

A Guidebook for Medical Innovators

Originally published on 4/30/2019 Revision 2 published on 7/9/2019 Revision 3 published on 7/2/2020

Don't just make products. Design experiences.

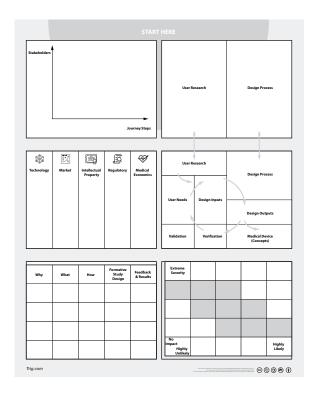


by Andrew J. DiMeo, Sr., Ph.D.

#### Introduction to Design History File (DHF) Ready Ideation:

Medical device product development has an inherent dividing line separating worlds of life before and after implementing design controls, a requirement of the FDA's Quality System Regulations. The significant work invested and progress made during the period of time prior to design controls is often poorly documented, if documented at all. This can be especially troublesome for inventors, innovators, and start-up companies, who find that the cost of implementing quality systems can result in unexpected high costs associated with establishing design history.

There's a stigma associated with crossing this line. Before the line is regarded as free-form exploration, iterative, and fun. After the line is highly regulated and therefore constrained and seemingly stage gated. While innovators and entrepreneurs may be operating naive to design controls, experienced medical device product development professionals are asking, "how long can we go before we implement design controls?" and, "what is the optimal time to do it?"



The inspiration for creating *DHF Ready Ideation* was to develop a toolset intended to support the creative work done prior to implementing design controls, while at the same time, capturing it, thus streamlining this transition. The results have not just met, but surpassed that original intention. *DHF Ready Ideation* provides a platform to increase business success, user satisfaction, and minimize potential harms by encouraging innovators and designers to consider a holistic view of medical device product development and encourage an evolutionary iterative process along the entire journey.

DHF Ready Ideation captures chaos and sheds light on order in a user friendly approach to medical device design.

#### What is a DHF, Design Controls, and the FDA's Quality System Regulations?

Highly regulated industries, such as transportation, power, and financial sectors, follow a collection of business processes that are typically referred to as a Quality Management System (QMS). These QMS processes often govern anything and everything from manufacturing floor procedures to business operations. Medical devices is such a highly regulated industry. In the United States, the Food and Drug Administration (FDA) has a QMS as part of the nation's legal system in the Code of Federal Regulations (CFR). Specifically, it is found in the CFR as follows:

TITLE 21 -- FOOD AND DRUGS CHAPTER I -- FOOD AND DRUG ADMINISTRATION DEPARTMENT OF HEALTH AND HUMAN SERVICES SUBCHAPTER H -- MEDICAL DEVICES PART 820 QUALITY SYSTEM REGULATIONS

In practice, it is referred to as **21 CFR 820** or simply the FDA's Quality System Regulation (QSR). This QSR governs only the USA. From an international perspective, most medical device manufacturers also follow another QMS, specifically ISO 13485.

This guidebook is not a lesson on the FDA's QSR nor ISO 13485. Rather, this brief background is to provide context and illustrate the impact of such regulations, particularly on the design process as it relates to medical devices.

There are 7 subsections to the FDA's QSR, and these include:

- Management controls
- Design controls
- Production and process controls
- Corrective and preventative actions
- Material controls
- Records, documents, and change controls
- Facilities and equipment controls

In the earliest stages of developing a new medical device, especially from an entrepreneurial perspective, when we think FDA, it is often in the context of "Pathway to Approval." Sure, we may realize that one day we will have a medical device company with a quality system in place. We may realize that we'll have to someday be following Good Manufacturing Practices (GMP). And we are most certainly thinking about how we are going to get an FDA clearance or approval to market the new device. These are all



looming in the future. It may be a surprise for some inventors and innovators that the design process itself is part of these regulations. They are impacting you now. They theoretically started yesterday.

An experienced medical device company well aware of design controls may have a different perspective but similar result. The idea of implementing them too early can seemingly constrain the project from the free form exploration that may be best suited outside the bounds of a "controlled" design process.

Either way, entrepreneurial startup or established medical device company; there's a pain point approaching. It's a line dividing freedom and control.

The subsection of the FDA's QSR for design controls is specifically **21 CFR 820.30**. At a high level, this subsection requires the following:

- Design and development planning
- Design input including intended use originating from user needs
- Design output
- Verification confirming the design outputs meet the design inputs
- Validation ensuring the medical device meets the user needs
- Design review
- Design transfer (to manufacturing)
- Change controls
- Design History File (DHF)

It is this DHF that is the primary tool for ensuring the medical device was designed according to 21 CFR 820. If following ISO 13485 (recommended), the DHF then demonstrates design process is in accordance with that standard.

The takeaway here is that a **DHF** is the key set of documents demonstrating the design of a medical device was controlled according to some standard.

DHF Ready Ideation is a set of tools that encourage creativity best practices while at the same time building the foundation of design controls. It is DHF "ready" because it is intended to be used long before the formal implementation of the QSR. It can also be used as a creative brief to build presentations and pitch decks. And it can continue on after crossing the dividing line into a controlled process, to persist the creative mindset throughout the development lifecycle.



#### So what is DHF Ready Ideation?

It is a toolset ultimately realized in the form of canvases.

#### What are canvas tools?

My first experience working with a canvas tool was with Business Model Canvas. It was originally developed by Alexander Osterwalder and has since served as a useful approach to visually capture business strategy. These types of visual frameworks have been around forever. Methods such as empathy maps, roadmaps, and mind maps are all examples of such visual design aids. The genius of Business Model Canvas is the context that it's able to capture and lends well to exercise and facilitation. What's particularly nice about these tools are the ways in which they can be applied in individual and/or group settings. Canvases can be printed on large format paper and placed on a boardroom table, sketched on a large post-it note and placed on the wall, drawn out on a whiteboard, fit on a single page in an illustrated book or from a desktop printer.

One particularly useful implementation is via the use of digital whiteboards, such as Mural or Batterii. There are multiple benefits to these web based tools including:

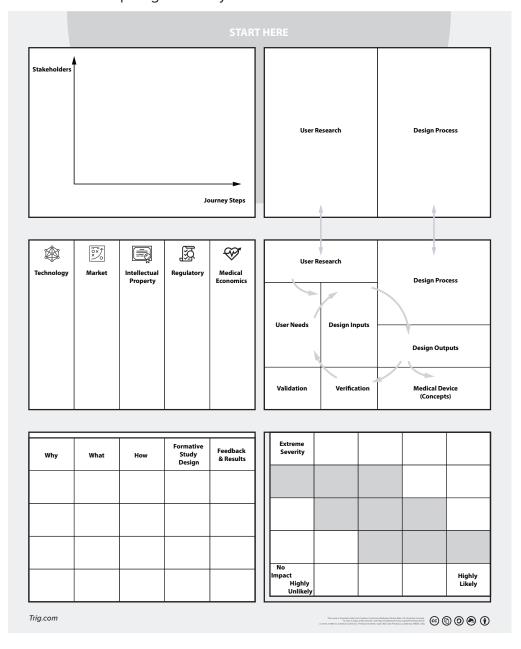
- Enabling both individual and group sessions
- Providing richer content beyond notes and sketches, such as hyperlinks to resources and images grabbed directly from the web
- Memorializing progress over time

There's no need to take anything down and transcribe it when your whiteboard is ever present in the cloud, whether living in a state of continuous improvement or for frozen for historical reference.



#### **Elements of DHF Ready Ideation**

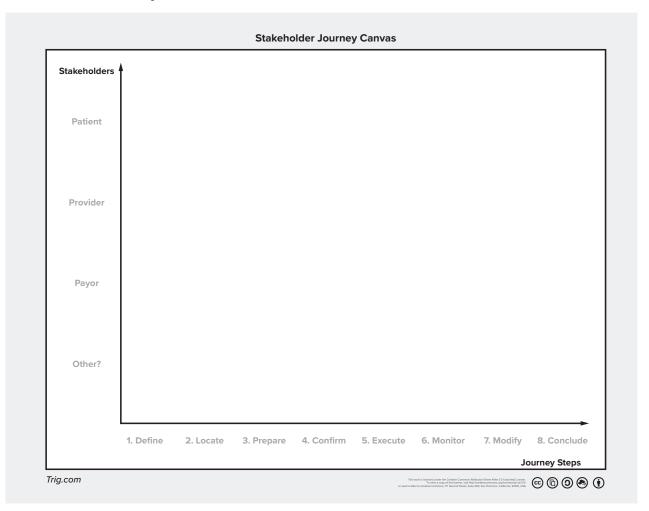
DHF Ready Ideation is implemented in the form of six such canvas tools, including the Stakeholder Journey, Research & Design, Diligence Dashboard, re-imagined Waterfall, Human Factors Engineering via Prototyping, and Risks/Hazards. Using a digital whiteboard, all six of these tools can live together providing a holistic and particularly enlightening view to the complex multi-dependent nature of medical device product development and thus inspiring creativity.





#### Breaking down each canvas

#### **Stakeholder Journey**



While you can begin the DHFRI process at any canvas, in practice, we have found the best place to start is by mapping the journey of each of the stakeholders.

Along the Y-axis, we list the 3-5 stakeholder groups who might engage with the product during its active use life cycle. Along the X-axis, we list the specific steps required to complete the job for which the product has been hired.

A suggestion for the stakeholder journey steps might be to reference the 2008 HBR article, "The Customer-Centered Innovation Map" by Lance Bettencourt and Tony Ulwick. The authors claim that there is a universal structure to every Job-To-Be-Done with eight



categories of job steps called a Universal Job Map. While a Stakeholder Journey isn't the same as a Job Map, the steps as described are a useful starting point for understanding your Stakeholders. As listed below, we have changed some of the descriptors to apply to the healthcare industry:

**Define:** (Plan, Select, Determine) stakeholders determine their goals and plan resources.

**Locate:** (Gather, Access, Retrieve) stakeholders gather items and information needed to perform the procedure.

**Prepare:** (Set up, Organize, Examine) stakeholders set up the environment to perform the procedure.

**Confirm:** (Validate, Prioritize, Decide) stakeholders verify that they are ready to perform the procedure.

**Execute:** (Perform, Transact, Administer) stakeholders carry out the procedure.

**Monitor:** (Verify, Track, Check) stakeholders observe the results to confirm it was performed correctly.

**Modify:** (Update, Adjust, Maintain) stakeholders make modifications to improve how the procedure was executed.

**Conclude:** (Store, Finish, Close) stakeholders finish the procedure or prepare to repeat it.



For example, if the desired outcome is "connect with family during COVID-19" then the jobs may look like this:

#### **Define**

Define who to connect with Define how to connect (phone, video, email, snail mail)

**Locate** (what I need to connect with family) Could be pen, stationary, stamps Could be Zoom account, computer with video

#### **Prepare** (for the connection)

Could be: Find a quite and private place to talk

#### Confirm

Could be to double check that you have everything in order to make the connection (eg. Make sure the oven is off before I walk outside to make a call)

Could be to confirm that the other person is available at the desired time of connection

#### **Execute**

This is when you make the call, write the letter, etc.

#### **Monitor**

Take notes. "I liked Zoom, but, next time I want to do it differently." Or: "Outside calls are noisier than I thought with this wind."

#### Modify

Go inside to escape the wind Go back to "Locate" a new pen, because this one ran out of ink

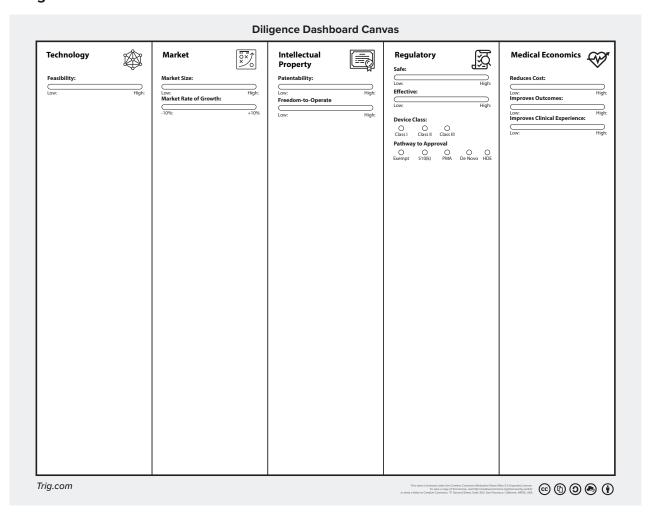
#### Conclude

Drop the letter in the mailbox or say goodbye before hanging up

This is a simplified version of the job steps to complete a personal connection when social distancing. In practice, we would drill down on each of these job steps and brainstorm all the ways one might Define, Locate, Prepare, etc. all the jobs to complete a desired outcome. As the desired outcome becomes more complex, so does the complexity of the associated jobs.



#### **Diligence Dashboard**



There's a lot of history that went into developing the Diligence Dashboard. This includes being a design engineer at a medical device company, co-founding an engineering services firm focused on medical devices, starting medical device companies, and teaching design from the context of a Biomedical Engineering professor. All that said, the crystallization of these perspectives came together from a concept known as "The Killer Experiment" as taught by The Wallace Coulter Foundation.

A little background on Coulter: Wallace H. Coulter was inventor of the Coulter Counter and entrepreneur that started the Coulter Corporation, which later was acquired to



become Beckman Coulter. When Wallace passed away, he left his entire fortune to the foundation; one of two foundations (along with Whitaker) that was primarily responsible for Biomedical Engineering being an academic department at about 150 universities across the country today.

In 2005, the Foundation launched the "Early Career" (EC) program which later was re-branded as the "Coulter Translational Research Award" (CTRA). These grants promoted collaboration (it was a requirement) between an Academic Researcher and a Medical Provider; and included commercialization training to the team. During this training, the Foundation and its business advisors coined the term "Killer Experiment."

What exactly did the faculty of Coulter mean by this Killer Experiment? Often times academics are in search of an area of research that they can devote their careers to. This devotion leads to a thought process that works by first having a hypothesis, and then considering experiments to support that hypothesis. Sometimes they are supported, sometimes they are not; In both cases, learning happens. They then may propose a new hypothesis, and consider experiments to support that one, and the cycle continues.

Sure, there are incredible success stories and outcomes of this research changing our world. However, often times, a researcher can spend their life on an investigation that never reaches the market. Coulter was committed to getting products to the market such that they could have real impact on patients' lives.

The Killer Experiment was intended to change the mindset of academics to asking a different question: "What is the next experiment I can do that would kill my research?" This is not exactly intuitive when you are a young investigator in pursuit of tenure. Coulter was rewarding such young academics by providing these grants, and promoting a commercial mindset.

But why promote this mindset? Because time is the most valuable resource. There's an infinite well of problems to be solved. Where there's a valuable solution, there's money to be found. Time, however, is a resource that can never be replenished. It was Coulter's way of saying: spend your time on projects that will change the world.

Over the years, the business advisors to Coulter brought a new spin to the Killer Experiment and started calling it "The Quick Kill Concept." This is because, sometimes, the thing that can derail a project from success is not always a technical failure, but a business hurdle. In Medical Devices, this is a multi-body problem that includes factors such as regulatory burden, market size, reimbursement, technical complexity, and intellectual property position.



It is worth noting that the words "Killer" and "Kill" can sometimes turn off a researcher or investigator because they seem so final. They don't mean, necessarily, to "quit" or "end" or "stop" a project. I prefer to think of this as a tactical strategy. There's many obstacles, and they come at you over and over again... one technical hurdle after another and another..., a business hurdle, and another and another. In the worst case, without this foresight, you may work for years and get unexpectedly hit by a Mack Truck. With the Quick Kill mindset, sometimes you may choose to quickly kill the project. Sometimes you choose to pivot. At least you know the truck is coming.

All that being said, I'll offer another evolution from "The Killer Experiment" to "The Quick Kill Concept" to "Diligence Dashboard."

So, what's this Diligence Dashboard all about anyway? The product development process in the medical device industry is often implemented as a stage-gate (hint, it doesn't have to be). Product development cycles can take years. When progressing through a stage-gated implementation, it is often marketing heavy in the beginning, design and engineering focused in the middle, transitioning to manufacturing, then regulatory approval, and near the end, establishing reimbursement. Such an investment of time typically means that intellectual property claims be strong and there's a large market waiting at the finish line.

All too often, we see medical innovations with millions invested, but worse, years spent, before a later stage factor, such as reimbursement, kills the project. What if we could have predicted that failure before we started?

The Diligence Dashboard, in combination with the reimangined Waterfall (presented next), promotes iteration over stage-gate. It provides intelligence at the fuzzy front end of a project that can provide insights to potential failures, go-no-go decisions, and/or pivots to increase the chances of success for projects you're investing time and money in.

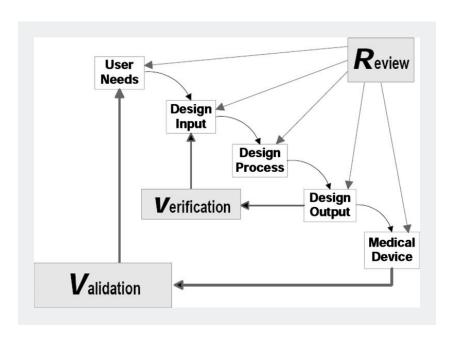
Realized in its canvas format, the Diligence Dashboard visually lays out five areas that the Coulter team taught as part of its commercialization process. These include technology feasibility, market size, intellectual property, regulatory pathway to approval, and medical economics (including reimbursement).

#### The Waterfall Canvas

The waterfall design process became famous when it was presented as part of the FDA's Design Control Guidance for Medical Device Manufacturers published on March 11, 1997. The figure, which was used by permission of the Medical Devices Bureau, Health Canada, has been pervasive in the industry, more or less defining the way in which design engineers performed their jobs. The fine print in the guidance document, just below the figure's reference, states, "In practice, feedback paths would be required between each phase of the process and previous phases, representing the iterative nature of product development." Standing alone, without this fine print, the figure provides little indication of iteration, and is primarily interpreted as a traditional waterfall that follows a logical sequence of phases.

If the downside of waterfall is its apparent missing components of iteration, its upside is the focus on user needs, regular review, and success criteria based on verification and validation. The intent of the re-imagined *Waterfall Canvas* is to retain the benefits while combating pitfalls of a stage-gated interpretation. Note: the FDA's reference to waterfall was never meant to be a prescription for development. Iterative methods, including agile, are acceptable (and may even be preferred) within the bounds of design controls.

When the waterfall process is implemented as a linear stage-gate, it is easy to imagine a scenario where user needs (first step) are gathered prior to formalizing design controls. Progress "seemingly" worth documenting, especially in an entrepreneurial venture, may not be gained until the 4th step (design output). It may take years to get there. It is precisely this first step (user needs) and resulting design inputs that can be so cost prohibitive to go back and recreate after the fact.



User Research		Design Process
Defined Needs	Design Inputs	Design Outputs
Validation	Verification	Medical Device (Concepts)

The Waterfall Canvas is a new way to look at the process that highlights the originally intended iterative nature of design, while capturing those needs along the entire evolution of design (starting well prior to implementing a quality system). The canvas provides the users a place to capture raw, unfiltered **User Research** (such as interviews and observations) to feed the process like a flywheel.

In the classic layout of the waterfall process, **Verification** of **Design Outputs** maps back to **Design Inputs**. **Validation** of the medical device maps back to **User Needs**. However, the **Design Process** stage is often described as a black box where design happens. In the original guidance, it is essentially left out of an explicit mapping. In contrast, the canvas format gives the **Design Process** the largest swath of space on the board thus emphasizing its importance.



The original waterfall process shows one final **Medical Device** at the bottom right corner of the diagram. This encourages the behavior we see today, which typically waits until that one, final solution is very well defined prior to beginning the reverse engineering process of building **User Needs** and **Design Inputs** from advanced **Design Outputs.** The canvas format includes a subtle hint, calling this space **Medical Device** (**Concepts**).

The reality of a **Design Process** is that early on, many **User Needs** are being gathered. Maybe not all of them will be addressed in the final product. The **Design Process** is complex, and many ideas are drawn on the board. There are ultimately many **Medical Device (Concepts)** that may not individually capture all of the **User Needs.** The reimagined *Waterfall Canvas* encourages the designer to have multiple, fully synthesized concepts that provide multiple shots on goal for a larger swath of **User Needs.** This ultimately can provide the innovator a real time prioritization of concepts and needs to help make better decisions along the **Design Process** (rather than reverse engineering that one shot on goal).

#### **Research & Design Canvas**

In this updated version of DHF Ready Ideation, we are responding to the practical use of the canvases. When creating the *Waterfall Canvas*, we made the **Design Process** the largest swath of space on the board. The bottom line - we didn't make it large enough. At the beginning of almost every project there is an avalanche of information in the form of prior **User Research** and prior **Design Process** that has been completed. In the rare cases where starting a project from a blank slate, going out and doing **User Research** and beginning the **Design Process** of sketching some initial ideas is often the priority. In either case, the **User Research** and **Design Concepts** section of the *Waterfall Canvas* would fill up before getting started on any other section of the board.

The Research & Design Canvas was implemented to provide an extra large swath of starting space to gather that early intelligence. It can be used to ask some high level questions like:

What are the known unknowns about each of the users?

What are the pain points for each of the users?

Are the users' unmet needs precisely articulated?

What evidence-based claims might be necessary for adoption?

Or, drop pictures of early prototypes, and sketches representing the current state of the project.

#### **Human Factors Engineering (HFE) Prototyping Canvas**

Why	What	How	Formative Study Design	Feedback & Results

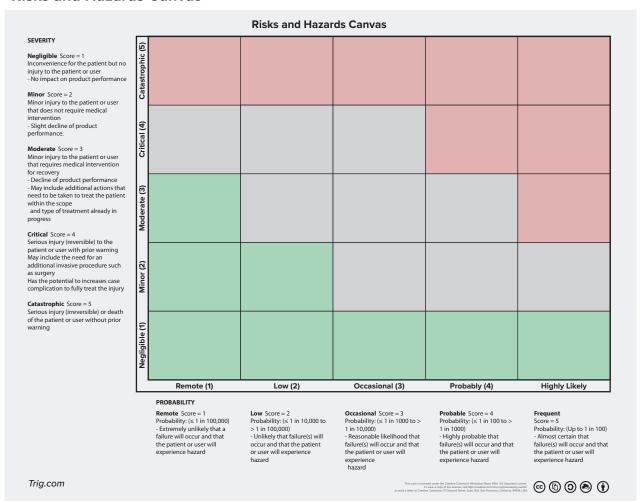
The focus for HFE in medical device product development first appeared in 1996 when they were added to the FDA's Quality System Regulation. The 20+ year history of including HFE into the regulatory framework includes a number of references, included as an appendix to this guidebook.

Today, awareness of HFE is increasingly growing as regulatory submissions get rejected by the FDA and other regulatory agencies around the world. The bottom line is that HFE must be rolled into the overall design control process and integrated into risk management efforts. This is a topic that can no longer be ignored, and is therefore an integral part of the *DHF Ready Ideation* suite of canvases.



At a minimum, the HFE Prototyping Canvas is a tool to encourage the use of multiple prototypes in an effort to inform design direction. In the context of a holistic view of *DHF Ready Ideation*, this board works hand in hand with the Risks and Hazards Canvas (discussed below) and the Waterfall Canvas to visualize the iterative and formative process of design. Deeper discussions on prototyping and on HFE are included a little later in this guidebook.

#### **Risks and Hazards Canvas**





Critical to any medical device product development process is the consideration of potential harms. There's a seemingly infinite number of methods to assess risks and analyze hazards. During my time as a product development engineer and later, biomedical engineering professor, the tool of choice was Failure Modes Effects and Criticality Analysis (FMECA). However, FMECA doesn't lend itself well to a visual and creative modality, thus, I chose to implement a matrix model in DHF Ready Ideation. More important, it's a model that is supported by ISO 14971, the standard for the application of risk management to medical devices.

Key to implementing the Risks and Hazards Canvas are the following definitions:

- Harm: a negative event such as illness, injury, or death
- **Risk**: the probability of a harm occurring
- Hazard: the possibility of causing harm
- Exposure: the action that leads to the harm

Referring to the canvas itself, you'll see that the horizontal labels across the bottom represent probability of **risks** ranging from highly unlikely to highly likely. The vertical labels up the left side of the matrix represent severity of **harms** ranging from no impact (not even a scratch) to extreme severity (death or dismemberment). The **hazard** analysis can then be performed visually by brainstorming **exposures** and plotting them with respect to probability of risks and severity of harms. The combination of the severity and probability is the resulting risk of harm and is represented by where the two intersect on the grid.

As a quick example, imagine the risk and hazard associated with plugging in a charger for your electric toothbrush. The outlet is a **hazard**. It's always there, whether you interact with it or not. The **harm** is getting electrocuted by the action (**exposure**) of plugging in the power cord while your wet hands are touching the prongs. The **risk** is the probability of that harm occurring.

In this example, the risk can be lowered by education (instructions for use by the manufacturer, but, more likely good parenting), or better yet, by product design (a grip on the power cord that minimizes likelihood of touching the prongs). The harm can be reduced by adding a ground-fault circuit interrupter (GFCI) to all bathroom outlets.

#### A Deeper Discussion on Prototyping

Here's an all too often scenario: An inventor is working for months, maybe years, to prove a concept on the bench. Let's say it's an invention for a new medical procedure. After getting the functional proof of concept working on the bench, they'll spend another several months getting that prototype into a form presentable to stakeholders. The doctors, nurses, and other caregivers they show the prototype to respond with similar answers such as, "I'll never use that," and "it'll never work."

Digging a little deeper into the logic behind their responses, we find it's due to the prototype's inability to be sterilized, or it's not suitable for cleaning protocols, or it's too big and heavy for their use case. But maybe that feedback had nothing to do with why the inventor wanted to meet with and talk to stakeholders to begin with.

What was it they were looking for?

Let's start with "Why" we're building a prototype. Do we have a basic science question we are exploring? Is it perhaps an engineering question we want to answer with the prototype? Are we looking to show a product to a potential investor or company decision maker? Are we seeking feedback from a user? Do we want to see how a product feels during everyday use? How it fits into a physical space? Are we curious as to how consumers may react to a brand asset?

These are all very different reasons to build a prototype, and they all require different prototypes. I like to break down prototypes into four categories of why we want to build it: Form, Function, Fit, and Feel.

- Form A "looks-like" prototype to attain feedback with respect to aesthetics.
- **Function** A "works-like" prototype to attain feedback with respect to user experience and functionality.
- **Fit** A prototype that demonstrates how multiple components are assembled or how a product fits within an environment.
- Feel A prototype primarily designed to attain ergonomic feedback.



I like these four categories, but these are not the only ways to define "prototype." From these definitions alone, it can be seen that prototypes can be broken down into even more refined groupings. Prototyping is an extremely broad term and can include prototyping versions of code for a software implementation, prototyping business models to inform launch strategy, and a myriad of other such examples.

With that in mind, this aside will stay focused on the scope of product and brand assets. (Which, when done well, are the same thing. Think Coca-Cola bottle.)

"At Trig, we consider a prototype to be any demonstration of a product and/or brand concept prior to a commercial product and/or published marketing asset."

Trig Team Definition

In addition to the desired feedback (Form, Function, Fit, Feel); there are additional dimensions to consider including:

#### Resolution (aka Fidelity): Low to High

This is used to determine how refined the prototype is. If a physical model, low resolution may be made from Lego's, while high resolution can be manufactured using 3D printing technology.

Dimension: 2D vs 3D

Paper and/or digital images versus physical models.

**Cost: Low to High** 

From a few cents on the dollar to thousands of dollars.

**Speed: Real time to Weeks** 

Exactly what it sounds like.

Once we know "Why" we want to build a prototype, or multiple types of prototypes, let's consider "What" kinds of prototypes there are. Between Feedback, Resolution, Dimension, Cost, and Speed there are a seemingly infinite number of options. Here are some of the more common types of prototypes we may see, just as a few examples:



#### **Sketches & Diagrams**

These can be from rough to refined, done in real time, or crafted over time, and used for capturing concepts and communicating concept direction.

#### Renders (aka Renderings)

Some renders can be built using Computer Aided Design software, such as SolidWorks, and may focus on surface features for fit and manufacturing. Others may be photo-realistic renders with a focus on marketing quality images often shown in context.

#### Wireframes

These prototype a digital experience and are typically static images that demonstrate website, app, or other embedded software user interfaces.

#### **Storyboards**

This is a type of drawn prototype which illustrates not just an item, but interactions with the item. Storyboarding gives designers an opportunity to showcase scenarios in which their invention will be used and what the user experience will be like.

#### **Role Playing**

Much like storyboarding, role playing focuses on scenes to put an item into real world context. Rather than a sketch, you act the scene out in real life, often with partners to assist, take notes, or play different roles.

#### **Physical Models**

Create a version of the design using materials that are easy to obtain and easy to rework. Build a model and test various usability factors. Physical prototypes can be created out of more things than you may realize. Get creative.

We often think of prototypes as 3D models. Depending on your "Why" - these could range from tools like Lego's, Play-Doh, and pipe cleaners to foam models to rapid manufacturing techniques such as laser cutting and additive/layered manufacturing (aka 3D printing) including SLA, SLS, FDM, etc. The bottom line: there are a myriad of low-tech and high-tech methods to choose from.

The 2D forms of prototyping can be as simple as a Pen and Paper and can include more complex tools such as CAD and particular programs including SolidWorks, Keyshot, Photoshop, and Illustrator to name a few.

Sometimes we don't need to make anything and can use existing items such as props to create the prototype.



What is the context of your current situation? Maybe you are an inventor with a concept and your goal is to raise some seed funding. Maybe you are a product development engineer at a medical device company and your goal is to gain formative feedback to meet your HFE regulatory requirements. Whatever the situation, consider that your goal may be harder to achieve with one very complex prototype, as opposed to thinking rapid, iterative, affordable prototypes (multiple different prototypes) that are context specific.

It's like using triangulation as a method to determine the position of a target. Rather than using one complex system, from one point of view, the use of three lower technology devices, from 3 or more positions will provide more meaningful results.

#### What is Human Factors Engineering?

HFE can be a complex subject, it is however also one of common sense. In my opinion, the latter is a must have, while the complexity is case dependent. HFE is referred to in the popular press and scholarly manuscripts by many names including ergonomics, human engineering, engineering psychology, and human factors psychology to name a few.

If I were to recommend any one book on the topic, it is *The Design of Everyday Things*, otherwise known as *The Psychology of Everyday Things*. This single book with two titles was written by cognitive scientist Donald Norman. My Cliffs Notes version of the book in one sentence is: "It's not user error, it's use error."

When a product is improperly used, or when a process is improperly followed, which in either case may possibly result in an unwanted outcome; it is often the user that takes the blame. Norman's book is a master class in psychology and design that puts the spotlight on the product or process itself as the culprit.

In medical devices, the unwanted outcome from such improper use can result in harm to the user. In any commercial product, at a minimum, unwanted outcomes impact user satisfaction and ultimately sales of the product. HFE is not just a must mandated by regulatory bodies, it is a smart business decision.

The bottom line: the product itself should promote proper use and result in desired outcomes. Nobody gets hurt and it's a joy to use.

HFE considers all the ways a user interacts with a product. This might include cognitive factors, such as memory capacity, multitasking and reaction time. It involves product design features that may inform how an item is used, such as colors and other indications, for example impressions that indicate hand placement.



It takes into account ergonomic considerations such as variations in body size, range of motion, and strength.

Some of the key activities involved specific to medical device product development (as part of the standards and regulations) include defining intended users and use environments. HFE should be an integral part of both the design process and when assessing risks and hazards, thus used to both improve design and minimize potential harms.

As an example, the user of a medical device may be the patient that it's being used on, the doctor that's using it, and any other medical professional, such as a nurse, that may be interacting with it. In the toothbrush example used above, one user may be a child that's brushing their teeth and another user a parent that's maintaining the product (such as replacing brush heads). The use environment is a bathroom, typically a place that is associated with water (sinks, tubs, toilet bowls).

In design, we may refer to the different user groups as personas, and capture information such as occupation, demographics, and experience level as a few examples. The use environment can include features such as layout, furniture, equipment, lighting, noise, additional people and pets in the environment, and any other potential distractions.

#### **Bringing it All Together**

Medical device product development is a complex process that includes business and technical risks in a highly regulated and political environment. The DHF Ready Ideation canvases bring together a holistic view of this environment to promote an iterative process even before starting formal design controls, such as those required by the FDA. This tool is intended to improve commercial success, reduce use error and thus minimize harm to users, and provide traceability while encouraging iterative design.

How can a tool like this establish traceability prior to implementing design controls?

In practice, it is a rare exception that a project starts from a blank slate. At some point, a team comes together and begins investing time into a project that has gained momentum from some original source. Maybe it's a skunk works project within a larger company, a lead coming in from marketing, a medical doctor with an innovation, or a researcher that has invented a new technology.

Whatever the case, imagine deploying *DHF Ready Ideation* at a given point in time based on previous work. This first canvas is the initial conceptual understanding of the project from a holistic perspective looking at business risks, hazards, and human factors. There's



likely to be considerable gaps.

Best practice implementation of *DHF Ready Ideation* includes date stamping this starting point. Over time, through multiple iterations of the waterfall, risks/hazards, HFE prototyping, and diligence dashboard feeding each other, an inflection point will occur. Maybe it's a significant design direction. At this point in the project, freeze the board and date stamp it again.

A copy of the frozen board becomes the starting point for a new one. Delete all concepts no longer relevant and their associated dependencies across the board. Keep the concepts still in play, and date stamp the start of a new canvas. Over time, a series of frozen canvas tools will demonstrate traceability, even before working within a quality system.

That first day of design controls begins with a mature view of the project, with well written needs, inputs, and outputs based on formative research and risk reduction over time.



#### Appendix: Standards and Guidance Documents for Design Controls, Risk Management and Human Factors Engineering

International Standards:

ANSI/AAMI HE74 HE75 Human Factor Set

IEC 62366-1 International Standard

Part 1: Application of usability engineering to medical devices, last updated 2015

IEC TR 62366-2 Technical Report

Part 2: Guidance on the application of usability engineering to medical devices

ISO 14971

Medical devices -- Application of risk management to medical devices

ISO/TR 24971

Medical devices -- Guidance on the application of ISO 14971

FDA Guidance Documents:

Applying Human Factors and Usability Engineering to Medical Devices Guidance for Industry and Food and Drug Administration Staff

FDA's Design Control Guidance for Medical Device Manufacturers

Human Factors Studies and Related Clinical Study Considerations in Combination Product Design and Development Draft Guidance for Industry and FDA Staff

List of Highest Priority Devices for Human Factors Review Draft Guidance for Industry and Food and Drug Administration Staff



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