



Japan's regions turn to Europe to boost fortunes

MEDIA KIT

TIGMICE

Making a case for MICE cruises

winging business events on ocea crume ship

TTG Asia • TTGmice • TTG Asia Luxury
TRAVEL JOURNALISM
BUSINESS ARTICLE
8-Time Winner
PATA Cold Awards



TRADE MEDIA

OF THE YEAR

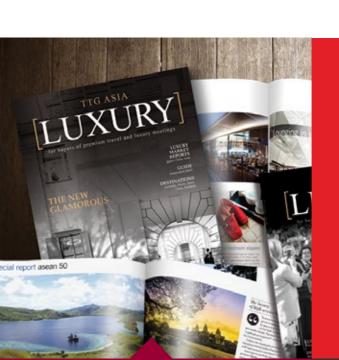
MPAS Awards

JOURNALISM EXCELLENCE
PRINT & ONLINE
Anak Sarawak Award

LUXURY TRAVELLERS & SOCI/

TTG's Solutions

Let over 40 years of publishing strength be the backbone of your campaign. As the media authority of the region's travel industry, TTG's one-stop solutions offer infinite possibilities to connect your brand with your target audience, and make an impression. Come get creative and effective with us.





Expressing your brand story with captivating videos, stunning pictorials, clever infographics and other exciting visual content



Harnessing the best of our award-winning editorial and marketing prowess to conceptualise and articulate your brand's narrative towards your set goal



GAMIFICATION & CONTESTS

Creating interactive game plays for existing fans and would-be fans to engage and discover your brand, and kick-start mentions and conversations that continue even after the game is over







Keeping your brand at the forefront of travel trade professionals on a variety of platforms, mediums and frequencies







Connecting you to your target audience through captive, face-to-face in-person / virtual / hybrid events for that first-hand brand experience and personal touch



Spotlighting your brand as a domain expert, thought-leader and contributor towards the industry's pursuit of higher learning and peer sharing



2 | TTG Publishing Travel Trade

Integrated Touchpoints

From Print to Web to Live Event Coverage, Special Issues & Events and Social Tech. TTG amplifies your brand seamlessly across our integrated multi-dimensional touchpoints, placing it at the forefront of travel industry professionals across the region and beyond.

AWARDS

Recognising the industry's best organisations twice a year in Asia-Pacific and Greater China

LUXURY TRAVELLERS & SOCI/

- awards.ttgasia.com
- awards.ttgchina.com

TTG SHOW DAILY

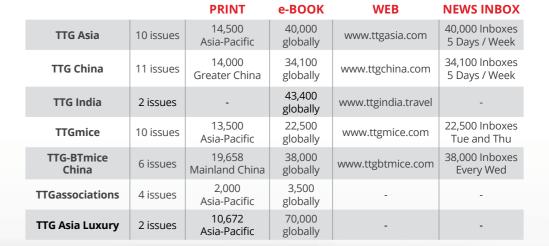
Live event coverage at major tradeshows

E-BOOK

Digital copies

region to

globally



(THE) (THE SECOND) (ASSESSED) (ASSESSED) (SECOND)



(THE RESERVE) (DESCRIPTION) (SOUTH)

and smarter

TMCs get leaner

People development must stay

of print issues, circulated across the e-subscribers

SOCIAL TECH

Inspiring conversations and mentions in social spheres: LinkedIn, Facebook, Twitter, Instagram and WeChat

- in TTG Asia Media, TTG Asia, TTGmice
- **f** TTG Asia, TTGmice
- **Y** @TTG Asia, @TTGmice
- 🍳 🎯 @ttgasia, @ttgmice
- TTG旅业报

WEB

| TTG Publishing Travel Trade

24/7 access to news and resources, anytime, anywhere

PRINT

In depth analysis and destination reports

by award-winning

Strongest industry

across Asia-Pacific

and Greater China

print readership

editorial team.



A warm

NEWS INBOX

Up-to-date news and industry happens sent direct to industry professional email inboxes

TTGMice



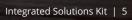
SPECIAL ISSUES & EVENTS

TTG's special publication issues as well as engagement events are essential supplements that ride on specific interest sectors and agendas to target audience profiles relevant to these segments.









Our Core Titles

Since 1974, our core titles have been widely acclaimed as the industry's preferred read and chosen by advertisers as an effective marketing channel. Each title is a leader in its own domain with content tailored to the pulse of the Asia-Pacific, China or India markets. Several core titles feature dedicated annual editions and supplements in addition to its regulars. These spin-off publications have specific features and purpose that warrant a separate, customised issue, while reaching the same audiences as its core title.

- Asian Tourism
 Expert Guide
 (Core Title: TTG Asia)
- TTG Travel Awards Supplement (Core Title: TTG Asia)
- TTG China Travel
 Awards Supplement
 (Core Title: TTG China)
- TTGmice Planner (Core Title: TTGmice)
- TTG-BTmice China Planner (Core Title: TTG-BTmice China)



ASIA-PACIFIC



Integrated Solutions Kit | 7

TTG Asia Reaches Subscribers In 24 Asia-Pacific Countries and Beyond



ASIA-PACIFIC	%	14,500 PRINT+	46,460 SUBSCRIBERS
Singapore	20.0%	2,900	9,292
Malaysia	19.8%	2,871	9,199
Hong Kong & Macau	13.7%	1,993	6,365
India	12.5%	1,806	5,808
Thailand	11.8%	1,712	5,482
Indonesia	8.9%	1,291	4,135
Philippines	3.4%	493	1,580
China	2.4%	346	1,115
Japan & South Korea	2.0%	290	929
Vietnam	2.0%	290	929
Australia & New Zealand	1.0%	143	465
Taiwan	0.3%	42	139
Bangladesh, Bhutan, Brunei, Cambodia, Laos, Myanmar, Nepal, Pakistan and Sri Lanka	2.2%	323	1022

ADDITIONAL GLOBAL TERRITORIES REACHED DIGITALLY (60 COUNTRIES)

2,040 SUBSCRIBERS BASED OUTSIDE THE ASIA-PACIFIC

Argentina • Austria • Azerbaijan • Bahrain • Belgium • Brazil • Bulgaria • Canada • Costa Rica

- Croatia Cyprus Czech Republic Denmark Dominican Republic East Timor Egypt
- Estonia Fiji Finland France Germany Greece Ireland Italy Israel Kazakhstan Kenya Kuwait Kyrgyzstan Lebanon Maldives Malta Mauritius Mexico Netherlands
- Nigeria Norway Oman Poland Portugal Qatar Romania Russia Saudi Arabia Slovakia South Africa Spain Sweden Switzerland Tajikistan Tanzania Tunkey
- Turkmenistan Ukraine UAE United Kingdom Uruguay Uzbekistan USA





80.7% TRAVEL AGENCIES,

TRAVEL AGENCIES OPERATORS & WHOLESALERS

11,701 Print copies

Corporate, Leisure and Online

39,140 subscribers

19.3%

TRAVEL SUPPLIERS

2,799 Print copies

Hotels & Their Representatives (13.9% | 2,016 copies) Airlines & GDS (3.6% | 524 copies) National Tourist Offices (NTOs) (1.2% | 175 copies)

Car Rental / Cruises (0.3% | 45 copies)
Others (0.3% | 39 copies)

9,360 subscribers



iiiii

38.1% SENIOR MANAGEMENT

5,525 Print copies

General Manager • Director CEO • COO • President • Vice-President • Chairman

18,479 subscribers

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38.7%
MIDDLE
MANAGEMENT

5,611 Print copies

Department / Functional Managers including Sales & Marketing

18,770 subscribers

††

23.2%

EXECUTIVES3,364 Print copies

Travel Consultant •
Reservation & Ticketing
Executive and Coordinator

• Sales Officer • Account Executive • Marcoms Executive

11,251 subscribers





51.3%

INFLUENCE OR MAKE PURCHASE DECISIONS

7,439 Print copies

Why Is This Important?

Your brand/offering reaches the right professionals who can influence and make the decision to select you as a business partner.

24.880 subscribers



45.2%

MAKE RECOMMENDATIONS TO END CUSTOMER / CLIENT

6,555 Print copies

Why Is This Important?

A good understanding of your brand/offering allows our subscribers to promote it better to their end customers and clients.

21.923 subscribers

⁺ BPA Audited Since 1974



8 | TTG Publishing Travel Trade

TTG China

Reaches Subscribers In The **Greater China Region and Beyond** 读者遍及大中华地区及全球各国



ADDITIONAL GLOBAL TERRITORIES REACHED

Australia • Brunei • Cambodia • Japan • Indonesia • Malaysia • Philippines • Singapore • South Korea • Thailand • **UAE** • Vietnam

		44.000	
CHINA 中国地区	%	14,000 PRINT+	41,500 SUBSCRIBERS
Northeast Province/ City 东北地区省份/ 城市			
Liaoning Province 辽宁省	2.3%	315	934
Heilongjiang Province 黑龙江省	1.5%	208	617
Jilin Province 吉林省	0.8%	106	314
North Province/ City 华北地区/ 城市			
Beijing City 北京市	9.9%	1,387	4,111
Hebei Province 河北省	3.2%	442	1,310
Tianjin City 天津市	1.8%	251	744
Shanxi Province 山西省	1.1%	154	457
Inner Mongolia Autonomous Region 内蒙古自治区	0.8%	115	341
Northwest Province/ City 西北地区省份/ 城市			
Shaanxi Province 陕西省	1.5%	214	634
Xinjiang Uyghur Autonomous Region 新疆维吾尔自治区	1.2%	173	512
Gansu Province 甘肃省	0.9%	126	374
Qinghai Province 青海省	0.6%	81	240
Ningxia Hui Autonomous Region 宁夏回族自治区	0.4%	62	184
East China Province/ City 华东地区省份/ 城市			
Shanghai City 上海市	10.6%	1,485	4,402
Jiangsu Province 江苏省	9.6%	1,341	3,975
Shandong Province 山东省	9.1%	1,277	3,785
Zhejiang Province 浙江省	7.0%	978	2,899
Anhui Province 安徽省	3.2%	452	1,340
Jiangxi Province 江西省	2.6%	370	1,097
Fujian Province 福建省	2.6%	369	1,094
Central South Province/ City 中南地区省份/ 城市			
Guangdong Province 广东省	10.5%	1,476	4,375
Hainan Province 海南省	1.7%	236	700
Hubei Province 湖北省	1.7%	236	700
Hunan Province 湖南省	1.4%	199	590
Guangxi Zhuang Autonomous Region 广西壮族自治区	1.2%	165	489
Henan Province 河南省	1.1%	155	459
Southwest Province/ City 西南地区省份/城市			
Sichuan Province 四川省	2.8%	390	1156
Yunnan Province 云南省	2.0%	275	815
Chongqing City 重庆市	1.8%	257	762
Guizhou Province 贵州省	0.5%	74	219
Tibet Autonomous Region 西藏自治区	0.5%	66	196
Others其它			
Hong Kong 香港	2.6%	358	1061
Taiwan, Macao 台湾、澳门	1.5%	207	614

PRINT 实体印+

14,000

100% In **Greater China** 大中华地区





DIGITAL电子版

China + Global 中国及全球

INDUSTRY 按行业划分

86.5% TRAVEL AGENCIES,

OPERATORS & WHOLESALERS 旅行社、旅游业务经营与批发商

12,110 Print copies

Corporate, Leisure and Online 旅游公司、休闲旅游和在线旅游服务

36,763 subscribers

13.5%

TRAVEL SUPPLIERS 旅游服务供应商

1,890 Print copies

Hotels & Their Representatives 酒店及其代理机 构 (8.3% | 1,164 copies) • National Tourist Offices (NTOs) 国家旅游局 (2.5% | 350 copies) · Airlines & GDS 航空公司和GDS (0.9% | 124 copies) • Car Rental / Cruises 汽车租赁/邮轮公司 (0.3% | 42 copies) • Others 其他 (1.5% | 210 copies)

5.737 subscribers

BY ROLE 按职衔划分 50.8%

SENIOR MANAGEMENT 高级管理

7,112 Print copies

General Manager • Director • CEO • COO • President Vice-President • Chairman 总经理•总监•首席执行官 • 首席运营官 • 总裁 副总裁 • 董事长

21,590 subscribers

38.7%

MIDDLE MANAGEMENT 中级管理

5,418 Print copies

Department / Functional Marketing 部门/业务经理包括市场销售

16.448 subscribers

10.5%

FRONTLINE EXECUTIVES 业务执行

1,470 Print copies

Travel Consultant Reservation & Ticketing Executive and Managers including Sales & Coordinator • Sales Officer • **Account Executive Marcoms** Executive 旅行顾问·酒店、机票预订 人员及主管•销售职员客户主管•市 场传讯主管

4,462 subscribers



BY RESPONSIBILITY 按职责划分



INFLUENCE OR MAKE PURCHASE DECISIONS 影响或决定采购计划

11,606 Print copies

Why Is This Important? 为何此项重要?

Your brand/offering reaches the right professionals who can influence and make the decision to select you as a business partner. 您的品牌 / 产品可接触到 有影响力和决定权的相关专业人士

35,232 subscribers



MAKE RECOMMENDATIONS TO END CUSTOMER / CLIENT 向终端客户/顾客推荐

2,394 Print copies

Why Is This Important? 为何此项重要?

A good understanding of your brand/offering allows our subscribers to promote it better to their end customers and clients. 读者深入了解您 的品牌/产品后,可向其顾客和客户做更好的推介

7.268 subscribers

+ RPA Audited Since 1974



TTG India Reaches e-Subscribers in 25 Cities Across India and Beyond



New Delhi	17.5%	
	17.570	4,008
Mumbai	16.7%	3,820
Chennai	7.3%	1,672
Bengaluru	6.5%	1,489
Hyderabad	5.7%	1,305
Kolkata	4.5%	1,030
Srinagar	4.2%	960
Trivandrum	4.0%	916
Gurgaon	3.4%	777
Ahmedabad	3.0%	687
Goa	2.8%	640
Kochi	2.5%	570
Pune	2.3%	527
Jaipur	2.1%	481
Chandigarh	2.0%	460
Uttrakhand	2.0%	458
Amritsar	1.8%	412
Bhopal	1.6%	370
Himachal Pradesh	1.6%	366
Indore	1.5%	346
Jalandhar	1.5%	345
Uttar Pradesh	1.5%	343
Odisha	1.4%	320
Nagpur	1.3%	301
Truchurapalli	1.3%	297



ADDITIONAL GLOBAL TERRITORIES REACHED DIGITALLY (77 COUNTRIES)

Argentina • Armenia • Austria • Azerbaijan • Bahrain • Bangladesh • Belgium • Bhutan • Brazil • Brunei • Cambodia • Canada • China • Costa Rica • Croatia • Cyprus • Czech Republic • Denmark • Dominican Republic • East Timor • Egypt • Estonia • Fiji • Finland • France • Germany • Greece • Hawaii • Hong Kong • Indonesia • Ireland • Israel • Italy • Japan • Kazakhstan • Kenya • Kuwait • Laos • Lebanon • Macau • Malaysia • Malta • Mauritius • Mexico • Myanmar • Nepal • Netherlands • New Zealand • Nigeria • Norway • Oman • Pakistan • Philippines • Poland • Portugal • Qatar • Romania • Russia • Saudi Arabia • Singapore • Slovakia • South Africa • South Korea • Spain • Sweden • Switzerland • Taiwan • Tanzania • Thailand • Tunisia • Turkey Ukraine
 UAE
 United Kingdom Uruguay • USA • Vietnam

> 20,50 **SUBSCRIBERS BASED OUTSIDE INDIA**



85.0%

INDUSTRY BUYERS

36.890 e-Subscribers

Travel Agencies (Corporate, Leisure and Online), **Operators, Wholesalers** (67.5% | 29,295 copies) • **Destination Management Companies** (10.4% | 4,514 copies) • **Event** Management Companies, **Professional Conference and Exhibition Organisers** (7.1% | 3081 copies)

15.0%

TRAVEL SUPPLIERS

6.510 e-Subscribers

Hotels & Their Representatives (9.3% | 4,036 copies) • **National** Tourist Offices (NTOs) (2.0% | 868 copies) • Airlines & GDS (1.9% | 825 copies) • Others (1.8% | 781 copies)





58.5% **SENIOR**

MANAGEMENT 25,389 e-Subscribers

General Manager • Director CEO • COO • President • Vice-President • Chairman



31.8% MIDDLE

MANAGEMENT 13,801 e-Subscribers

Department / Functional Managers including Sales & Marketing



9.7% **IUNIOR**

EXECUTIVES

4,210 e-Subscribers

Travel Consultant • Reservation & Ticketing **Executive and Coordinator** Sales Officer • Account Executive • Marcoms Executive





INFLUENCE OR MAKE **PURCHASE DECISIONS**

37,324 e-Subscribers

Why Is This Important?

Your brand/offering reaches the right professionals who can influence and make the decision to select you as a business partner.



MAKE RECOMMENDATIONS TO **END CUSTOMER / CLIENT**

6.076 e-Subscribers

Why Is This Important?

A good understanding of your brand/ offering allows our subscribers to promote it better to their end customers and clients.

TTGmice Reaches Subscribers in 24 Asia-Pacific Countries and Beyond



ASIA-PACIFIC	%	13,500 PRINT+	28,330 SUBSCRIBERS
China	25.7%	3,468	7,280
Singapore	19.9%	2,682	5,638
Malaysia	18.0%	2,437	5,099
Hong Kong & Macau	11.8%	1,587	3,343
Thailand	11.2%	1,511	3,173
South Korea	3.9%	522	1,105
Japan	2.1%	290	595
India	1.6%	212	453
Australia & New Zealand	1.4%	195	397
Indonesia	1.2%	167	340
Taiwan	1.1%	149	312
Vietnam	0.9%	119	255
Philippines	0.7%	91	198
Bangladesh, Bhutan, Brunei, Cambodia, Laos, Myanmar, Nepal, Pakistan and Sri Lanka	0.5%	70	142

ADDITIONAL GLOBAL TERRITORIES REACHED DIGITALLY (30 COUNTRIES)

Argentina • Austria • Belgium • Canada • Costa Rica • Czech Republic • Egypt • Finland • France • Germany • Guam • Iceland • Ireland • Italy • Mauritius • Mexico • Oman • Portugal • Qatar • Russia • Saudi Arabia • South Africa • Spain • Switzerland • Tanzania • Tunisia • Turkey • UAE • United Kingdom • USA





69%

CORPORATE END USERS

9,313 Print copies

Manufacturing (14.0% | 1,890 copies) · Finance, Banking & Insurance (11.8% | 1,593 copies) • **Consultancy** Firm / Other Business Service (8.8% | 1,188 copies) • Wholesale, **Distributor & Retailer** (8.5% | 1,148 copies) • Construction, Engineering , **Oil**, **Petroleum** (6.0% | 810 copies) • IT & Telecommunications (4.8% | 648 copies) • Transportation (4.3% | 580 copies) • **Medical & Healthcare Services** (3.4% | 459 copies) · Advertising Agency, Media, **PR & Marketing** (2.8% | 378 copies) • Government (1.2% | 161 copies) • **Education, Training, Research & Development** (1.0% | 134 copies) Property Development & Real Estate (0.9% | 121 copies) • Mining, Agriculture & Forestry (0.8% | 108 copies) • Security / Electricity, Water, **Gas** (0.7% | 95 copies)

19,805 subscribers

17.6%

INDUSTRY BUYERS

2,384 Print copies

Corporate Travel Agency (8.7% | 1,175 copies)
• Event Management (2.7% | 366 copies) •

Destination Management Company (2.6% | 353 copies) • Professional Conference / Exhibition

Organiser (2.0% | 270 copies) • Trade Association (1.3% | 178 copies) • Incentive / Motivational House (0.3% | 42 copies)

5,050 subscribers

13.4%

INDUSTRY SUPPLIERS

1,803 Print copies

Hospitality (9.3% | 1,251 copies) • Convention / Exhibition Bureau / Venue Operator (2.1% | 284 copies) • NTO (1.0% | 135 copies) • Airline / Airport / Airport Services (0.6% | 81 copies) • Recreation / Theme Park (0.2% | 27 copies) • Cruises / Car Rental / GDS (0.2% | 25 copies)

3,845 subscribers



93% OF OUR SUBSCRIBERS ARE DIRECTLY INVOLVED IN MAKING / INFLUENCING MICE PURCHASE DECISIONS

70.6% SENIOR

MANAGEMENT 9,531 Print copies

CEO • COO • President • Vice-President • Chairman • Director • General Manager

20,262 subscribers

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22.2%

MIDDLE MANAGEMENT

2,997 Print copies

Department / Functional Manager including Sales & Marketing • Corporate Travel & Services • Procurement & Contracting • HR & Administration • Projects & Events

6,372 subscribers

İminini

7.2%

EXECUTIVES972 Print copies

Events Executive & Coordinator • Sales & Accounts Executive •

Marcoms Executive **2.066 subscribers**

⁺ BPA Audited Since 1974



14 | TTG Publishing Travel Trade

TTG-BTmice China

Reaches Subscribers In The Greater China Region and Beyond 读者遍及大中华地区及全球各国



ADDITIONAL GLOBAL TERRITORIES REACHED DIGITALLY 非大中华区 订阅者均为 电子版读者

Australia • Brunei · Cambodia · Japan • Indonesia • Malaysia • Philippines • Singapore • South Korea • Thailand • UAE • Vietnam

CHINA 中国地区	%	19,658 PRINT	46,780 SUBSCRIBERS
Northeast Province/ City 东北地区省份/ 城市			
Liaoning Province 辽宁省	2.1%	420	970
Heilongjiang Province 黑龙江省	1.1%	208	480
Jilin Province 吉林省	0.6%	112	258
North Province/ City 华北地区省份/ 城市			
Beijing City 北京市	23.2%	4,563	10,525
Tianjin City 天津市	2.2%	439	1,013
Hebei Province 河北省	1.4%	275	635
Shanxi Province 山西省	0.7%	130	300
Northwest Province/ City 西北地区省份/ 城市			
Shaanxi Province 陕西省	1.0%	191	441
Gansu Province 甘肃省	0.5%	90	208
Qinghai Province 青海省	0.2%	30	66
Ningxia Hui Autonomous Region 宁夏回族自治区	0.1%	17	36
Xinjiang Uyghur Autonomous Region 新疆维吾尔自治区	0.1%	10	30
East China Province/ City 华东地区省份/ 城市			
Shanghai City 上海市	23.9%	4,700	10,846
Shandong Province 山东省	4.0%	779	1,797
Jiangsu Province 江苏省	3.3%	656	1,514
Zhejiang Province 浙江省	2.4%	463	1,068
Fujian Province 福建省	2.2%	424	978
Jiangxi Province 江西省	0.6%	115	265
Anhui Province 安徽省	0.5%	94	217
Central South Province/ City 中南地区省份/ 城市			
Guangdong Province 广东省	15.8%	3,107	7,170
Henan Province 河南省	1.7%	339	782
Hubei Province 湖北省	1.7%	330	761
Hunan Province 湖南省	1.5%	299	690
Guangxi Zhuang Autonomous Region 广西壮族自治区	1.2%	230	531
Hainan Province 海南省	0.9%	173	399
Southwest Province/ City 西南地区省份/ 城市			
Sichuan Province 四川省	2.8%	554	1,278
Chongqing City 重庆市	0.7%	135	311
Yunnan Province 云南省	0.5%	96	221
Guizhou Province 贵州省	0.5%	91	210
Others 其它			
Hong Kong 香港	1.9%	370	1845
Taiwan, Macao 台湾、澳门	1.1%	218	935

PRINT 实体印

19,658 100% In **Greater China** 大中华地区





38,000

China + Global 中国及全球

:: I BY **INDUSTRY** 按行业划分

80.3%

CORPORATE END USERS 企业用户

15,786 Print copies

Manufacturing 制造业 (23.5% | 4620 copies) • Consultancy Firm/Education/ Training/Research & Development/Other Business Services 顾问公司/教育/培训/研究 开发/其他商务服务 (11.8% | 2,319 copies) • Finance/Banking/Insurance 金融/银行/保 险 (9.7% | 1,906 copies) • **Transportation** 交通运输 (7.5% | 1,474 copies) • Wholesalers/Distributors/Retailers 批 发/分销/零售商 (6.7% | 1,317 copies) • IT & Telecommunications IT公司/电信 (5.8% | 1,140 copies) • Construction, Engineering, Oil, Petroleum 建筑/工程/油/石油 (4.6% 1904 copies) • Medical & Healthcare **Services 医疗/保健服务** (4.0% | 786 copies) • Government 政府 (2.9% | 570 copies) • Electricity, Water, Gas 水, 电, 气 (1.3% | 255 copies) • Advertising Agencies, Media, PR & Marketing 广告代理/媒体/公关/市场营销 (1.2% | 240 copies) • Mining, Agriculture & Forestry 采矿/农业/林业 (1.1% | 216 copies) • Property Development & Real Estate 物 业发展/房地产 (0.2% | 39 copies)

16.1%

INDUSTRY BUYERS 业内买家

3,164 Print copies

Corporate Travel and Travel Management 旅游管理与商务旅游公司(10.1% | 1,985 copies) • Event Management & Professional Conference Organiser 活动 与会议主办机构 (3.2% | 629 copies) • Trade Associations 行业协会 (2.8% | 550 copies)

7.532 subscribers

3.6%

INDUSTRY SUPPLIERS 业内供应商

708 Print copies

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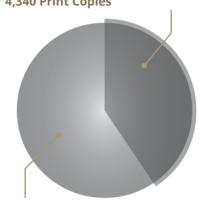
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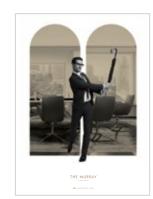
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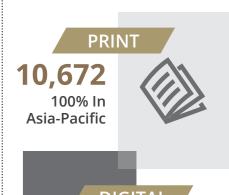
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