO?

EVERYONE has Talent(s).



WHY?

**It provides the pathway to
Success.**

WHEN?

**There is never a better
moment than NOW and it
is NEVER TOO LATE to
Begin.**



WHAT?

**We need to Understand
“HOW?” and Be Disciplined
& Practice / Action it.**



HOW?

**Practice the 10 Simple
Rules.**



1. Be(gin) Right

It is Critical we have the Right Start. From our dressing, behavior and attitude, make sure it's the right First and Lasting Impression we give our employers.

Everything Counts



2. Be of Value

**You are hired for a reason. You are not a warm body.
You are not a no-body.**

Be Useful- Work with your Strength(s)



3. Be On Time

Punctuality is important from your presence and your work submissions. Respect deadlines

Be Early



4. Be Helpful

Out-Serve and Out-Perform.

**Don't be Lazy & Complacent.
Go the extra mile.**



5. Be Good

**We all have our beliefs. Stay steadfast to them.
Don't sway as it allows us to work with a clear
conscience.**

People are Watching



6. Be Tough

But always be Kind. As you move up the organization hierarchy, hard decisions are required.

Kindness is not Soft



7. Be Easy

Nobody likes a problematic staff. Remember Life is never perfect.

**Don't Whine & Complain-
Chin-up and Get Going**



8. Be Ready

Always ALWAYS be prepared to seize the opportunity when it arises.

ALWAYS be Ready



9. Be Creative

Learn and practice from Experiences to make your Own Opportunity(ies) but always remember Rule No 5.

Never waste an Experience or Crisis



10. Be Positive

**Positivity breeds Energy in Yourself and Others.
Glass half full or empty? Ripple or Wave? Does not
matter; Start today.**

Just Do It!



CONCLUSION

Everyone has Talent.

But if you judge a fish by its ability to climb a tree, it will live its whole life believing that it is stupid & without talent.



**NO ONE IS INDISPENSABLE
BUT THAT SHOULD NOT STOP YOU FROM
MAKING YOURSELF INDISPENSABLE**



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Thank You