

Hiring in The Philippines

The Opportunity for Business Owners

Shepherd

supportshepherd.com

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The Problem

- **Rising Employment Costs**

Sizable expense that's only increasing

- **\$35,000 - \$75,000 per year**

Per full-time US employee (plus benefits)

- **Scaling limited by budget**

It's difficult to scale your business when every new hire is expensive.



The Solution?

Begin hiring remote staff in Manila, Philippines

The Philippines has talented individuals with excellent written & spoken English. Areas like BGC inside Manila, Philippines feel like a little America. You get talented people & American influence for low costs.

The Benefits

80% Cheaper

Compared to US & Canadian salaries, Philippine workers make up to 80% less. Cost of living is much less.

Excellent English

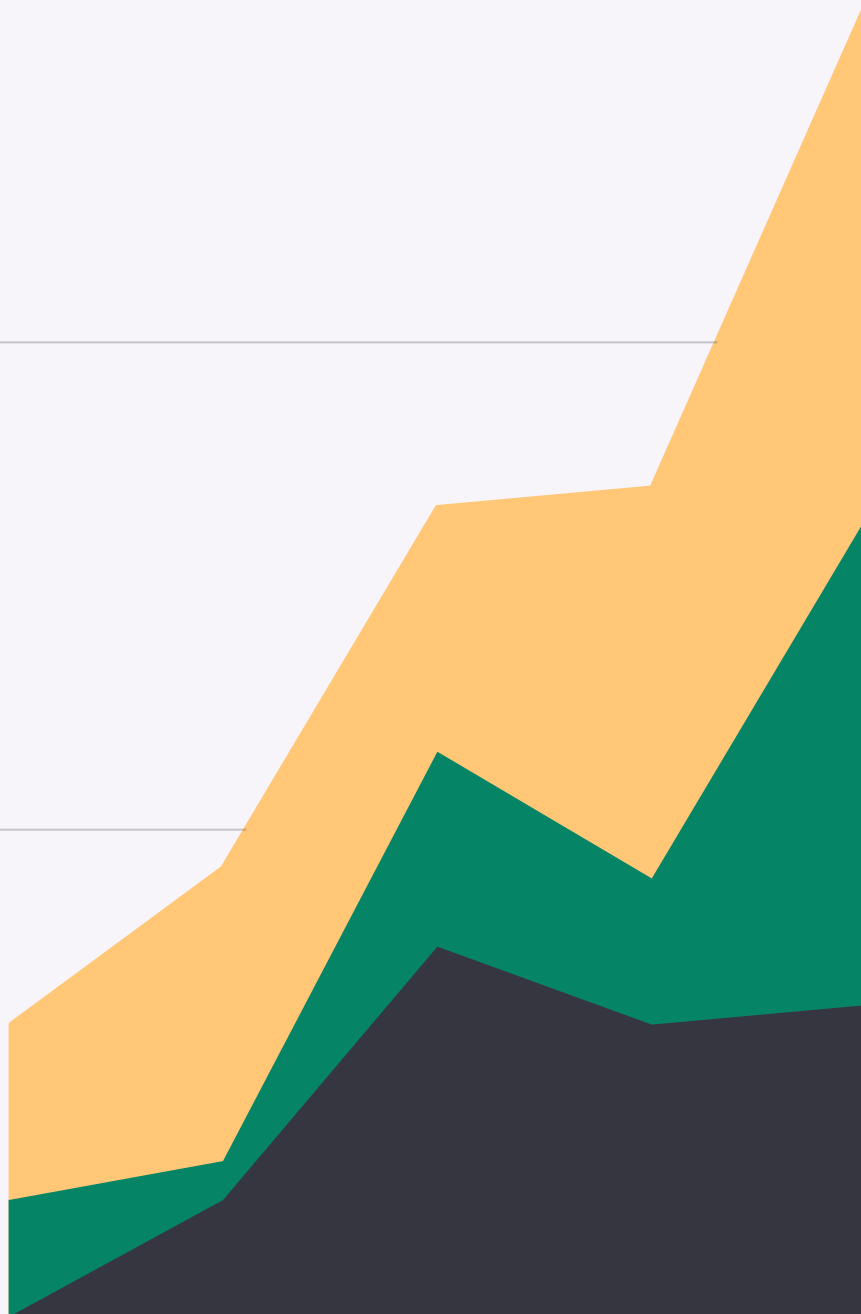
The majority of Philippine workers have excellent written & spoken English skills.

Quality Talent

There are tons of amazing workers eager to work remotely for American & Canadian companies.

Culture Fit

Culture & values are similar to America & Canada. You'll have a lot in common with your overseas colleagues.



Monthly Salaries in The Philippines

The following slide uses prices for mid-tier talent



Role

Monthly Salary

Customer Support

\$600 – \$900

Sales

\$600 – \$1,200

Operations

\$800 – \$1,500

Accounting

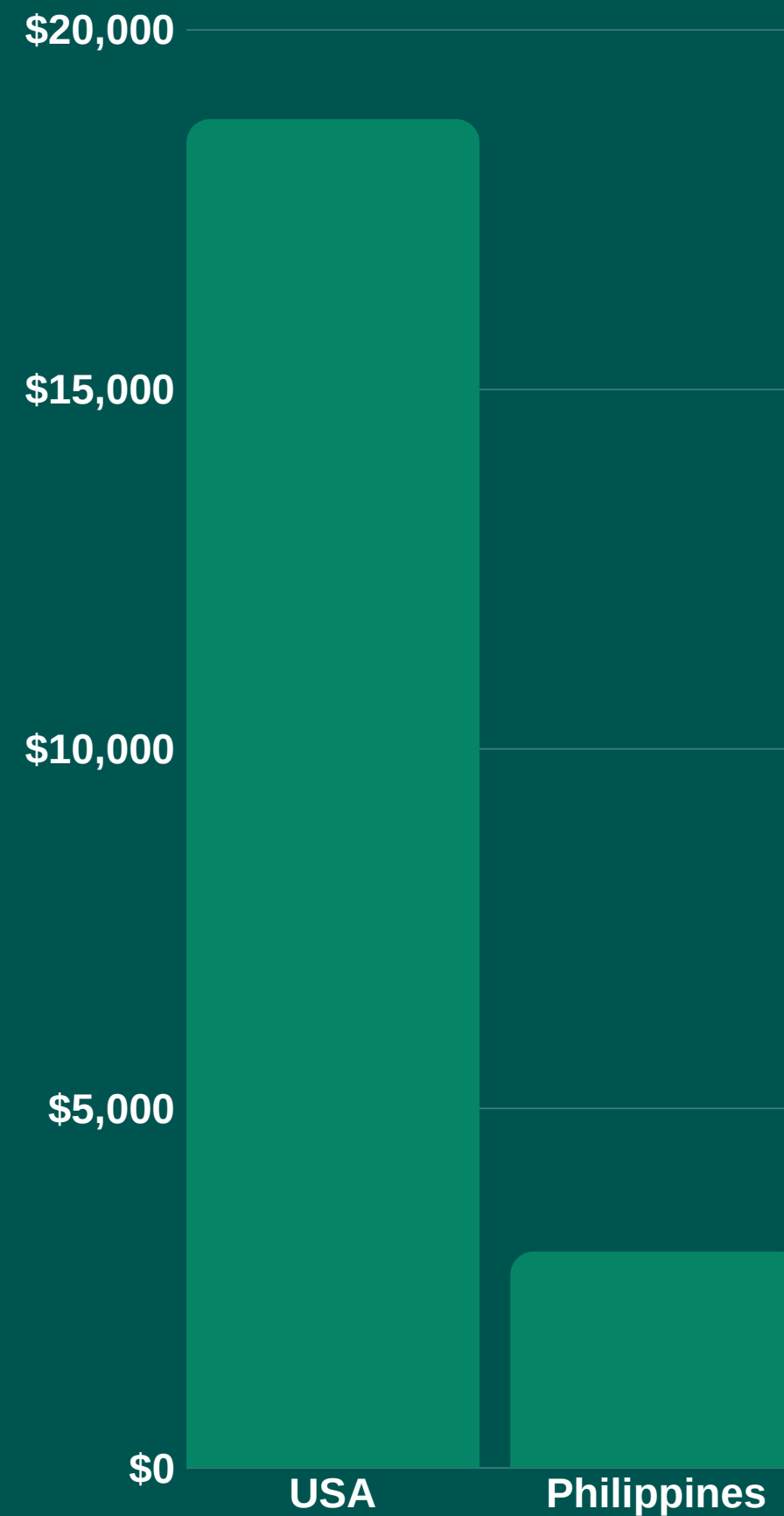
\$700 – \$1,000

Development

\$1,000 – \$3,000

Example Cost Savings

For a total of 5 employees
in sales & support



\$15,750

Monthly Savings

\$189,000

Annual Savings



About Manila

A wonderful city with modern amenities. Pictured is the BGC neighborhood in Manila, PH. It feels like a modern US city with coffee shops, tech workers, shopping, modern buildings, etc.

30–50 Mbps internet is common at \$40 USD



My Story

Hey I'm Marshall Haas. I own two business, both being run by a mixture of remote staff in the Philippines & USA

1

Physical product business called Peel

2

Hotel in downtown St. Louis called The Ludwig





Working with some of our
Philippine staff in Manila.

Talent Example

Meet Joemer, he works for my companies from Manila, PH.
He's been with me for 3+ years.

- Remotely handles all interactions with our hotel guests – guest questions, check-in / out details, bookings, etc.
- Helps with operations in my physical product business.
- Makes \$950 USD per month + we cover his health insurance for \$50/mo.
- In his last job he lead a team of 20 people.





Having a beer w/
Joemer in Manila



My wife and I hanging
out with Joemer's mom

Recap



For super affordable rates you can hire awesome people you'd enjoy sharing a beer with.

What's not to love?

Our services

**We're a head hunter agency for
finding top overseas talent for
your company.**



What to expect when you work with us

1

Get in touch. Tell us about the role you're looking to fill. We'll get to know each other and the job you're looking to fill.

3

We'll present the candidates to you. We'll then help you schedule interviews with the candidates to choose your favorite.

2

We begin our talent search for your specific role. We'll interview and screen until we find several candidates that are well suited for your job.

4

Upon successful hiring, you pay us our fee of 35% of the assumed first year's full-time salary for the candidate. (We also offer a 60 day guarantee)

Ready to work together?

We're on the hunt for amazing candidates for your company.

Get in touch

or email hello@supportshepherd.com