

INVESTOR PRESENTATION

onesoft.ca | TSX-V: OSS, OTC-QB: OSSIF



All values C\$ as of Mar. 30, 2023, unless otherwise indicated

Price (Apr. 12, 2023)	\$0.45
52-Week High	\$0.55
52-Week Low	\$0.25
Shares I&O	121.0M
Options	10.5M
Warrants	0.0M
Fully Diluted Shares	131.5M
Market Cap	\$54.5M
Cash (Dec. 31, 2022)	\$4.4M
Debt (Dec. 31, 2022)	\$0.4M
Enterprise Value	\$50.5M
Insiders Own	30%

DISCLAIMER

This presentation contains certain forward-looking statements with respect to OneSoft Solutions Inc. and its OneBridge subsidiaries (the “Company”), including, without limitation, guidance on future earnings of the Company. Forward-looking statements are included on various pages of this presentation and speak only as at the date of this presentation. These forward-looking statements, by their nature, necessarily involve risks and uncertainties* that could cause actual results to differ materially from those contemplated by these forward-looking statements. We consider the assumptions on which these forward-looking statements are based to be reasonable but caution the reader that these assumptions regarding future events, many of which are beyond our control, may ultimately prove to be incorrect since they are subject to risks and uncertainties that affect us. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by securities regulation.

* including those stated in the Management Discussion and Analysis for the year ended December 31, 2022 and in the Company’s other public filings on the Canadian Securities Administrators’ website at www.sedar.com (“SEDAR”).

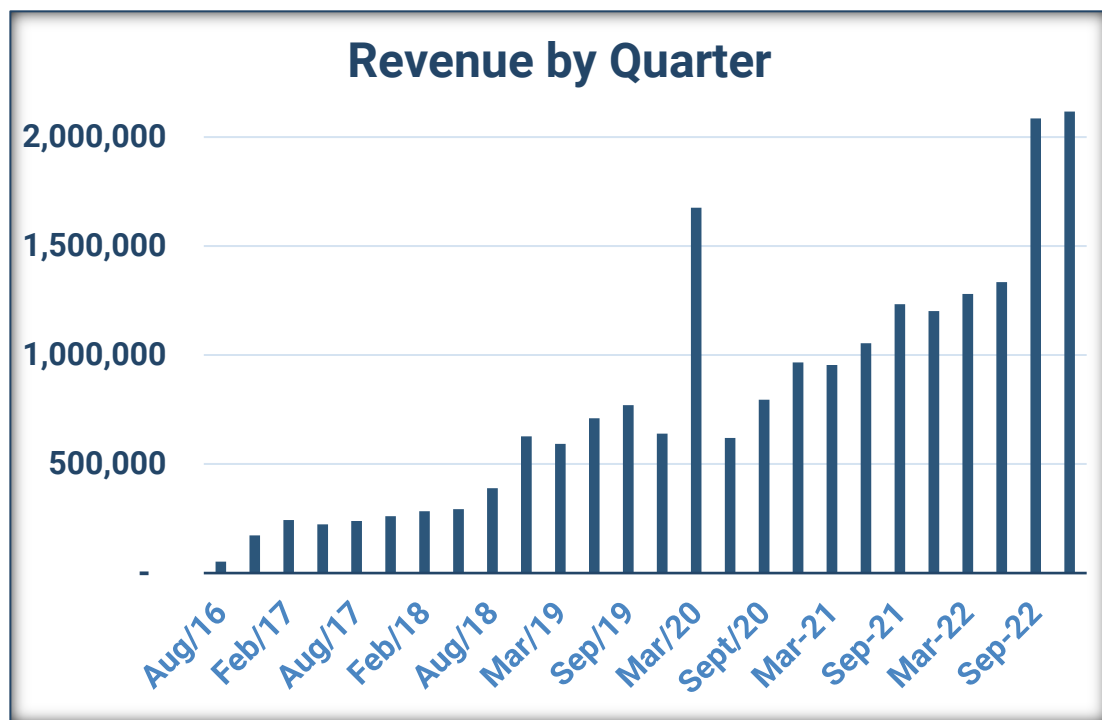


EFFECTIVELY MANAGE RELIABILITY STANDARDS USING MACHINE LEARNING AND ADVANCED DATA ANALYTICS

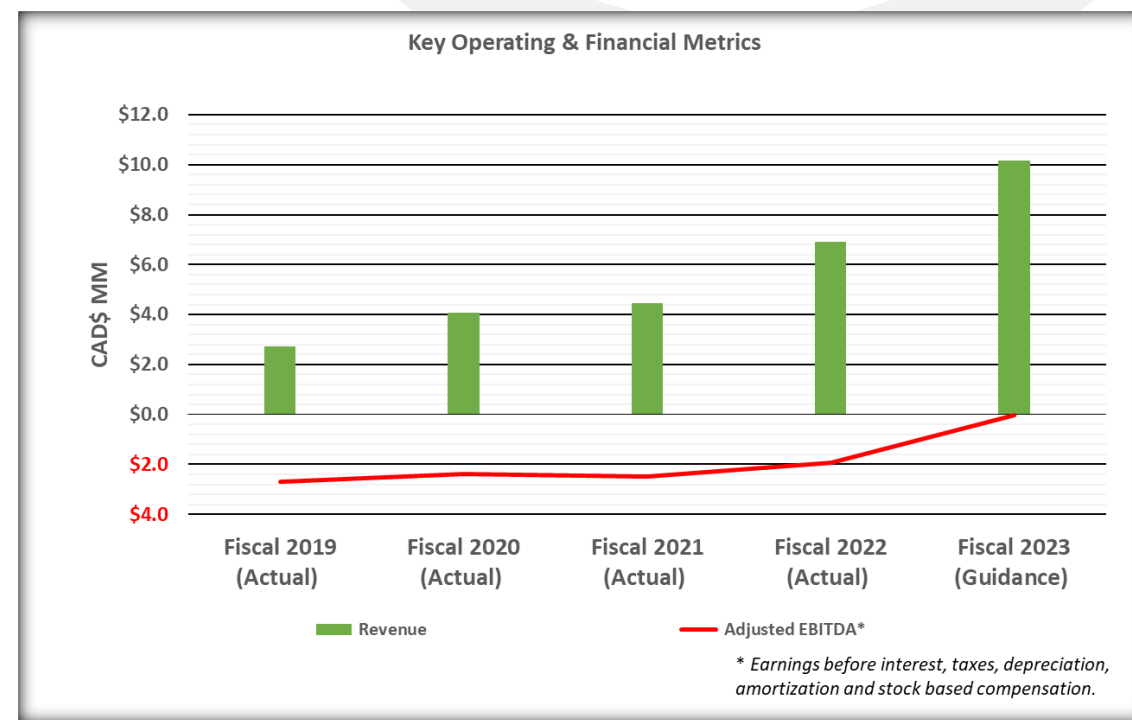
We help pipeline operators to manage their pipeline operations and asset integrity management programs by reducing operational risks, accelerating process efficiencies and maximizing cost savings.



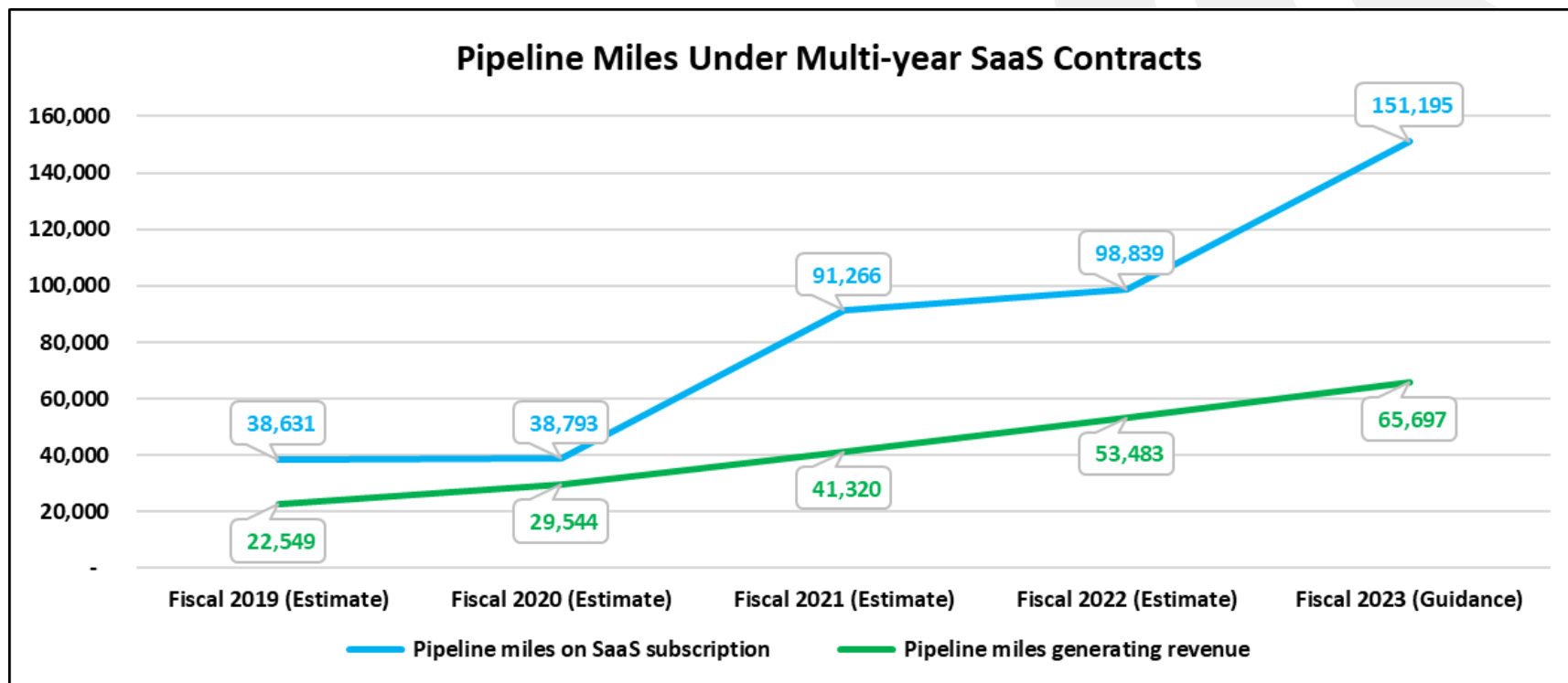
- 76% CAGR over the past 26 quarters
- \$6.9 mm revenue in Fiscal 2022, a 55% increase over Fiscal 2021
- No capital raise required to execute current business plan



- \$10.1 mm revenue guidance for Fiscal 2023, anticipating 47% growth over Fiscal 2022
- Adjusted EBITDA* near breakeven in 2023, \$1.7 mm better than 2022
- Anticipate \$4 mm cash at Fiscal 2023 Y/E
- *Please review the Fiscal 2022 MD&A (pp 8-10) for full Guidance details



PIPELINE DATA MILES UNDER MULTI-YEAR SAAS SUBSCRIPTION GENERATE RECURRING REVENUE



CIM Use & Revenue Generating Data-miles	Fiscal 2019 (Estimate)	Fiscal 2020 (Estimate)	Fiscal 2021 (Estimate)	Fiscal 2022 (Estimate)	Fiscal 2023 (Guidance)
Pipeline miles on SaaS subscription	38,631	38,793	91,266	98,839	151,195
Pipeline miles generating revenue	22,549	29,544	41,320	53,483	65,697
% of subscription miles generating revenue	58%	76%	45%	54%	43%
Revenue per mile for revenue generating miles	\$ 120.26	\$ 137.29	\$ 107.50	\$ 105.33	\$ 130.97

ENTERPRISE CUSTOMERS & PARTNERS



2+ Super major customer

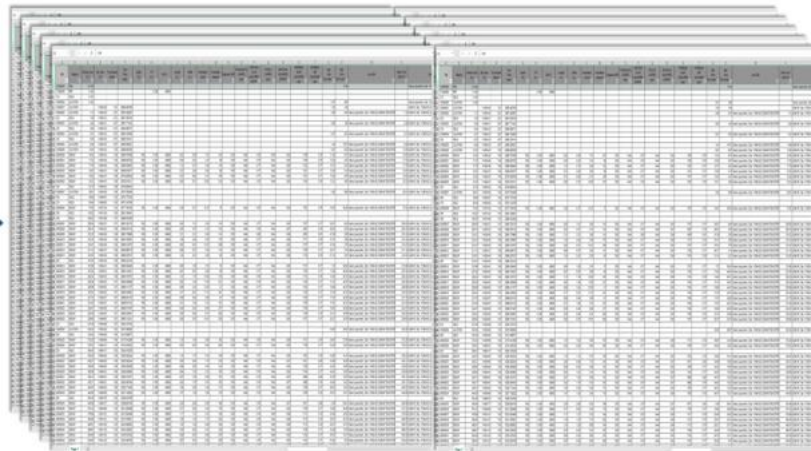


HOW DOES ONESOFT IMPROVE THE INDUSTRY?

We operationalize data and make it actionable

- Integrate machine learning and data science with engineering expertise for unparalleled data analysis
- Centralize data and replace silos to improve business decisions around effective pipeline management
- Advance digital transformation initiatives

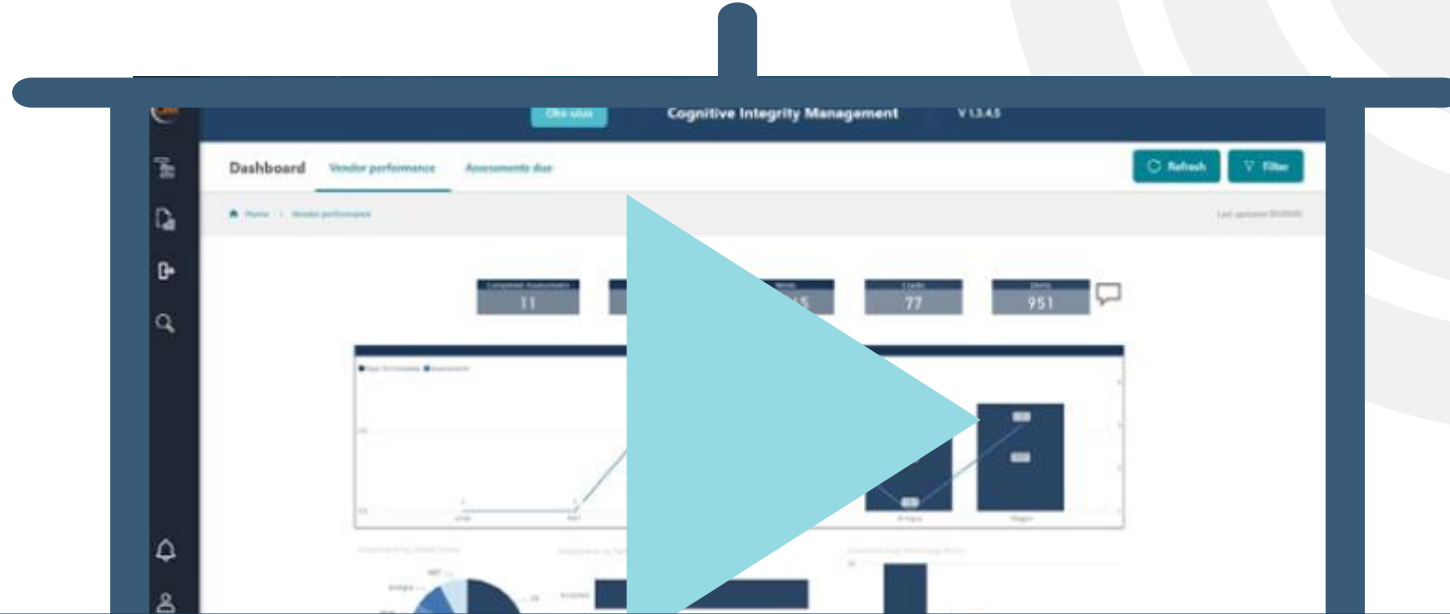
From legacy data analysis using Excel spreadsheets to OneSoft's Cognitive Integrity Management™ using Machine Learning and Data Science.



Cognitive Integrity Management converts numbers in spreadsheets into information with real-world context.



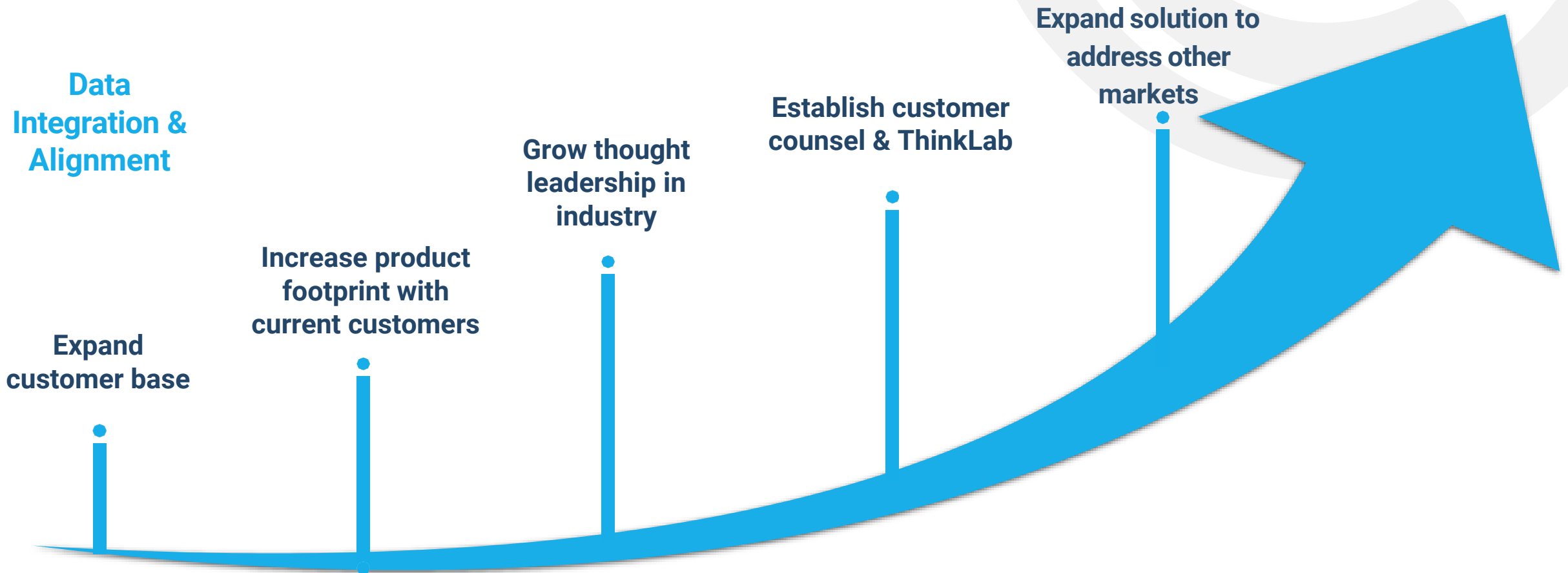
SOLUTION DEMO



[CLICK HERE TO WATCH THE DEMO](#)

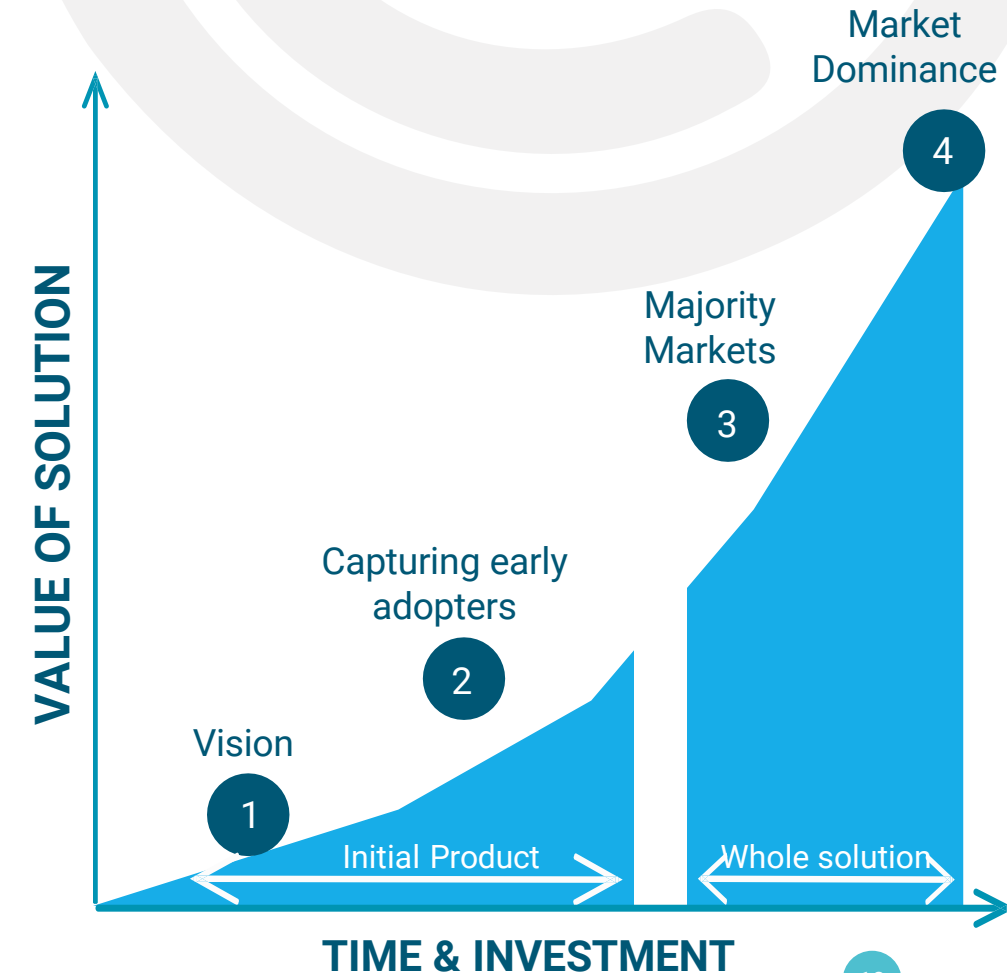
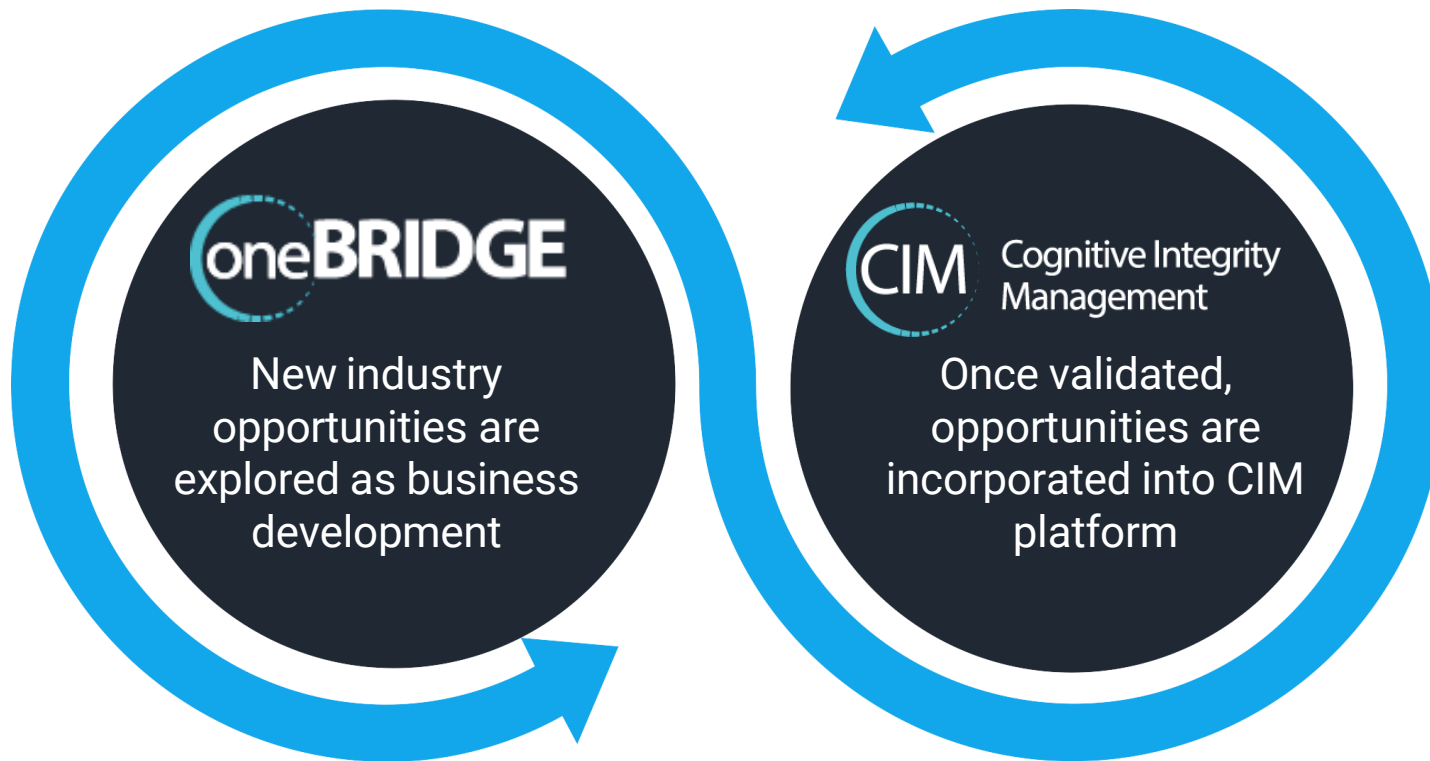
COMPREHENSIVE GROWTH STRATEGY

OneSoft is progressing from early adopters to majority market customers by aligning our go-to-market strategy.



EXPANDING AND IDENTIFYING OPPORTUNITIES

OneSoft is now focused on majority markets.



INVESTMENT HIGHLIGHTS



FIRST MOVER ADVANTAGE

- Born in the cloud
- Data Science and Machine learning
- Scales Globally



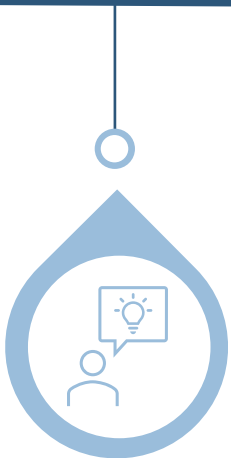
ALIGNED WITH INVESTORS

- Insiders own 30% of shares I/O
- Management has successful prior exits and historically
- Pipeline failure prevention supports ESG mandates



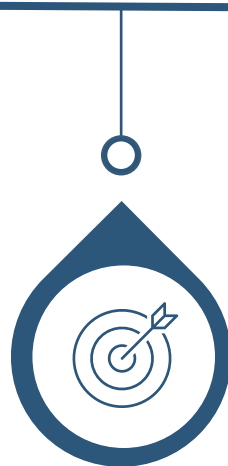
HIGH MARGIN REVENUE MODEL

- Recurring revenue from SaaS model
- 70+% gross margins



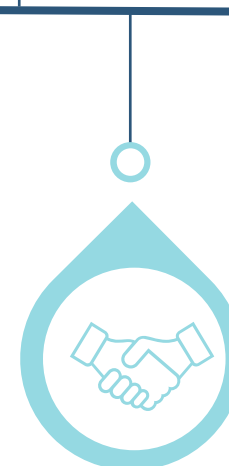
BUILDING A DAAS PLATFORM

- Tens of 000's of pipeline inspections analyzed
- 70+ million pipe features
- 8,000 ILI data assessment
- Aggregating learnings from data



STRONG SALES PARTNERS & DEEP SALES PIPELINE

- Collaboration with Microsoft
- Collaborating with reseller partners with global market reach



CLEAN CAPITAL STRUCTURE

- Strong balance sheet
- Sufficient cash on hand to execute current business plan
- Last raise - \$9.1M in 2019
- Zero warrants outstanding



THANK YOU!



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MANAGEMENT PROFILES



DWAYNE KUSHNIRUK

CEO, DIRECTOR
dkushniruk@onesoft.ca

Dwayne Kushniruk co-founded, managed, invested in and divested of several private and public software companies since 1981, during which time he has assumed numerous senior executive operational and directorship roles. Mr. Kushniruk is a major shareholder and as part of the senior executive team will continue to manage the Company's growth strategy, capital markets initiatives, M&A and public company matters.



BRANDON TAYLOR

PRESIDENT, COO
btaylor@onebridgesolutions.com

Brandon Taylor has over 25 years of IT experience and has been CTO since 2004. He has worked on numerous projects with Microsoft, including its international Technology Adoption Pro- gram, global marketing programs and appointments to Microsoft's worldwide ERP partner advisory council. Under his direction OneSoft became the first company world-wide to deploy applications on Microsoft Cloud Services in 2015. Brandon is a major shareholder and a member of OneSoft's senior executive team.



TIM EDWARD

PRESIDENT, ONEBRIDGE CANADA
tedward@onebridgesolutions.com

Tim Edward has over 25 years' experience pioneering cutting edge software for the oil & gas pipeline industry. In 1997 he and Dwayne Kushniruk co-founded a company that developed a revolutionary software solution for pipeline operators, which was sold two years later providing a substantial gain for shareholders. Tim designed the disruptive application that OneBridge is now developing as a SaaS solution and continues to provide visionary and sales leadership as part of the senior executive team. He is a major shareholder of the company.

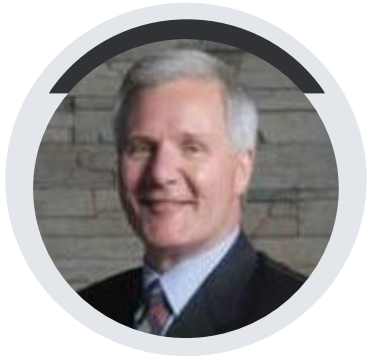


PAUL JOHNSTON

CFO
pjohnston@onesoft.ca

Paul Johnston, CPA CMA has served as the Company's CFO since 2005. He has more than 35 years of accounting and finance experience in a variety of industries and publicly traded companies. He is a major shareholder and manages the financial aspects of the Company, as part of the senior executive team.

INDEPENDENT BOARD OF DIRECTORS



Doug Thomson

CHAIRMAN

Doug Thomson has over 30 years of senior executive and financial experience in a variety of roles and industries. He has a Bachelor of Commerce from the University of Alberta, is a Fellow of the Institute of Chartered Accountants of Alberta and holds the ICD.D designation as a certified director from the Institute of Corporate Directors. He currently sits on the Boards of several private and public companies and is a past President of the Institute of Chartered Accountants of Alberta.



Ron Odynski

INDEPENDENT DIRECTOR

Ron Odynski has practiced law with Ogilvie & Company of Edmonton and Calgary, Alberta since 1975 and is the managing partner of the Edmonton operation. He was admitted to the Law Society of Alberta in 1975, appointed Queen's Counsel in 1990, and is a graduate of the Institute of Corporate Directors, holding the ICD.D designation. Mr. Odynski has extensive experience providing legal services to healthcare institutions and advanced technology companies.



Randy Keith

INDEPENDENT DIRECTOR

Randy Keith held the positions of Director, President and CEO of Serenic Corporation between 2007 and 2014 and was responsible for all day-to-day operations. He has 30 years experience in the application software industry, having served in various senior sales, marketing, and management positions with several software companies. Mr. Keith has a Degree in Management Information Systems from the University of Georgia and continues his service to the Company as a Director.



R. David Webster

INDEPENDENT DIRECTOR

David Webster is a Professional Engineer and a NACE certified Cathodic Protection Specialist. He has held various senior executive positions with private and public companies, retiring in 2016 as VP, Director of Pipeline Projects with WorleyParsons Canada. He also has experience as a director in both public and private companies. Most of his 50-year career has been devoted to consulting in the cathodic protection and pipeline and asset integrity fields and he has published and presented related technical papers to audiences worldwide.



David Tam

CORPORATE SECRETARY

David Tam joined Parlee McLaws LLP in 1990 and has been a partner since 1999. Since his call to the Bar, his practice has been focused on securities and corporate work, wherein he developed valuable experience in conducting numerous securities, M&A and financing transactions. Mr. Tam currently works with a number of real estate, oil and gas, mining and resource, technology, biotechnology and advanced materials companies, providing guidance that spans formative stage growth, through various private placement fundings, and eventually initial public offerings.