

Let's Grow Together

The Grow Together Initiative is an exclusive partnership invitation for your organization, from the master technologists at Pliancy. We want to build a successful relationship with you from the start, beginning with a free migration onto the Pliancy Platform. Our Platform, which is cloud-based and secure by design, is a uniquely scalable enterprise solution designed to streamline life science workflows.

Why work together from the beginning?

Building a sustainable growth model in the first year is critical for any life sciences organization. With decades of experience working with biotech companies from incubation to global-scale impact, we know the tremendous value in working with a startup from its inception.

BENEFIT TO YOUR ORGANIZATION

Zero technical debt and no time wasted as you scale

Set up for rapid growth and long-term success

Savings of approx \$21,500 within your first year

BENEFIT TO PLIANCY

Streamlined implementation & ongoing ease of management

Relationship development and successful on-site IT culture

Recuperate our losses in Year 2 (confirmed by comprehensive invoice audit and analysis)

You receive:

- Free migration services onto the Pliancy Platform
- 5 users, free for 12 months — including a custom package of email, file management, security, and reporting *

** While we cover software and migration, our Grow Together partners still cover hourly support so we can retain our world-class talent and people-first culture.*

Scalable solutions built from the onset

The logic is simple, yet the impact is profound: when we grow together with our biotech partners, we generate extraordinary results for everyone. We've worked with some of the most successful and fastest-growing life sciences companies and their investment firms, solving data security challenges that are unique to your industry — yielding innovative best practices and repeatable processes that scale elegantly for life-sciences-specific workflows with no technical debt or waste. All of which we can apply to catalyze your startup's success from the first day onward.

As your dedicated IT partners, we handle your technological due diligence, freeing you to focus on the vital core of your business. Our unmatched ability to retain talent means that your cost per seat decreases over time, because your consultants gain proficiency in your unique business requirements.





“When Pliancy built our system five years ago, you built it to last. You always help us find that balance of quality, usability, and sustainability.”

KYLE ELROD, SVP PLANNING & OPERATIONS FOR FORTY SEVEN INC.



We attribute our success to the depth of our client relationships. We only have fantastic clients, because we're very selective about who we work with.

We're looking forward to getting to know your team better, partnering closely with you, and creating great technology experiences for you.

QUESTIONS? CONTACT MARCUS OLSON ANY TIME AT

(415) 717 6523 or marcus@pliancy.com