

Board of DirectorsMeeting Minutes

May 4, 2022

6pm - 8:00pm

ROLL CALL

Marina Owen, Board Chair called the meeting to order at 6:05pm. A quorum was established.

Members present:	Members not present:	Staff present:	Guests present:
Mike Cordero		Pat Keelean	David Jimenez
Karin Dominguez		Kemba Lawrence	
Marina Owen		Seth Miller	
Maico Hernandez		Monica Moreno	
Oscar Gutierrez		Lorraine Neenan	
James Kyriaco		Leonie Mattison	
Sharon Lutz		Julie Weiner	
Jeremy Ball		Grant Carmichael	
Sanford Riggs		Libby Martinez	
Alexander Saunders			
Elizabeth Snyder			
Josephine Torres			
Guy Walker			
Phylene Wiggins			
Bob Nelson			

1. WELCOME & CALL TO ORDER

Marina Owen, Chair, called the meeting to order at 6:05 pm

2. PUBLIC COMMENT - Members of the public may speak up to 5 minutes each.

The CommUnify Board Chair asked if there were any public comments. None

3. CLOSED SESSION:

- a. Personnel Matter: None
- b. Pending Legal Action: Personnel Matter

4. CONSENT AGENDA:

All matters listed hereunder constitute a consent agenda and will be acted upon by a single roll call vote of the Board. Matters listed on the Agenda will be read only on the request of a member of the Board or the Public, in which event the matter shall be removed from the consent agenda and considered as a separate item.

4a. Approval of Minutes

- 4a- 1 Board Minutes March 2, 2022
- 4a- 2 Executive Committee Minutes April 6, 2022
- 4a- 3 Finance Committee Minutes April 27, 2022
- 4a- 4 Planning Committee Minutes April 1, 2022

4b. Approval of Grants \$10,000 and under/Renewal Contracts:

- 4b 1 Adopt Resolution 5b-1 for State of California Department of Community Services and Development (CSD) authorizing Patricia Keelean, CEO, signature authority on behalf of Community Action Commission of Santa Barbara County (dba, CommUnify) for all CSD related business.
- 4b 2 Authorization to update CommUnify's published MediCal rates.
- 4b 3 Requesting approval and authorization from the Board of Directors to close any legacy bank accounts with a zero balance and not currently in use.

Motion to approve all items on the Consent Agenda.

M/S/A Alexander Saunders/Phylene Wiggins

Approved

5. ACTION ITEMS:

5 – A Approval of and authorization to submit a grant application to the Walter J. and Holly O, Thomson Foundation in support of the Family Self Sufficiency program in the amount of \$25,000 for one year.

M/S/A Mike Cordero/Alexander Saunders

Approved

5 – B Approval of and authorization to submit a grant application to the Hutton Parker Foundation in support of General Operating in the amount of \$25,000 for one year.

M/S/A Alexander Saunders/Josie Torres

Approved

5 – C Approval of and authorization to enter into a contract agreement for \$343,103 in funding with the California Department of Community Services and Development (CSD) to provide Low-Income Home Water Assistance Program (LIHWAP) services for the period April 1, 2022, through August 31, 2023.

Question by Guy Walker - is this a different service other than what CommUnify has been providing? – Kemba explained that this is a new program and that the funds will go

directly to pay past due balances to the Water Agency and that they must be enrolled, which most water agencies are enrolled.

M/S/A Alexander Saunders/Jeremy Ball

Approved

5 – D Approval of and authorization to submit a funding proposal of up to \$250,000 to Carpinteria High School for the upcoming 2022-23 school year.

Question by Phylene Wiggins – did the school asked that we submit this proposal? Seth explained that yes, they did last fall. Phylene also asked, how will it expand the program in students served? Seth explained that the Los compadres program will serve 15 males and 10 females per semester and up to 40 students in cohorts and parenting classes.

M/S/A Alexander Saunders/James Kyriaco

Approved

6. PRESENTATIONS/TRAININGS:

6a. Head Start: Family & Community Engagement Lorraine Neenan, Director of Children's Services

Head Start Performance Standards:

§1301.5 Training. An agency must provide appropriate training and technical assistance or orientation to the governing body, any advisory committee members, and the policy council, including training on program performance standards and training indicated in §1302.12(m) to ensure the members understand the information they receive and can effectively oversee and participate in the programs in the Head Start agency.

Subpart E — Family and Community Engagement Program Services §1302.50 Family engagement. (a) Purpose. A program must integrate parent and family engagement strategies into all systems and program services to support family well-being and promote children's learning and development. Programs are encouraged to develop innovative two-generation approaches that address prevalent needs of families across their program that may leverage community partnerships or other funding sources.

§1302.53 Community partnerships and coordination with other early childhood and education programs. (a) Community partnerships. (1) A program must establish ongoing collaborative relationships and partnerships with community organizations such as establishing joint agreements, procedures, or contracts and arranging for onsite delivery of services as appropriate, to facilitate access to community services that are responsive to children's and families' needs and family partnership goals, and community needs and resources, as determined by the community assessment.

Positive & Goal-Oriented Relationships Equity, Inclusiveness, Cultural and Linguistic Responsiveness								
PROGRAM FOUNDATIONS	PROGRAM IMPACT AREAS	FAMILY OUTCOMES	CHILD OUTCOMES					
Program Leadership Professional Development Continuous Learning and Quality Improvement	Program Environment Family Partnerships Teaching and Learning Community Partnerships Access and Continuity	Family Well-being Positive Parent-Child Relationships Families as Lifelong Educators Families as Learners Family Engagement in Transitions Family Connections to Peers and Community Families as Advocates and Leaders	Children are: Safe Healthy and well Learning and developing Engaged in positive relationships with family members, caregivers, and other children Ready for school Successful in school and life					

Lorraine also went on to explain the importance of Family Engagement and how it is done through the FSA's and parents and their children and working together towards their goals that families choose for themselves. She also explained how Community Engagement provides child development supports and resources for the families and staff. Head Start staff seeks out and responds actively to community voices, strengths, and needs.

7b. Strategic Plan Update/Dashboard – Dr. Leonie Mattison, COO, Patricia Keelean, CEO and David Jimenez, Business Analyst.

Pat explained that CommUnify has up to 70 staff members trained in the ROMA Model, has five broad goal areas including mental wellness.



KPI's that allow to demonstrate progress overtime and track outcomes in real time.

David Jimenez, Business Analyst presentation:



Shifting to meet the needs of our community:



Priority areas were discussed



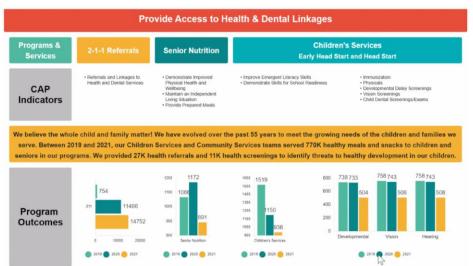
Linkages to Safe and Affordable Housing are being provided to our families.



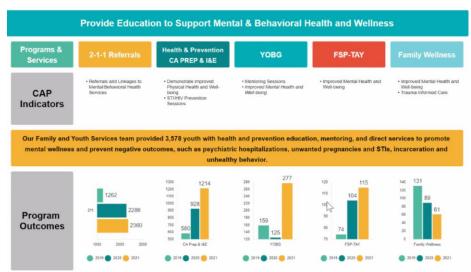
Data and program outcomes - impact of our services and Covid influence on our numbers of clients served:



Health Services provided



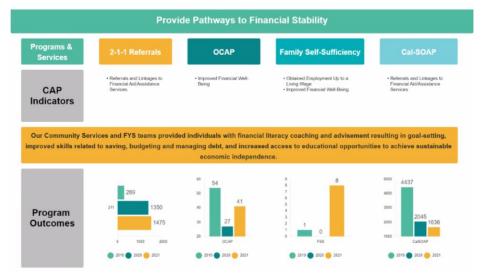
Provide education to support Mental Health and Wellness CAP Indicators and program outcomes were shared:



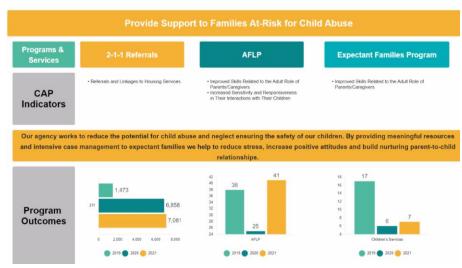
CAP Indicators for our Family and Youth Services team provided 2,578 youth with health and prevention education as well as mentoring and direct services to promote mental well-being to prevent negative outcomes:



Pathways to Financial Stability:



Provide support to families at-risk for child abuse:



Questions at the end of David Jimenez' presentation:

Alex Saunders: do we need more clients, services, or funding? Pat answered that we need all three, our county is vying right now for first place in poverty, LA county and YOLO county have the first two spots for poverty.

Our agency is developing Logic Models with Key Performance Indicators such as how many of the Family Self-Sufficiency clients were able to find a job with benefits or a living wage. Looking at what is happening to that client's life for outcome reporting. Process of educating staff and now refining the logic models and tracking the right outcomes and the specific impact in the client's life.

Marina Owen: have we defined our target? What do we want to achieve? In what way does success look like? Pat answered that this specific question will be a performance target and something that will need to be addressed in the next six months.

Marina stated that there is a wealth of knowledge in this Board of Directors.

Guy Walker: Is Los Compadres Program our program or are they a partner agency? Seth answered the question and replied that CAC was one of the first agencies to provide that model and because of loss of funding we had to cut back. Right now, CommUnify is partnering with the Santa Barbara Probation Department and pursuing other federal opportunities and looking to ensure that the program is produced to fidelity. Guy stated that this is an opportunity for partnering with other agencies such as WIA. Guy also suggested that we have a conversation with the Lompoc Teen Center, Pat replied that CommUnify presented them with a proposal last year.

7. FINANCE COMMITTEE UPDATE:

The Finance Committee update was presented by Grant Carmichael, Chief Financial Officer:



Finance Committee

- Cash & Investments
- Balance Sheet
- Accounts Receivable Aging
- Deferred Revenue Analysis
- Income Statement: Budget vs Actual
- CEO Report Budget vs Forecast
- Head Start / Early Head Start
- MB&T Credit Cards March
- Fiscal Department Update

Cash & Investments sheet:



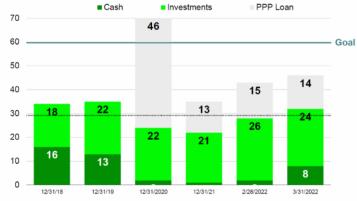
Cash & Investments

_	rate	3/31/22	12/31/21	12/31/20	Comment
MB&T Operating		751,638	332,979	(3,676)	
MB&T Payroll		11,190	9,890	12,641	
Mechanics - Operating		20,615	19,184	21,744	
Mechanics - Payroll		0	0	0	Request closing
Wells Fargo - Café/Donations		0	0	0	Request closing
Community West - MMKT	0.65	0	0	0	Request closing
Mechanics - Money Market	0.36	0	0	0	Request closing
MB&T - MMKT	0.25	492,672	392,429	3,159,505	
Pacific Premier - MMKT	0.35	26,692	26,697	26,694	
Community Bank of SM - MMKT	0.25	27,550	27,547	27,520	
American Riviera - MMKT	0.35	60,777	60,777	60,709	
Union Bank - MMKT	0.18	0	0	0	Request closin
Mechanics - CD	1.80	0	0	0	Request closing
Miscellaneous - Petty Cash		995	995	995	•
Total Cash		1,392,129	870,496	3,306,132	
SB Foundation - Short-Term		0	0	0	
SB Foundation - Long-Term		0	0	393,039	
MB&T Investments		1,558,274	1,672,844	1,147,609	
Total Investments		1,558,274	1,672,844	1,540,648	
Total Cash & Investments		2,950,402	2,543,340	4,846,780	
Total Cash & Investments		2,950,402	2,543,340	4,846,780	
Less: Mechanics Operating		20,615	19,184	21,744	
Less: MB&T Operating		751.638	332,979	(3,676)	
Less: MB&T Payroll		11,190	9,890	12,641	
Less: Mechanics Payroll		0	0	0	
Cash Reserve		2,166,960	2,181,288	4,816,071	
Days Cash & Invest On-Hand		46	36	70	

Days of Cash on Hand:



Cash & Investments



Balance Sheet:



Balance Sheet

Current Month vs Prior Year and Audit (PY)

Balance Sheet	Current	Prior Year	Audit
	Mar 31, 2022	Dec 31, 2021	Dec 31, 2020
ASSETS			
Assets			
Cash and Cash Equivalents	\$1,392,129	\$870,496	\$3,306,132
Grants Receivable	\$2,349,186	\$2,702,826	\$2,402,352
Prepaid Expenses & Other	\$248,228	\$259,402	\$276,822
Investments	\$1,558,274	\$1,672,844	\$1,540,648
Fixed Assets	\$270,776	\$274,742	\$290,603
Total	\$5,818,594	\$5,780,309	\$7,816,556
otal	\$5,818,594	\$5,780,309	\$7,816,556
ABILITIES AND NET ASSETS			
LIABILITIES			
Accounts Payable and Accrueds	\$360,104	\$349,377	\$649,734
Accrued Payroll	\$673,287	\$639,378	\$641,692
Accrued Vacation	\$734,204	\$686,101	\$727,711
Deferred Revenue	\$954,327	\$613,369	\$580,970
PPP Loan	\$883,173	\$953,572	\$3,168,272
Total Liabilities	\$3,605,094	\$3,241,797	\$5,768,379
Total Net Assets	\$2,213,500	\$2,538,513	\$2,048,178
Total LIABILITIES AND NET ASSETS	\$5,818,594	\$5,780,309	\$7,816,556

CEO Report by Project



CEO Report by Project Mar-22 YTD Actual vs Budget 1 of 2

Dept.	Description	Actual Rev	Actual Exp	Actual Net	Bud Rev	Bud Exp	Bud Net	Var
Admin	CSBG 2022	119,665	0	119,665	0	0	0	(119,665)
ADMIN	Admin Services Other	0	1,048	(1,048)	0	0	0	1,048
ADMIN	Hutton Parker Foundation	0	2,882	(2,882)	0	0	0	2,882
ADMIN	Santa Barbara Foundation	0	1,667	(1,667)	0	0	0	1,667
ADMIN	CAC Resource Development	28,183	98,225	(70,043)	125,004	134,000	(8,996)	61,047
ADMIN	CAC General Fund 2022	(110,226)	38,574	(148,801)	107,376	34,630	72,746	221,547
ADMIN	ADMIN Totals:		142,397	(104,775)	232,380	168,630	63,750	168,525
CS	Early Head Start 20	41,486	41,418	68	0	0	0	(68)
CS	Early Head Start 21	764,464	763,975	489	837,949	837,949	0	(489)
CS	Head Start/Blended 20	113,359	113,255	104	0	0	0	(104)
CS	Head Start/Blended 21	3,514,971	3,507,969	7,002	3,515,525	3,515,525	0	(7,002)
CS	American Recovery Plan	0	50,938	(50,938)	213,343	213,343	0	50,938
CS Tota	ls:	4,434,279	4,477,795	(43,516)	4,566,817	4,566,817	0	43,516
FYS	Cal-Soap 19	1,566	1,626	(60)	0	0	0	60
FYS	Cal-Soap 20	44,430	45,740	(1,310)	0	0	0	1,310
FYS	Cal-Soap 21	85,469	86,838	(1,369)	155,867	158,241	(2,374)	(1,005)
FYS	BW TAY 21	53,336	120,054	(66,717)	113,912	134,002	(20,090)	46,627
FYS	Probation 21	29,450	40,089	(10,639)	51,046	51,562	(516)	10,123
FYS	TAPP 21	52,925	54,315	(1,390)	54,222	54,770	(548)	842
FYS	South Coast Task Force 21	0	25,873	(25,873)	35,835	42,962	(7,127)	18,746
FYS	Cal Prep 21	39,746	40,901	(1,155)	48,609	48,609	0	1,155
FYS	I & E 21	40,164	41,095	(931)	47,007	47,007	0	931
FYS	FYS Services Other	26	439	(413)	0	18,382	(18,382)	(17,969)
FYS Tot	als:	347,112	456,969	(109,857)	506,498	555,535	(49,037)	60,820



Mar-22 Head Start

Head Start	Full Year	Mar - Fiscal	Mar - Fiscal	F / (U)	Mar - PROJ	Mar - PROJ	F / (U)
	Budget	YTD	Budget	Variance	YTD	Budget YTD	Variance
Federal Revenue	9,294,089	2,109,997	2,362,474	(252,477)	2,701,977	3,202,273	(500,297)
Federal Revenue - T & TA	94,897	104,085	19,185	84,900	104,085	22,770	81,315
USDA Reimbursements	598,463	93,399	149,616	(56,217)	119,014	199,488	(80,474)
State Revenue	2,898,859	916,877	724,716	192,161	1,238,253	966,288	271,965
Santa Barbara County	478,545	144,914	107,256	37,658	190,823	143,008	47,815
Parent Fees	40,630	-	6,002	(6,002)		7,049	(7,049)
Other Revenue	135,000		6,159	(6,159)		7,659	(7,659)
In-kind Revenue	700,000	145,699	145,999	(301)	191,785	196,664	(4,879)
Total Revenue	14,240,483	3,514,970	3,521,408	(6,438)	4,545,937	4,745,200	(199,263)
Total Employee Expenses:	9,498,800	2,290,063	2,437,938	147,875	3,048,092	3,300,639	252,548
Total Contracts:	480,000	252,744	123,575	(129, 169)	289,705	162,842	(126,862)
Total Meal Expense	660,000	65,959	152,830	86,871	77,594	204,808	127,214
Total Supplies:	276,500	36,260	38,715	2,455	40,866	49,828	8,962
Total Facility Expenses:	1,059,250	252,981	246,259	(6,722)	321,948	322,646	698
Total Misc Expenses	260,458	96,982	52,590	(44,392)	111,734	71,836	(39,898)
Indirect Costs	1,305,475	371,182	323,502	(47,680)	464,213	435,936	(28,277)
Total Cost W/O In-Kind	13,540,483	3,366,172	3,375,409	9,237	4,354,152	4,548,536	194,384
In-Kind Expenses	700,000	145,699	145,999	301	191,785	196,664	4.879
Total Expenses	14,240,483	3,511,871	3,521,408	9,537	4,545,937	4,745,200	199,263
Net Income		3,099		3.099	0		0

Early Head Start:



Mar-22 Early Head Start

Early Head Start	Full Year Budget	Mar - Fiscal YTD	Mar - Fiscal Budget	F / (U) Variance	Mar - PROJ YTD	Mar - PROJ Budget YTD	F / (U) Variance
F 4 15							
Federal Revenue	2,681,251	585,171	661,945	(76,773)	749,946	887,903	(137,957)
Federal Revenue - T & TA	59,792	23,370	4,786	18,585	23,370	6,269	17,101
USDA Reimbursements	64,038	12,267	16,011	(3,744)	21,642	21,348	294
State Revenue	506,146	132,992	128,940	4,052	188,420	170,241	18,179
Parent Fees	3,195	-	1,098	(1,098)		1,348	(1,348)
Other Revenue	5,000		1,142	(1,142)		1,642	(1,642)
In-kind Revenue	70,000	10,664	15,845	(5,181)	14,775	22,013	(7,238)
Total Revenue	3,389,422	764,464	829,766	(65,302)	998,153	1,110,765	(112,612)
Total Employee Expenses:	2,476,321	552,168	581,933	29,765	740,626	786,790	46,164
Total Contracts:	138,000	40,436	51,378	10,942	43,513	69,552	26,039
Total Meal Expense	64,000	11,071	15,999	4,928	14,103	21,332	7,229
Total Supplies:	101,500	8,576	35,242	26,666	9,775	38,609	28,833
Total Facility Expenses:	178,350	49,275	41,538	(7,738)	62,326	54,948	(7,378)
Total Misc Expenses	41,216	11,065	9,826	(1,239)	11,254	13,175	1,921
Indirect Costs	320,035	80,819	78,007	(2,812)	101,782	104,347	2,565
Total Cost W/O In-Kind	3,319,422	753,409	813,921	60,512	983,378	1,088,752	105,374
In-Kind Expenses	70,000	10,664	15,845	5,181	14,775	22,013	7,238
Total Expenses	3,389,422	764,073	829,766	65,693	998,153	1,110,765	112,612
Net Income		391		391	0		0

Fiscal Department Update:

Grant explained that there is a delay in audit because Blackbaud setup revealed major gaps that need to be addressed. He also explained that the 20-22 budget will be loaded in soon, team efforts and focused on recovery and then address the larger structure issues.



Fiscal Department Update

- Review of Blackbaud setup revealed major gaps
- Modules not implemented (Ex: Purchasing)
- Historical data unvalidated
- Cash and other accounts unreconciled
- Budgets and Reporting not implemented, etc.
- Conclusion: system is NOT functional
- Project is needed to re-implement Blackbaud

Fiscal Road Map:



Guy Walker asked if we have filed for the 990? Grant answered that we will potentially talk about it.

Liz Snyder asked how is the staff doing? Grant replied that the staff is resilient and engaged. Liz also asked if there are any open positions? Grant stated that yes, but feels confident that they will find the right staff that will fit right in.

8. <u>UPCOMING MEETINGS/EVENTS</u>

CommUnify 55th Anniversary Celebration: 5/5/22 @ 11:30am (Los Niños Campus)

Team CommUnify All-Staff Meeting: 5/5/22 @ 3pm

Finance Committee Meeting – TBD

Executive Committee Meeting: 6/1/22 @ 12pm

Planning Committee Meeting: 6/3/22 @ 8:00am

Champions Dinner: 6/9/22 @ 6pm (Location: Alisal Ranch)

Board Meeting: 7/6/22 @ 6pm

9. MEETING ADJOURNED AT 8:08PM