





**THE MISSOURI BELTING  
COMPANY WAS FOUNDED  
BY GEORGE ENGELSMANN  
IN 1892.**

*Leather conveyor belts were the company's first products. As a dominant meatpacking center at the time, St. Louis was the perfect location for operations. By 1921, William H. Engelsmann, George's son, joined the business, eventually serving as General Partner and Treasurer and working for the company until 1969.*



Together with his two sons, William sold his interest and formed a new company—the true beginning of what we know as Beltservice Corporation today.

The business was initially operated from his son Dick's apartment, but the company soon leased a 10,000 square foot warehouse and hired its first employees.

By 1972, a consistent sales strategy for the company emerged: to sell only to distributors and original equipment manufacturers. Service, integrity, honesty and fair value are established as the Beltservice Corporation values. A running cougar becomes the company's logo, representing the company's strength, speed and efficiency.

Richard L. Heintzelman joined the company and led the implementation of product testing procedures, standard methods of operation and systemized quality control techniques.



Over the next seven years, the company moved and expanded occupying 75,000 square feet in Maryland Heights, MO and opened its first branch location in Sacramento, CA.

Throughout the 1980s, more full-service branches were established throughout the country, two companies were acquired and the Beltwall® product line was introduced to the marketplace.

The 1990s began with the move to a new plant and office in the western suburbs of St. Louis County. Subsidiary conveyor belting companies were founded in Mexico and Canada, leading to the Beltwall Division of Beltservice Corporation receiving the “E” Award for exporting excellence from the President’s Council of Economic Advisors.

After several branches opened and expanded throughout the 90s, the new millennium began with the expansion of our headquarters by 86,400 square feet, now comprising 288,000 square feet of manufacturing, storage and office space. Manufacturing was modernized by introducing computer automation and adding the ability to offer custom-cut parts.



In 2019, extensive renovations were made to the St. Louis warehouse. An 18,000 square foot climate controlled production space was designed around the core concepts of cleanliness and efficiency.

This significant investment continues to support a diverse line of exceptional products and services that make Beltservice Corporation the supplier of choice for distributors and OEMs everywhere.

Plant expansions, modernizations and acquisitions continue to this day.

In our fourth generation of family leadership, Dick Engelsmann serves as Chairman, Tom Acker as CEO and Ken Engelsmann acts as President.





## *Get it* **DONE**

- Complete the task at hand with minimal supervision and maximum collaboration.
- Be a team player who is also self-sufficient.
- Solve problems with a can-do attitude.
- Be positive and “all-in” when doing your job.



## *Raise the* **STANDARD**

- Strive to continually improve yourself and the organization around you.
- Do not accept mediocrity.
- Be open to learning and be willing to teach.
- Have vision and understanding to be the best in the industry.



## *Do the* **RIGHT THING**

- Put the greater good above all else.
- See the big picture and know the value of honesty and integrity.
- Be both humble and confident.
- Lead by example.



## *Passion* **FOR SERVICE**

- Deliver a high-quality experience to customers, internal and external.
- Be responsive and dedicated to others.
- Do what you have committed to do with energy and enthusiasm.

**OUR CORE VALUES** ARE  
THE FOUNDATION OF OUR RELATIONSHIPS

# ADDING VALUE

TO EVERYTHING WE TOUCH

This is our Core Focus and best represents who we are – it is our purpose, our cause and our passion. The heart of this concept goes beyond the products we offer, as it is most meaningful to the relationships we build. Our core values are our foundation while our unique attributes allow us to deliver concepts designed to add value to you, our customer.

## **Customers**

*Building a strong partnership that will move your business forward*

## **Global Supplier Network**

*Being a trusted and reliable partner*

## **Employees**

*Providing a safe and secure environment for a rewarding and fulfilling career*

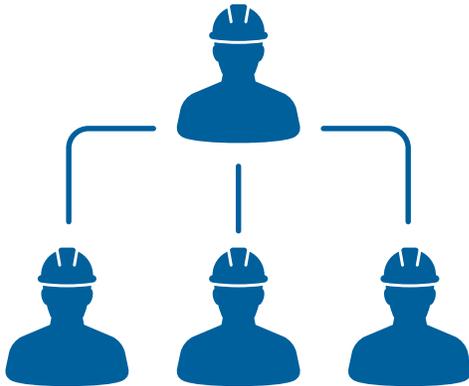
## **Industries and Local Communities**

*Making positive and lasting contributions*

# *HOW WE* **GO TO MARKET**

We work exclusively with two distinct categories of resellers:  
**Industrial Distributors** and **Original Equipment Manufacturers (OEMs)**.

## Industrial Distributors

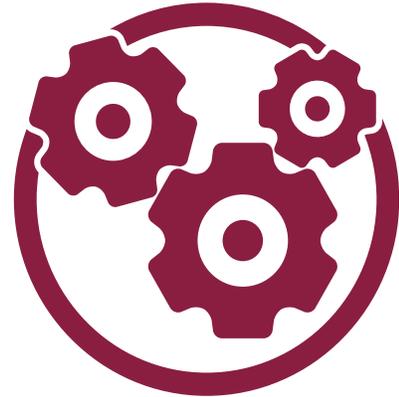


**Most complete inventory of belting in the world**

**Complete offering of value-added fabrications**

**Our resources at your disposal**

## Original Equipment Manufacturers



**Single access point for conveyor belts and accessories**

**Dedicated resources to deliver unique solutions**

**Dedicated OEM support team**



## INDUSTRIAL DISTRIBUTORS

We know conveyor belting and what it takes to lower the true cost of distribution. This is one of our key proven concepts, perfected with over 50 years of industry experience. Our focus is adding value to belting, which in turn adds value to your business.

Although we are an “open line”, our most valued distributors are those who share our focus on conveyor belting as they are the most capable to leverage this proven concept.

# WE LOWER THE TRUE COST OF DISTRIBUTION

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## WE CARRY THE **MOST COMPLETE INVENTORY OF BELTING** IN THE WORLD

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You only have to buy the belting you need, whether that means a cut piece, partial slab or full slab. This lets our customers use our inventory to supplement their existing products and keep costs at a minimum.

## WE HAVE THE MOST COMPLETE OFFERING OF **VALUE-ADDED FABRICATIONS**

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By working with us, you can focus on the belting you specialize in while we handle the rest. This approach allows you to continue providing quality products without limiting what you can offer customers.

## WE PUT OUR **RESOURCES AT YOUR DISPOSAL** AND NEVER SELL TO END USERS

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Distributors are our valued customers who we want to see succeed and grow. We want you to know that we are always privileged for the opportunity to serve you and will not conflict with you in the sales channel.

## INVENTORY MANAGEMENT

- Broadest and most complete inventory in the world

## EXPERTISE

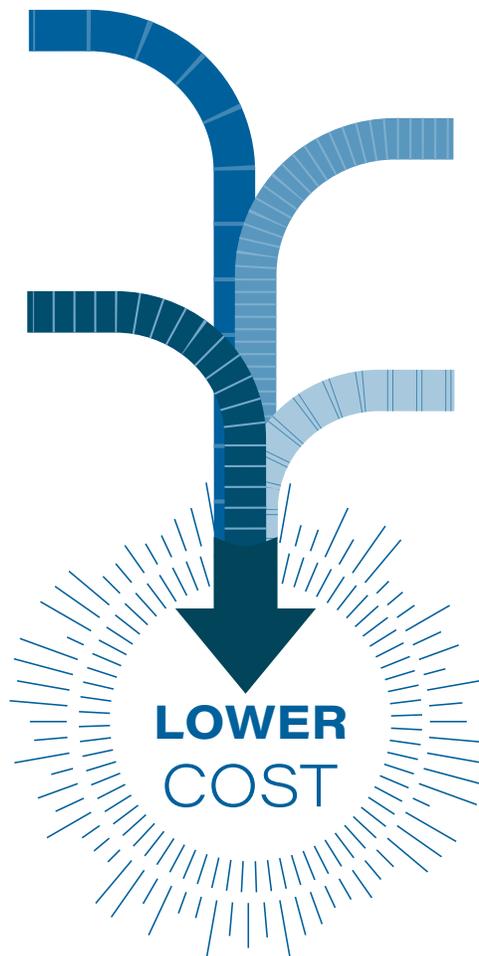
- Extensive product and application knowledge
- Helping with training and marketing materials

## ADDED VALUE

- Deepest and most complete fabrication capabilities

## ACCESS TO RESOURCES

- Promote your business and brand
- We are always privileged for the opportunity to serve you





## **ORIGINAL EQUIPMENT MANUFACTURERS**

A conveyor belt can seem simple but is often one of the most critical parts of any system. We are committed to providing custom solutions to increase efficiency and satisfy customers.

Our target OEMs are those who cannot be adequately serviced through distribution due to size, market constraints or unique challenges.

# WE DELIVER PERSONALIZED CONVEYANCE SOLUTIONS

## WE PROVIDE A SINGLE ACCESS POINT FOR **CONVEYOR BELTS AND ACCESSORIES**

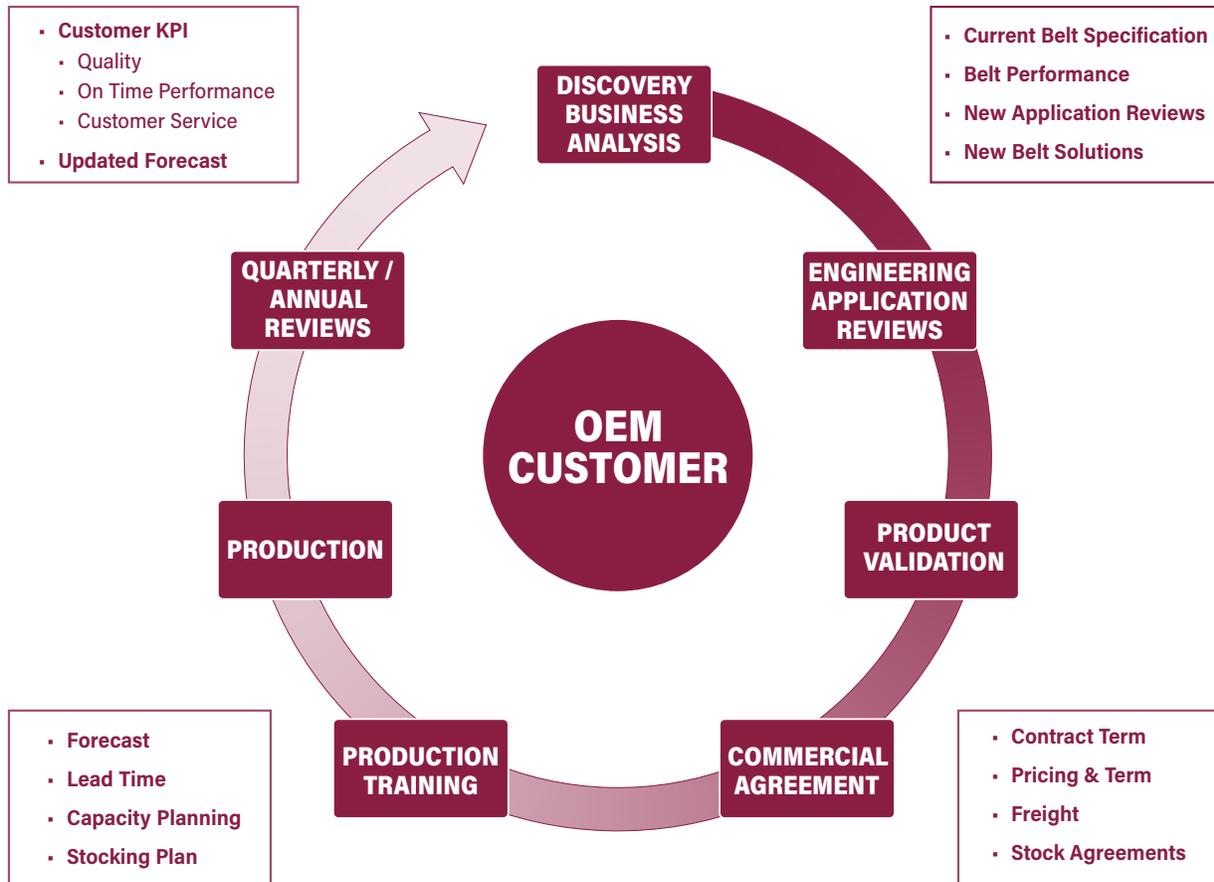
Our streamlined supply chains keep our products in-stock to cut down on lead times. Order your next cut piece, partial slab or full slab when you need it at our one-stop shop.

## WE HAVE **DEDICATED RESOURCES** TO DELIVER SOLUTIONS UNIQUE TO YOU

Our experts have worked with countless industries to develop solutions for conveyor products. From replacing a worn-out belt to custom building something unique, we will find what works best for you.

## WE HAVE A **DEDICATED OEM SUPPORT TEAM** READY TO ASSIST YOU

By getting to know you and your business, we gain the ability to personalize our services to your standards. Having a partner who knows what you need and when you need it can make all the difference when it comes to finding the right solutions.



# CORE PRODUCTS

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Our core product line provides solutions to customers using high quality materials and innovative ideas. Fabricated by our highly trained specialists, our core belts provide long-lasting, productive solutions across a wide array of applications in today's ever-changing world.



**LD LIGHT DUTY**

A variety of compounds are available including rubber, nitrile, leather, silicone, butyl, Teflon, PVC and FS covers for most demanding applications.

Light Duty belting with cover impressions/profiles are commonly used to prevent back sliding on incline conveyors.

**HD INCLINE BELTING**

Incline belting is used in high-incline environments, utilizing cover textures and vulcanized profiles to keep transported materials secure while in motion.

With an array of different compounds available for fabrication, incline belts can be implemented with virtually any application.

**HD HEAVY DUTY**

More than 50 separate types of heavy-duty black rubber belt specifications are in stock for cut flat belt or custom-fabricated orders.

We offer a variety of cover thicknesses and can customize belts to provide abrasion and impact resistance, oil and temperature-resisting properties and flame-retardancy.

**IP INTERWOVEN PVC**

PVC belting offers high service yield and is the best value for most food and package handling applications. Low stretch and high lace retention are common characteristics found on these versatile belts.



# VALUE ADDED FABRICATION

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Custom profiles improve base belts with additional features that boost performance and productivity in critical applications. With each belt customized to your exact specifications, our value added fabrications provide innovative solutions for the most unique applications in a wide range of industries.



**HD CUSTOM RUBBER PROFILES**

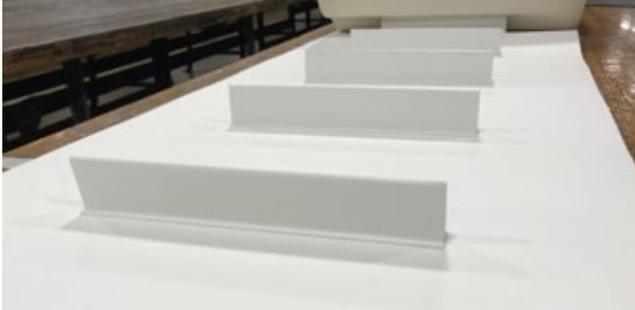
A wide range of custom fabrications are available to meet your specific needs.

From large high incline heavy duty cleated belts to light duty food grade belts, our experienced craftsman can fabricate unique belting products to your exact specifications.



**LD CUSTOM PVC PROFILES**

These belts can be made from compounds including rubber, nitrile, leather, silicone, butyl, Teflon and PVC to cover any light material handling application.



**HD CUSTOM FABRICATIONS**

Special fabrications are available for those unique applications that require extra customization. Folded or molded edges, precision grinding and perforations are common custom fabrications that can be added to most belting products.



**FF INTEGRALLY MOLDED FABFLEX®**

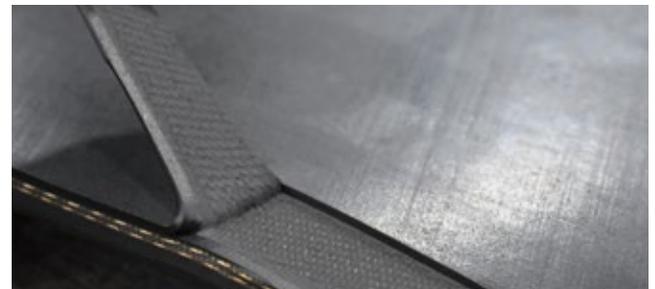
Fabflex belts are manufactured from heavy duty synthetic fabric with high-grade covers. Integrally molded cleats and profiles are part of the belt's unique solid construction.



**HD SPLICING**

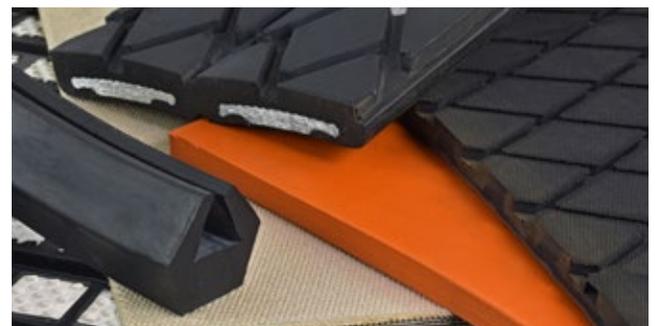
Joining the ends of conveyor belts can be achieved by a variety of methods to accommodate every application.

Vulcanized splices provide a continuous, smooth and strong connection. Lacing (mechanical fasteners) are ideal for quick installations with minimum downtime. A lace pin is provided to securely connect the two ends.



**KS ACCESSORIES / KITS & SUPPLIES**

A large selection of components, raw materials and accessories are available to assist with your conveyor belt upgrades and repairs. Most items are on the shelf and ship within 24 hours.



## APPLICATION / INDUSTRY FOCUSED PRODUCT GROUPS

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These specialized products use unique designs and compounds to counter the effects of potentially damaging environments and materials and maximize operational efficiency. Made to endure unique working conditions, our application / industry focused belts provide reliable, resilient solutions for specialty applications.



**AP DRY BULK POWDER CONVEYING**

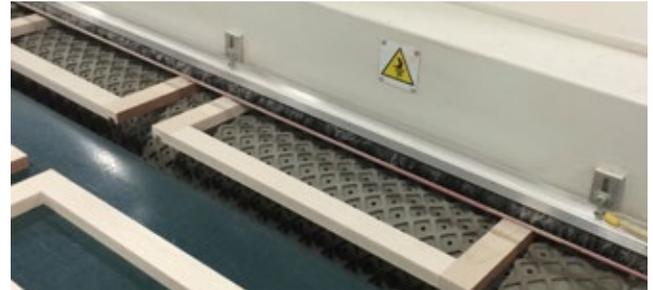
Fluidized beds can be found in the bottoms of silos, trailers, railcars, ships and barges. A wide variety of dry bulk powders are carried using this “Live Bottom” technology for emptying vessels and storage containers.

This method is extremely efficient, has a low operating cost and is often the most economical to purchase and install.



**SF SURFACE FINISHING**

We offer the best belting for wood and metal finishing industries. Our belts are designed specifically to meet OEM requirements and we offer the clear top choice belt of Cabinet Sander OEM’s worldwide. Our carcass constructions utilize a variety of cross rigid properties to resist edge curl and provide a flat, stable carrying surface for wood panels and metal parts.



**BL BLAST BELTS**

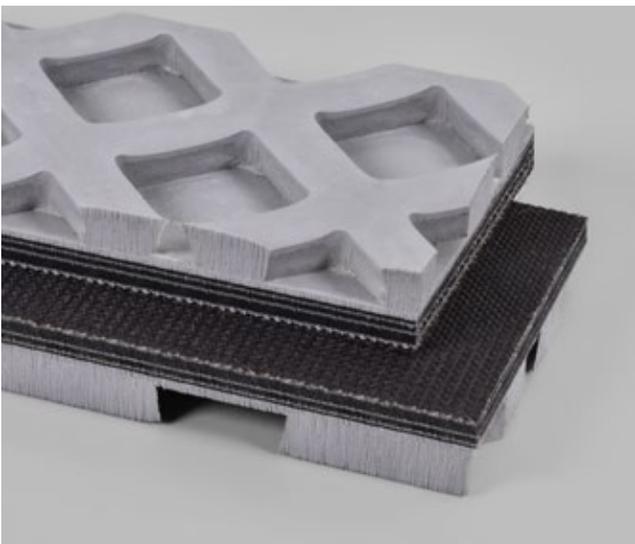
A blast belt is a highly fabricated belt used in airless roto-blast cleaning machines, tumbling items being cleaned or deburred through a stream of abrasive particles.



**SF WOOD SFMB**

Larger surface finishing machines need additional transverse stability and our wood line of SFMB belts cover the most demanding OEM requirements. We offer these belts perforated, with endless splice or “pin-and-go” with hidden mechanical lace for quick and easy installation.

**BeltTS**  
Belt Technical Specialties



**WF WEIGH FEEDER BELTS**

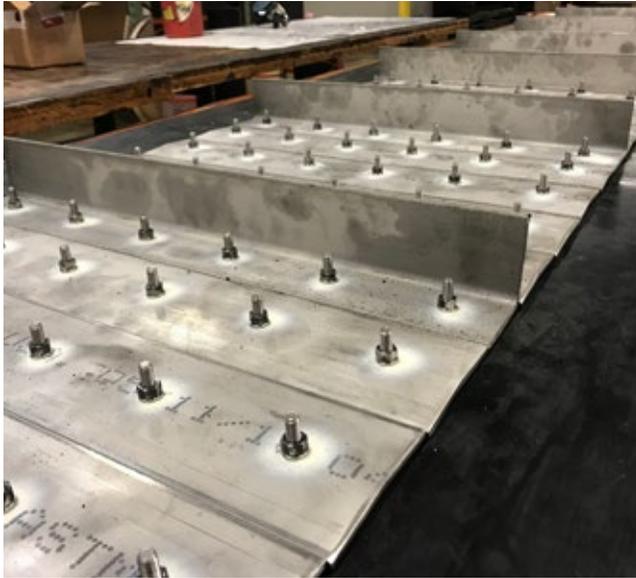
We manufacture an array of both flat and fabricated weigh feeder belts used to transport coal, ore, rock, minerals and food products. Fabrications are available and include options for concealing mechanical splices to improve performance and make cleaning easier.



### HA HIGH ABRASIVES

Magnetic separator belts utilize electromagnets to separate metals from non-metals when sorting recycling and similar materials.

The collected metal is then carried outside of the magnetic field, safely dumping the metal into a collection area. Available in rubber, urethane and PVC, each is made durable enough to withstand impacts from sharp metal objects.



### CP CUSTOM CUT PARTS

A wide variety of shapes and sizes can be cut with exceptional edge quality. Our CNC waterjet and flash cutting capabilities keep us on the cutting edge of precision made custom parts.



### EB ELEVATOR BELTS

Our solid woven PVC and heavy duty rubber elevator belts are among the best performing products available to distributors and original equipment manufacturers. They feature low stretch, trouble free operation and high bucket bolt-holding ability.

We stock specially compounded belts that are oil resistant and static conductive for grain elevator applications.



### HA CAST URETHANE & RUBBER

Rubber and cast urethane parts can be produced in a variety of compounds. Common materials include: Urethane, EPDM, nitrile, SBR and natural rubber to name a few. Special molds and tooling can be designed and machined to your specifications.



**BW BELT WALL®**

Beltwall® has over 40 years of design and fabrication experience producing the highest quality steep incline conveyor belts in the market. Large savings make steep incline conveyors an economical alternative to conventional trough conveyors.



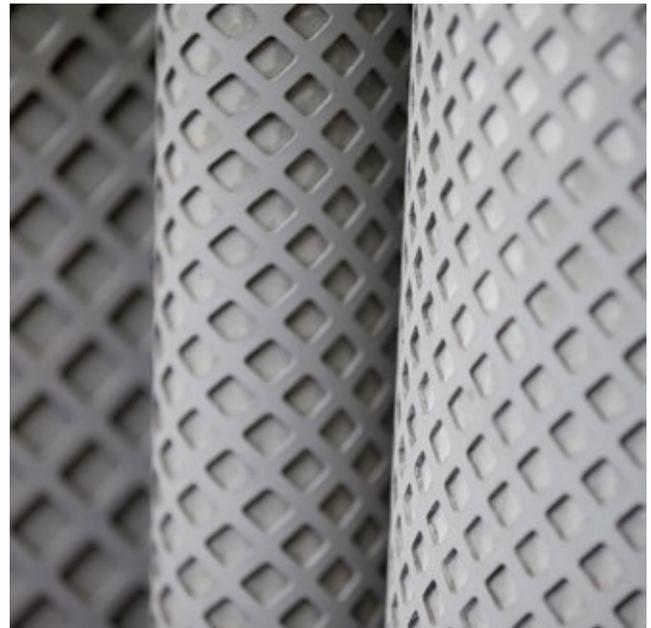
**FB FILTRATION BELTS**

BeltTS is recognized as the leading international manufacturer of drainage belts and related rubber belt filtration products. The design and production team have created over 1,000 drainage belt solutions to support global industries requiring an efficient slurry dewatering process.



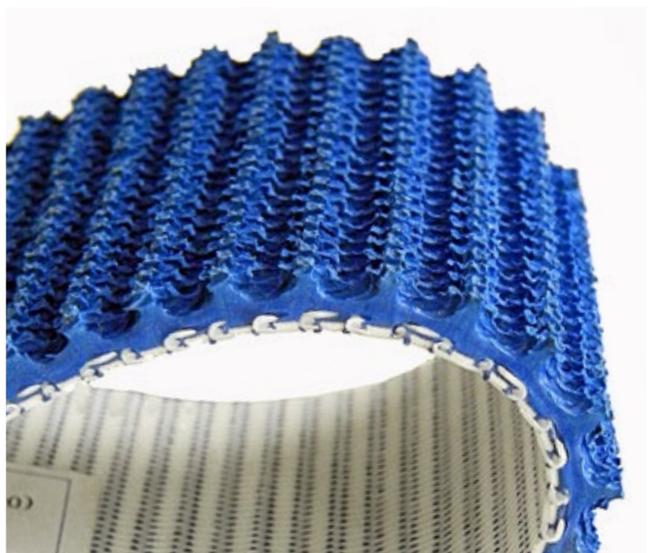
**TE TRULY ENDLESS**

Italian made replacement belts for any machine style or function. BeltTS is the worlds' top wood and metal sanding belt manufacturer and we apply our knowledge towards the client's specific surface finishing requirements.



**ZL ZIPLINK**

ZipLink is a breakthrough in belting design that combines time tested rubber cover materials with a structured spiral link mesh that can be easily spliced at any length into a continuous belt without the need for special tools, presses or other equipment.



# LIGHTWEIGHT PRODUCTS

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Lightweight products offer perfect solutions for increasing system performance and extending belt life. Manufactured with specialized designs and materials, our lightweight belts provide high quality, innovative solutions.



**LT LIGHTWEIGHT THERMOPLASTIC**

These special belts offer solutions for a wide variety of specialized applications. Unique cover compounds and surface textures are offered for most conveying situations. Thermoplastic belts feature monofilament, multifilament and spun fabrics.



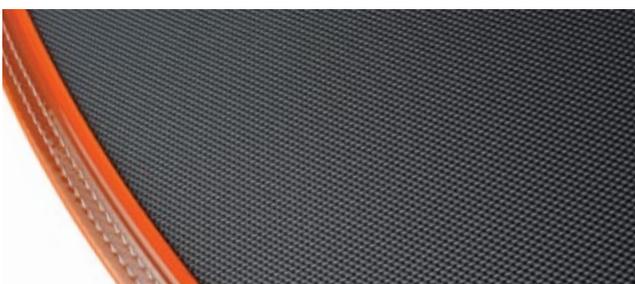
**PC PROCLEAN®**

ProClean® positive drive belts are the ideal replacement for plastic modular belts in the food processing industry. ProClean® belts help provide a sanitary environment and reduce cleaning costs.



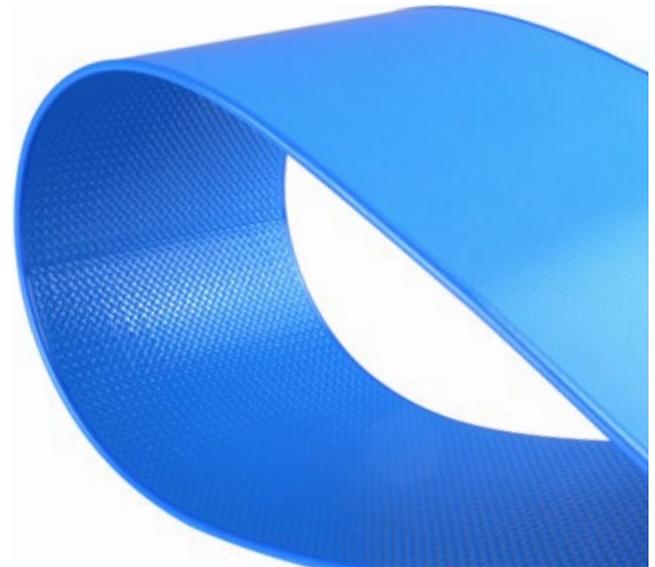
**PT PROTURN®**

For situations where the most direct route isn't a straight line, we supply specialized belts called power turn belts. ProTurn® is our line of precision fabricated replacement belts.



**LT REVEYRON®**

Reveyron® is known throughout Europe for highly cross rigid belts used on L and Z shaped conveyors, the hygienic properties of their rice grain pattern belts used in food processing and quality fabrications including corrugated sidewalls, cleats and splices.



**LT LIGHTWEIGHT FABRICATION**

Intricate custom fabrications are common on Lightweight Thermoplastic belting products.

From cleated belts for incline conveyors to corrugated sidewall belts for containing product, a wide variety of solutions are available to fit customer needs.



**PX NYLON CORE/POWER TRANSMISSION**

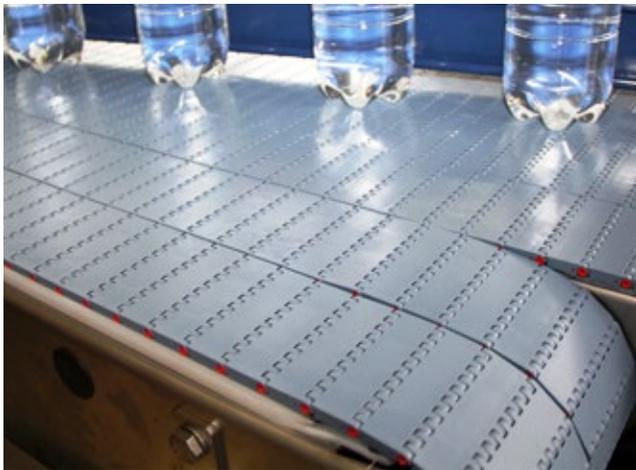
We are a certified fabricator of Nitta Belting products offering quick deliveries on stock materials.

Polybelt™ / Nylon Core  
Polysprint™ / Printing  
Carryflex™ / Live Roller



**MX PLASTIC MODULAR BELTING**

The Movex® product line offers a wide range of chains and modular belts, curves, sprockets, idlers and bearings — a comprehensive and versatile range of conveyor components to fit many applications.



Modutech® plastic modular belts are designed specifically for the food industry. The hygienic design of these belts reduces common cleaning issues, while enhanced belt strength and precise sprocket engagement slashes unscheduled downtime.



Plastic and Steel Chain

Plastic Modular Belting

Molded & Machined Sprockets

Bearings

Curves "Corner Tracks"

Guide Rails and Wearstrips

Conveyor Components

Rollers and Returns

Levelers

Support Bases

**"ADDING VALUE  
TO EVERYTHING WE TOUCH"**



[beltservice.com](http://beltservice.com)



# LOCATIONS

## St. Louis, MO - Headquarters

314-344-8500 | 800-727-2358

## Charlotte, NC

704-949-2100 | 800-849-2358

## Grand Prairie, TX

314-344-8555 | 800-727-2358

## Sacramento, CA

916-419-7191 | 800-289-2358

## Philadelphia, PA

215-295-1900 | 800-777-1314

## Vancouver, WA

360-567-4280 | 800-234-2358

## Beltservice Canada Co.

905-565-9217 | 877-210-7423

## BeltTS Italy

314-344-8500 | 800-727-2358

## Beltservice de Mexico

+ 4422098869 | + 4422098884

