



Atlas NewCo

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Pliancy is an experienced, tightly knit team of people who love implementing the best **solutions for the best clients***.

* Like you

PEOPLE

Pliancy puts **people** first.

We've proven that by doing so, we can provide the best services. To accomplish this, we apply intense focus to recruiting and retaining the right people.



Find quality-obsessed consultants who know how to build and maintain relationships.



Hire them into fulfilling positions and empower them to do their best work.



Retain them with an excellent compensation package and an incredibly supportive team.



Our people-focused methodology bears itself out in the data.

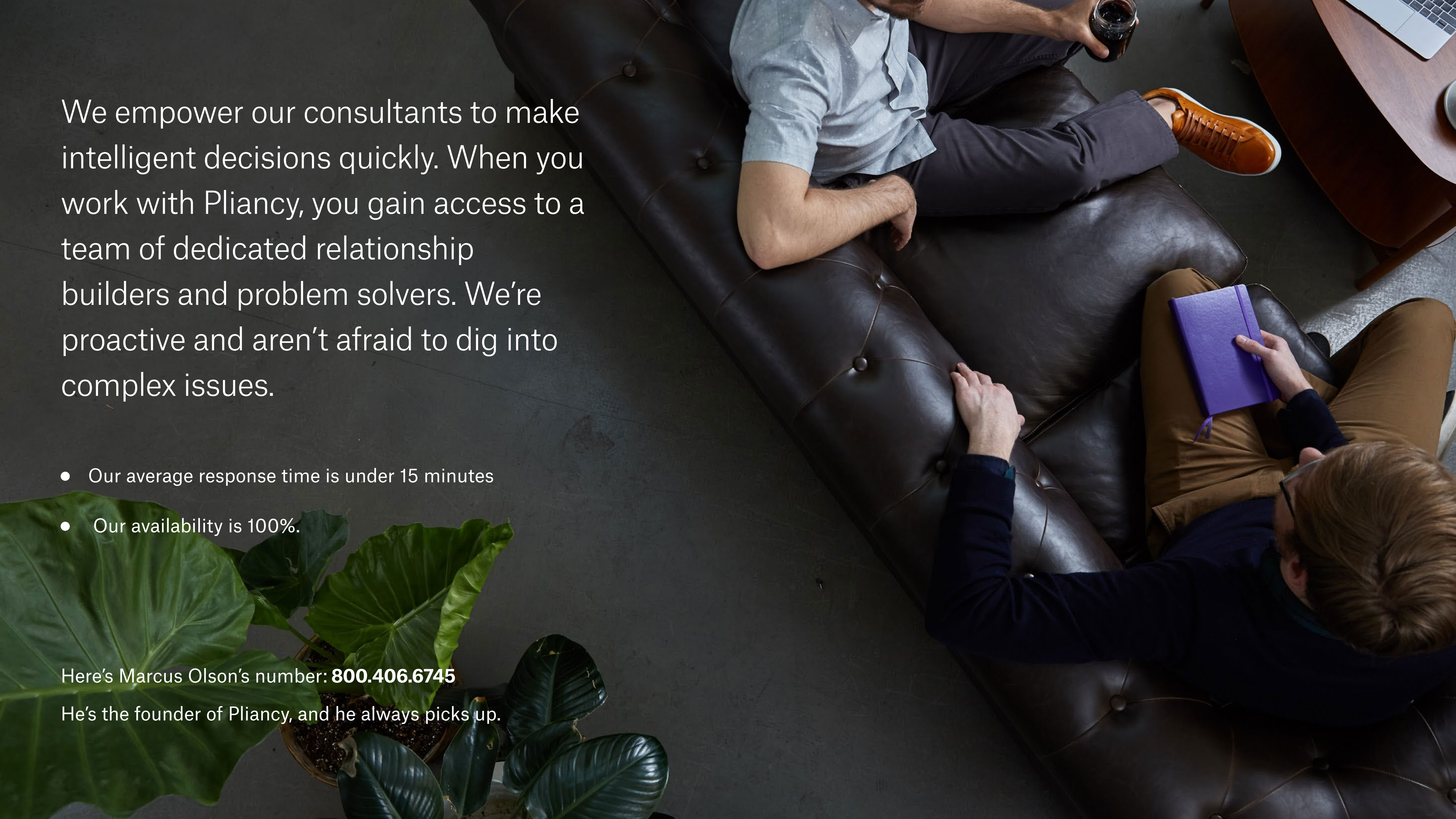
- Fewer than 2% of applicants we screen receive offers. We only want the best, and we invest in our recruiting process.
- Our attrition rate is among the lowest in the industry.
- Our clients consistently report great relationships with their Pliancy consultants.



You want consultants that stick around. We want consultants that build relationships. To accomplish this, we treat our consultants better than anyone else in our industry. In turn, they feel more ownership over projects and **take excellent care of you.**

- We offer industry-leading pay & benefits.
- We avoid burnout by managing consultant schedules and building efficient processes.
- Our transparent servant leadership model allows any consultant to impact any aspect of the business.





We empower our consultants to make intelligent decisions quickly. When you work with Pliancy, you gain access to a team of dedicated relationship builders and problem solvers. We're proactive and aren't afraid to dig into complex issues.

- Our average response time is under 15 minutes
- Our availability is 100%.

Here's Marcus Olson's number: **800.406.6745**

He's the founder of Pliancy, and he always picks up.

We'd like to introduce you to some of your team. They'll make sure your technology experience is the best you've ever had.

Marcus Olson

“You can’t build real relationships unless you trust people. The bigger the risk, the bigger the reward. So I always default to trust, and it’s become a cornerstone of Pliancy’s approach.”

Born and raised in St. Paul, Minnesota, Marcus discovered his love of computer engineering as a kid. Working as an IT consultant years later, Marcus experienced the transactional approach tech firms took with client-consultant interactions. When he pushed to spend more time and energy building relationships with clients for better, more tailored outcomes, he found himself at odds with the status quo. And his employer. This sparked him to start Pliancy and build the people-focused IT consultancy he’d always wanted to join.

Today, as Pliancy grows, it continues to challenge the IT industry’s status quo in this simple way: by elevating people, relationships, and solutions above profit and bottom line.



MEET A CONSULTANT

Kenny Olutola

“The greatest opportunities we can take to maximize results are not necessarily IT related. They’re people-related.”

As a manager at Pliancy, Kenny aligns forward-thinking businesses with their ideal IT solutions. A proactive problem-solver with more than 10 years of IT experience, Kenny holds a master’s degree in Information Technology Management from Golden Gate University.



MEET SOME OF OUR SUBJECT MATTER EXPERTS



Milo Fortin

Milo Fortin is our projects lead and new client shepherd. He brings a wide breadth of technology knowledge and leadership to Pliancy. All of our new clients work closely with his team to ensure everyone has a great onboarding experience.



Josh Stout

Josh Stout is our director of technology. He built his reputation in modern information security and architecture working in government, then furthered his expertise in Bay Area enterprises before joining Pliancy. More importantly, his leadership and passion drives our engineering team's proactive approach to keeping clients' technology efficient and secure.



SPECIALISTS

We know your business better **than anyone else** in our industry.

Focusing exclusively on the Finance & Life Sciences industries allows us to create tailored solutions and experiences.

These industries have many unique technology challenges, and we've worked through many of them: large data storage, rapid employee onboarding, compliance, Business Continuity & Disaster Recovery...

You always benefit from our constant R&D.

When we solve a problem for one client, we solve it for every client. By leveraging our domain expertise, we gain insight into problems and challenges that impact your business as an entire sector. We focus on spotting opportunities for improvement before they manifest as problems.



Proactive Technologists

We're not interested in patches. We take time to discover where you want to go, and build your path forward with scalable long-term solutions.

Our onboarding process dives as deep into your environment as possible. We use that information to develop a comprehensive action plan to bring your environment up to our standard.

Then, we use best-of-breed technologies and industry-leading practices to maintain a secure and robust application environment for you. At the core of that environment is the Pliancy Platform, which allows us to support all your essential apps so they're easy for you to access.



We obsess over User Experience, apply intense focus to details, and innovate towards simplicity.



Simplicity in Billing

Our focus on simplicity and sustainability of design extends to billing practices. We bill at a fixed hourly cost for all our employees, regardless of role, function, or shift.

This simpler structure:

- Liberates you to affordably and sustainably scale your IT infrastructure with a dedicated team over the long-term.
- Empowers Pliancy consultants to spend time finding the best long-term solutions.
- Incentivizes you to reach out anytime for support to keep the productivity train moving without penalty or confusion around unknown costs.

The Pliancy Platform

Our engineering philosophy values user experience above all. We focus on automation where possible and getting mundane tasks out of the way of both our consultants and users. This approach creates space for our consultants to focus on high-impact projects and meaningful user interactions.

Our Platform

- Employs best-of-breed security practices and technology.
- Is automated where possible. This includes the provisioning of core business applications and the management of multiple connected user devices.
- Includes deep integration with critical line-of-business apps like email and file storage.
- Is always under development. Our engineering team never stops improving the Pliancy Platform.



Platform Security

We tie single sign-on (SSO), multifactor authentication (MFA), and endpoint security management together into a platform crafted to your needs, backed by a dedicated engineering team. These engineers are constantly improving upon our framework for your users and consultants.

Our combination of incredible people, business sector acumen, and leading engineering products are completely embedded in every solution we deliver. It's a unique approach that has positioned us as leaders in our industry



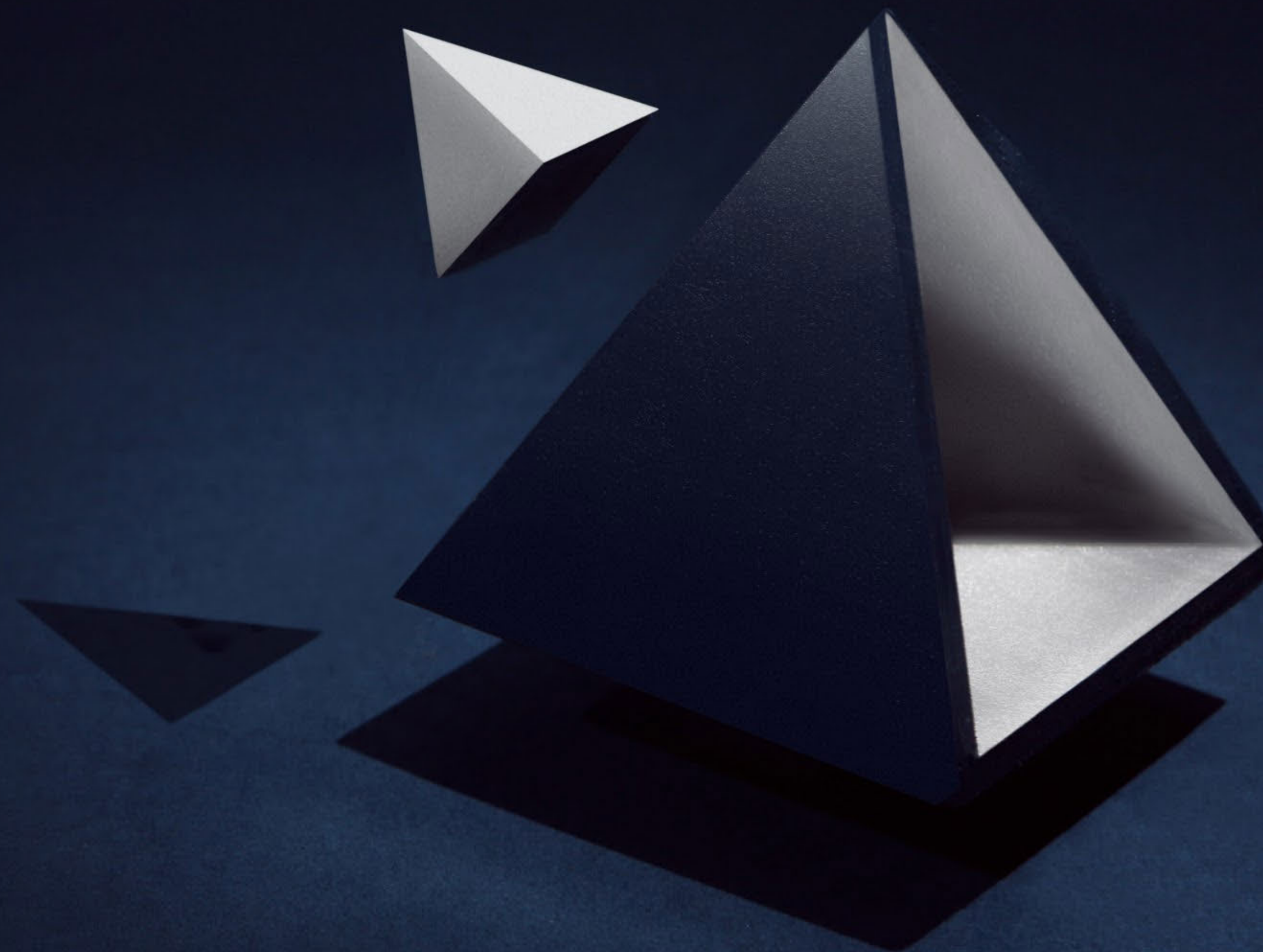
Single Sign-On (SSO)



Multifactor Authentication (MFA)



Endpoint Security Management



Forty Seven Inc

"You've built a scalable, secure IT architecture for us which is, essentially, invisible to the user."

Kyle Elrod, SVP Planning & Operations



5AM Ventures

“Pliancy was with us throughout not just years of systems upgrades, but a major construction effort as we physically relocated. You supported us with extra people as we needed them, when we needed them.”

David Allison, Principle



We attribute our success to the depth of our client relationships. We only have fantastic clients, because we're very selective about who we work with.

We're looking forward to getting to know your team better, partnering closely with you, and creating great technology experiences for you.

QUESTIONS? CONTACT MARCUS OLSON ANY TIME AT

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