



## **PROGRESSIVE CARE INC.**

**State of Incorporation: Delaware**

**400 Ansin Blvd., Suite A  
Hallandale Beach, FL 33009  
(305) 760-2053  
[www.progressivecareus.com](http://www.progressivecareus.com)**

**SIC Code: 5912**

### **ANNUAL REPORT For Fiscal Year Ended December 31, 2021 (the “Reporting Period”)**

The number of shares outstanding of our common stock, par value \$0.0001 per share (“common stock”), is 544,865,492 shares as of December 31, 2021.

The number of shares outstanding of our Common Stock was 485,768,076 shares as of December 31, 2020.

Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933 and Rule 12b-2 of the Exchange Act of 1934):

Yes:  No:

Indicate by check mark whether the company’s shell status has changed since the previous reporting period:

Yes:  No:

Indicate by check mark whether a change in control of the company has occurred over this reporting period:

Yes:  No:

For more information:  
[www.OTCQB.com](http://www.OTCQB.com) Ticker: RXMD  
or  
[www.progressivecareus.com](http://www.progressivecareus.com)

## **Disclosure Regarding Forward-Looking Statements**

Any reference to “Progressive Care” (which also may be referred to as the “Company”, “we”, “us” or “our”) means Progressive, and its wholly-owned subsidiaries, PharmCo, LLC (referred to as “PharmCo 901”), Touchpoint RX, LLC doing business as PharmCo Rx 1002, LLC (referred to as “PharmCo 1002”), Family Physicians RX, Inc. doing business as PharmCoRx 1103 and PharmCoRx 1204 (referred to as “FPRX” historically or “PharmCo 1103” and “PharmCo 1204 “currently) (pharmacy subsidiaries collectively referred to as “PharmCo”), and ClearMetrX Inc (collectively with all entities referred to as the “Company”, or “we”). You should read the following discussion of our consolidated financial condition and consolidated results of operations together with the audited consolidated financial statements and notes to the consolidated financial statements included elsewhere in this Annual Report.

This Annual Report and certain other communications made by us contain “forward-looking statements.” Forward-looking statements include, but are not limited to, statements about our financial position, business strategy, competitive position, potential growth opportunities, future operating performance, effects of competition, the effects of future legislation or regulations and plans and objectives of our management for future operations. Any statement made herein that is not a statement of historical fact should be considered a forward-looking statement. We have based our forward-looking statements on our management’s beliefs and assumptions based on information available to our management at the time the statements are made. Use of the words “may,” “should,” “continue,” “plan,” “potential,” “anticipate,” “believe,” “estimate,” “expect,” “intend,” “could,” “project,” “predict” or variations of such words and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the applicable cautionary statements.

These forward-looking statements rely on assumptions, estimates and predictions that could be inaccurate and that are subject to risks and uncertainties that could cause actual results to differ materially from expected results. Forward-looking statements speak only as of the date of this Annual Report. Except as required by applicable law, we undertake no obligation to publicly update or revise any forward-looking statements, whether because of new information, future events or otherwise.

## **Available Information**

The Company’s common stock is currently quoted on the OTCQB under the trading symbol “RXMD.” As part of the OTCQB listing requirements, the Company is required to prepare and post material news, quarterly financial reports and annual audited financial reports on the OTCQB’s website. This annual report also summarizes various documents and other information. These summaries are qualified in their entirety by reference to the documents and information to which they relate.

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## GLOSSARY OF TERMS

The following are abbreviations and definitions of certain terms used in this information statement, unless otherwise designated or the context suggests otherwise, which are commonly used in the pharmaceutical industry:

“340B Covered Entities” or “Covered Entity” or “340B” means the Federal 340B Drug Discount Pricing Program, which is a US federal government program created in 1992 that requires drug manufacturers to provide outpatient drugs to eligible health care organizations and covered entities at significantly reduced prices. This also includes Federally Qualified Health Center, which is a community-based organization that provides comprehensive primary care and preventive care, including health, oral, and mental health/substance abuse services to persons of all ages, regardless of their ability to pay or health insurance status.

“ACA” means the Patient Protection and Affordable Care Act, often shortened to the Affordable Care Act, nicknamed Obamacare, which is a U.S. federal statute which provides numerous rights and protections that make health coverage more accessible, along with subsidies (through “premium tax credits” and “cost-sharing reductions”) to make it more affordable. The law also expands the Medicaid program to cover more people with low incomes.

“ACO” means Accountable Care Organizations and consists of a group of doctors, hospitals, and other health care providers, who come together voluntarily to give coordinated high-quality care to the Medicare patients they serve.

“ARV” means Anti-retroviral Medications, which is for the treatment of infection by retroviruses, primarily HIV.

“B2B” means Business-to-business.

“CCM” means Chronic Care Management, which encompasses the oversight and education activities conducted by health care professionals to help patients with chronic diseases and health conditions such as diabetes, high blood pressure, systemic lupus erythematosus, multiple sclerosis, and sleep apnea learn to understand their condition and live successfully with it.

“CMS” means Centers for Medicare and Medicaid Services, which is the agency within the U.S. Department of Health and Human Services (HHS) that administers the nation’s major healthcare programs. The CMS oversees programs including Medicare, Medicaid, the Children’s Health Insurance Program (CHIP), and the state and federal health insurance marketplaces. CMS collects and analyzes data, produces research reports, and works to eliminate instances of fraud and abuse within the healthcare system.

“Compounded Medications” means a drug that is specifically mixed and prepared for an individual patient, based on a prescription from their doctor.

“CPT” means Common Procedural Terminology Codes, which are numbers assigned to every task and service a medical practitioner may provide to a patient including medical, surgical, and diagnostic services.

“DEA” means the Drug Enforcement Administration, which is a United States federal law enforcement agency under the United States Department of Justice, tasked with combating drug trafficking and distribution within the United States.

“DIR Fees” means Direct and Indirect Remuneration, which are fees assessed to pharmacies by Pharmacy Benefit Managers (see “PBMs” definition in the Glossary of Terms). According to the Centers for Medicare & Medicaid Services (“CMS”), DIR fees are fees, payments or payment adjustments made after the point-of-sale that change the cost of Medicare Part D covered drugs for Part D sponsors or PBMs. DIR results from payment arrangements negotiated independent of CMS, between Part D sponsors, PBMs, network pharmacies, drug manufacturers, and other parties involved in the administration of the Part D benefit. Typically, DIR fees are charged as retroactive clawbacks of reimbursements based on factors that vary from health insurance plan to health insurance plan. Many times, DIR fees are performance-based, where PBMs compare pharmacies regardless of whether they are retail or specialty on the same scale and then base the DIR fee on which percentile the pharmacy falls in.

“EHR” means Electronic Health Record(s), is an electronic version of a patient’s medical history, that is maintained by the provider over time, and may include all of the key administrative clinical data relevant to that person’s care under a particular provider, including demographics, progress notes, problems, medications, vital signs, past medical history, immunizations, laboratory data and radiology reports.

“FDA” means the Federal Drug Administration, which is a federal agency of the United States Department of Health and Human Services, one of the United States federal executive departments. The FDA is responsible for protecting and promoting public health through the control and supervision of food safety, tobacco products, dietary supplements, prescription and over-the-counter pharmaceutical drugs (medications), vaccines, biopharmaceuticals, blood transfusions, medical devices, electromagnetic radiation emitting devices (ERED), cosmetics, animal foods & feed and veterinary products.

“Generic Drugs” are copies of brand-name drugs that have the same dosage, intended use, effects, side effects, route of administration, risks, safety, and strength as the original drug.

“Health Practice Risk Management” means an organized effort to identify, assess, and reduce, where appropriate, risk to patients, visitors, staff, and organizational assets.

“HEDIS Quality Measures” means Healthcare Effectiveness Data and Information Set Quality Measures, which is a comprehensive set of standardized performance measures designed to provide purchasers and consumers with the information they need for reliable comparison of health plan performance.

“HIPAA” means the Health Insurance Portability and Accountability Act, which is a US law designed to provide privacy standards to protect patients’ medical records and other health information provided to health plans, doctors, hospitals and other health care providers.

“HL7” means Health Level Seven, which is a set of international standards for transfer of clinical and administrative data between software applications used by various healthcare providers. These standards focus on the application layer, which is “layer 7” in the OSI model. The HL7 standards are produced by Health Level Seven International, an international standards organization, and are adopted by other standards issuing bodies such as the American National Standards Institute and International Organization for Standardization.

“Health Insurance Plans” means a system for the financing of medical expenses by means of contributions or taxes paid into a common fund to pay for all or part of health services specified in an insurance policy or the law. The key elements are advance payment or premiums or taxes, pooling of funds, and eligibility for benefits based on contributions or employment.

“HO” means Healthcare Organizations, which are centers that provide healthcare services such as diagnosis of diseases, surgical operations and treatment and recovery of patients.

“ICU” means Intensive Care Unit.

“IP” means Independent Providers, which are private sector healthcare companies that are contracted by the national health service in the provision of healthcare or in the support of the provision of healthcare.

“IT” means Information Technology, which involves the development, maintenance, and use of computer systems, software, and networks for the processing and distribution of data.

“LTC” means Long-term Care Facilities, which are facilities that provide rehabilitative, restorative, and/or ongoing skilled nursing care to patients or residents in need of assistance with activities of daily living.

“Medicaid” is a federal and state health insurance program in the U.S. that helps with medical costs for some people with limited income and resources. Medicaid also offers benefits not normally covered by Medicare, including nursing home care and personal care services.

“Medicare” is a national health insurance program in the U.S. It primarily provides health insurance for Americans aged 65 and older, but also for some younger people with disability status as determined by the Social Security Administration, as well as people with end stage renal disease and amyotrophic lateral sclerosis (ALS or Lou Gehrig’s disease).

“Medication adherence” is the act of filling new prescriptions or refilling prescriptions on time.

“Medication compliance” is the act of taking medication on schedule or taking medication as prescribed.

“MSO” means Management Service Organization, which is a health care specific administrative and management engine that provides a host of administrative and management functions necessary to be successful in the ever-changing healthcare environment.

“MTM” means Medication Therapy Management, which is a range of services provided to individual patients to optimize therapeutic outcomes (help patients get the most benefit from their medications) and detect and prevent costly medication problems.

“Network-based Marketing Strategies” means a network that enables a pharmacy to find potential patients who are linked to the pharmacies existing patient base.

“PBMs” means Pharmacy Benefit Managers, which are third-party administrators of prescription drug programs for commercial health plans, self-insured employer plans, Medicare Part D plans (prescription drug plans), the Federal Employees Health Benefits Program, and state government employee plans.

“PBM Fees” means the fees assessed to pharmacies by PBMs that are collected to offset member costs. PBM fees include the following types of fees: DIR fees (the largest by dollar amount) and various types of transaction fees, including customer service fees, administrative and network access fees, such as out-of-network fees and in-network fees.

“PHI” means Protected Health Information where the HIPAA Privacy Rule provides federal protections for personal health information held by covered entities and gives patients an array of rights with respect to that information.

“Prescription Pharmaceutical” means a pharmaceutical drug that legally requires a medical prescription to be dispensed.

“Prescription Medication” means a drug that can be obtained only by means of a physician’s prescription.

“PSAO” means Pharmacy Services Administration Organizations, which are cooperative networks for independent pharmacies.

“RX” is a doctor’s prescription.

“SaaS” means Software-as-a-Service, which is a software licensing model in which access to the software is provided on a subscription basis, with the software being located on external servers rather than on servers located in-house.

“Self-funded Organizations” is an organization in which the employer assumes the financial risk for providing health care benefits to its employees.

“SKU” means Stock Keeping Units and is a scannable bar code, most often seen printed on product labels in a retail store.

“SMS” means Short Message Service, which is a text messaging service on mobile phones.

“STD” means Sexually Transmitted Diseases.

“Tele-pharmacy Services” means the provision of pharmacist care by registered pharmacists and pharmacies using telecommunications to patients located at a distance.

“TPA” means Third Party Administration, which is a company that manage claims under contract to another company.

“Third Party Payor” is an entity that pays medical claims on behalf of the insured.

“Unit-of-dose Packaging System” means a dose of medicine prepared in an individual packet for convenience, safety, or monitoring.

## **PART A - GENERAL COMPANY INFORMATION**

### **Item 1. The Exact Name of the Issuer and its Predecessor (if any)**

Exact name of the issuer: Progressive Care Inc.

Exact names of predecessor entities in the past five years and dates of name changes: N/A

### **Item 2. The Address of the Issuer’s Principal Executive Offices**

Principal Executive Offices:	400 Ansin Boulevard, Suite A Hallandale Beach, FL 33009 Telephone: (305) 760-2053 Facsimile: (786) 657-2904 Website: <a href="http://www.progressivecareus.com">www.progressivecareus.com</a>
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Public Relations:	Carlos Rangel 400 Ansin Boulevard, Suite A Hallandale Beach, FL 33009 Telephone: (305) 760-2053 Email Address: <a href="mailto:investors@progressivecareus.com">investors@progressivecareus.com</a>
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### **Item 3. The Jurisdiction and Date of the Issuer’s Incorporation or Organization**

Progressive Care was incorporated in Delaware in 2006 and is currently active and in good standing with the State of Delaware.

## **PART B – SHARE STRUCTURE**

### **Item 4. The Exact Title and Class of Securities Outstanding**

Progressive Care has two classes of outstanding stock:

Title: Common Stock ,  
Par Value \$0.0001  
CUSIP: 74332G108  
OTC Trading Symbol: RXMD

Title: Series A Preferred Stock, Par Value \$0.001  
CUSIP: N/A  
OTC Trading Symbol: N/A

## **Item 5. Par or Stated Value and Description of the Security**

The Company's outstanding securities consist of shares of common stock, par value \$0.0001 per share, and shares of Series A Preferred Stock, par value \$0.001 per share. The Company's Certificate of Incorporation (the "Certificate of Incorporation") authorizes 1,000,000,000 shares of common stock and 10,000,000 shares of Series A Preferred Stock.

The holders of common stock are entitled to one vote per share on all matters submitted to a vote of the shareholders.

Holders of common stock do not have cumulative voting rights. The holders of common stock are entitled to dividends if declared by the Board of Directors. There are no redemption or sinking fund provisions applicable to the common stock, and holders of common stock are not entitled to any preemptive rights with respect to additional issuances of common stock by the Company.

On July 3, 2014, the Company's shareholders and board of directors authorized the creation of 51 shares of Series A Super-Voting Preferred Stock at par value of \$0.001 per share. The series is a non-dividend producing instrument that ranks superior to the Company's common stock.

Each one (1) share of the Series A Super-Voting Preferred Stock shall have voting rights equal to (x) 0.019607 multiplied by the total issued and outstanding Common Stock and Preferred Stock eligible to vote at the time of the respective vote (the "Numerator"), divided by (y) 0.49, minus (z) the Numerator.

With respect to all matters upon which shareholders are entitled to vote or to which shareholders are entitled to give consent, the holders of the outstanding shares of Series A Preferred Stock shall vote together with the holders of Common Stock without regard to class, except as to those matters on which separate class voting is required by applicable law or the Certificate of Incorporation or By-laws.

On July 11, 2014, the board of directors approved the issuance of 51 shares of the Company's Series A Preferred Stock to a certain employee of the Company, which is equal to 50.99% of the total voting power of all issued and outstanding voting capital of the Company. As of December 31, 2020, the individual is employed by the Company. On January 7, 2021, the preferred shares were transferred to a trust whose beneficiary is related to the employee. The preferred shares were held by the trust as of December 31, 2021. These issued shares of preferred stock are outstanding as of December 31, 2020 and 2021, respectively.

On September 23, 2019, the Company's board of directors and shareholders approved an amendment to the Company's certificate of incorporation wherein the total number of shares of all classes of capital stock which the Company shall have the authority to issue is 1,010,000,000 shares, of which 1,000,000,000 shares are designated as common stock, par value \$0.0001 per share, and 10,000,000 shares are designated as Series A preferred stock, par value \$0.001 per share.

## **Item 6. The Number of Shares or Total Amount of the Securities Outstanding for Each Class of Securities Authorized**

The following table sets forth the number of shares outstanding for each class of securities authorized as of the dates set forth below:



<b>As of December 31, 2021</b>					
Class	Number of Shares Authorized	Number of Shares Outstanding	Freely Tradable Shares (Public Float)	Total Number of Beneficial Stockholders	Total Number of Stockholders of Record
Common Stock	1,000,000,000	544,865,492	463,747,057	5,938	211
Preferred Stock	10,000,000	51	-	1	1
<b>As of December 31, 2020</b>					
Class	Number of Shares Authorized	Number of Shares Outstanding	Freely Tradable Shares (Public Float)	Total Number of Beneficial Stockholders	Total Number of Stockholders of Record
Common Stock	1,000,000,000	485,768,076	409,098,903	3,707	210
Preferred Stock	10,000,000	51	-	1	1
<b>As of December 31, 2019</b>					
Class	Number of Shares Authorized	Number of Shares Outstanding	Freely Tradable Shares (Public Float)	Total Number of Beneficial Stockholders	Total Number of Stockholders of Record
Common Stock	1,000,000,000	436,280,944	350,611,771	3,452	218
Preferred Stock	10,000,000	51	-	1	1

#### **Item 7. The Name and Address of the Transfer Agent**

Transfer Agent: ClearTrust, LLC  
16540 Pointe Village Dr., Suite 210  
Lutz, FL 33558  
Telephone: (813) 235-4490

ClearTrust, LLC is currently registered under the Securities Exchange Act of 1934, as amended, and is an authorized transfer agent subject to regulation by the SEC.

## **PART C – BUSINESS INFORMATION**

#### **Item 8. The Nature of the Issuer’s Business**

Progressive Care Inc. (“Progressive”) was incorporated under the laws of the state of Delaware on October 31, 2006.

Progressive, through its wholly-owned subsidiaries, PharmCo, LLC (referred to as “PharmCo 901”), Touchpoint RX, LLC doing business as PharmCo Rx 1002, LLC (referred to as “PharmCo 1002”), Family Physicians RX, Inc. doing business as PharmCoRx 1103 and PharmCoRx 1204 (referred to as “FPRX” historically or “PharmCo 1103” and “PharmCo 1204” currently) (pharmacy subsidiaries collectively referred to as “PharmCo”), and ClearMetrX Inc (collectively with all entities referred to as the “Company”, or “we”) is a personalized healthcare services and technology company which provides prescription pharmaceuticals and risk and data management services to healthcare organizations and providers. PharmCo provides prescription pharmaceuticals, compounded medications, tele-pharmacy services, anti-retroviral medications, medication therapy management, the supply of prescription

medications to long term care facilities, contracted pharmacy services for 340B Covered Entities under the 340B Drug Discount Pricing Program, and health practice risk management. PharmCo also offers e-commerce of over-the-counter products, certain disease testing, and vaccinations.

PharmCo 901 was formed on November 29, 2005, as a Florida Limited Liability Company and is a 100% owned subsidiary of Progressive. PharmCo 901 was acquired by Progressive on October 21, 2010. We currently deliver prescriptions to Florida’s diverse population and ship medications to patients in states where we hold non-resident pharmacy licenses as well. We currently hold Florida Community Pharmacy Permits at all Florida pharmacy locations and our PharmCo 901 location is licensed as a non-resident pharmacy in the following states: Arizona, Colorado, Connecticut, Georgia, Illinois, Minnesota, Nevada, New Jersey, New York, Pennsylvania, Texas, and Utah. We are able to dispense to patients in the state of Massachusetts without a non-resident pharmacy license because Massachusetts does not require such a license for these activities.

PharmCo 1103 is a pharmacy with locations in North Miami Beach and Orlando, Florida that provides PharmCo’s pharmacy services to Broward County, the Orlando/Tampa corridor, and the Treasure Coast of Florida. Progressive acquired all of the ownership interests in PharmCo 1103 in a purchase agreement entered into on June 1, 2019.

PharmCo 1002 is a pharmacy located in Palm Springs, Florida that provides PharmCo’s pharmacy services to Palm Beach, St. Lucie and Martin Counties, Florida. Progressive acquired all of the ownership interests in PharmCo 1002 in a purchase agreement entered into on July 1, 2018.

ClearMetrX was formed on June 10, 2020 and provides third party administration services to 340B covered entities. ClearMetrX also provides data analytics and reporting services to support and improve care management for health care organizations.

We currently have four operating pharmacies, each of which are owned and operated by wholly owned subsidiaries. The current locations of our pharmacies are as follows:

<b>Pharmacy</b>	<b>Address</b>
PharmCo 901	400 Ansin Blvd Suite A, Hallandale Beach, FL 33009
PharmCo 1002	3208 2nd Ave N. Bay 4, Palm Springs, FL 33461
PharmCo 1204 (North Miami Beach)	901 N. Miami Beach Blvd., Suite 1, North Miami Beach, FL 33162
PharmCo 1103 (Orlando)	1160 S Semoran Blvd., Suites D,E,F, Orlando, FL 32807

Our fiscal year end is December 31 of each year. Progressive’s common stock trades on the OTCQB U.S. tier under the symbol “RXMD.” Trading in the common shares of the Company commenced on March 16, 2010 and OTC QB Markets, Inc. provides quotes and other information at [www.otcmarkets.com](http://www.otcmarkets.com). The Company has never been involved in a bankruptcy, receivership, or any similar proceeding.

Progressive’s primary SIC code is 5912 (drugstores and proprietary stores). Progressive has never been a “shell company” as defined under the Securities Act of 1933, as amended.

### ***Employees***

The Company currently employs 118 persons.

### ***Legal Proceedings***

We are currently not involved in any litigation that we believe could have a material adverse effect on our financial condition or results of operations. There is no action, suit, proceeding, inquiry or investigation before or by any court, public board, government agency, self-regulatory organization or body pending or, to the knowledge of the executive officers of our company or any of our subsidiaries, threatened against or affecting our company, our common stock, any of our subsidiaries or of our companies or our subsidiaries’ officers or directors in their capacities as such, in which an adverse decision could have a material adverse effect.

## **Item 9. The Nature of Products or Services Offered**

### ***Products and Services and their Markets***

#### **Pharmacy operations**

We provide prescription pharmaceuticals, compounded medications, tele-pharmacy services, anti-retroviral medications, medication therapy management, the supply of prescription medications to long term care facilities, contracted pharmacy services for 340B Covered Entities under the 340B Drug Discount Pricing Program, and health practice risk management. We improve the lives of patients with complex chronic diseases through our partnerships with patients, payors, pharmaceutical manufacturers and distributors, and physicians. We offer a broad range of innovative solutions to address the dispensing, delivery, dosing, and reimbursement of clinically intensive, high-cost drugs. We also provide patient health risk reviews and free same-day delivery. On a trailing twelve months we fill on average approximately 37,000 prescriptions per month. We believe we are well positioned to continue expanding our market share in the pharmacy industry.

We offer a variety of value-added services for no additional charge that further encourage satisfaction across all medication stake holders and enhance loyalty and key performance metrics. These services include language support for broad demographics, prior authorization assistance, same-day home-medication delivery, on site provider consultation services, reporting and analytics, customized medication adherence packaging solutions, and patient advocacy. Our pharmacies accept most major insurance plans and provide access to co-pay assistance programs, discount and manufacturer coupons, and competitive cash payment options. We sell common blood pressure, statin and other common drugs, and dispense either brand name or generic drugs according to the doctor's prescription. We also offer e-commerce of over-the-counter products, certain disease testing, and vaccinations.

We enhance patient adherence to complex drug regimens, collect and report data, and ensure effective dispensing of medications to support the needs of patients, providers, and payors. Our patient and provider support services ensure appropriate drug initiation, facilitate patient compliance and persistence, and capture important information regarding safety and effectiveness of the medications that we dispense.

We provide contracted pharmacy services for 340B Covered Entities under the 340B Drug Discount Pricing Program. The drugs are owned by the 340B Covered Entity up until sale, so we do not incur out of pocket costs for this drug inventory. Under the terms of these agreements, we act as a pass through for reimbursements on prescription claims adjudicated on behalf of the 340B Covered Entities and receive a dispensing fee per prescription. These fees vary by the covered entity and the level of service we provide.

For our LTC customers, we provide purchasing, custom packaging and dispensing of both prescription and non-prescription pharmaceutical products. We utilize a best practice unit-of-dose packaging system as opposed to the traditional vials, using the same robotic packaging systems currently used by chain, mail order, and large-scale pharmacies. We also provide computerized maintenance of patient prescription histories, third party billing and consultant pharmacist services. Our consultant pharmacy services consist primarily of evaluation of monthly patient drug therapy, as well as monitoring the institution's drug distribution system.

We currently deliver prescriptions to Florida's diverse population and ship compounded medications to patients in states where we hold non-resident pharmacy licenses as well. We hold a community pharmacy permit in Florida and we hold non-resident pharmacy licenses that allow us to dispense to patients in the following states: Arizona, Colorado, Connecticut, Georgia, Illinois, Minnesota, Nevada, New Jersey, New York, Pennsylvania, Texas, and Utah. We are able to dispense to patients in the state of Massachusetts without a non-resident pharmacy license because Massachusetts does not require such a license for these activities.

#### **Data Management Services**

Global healthcare systems have been taxed in recent years with aging populations seeking care in greater numbers. Big data and analytics have seen large increases in the market as healthcare stakeholders seek to use information to increase efficiency, lower costs, improve patient outcomes, and innovate. Frontline and independent providers have benefitted from improvements to their digital systems, but data insights are a rare commodity. Regardless of size,

digitization of healthcare as global trend will encourage the usage of data analytics to improve care and allow us to compete in an intense healthcare market. Per Fortune Business Insights Report on the Healthcare Analytics Market, the healthcare analytics market size is projected to reach \$80.2 billion by 2026, exhibiting a compound annual growth rate of 27.5%.

Through our wholly owned subsidiary, ClearMetrX, we offer data management and reporting services to support health care organizations. Our 340MetrX offering includes data management and TPA services for 340B Covered Entities, pharmacy analytics, and programs to manage HEDIS Quality Measures including medication adherence. These offerings address the glaring need for frontline providers to understand best practices, patient behaviors, care management processes, and the financial mechanisms driving decisions. We deliver data access and actionable insights that providers and support organizations can use to improve their practice and patient care.

### ***Distribution Method of Products and Services***

Sales and marketing efforts are focused primarily on MSOs, ACOs, healthcare organizations, and independent provider practices. Though there is great competition in this market and the landscape of the industry is complicated, we believe we can capitalize on providing risk and data management services, remote patient monitoring, and adherence management. We actively promote our services to patients through traditional advertising methods, health fair sponsorship, speaking engagements, and social media. We have also been conducting market awareness campaigns of the broad extent of our services to develop our market and attract and maintain a loyal customer base. The addition of contracts with 340B Covered Entities have become an integral component for sales success.

### ***Industry Overview and Market Opportunities***

#### **Pharmacy operations**

The retail pharmacy and pharmaceutical wholesale industries are highly competitive and dynamic and have experienced consolidation and an evolving competitive landscape in recent years. Prescription drugs play a significant role in healthcare, constituting a first line of treatment for many medical conditions. New and innovative drugs will improve quality of life and control healthcare costs.

The U.S. retail pharmacy industry relies significantly on private and governmental third-party payors. Many private organizations throughout the healthcare industry, including PBM companies and health insurance companies, have consolidated in recent years to create larger healthcare enterprises with greater bargaining power. Third-party payors, including the Medicare Part D plans and the state-sponsored Medicaid and related managed care Medicaid agencies in the United States, can change eligibility requirements or reduce certain reimbursement rates.

Changes in law or regulation can also impact reimbursement rates and terms. The Patient Protection and Affordable Care Act was enacted to help control federal healthcare spending, including for prescription drugs. These changes at the federal and state level are generally expected to reduce Medicaid reimbursements in the U.S. When third-party payors or governmental authorities take actions that restrict eligibility or reduce prices or reimbursement rates, sales and margins in the retail pharmacy industry could be reduced. In some cases, these possible adverse effects may be partially or entirely offset by controlling inventory costs and other expenses, dispensing higher margin generics, finding new revenue streams through pharmacy services or other offerings, dispensing a greater volume of prescriptions or any combination of these actions.

Generic prescription drugs have continued to help lower overall costs for customers and third-party payors. In the U.S. in general, generic versions of drugs generate lower sales dollars per prescription, but higher gross profit percentages, as compared with patent-protected brand name drugs. In general, in the U.S., specialty prescription business is also growing and generates higher sales dollars per prescription, but lower gross margin, as compared to generic prescription drugs.

Pharmacists are on the frontlines of the healthcare delivery system, and we believe rising healthcare costs and the limited supply of primary care physicians present opportunities for pharmacists and retail pharmacies to play an even greater role in driving positive outcomes for patients and payors through expanded service offerings such as

immunizations and other preventive care, healthcare clinics, pharmacist-led medication therapy management and chronic condition management.

Pharmaceuticals represent a significant and growing total addressable healthcare market. The pharmaceutical market experienced significant growth in recent years as complex chronic conditions, care coordination, technology-enabled patient care, biotechnology research and outcomes-based healthcare have increased in focus.

In light of accelerating usage of mail order and delivery-based services, both before and after the global COVID-19 pandemic, we believe the market for personalized and convenient care access is increasing. We have provided same-day and next-day home delivery services over the past 15 years of our operations. We are uniquely positioned in Florida to gain an increasing market share among a broad demography of patients due to our high-performance scores and value-added services. Additionally, we see value in the opportunity to create strategic partnerships, acquire synergistic operations and expand current operations to round out pharmacy capabilities which could include specialty medications, sterile compounding, and mail-order.

### **Virtual healthcare services and healthcare technologies**

Virtual healthcare services, or Telehealth, is a growing segment of the healthcare sector. It involves remotely exchanging patient data between locations for purposes of obtaining assistance in monitoring and diagnosing. Telehealth allows the healthcare practitioner to easily offer their services on consultation, care management, diagnosis, and self-management services using information and communication technologies. These services are being offered through various modes of delivery, such as on-premise, web-based, and cloud-based delivery. A growing population over the age of 65, the increase in the number of chronic diseases, and a rise in demand for home monitoring devices are the major drivers which are likely to aid the growth of the telehealth market.

In the U.S. and globally there has been a surge in interest in digital health services as the COVID-19 pandemic upended the traditional practice of medicine. The pandemic has encouraged accelerating adoption of digital and remote health technologies by providers, and patients have seen the value in using virtual care services for routine care and consultation. Increased usage of these services has shown new methodologies for reducing healthcare spending and increasing access to patients in both rural and urban settings. CMS has recently adopted CPT codes to allow physicians to bill for virtual healthcare encounters. While those codes are initially expected to be temporarily tied to the pandemic, industry experts anticipate broader adoption of insurance acceptance of virtual healthcare claims as the broader market seeks to use the services to perform triage, lower backlogs, and increase access at lower costs than traditional healthcare encounters.

Virtual healthcare today centers on singular health encounters on an as-needed basis with limited integration into the overall care management plan of the practice or the patient. We see a widening gulf between the intent of virtual care services and actual application. Market opportunities exist for us to leverage existing core competencies in remote patient monitoring and home-based care management to enhance the quality of health services provided virtually, increase connectivity and integration, and focus on the intrinsic value of the relationship between physician and patient.

A growing trend involves the capturing of personal health data by smartphone apps and wearable technology. A patient can easily mislead a care provider on a questionnaire regarding what they ate or how much they exercised, but a wearable device can track and transmit healthcare data in real time without being manipulated. Getting access to personal health and fitness data could favorably impact follow-up care, too, as medical professionals are better able to monitor and communicate with patients after they are discharged from care. Patients may be able to address follow-up care without having to go back to the doctor's office or hospital, saving them time and saving the clinic or hospital money. Better follow-up care is key to lowering hospital readmission rates.

In the current environment, healthcare information is increasingly fragmented with numerous electronic healthcare record platforms, virtual care systems, pharmacy software, and data silos and transmitters which lack fundamental integration. Healthcare stakeholders are often at odds about proper care techniques and this lack of alignment increases burdens on providers and patients alike and is associated with decreasing satisfaction with healthcare services and negative health outcomes. We believe our unique vision of pharmacy enabled health technology will lead the way to independent and integrated health systems.

## **Data Management Services**

The latest trend in healthcare is to use data to improve patient outcomes and quality of life – a practice known as “Applied Health Analytics”. “Data analytics” refers to the practice of aggregating large data sets and analyzing them to draw important insights and recommendations. This process is increasingly aided by new software and technology that facilitates the examination of large volumes of data to detect hidden information.

In the context of the increasingly data-reliant health care system, data management services can help derive insights on systemic wastes of resources, track individual practitioner performance, and identify people within the population that are most at risk for chronic diseases. With this information, the healthcare system can more efficiently allocate resources to deliver individualized patient care at lower costs, improve the health of the population and maximize revenues and margin in the healthcare system.

Insurance companies and healthcare providers are also working to use medical data to identify and better manage high-risk, high-cost patients. Insurance companies and self-funded organizations want to identify these patients to provide early interventions that could keep patients in better health and reduce medical costs later. Another sophisticated use of this kind of healthcare data could be to use algorithms with ICU patients to foresee who is more at risk for readmission. Medical staff can then take different, proactive measures as necessary to try to lower that risk of readmission, such as precise discharge instructions, different prescriptions, or a specific follow-up visit schedule.

We have a different approach to data and how to incorporate it into business and professional practice. The goal of all businesses with access to large data collections should be to harness the most relevant data and use it for optimized decision making. ClearMetrX focuses on using data-driven analytic tools to identify insights targeting three key areas where we see the potential to improve patient outcome and maximize revenue and margin for our clients:

1. Improving medication adherence. Increasing patients’ adherence to medication treatment plans means they will be healthier, reducing costly advanced treatment claims for those patients. Third party payors will see lower claim payments, and the physicians are rewarded with higher reimbursement under managed care contracts with third party payors.
2. Improving patient engagement with their physicians. Reducing abandonment while nurturing patients to comply with their therapy through education, reminder, and medication synchronization will improve refill rates, resulting in healthier outcomes.
3. Optimizing operational efficiency and costs.

The data that will be provided to our physicians’ practices will help doctors to meet third party payor performance goals.

## ***Suppliers***

We obtain pharmaceutical and other products from wholesale drug distributors. We have maintained a relationship with a primary supplier that accounted for 96% and 95% of pharmaceutical purchases for the years ended December 31, 2021 and 2020, respectively and several supplementary suppliers. Our primary supplier for the years ended December 31, 2021 and 2020 was McKesson. The loss of this supplier would adversely affect our business if alternate sources of drug supply are unavailable. We believe that our relationships with our suppliers, overall, are good, and that there are alternative suppliers in the marketplace.

## ***Dependence on One or Few Major Customers***

The Company sells to numerous customers including various managed care organizations within both the private and public sectors. Certain healthcare payors account for more than ten percent or more of the Company’s consolidated net revenue in fiscal 2021 and 2020, the concentrations of which are presented under Note 3, “Billing Concentrations”, to the accompanying consolidated financial statements. Medicare Part D and the State of Florida Medicaid public assistance program are major customers of the Company. However, both government programs

function under several different healthcare payors, the concentration of which varies throughout the course of the year. The Company does depend on these health care payors and a loss of one or more would have a major impact on the business.

### ***Patents and Trademarks***

The Company currently has no registered patents or trademarks that we either own or lease.

### ***Need for Governmental Approval of Principal Products or Services***

Government approval is necessary to open any new pharmacy or other health services location.

### ***Government contracts***

The Company fills prescriptions for Medicare Part D and the State of Florida Medicaid public assistance program. Both government programs function under several different healthcare payors, the concentration of which varies throughout the course of the year. However, the Company does rely on maintaining active contracts with government entities and a loss of one or more would have a major impact on our business.

### ***Effect of Existing or Probable Governmental Regulation***

As a participant in the healthcare industry, our operations and relationships are subject to Federal and state laws and regulations and enforcement by Federal and state governmental agencies. Various Federal and state laws and regulations govern the purchase, dispensing or distribution, and management of prescription drugs and related services we provide and may affect us. We believe that we are in substantial compliance with all legal requirements material to our operations.

We conduct ongoing educational programs to inform employees regarding compliance with relevant laws and regulations and maintain a formal reporting procedure to disclose possible violations of these laws and regulations to the Office of Inspector General (“OIG”) of the U.S. Department of Health and Human Services (“HHS”).

**Professional Licensure.** Pharmacists, pharmacy technicians and certain other health care professionals employed by us are required to be individually licensed or certified under applicable state law. We perform criminal, federal and state exclusion lists, and other background checks on employees and are required under state licensure to ensure that our employees possess all necessary licenses and certifications. We believe that our employees comply in all material respects with applicable licensure laws.

State laws require that each pharmacy location be licensed as an in-state or non-resident pharmacy to dispense pharmaceuticals in that state. State controlled substance laws require registration and compliance with state pharmacy licensure, registration or permit standards promulgated by the state’s pharmacy licensing authority. Such standards often address the qualification of an applicant’s personnel, the adequacy of its prescription fulfillment and inventory control practices and the adequacy of its facilities. In general, pharmacy licenses are renewed annually. We believe that our pharmacies’ present and future locations comply with all state licensing laws applicable to these businesses. If our pharmacy location becomes subject to additional licensure requirements, are unable to maintain their required licenses or if states place burdensome restrictions or limitations on pharmacies, our ability to operate in the state would be limited, which could have an adverse impact on our business.

**Other Laws Affecting Pharmacy Operations.** We are subject to Federal and state statutes and regulations governing the operation of pharmacies, repackaging of drug products, wholesale distribution, dispensing of controlled substances, medical waste disposal, and clinical trials. Federal statutes and regulations govern the labeling, packaging, advertising and adulteration of prescription drugs and the dispensing of controlled substances. Federal controlled substance laws require us to register our pharmacies’ with the U.S. Drug Enforcement Administration (“DEA”) and to comply with security, record keeping, inventory control, labeling standards and other requirements to dispense controlled substances.

**Food, Drug and Cosmetic Act.** Certain provisions of the Federal Food, Drug and Cosmetic Act govern the handling

and distribution of pharmaceutical products. This law exempts many pharmaceuticals and medical devices from federal labeling and packaging requirements if they are not adulterated or misbranded and are dispensed in accordance with, and pursuant to, a valid prescription. We believe that we comply in all material respects with all applicable requirements.

**Anti-Kickback Laws.** Subject to certain statutory and regulatory exceptions (including exceptions relating to certain managed care, discount, bona fide employment arrangements, group purchasing and personal services arrangements), the Federal “anti-kickback” law prohibits the knowing and willful offer or payment of any remuneration to induce the referral of an individual or the purchase, lease or order (or the arranging for or recommending of the purchase, lease or order) of healthcare items or services paid for in whole or in part by Medicare, Medicaid or other government-funded healthcare programs (including both traditional Medicaid fee-for-service programs as well as Medicaid managed care programs). Violation of the Federal anti-kickback statute could subject us to criminal and/or civil penalties including suspension or exclusion from Medicare and Medicaid programs and other government-funded healthcare programs for not less than five years, or the imposition of civil monetary penalties. Exclusion from any of these programs or sanctions of civil monetary penalties could have a material adverse impact on our operations and financial condition.

The Federal anti-kickback law has been interpreted broadly by courts, the Office of the Inspector General (“OIG”) of the U.S. Department of Health and Human Services (“HHS”), and other administrative bodies. Because of the broad scope of those statutes, Federal regulations establish certain safe harbors from liability. Safe harbors exist for certain properly reported discounts received from vendors, certain investment interests held by a person or entity, and certain properly disclosed payments made by vendors to group purchasing organizations, as well as for other transactions or relationships. Nonetheless, a practice that does not fall within a safe harbor is not necessarily unlawful but may be subject to scrutiny and challenge. In the absence of an applicable exception or safe harbor, a violation of the statute may occur even if only one purpose of a payment arrangement is to induce patient referrals or purchases. Among the practices that have been identified by the OIG as potentially improper under the statute are certain “product conversion” or “switching” programs in which benefits are given by drug manufacturers to pharmacists or physicians for changing a prescription (or recommending or requesting such a change) from one drug to another. Anti-kickback laws have been cited as a partial basis, along with state consumer protection laws discussed below, for investigations and multi-state settlements relating to financial incentives provided by drug manufacturers to retail pharmacies about such programs.

Several states also have enacted anti-kickback laws that sometimes apply not only to state-sponsored healthcare programs but also to items or services that are paid for by private insurance and self-pay patients. State anti-kickback laws can vary considerably in their applicability and scope and sometimes have fewer statutory and regulatory exceptions than federal law. Management carefully considers the importance of such anti-kickback laws when structuring our operations and believes that we are complying therewith.

**The Stark Laws.** The Federal self-referral law, commonly known as the “Stark Law”, prohibits physicians from referring Medicare patients for “designated health services” (which include, among other things, outpatient prescription drugs, durable medical equipment and supplies and home health services) to an entity with which the physician, or an immediate family member of the physician, has a direct or indirect financial relationship, unless the financial relationship is structured to meet an applicable exception. Possible penalties for violation of the Stark Law include denial of payment, refund of amounts collected in violation of the statute, civil monetary penalties and program exclusion. Management carefully considers the Stark Law and its accompanying regulations in structuring our relationships with physicians and believes that we are complying therewith.

**State Self-Referral Laws.** We are subject to state statutes and regulations that prohibit payments for the referral of patients and referrals by physicians to healthcare providers with whom the physicians have a financial relationship. Some state statutes and regulations apply to services reimbursed by governmental as well as private payors. Violation of these laws may result in prohibition of payment for services rendered, loss of pharmacy or health provider licenses, fines and criminal penalties. The laws and exceptions or safe harbors may vary from the Federal Stark Law and vary significantly from state to state. Certain of these state statutes mirror the Federal Stark Law while others may be more restrictive. The laws are often vague, and in many cases, have not been widely interpreted by courts or regulatory agencies; however, we believe we are following such laws.



**Statutes Prohibiting False Claims and Fraudulent Billing Activities.** A range of Federal civil and criminal laws target false claims and fraudulent billing activities. One of the most significant is the Federal False Claims Act (the “False Claims Act”), which imposes civil penalties for knowingly making or causing to be made false claims to secure a reimbursement from government-sponsored programs, such as Medicare and Medicaid. Investigations or actions commenced under the False Claims Act may be brought either by the government or by private individuals on behalf of the government, through a “whistleblower” or “qui tam” action. The False Claims Act authorizes the payment of a portion of any recovery to the individual suing. Such actions are initially required to be filed under seal pending their review by the Department of Justice. If the government intervenes in the lawsuit and prevails, the whistleblower (or plaintiff filing the initial complaint) may share with the Federal government in any settlement or judgment. If the government does not intervene in the lawsuit, the whistleblower plaintiff may pursue the action independently. The False Claims Act generally provides for the imposition of civil penalties and for treble damages, resulting in the possibility of substantial financial penalties for small billing errors that are replicated in many claims, as each individual claim could be deemed to be a separate violation of the False Claims Act.

Some states also have enacted statutes like the False Claims Act which may include criminal penalties, substantial fines, and treble damages. In recent years, Federal and state governments have launched several initiatives aimed at uncovering practices that violate false claims or fraudulent billing laws. Under Section 1909 of the Social Security Act, if a state false claim act meets certain requirements as determined by the OIG in consultation with the U.S. Attorney General, the state is entitled to an increase of ten percentage points in the state medical assistance percentage with respect to any amounts recovered under a state action brought under such a law. Some of the larger states in terms of population that have had the OIG review such laws include California, Florida, Illinois, Indiana, Massachusetts, Michigan, Nevada, Tennessee and Texas. We operate in several of these states and submit claims for Medicaid reimbursement to the respective state Medicaid agency. This legislation has led to increased auditing activities by state healthcare regulators. As such, we have been the subject of an increased number of audits. While we believe that we are following Medicaid and Medicare billing rules and requirements, there can be no assurance that regulators would agree with the methodology employed by us in billing for our products and services and a material disagreement between us and these governmental agencies on the way we provide products or services could have a material adverse effect on our business and operations, our financial position and our results of operations.

The False Claims Act also has been used by the Federal government and private whistleblowers to bring enforcement actions under so-called “fraud and abuse” laws like the Federal anti-kickback statute and the Stark Law. Such actions are not based on a contention that an entity has submitted claims that are facially invalid. Instead, such actions are based on the theory that when an entity submits a claim, it either expressly or impliedly certifies that it has provided the underlying services in compliance with applicable laws, and therefore that services provided and billed for during an anti-kickback statute or Stark Law violation result in false claims, even if such claims are billed accurately for appropriate and medically necessary services. The availability of the False Claims Act to enforce alleged fraud and abuse violations has increased the potential for such actions to be brought, and which often are costly and time-consuming to defend.

**Confidentiality, Privacy and HIPAA.** Most of our activities involve the receipt, use and disclosure of confidential medical, pharmacy or other health-related information concerning individual members, including the disclosure of the confidential information to the member’s health benefit plan.

On April 14, 2003, the final regulations issued by HHS, regarding the privacy of individually identifiable health information (the “Privacy Regulations”) pursuant to the Health Insurance Portability and Accountability Act of 1996 (“HIPAA”) took effect. The Privacy Regulations are designed to protect the medical information of a healthcare patient or health plan enrollee that could be used to identify the individual.

The requirements imposed by the Privacy Regulations, the Transactions Standards, and the Security Standards are extensive and can require substantial cost and effort to assess and implement. We have taken and will continue to take steps that we believe are reasonable to ensure that our policies and procedures are following the Privacy Regulations, the Transactions Standards and the Security Standards. The requirements imposed by HIPAA have increased our burden and costs of regulatory compliance, altered our reporting to Plan Sponsors and reduced the amount of information we can use or disclose if members do not authorize such uses or disclosures.

**Medicare Part D.** The Medicare Part D program, which makes prescription drug coverage available to eligible Medicare beneficiaries, regulates various aspects of the provision of Medicare drug coverage, including enrollment, formularies, pharmacy networks, marketing and claims processing. The Centers for Medicare & Medicaid Services (“CMS”) imposed restrictions and consent requirements for automatic prescription delivery programs, and further limited the circumstances under which Medicare Part D plans may recoup payments to pharmacies for claims that are subsequently determined not payable under Medicare Part D. CMS sanctions for non-compliance may include suspension of enrollment and even termination from the program.

The Medicare Part D program has undergone significant legislative and regulatory changes since its inception. Medicare Part D continues to attract a high degree of legislative and regulatory scrutiny, and applicable government rules and regulations continue to evolve. For example, CMS may issue regulations that limit the ability of Medicare Part D plans to establish preferred pharmacy networks.

**Any Willing Provider Statutes and Narrow Networks.** Any willing provider statutes are laws that require health insurance carriers to permit providers to join those networks so long as the provider is willing to accept the terms and conditions of that carrier’s plan. Numerous states have some form of any willing provider law, though nearly all prohibit insurance carriers from limiting membership within their provider networks based on geography or other characteristics. The laws in each state addressing the legality of narrow networks vary widely. Some laws address plans only. Some laws address non-insurers (like a PBM). Some laws address all types of health benefits. Some laws only address a single type of benefit, like pharmacy. The risk to a pharmacy would be in those states that do not have an applicable any willing provider statute, a provider can be excluded from a narrow network.

While the offering of narrow and preferred networks is common across the country, there have been many lawsuits challenging the use of these type of arrangements due to the fact that they exclude certain providers from participating. The outcome of the challenges has varied, primarily based upon the interpretation of the state laws under which the challenges are made. This is an evolving area of law. Given the intense scrutiny of drug pricing and arrangements, and the ongoing lawsuits that are being filed in response to narrow networks, there remains risk in developing narrow networks, which will vary by state, depending on each state’s laws and legal precedent. Additionally, state laws are subject to change at any time, resulting in uncertainty for pharmacy operations in a given state.

**Health Reform Legislation.** Congress passed major health reform legislation, including the Patient Protection and Affordable Care Act, as amended by the Healthcare and Education Reconciliation Act of 2010 (the “Health Reform Laws”), which enacted a number of significant healthcare reforms. While Congress has not passed repeal legislation, the Tax Cuts and Jobs Act of 2017 included a provision that repealed the tax-based shared responsibility payment imposed by the Health Reform Laws on certain individuals who fail to maintain qualifying health coverage for all or part of a year that is commonly referred to as the “individual mandate.” Congress may consider other legislation to repeal or replace elements of the Health Reform Laws. While not all of these reforms, or their repeal or replacement, affect our business directly, they could affect the coverage and plan designs that are or will be provided by many of our health plan clients. As a result, these reforms, or their repeal or replacement, could impact many of our services and business practices. There is considerable uncertainty as to the continuation of these reforms, their repeal, or their replacement.

**21<sup>st</sup> Century Cures Act.** The 21st Century Cures Act (“Cures Act”), enacted in December 2016, among other things implemented Average Sales Price pricing for Part B DME infusion drugs in January 2017 and delayed payment for the home infusion services necessary to administer these drugs until January 2021. Given our current understanding of the Cures Act, we do not believe that it will have a significant impact on our business.

#### ***Estimate of the Amount Spent on Research and Development***

Research and development expenses were \$46,324 and \$30,100 for each of the years December 31, 2021 and 2020, respectively.

## **RISKS RELATING TO OUR BUSINESS**

*Our business is subject to various industry, economic, regulatory and other risks and uncertainties. In addition to the other information in this report and our other filings with the OTC Markets, you should carefully consider the risks described below, which could materially and adversely affect our business, financial condition and results of operations. The following risk factors are not an exhaustive list of the risks associated with our business. Our business operations could also be affected by additional factors that are not presently known to us or that we currently consider to be immaterial to our operations.*

***We have a history of losses and may not be able to sustain profitability.***

We may incur operating losses in the foreseeable future. For the years ended December 31, 2021 and December 31, 2020 we recognized overall revenue of approximately \$38.9 million in both years. For the year ended December 31, 2021, we had net income of \$0.2 million and for the year ended December 31, 2020, we had net loss of \$1.4 million. Our ability to maintain profitability depends on our ability to have successful operations and generate and sustain sales, while maintaining reasonable expense levels.

***We have a substantial amount of debt of approximately \$3.3 million, and approximately \$0.2 million in principal will come due in 2022.***

As of December 31, 2021, and 2020, we had cash balances of \$1.4 million and \$2.1 million, respectively. Over the last several years, we have been substantially dependent on funding our pharmacy acquisitions and operations through the private sale of debt securities. We have \$3.3 million of debt, which includes convertible debt and accrued interest of \$2.1 million. The Company obtained the right to extend the maturity date of the convertible debt through May 15, 2023. While these debt securities are convertible into our shares of Common Stock at variable prices based on lowest closing trading prices prior to the conversion, there can be no assurance that the holders of such securities will agree to convert amounts due into Common Stock. If we are unable to meet these obligations or default on our obligations in any other way, even if we are otherwise generating positive earnings, we could lose substantially all of our business assets as well as being held liable for any deficiency in payment. The net result of such a failure would likely be the end of our business operations.

***There can be no assurance that holders of our debt securities will agree to convert amounts due into Common Stock.***

As of December 31, 2021 and 2020, we had cash balances of \$1.4 million and \$2.1 million, respectively. Over the last several years, we have been substantially dependent on funding our pharmacy acquisitions and operations through the private sale of debt securities. We have \$3.3 million of debt, which includes convertible debt and accrued interest of \$2.1 million. The Company obtained the right to extend the maturity date of the convertible debt through May 15, 2023, all of which comes due in 2023. While these debt securities are convertible into our shares of Common Stock at variable prices based on lowest closing trading prices prior to the conversion, there can be no assurance that the holders of such securities will agree to convert amounts due into Common Stock. If we are unable to meet these obligations or default on our obligations in any other way, even if we are otherwise generating positive earnings, we could lose substantially all of our business assets as well as being held liable for any deficiency in payment. The net result of such a failure would likely be the end of our business operations and a complete loss of your investment.

***Our Series A Preferred Stock entitles the holder of such shares to a supermajority voting on all matters submitted to a stockholder vote.***

The Yelena Braslavskaya 2020 Gift Trust (the “Trust”) is the owner of all outstanding shares of our Series A Preferred Stock, which entitles the holder to vote on all matters submitted or required to be submitted to a vote of the stockholders. Through its ownership of the Series A Preferred Stock, the Trust has voting power equal to 50.99% of the total voting power of all issued and outstanding voting capital of the Company. Due to such disproportionate voting power, new investors may not be able to effect a change in our business or management, and therefore, stockholders would have limited recourse as a result of decisions made by management. Moreover, this Series A Preferred Stock ownership may discourage a potential acquirer from making a tender offer or otherwise attempting to

obtain control of us, which in turn could reduce our stock price or prevent our stockholders from realizing a premium over our stock price.

As of December 31, 2021, the holders of our Common Stock are entitled to one vote per share on all matters submitted to a vote of the stockholders. Each share of the Series A Preferred Stock shall have voting rights equal to (x) 0.019607 multiplied by the total issued and outstanding common stock and preferred stock eligible to vote at the time of the respective vote (the “Numerator”), divided by (y) 0.49, minus (z) the Numerator. With respect to all matters upon which stockholders are entitled to vote or to which stockholders are entitled to give consent, the holders of the outstanding shares of Series A Preferred Stock shall vote together with the holders of common stock without regard to class, except as to those matters on which separate class voting is required by applicable law or the Certificate of Incorporation or By-laws.

***We derive a significant portion of our sales from prescription drug sales reimbursed by pharmacy benefit management companies.***

We derive a significant portion of our sales from prescription drug sales reimbursed through prescription drug plans administered by PBM companies. PBM companies typically administer multiple prescription drug plans that expire at various times and provide for varying reimbursement rates. There can be no assurance that we will continue to participate in any pharmacy benefit manager network at any future time. If our participation in the prescription drug programs administered by one or more of the large PBM companies is restricted or terminated, we expect that our sales would be adversely affected, at least in the short-term. If we are unable to replace any such lost sales, either through an increase in other sales or through a resumption of participation in those plans, our operating results may be materially adversely affected. When we exit a pharmacy provider network and later resume network participation, there can be no assurance that we will achieve any level of business on any pace, or that all clients of the PBM sponsor of the network will choose to include us again in their pharmacy network initially or at all. In addition, in such circumstances we may incur increased marketing and other costs about initiatives to regain former patients and attract new patients covered by in-network plans.

***A pandemic, including COVID-19, or an epidemic or outbreak of an infectious disease in the United States or Europe may adversely affect our business.***

If a pandemic, epidemic or outbreak of an infectious disease occurs in the United States, Europe or worldwide, our business may be adversely affected. In December 2019, a novel strain of coronavirus, COVID-19, was identified in Wuhan, China. This virus continues to spread globally and, as of March 2020, has spread to over 70 countries, including the U.S., The World Health Organization has declared a pandemic in March 2020 and this virus continues to spread globally. As of January 2022, the virus has spread to over 200 countries globally, including the U.S. The spread of COVID-19 has impacted the global economy and may impact our operations, including revenue from patient prescriptions. The risk is somewhat mitigated as pharmacies are considered essential businesses by federal, state, and local governments and are required to remain open during health emergencies. Nonetheless, such events may result in a period of business disruption and in reduced operations, which could materially affect our business, financial condition, and results of operations. The extent to which the coronavirus impacts our business will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the coronavirus and the actions to contain the coronavirus or treat its impact, among others. Moreover, there continues to be uncertainty around the COVID-19 pandemic, its duration, and its impact on U.S. and global economic activity and consumer behavior. The Delta variant of COVID-19, which appears to be the most transmissible and contagious variant to date, has caused a surge in COVID-19 cases globally. The impact of the Delta variant, or other variants that may emerge, cannot be predicted at this time, and could depend on numerous factors, including the availability of vaccines in different parts of the world, vaccination rates among the population, the effectiveness of COVID-19 vaccines against the Delta variant and other variants, and the response by governmental bodies to reinstate mandated business closures, orders to “shelter in place,” and travel and transportation restrictions. A significant outbreak of coronavirus and other infectious diseases could result in a widespread health crisis that could adversely affect the economies and financial markets worldwide, resulting in an economic downturn that could impact our business, financial condition and results of operations.

***Efforts to reduce reimbursement levels and alter health care financing practices could adversely affect our businesses.***

The continued efforts of health maintenance organizations, managed care organizations, other companies, government entities, and other third-party payors to reduce prescription drug costs and pharmacy reimbursement rates may impact our profitability. Increased utilization of generic pharmaceuticals, which normally yield a higher gross profit rate than equivalent brand-named drugs, has resulted in a decrease in reimbursement payments to retail and mail order pharmacies for generic drugs through the imposition by third-party payors of generic effective rates (“GERs”) that have caused a reduction in the generic profit rate. We expect pricing pressures from third-party payors to continue given the high and increasing costs of specialty drugs. As a result of this industry-wide pressure, we also may see profit margins on our contracts continue to compress, which may adversely affect our profitability.

PBM fees, including Direct and Indirect Remuneration (“DIR”) fees, transaction charges and network access fees, applied significant downward pressure on our profitability. DIR Fees are often calculated and charged several months after adjudication of a claim, which adversely impacts our profitability. These fees lack transparency and are extremely difficult to predict and accrue. DIR fees are sometimes retroactively “clawed back” by the PBMs with little or no warning at the end of a quarter, which has a significant downward effect on our gross margins.

Retroactive contractual adjustments may be imposed on the pharmacies through execution of new contracts between pharmacy services administration organizations (“PSAOs”) and PBMs with retroactive effectiveness. These contractual adjustments typically impose new lowered effective rate calculations on previously dispensed medications resulting in a PBM overpayment, which is later recouped with or without notice to the pharmacy. DIR fees and other PBM fees are generally not disclosed at adjudication and may change throughout the year. These adjustments and the resultant fees may not be predictable or avoidable and can adversely affect our revenues, cash flow, and profitability.

In addition, during the past several years, the U.S. health care industry has been subject to an increase in governmental regulation at both the federal and state levels. Efforts to control health care costs, including prescription drug costs, are underway at the federal and state government levels. Changing political, economic, and regulatory influences may affect health care financing and reimbursement practices. If the current health care financing and reimbursement system changes significantly, our business, financial position and results of operations could be materially adversely affected.

Quality measurement networks have a significant impact on our revenues. Quality measurement networks can be, but are not always, tied to DIR Fees collected by PBMs. These networks designate specific metrics through which pharmacy performance is assessed. These metrics are disclosed along with benchmark guidance for quality or superior performance, which can lead to a return of the DIR fees by the PBMs in the form of performance bonuses. Failure to meet quality measures can result in loss of DIR Fees collected and loss of PBM relationship. There is no guarantee that we will be successful in meeting quality review standards. Quality measurement networks are increasingly rigorous and can be based on comparative success against other pharmacies in the network. If other pharmacies outperform our pharmacy or if we fail to meet quality metrics, our profitability can be adversely affected.

***A slowdown in the frequency and rate of the introduction of new prescription drugs as well as generic alternatives to brand name prescription products could adversely affect our business, financial position, and results of operations.***

The profitability of retail pharmacy businesses is dependent upon the utilization of prescription drug products. Generally, our pharmacies receive greater profit from generic drugs. Utilization trends are affected by the introduction of new and successful prescription pharmaceuticals as well as lower priced generic alternatives to existing brand name products. Accordingly, a slowdown in the introduction of new and successful prescription pharmaceuticals and/or generic alternatives could adversely affect our business, financial position and results of operations.

***Uncertainty regarding the impact of Medicare Part D may adversely affect our business, financial position and our results of operations.***

Since its inception in 2006, the Medicare drug benefit has resulted in increased utilization and decreased pharmacy gross margin rates as higher margin business, such as cash and state Medicaid customers, migrated to Medicare Part D coverage. To the extent this occurs, the adverse effects of the Medicare drug benefit may outweigh any opportunities

for new business generated by the Medicare drug benefit. In addition, if the government alters Medicare program requirements or reduces funding because of the higher-than-anticipated cost to taxpayers of the Medicare drug benefit or for other reasons; or if we fail to design and maintain programs that are attractive to Medicare participants, our Medicare Part D services and the ability to expand our Medicare Part D services could be materially and adversely affected, and our business, financial position and results of operations may be adversely affected.

***Unexpected safety or efficacy concerns may arise from pharmaceutical products.***

Unexpected safety or efficacy concerns can arise with respect to pharmaceutical drugs dispensed at our pharmacies, whether or not scientifically justified, leading to product recalls, withdrawals or declining sales. If we fail to or do not promptly withdraw pharmaceutical drugs upon a recall by a drug manufacturer, our business and results of operations could be negatively impacted by reversals of pharmacy billings that will result in loss of revenue.

***Prescription volumes may decline, and our net revenues and ability to generate earnings may be negatively impacted, if products are withdrawn from the market or if increased safety risk profiles of specific drugs result in utilization decreases.***

We dispense significant volumes of drugs from our pharmacies. These volumes are the basis for our net revenues. When increased safety risk profiles of specific drugs or classes of drugs result in utilization decreases, physicians may cease writing or reduce the numbers of prescriptions written for these drugs. Additionally, negative press regarding drugs with higher safety risk profiles may result in reduced consumer demand for such drugs. On occasion, products are withdrawn by their manufacturers. In cases where there are no acceptable prescription drug equivalents or alternatives for these prescription drugs, our volumes, net revenues, profitability, and cash flows may decline.

***Certain risks are inherent in providing pharmacy services; our insurance may not be adequate to cover any claims against us.***

Pharmacies are exposed to risks inherent in the packaging and distribution of pharmaceutical products, such as with respect to improper filling of prescriptions, labeling of prescriptions, adequacy of warnings, unintentional distribution of counterfeit drugs and expiration of drugs. In addition, federal and state laws that require our pharmacists to offer counseling, without additional charge, to their customers about medication, dosage, delivery systems, common side effects and other information the pharmacists deem significant can impact our business. Our pharmacists may also have a duty to warn customers regarding any potential negative effects of a prescription drug if the warning could reduce or eliminate these effects. Although we maintain professional liability and errors and omissions liability insurance, from time to time, claims result in the payment of significant amounts, some portions of which are not funded by insurance.

We cannot assure you that the coverage limits under our insurance programs will be adequate to protect us against future claims, or that we will be able to maintain this insurance on acceptable terms in the future. Our results of operations, financial condition or cash flows may be adversely affected if in the future our insurance coverage proves to be inadequate or unavailable or there is an increase in liability for which we self-insure or we suffer reputational harm as a result of an error or omission.

***Changes in industry pricing benchmarks could adversely affect our business, financial position and results of operations.***

Contracts in the prescription drug industry generally use certain published benchmarks to establish pricing for prescription drugs. These benchmarks include average wholesale price (“AWP”), average sales price (“ASP”) and wholesale acquisition cost (“WAC”).

Recent events have raised uncertainties as to whether payors, pharmacy providers, PBMs and others in the prescription drug industry will continue to utilize AWP as it has previously been calculated or whether other pricing benchmarks will be adopted for establishing prices within the industry. In some circumstances, such changes could also impact the reimbursement that we receive from Medicare or Medicaid programs for drugs covered by such programs and from MCOs that contract with government health programs to provide prescription drug benefits.

***The industries in which we operate are extremely competitive and competition could adversely affect our business, financial position and results of operations.***

We operate in a highly competitive environment. As a pharmacy retailer, we compete with other drugstore chains, supermarkets, discount retailers, membership clubs, Internet companies and retail health clinics, as well as other mail order pharmacies. In that regard, many pharmacy benefits plans have implemented plan designs that mandate or provide incentives to fill maintenance medications through mail order pharmacies. To the extent this trend continues, our retail pharmacy business could be adversely affected. In addition, some of these competitors may offer services and pricing terms that we may not be willing or able to offer. Competition may also come from other sources in the future. Thus, competition could have an adverse effect on our business, financial position and results of operations.

***Existing and new government legislative and regulatory action could adversely affect our business, financial position and results of operations.***

The retail drugstore business is subject to numerous federal, state and local laws and regulations. Changes in these regulations may require extensive system and operating changes that may be difficult to implement. Untimely compliance or noncompliance with applicable laws and regulations could adversely affect the continued operation of our business, including, but not limited to: imposition of civil or criminal penalties; suspension of payments from government programs; loss of required government certifications or approvals; loss of authorizations to participate in or exclusion from government reimbursement programs, such as the Medicare and Medicaid programs; or loss of licensure. The regulations to which we are subject include, but are not limited to: the laws and regulations; accounting standards; tax laws and regulations; laws and regulations relating to the protection of the environment and health and safety matters, including those governing exposure to, and the management and disposal of, hazardous substances; and regulations of the FDA, the U.S. Federal Trade Commission, the Drug Enforcement Administration, and the Consumer Product Safety Commission, as well as state regulatory authorities, governing the sale, advertisement and promotion of products that we sell. In that regard, our business, financial position and results of operations could be affected by one or more of the following:

- federal and state laws and regulations governing the purchase, distribution, management, dispensing and reimbursement of prescription drugs and related services, whether at retail or mail, and applicable licensing
- the effect of the expiration of patents covering brand name drugs and the introduction of generic products;
- the frequency and rate of approvals by the FDA of new brand named and generic drugs, or of over-the-counter status for brand name drugs;
- FDA regulation affecting the retail pharmacy industry;
- rules and regulations issued pursuant to the HIPAA; and other federal and state laws affecting the use, disclosure and transmission of health information, such as state security breach laws and state laws limiting the use and disclosure of prescriber information;
- administration of the Medicare Drug Benefit, including legislative changes and/or CMS rulemaking and interpretation;
- government regulation of the development, administration, review and updating of formularies and drug lists;
- state laws and regulations establishing or changing prompt payment requirements for payments to retail pharmacies;
- impact of network access (any willing provider) legislation on ability to manage pharmacy networks;
- managed care reform and plan design legislation;
- insurance licensing and other insurance regulatory requirements applicable to offering Prescription Drug Providers (“PDP”) about the Medicare Drug Benefit;
- direct regulation of pharmacies by regulatory and quasi-regulatory bodies; and
- Federal government sequestration affecting Medicare Part B reimbursements.

***Changes in the health care regulatory environment may adversely affect our business.***

Future rulemaking could increase regulation of pharmacy services, result in changes to pharmacy reimbursement rates, and otherwise change the way we do business. We cannot predict the timing or impact of any future rulemaking, but any such rulemaking could have an adverse impact on our results of operations.

The sustainability of our current business model is also dependent on the availability, pricing and rules and regulations relating to the dispensing of controlled medications. Changes that affect any of these variables could greatly impact our current revenue streams as well as alter our business structure and future plans for growth and development.

***Any disruption to our supply chain could materially harm our business, operating results, financial condition and cash flows.***

Any disruption to our supply chain could impact our supply chain for products we sell, particularly as a result of mandatory shutdowns in locations where our products are manufactured or held for distribution. We could also see significant disruptions of the operations of our logistics, service providers, delays in shipments and negative impacts to pricing of certain of our products.

***Efforts to reform the U.S. health care system may adversely affect our financial performance.***

Congress periodically considers proposals to reform the U.S. health care system. These proposals may increase government involvement in health care and regulation of pharmacy services, or otherwise change the way we or our clients do business. Health plan sponsors may react to these proposals and the uncertainty surrounding them by reducing or delaying purchases of cost control mechanisms and related services that the combined company would provide. We cannot predict what effect, if any, these proposals may have on its retail and pharmacy services businesses. Other legislative or market-driven changes in the health care system that we cannot anticipate could also materially adversely affect our results of operations, financial position and/or cash flow from operations.

Passed in 2010, the Affordable Care Act (“ACA”) enacted a number of significant health care reforms. However, there is a significant degree of uncertainty associated with the current state of active healthcare legislation such that we cannot adequately predict how future incarnations of healthcare reform will impact the business.

***If we are found to be in violation of Medicaid and Medicare reimbursement regulations, we could become subject to retroactive adjustments and recoupment, or exclusion from the Medicaid, Medicare programs, and PBM networks.***

As a Medicaid and Medicare provider, we are subject to retroactive adjustments due to prior-year audits, reviews and investigations, government fraud and abuse initiatives, and other similar actions. Federal regulations provide for withholding payments to recoup amounts payable under the programs and, in certain circumstances, allow for exclusion from Medicaid and Medicare. We cannot offer any assurance that, pursuant to such audits, reviews, investigations, or other proceedings, we will be found to be complying in all respects with such reimbursement regulations. A determination that we are in violation of any such reimbursement regulation could result in retroactive adjustments and recoupment of payments and have a material adverse effect on our financial condition and results of operations. As a Medicaid and Medicare provider, we are also subject to routine, unscheduled audits, and if any such audit results in a negative finding, finding, we may be subject to exclusions from Medicaid, Medicare, and other PBM networks, which would adversely affect our results of operations and financial condition.

***Our industry is subject to extensive government regulation, and noncompliance by us or our suppliers could harm our business.***

The repackaging, marketing, sale, and purchase of medications are extensively regulated by federal and state governments. In addition, many of the brand name and controlled medications that we sell receive greater attention from law enforcement officials than medications that are most often dispensed by traditional pharmacies due to the high cost of these medications and the potential for diversion and fraud, waste, and abuse. We sell common blood pressure, statin and other common drugs, and dispense either brand name or generic drugs according to the doctor’s prescription. If we fail to, or are accused of failing to, comply with applicable laws and regulations, we could be subject to penalties that may include exclusion from the Medicare or Medicaid programs, fines, requirements to change



our practices, and civil or criminal penalties, which could harm our business, financial condition, and results of operations. Any disqualification from participating in Medicare or the state Medicaid programs would significantly reduce our net sales and our ability to maintain profitability. Our business could also be harmed if the entities with which we contract or have business relationships, such as pharmaceutical manufacturers, distributors, physicians, clinics, or home health agencies are accused of violating laws or regulations.

While we believe that we are operating our business in substantial compliance with existing legal requirements material to the operation of our business, there are significant uncertainties involving the application of many of these legal requirements to our business. Changes in interpretation or enforcement policies could subject our current practices to allegations of impropriety or illegality. The applicable regulatory framework is complex and evolving, and the laws are very broad in scope. Many of the laws remain open to interpretation and have not been addressed by substantive court decisions to clarify their meaning. We are also unable to predict what additional federal or state legislation or regulatory initiatives may be enacted in the future relating to our business or the healthcare industry in general, or what effect any such legislation or regulation might have on us. Further, we cannot provide any assurance that federal or state governments will not impose additional restrictions or adopt interpretations of existing laws that could increase our cost of compliance with such laws or reduce our ability to remain profitable.

Federal and state investigations and enforcement actions continue to focus on the healthcare industry, scrutinizing a wide range of items such as referral and billing practices, product discount arrangements, dissemination of confidential patient information, clinical drug research trials, pharmaceutical marketing programs, and gifts for patients. It is difficult to predict how any of the laws implicated in these investigations and enforcement actions may be interpreted to apply to our business. Any future investigation may cause publicity, regardless of the eventual result of the investigation, or its underlying merits, that would cause potential patients to avoid us, reducing our net sales and profits and causing our stock price to decline.

***Our operating results are affected by the health of the economy in general and the markets we serve.***

The health of the economy in general and in the markets that we serve could adversely affect our business and our financial results. Our business is affected by the economy in general, including changes in consumer purchasing power, preferences and/or spending patterns. These changes could affect drug utilization trends as well as the financial health and number of covered lives of our clients, resulting in an adverse effect on our business and financial results.

It is possible that the state of the economy could change, and current trends could reverse in the future. A reversal of these trends will cause a decline in drug utilization and dampen demand for pharmaceutical drugs and durable medical equipment as well as consumer demand for sundry products sold in our retail store. If this were to occur, our business and financial results could be adversely affected. Further, interest rate fluctuations and changes in capital market conditions may affect our ability to obtain necessary financing on acceptable terms, our ability to secure suitable store locations under acceptable terms and our ability to execute sale or lease transactions under acceptable terms.

***If the merchandise and services that we offer fail to meet customer needs, our sales may be affected.***

Our success depends on our ability to offer a superior shopping experience, a quality assortment of available merchandise and superior customer service. We must identify, obtain supplies of, and offer to our customers, attractive, innovative, and high-quality merchandise on a continuous basis. Our products and services must satisfy the needs and desires of our customers, whose preferences may change in the future. If we misjudge either the demand for products and services we sell or our customers' purchasing habits and tastes, we may be faced with excess inventories of some products and missed opportunities for products and services we chose not to offer. In addition, our sales may decline, or we may be required to sell the merchandise we have obtained at lower prices. This would have a negative effect on our business and results of operations.

***We are highly dependent on one supplier for our products, and a loss of that supplier could adversely impact our ability to sell products to our customers.***

We obtain pharmaceutical and other products from wholesale distributors. We maintained a relationship with a primary supplier, McKesson, that accounted for 96% and 95% of pharmaceutical purchases in 2021 and 2020, respectively and several supplementary suppliers. If that supplier was to cease supplying us with products for any

reason, we would be forced to find alternative sources for our products. Despite this, we believe we would be able to readily find multiple alternative sources for our products. We may not be able to quickly or effectively replace that supplier, which may lead to delays in product availability and losses of sales, which would have a negative effect on our business, results of operations and financial condition.

***We derive a significant portion of our revenues from a small number of customers and a loss of one or both of those customers would have a material adverse impact on our business.***

We sell to numerous customers including various managed care organizations within both the private and public sectors. Certain healthcare payors, including Medicare Part D and the State of Florida, account for more than ten percent or more of our consolidated net revenue in fiscal 2021 and 2020. Medicare Part D and the State of Florida Medicaid public assistance program are major customers of ours. However, both government programs function under several different healthcare payors, the concentration of which varies throughout the course of the year. To the extent we lost the business of one or more of these healthcare payors, our revenues would significantly decrease, having a material adverse effect on our business, results of operations and financial condition.

***Our ability to grow our business may be constrained by our inability to find suitable new pharmacy store locations at acceptable prices.***

Our ability to grow our business may be constrained if suitable new pharmacy store locations cannot be identified with lease terms or purchase prices that are acceptable to us. We compete with other retailers and businesses for suitable locations for our pharmacy stores. Local land use and other regulations applicable to the types of stores we desire to construct may impact our ability to find suitable locations and influence the cost of constructing our stores. The expiration of leases at existing store locations may adversely affect us if the renewal terms of those leases are unacceptable to us and we are forced to close or relocate stores. Further, changing local demographics at existing store locations may adversely affect revenue and profitability levels at those stores.

***Our ability to grow our business may be constrained by our inability to obtain adequate permits and licensing for new locations, business lines, and market territories.***

Our ability to grow our business may be constrained if new locations, business lines, and market territories are not permitted and licensed to conduct ordinary operations. Expansion initiatives can be delayed or even canceled due to a failure to acquire certain government agency approvals. Such delay or cancellation will have a negative impact on our business and results of operations.

***Product liability, product recall or personal injury issues could damage our reputation and have a significant adverse effect on our businesses, operating results, cash flows and/or financial condition.***

Should a product liability issue, recall or personal injury issue arise, inadequate product or other liability insurance coverage or our inability to maintain such insurance may result in a material adverse effect on our business and financial condition. Products that we sell could become subject to contamination, product tampering, mislabeling, recall or other damage. In addition, errors in the dispensing and packaging of pharmaceuticals could lead to serious injury. Product liability or personal injury claims may be asserted against us with respect to any of the products or pharmaceuticals we sell or services we provide.

***If we are not able to market our services effectively to clinics, their affiliated healthcare providers and prescription drug providers, we may not be able to grow our patient base as rapidly as we have anticipated.***

Our success depends, in part, on our ability to develop and maintain relationships with clinics and their affiliated healthcare providers because each is an important patient referral source for our business. In addition, we also must maintain and continue to establish relationships with prescription drug providers so we can continue to fill prescriptions for our dual eligible customers who receive prescription drug coverage under Medicare Part D. If we are unable to market our services effectively to these clinics, healthcare providers and prescription drug providers, or if our existing relationships with clinics and providers are terminated, our ability to grow our patient base will be harmed, which could significantly reduce our net sales and our ability to maintain profitability. Additionally, Medicare Part D

regulations that strictly limit our ability to market to our current and new patients may limit our ability to maintain and grow our current patient base.

***If we fail to manage our growth or implement changes to our reporting systems effectively, our business could be harmed.***

If we are unable to manage our growth effectively, we could incur losses. How we manage our growth will depend, among other things, on our ability to adapt our operational, financial and management controls, reporting systems and procedures to the demands of a larger business, including the demands of integrating our acquisitions. To manage the growth and increasing complexity of our business, we may make modifications to or replace computer and other reporting systems, including those that report on our financial results and on which we are substantially dependent. We may incur significant financial and resource costs because of any such modifications or replacements, and our business may be subject to transitional difficulties. The difficulties associated with any such implementation, and any failure or delay in the system implementation, could negatively affect our internal control over financial reporting and harm our business and results of operations. In addition, we may not be able to successfully hire, train and manage additional sales, marketing, customer support and pharmacists quickly enough to support our growth. To provide this support, we may need to open additional offices, which will result in additional burdens on our systems and resources and require additional capital expenditures.

***We may acquire other companies or technologies, which could divert our management's attention, result in additional dilution to our shareholders and otherwise disrupt our operations and harm our operating results.***

Our success will depend, in part, on our ability to grow our business in response to the demands of the patients and physicians we serve within the health services industry as well as competitive pressures. In some circumstances, we may determine to do so through the acquisition of complementary businesses and technologies rather than through internal development. The identification of suitable acquisition candidates can be difficult, time-consuming and costly, and we may not be able to successfully complete identified acquisitions. The risks we face in connection with acquisitions include:

- diversion of management time and focus from operating our business to addressing acquisition integration challenges;
- coordination of technology, research and development and sales and marketing functions;
- retention of employees from the acquired company;
- cultural challenges associated with integrating employees from the acquired company into our organization;
- integration of the acquired company's accounting, management information, human resources and other administrative systems;
- the need to implement or improve controls, procedures and policies at a business that prior to the acquisition may have lacked effective controls, procedures and policies;
- potential write-offs of intangibles or other assets acquired in such transactions that may have an adverse effect our operating results in a given period;
- liability for activities of the acquired company before the acquisition, including patent and trademark infringement claims, violations of laws, commercial disputes, tax liabilities and other known and unknown liabilities; and
- litigation or other claims in connection with the acquired company, including claims from terminated employees, consumers, former shareholders or other third parties.

Our failure to address these risks or other problems encountered in connection with our future acquisitions and

investments could cause us to fail to realize the anticipated benefits of these acquisitions or investments, cause us to incur unanticipated liabilities, and harm our business generally. Future acquisitions could also result in dilutive issuances of our equity securities, the incurrence of debt, contingent liabilities, amortization expenses, or the impairment of goodwill, any of which could harm our financial condition. Also, the anticipated benefits of any acquisitions may not materialize to the extent we anticipate or at all.

***Conflicts of interest may arise between us and our directors and officers as a result of other business activities undertaken by such individuals.***

We may be subject to various potential conflicts of interest because some of our directors and executive officers may be engaged in a range of business activities. In addition, our executive officers and directors may devote time to their outside business interests, so long as such activities do not materially or adversely interfere with their duties to us. In some cases, our executive officers and directors may have fiduciary obligations associated with these business interests that interfere with their ability to devote time to our business and affairs and that could adversely affect our operations. These business interests could require significant time and attention of our executive officers and directors.

In addition, we may also become involved in other transactions which conflict with the interests of our directors and the officers who may from time to time deal with persons, firms or institutions with which we may be dealing, or which may be seeking investments similar to those we desire. The interests of these persons could conflict with our interests. In addition, from time to time, these persons may be competing with us for available investment opportunities. Conflicts of interest, if any, will be subject to the procedures and remedies provided under applicable laws, regulations and stock market rules. In particular, in the event that such a conflict of interest arises at a meeting of our board of directors, a director who has such a conflict will abstain from voting for or against the approval of such transaction. In accordance with applicable laws, our directors are required to act honestly, in good faith and in our best interests.

***A disruption in our telephone system or our computer system could harm our business.***

We receive and take most prescription orders electronically, over the telephone and by facsimile. We also rely extensively upon our computer system to confirm payor information, patient eligibility and authorizations; to check on medication interactions and patient medication history; to facilitate filling and labeling prescriptions for delivery and billing; and to help with the collection of payments. Our success depends, in part, upon our ability to promptly fill and deliver complex prescription orders as well as on our ability to provide reimbursement management services for our patients and their healthcare providers. Any continuing disruption in our telephone, facsimile or computer systems could adversely affect our ability to receive and process prescription orders, make deliveries on a timely basis and receive reimbursement from our payors. This could adversely affect our relations with the patients and healthcare providers we serve and potentially result in a partial reduction in orders from, or a complete loss of, these patients.

***We will incur increased costs as a result of being a public reporting company and our management will be required to devote substantial time to new compliance initiatives.***

The Sarbanes-Oxley Act of 2002, including the requirements of Section 404, as well as new rules and regulations subsequently implemented by the Securities and Exchange Commission and the Public Company Accounting Oversight Board impose additional reporting and other obligations on public reporting companies. A number of these requirements will require us to carry out activities we have not done recently or at all. For example, we will adopt new internal controls over financial reporting (“ICFR”) and disclosure controls and procedures. In addition, we will incur additional expenses associated with our Securities and Exchange Commission reporting requirements. For example, under Section 404 of the Sarbanes-Oxley Act, we will need to document and test our internal control procedures and our management will need to assess and report on our internal control over financial reporting.

Our management and other personnel have limited experience operating a public company, which may result in operational inefficiencies or errors, or a failure to improve or maintain effective ICFR and disclosure controls and procedures necessary to ensure timely and accurate reporting of operational and financial results. Our existing management team will need to devote a substantial amount of time to these compliance initiatives, and we may need to hire additional personnel to assist us with complying with these requirements. Moreover, these rules and regulations will increase our legal and financial compliance costs and will make some activities more time consuming and costly.

These increased costs will require us to divert money that we could otherwise use to expand our business and achieve our strategic objectives.

Furthermore, if we identify any issues in complying with those requirements (for example, if we or our accountants identify a material weakness or significant deficiency in our ICFR), we could incur additional costs rectifying those issues, and the existence of those issues could adversely affect us, our reputation or investor perceptions of us.

We also expect that being a public company and complying with applicable rules and regulations will make it more expensive for us to obtain director and officer liability insurance, and we may be required to incur substantially higher costs to obtain and maintain the same or similar coverage that is currently in place. These factors could also make it more difficult for us to attract and retain qualified executive officers and members of our board of directors.

***We may fail to retain or recruit necessary personnel, and, even if we are successful, we may be unable to successfully integrate new personnel into our operations.***

Our success is highly dependent on the performance of our management team and certain employees, and our continuing ability to attract, develop, motivate, and retain highly qualified and skilled employees and consultants.

We have also engaged consultants to advise us on various aspects of our business. Qualified individuals are in high demand, and we may incur significant costs to attract and retain them. While employment agreements and incentive agreements are customarily used as a primary method of retaining the services of key employees, these agreements and arrangements cannot assure the continued services of such employees. The loss of the services of any key personnel or an inability to attract other suitably qualified persons when needed, could prevent us from executing on our business plan and strategy, and we may be unable to find adequate replacements on a timely basis, or at all.

Moreover, to execute our growth plans, we expect to hire additional executive officers and key employees. Our future performance will depend in part on our ability to successfully integrate those newly hired executive officers into our management team and our ability to develop an effective working relationship among senior management.

## **RISKS RELATED TO THE PHARMACY INDUSTRY**

***There is substantial competition in our industry, and we may not be able to compete successfully.***

The pharmacy industry is highly competitive and is continuing to become more competitive. All medications, supplies and services that we provide are also available from our competitors. Our current and potential competitors may include:

- Other pharmacy distributors;
- Specialty pharmacy divisions of wholesale drug distributors;
- Not for profit organizations with pharmacies;
- Hospital-based pharmacies;
- Local infusion providers;
- Sterile and non-sterile compounding pharmacies;
- Other retail pharmacies;
- Provider dispensaries;
- Manufacturers that sell their products both to distributors and directly to clinics and physicians' offices;
- Hospital-based care centers and other alternate-site healthcare providers;

- Insurance companies with proprietary pharmacy services;
- Customers and MSO's of ours who decide to open their own pharmacies;
- Chain pharmacies; and
- Mail-order pharmacies.

Many specialty patients are currently receiving prescription benefits from federally funded programs such as the Ryan White CARE Act. These payors only use non-profit providers to dispense medications to their enrollees.

Many of our competitors have substantially greater resources and marketing staffs and more established operations and infrastructure than we have. A significant factor in effective competition will be our ability to maintain and expand our relationships with patients, healthcare providers and government and private payors.

***If demand for our products and services is reduced, our business and ability to grow would be harmed.***

A reduction in demand for specialty medications would significantly harm our business, as we would not be able to quickly shift our business to provide medications for other diseases or disorders. Reduced demand for our products and services could be caused by several circumstances, such as:

- A cure or vaccine for chronic care conditions;
- The emergence of new diseases resistant to available medications;
- Shifts to treatment regimens other than those we offer;
- New methods of delivery of existing medications or of injectable or infusible medications that do not require our specialty pharmacy and disease management services;
- Recalls of the medications we sell;
- Adverse reactions caused by the medications we sell;
- The expiration of or challenge to the drug patents on the medications we sell.

***Our revenues could be adversely affected if new drugs or combination therapies are developed and prescribed to our patients that have a reimbursement rate less than that of the current drug therapies our patients receive.***

If our patients switch medications to those with lower reimbursement rates or to combination therapies, which combine multiple drugs into a single medication, our net sales could decline. Combination therapies reduce the number of total prescriptions received by our patients, resulting in reduced average revenues and a decrease in dispensing fees per patient.

***If our credit terms with vendors become unfavorable or our relationship with them is terminated, our business could be adversely affected.***

We depend on existing credit terms from vendors to meet our working capital needs between the times we purchased medications from vendors and when we received reimbursement or payment from third-party payors. Our ability to grow has been limited in part by our inability to negotiate favorable credit terms from our suppliers. If our position changes and we are unable to maintain adequate credit terms or sufficient financing from third-party lenders, we may become limited in our ability to continue to increase the volume of medications we need to fill prescriptions.

There are only a few wholesale distributors from which we can purchase the high cost medications we offer. If any of our vendor agreements terminate or are not renewed, we might not be able to enter a new agreement with another wholesale distributor on a timely basis or on terms favorable to us. Our inability to enter a new supply agreement may cause a shortage of the supply of medications we keep in stock, or we may be required to accept pricing and credit terms from a vendor that are less favorable to us than those we currently have.

***There are several additional business risks which could adversely affect our financial results.***

Many other factors could adversely affect our financial results, including:

- If we are unsuccessful in establishing effective advertising, marketing and promotional programs, our sales or sales margins could be negatively affected.
- Our success depends on our continued ability to attract and retain store, management and other professional personnel, and the loss of key personnel could have an adverse effect on the results of our operations, financial condition or cash flow.
- We rely on sales and marketing personnel to bring new sales and maintain relationships with current clients. If we fail to retain these individuals or fail to recruit new sales staff, it could have a material adverse effect on sales and our ability to meet operational needs.
- We may not be able to successfully and timely implement new computer systems and technology or business processes, or may experience disruptions or delays to the computer systems we depend on to manage our ordering, pricing, point-of-sale, inventory replenishment and other processes, which could adversely impact our operations and our ability to attract and retain customers.
- Severe weather conditions, terrorist activities, health epidemics or pandemics or the prospect of these events can impact our store operations or damage our facilities in affected areas or have an adverse impact on consumer confidence levels and spending in our store.
- The long-term effects of climate change on general economic conditions and the pharmacy industry in particular are unclear, and changes in the supply, demand or available sources of energy may affect the availability or cost of goods and services, including natural resources, necessary to run our business.
- The products we sell are sourced from a wide variety of domestic and international vendors, and any future inability to find qualified vendors and access products in a timely and efficient manner could adversely impact our business.

***Mr. Weisberg is involved in outside businesses, which may interfere with his ability to devote time and attention to our business and affairs.***

We rely on our senior management team, including Mr. Weisberg, for the day-to-day operations of our business. Our employment agreement with Mr. Weisberg requires him to devote a substantial portion of his business time and attention to our business. Mr. Weisberg continues to serve as chairman of the board of directors and CEO of Progressive Care Inc. and principal of Weisberg and Company. As such, Mr. Weisberg has certain ongoing duties to Progressive Care Inc. and Weisberg and Company that could require a substantial portion of his time and attention. Although we expect that Mr. Weisberg will continue to devote a substantial portion of his business time and attention to us, we cannot accurately predict the amount of time and attention that will be required of Mr. Weisberg to perform such ongoing duties. To the extent that Mr. Weisberg is required to dedicate time and attention to Progressive Care Inc. and/or Weisberg and Company, his ability to devote a substantial portion of his business time and attention to our business and affairs may be limited and could adversely affect our operations.

## **RISK RELATING TO OUR DATA MANAGEMENT SERVICES**

***Competition with some customers, or decisions by customers to perform internally some of the same solutions or services that we offer, could harm our business, results of operations or financial condition.***

Some of our existing customers compete with us, or may do so in the future, and some customers belong to alliances that compete with us, or may do so in the future, either with respect to the solutions or services we provide to them now, or with respect to other lines of business. To the extent that customers elect to perform internally any of the business processes our solutions address, either because they believe they can provide such processes more efficiently internally or otherwise, we may lose such customers, or the volume of our business with such customers may be reduced, which could harm our business, results of operations or financial condition.

***If our solutions do not interoperate with our customers' or their vendors' networks and infrastructures, or if customers or their vendors implement new system updates that are incompatible with our solutions, sales of those solutions could be adversely affected.***

Our solutions must interoperate with our customers' and their vendors' existing infrastructures, which often have different specifications, rapidly evolve, utilize multiple protocol standards, and applications from multiple vendors, and contain multiple generations of products that have been added to that infrastructure over time. Some of the technologies supporting our customers and their vendors are changing rapidly and we must continue to adapt to these changes in a timely and effective manner at an acceptable cost. In addition, our customers and their vendors may implement new technologies into their existing networks and systems infrastructures that may not immediately interoperate with our solutions.

Our continued success will depend on our ability to adapt to changing technologies, manage and process ever-increasing amounts of data and information and improve the performance, features and reliability of our services in response to changing customer and industry demands. If we encounter complications related to network configurations or settings, we may have to modify our solutions to enable them to interoperate with customers' and their vendors' networks and manage customers' transactions in the manner intended.

***Our ability to generate revenue could suffer if we do not continue to update and improve existing solutions and develop new ones.***

We must continually improve the functionality of our existing solutions in a timely manner and introduce new and valuable healthcare IT and service solutions in order to respond to technological and regulatory developments and customer demands and, thereby, retain existing customers and attract new ones. For example, from time to time, government agencies may alter format and data code requirements applicable to electronic transactions. In addition, customers may request that solutions be customized to satisfy particular security protocols, modifications, and other contractual terms in excess of industry norms and standard configurations. We may not be successful in responding to technological and regulatory developments or changing customer needs. In addition, these regulatory or customer-imposed requirements may impact the profitability of particular solutions and customer engagements. The pace of change in the markets served by us is rapid, and there are frequent new product and service introductions by competitors in their offerings. If we do not respond successfully to technological and regulatory changes, as well as evolving industry standards and customer demands, our solutions may become obsolete. Technological changes also may result in the offering of competitive solutions at lower prices than we are charging for our solutions, which could result in us losing sales unless we lower the prices we charge or provide additional efficiencies or capabilities to the customer. If we lower our prices on some of our solutions, we will need to increase margins on other solutions in order to maintain overall profitability.

***There are increased risks of performance problems and breaches during times when we are making significant changes to our solutions or systems we use to provide our solutions. In addition, changes to our solutions or systems, including cost savings initiatives, may cost more than anticipated, may not provide the benefits expected, may take longer than anticipated to develop and implement or may increase the risk of performance problems.***

In order to respond to technological changes, such as continuing development in the areas of data analytics as well as regulatory changes and evolving security risks and industry standards, our solutions and the software and systems we use to provide our solutions must be continually updated and enhanced. We cannot be certain that errors will not arise in connection with any such changes, updates, enhancements or new versions, especially when first introduced. Even if our new, updated or enhanced solutions do not have performance problems, technical and customer service personnel may have difficulties installing them or providing any necessary training and support to customers, and



customers may not follow our guidance on appropriate training, support and implementation for such new, updated or enhanced solutions. In addition, changes in technology and systems may not provide the additional functionality or other benefits that were expected.

Implementation of changes in our technology and systems may cost more or take longer than originally expected and may require more testing than initially anticipated. While new, updated or enhanced solutions will be tested before they are used in production, we cannot be sure that the testing will uncover all problems that may occur in actual use.

If significant problems occur as a result of these changes, we may fail to meet our contractual obligations to customers, which could result in claims being made against us or in the loss of customer relationships.

***Breaches and failures of our IT systems and the security measures protecting them, and the sensitive information we transmit, use and store, expose us to potential liability and reputational harm.***

Our business relies on sophisticated information systems to obtain, rapidly process, analyze, and manage data, affecting our ability to provide services. To the extent our IT systems are not successfully implemented or fail, our business and results of operations may be adversely affected.

Our business and results of operations may also be adversely affected if a vendor servicing our IT systems does not perform satisfactorily, or if the IT systems are interrupted or damaged by unforeseen events, including the actions of third parties. Further, our business relies to a significant degree upon the secure transmission, use and storage of sensitive information, including protected health information and other personally identifiable information, financial information and other confidential information and data within these systems. To protect this information, we seek to implement commercially reasonable security measures and maintain information security policies and procedures informed by requirements under applicable law and recommended practices, in each case, as applicable to the data collected, hosted and processed. Despite our security management efforts with respect to physical and technological infrastructure, employee training, vendor controls and contractual relationships, our infrastructure, data or other operation centers and systems used in connection with our business operations, including the internet and related systems of our vendors are vulnerable to, and from time to time experience, unauthorized access to data and/or breaches of confidential information due to criminal conduct, physical break-ins, hackers, employee or insider malfeasance and/or improper employee or contractor access, computer viruses, programming errors, denial-of-service attacks, ransomware events, phishing schemes, fraud, terrorist attacks, human error or other breaches by insiders or third parties or similar disruptive problems. It is not possible to prevent all security threats to our systems and data. Techniques used to obtain unauthorized access, disable or degrade service or sabotage systems change frequently and may be difficult to detect for long periods of time.

Because our products and services involve the storage, use and transmission of personal information of consumers, we and other industry participants have been and expect to routinely be the target of attempted cyber and other security threats by outside third parties, including technically sophisticated and well-resourced bad actors attempting to access or steal the data we store. Vendor, insider or employee cyber and security threats also occur and are a significant concern for all companies, including us. While we maintain liability insurance coverage including coverage for errors and omissions and cyber-liability, claims may not be covered or could exceed the amount of our applicable insurance coverage, if any, or such coverage may not continue to be available on acceptable terms or in sufficient amounts.

***We collect, process, store, share, disclose and use personal information and other data, and our actual or perceived failure to protect such information and data could damage our reputation and brand and harm our business and operating results.***

We collect, process, store, share, disclose and use personal information and other data provided by patients and healthcare providers. We rely on encryption and authentication technology licensed from third parties to effect secure transmission of such information. We may need to expend significant resources to protect against security breaches or to address problems caused by breaches. Any failure or perceived failure to maintain the security of personal and other data that is provided to us by patients and healthcare providers could harm our reputation and brand and expose us to a risk of loss or litigation and possible liability, any of which could harm our business and operating results. In addition, from time to time, it is possible that concerns will be expressed about whether our products, services, or processes compromise the privacy of our users. Concerns about our practices with regard to the collection, use or

disclosure of personal information or other privacy related matters, even if unfounded, could harm our business and operating results.

There are numerous federal, state and local laws around the world regarding privacy and the collection, processing, storing, sharing, disclosing, using and protecting of personal information and other data, the scope of which are changing, subject to differing interpretations, and which may be costly to comply with and may be inconsistent between countries and jurisdictions or conflict with other rules. We generally comply with industry standards and are subject to the terms of our privacy policies and privacy-related obligations to third parties. We strive to comply with all applicable laws, policies, legal obligations and industry codes of conduct relating to privacy and data protection, to the extent possible. However, it is possible that these obligations may be interpreted and applied in new ways or in a manner that is inconsistent from one jurisdiction to another and may conflict with other rules or our practices or that new regulations could be enacted. Any failure or perceived failure by us to comply with our privacy policies, our privacy-related obligations to consumers or other third parties, or our privacy-related legal obligations, or any compromise of security that results in the unauthorized release or transfer of sensitive information, which may include personally identifiable information or other user data, may result in governmental enforcement actions, litigation or public statements against us by consumer advocacy groups or others and could cause consumers and power/rec vehicle dealers to lose trust in us, which could have an adverse effect on our business. Additionally, if vendors, developers or other third parties that we work with violate applicable laws or our policies, such violations may also put consumer or dealer information at risk and could in turn harm our reputation, business and operating results.

***If we are unable to successfully execute on cross-selling opportunities of our solutions the growth of our business and financial performance could be harmed.***

Our ability to generate growth partly depends on our ability to cross-sell solutions to existing customers and new customers. We have identified our ability to successfully cross-sell our solutions as a key part of our business strategy and therefore one of the most significant factors influencing growth. We may not be successful in cross-selling our solutions because customers may find additional solutions unnecessary, unattractive or cost-ineffective. Failure to sell additional solutions to existing and new customers could negatively affect our ability to grow our business.

***We rely on internet infrastructure, bandwidth providers, other third parties and our own systems in providing certain of our solutions to our customers, and any failure or interruption in the services provided by these third parties or our own systems could negatively impact our relationships with customers, adversely affecting our brand and our business.***

Our ability to deliver our solutions is dependent on the development and maintenance of the infrastructure of the internet and other telecommunications services by third parties. This includes maintenance of a reliable network connection with the necessary speed, data capacity and security for providing reliable internet access and services and reliable telephone and facsimile services. As a result, our information systems require an ongoing commitment of significant resources to maintain and enhance existing systems and develop new systems in order to keep pace with continuing changes in information technology, emerging cybersecurity risks and threats, evolving industry and regulatory standards and changing preferences of our customers.

Our solutions are designed to operate without interruption in accordance with our service level commitments. However, we have experienced limited interruptions in these systems in the past, including server failures that temporarily slow down the performance of our solutions, and we may experience more significant interruptions in the future. We rely on internal systems as well as vendors, including bandwidth and telecommunications equipment providers, to provide our solutions. We do not maintain redundant systems or facilities for some of these services. Interruptions in these systems, whether due to system failures, computer viruses, physical or electronic break-ins or other catastrophic events, could affect the security or availability of our solutions and prevent or inhibit the ability of our customers to access our solutions.

If a catastrophic event were to occur with respect to one or more of these systems or facilities, we may experience an extended period of system unavailability, which could result in substantial costs to remedy those problems or negatively impact our relationship with our partners, our business, results of operations and financial condition. To operate without interruption, both us and our vendors must guard against:

- damage from fire, power loss, tornado and other natural disasters;
- telecommunications failures;
- software and hardware errors, failures and crashes;
- security breaches, computer viruses and similar disruptive problems; and
- other potential interruptions.

Any disruption in the network access, telecommunications or co-location services provided by vendors, or any failure of or by vendors' systems or our own systems to handle current or higher volume of use could significantly harm our business. We exercise limited control over these vendors, which increases our vulnerability to problems with services they provide. Any errors, failures, interruptions or delays experienced in connection with these vendor technologies and information services or our own systems could negatively impact our relationships with partners and adversely affect our business and could expose us to liabilities. Although we maintain insurance for our business, the coverage under our policies may not be adequate to compensate us for all losses that may occur. In addition, we cannot provide assurance that we will continue to be able to obtain adequate insurance coverage at an acceptable cost.

## **RISKS RELATING TO OUR COMMON STOCK**

***We expect to seek to raise additional funds in the future, which may be dilutive to stockholders or impose operational restrictions.***

We are currently seeking additional funding through equity and/or debt financing arrangements and we expect to raise additional capital in the future to help fund development of our future expansion plans. If we raise additional capital through the issuance of equity or convertible debt securities, the percentage ownership of our current stockholders will be reduced. We may also enter strategic transactions, compensate employees or consultants or settle outstanding payables using equity that may be dilutive. Our stockholders may experience additional dilution in net book value per share and any additional equity securities may have rights, preferences and privileges senior to those of the holders of our Common Stock. If we cannot raise additional funds, we will have to delay development activities of our expansion plans.

***Our stock price is likely to be highly volatile because of several factors, including a limited public float.***

The market price of our Common Stock has been volatile in the past and is likely to be highly volatile in the future because there has been a relatively thin trading market for our stock, which causes trades of small blocks of stock to have a significant impact on our stock price. You may not be able to resell shares of our Common Stock following periods of volatility because of the market's adverse reaction to volatility.

Other factors that could cause such volatility may include, among other things:

- actual or anticipated fluctuations in our operating results;
- the absence of securities analysts covering us and distributing research and recommendations about us;
- overall stock market fluctuations;
- announcements concerning our business or those of our competitors;
- actual or perceived limitations on our ability to raise capital when we require it, and to raise such capital on favorable terms;
- conditions or trends in the industry;
- litigation;

- changes in market valuations of other similar companies;
- future sales of common stock;
- departure of key personnel or failure to hire key personnel; and
- general market conditions.

Any of these factors could have a significant and adverse impact on the market price of our Common Stock. In addition, the stock market in general has at times experienced extreme volatility and rapid decline that has often been unrelated or disproportionate to the operating performance of particular companies. These broad market fluctuations may adversely affect the trading price of our Common Stock, regardless of our actual operating performance.

***We provide indemnification of our officers and directors and we may have limited recourse against these individuals.***

Our Articles of Incorporation and Bylaws contain broad indemnification and liability limiting provisions regarding our officers and directors, including the limitation of liability for certain violations of fiduciary duties. If we were called upon to indemnify an officer or director, then the portion of our available funds expended for that purpose would reduce the amount otherwise available for our business. The indemnification obligations and the resultant costs associated with indemnification may also discourage us from bringing a lawsuit against our directors and officers for breaches of their fiduciary duties and may similarly discourage the filing of derivative litigation by our shareholders against our directors and officers even though such actions, if successful, might otherwise benefit us and our shareholders. We would bear the expenses of such litigation for any of its directors or officers upon such person's promise to repay us if it is ultimately determined that any such person shall not have been entitled to indemnification. This could result in significant expenditures which we may be unable to recoup.

***We have never paid dividends and do not anticipate paying any dividends to holders of our common shares for the foreseeable future.***

We have never paid cash dividends on our common stock and do not anticipate paying any for the foreseeable future. Payment of any future dividends will be at the discretion of our board of directors after considering many factors, including our earnings, operating results, financial condition and current and anticipated cash needs. As a result, investors may not receive any return on an investment in our common shares unless they sell their common shares for a price greater than that which such investors paid for them.

***We are controlled by our current officers, directors, and principal shareholders.***

Currently, our directors, executive officers, and principal shareholders beneficially own a majority of the voting control of the Company. Thus, they will be able to exert substantial influence over the election of our board of directors and the vote on issues submitted to our shareholders. As of the date of this filing, our officers, directors and principal shareholders beneficially owned 55,524,704 shares (10.11%) of our common stock and 51 shares of our Series A super voting preferred stock (100%), which number excludes shares of common stock held in street name by non-affiliated individuals.

***We cannot assure you that the common stock will be liquid or that it will remain listed on a securities exchange.***

We cannot assure you that we will be able to maintain the listing standards of the OTC-QB or any other national market. If we are delisted from the OTC-QB then our common stock will not trade. In addition, delisting of our common stock could further depress our stock price, substantially limit liquidity of our common stock and materially adversely affect our ability to raise capital on terms acceptable to us, or at all. Delisting could also have other negative results, including the potential loss of confidence by suppliers and employees, the loss of institutional investor interest and fewer business development opportunities.

*We cannot assure you that restricted shares issued in certificate form will be cleared by clearing firms for sale.*

We are subject to all rules and regulations promulgated for issuing companies. However, we cannot provide assurance that restricted shares issued in certificate form will be accepted by brokerage or clearing firms. We can provide support with legend removal subject to all rules and regulations provided by the SEC and FINRA, however we cannot guarantee that certificates with legends removed will be accepted or cleared for sale by brokerage or clearing firms.

#### **Item 10. The Nature and Extent of the Issuer's Facilities**

##### ***PharmCo 901***

We purchased an approximately 11,000 sq. ft. facility at 400 Ansin Blvd, Bay A, Hallandale, Florida. The monthly mortgage payment is approximately \$12,000.

During December 2020, PharmCo 901 moved a majority of its pharmacy operations from their North Miami Beach, Florida location to the new 11,000 square foot pharmacy facility in our administrative offices in Ansin Blvd., Hallandale Beach, Florida.

##### ***PharmCo 1002***

We rent pharmacy space at 3208 2nd Avenue North, Bays 2, 3 and 4, Palm Springs, FL 33461. The original lease expired in March 2021 and automatically renewed for an additional 36 months through March 2024. The lease agreement calls for monthly payments of approximately \$4,300, with an escalating payment schedule each year thereafter.

##### ***PharmCo 1103***

We rent pharmacy space at 1160 South Semoran Blvd, Suites D, E, F, Orlando, Florida. The lease was entered into and commenced on August 1, 2020 with a 66-month term and expires on February 1, 2026. The lease agreement calls for monthly payments beginning February 1, 2021 of \$4,310, with an escalating payment schedule each year thereafter.

##### ***PharmCo 1204***

Our PharmCo 1204 Davie location moved to North Miami Beach, Florida during August 2021. We rent approximately 2,200 square foot of retail and pharmacy space. The lease is for five years and commenced on September 1, 2021. The lease agreement calls for monthly payments of \$5,237, with an escalating payment schedule each year thereafter.

##### ***Progressive Care***

Progressive Care's administrative offices have been located at the 400 Ansin Blvd. building since its acquisition.

We believe that our existing office facilities are adequate for current and presently foreseeable operations. In general, our properties are well maintained and are being utilized for their intended purposes. Additional space may be required as we expand our business activities. We do not foresee any significant difficulties in obtaining additional facilities if deemed necessary.

## **PART D - MANAGEMENT STRUCTURE AND FINANCIAL INFORMATION**

#### **Item 11. The Name of the Chief Executive Officer, Members of the Board of Directors, as well as Control Persons**

**A. Names of Officers, Directors, and Control Persons.**

As of March 28, 2022:

Alan Jay Weisberg  
Chief Executive Officer  
Common Shares Beneficially Owned: 8,570,487 – 1.57%

Cecile Munnik  
Chief Financial Officer  
Common Shares Beneficially Owned: 1,000,000 – 0.18%

Birute Norkute  
Chief Operating Officer and Director  
Common Shares Beneficially Owned: 3,112,500 – 0.57%

Yelena Braslavskya 2020 Gift Trust Dmitry Kristal Trustee  
Control Entity  
Preferred Shares Beneficially Owned: 51 – 100%

Oleg Firer  
Director  
Common Shares Beneficially Owned: 1,943,396 – 0.36%

Jervis Bennett Hough  
Director  
Common Shares Beneficially Owned: 1,943,396 – 0.36%

Joseph Ziegler  
Director  
Common Shares Beneficially Owned: 1,785,715 – 0.33%

**B. Legal/Disciplinary History.**

None.

**C. Disclosure of Family Relationships.**

None.

**D. Disclosure of Related Party Transactions.**

During the years ended December 31, 2021, and 2020, the Company had a consulting arrangement with Spark Financial Consulting (“Spark”), which is a consulting company owned by an employee and beneficial shareholder of the Company. Spark provides business development services including but not limited to recruiting, targeting and evaluation of potential mergers and acquisitions, finding third party contractors and assisting with related negotiations in exchange for a monthly fee of \$16,000 in 2021 and 2020. Additionally, Spark may be entitled to additional fees for additional consulting services. During the years ended December 31, 2021 and 2020, the Company paid Spark \$118,769 and \$224,400, respectively. The agreement was terminated during the third quarter of 2021.

The Company has an employment agreement (the “Agreement”) with a certain pharmacist, Head of the Compounding Department, who is the first paternal cousin to the beneficial shareholder and employee of the Company. In consideration for duties performed including but not limited to marketing, patient consultation, formulary development, patient and physician education, training, recruitment, sales management, as well as pharmacist responsibilities, the Company agreed to provide monthly compensation of \$15,000 or \$10,000 per

month plus 5% commission on monthly gross profits generated by the Compounding Department, whichever is greater. During the years ended December 31, 2021 and 2020, payments to the pharmacist were \$63,495 and \$144,000, respectively. The agreement was terminated during the third quarter of 2021.

**E. Disclosure of Conflicts of Interest.**

None.

**Item 12. Financial Information for the Issuer's Most Recent Fiscal Period**

The following documents are filed as a part of this Annual Report:

1. Consolidated Financial Statements – The consolidated financial statements listed on the “Index to Consolidated Financial Statements” set forth on page A-1.
2. Exhibits – Certain of the exhibits to this Annual Report are hereby incorporated by reference, as summarized in Part F below.

**Item 13. Similar Financial Information for Such Part of the Two Preceding Fiscal Years as the Issuer or its Predecessor Has Been in Existence**

The Company's consolidated financial statements for the two preceding fiscal periods are included in the Company's Annual Report for the fiscal years ended December 31, 2020 and 2019, which are separately posted on the OTCQB website and can be accessed at [www.otcmarkets.com](http://www.otcmarkets.com) and are incorporated by reference in this Annual Report. The consolidated financial statements include the following reports: (i) consolidated balance sheets; (ii) consolidated statements of operations; (iii) consolidated statements of cash flows; (iv) consolidated statements of shareholders' equity (deficit); and (v) notes to consolidated financial statements.

**Item 14. The Name, Address, Telephone Number, and Email Address of Each of the Advisors to the Issuer on Matters Relating to Operations, Business Development and Disclosure**

**Legal Counsel**

Name: Joseph M. Lucosky  
Firm: Lucosky Brookman, LLP  
Address 1: 101 Wood Avenue South, 5th Floor  
Address 2: Woodbridge, New Jersey 08830  
Phone: (732) 395-4400  
Email: [jlucosky@lucbro.com](mailto:jlucosky@lucbro.com)

**Auditor**

Firm: Daszkal Bolton, LLP  
Address 1: 490 Sawgrass Corporate Parkway  
Address 2: Suite 200  
Address 3: Sunrise, Florida 33325  
Phone: (561) 367-1040  
Email: [swalters@dbllp.com](mailto:swalters@dbllp.com)

**Tax Accountant:**

Name: Alan Jay Weisberg, CPA  
Firm: Weisberg and Company, P.A.  
Address 1: 6001 Broken Sound Parkway NW  
Address 2: Suite 424  
Address 3: Boca Raton, FL 33431

Phone: (561) 443-3700  
Email: [jay@wbcpa.net](mailto:jay@wbcpa.net)

## **Item 15. Management's Discussion and Analysis or Plan of Operation**

*The following discussion should be read in conjunction with the attached audited consolidated financial statements and notes thereto. In addition to historical information, the following discussion contains forward-looking statements that involve risks, uncertainties and assumptions. Where possible, we have tried to identify these forward-looking statements by using words such as "anticipate," "believe," "intends" or similar expressions. Our actual results may differ materially from those anticipated by the forward-looking statements due to important factors and risks including, but not limited to, those set forth under "Risk Related to our Business" beginning on page 19 of this Annual Report.*

### **Overview**

Progressive Care Inc. was incorporated under the laws of the state of Delaware on October 31, 2006 under the name Progressive Training, Inc. We changed our name to Progressive Care Inc. in connection with a merger with Progressive Care Inc. on November 23, 2010. Progressive, through its wholly-owned subsidiaries, PharmCo, LLC (referred to as "PharmCo 901"), Touchpoint RX, LLC doing business as PharmCo Rx 1002, LLC (referred to as "PharmCo 1002"), Family Physicians RX, Inc. doing business as PharmCoRx 1103 and PharmCoRx 1204 (referred to as "FPRX" historically or "PharmCo 1103" and "PharmCo 1204" currently) (pharmacy subsidiaries collectively referred to as "PharmCo"), ClearMetrX Inc and RXMD Therapeutics, Inc (collectively with all entities referred to as the "Company", or "we") is a personalized healthcare services and technology company which provides prescription pharmaceuticals and risk and data management services to healthcare organizations and providers.

We provide Third Party Administration ("TPA"), data management, COVID-19 related diagnostics and vaccinations, prescription pharmaceuticals, compounded medications, tele-pharmacy services, anti-retroviral medications, medication therapy management, the supply of prescription medications to long term care facilities, medication adherence packaging, contracted pharmacy services for 340B Covered Entities under the 340B Drug Discount Pricing Program, and health practice risk management. We are focused on improving lives of patients with complex chronic diseases through our partnerships with patients, payors, pharmaceutical manufacturers and distributors, and physicians. We offer a broad range of innovative solutions to address the dispensing, delivery, dosing, and reimbursement of clinically intensive, high-cost drugs.

PharmCo provides contracted pharmacy services for 340B Covered Entities under the 340B Drug Discount Pricing Program. Under the terms of these agreements, we act as a pass through for reimbursements on prescription claims adjudicated on behalf of the 340B Covered Entities in exchange for a dispensing fee per prescription. These fees vary by the covered entity and the level of service provided by us.

The COVID-19 pandemic has created several hurdles for the pharmacy industry, but our history of patient care management and same-day free home delivery resulted in more recommendations from physicians and new patients using our pharmacies. We currently own and operate four pharmacies, which generate most of our revenues. Our prescriptions revenues were 87% and 95% of total revenues for the years ended December 31, 2021 and 2020, respectively.

Our revenue is derived from customized care management programs we deliver to our patients, including the dispensing of their medications. We also provide patient health risk reviews and free same-day delivery.

Our focus is on complex chronic diseases that generally require multiyear or lifelong therapy, which drives recurring revenue and sustainable growth. Our pharmacy services revenue growth is from our expanding breadth of services, new drugs coming to market, new indications for existing drugs, volume growth with current clients, and addition of new customers due to our focus on higher patient engagement, benefit of free delivery to the patient, and clinical expertise. We also expect expanded revenue growth through the signing of new contract pharmacy service and data management contracts with 340B Covered Entities and expansion of data management and analytics services to healthcare organizations.



We formed ClearMetrX in June 2020, the Company's first wholly-owned data management company with services designed to support health care organizations across the country. We believe Artificial Intelligence ("AI") will improve preventive healthcare by helping physicians make informed decisions in the medication therapy management process. Through ClearMetrX, third party administrative and data management fees for the twelve months ended December 31, 2021 and 2020, was approximately \$0.9 million and \$0.7 million, respectively. These fees have gross margins significantly greater than those generated from our pharmacy operations. ClearMetrX focuses on providing insights and technological development. The Company has transitioned data service customers from the pharmacies to the ClearMetrX platform to better scale the products and improve the capabilities of existing analytics options.

According to data provided to Drug Channels by HRSA, discounted 340B purchases were at least \$38.8 billion in 2020 with an overall growth rate of 217% over the past five years. ClearMetrX includes data management and TPA services for 340B Covered Entities, pharmacy analytics, and programs to manage HEDIS Quality Measures including Medication Adherence. These offerings cater to the glaring need for frontline providers to understand best practices, patient behaviors, care management processes, and the financial mechanisms behind these decisions. We provide data access, and also deliver actionable insights that providers and support organizations can use to improve their practice and patient care. The company TPA services include management of wholesale accounts and contract pharmacies, patient eligibility with regard to the 340B drug program, development and review of 340B policies and procedures, and management of receivables.

We have isolated and prioritized key marketing methods which have yielded the lowest cost of customer acquisition and the most opportunity for growth. Social media, website maintenance, and thought leadership are being optimized to promote brand awareness and recognition, which increases the likelihood of securing physician referrals and customer loyalty. For the years ended December 31, 2021 and 2020, we recognized overall revenue from operations of approximately \$38.9 million in both years, which included revenue from COVID-19 testing of approximately \$4.3 million and \$0.6 million in 2021 and 2020, respectively. We have filled approximately 443,000 and 530,000 prescriptions during the twelve months ended December 31, 2021 and 2020, respectively, a 16% year over year decrease in the number of prescriptions filled. The decrease in prescriptions filled and pharmacy revenues are due to several factors as follows:

- (a) We have experienced a growing trend in patient medication management wherein physicians and other healthcare prescribers are required to see their patients at least on a quarterly basis prior to prescribing medication refills. This introduces a delay in patient medication adherence or in extreme cases patients forego their medications entirely. The conditions introduced by the COVID-19 pandemic only worsened this trend. During 2021 we have experienced that doctors' offices were short-staffed and not able to service as many patients as before. National surveys conducted during 2021 included findings of reasons for patient non-adherence related to the increased cost of medications passed through to patients in the form of increased copayments or other cost sharing arrangements. Patient non-adherence translates to fewer prescription refills.
- (b) We report pharmacy revenue net of PBM fees. Net pharmacy revenues decreased in part due to volume reductions as explained in (a) above. Also, we paid \$0.7 million more in PBM fees when compared to 2020. These increases in PBM fees were not accompanied by a corresponding increase in reimbursements from third party payors.
- (c) The COVID-19 pandemic outbreaks throughout the year had a significant impact on our overall workforce production, as it caused a large number of employee absences due to employees contracting the virus or out of work to care for sick family members. Furthermore, a number of our employees had issues with childcare/remote schooling that prevented them from working full time hours. We also experienced challenges in the labor market as it relates to hiring new employees due to fewer workers seeking employment since unemployment benefits were extended and increased, which resulted in an overall smaller selection of properly qualified workers. We have experienced significant competition for qualified workers from our larger competitors that provide similar services and offered higher hourly compensation and sign-on bonuses. These conditions resulted in inefficiencies in both filling and delivering of prescriptions.
- (d) We have implemented new pharmacy software at our PharmCo 901 location during February 2021, and our PharmCo 1103 location during March 2021. During the second quarter of 2021, we experienced multiple post implementation issues with the software that we did not anticipate and learned that the software did not function as originally presented to us when we made the decision to implement the software. Amongst other things 1) the software was not designed to accommodate our prescription volume and we have experienced

continuous business interruptions due to system downtime which caused prescriptions not being received by us; 2) continuous system performance issues that resulted in patients filling prescriptions elsewhere; 3) lack of ability to synchronize patient prescription which led to an increase in the number of deliveries to one patient. As a result of all the performance issues we have experienced with the new software we made the decision to re-implement our previous pharmacy software during the third quarter of 2021, since the continuous lack of performance with the new software had a severe impact on our pharmacy operations and results that was not sustainable; Since re-implementation of our previous pharmacy software we have experienced a drastic improvement in quality of our service to patients, efficient workflow and provide us the ability rebuild our reputation with providers, quicker turnaround on deliveries. We have experienced a 10% increase in prescription revenue from Q3 2021 (\$8.1 million) to Q4 2021 (\$8.9 million). We have also experienced an 8% increase in prescriptions filled from Q3 2021 (106,000) to Q4 2021 (114,000).

- (e) Downtime experienced moving our PharmCo 901 operations from North Miami Beach to Hallandale Beach towards the end of 2020/beginning of 2021, and temporary closure of the North Miami Beach location during that time and moving of our PharmCo 1103 Orlando pharmacy to a new facility in Orlando.

It is difficult to predict whether these conditions will be recurring given recent COVID-19 pandemic conditions in Florida.

Dispensing fee and third-party administration revenue earned on these contracts were flat year over year, which was primarily a result of our decision to terminate a non-performing 340B contract.

We continue to experience an overall reduction in the gross profit per drug prescribed predominantly in high cost brand drugs where in many cases reimbursements are at or below dispensed drug costs. Our gross profit per prescription continued to be eroded through increases in contractual rate adjustments such as generic and brand effective rates. We continue to promote the health and well-being of the community through ensuring necessary medications are received by the patient regardless of cost to us, and we are working with physicians and patients alike to optimize medication practices to dispense drugs that do not result in losses.

Management expects that future growth will be driven by new data management and virtual healthcare service lines; expansion of 340B Covered Entities Third Party Administrative services; market penetration in existing geographies; development of enhanced healthcare B2B services; development of cash based products and services; and continued implementation of Medication Therapy Management (“MTM”) protocols.

We also expect future acquisitions, which could provide continued expansion into new market territories; diversification into direct healthcare service relationships and cash based products; concentrated efforts toward developing our compliance and adherence services provided to medical providers; and enhancement of technological opportunities that boost loyalty and customer satisfaction.

Additionally, profitability and cash flow will be positively impacted by the elimination of non-recurring expenses and diversification to revenue streams outside of the third-party insurance payor model.

In February 2021, we entered into a service agreement with EagleForce Health, LLC to integrate its proprietary telehealth platform, called “myVax”, and develop a platform for the Company’s Digital Passport for COVID-19 testing and vaccination results. The platform was launched on July 20, 2021 and is capable of managing an individual’s COVID-19 vaccine and test records. The Company has been able to build an Ecosystem that allows a patient, employer, or coordinator in-charge to chat with the company’s support team, schedule a test, pay for the test, and at the point of arrival to the site by scanning a QR code from a mobile device create a profile and access test results. Using the same Ecosystem, the company’s support staff is able to manage the entire patient’s journey and provide automated reporting of the results to regulatory authorities, supervisors and coordinators in-charge. Once a PharmcoRx myVax profile has been created, patients have a secure way to store health records, including testing records, vaccination records, medications, vitals, and passport data. It is also capable of tracking vital health data from smart watches and other smart devices. The myVax Passport serves as an easy and secure way to store and manage verifiable COVID-19 related records for traveling or work purposes.

## COVID-19 Pandemic

Global health concerns relating to the outbreak of COVID-19 continue to have an impact on the economies of the U.S. and around the world. We believe COVID-19's impact on our business, financial condition and operating results primarily will be driven by the geographies impacted and the severity and duration of the pandemic, as well as the pandemic's impact on the U.S. and global economies, consumer behavior and health care utilization patterns. In addition, the outbreak has resulted in authorities implementing numerous measures to reduce the transmission of the virus, such as travel bans and restrictions, quarantines, shelter-in-place orders, and business shutdowns. These measures may not effectively combat the severity and/or duration of the COVID-19 pandemic. The ultimate extent of the impact of any epidemic, pandemic, outbreak, or other public health crisis on our business, financial condition and results of operations will depend on future developments, which are highly uncertain and cannot be predicted, including new information that may emerge concerning the severity of such epidemic, pandemic, outbreak, or other public health crisis and actions taken to contain or prevent further spread, among others. Accordingly, we cannot predict the extent to which our business, financial condition and results of operations will be affected. We will continue to work diligently with our partners and stakeholders to continue supporting patient access to their prescribed medications to the extent safe to do so for patients, caregivers and healthcare practitioners, as well as ensuring the continuity of our supply chain. Specific COVID-19 related impacts on the Company during the years ended December 31, 2021, and 2020 are further described below.

During the third quarter of 2020, the Company launched an aggressive expansion of its COVID-19 testing service registered through the FDA under its Emergency Use Authorization ("EUA") guidelines, featuring Polymerase Chain Reaction ("PCR") and Antigen testing systems that produces rapid detection of the SARS-CoV-2 virus, and Antibody testing to detect the presence of IGG and IGM antibodies in the blood with market-leading accuracy in 15 to 45 minutes. The systems we use for Rapid Detection of the SARS-CoV-2 virus is a molecular test using a lab technique called PCR, an antigen-based testing system designed to detect proteins from the virus that causes COVID-19, and COVID-19 IgG/IgM Rapid Test Cassette authorized for the detection of antibodies to SARS-CoV-2 in human venous whole blood. The Company provides these new testing systems to patients at its North Miami Beach, Hallandale Beach, Palm Springs and Orlando locations. Our testing sites are equipped with analyzers capable of detecting positive or negative COVID-19 results within minutes. Each site is operated by clinically trained Pharmacy staff and administering tests on and off site. The Company has established a reputation of a reliable testing partner and currently provides testing services to international travelers and international airlines, chain restaurants, US and international production and entertainment companies, and local healthcare communities. For the twelve months ended December 31, 2021 and 2020, we have earned approximately \$4.3 and \$0.6 million, respectively from COVID-19 testing.

During April 2021, we received a large inventory of the Moderna vaccine, which represent 2,000 doses and began distribution to customers. The Company is providing vaccinations at the pharmacy locations as well as administering vaccines at locations such as long-term care facilities, clinics, community centers and vaccination events carried out in partnership with various community organizations. We are also playing an imperative role in helping to educate our patients and the residents of our surrounding communities on the safety, importance, and value of vaccinations that protects against COVID-19.

## Results of Operations

The following table summarizes our results of operations for the years ended December 31, 2021 and 2020:

	For the Twelve Months Ended December 31,			
	2021	2020	\$ Change	% Change
Total revenues, net	\$ 38,852,580	\$ 38,937,838	\$ (85,258)	-%
Total cost of revenue	28,678,742	29,975,337	(1,296,595)	-4%
Total gross profit	10,173,838	8,962,501	1,211,337	14%
Operating expenses	11,418,658	10,109,172	1,309,486	13%
Loss from operations	(1,244,820)	(1,146,671)	(98,149)	-9%

Other income (loss)	1,462,813	(296,358)	1,759,171	594%
Income (loss) before provision for income taxes	217,993	(1,443,029)	1,661,022	115%
Provision for income taxes	-	(6,780)	6,780	100%
Net income (loss)	\$ 217,993	\$ (1,449,809)	\$ 1,667,802	115%

For the years ended December 31, 2021 and 2020, we recognized overall revenue from operations of approximately \$38.9 million in both years. Net pharmacy revenues decreased by approximately \$3.8 million during the year ended December 31, 2021 when compared to the same period in 2020. For the years ended December 31, 2021, the decrease in net pharmacy revenues were offset by an increase in COVID-19 testing revenue of approximately \$3.7 million when compared to the same period in 2020.

The decrease in pharmacy revenues is due to several factors as follows:

- (a) We have experienced a growing trend in patient medication management wherein physicians and other healthcare prescribers are required to see their patients at least on a quarterly basis prior to prescribing medication refills. This introduces a delay in patient medication adherence or in extreme cases patients forego their medications entirely. The conditions introduced by the COVID-19 pandemic only worsened this trend. During 2021 we have experienced that doctors' offices were short-staffed and not able to service as many patients as before. National surveys conducted during 2021 included findings of reasons for patient non-adherence related to the increased cost of medications passed through to patients in the form of increased copayments or other cost sharing arrangements. Patient non-adherence translates to fewer prescription refills.
- (b) We report pharmacy revenue net of PBM fees. Net pharmacy revenues decreased in part due to volume reductions as explained in (a) above. Also, we paid \$0.7 million more in PBM fees when compared to 2020. These increases in PBM fees were not accompanied by a corresponding increase in reimbursements from third party payors.
- (c) The COVID-19 pandemic outbreaks throughout the year had a significant impact on our overall workforce production, as it caused a large number of employee absences due to employees contracting the virus or out of work to care for sick family members. Furthermore, a number of our employees had issues with childcare/remote schooling that prevented them from working full time hours. We also experienced challenges in the labor market as it relates to hiring new employees due to fewer workers seeking employment since unemployment benefits were extended and increased, which resulted in an overall smaller selection of properly qualified workers. We have experienced significant competition for qualified workers from our larger competitors that provide similar services and offered higher hourly compensation and sign-on bonuses. These conditions resulted in inefficiencies in both filling and delivering of prescriptions.
- (d) We have implemented new pharmacy software at our PharmCo 901 location during February 2021, and our PharmCo 1103 location during March 2021. During the second quarter of 2021, we experienced multiple post implementation issues with the software that we did not anticipate and learned that the software did not function as originally presented to us when we made the decision to implement the software. Amongst other things 1) the software was not designed to accommodate our prescription volume and we have experienced continuous business interruptions due to system downtime which caused prescriptions not being received by us; 2) continuous system performance issues that resulted in patients filling prescriptions elsewhere; 3) lack of ability to synchronize patient prescription which led to an increase in the number of deliveries to one patient. As a result of all the performance issues we have experienced with the new software we made the decision to re-implement our previous pharmacy software during the third quarter of 2021, since the continuous lack of performance with the new software had a severe impact on our pharmacy operations and results that was not sustainable; Since re-implementation of our previous pharmacy software we have experienced a drastic improvement in quality of our service to patients, efficient workflow and provide us the ability rebuild our reputation with providers, quicker turnaround on deliveries. We have experienced a 10% increase in prescription revenue from Q3 2021 (\$8.1 million) to Q4 2021 (\$8.9 million). We have also experienced an 8% increase in prescriptions filled from Q3 2021 (106,000) to Q4 2021 (114,000).

- (e) Downtime experienced moving our PharmCo 901 operations from North Miami Beach to Hallandale Beach towards the end of 2020/beginning of 2021, and temporary closure of the North Miami Beach location during that time and moving of our PharmCo 1103 Orlando pharmacy to a new facility in Orlando.

It is difficult to predict whether these conditions will be recurring given recent COVID-19 pandemic conditions in Florida.

Total revenues for the years ended December 31, 2021 and 2020 included approximately \$2.8 million in both year of fees earned on providing TPA services and dispensing prescription medications to patients under 340B programs managed by non-profit healthcare organizations in Florida.

Gross profit margins increased from 23% for the year ended December 31, 2020, to 26% for the year ended December 31, 2021. COVID-19 testing and 340B revenue continue to be the leading contributors to profitability during 2021.

The loss from operations increased by approximately \$0.1 million for the year ended December 31, 2021, when compared to 2020 as a result of increased operating expenses.

### Revenue

Our revenues were as follows:

	Twelve Months Ended December 31,					
	2021		2020		\$ Change	% Change
	Dollars	% of Revenue	Dollars	% of Revenue		
Prescription revenue	\$ 33,828,219	87 %	\$ 36,898,020	95 %	\$ (3,069,801)	-8 %
340B contract revenue	2,803,859	7	2,837,085	7	(33,226)	-1
Testing revenue	4,320,657	11	599,851	2	3,720,806	620
Rent and other revenue	1,555	-	13,136	-	(11,581)	-88
	40,954,290	105	40,348,092	104	606,198	2
PBM Fees	(2,098,508)	-5	(1,403,966)	-4	(694,542)	49
Sales returns	(3,202)	-	(6,288)	-	3,086	-49
Revenues, net	\$ 38,852,580	100 %	\$ 38,937,838	100 %	\$ (85,258)	- %

For the years ended December 31, 2021 and 2020, we recognized overall revenue from operations of approximately \$38.9 million in both years. Prescription revenues decreased by approximately \$3.1 million and PBM fees increased by approximately \$0.7 million during the year ended December 31, 2021 when compared to the same period in 2020. For the year ended December 31, 2021, the decrease in net pharmacy revenues was offset by an increase in COVID-19 testing revenue of approximately \$3.7 million when compared to the same period in 2020.

Prescription revenues represented 87% and 95% of all revenue for the years ended December 31, 2021 and 2020, respectively. Prescription revenues as a percentage of total net revenues for the year ended December 31, 2021, have decreased when compared to 2020 due to the increase in revenue from COVID-19 testing in 2021. Revenue from 340B contracts is 7% as a percentage of total net revenues for both the years ended December 31, 2021 and 2020.

We have filled approximately 443,000 and 530,000 prescriptions during the years ended December 31, 2021 and 2020, respectively, a 16% year over year decrease in the number of prescriptions filled.

The decrease in prescriptions filled and pharmacy revenues are due to several factors and as follows:

- (a) We have experienced a growing trend in patient medication management wherein physicians and other healthcare prescribers are required to see their patients at least on a quarterly basis prior to prescribing medication refills. This introduces a delay in patient medication adherence or in extreme cases patients forego their medications entirely. The conditions introduced by the COVID-19 pandemic only worsened this trend. During 2021 we have experienced that doctors' offices were short-staffed and not able to service as many patients as before. National surveys conducted during 2021 included findings of reasons for patient non-adherence related to the increased cost of medications passed through to patients in the form of increased copayments or other cost sharing arrangements. Patient non-adherence translates to fewer prescription refills.
- (b) We report pharmacy revenue net of PBM fees. Net pharmacy revenues decreased in part due to volume reductions as explained in (a) above. Also, we paid \$0.7 million more in PBM fees when compared to 2020. These increases in PBM fees were not accompanied by a corresponding increase in reimbursements from third party payors.
- (c) The COVID-19 pandemic outbreaks throughout the year had a significant impact on our overall workforce production, as it caused a large number of employee absences due to employees contracting the virus or out of work to care for sick family members. Furthermore, a number of our employees had issues with childcare/remote schooling that prevented them from working full time hours. We also experienced challenges in the labor market as it relates to hiring new employees due to fewer workers seeking employment since unemployment benefits were extended and increased, which resulted in an overall smaller selection of properly qualified workers. We have experienced significant competition for qualified workers from our larger competitors that provide similar services and offered higher hourly compensation and sign-on bonuses. These conditions resulted in inefficiencies in both filling and delivering of prescriptions.
- (d) We have implemented new pharmacy software at our PharmCo 901 location during February 2021, and our PharmCo 1103 location during March 2021. During the second quarter of 2021, we experienced multiple post implementation issues with the software that we did not anticipate and learned that the software did not function as originally presented to us when we made the decision to implement the software. Amongst other things 1) the software was not designed to accommodate our prescription volume and we have experienced continuous business interruptions due to system downtime which caused prescriptions not being received by us; 2) continuous system performance issues that resulted in patients filling prescriptions elsewhere; 3) lack of ability to synchronize patient prescription which led to an increase in the number of deliveries to one patient. As a result of all the performance issues we have experienced with the new software we made the decision to re-implement our previous pharmacy software during the third quarter of 2021, since the continuous lack of performance with the new software had a severe impact on our pharmacy operations and results that was not sustainable; Since re-implementation of our previous pharmacy software we have experienced a drastic improvement in quality of our service to patients, efficient workflow and provide us the ability rebuild our reputation with providers, quicker turnaround on deliveries. We have experienced a 10% increase in prescription revenue from Q3 2021 (\$8.1 million) to Q4 2021 (\$8.9 million). We have also experienced an 8% increase in prescriptions filled from Q3 2021 (106,000) to Q4 2021 (114,000).
- (e) Downtime experienced moving our PharmCo 901 operations from North Miami Beach to Hallandale Beach towards the end of 2020/beginning of 2021, and temporary closure of the North Miami Beach location during that time and moving of our PharmCo 1103 Orlando pharmacy to a new facility in Orlando.

It is difficult to predict whether these conditions will be recurring given recent COVID-19 pandemic conditions in Florida.

### ***Operating Expenses***

Our operating expenses increased by approximately \$1.3 million, or 13%, for the year ended December 31, 2021, as compared to 2020. The increase was mainly attributable to the following:

- Increase in salaries, wages an employee related expenses due to year over year salary increases, performance bonuses, employee turnover and time invested in training on pharmacy software - \$0.7 million;
- Increase in delivery cost due increases in fuel prices and vehicle maintenance - \$0.1 million;
- Increase in consulting fees - \$0.1 million;
- Increase in board of directors fees - \$0.2 million;
- Increase in data conversion expenses due to pharmacy system implementation - \$0.1 million;

- Increase in other operating expenses - \$0.1 million.

### ***Other Income (loss)***

Other income (loss) increased by approximately \$1.8 million for the year ended December 31, 2021, as compared to 2020. The increase was mainly attributable to the gain from debt extinguishment of \$0.3 million from the forgiveness of the Paycheck Protection Program (“PPP”) loans that were issued during the second quarter of 2020 and first quarter of 2021, change in fair value of our derivative liability of \$1.0 million, a reduction in the Iliad Research note from the excess sales of converted common stock during the first and second quarters of 2021 of \$0.2 million, and a decrease in interest expense of \$0.3 million.

### ***Net Income (Loss)***

We had net income of \$0.2 million for the year ended December 31, 2021, compared to a net loss of \$1.4 million for 2020. As discussed above, the decrease in net loss is mainly attributable to improved gross margin due to the increase in 340B fees and COVID-19 testing, gain on debt extinguishment, and gain from the change in fair value of the derivative liability.

### ***Non-GAAP Financial Measures***

We define Adjusted EBITDA as net income (loss) before interest expense, income taxes, depreciation and amortization, share-based compensation, and certain other items that we do not consider indicative of our ongoing operating performance (which items are itemized below). Adjusted EBITDA is a non-GAAP financial measure.

We consider Adjusted EBITDA to be a supplemental measure of our operating performance. We present Adjusted EBITDA because it is used by our Board and management to evaluate our operating performance. It is also used as a factor in determining incentive compensation, for budgetary planning and forecasting overall financial and operational expectations, for identifying underlying trends and for evaluating the effectiveness of our business strategies. Further, we believe it assists us, as well as investors, in comparing performance from period to period on a consistent basis. Adjusted EBITDA is not in accordance with, or an alternative to, measures prepared in accordance with U.S. GAAP. In addition, this non-GAAP measure is not based on any comprehensive set of accounting rules or principles.

As a non-GAAP measure, Adjusted EBITDA has limitations in that it does not reflect all of the amounts associated with our results of operations as determined in accordance with U.S. GAAP and therefore you should not consider Adjusted EBITDA in isolation from, or as a substitute for, financial information prepared in accordance with U.S. GAAP. You should be aware that in the future we may incur expenses that are the same as or similar to some of the adjustments in the presentation, and we do not infer that our future results will be unaffected by unusual or non-recurring items. Adjusted EBITDA does not include:

- depreciation expense from property and equipment or amortization expense from acquired intangible assets (and although they are non-cash charges, the assets being depreciated/amortized will often have to be replaced in the future)
- interest expense on our debt and capital leases or interest income we earn on cash and cash equivalents;
- the amounts we paid in taxes or other components of our tax provision (which reduces cash available to us);
- change in fair value of derivatives;
- certain expenses associated with our acquisition activities; or
- the impact of share-based compensation or other matters we do not consider to be indicative of our ongoing operations.

Further, other companies in our industry may calculate Adjusted EBITDA differently than we do and these calculations may not be comparable to our Adjusted EBITDA metric. Because of these limitations, you should consider Adjusted EBITDA alongside other financial performance measures, including net income (loss) attributable to us and our financial results presented in accordance with U.S. GAAP.

The table below presents a reconciliation of the most directly comparable U.S. GAAP measure, net income (loss) attributable to us, to Adjusted EBITDA for the periods indicated below:

	<b>For the Twelve Months Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
Net income (loss)	\$ 217,993	\$ (1,449,809)
Interest expense	1,395,617	1,702,858
Change in fair value of derivative liability	(1,821,100)	(814,000)
Income tax expense	-	6,780
Depreciation and amortization expense	374,517	561,183
Consolidated Adjusted EBITDA	<u>\$ 167,027</u>	<u>\$ 7,012</u>

EBITDA has increased by approximately \$0.2 million for the year ended December 31, 2021 when compared to the same period in 2020. The increase is mainly attributable to the decrease in interest expense, favorable change in the fair value of our embedded derivative and government funding received to cover certain payroll expenses during the pandemic.

#### ***Cash Flows***

The following table summarizes our cash flows for the years ended December 31, 2021 and 2020:

	<b>Years Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
<i>Net change in cash from:</i>		
Operating activities	\$ (757,929)	\$ 1,149,265
Investing activities	(123,317)	(669,611)
Financing activities	192,659	804,404
Change in cash	<u>\$ (688,587)</u>	<u>\$ 1,284,058</u>
Cash at end of year	<u>\$ 1,412,108</u>	<u>\$ 2,100,695</u>

Net cash used in operating activities totaled \$0.8 million during the year ended December 31, 2021, compared to cash provided by operating activities of \$1.1 million for the year ended December 31, 2020. During 2021, operational cash flows were negatively impacted by the decrease in pharmacy revenue, increases in various operational expenses, increases in PBM fees, and timing of vendor payments when compared to 2020. During 2020, operational cash flow was positively impacted by the overall change in working capital which was largely due to the accrual for PBM fees during 2020 that did not exist at the end of 2019 when compared to 2020.

Net cash used in investing activities was \$0.1 million for the year ended December 31, 2021, compared to \$0.7 million for the same period in 2020. The cash outflow in 2021 was attributable to purchases of various computer and office equipment and leasehold improvements. The cash outflow in 2020 was attributable to the construction at 400 Ansin Blvd in preparation of the relocation of the North Miami Beach location that occurred at the end of 2020, equipment purchases, capital improvement costs at the various pharmacies, and leasehold improvements.

Net cash provided by financing activities was \$0.2 million for the year ended December 31, 2021, compared to \$0.8 million for the same period in 2020. During 2020, \$1.0 million in loan proceeds were received from the U.S. CARES Act compared to \$0.4 million loan proceeds received during the same period in 2021. The loan proceeds were offset



by payments on notes payable and lease liabilities in both periods.

## **Liquidity and Capital Resources**

### ***Current and Future Financing Needs***

We have an accumulated deficit of \$8.5 million and \$8.7 million for the years ended December 31, 2021 and 2020, respectively. We have spent, and expect to continue to spend, additional amounts in connection with implementing our business strategy.

The Company believes that our cash and cash equivalents on hand on December 31, 2021, along with the cash we expect to generate from pharmacy sales and the available funding from our borrowing arrangements, will allow us to operate over the next 12 months. However, additional funding will be needed for future expansion initiatives and working capital requirements. The actual amount of funds we will need to operate and expand is subject to many factors, some of which are beyond our control. We have based our estimate on assumptions that may prove to be wrong. We may need to obtain additional funds sooner or in greater amounts than we currently anticipate. Potential sources of financing include public or private sales of our shares or debt and other sources. We may seek to access the public or private equity markets when conditions are favorable due to our long-term capital requirements.

## **Critical Accounting Policies**

### **Revenue Recognition**

The Company recognizes pharmacy revenue from dispensing prescription drugs at the time the drugs are physically delivered to a customer or when a customer picks up their prescription or purchases merchandise at the store, which is the point in time when control transfers to the customer. Each prescription claim is considered an arrangement with the customer and is a separate performance obligation. The Company records unearned revenue for prescriptions that are filled but not yet delivered at period-end. Billings for most prescription orders are with third-party payers, including Medicare, Medicaid, and insurance carriers. Customer returns are nominal. Pharmacy revenues exceeded 87% of total revenue for all periods presented.

The Company accrues an estimate of fees, including direct and indirect remuneration fees (“DIR fees”), which are assessed or expected to be assessed by payers at some point after adjudication of a claim, as a reduction of revenue at the time revenue is recognized. Changes in the estimate of such fees are recorded as an adjustment to revenue when the change becomes known.

### **Deferred taxes**

In assessing the need for a valuation allowance, we estimate future taxable income, considering the feasibility of ongoing tax planning strategies and the realizability of tax loss carry-forwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, changes to statutory tax rates and future taxable income levels. Based on current estimates of future taxable income, the Company believes that it will not be able to realize the full value of deferred tax assets and has increased its allowance valuation to offset completely its deferred tax assets resulting from Company net operating losses.

### **Off-Balance Sheet Arrangements**

We do not have any unconsolidated special purpose entities and, we do not have significant exposure to any off-balance sheet arrangements. The term “off-balance sheet arrangement” generally means any transaction, agreement or other contractual arrangement to which an entity unconsolidated with us is a party, under which we have: (i) any obligation arising under a guarantee contract, derivative instrument or variable interest; or (ii) a retained or contingent interest in assets transferred to such entity or similar arrangement that serves as credit, liquidity or market risk support for such assets.

### **Recent Accounting Pronouncements**

See Note 3 to our consolidated financial statements, which begins on page A-9 of this report.

## **PART E - ISSUANCE HISTORY**

### **Item 16. List of Securities Offerings and Shares Issued for Services in the Past Two Years**

On December 14, 2019, mortgage note principal and accrued but unpaid interest of \$330,000 was converted by 400Ansin LLC, the noteholder, into 6,832,299 shares of Progressive Care, Inc.'s common stock at the stock's closing price at the conversion date. The shares were issued on January 4, 2020. The control persons for 400Ansin LLC were Zusia Tenenbaum and Yisroel Lieberman.

On January 7, 2020, Chicago Venture Partners, L.P. ("Chicago Venture") made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$50,000 of note principal into 1,288,527 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On January 29, 2020, Chicago Venture made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$100,000 of note principal into 2,536,526 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On February 24, 2020, Chicago Venture made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$100,000 of note principal into 2,570,958 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On April 1, 2020, Chicago Venture made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$100,000 of note principal into 3,794,778 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On May 14, 2020, Chicago Venture made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$200,000 of note principal into 6,650,705 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On June 30, 2020, Chicago Venture made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$450,000 of note principal into 13,567,294 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On June 30, 2020, Progressive Care issued 1,000,000 shares of its common stock valued at \$48,200 to Victoria Shuster, an independent contractor, as payment of a commission on the purchase of the 400 Ansin Blvd. building.

On August 6, 2020, Chicago Venture made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$230,079 of note principal into 5,750,831 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On July 1, 2019, the Company issued 10,000,000 shares of its Common Stock to the former owners of FPRX, Inc. for the acquisition of 100% of its issued and outstanding common stock. The shares were initially valued at \$700,000. The amended FPRX purchase agreement entered on November 8, 2019 contained a provision wherein the former owners were required to return the 10,000,000 shares of common stock to us, at which point the common stock shares would be cancelled. On September 30, 2020, 10,000,000 shares of common stock were cancelled which was recorded as a reduction in the number of outstanding shares as of September 30, 2020.

On November 3, 2020, Chicago Venture made a final redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$177,580 of note principal into 6,043,418 shares of Progressive Care common stock. The control person for Chicago Venture was John F. Fife.

On December 3, 2020, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$200,000 of note principal into 9,451,796 shares of Progressive Care common stock. The control person for Iliad Research Venture was John F. Fife.

On January 29, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$200,000 of note principal into 8,138,683 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On February 8, 2021, the Company issued 1,989,390 shares of its Common Stock to Stanley Campbell, CEO of EagleForce Health, LLC under a service agreement dated February 8, 2021. The shares were initially valued at \$75,000. The control person of EagleForce Health, LLC is Stanley Campbell.

On February 12, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$200,000 of note principal into 8,038,585 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On March 1, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$380,880 of note principal into 10,580,000 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On March 8, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$119,250 of note principal into 2,922,794 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On March 15, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$141,850 of note principal into 2,551,259 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On April 22, 2021, the Company issued 107,142 shares of its Common Stock to Luther Campbell under a representative agreement dated March 25, 2021. The shares were initially valued at \$5,679. The control person is Luther Campbell.

On August 3, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$200,000 of note principal into 4,945,598 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On August 19, 2021, the Company issued 943,396 shares of its Common Stock to Alan Jay Weisberg under a directors' agreement dated July 21, 2021. The shares were valued at \$50,000 on July 21, 2021, the date of the Board resolution for the share issuance. The control person is Alan Jay Weisberg.

On August 19, 2021, the Company issued 943,396 shares of its Common Stock to Jervis Hough under a directors' agreement dated July 21, 2021. The shares were valued at \$50,000 on July 21, 2021, the date of the Board resolution for the share issuance. The control person is Jervis Hough.

On August 19, 2021, the Company issued 943,396 shares of its Common Stock to Oleg Firer under a directors' agreement dated July 21, 2021. The shares were valued at \$50,000 on July 21, 2021, the date of the Board resolution for the share issuance. The control person is Oleg Firer.

On October 12, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$200,000 of note principal into 7,558,579 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On November 24, 2021, the Company issued 296,736 shares of its Common Stock to Bassam Alyed, an employee of PharmCo 901, for services rendered during 2021. The shares were initially valued at \$10,000. The control person

is Bassam Alsyed.

On December 15, 2021, Iliad Research made a partial redemption request on its note agreement with Progressive Care. The redemption request resulted in a conversion of \$200,000 of note principal into 8,912,656 shares of Progressive Care common stock. The control person for Iliad Research was John F. Fife.

On December 16, 2021, the Company issued 225,806 shares of its Common Stock to Tysadco Partners under a corporate development advisory agreement dated November 24, 2021. The shares were initially valued at \$7,000. The control person of Tysadco Partners is Brian Loper.

## **PART F – EXHIBITS**

### **Item 17. Material Contracts**

The following is a list of all contracts which the Company is a party to, and which currently can reasonably be regarded as material to a security holder of the Company as of the date of this Annual Report:

- Contracted Pharmacy Service Agreement – Community AIDS Network, dated as of January 9, 2017.
- Contracted Pharmacy Service Agreement – Empower U, dated as of October 1, 2017.
- Contracted Pharmacy Service Agreement – Hope and Help Center of Central Florida, Inc., dated as of July 1, 2018
- Contracted Pharmacy Service Agreement – Care 4 U Management, Inc., dated as of July 1, 2018
- Contracted Pharmacy Service Agreement – Midway Specialty Care Center, dated as of October 12, 2018.
- Contracted Pharmacy Service Agreement – MJD Wellness and Community Center, Inc., Curam LLC, and PharmCo 901, dated as of November 1, 2019.
- Contracted Pharmacy Service Agreement – Embrace Arms Foundation, Inc., Curam LLC, and PharmCo 1002, dated as of January 1, 2020.
- Contracted Pharmacy Service Agreement – WHEAT Community Services, Inc., and PharmCo 901, dated as of April 1, 2020.
- 340B Program Services Agreement – Alive and Well Community Partners, LLC and ClearMetrX, Inc., dated as of July 1, 2020.
- 340B Program Services Agreement – Community Life Support, Inc. and ClearMetrX, Inc., dated as of September 8, 2020.
- Contracted Pharmacy Service Agreement – Flex 4 Medical Center, and PharmCo 901, dated as of October 15, 2020.
- Contracted Pharmacy Service Agreement – Community Care Resources of Florida and PharmCo 901., dated as of January 11, 2021.
- Contracted Pharmacy Service Agreement – Barroso Medical Services, LLC and PharmCo 901., dated as of January 12, 2021.
- Contracted Pharmacy Service Agreement – Community Rightful Center, Inc. and PharmCo 901, dated as of March 31, 2021.
- Contracted Pharmacy Service Agreement – Community Rightful Center, Inc. and PharmCo 1002, dated as of March 31, 2021.
- 340B Program Services Agreement – Community Rightful Center, Inc. and ClearMetrX, Inc., dated as of March 26, 2021.
- Contracted Pharmacy Service Agreement – Life Resources, LLC and PharmCo 901, dated as of July 15, 2021.
- Contracted Pharmacy Service Agreement – Life Resources, LLC and PharmCo 1002, dated as of July 15, 2021.
- 340B Program Services Agreement – Life Resources, LLC and ClearMetrX, Inc., dated as of February 11, 2022.

- Contracted Pharmacy Service Agreement – Total Health Medical Centers, LLC and PharmCo 901, dated as of October 6, 2021.
- Contracted Pharmacy Service Agreement – Total Health Medical Centers, LLC and PharmCo 1002, dated as of October 6, 2021.
- Contracted Pharmacy Service Agreement – Life Connect Foundation, Inc. and PharmCo 901, dated as of October 7, 2021..
- Contracted Pharmacy Service Agreement – Life Connect Foundation, Inc. and PharmCo 1002, dated as of October 7, 2021.
- Contracted Pharmacy Service Agreement – PolyClinique de West Palm Beach and PharmCo 901, dated as of October 11, 2021.
- Contracted Pharmacy Service Agreement – PolyClinique de West Palm Beach and PharmCo 1002, dated as of October 11, 2021.
- Contracted Pharmacy Service Agreement – Mani Medical Center and PharmCo 901, dated as of January 4, 2022.
- Contracted Pharmacy Service Agreement – Mani Medical Center and PharmCo 1002, dated as of January 4, 2022.
- 340B Program Services Agreement – Mani Medical Center and ClearMetrX, Inc., dated as of February 11, 2022.
- Membership Interest Purchase Agreement – Touchpoint RX, LLC, dated as of March 30, 2018
- Stock Purchase Agreement – Family Physicians RX, Inc., dated as of March 8, 2019
- Amended Stock Purchase Agreement – Family Physicians RX, Inc. dated as of November 8, 2019
- Lease agreement for 3208 2<sup>nd</sup> Avenue North, Bays 2, 3, & 4, Palm Springs, FL, dated as of April 1, 2018 between B & B Properties, Inc. and the Company.
- Lease agreement for 1160 South Semoran Blvd., Suites D,E,F, Orlando, Florida dated as of August 1, 2020 between JonOsh Properties, LLC and the Company.
- Equipment finance agreement for prescription dispensing equipment between Group Financial Services and the Company dated September 13, 2019.
- Equipment finance agreement for prescription dispensing equipment between Americorp Financial, LLC and the Company dated October 15, 2019.
- Equipment finance agreement for equipment between Americorp Financial, LLC and the Company dated January 21, 2021.
- Software development agreement between MyApps Corp. and ClearMetrX, LLC dated November 11, 2020.
- Amended and Restated Certificate of Incorporation of the Company.
- Amended and Restated Bylaws of the Company.
- Certificate of Designation of Rights, Preferences and Privileges of Series A Super-Voting Preferred Stock of the Company.
- Preferred Stock Rights Agreement, dated as of July 11, 2014, between the Company and Armen Karapetyan, including the Certificate of Designation, the form of Rights Certificate and the Summary of Rights attached thereto.
- Executive Employment Agreement by and between Birute Norkute and the Company, dated as of January 3, 2020.
- Executive Employment Agreement by and between Alan Jay Weisberg and the Company, dated as of October 15, 2020.
- Executive Employment Agreement by and between Cecile Munnik and the Company, dated as of October 15, 2020.
- Amended and Restated Employment Agreement by and between Alan Jay Weisberg and the Company, dated as of November 22, 2021, and effective as of July 19, 2021.
- Amended and Restated Employment Agreement by and between Cecile Munnik and the Company, dated as of November 22, 2021.

- Amended and Restated Employment Agreement by and between Armen Karapetyan and the Company, dated as of November 22, 2021, and effective as of July 19, 2021.
- Amended and Restated Employment Agreement by and between Birute Norkute and the Company, dated as of November 22, 2021.
- Employment Agreement by and between Carlos Rangel and the Company, dated as of November 22, 2021.
- Share Exchange Agreement dated November 22, 2021 by and between Yelena Braslavskya 2020 Gift Trust Dimitry Kristal Trustee and Progressive Care, Inc.
- Settlement Agreement, Waiver and Release of Claims dated January 20, 2022 by and among Chicago Ventures, LP, Iliad Research and Trading, LP, and Progressive Care, Inc.,

Copies of these agreements will be available for inspection at the office of the Company located at 400 Ansin Boulevard, Suite A, Hallandale Beach, Florida 33009 during ordinary business hours.

#### **Item 18. Articles of Incorporation and Bylaws**

The information required by this Item 18 has been included in the Company's previous filings with the SEC and is herein incorporated by reference. On September 23, 2019, the Company's board of directors and shareholders approved an amendment to the Company's certificate of incorporation wherein the total number of shares of all classes of capital stock which the Company shall have the authority to issue is 1,010,000,000 shares, of which 1,000,000,000 shares are designated as common stock, par value \$0.0001 per share, and 10,000,000 shares are designated as Series A preferred stock, par value \$0.001 per share.

#### **Item 19. Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

There were no purchases of equity securities by the Company or Affiliated Purchasers as defined in Item 19 of the OTC Disclosure Guidelines during 2021.

**Item 20. Issuer's Certifications**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, Alan Jay Weisberg, certify that:

1. I have reviewed this annual disclosure statement of Progressive Care Inc.;
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the consolidated financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: March 28, 2022  
/s/ Alan Jay Weisberg  
Alan Jay Weisberg  
Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Cecile Munnik, certify that:

4. I have reviewed this annual disclosure statement of Progressive Care Inc.;
5. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
6. Based on my knowledge, the consolidated financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: March 28, 2022  
/s/ Cecile Munnik  
Cecile Munnik  
Chief Financial Officer

**PROGRESSIVE CARE INC.  
INDEX TO FINANCIAL STATEMENTS**

*Audited Financial Statements for the Years Ended December 31, 2021 and 2020*

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## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors  
Stockholders of Progressive Care Inc.  
Hallandale Beach, FL

### ***Opinion on the Financial Statements***

We have audited the accompanying consolidated balance sheet of Progressive Care Inc. (the “Company”) at December 31, 2021 and 2020, and the related consolidated statement operations, stockholders’ equity (deficit) and cash flows for each of the years in the two-year period ended December 31, 2021, and the related notes (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2021 and 2020, and the results of its operations and its cash flows for each of the years in the two-year period ended December 31, 2021, in conformity with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit, we are required to obtain an understanding of internal control over financial reporting, but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control over financial reporting. Accordingly, we express no such opinion.

Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### ***Critical Audit Matters***

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing a separate opinion on the critical audit matter or on the account or disclosures to which it relates.

*Continued from previous page*

***Intangible Asset Impairment Assessments***

As described in Notes 3 and 6 to the financial statements, the Company's goodwill balance was approximately \$1.4 million at December 31, 2021. Management tests goodwill for impairment by performing an initial qualitative assessment and quantitative test, at least annually, or more frequently if an indication of impairment exists. Management's quantitative goodwill impairment testing is performed during the fourth quarter of each year by comparing the estimated fair value of an associated reporting unit at December 31, 2021 to its carrying value. Fair value is estimated using a mix of discounted cash flow and market models. Key assumptions and estimates used in discounted cash flow models include projected future revenues, discount rates, operating cash flows, capital expenditures and tax rates.

The principal considerations for our determination that performing procedures relating to quantitative goodwill impairment testing is a critical audit matter are there was significant judgment by management when developing the fair value measurement of any reporting units where quantitative test was performed and there was a high degree of auditor judgment, subjectivity, and effort in performing procedures and in evaluating audit evidence relating to management's cash flow projections, including the significant assumptions related to projected future revenues. In addition, the audit effort involved the use of professionals with specialized skill and knowledge.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the financial statements. These procedures included testing the effectiveness of controls relating to management's quantitative goodwill impairment test, including controls over the valuation of any reporting units for which a quantitative test was performed. These procedures also included, among others, testing management's process for developing the fair value estimate. This included evaluating the appropriateness of the discounted cash flow model, testing the completeness, accuracy, and relevance of underlying data used, and evaluating management's assumptions related to projected future revenues. Evaluating management's assumptions related to projected future revenues involved evaluating whether the assumptions used by management was reasonable considering (i) the current and past performance of the reporting unit, (ii) the consistency with external market and industry data, and (iii) whether the assumption was consistent with evidence obtained in other areas of the audit.

*/s/ Daszkal Bolton LLP*

Daszkal Bolton LLP

We have served as the Company's auditor since 2020

Boca Raton, Florida

March 28, 2022

**Progressive Care Inc. and Subsidiaries**  
**Consolidated Balance Sheets at December 31,**

	2021	2020
<b><u>Assets</u></b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 1,412,108	\$ 2,100,695
Accounts receivable – trade, net	2,187,848	2,140,799
Accounts receivable - other	382,324	800,789
Inventory, net	1,150,390	945,274
Prepaid expenses	813,310	466,491
<b>Total Current Assets</b>	<b>5,945,980</b>	<b>6,454,048</b>
<b>Property and equipment, net</b>	<b>2,423,497</b>	<b>2,497,243</b>
<b>Other Assets</b>		
Goodwill	1,387,860	1,387,860
Intangible assets, net	152,791	282,332
Right of use assets, net	682,946	436,368
Deposits	38,637	36,401
<b>Total Other Assets</b>	<b>2,262,234</b>	<b>2,142,961</b>
<b>Total Assets</b>	<b>\$ 10,631,711</b>	<b>\$ 11,094,252</b>
<b><u>Liabilities and Stockholders' Equity (Deficit)</u></b>		
<b>Current Liabilities</b>		
Accounts payable and accrued liabilities	\$ 6,000,034	\$ 5,976,718
Notes payable, net of unamortized debt discount and debt issuance costs	202,184	570,914
Lease liabilities - current portion	183,720	197,975
Derivative liability	221,900	2,043,000
<b>Total Current Liabilities</b>	<b>6,607,838</b>	<b>8,788,607</b>
<b>Long-term Liabilities</b>		
Notes payable and accrued interest, net of current portion	3,108,794	3,705,134
Lease liabilities - net of current portion	527,479	320,563
<b>Total Liabilities</b>	<b>10,244,111</b>	<b>12,814,304</b>
<b>Commitments and Contingencies</b>		
<b>Stockholders' Equity (Deficit)</b>		
Preferred Stock, Series A par value \$0.001; 10,000,000 shares authorized, 51 shares issued and outstanding as of December 31, 2021 and 2020, respectively	-	-
Common stock, par value \$0.0001; 1,000,000,000 shares authorized, 544,865,492 and 485,768,076 issued and outstanding as of December 31, 2021 and 2020, respectively	54,487	48,577
Additional paid-in capital	8,862,050	6,978,301
Accumulated deficit	(8,528,937)	(8,746,930)
<b>Total Stockholders' Equity (Deficit)</b>	<b>387,600</b>	<b>(1,720,052)</b>
<b>Total Liabilities and Stockholders' Equity (Deficit)</b>	<b>\$ 10,631,711</b>	<b>\$ 11,094,252</b>

See Accompanying Notes to Consolidated Financial Statements

**Progressive Care Inc. and Subsidiaries**  
**Consolidated Statements of Operations**  
**For the Years Ended December 31,**

	<b>2021</b>	<b>2020</b>
<b>Revenues, net</b>	\$ 38,852,580	\$ 38,937,838
<b>Cost of revenue</b>	28,678,742	29,975,337
<b>Gross profit</b>	10,173,838	8,962,501
<b>Selling, general and administrative expenses</b>		
Bad debt expense	208,953	130,792
Share-based compensation	247,679	-
Other selling, general and administrative expenses	10,962,026	9,978,380
<b>Total selling, general and administrative expenses</b>	11,418,658	10,109,172
<b>Loss from operations</b>	(1,244,820)	(1,146,671)
<b>Other income (loss)</b>		
Change in fair value of derivative liability	1,821,100	814,000
Gain on debt extinguishment	1,054,951	592,500
Loss on disposal of fixed assets	(17,621)	-
Interest expense	(1,395,617)	(1,702,858)
<b>Total other income (loss)</b>	1,462,813	(296,358)
<b>Income (loss) before provision for income taxes</b>	217,993	(1,443,029)
<b>Provision for income taxes</b>	-	(6,780)
<b>Net income (loss)</b>	\$ 217,993	\$ (1,449,809)
<b>Basic and diluted net income (loss) per common share</b>	\$ -	\$ -
<b>Weighted average number of common shares outstanding during the year - basic</b>	520,622,100	462,185,453
<b>Weighted average number of common shares outstanding during the year - diluted</b>	618,071,704	462,185,453

See Accompanying Notes to Consolidated Financial Statements

**Progressive Care Inc. and Subsidiaries**  
**Consolidated Statement of Stockholders' Equity (Deficit)**  
**Year Ended December 31, 2021**

	Preferred Series A		Common Stock		Additional	Accumulated	Total
	\$0.001 Par Value		\$0.0001 Par Value		Paid-in	Deficit	Stockholders'
	Shares	Amount	Shares	Amount	Capital	Deficit	Equity (Deficit)
<b>Balance, December 31, 2020</b>	51	\$ -	485,768,076	\$ 48,577	\$ 6,978,301	\$ (8,746,930)	\$ (1,720,052)
Issuance of common stock for settlement of debt principal and interest			53,648,154	5,365	1,636,615		1,641,980
Issuance of common stock for services rendered			5,449,262	545	247,134		247,679
Net income for the year ended December 31, 2021						217,993	217,993
<b>Balance December 31, 2021</b>	51	\$ -	544,865,492	\$ 54,487	\$ 8,862,050	\$ (8,528,937)	\$ 387,600

**Progressive Care Inc. and Subsidiaries**  
**Consolidated Statement of Stockholders' Deficit**  
**Year Ended December 31, 2020**

	Preferred Series A		Common Stock		Additional	Accumulated	Total
	\$0.001 Par Value		\$0.0001 Par Value		Paid-in	Deficit	Stockholders'
	Shares	Amount	Shares	Amount	Capital	Deficit	(Deficit)
<b>Balance, December 31, 2019</b>	51	\$ -	436,280,944	\$ 43,628	\$ 4,997,391	\$ (7,297,121)	\$ (2,256,102)
Issuance of common stock for settlement of debt principal and interest			58,487,132	5,849	1,931,810		1,937,659
Issuance of common stock for services rendered			1,000,000	100	48,100		48,200
Rescission of common stock previously issued in business acquisition			(10,000,000)	(1,000)	1,000		-
Net loss for the year ended December 31, 2020						(1,449,809)	(1,449,809)
<b>Balance December 31, 2020</b>	51	\$ -	485,768,076	\$ 48,577	\$ 6,978,301	\$ (8,746,930)	\$ (1,720,052)

See Accompanying Notes to Consolidated Financial Statements

**Consolidated Statements of Cash Flows**  
**Years Ended December 31,**

	<u>2021</u>	<u>2020</u>
<b><i>Cash Flows from Operating Activities:</i></b>		
<i>Net income (loss)</i>	\$ 217,993	\$ (1,449,809)
<i>Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:</i>		
<i>Depreciation</i>	165,308	182,721
<i>Change in provision for doubtful accounts</i>	101,700	20,200
<i>Share-based compensation</i>	247,679	48,200
<i>Amortization of debt issuance costs and debt discounts</i>	1,058,615	1,247,752
<i>Gain on debt extinguishment</i>	(1,054,951)	(592,500)
<i>Amortization of right of use assets-Finance leases</i>	33,344	30,432
<i>Amortization of right of use assets-Operating leases</i>	192,879	291,437
<i>Change in fair value of derivative liability</i>	(1,821,100)	(814,000)
<i>Change in accrued interest on notes payable</i>	258,635	224,944
<i>Amortization of intangible assets</i>	175,865	348,030
<i>Changes in operating assets and liabilities:</i>		
<i>(Increase) decrease in:</i>		
<i>Accounts receivable</i>	269,716	(308,107)
<i>Inventory</i>	(205,116)	(223,130)
<i>Prepaid expenses</i>	(220,506)	(312,107)
<i>Deposits</i>	(2,236)	(14,585)
<i>Increase (decrease) in:</i>		
<i>Accounts payable and accrued liabilities</i>	23,316	2,823,060
<i>Operating lease liabilities</i>	(199,070)	(353,273)
<b><i>Net Cash (Used In) Provided by Operating Activities</i></b>	<b>(757,929)</b>	<b>1,149,265</b>
<b><i>Cash Flows from Investing Activities:</i></b>		
<i>Purchase of property and equipment</i>	(123,317)	(669,611)
<b><i>Net Cash Used in Investing Activities</i></b>	<b>(123,317)</b>	<b>(669,611)</b>
<b><i>Cash Flows from Financing Activities:</i></b>		
<i>Proceeds from issuance of notes payable</i>	421,400	1,013,900
<i>Payments of notes payable</i>	(167,934)	(161,249)
<i>Payments on lease liabilities</i>	(60,807)	(48,247)
<b><i>Net Cash Provided by Financing Activities</i></b>	<b>192,659</b>	<b>804,404</b>
<b><i>Net (decrease) increase in cash and cash equivalents</i></b>	<b>(688,587)</b>	<b>1,284,058</b>
<b><i>Cash and cash equivalents at beginning of year</i></b>	<b>2,100,695</b>	<b>816,637</b>
<b><i>Cash and cash equivalents at end of year</i></b>	<b>\$ 1,412,108</b>	<b>\$ 2,100,695</b>
<b><u>Supplemental disclosures of cash flow information:</u></b>		
<i>Cash paid for interest</i>	\$ 78,367	\$ 241,781
<i>Cash paid for income taxes</i>	\$ -	\$ 6,780
<b><u>Supplemental Schedule of non-cash investing and financing activities:</u></b>		
<i>Debt principal and interest repaid through conversion into common stock shares</i>	\$ 1,641,980	\$ 1,937,659
<i>Issuance of common stock for services rendered</i>	\$ 247,679	\$ 48,200

*Adoption of ASC topic for operating lease obligations:*

<i>Right of use asset</i>	\$	<u>                    -</u>	\$	<u>                  694,383</u>
<i>Right of use liability</i>	\$	<u>                    -</u>	\$	<u>                  728,828</u>
<i>Insurance premiums financed through issuance of note payable</i>	\$	<u>                  126,313</u>	\$	<u>                    72,115</u>

**See Accompanying Notes to Consolidated Financial Statements**

**Progressive Care Inc. and Subsidiaries**  
**Notes to the Consolidated Financial Statements**  
**Years Ended December 31, 2021 and 2020**

**Note 1 Organization & Nature of Operations**

Progressive Care Inc. (“Progressive”) was incorporated under the laws of the state of Delaware on October 31, 2006.

Progressive, through its wholly-owned subsidiaries, PharmCo, LLC (referred to as “PharmCo 901”), Touchpoint RX, LLC doing business as PharmCo Rx 1002, LLC (referred to as “PharmCo 1002”), Family Physicians RX, Inc. doing business as PharmCoRx 1103 and PharmCoRx 1204 (referred to as “FPRX” historically or “PharmCo 1103” and “PharmCo 1204” currently) (pharmacy subsidiaries collectively referred to as “PharmCo”), and ClearMetrX Inc. (collectively with all entities referred to as the “Company”, or “we”) is a personalized healthcare services and technology company that provides prescription pharmaceuticals and risk and data management services to healthcare organizations and providers.

PharmCo 901 was formed on November 29, 2005 as a Florida Limited Liability Company and is a 100% owned subsidiary of Progressive. PharmCo 901 was acquired by Progressive on October 21, 2010. We currently deliver prescriptions to Florida’s diverse population and ship medications to patients in states where we hold non-resident pharmacy licenses as well. We currently hold Florida Community Pharmacy Permits at all Florida pharmacy locations and our PharmCo 901 location is licensed as a non-resident pharmacy in the following states: Arizona, Colorado, Connecticut, Georgia, Illinois, Minnesota, Nevada, New Jersey, New York, Pennsylvania, Texas, and Utah. We are able to dispense to patients in the state of Massachusetts without a non-resident pharmacy license because Massachusetts does not require such a license for these activities.

PharmCo 1103 is a pharmacy with locations in North Miami Beach and Orlando, Florida that provides PharmCo’s pharmacy services to Broward County, the Orlando/Tampa corridor, and the Treasure Coast of Florida. Progressive acquired all of the ownership interests in PharmCo 1103 in a purchase agreement entered into on June 1, 2019.

PharmCo 1002 is a pharmacy located in Palm Springs, Florida that provides PharmCo’s pharmacy services to Palm Beach, St. Lucie and Martin Counties, Florida. Progressive acquired all of the ownership interests in PharmCo 1002 in a purchase agreement entered into on July 1, 2018.

ClearMetrX was formed on June 10, 2020 and provides third party administration services to 340B covered entities. ClearMetrX also provides data analytics and reporting services to support and improve care management for health care organizations.

**Note 2 Basis of Presentation**

The Company’s fiscal year end is December 31. The Company uses the accrual method of accounting.

**Note 3 Summary of Significant Accounting Policies**

**Principles of Consolidation**

The consolidated financial statements include the accounts of Progressive and its wholly-owned subsidiaries. All inter-company accounts and transactions have been eliminated in consolidation.

**Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Such estimates and assumptions impact both assets and liabilities, including but not limited to: net realizable value of accounts receivable and inventories, estimated useful lives and potential impairment of property and equipment, estimated fair value of derivative liabilities using the Monte Carlo simulation model, fair value of assets acquired and liabilities assumed in business combinations, and estimates of current and deferred tax assets and liabilities.

Making estimates requires management to exercise significant judgment. The full extent to which the COVID-19 pandemic will directly or indirectly impact our business, results of operations and financial condition, including sales, expenses, and reserves and allowances, will depend on future developments that are highly uncertain, including as a result of new information that may emerge concerning COVID-19 and the actions taken to contain it or treat COVID-19, as well as the economic impact on local, regional, and national customers and markets. We have made estimates of the impact of COVID-19 within our consolidated financial statements and there may be changes to those estimates in future periods. Actual results may differ from these estimates.



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**Reclassifications**

Certain reclassifications have been made to the 2020 financial statement presentation to correspond to the current year's format. Total equity and net income are unchanged due to these reclassifications.

**Cash and Cash Equivalents**

The Company maintains its cash and cash equivalents in bank deposit accounts which, at times, may exceed federally insured limits. The Company had \$409,208 in excess cash at December 31, 2021. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk associated with its cash and cash equivalent balances, since our deposits are held with high quality financial institutions that are well capitalized,

Cash Equivalents: The Company considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents. As of December 31, 2021 and 2020, the Company's cash equivalents consist of a money market account.

**Accounts Receivable and Allowance for Doubtful Accounts**

Trade accounts receivable are stated at the invoiced amount. Trade accounts receivable primarily include amounts from third-party pharmacy benefit managers and insurance providers and are based on contracted prices. Trade accounts receivable are unsecured and require no collateral. The Company recorded an allowance for doubtful accounts for estimated differences between the expected and actual payment of accounts receivable. These reductions were made based upon reasonable and reliable estimates that were determined by reference to historical experience, contractual terms, and current conditions. Each quarter, the Company reevaluates its estimates to assess the adequacy of its allowance and adjusts the amounts as necessary. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

**Risks and Uncertainties**

The Company's operations are subject to intense competition, risk and uncertainties including financial, operational, regulatory and other risks including the potential risk of business failure.

**Billing Concentrations**

The Company's trade receivables are primarily from prescription medications billed to various insurance providers. Ultimately, the insured is responsible for payment should the insurance company not reimburse the Company. The Company generated reimbursements from three significant insurance providers for the year ended December 31, 2021:

**Payors**

A	36%
B	31%
C	12%

The Company generated reimbursements from three significant pharmacy benefit managers (PBMs) for the year ended December 31, 2021:

**PBMs**

A	59%
B	31%
C	5%

**Inventory**

Inventory is valued on a lower of first-in, first-out (FIFO) cost or net realizable value basis. Inventory primarily consists of prescription medications, pharmacy and testing supplies, and retail items. The Company provides a valuation allowance for obsolescence and slow-moving items. The Company recorded an allowance for obsolescence of \$40,000 for both years ended December 31, 2021, and 2020.

**Property and Equipment**

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Property and equipment are recorded at cost or fair value if acquired as part of a business combination. Property and equipment are depreciated or amortized using the straight-line method over their estimated useful lives. Upon the retirement or disposition of property and equipment, the related cost and accumulated depreciation or amortization are removed, and a gain or loss is recorded, when appropriate. Expenditures for maintenance and repairs are charged to expense as incurred. Estimated useful lives of property and equipment are as follows:

<b>Description</b>	<b>Estimated Useful Life</b>
Building	40 years
Leasehold improvements and fixtures	Lesser of estimated useful life or life of lease
Furniture and equipment	5 years
Computer equipment and software	3 years
Vehicles	3-5 years

Property and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. There were no impairment charges for the years ended December 31, 2021 and 2020.

**Business acquisitions**

The Company records business acquisitions using the acquisition method of accounting. All of the assets acquired, liabilities assumed, and contractual contingencies are recognized at their fair value on the acquisition date. The application of the acquisition method of accounting for business combinations requires management to make significant estimates and assumptions in the determination of the fair value of assets acquired and liabilities assumed in order to properly allocate purchase price consideration between assets that are depreciated and amortized and goodwill. The excess of the fair value of purchase consideration over the fair values of these identifiable assets and liabilities is recorded as goodwill. Acquisition-related expenses and restructuring costs are recognized separately from the business combination and are expensed as incurred.

**Goodwill**

Goodwill represents the excess of the purchase price of FPRX and PharmCo 1002 over the value assigned to their net tangible and identifiable intangible assets. FPRX and PharmCo 1002 are considered to be the reporting units for goodwill. Acquired intangible assets other than goodwill are amortized over their useful lives unless the lives are determined to be indefinite. For intangible assets purchased in a business combination, the estimated fair values of the assets received are used to establish their recorded values. Valuation techniques consistent with the market approach, income approach, and/or cost approach are used to measure fair value. Goodwill and other indefinite-lived intangible assets are tested annually for impairment in the fourth fiscal quarter and in interim periods if events or changes in circumstances indicate that the assets may be impaired.

For both reporting units in 2021, we qualitatively assessed whether it is more likely than not that the respective fair values of the reporting units are less than their carrying amounts, including goodwill. Based on that assessment, we determined that this condition for the PharmCo 1002 reporting unit does not exist. As such, performing the first step of the two-step impairment test for the PharmCo 1002 reporting unit was not necessary.

For the FPRX reporting unit, we determined that it was more likely than not that the fair value of this reporting unit may be less than its carrying amount and therefore determined that step one of the two-step impairment test was necessary. We compared the fair value of the FPRX reporting unit, inclusive of assigned goodwill, to its carrying amount. We estimated the fair value of the FPRX reporting unit by weighting results from the market approach and the income approach. Significant assumptions inherent in the valuation methodologies for goodwill are employed and include, but are not limited to, prospective financial information, growth rates, terminal value, discount rates, and comparable multiples from publicly traded companies in our industry. Based on this quantitative test, we determined that the fair value of the FPRX reporting unit exceeded its carrying amount and, therefore, we concluded that goodwill was not impaired in 2021.

**Intangible Assets**

Amortizing identifiable intangible assets generally represent the cost of client relationships and tradenames acquired, as well as non-compete agreements to which the Company is a party. In valuing these assets, the Company makes assumptions regarding useful lives and projected growth rates, and significant judgment is required. The Company periodically reviews its identifiable intangible assets for impairment as events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. If the carrying amounts of those assets exceed their respective fair values, additional impairment tests are performed to measure the amount

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of the impairment losses, if any.

**Fair Value Measurements**

Financial Accounting Standards Board Accounting Standards Codification (“FASB ASC”) Topic 820 establishes a framework for measuring fair value that includes a hierarchy used to classify the inputs used in measuring fair value. The hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three levels. The level in the fair value hierarchy within which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. The levels of the fair value hierarchy are as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities (both common stock and preferred stock) that are traded in an active exchange market, as well as U.S. Treasury securities.

Level 2: Unadjusted observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments. This category generally includes certain U.S. Government, agency mortgage-backed debt securities, non-agency structured securities, corporate debt securities and preferred stocks.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies, and similar techniques that use significant unobservable inputs.

The following tables presents the Company’s fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2021 and 2020:

Description	Level 1	Level 2	Level 3	Balance at December 31, 2021
Derivative Liabilities	\$ -	\$ -	\$ 221,900	\$ 221,900

Description	Level 1	Level 2	Level 3	Balance at December 31, 2020
Derivative Liabilities	\$ -	\$ -	\$ 2,043,000	\$ 2,043,000

The following table is a roll forward of the opening and closing balances for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3).

	December 31, 2021 Derivative Liabilities	December 31, 2020 Derivative Liabilities
Beginning balance	\$ 2,043,000	2,857,000
Transfers into (out of) Level 3		
Total (gains) or losses for the year		
Included in net income for the year	(1,821,100)	(814,000)
Ending balance	\$ 221,900	2,043,000

Total gains for the years ended December 31, 2021 and 2020 are included in net income (loss) for the year.

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**Fair Value of Financial Instruments**

The Company's financial instruments consisted of cash and cash equivalents, accounts receivable, accounts payable, accrued liabilities, lease liabilities, and notes payable. The carrying amounts of the Company's financial instruments other than notes payable and lease liabilities generally approximate their fair values at December 31, 2021 and 2020 due to the short-term nature of these instruments. The carrying amount of notes payable approximated fair value due to variable interest rates at customary terms and rates the Company could obtain in current financing. The carrying value of lease liabilities approximate fair value due to the implicit rate in the lease in relation to the Company's borrowing rate and the duration of the leases.

**Derivative Liabilities**

U.S. GAAP requires bifurcation of embedded derivative instruments such as conversion features in convertible debt or equity instruments, and their measurement at fair value. In assessing the convertible debt instruments, management determines if the conversion feature requires bifurcation from the host instrument and recording of the bifurcated derivative instrument at fair value.

Once derivative liabilities are determined, they are adjusted to reflect fair value at the end of each reporting period. Any increase or decrease in the fair value is recorded in results of operations as an adjustment to fair value of derivatives. The fair value of these derivative instruments is determined using the Monte Carlo Simulation Model.

**Revenue Recognition**

The Company recognizes pharmacy revenue from dispensing prescription drugs at the time the drugs are physically delivered to a customer or when a customer picks up their prescription or purchases merchandise at the store, which is the point in time when control transfers to the customer. Each prescription claim is considered an arrangement with the customer and is a separate performance obligation. Payments are received directly from the customer at the point of sale, or the customers' insurance provider is billed electronically. For third party medical insurance and other claims, authorization to ensure payment is obtained from the customer's insurance provider before the medication is dispensed to the customer. Authorization is obtained for these sales electronically and a corresponding authorization number is issued by the customers' insurance provider.

The Company recognizes testing revenue when the tests are performed, and results are delivered to the customer. Each test is considered an arrangement with the customer and is a separate performance obligation. Payment is generally received in advance from the customer.

Billings for most prescription orders are with third-party payers, including Medicare, Medicaid, and insurance carriers. Customer returns are nominal. Prescription revenues exceeded 87% of total revenue for the years ended December 31, 2021, and 2020.

The Company accrues an estimate of fees, including direct and indirect remuneration fees ("DIR fees"), which are assessed or expected to be assessed by payers at some point after adjudication of a claim, as a reduction of revenue at the time revenue is recognized. Changes in the estimate of such fees are recorded as an adjustment to revenue when the change becomes known.

The following table disaggregates net revenue by categories for the years ended December 31, 2021 and 2020:

	<b>2021</b>	<b>2020</b>
Prescription revenue	\$ 33,828,219	\$ 36,898,020
340B contract revenue	2,803,859	2,837,085
Testing revenue	4,320,657	599,851
Rent and other revenue	1,555	13,136
Subtotal	40,954,290	40,348,092
PBM fees	(2,098,508)	(1,403,966)
Sales returns	(3,202)	(6,288)
Revenues, net	<b>\$ 38,852,580</b>	<b>\$ 38,937,838</b>

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**Cost of Revenue**

Cost of pharmacy revenue is derived based upon vendor purchases relating to prescriptions sold, cost of testing supplies for tests administered to patients, and point-of-sale scanning information for non-prescription sales and is adjusted based on periodic inventories. All other costs related to revenues are expensed as incurred.

**DIR Fees**

The Company reports Direct and Indirect Remuneration (“DIR”) fees as a reduction of revenue on the accompanying Consolidated Statement of Operations. DIR Fees are fees charged by Pharmacy Benefit Managers (“PBMs”) to pharmacies for network participation as well as periodic reimbursement reconciliations. For some PBMs, DIR fees are charged at the time of the settlement of a pharmacy claim. Other PBMs do not determine DIR fees at the claim settlement date, and therefore DIR fees are collected from pharmacies after claim settlement, often as clawbacks of reimbursements based on factors that vary from plan to plan. For example, two PBMs calculate DIR fees on a trimester basis and charge the Company for these fees as reductions of reimbursements paid to the Company 2-3 months after the end of the trimester (e.g., DIR fees for January – April 2021 claims were charged by these PBMs in July – August 2021). For DIR fees that are not collected at the time of claim settlement, the Company records an accrued liability at each reporting date for estimated DIR fees that are expected to be collected by the PBMs in a future period. The estimated liability for these fees is highly subjective and the actual amount collected may differ from the accrued liability. The uncertainty of management’s estimates is due to inadequate disclosure to the Company by the PBMs as to exactly how these fees are calculated either at the time the DIR fees are actually assessed and reported to the Company. The detail level of the disclosure of assessed DIR fees varies based on the information provided by the PBM.

**Vendor Concentrations**

For the years ended December 31, 2021 and 2020, the Company had significant vendor concentrations with one vendor. The purchases from this significant vendor were 96% and 95% of total vendor purchases in 2021 and 2020.

**Selling, General and Administrative Expenses**

Selling expenses primarily consist of store salaries, contract labor, occupancy costs, and expenses directly related to the stores. General and administrative costs include advertising, insurance, professional fees, and depreciation and amortization.

**Advertising**

Costs incurred for producing and communicating advertising for the Company are charged to operations as incurred. Advertising expense was \$325,238 and \$311,693 for the years ended December 31, 2021 and 2020, respectively.

**Share-Based Payment Arrangements**

Generally, all forms of share-based payments, including warrants, are measured at their fair value on the awards’ grant date typically using a Black-Scholes pricing model, based on the estimated number of awards that are ultimately expected to vest. The costs associated with share-based compensation awards to employees and non-employee directors are measured at the grant date based on the calculated fair value of the award and recognized as an expense ratably over the recipient’s requisite service period during which that award vests or becomes unrestricted. Share-based compensation awards issued to non-employees for services rendered are recorded at either the fair value of the services rendered or the fair value of the share-based payment, whichever is more readily determinable. The shares are subsequently re-measured at their fair value at each reporting date over the service period of the awards. The expense resulting from share-based payments is recorded in selling, general and administrative expenses in the Consolidated Statement of Operations.

**Income Taxes**

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

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Progressive Care Inc., RXMD Therapeutics and PharmCoRx 1103 are taxed as C corporations. PharmCo 901 and PharmCo 1002 are taxed as partnerships, wherein each member is responsible for the tax liability, if any, related to its proportionate share of PharmCo 901 and PharmCo 1002's taxable income. Progressive Care Inc. has a 100% ownership interest in PharmCo 901 and PharmCo 1002; therefore, all of PharmCo 901 and PharmCo 1002's taxable income attributable to the period of ownership is included in Progressive Care Inc.'s taxable income.

The provision for income taxes for the years ended December 31, 2021 and 2020 on the Consolidated Statement of Operations represents the minimum state corporate tax payments. There was no current tax provision for the years ended December 31, 2021 and 2020 because the Company did not have taxable income during those years. Total available net operating losses to be carried forward to future taxable years was approximately \$11.4 million as of December 31, 2021, \$6 million of which will expire in various years through 2038. The temporary differences giving rise to deferred income taxes principally relate to accelerated depreciation on property and equipment and amortization of goodwill recorded for tax purposes, reserves for estimated doubtful accounts and inventory obsolescence and net operating losses recorded for financial reporting purposes. The Company's net deferred tax asset at December 31, 2021 and 2020 was fully offset by a 100% valuation allowance as it was not more likely than not that the tax benefits of the net deferred tax asset would be realized. The change in the valuation allowance was approximately \$120,000 for the year ended December 31, 2021.

The Company accounts for uncertainty in income taxes by recognizing a tax position in the consolidated financial statements only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the consolidated financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority. The Company records interest and penalties related to tax uncertainties, if any, as income tax expense. Based on management's evaluation, the Company does not believe it has any uncertain tax positions during the years ended December 31, 2021 and 2020.

#### **Income (Loss) per Share**

Basic income (loss) per share ("EPS") is computed by dividing net income (loss) available to common shareholders by the weighted average number of common shares outstanding during the year, excluding the effects of any potentially dilutive securities. Diluted EPS gives effect to all dilutive potential of shares of common stock outstanding during the period including stock warrants, using the treasury stock method (by using the average stock price for the period to determine the number of shares assumed to be purchased from the exercise of stock warrants), and convertible debt, using the if converted method. Diluted EPS excludes all dilutive potential of shares of common stock if their effect is anti-dilutive.

#### **Paycheck Protection Program Loan**

The Company records Paycheck Protection Program ("PPP") loan proceeds in accordance with Accounting Standards Codification ("ASC") 470, Debt. The Company treats the PPP loan as indebtedness, which is extinguished and recorded as a gain on debt extinguishment when legally released by the primary obligor.

#### **Recently Adopted Accounting Standards**

##### **Internal-Use Software**

In August 2018, the FASB issued ASU 2018-15, Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40). ASU 2018-15 aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal use software (and hosting arrangements that include an internal-use software license). The guidance provides criteria for determining which implementation costs to capitalize as an asset related to the service contract and which costs to expense. The capitalized implementation costs are required to be expensed over the term of the hosting arrangement. The guidance also clarifies the presentation requirements for reporting such costs in the entity's financial statements. The Company adopted this standard in the first quarter of fiscal 2021 on a prospective basis. The adoption of this standard did not have material effect on the Company's consolidated financial statements and related disclosures.

#### **Accounting Pronouncements Issued but not yet Adopted**

##### **Income Taxes**

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In December 2019, the FASB issued ASU 2019-12, Income Taxes (Topic 740)—simplifying the Accounting for Income Taxes, which removes certain exceptions to the general principles in Topic 740 and amends existing guidance to improve consistent application. ASU 2019-12 is required to be adopted for annual periods beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022. Early adoption is permitted. Management is currently evaluating the impact of the adoption of this guidance on the Company's consolidated financial statements.

#### **Debt**

In August 2020, the FASB issued ASU 2020-06, Debt—Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging—Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity, which among other things, simplifies the accounting models for the allocation of proceeds attributable to the issuance of a convertible debt instrument. As a result, after adopting the ASU's guidance, entities will not separately present in equity an embedded conversion feature in such debt. Instead, they will account for a convertible debt instrument wholly as debt, and for convertible preferred stock wholly as preferred stock (i.e., as a single unit of account), unless (i) a convertible instrument contains features that require bifurcation as a derivative under ASC 815 or (ii) a convertible debt instrument was issued at a substantial premium. The standard becomes effective for the Company in the first quarter of 2022 and early adoption is permitted. Management is currently evaluating the impact of the adoption of this guidance on the Company's consolidated financial statements.

#### **Credit Losses**

In June 2016, the FASB issued ASU 2016-13, "Current Expected Credit Losses" ("ASU 2016-13"), which introduces an impairment model based on expected, rather than incurred, losses. Additionally, it requires expanded disclosures regarding (a) credit risk inherent in a portfolio and how management monitors the portfolio's credit quality; (b) management's estimate of expected credit losses; and (c) changes in estimates of expected credit losses that have taken place during the period. ASU 2016-13 is effective for fiscal years beginning after December 15, 2022. The Company has not yet quantified the impact of ASU 2016-13 on its consolidated financial statements. However, it is not expected to have a material effect on the Company's consolidated financial statements.

Management has evaluated other recently issued accounting pronouncements and does not believe that any of these pronouncements will have a significant impact on the Company's consolidated financial statements.

#### **Subsequent Events**

Management has evaluated subsequent events and transactions for potential recognition or disclosure in the consolidated financial statements through March 28, 2022, the date the consolidated financial statements were available to be issued.

#### **Note 4. Liquidity and Going Concern Consideration**

The Company has sustained recurring operating losses and negative cash flows from operations over the past years. As of December 31, 2021, the Company had an accumulated deficit of \$8,528,937. For the year ended December 31, 2021, the Company had a loss from operations of \$1,244,820, and net cash used in operating activities of \$757,930. The Company expects to continue to incur net losses and have significant cash outflows for at least the next 12 months. Subsequent to December 31, 2021, the Company obtained the right to extend the maturity date of the Iliad Research convertible note and accrued interest of \$2,143,891 to May 15, 2023, which reduced the Company's working capital deficit to \$661,858 million at December 31, 2021 (Note 9). The note payable and accrued interest can be settled by Iliad Research either through a cash payment or conversion into shares of the Company's common stock. Although the note holder has tendered past redemptions of the Iliad note payable in the form of common stock conversions, there are no assurances that the note holder will convert the remaining balance of the note and accrued interest into shares of the Company's common stock.

In order to facilitate the Company's further access to capital, in January 2022, the Company filed a registration statement on Form 10 with the Securities and Exchange Commission that is expected to be declared effective within 60 days of the filing date. Once the registration statement is declared effective, the Company then plans to complete its application for entrance into the Nasdaq Capital Market. These events will allow the Company to raise capital through offering and selling equity securities in a public offering. The Company is currently working with the Benchmark Company, its securities adviser, and related underwriters to offer and sell its common stock in a market offering. There can be no assurance as to the availability or terms upon which such financing and capital might be available.

Over the past year, the Company's growth has been funded through a combination of bank debt and lease financing. The Company

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believes that it has sufficient cash and financing commitments to meet its obligations for the next 12 months. The attainment of profitable operations is dependent on future events, including obtaining adequate financing to fulfill the Company's growth and operating activities and generating a level of revenues adequate to support the Company's cost structure. The Company expects that it will need to raise substantial additional capital to accomplish its business plan over the next several years. In addition, the Company may wish to selectively pursue possible acquisitions of businesses, technologies, or service lines complementary to those of the Company in the future in order to expand its presence in the marketplace and achieve operating efficiencies.

**Note 5. Accounts Receivable – Trade, net**

Accounts receivable consisted of the following at December 31, 2021 and 2020:

	<b>December 31, 2021</b>	<b>December 31, 2020</b>
Gross accounts receivable - trade	\$ 2,395,048	\$ 2,246,299
Less: Allowance for doubtful accounts	(207,200)	(105,500)
<b>Accounts receivable – trade, net</b>	<b>\$ 2,187,848</b>	<b>\$ 2,140,799</b>

For the years ended December 31, 2021 and 2020, the Company recognized bad debt expense in the amount of \$208,953 and \$130,792, respectively.

**Note 6. Property and Equipment, net**

Property and equipment, net consisted of the following at December 31, 2021 and 2020:

	<b>December 31, 2021</b>	<b>December 31, 2020</b>
Building	\$ 1,651,069	\$ 1,651,069
Building improvements	507,238	437,733
Land	184,000	184,000
Leasehold improvements and fixtures	276,614	385,902
Furniture and equipment	330,291	330,291
Computer equipment and software	101,230	101,230
Vehicles	81,633	108,011
<b>Total</b>	<b>3,132,075</b>	<b>3,198,236</b>
Less: accumulated depreciation and amortization	(708,578)	(809,355)
<b>Subtotal</b>	<b>2,423,497</b>	<b>2,388,881</b>
Construction in progress	-	108,362
<b>Property and equipment, net</b>	<b>\$ 2,423,497</b>	<b>\$ 2,497,243</b>

Depreciation expense for the years ended December 31, 2021 and 2020 was \$165,308 and \$182,721, respectively.

**Note 7. Intangible Assets**

Intangible assets consisted of the following at December 31, 2021 and 2020:

	<b>December 31, 2021</b>	<b>December 31, 2020</b>
Trade names	\$ 362,000	\$ 362,000
Pharmacy records	263,000	263,000



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Non-compete agreements	166,000	166,000
Website	67,933	67,933
<b>Subtotal</b>	<b>858,933</b>	<b>858,933</b>
Less accumulated amortization	(782,566)	(606,701)
<b>Net intangible assets</b>	<b>\$ 76,367</b>	<b>\$ 252,232</b>
Software not in service	76,424	30,100
<b>Total Intangible Assets</b>	<b>\$ 152,791</b>	<b>\$ 282,332</b>

Amortization of intangible assets amounted to \$175,865 and \$348,030 for 2021 and 2020, respectively. The following table represents the total estimated amortization of intangible assets for the three succeeding years:

Year	Amount
2022	31,809
2023	31,452
2024	13,106
<b>Total</b>	<b>\$ 76,367</b>

**Note 8. Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities consisted of the following at December 31, 2021 and 2020:

	December 31, 2021	December 31, 2020
Accounts payable and accrued liabilities consisted of the following:		
Accounts payable - trade	\$ 4,677,555	\$ 5,157,472
Accrued payroll and payroll taxes	143,074	114,791
Accrued DIR fees	712,002	477,053
Accrued legal fees	306,588	174,565
Other accrued liabilities	160,815	52,837
<b>Totals</b>	<b>\$ 6,000,034</b>	<b>\$ 5,976,718</b>

**Note 9. Notes Payable**

Notes payable consisted of the following at December 31, 2021 and 2020:

	December 31, 2021	December 31, 2020
A. Convertible notes payable and accrued interest - collateralized	\$ 2,143,891	\$ 3,453,131
B. Mortgage note payable – commercial bank - collateralized	1,307,562	1,376,826
C. Note payable – uncollateralized	25,000	25,000
D. Note payable - collateralized	52,231	59,093
E. U.S. CARES Act PPP Loans - uncollateralized	-	421,400
Insurance premium financing	68,164	31,148
<b>Subtotal</b>	<b>3,596,848</b>	<b>5,366,598</b>
Less Unamortized debt discount	(198,677)	(953,846)

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Less Unamortized debt issuance costs	(575)	(3,909)
Less Unamortized investment length premium	(86,618)	(132,796)
<b>Total</b>	<b>3,310,978</b>	<b>4,276,048</b>
<b>Less: Current portion of notes payable</b>	<b>(202,184)</b>	<b>(570,914)</b>
<b>Long-term portion of notes payable</b>	<b>\$ 3,108,794</b>	<b>\$ 3,705,134</b>

The corresponding notes payable above are more fully discussed below:

(A) Convertible Notes Payable – collateralized

*Chicago Venture Partners, L.P.*

On January 2, 2019, Progressive entered a Securities Purchase Agreement (the “Purchase Agreement”) with Chicago Venture Partners, L.P. (“Chicago Venture”), a Utah limited partnership, in the amount of \$2,710,000, which included a \$200,000 Original Issue Discount (“OID”) and \$10,000 in debt issuance costs for the transaction. The note balance was satisfied through a series of redemption notices for conversion of note principal and accrued interest into shares of Progressive common stock at various conversion rates. The last redemption request and conversion of note principal and accrued interest was completed on November 3, 2020.

The Company identified conversion features embedded within the Chicago Venture note. The Company determined that the conversion features represented an embedded derivative. Accordingly, the embedded conversion feature was bifurcated from the debt host and accounted for as a derivative liability. On January 2, 2019, the Company recorded a derivative liability on the note in the amount of \$571,000. The fair value of the embedded derivative liability was determined using the Monte Carlo Simulation model on the issuance date. The derivative liability balance on the Consolidated Balance Sheet at December 31, 2020 was \$0.

Debt Issuance Costs and Debt Discount:

Debt Issuance Costs consist of fees incurred through securing financing from Chicago Venture on January 2, 2019. Debt Discount consists of the discount recorded upon recognition of the derivative liability upon issuance of the first tranche. Debt issuance costs and debt discount are amortized to interest expense over the term of the related debt using the effective interest method. Total amortization expense for the years ended December 31, 2021 and 2020 was \$0 and \$452,525, respectively.

*Iliad Research and Trading, L.P.*

On March 6, 2019, Progressive entered a Securities Purchase Agreement (the “Purchase Agreement”) with Iliad Research and Trading, L.P. (“Iliad Research”), a Utah limited partnership, in the amount of \$3,310,000, which included a \$300,000 Original Issue Discount (“OID”) and \$10,000 in debt issuance costs for the transaction. The note is comprised of two tranches consisting of an initial tranche in the amount of \$2,425,000 and a second tranche in the amount of \$885,000. The initial tranche consisted of the initial cash purchase price of \$2,425,000, \$115,000 of the OID and the debt issuance costs of \$10,000. The remaining OID of \$185,000 has been allocated to the second tranche. The note is convertible into shares of common stock (\$0.0001 par value per share) in 1 year at the average of the two lowest closing trading prices during the twenty trading days immediately preceding the applicable conversion. The note matures on April 15, 2022 (the “Maturity Date”). The note accrues interest at the rate of 10% per annum and the entire unpaid principal balance plus all accrued and unpaid interest are due on the Maturity Date.

Progressive received the initial tranche of \$2,425,000 at the closing of the transaction, which included \$115,000 of OID and legal costs. Progressive granted the Investor a security interest in all right, title, interest and claims of Progressive. PharmCo 901 has agreed to guarantee Progressive’s obligations under the Purchase Agreement, the note and the Security Agreement by entering into a Guaranty Agreement in favor of Iliad Research. Pursuant to the Guaranty Agreement, Progressive has agreed to pay to PharmCo 901 10% of all proceeds it received from Iliad Research, as consideration to secure Progressive’s obligations. Progressive used the net proceeds as part of the total purchase price of the acquisition of 100% of the FPRX ownership interests.

The first tranche of \$2,425,000 less the OID and debt issuance costs was disbursed and held in escrow by Iliad Research on March 6, 2019. \$1 million of the escrow deposit was disbursed to the owners of FPRX at the purchase closing date, June 1, 2019. The second tranche of \$885,000 less the OID was disbursed to Progressive on June 4, 2019, and was used to complete the total purchase price of the FPRX acquisition. On November 8, 2019, the Company entered into an amendment of the FPRX Purchase Agreement, which in part included a reduction of the purchase price. As a result of the amended Purchase Agreement, the Company returned \$400,000 of

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the second tranche to Iliad Research and Trading, L.P. on November 12, 2019.

An investment length premium in the amount of \$168,619 was applied to the outstanding balance of the Iliad Research note in September 2020, another investment length premium in the amount of \$136,486 was applied to the outstanding balance in March 2021, and another investment length premium in the amount of \$117,619 was applied to the outstanding balance in September 2021. The investment length premiums were calculated at a 5% premium on the outstanding note balance when the note was still outstanding at (a) eighteen months from the effective date, (b) twenty-four months from the effective date, and (c) thirty months from the effective date.

The Iliad Research promissory note includes a provision that limits the volume of sales of common stock shares received by Iliad from note conversions (“Conversion Shares”). Iliad Research agreed that, with respect to the sale of Conversion Shares, in any given calendar week its net sales of Conversion Shares shall not exceed the greater of (i) ten percent (10%) of Progressive’s Common Stock dollar trading volume (the “Trading Volume”) in such week (which, for purposes hereof, means the number of shares traded during such calendar week multiplied by the volume weighted average price per share for such week), and (ii) \$100,000.00 (the “Volume Limitation”); provided; however, that if Lender’s Net Sales are less than the Volume Limitation for any given week, then in the following week (or two (2) weeks in the case of any week where the Closing Trade Price on any given day during that week is 25% greater than the previous week’s VWAP) Lender shall be allowed to sell an additional amount of Conversion Shares equal to the difference between the amount Lender was allowed to sell and the amount Lender actually sold.

In the event Iliad Research breaches the Volume Limitation where its Net Sales of Conversion Shares during any calendar week exceed the dollar volume it is permitted to sell during such week pursuant to the Volume Limitation (such excess, the “Excess Sales”), then in such event Progressive shall be entitled to reduce the Outstanding Balance of the Iliad Research note by an amount equal to such Excess Sales upon delivery of written notice to Iliad Research setting forth its basis for such reduction (the “Outstanding Balance Reduction”).

The volume of Conversion Shares sales exceeded the Volume Limitation in June 2021, which resulted in Excess Sales of \$180,000 and a corresponding Outstanding Balance Reduction in the Iliad Research note carrying value of \$180,000 as of December 31, 2021. The Company reported the Outstanding Balance Reduction as a Gain on Debt Extinguishment in the amount of \$180,000 on the Company’s consolidated statements of operations for the year ended December 31, 2021.

Progressive Care filed a demand (“the Company Demand”) with the two investors on December 14, 2021, that alleged breaches of the volume limitation provisions of the Iliad Note and Chicago Note. On January 7, 2022, in response to the Company Demand, Iliad Research and CVP filed a complaint with the Third Judicial District Court of Salt Lake County, State of Utah, as well as an Arbitration Notice pursuant to the CVP and Iliad Purchase Agreements.

On January 20, 2022, Progressive Care entered into an agreement with two investors, Iliad Research and Chicago Ventures Partners, L.P. (“CVP”) (“the Settlement Agreement”) wherein the parties agreed to resolve various demands and complaints related to the note agreements with the two investors (“the Iliad Note” and “the Chicago Note”).

In the Settlement Agreement, the parties agreed to the following:

1. The maturity date of the Iliad Note was extended to April 15, 2022. Progressive Care also was granted the right to extend the maturity date for an additional month to May 15, 2022 at its election by providing written notice of such election to Iliad Research. In the event Progressive Care elects to extend the maturity date to May 15, 2022, then the outstanding balance of the Iliad Note will increase by two percent (2%).
2. Iliad Research and any entity affiliated with Iliad Research agreed not to sell any shares of Progressive Care common stock for the period (“the Standstill Period”) beginning on January 20, 2022 (“the Effective Date” of the Settlement Agreement) and ending on the maturity date of the Iliad Note, as amended by the Settlement Agreement. In addition, Iliad Research agreed not to submit any Redemption Notices under the Iliad Note during the Standstill Period, so long as no event of default occurs under the Iliad Note.
3. CVP agreed to pay \$175,000 via wire transfer within two (2) business days of the Effective Date as settlement of the alleged breaches of the volume limitation provisions of the Chicago Note. Upon receipt of the payment, the Securities Purchase agreement between Progressive Care and CVP and all other documents entered into in connection therewith, were deemed to be terminated and of no further force or effect.
4. Iliad Research agreed to a decrease in the balance of the Iliad Note, effective as of May 31, 2021 of \$180,000 as settlement of the alleged breaches of the volume limitation provisions of the Iliad Note. In the event the Iliad Note is not repaid by February 16, 2022, the outstanding balance of the Iliad Note will increase in the amount of \$100,000.
5. If Progressive Care exercises its right to prepay the Iliad Note, then it will make a payment to Iliad Research in an amount in

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cash equal to 105% of the portion of the Outstanding Balance that it elected to repay (“the Prepayment Amount”). Progressive Care also has the right to treat up to ten percent (10%) of the Prepayment Amount as a Conversion and satisfy such portion of the Prepayment Amount by delivering common stock shares to Iliad Research.

As a result of item 4 above in the Settlement Agreement, the Outstanding Balance Reduction in the Iliad Research note carrying value of \$213,425 recorded in the quarter ended September 30, 2021 was reduced to \$180,000, and the Gain on Debt Extinguishment was recorded accordingly for the year ended December 31, 2021.

The note balance has been partially satisfied through a series of redemption notices for conversion of note principal and accrued interest into shares of Progressive common stock at various conversion rates.

On March 18, 2022, the Company obtained the right to extend the maturity date of the Iliad Research convertible note and accrued interest of \$2,143,891 to May 15, 2023. In the event the Company elects to further extend the maturity date to May 15, 2023, then the outstanding balance of the Iliad note will increase by ten percent (10%).

The principal balance outstanding on the Iliad Research note payable was \$1,310,744 and \$2,878,619 at December 31, 2021 and 2020, respectively. Accrued interest on the note payable at December 31, 2021 and 2020, was \$833,147 and \$574,512, respectively, and such amounts are included in long-term liabilities in the accompanying Consolidated Balance Sheets.

The Company has identified conversion features embedded within the Iliad Research note. The Company has determined that the conversion features represent an embedded derivative. Accordingly, the embedded conversion feature was bifurcated from the debt host and accounted for as a derivative liability. On March 6, 2019, the Company recorded a derivative liability on the first tranche in the amount of \$1,351,000. On June 4, 2019, the Company recorded a derivative liability on the second tranche in the amount of \$614,000. For the years ended December 31, 2021 and 2020, the Company recorded a Change in Fair Value of the Derivative Liability in the amount of \$1,821,100 and \$814,000, respectively. The derivative liability balance on the Iliad Research note at December 31, 2021 and 2020 was \$221,900 and \$2,043,000, respectively.

At inception, the fair value of the derivative instrument has been recorded as a liability on the consolidated balance sheets with the corresponding amount recorded as a discount to the note. The discount was accreted from the issuance date to December 31, 2021, with a corresponding charge to interest expense. The change in the fair value of the derivative liability was recorded in other income or expenses in the consolidated statements of operations at the end of 2021 and 2020, with the offset to the derivative liability on the Consolidated Balance Sheets. The fair value of the embedded derivative liability was determined using the Monte Carlo Simulation model on the issuance date.

**Debt Issuance Costs, Debt Discount and Investment Length Premium:**

Debt Issuance Costs consist of fees incurred through securing financing from Iliad Research on March 6, 2019. Debt Discount consists of the discount recorded upon recognition of the derivative liability upon issuance of the first and second tranches. Investment length premium is calculated at a 5% premium on the outstanding balance when the note is still outstanding at (a) eighteen months from the effective date, (b) twenty-four months from the effective date, and (c) thirty months from the effective date.

Debt issuance costs, debt discount and investment length premium are amortized to interest expense over the term of the related debt using the effective interest method. Total amortization expense for the years ended December 31, 2021 and 2020 was \$1,058,615 and \$795,227, respectively.

**(B) Mortgage Note Payable – collateralized**

In 2018, PharmCo 901 closed on the purchase of land and building located at 400 Ansin Boulevard, Hallandale Beach, Florida. The purchase price was financed in part through a mortgage note and security agreement entered into with a commercial lender in the amount of \$1,530,000. The promissory note is collateralized by the land and building, bears interest at a fixed rate of 4.75% per annum, matures on December 14, 2028 and is subject to a prepayment penalty. Principal and interest will be repaid through 119 regular payments of \$11,901 that began in January 2019, with the final payment of all principal and accrued interest not yet paid on December 14, 2028. Note repayment is guaranteed by Progressive Care Inc. The balance outstanding on the mortgage payable was \$1,307,562 and \$1,376,826 at December 31, 2021 and 2020, respectively.

**(C) Note Payable – Uncollateralized**

As of December 31, 2021 and 2020, the uncollateralized note payable represents a non-interest-bearing loan that is due on demand

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from an investor.

(D) Note Payable – Collateralized

In September 2019, the Company entered into a note obligation with a commercial lender, the proceeds from which were used to pay off a capital lease obligation on pharmacy equipment in the amount of \$85,429. The terms of the promissory note payable require 48 monthly payments of \$2,015, including interest at 6.5%. The balance outstanding on the note payable was \$39,913 and \$59,093 at December 31, 2021 and 2020, respectively. The promissory note is secured by equipment with a net book value of \$35,729 and \$55,217 at December 31, 2021 and 2020, respectively.

In April 2021, the Company entered into a note obligation with a commercial lender, the proceeds from which were used to purchase pharmacy equipment in the amount of \$29,657. During September 2021, pharmacy equipment was returned since the installation was cancelled and the note was amended. The amended promissory note payable requires 46 monthly payments of \$331, including interest at 6.9%. The balance outstanding at December 31, 2021 on the note payable was \$12,319. The remaining equipment was written off during September 2021.

(E) U.S. CARES Act PPP Loans – Uncollateralized

The Paycheck Protection Program (“PPP”), established as part of the Coronavirus Aid, Relief and Economic Security Act (“U.S. CARES Act”), provides for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after eight-weeks or twenty-four-weeks as long as the borrower used the loan proceeds for eligible purposes, including payroll, mortgage interest payments, employee benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the eight-week or twenty-four week periods. The unforgiven portion of the PPP loans are payable over two or five years at an interest rate of 1%, with a deferral of payments for the first nine months. Thereafter, any unforgiven principal and interest are payable in 18 equal monthly installments.

On various dates in April and May 2020, the Company received loan proceeds in the amount of \$1,013,900 under the PPP. During the period from March 2020 to August 2020, the Company used the entire proceeds for qualifying expenses. Therefore, the Company applied for forgiveness of the PPP loans. On November 10, 2020, the Company received notification from the lender that the U.S. Small Business Administration approved the forgiveness of the U.S. CARES Act PPP Loans for PharmCo 901 in the amount of \$511,000 and PharmCo 1002 in the amount of \$81,500. The total debt forgiveness in the amount of \$592,500 was recorded as a gain on debt extinguishment in the Company’s Consolidated Statements of Operations for the year ended December 31, 2020.

The Company applied for forgiveness of the PPP loan received by PharmCo 1103 in April 2020 in the amount of \$421,400 and on January 7, 2021, received notification from the lender that the U.S. Small Business Administration approved the forgiveness of the U.S. CARES Act PPP Loan for PharmCo 1103. On December 27, 2020, a supplemental appropriations bill was signed into law that provided additional COVID-19 relief in the form of added PPP funds for businesses and organizations needing either a first loan or a second round of funding. We applied for an additional PPP loan in the amount of \$421,400 under the new law for PharmCo 1103. The loan was approved, and we received the funds on February 16, 2021. The funds were used for eligible purposes, including payroll, mortgage interest payments, employee benefits, rent and utilities, and to maintain payroll levels. The Company applied for forgiveness of the additional PPP loan received by PharmCo 1103 in February 2021 in the amount of \$421,400 and on August 2, 2021, received notification from the lender that the U.S. Small Business Administration approved the forgiveness of the U.S. CARES Act PPP Loan for PharmCo 1103. The total debt forgiveness in the amount of \$842,800 is recorded as a Gain on Debt Extinguishment in the Company’s Consolidated Statements of Operations during the year ended December 31, 2021.

Future principal maturities of notes payable are as follows:

Year	Amount
2022	\$ 202,184
2023	2,248,727
2024	93,408
2025	96,228
Thereafter	956,301
<b>Total</b>	<b>\$ 3,596,848</b>

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Interest expense on these notes payable exclusive of debt discount and debt issue cost amortization, was \$330,520 and \$445,358 for the years ended December 31, 2021 and 2020, respectively.

**Note 10. Lease Obligations**

The Company has entered into a number of lease arrangements under which we are the lessee. Three of our leases are classified as finance leases and three of our leases are classified as operating leases. In addition, we have elected the short-term lease practical expedient in ASC Topic 842 related to real estate leases with terms of one year or less and short-term leases of equipment used in our pharmacy locations. The following is a summary of our lease arrangements.

**Finance Leases**

In May 2018, the Company entered into a finance lease obligation to purchase pharmacy equipment with a cost of \$114,897. The terms of the lease agreement require monthly payments of \$1,678 plus applicable tax over 84 months ending March 2025 including interest at the rate of 6%. The finance lease obligation is secured by equipment with a net book value of \$54,706 and \$71,118 as of December 31, 2021 and 2020, respectively.

The Company assumed an equipment finance lease obligation for medication dispensing equipment from the acquisition of PharmCo 1002 in July 2018. The lease expires in March 2022 and requires monthly installments of \$2,855 including interest at the rate of 2.36%. The finance lease obligation was secured by equipment with a net book value of \$0 as of December 31, 2021.

In December 2020, the Company entered into an interest-free finance lease obligation to purchase computer servers with a cost of \$50,793. The terms of the lease agreement require monthly payments of \$1,411 plus applicable tax over 36 months ending November 2023. The finance lease obligation is secured by equipment with a net book value of \$32,451 and \$49,382 as of December 31, 2021 and 2020, respectively.

**Operating Leases**

The Company entered into a lease agreement for its Orlando pharmacy on August 1, 2020 (the lease commencement date). The term of the lease is 66 months with a termination date of February 1, 2026. The lease agreement calls for monthly payments that began on February 1, 2021, of \$4,310, with an escalating payment schedule each year thereafter.

The Company leases its North Miami Beach pharmacy locations under an operating lease agreement with a lease commencement date on September 1, 2021. The term of the lease is 60 months with a termination date of August 31, 2026. The lease calls for monthly payments of \$5,237, with an escalating payment schedule each year thereafter.

The Company also leases its Palm Beach County pharmacy locations under operating lease agreements expiring in March 2024.

The Company recognized lease costs associated with all leases as follows:

	<b>For the Years Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
Operating lease cost:		
Fixed rent expense	\$ 380,972	\$ 428,838
Finance lease cost:		
Amortization of right of use assets (included in depreciation expense)	33,344	30,432
Interest expense	6,482	9,748
<b>Total Lease Costs</b>	<b>\$ 420,798</b>	<b>\$ 469,018</b>

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Supplemental cash flow information related to leases was as follows:

	<b>For the Years Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 199,070	\$ 353,273
Financing cash flows from finance leases	60,807	48,247
<b>Total cash paid for lease liabilities</b>	<b>\$ 259,877</b>	<b>\$ 401,520</b>

Supplemental balance sheet information related to leases was as follows:

	<b>December 31,</b>	<b>December 31,</b>
	<b>2021</b>	<b>2020</b>
Operating leases:		
Operating lease right-of-use assets, net	\$ 595,790	\$ 315,868
Operating lease liabilities:		
Current portion	149,744	112,210
Long-term portion	469,665	228,772
Finance leases:		
Finance lease right-of-use assets, net	87,156	120,500
Finance lease liabilities:		
Current portion	33,976	85,765
Long-term portion	57,814	91,791

Maturities of lease liabilities were as follows:

<b>Year Ending December 31,:</b>	<b>Finance Lease</b>	<b>Operating Lease</b>	<b>Total Future Lease Commitments</b>
2022	\$ 37,073	\$ 166,459	\$ 203,532
2023	35,662	181,787	217,449
2024	20,142	144,583	164,725
2025	5,035	134,933	139,968
2026	-	53,459	53,459
Total lease payments to be paid	97,912	681,220	779,133
Less: Future interest expense	(6,122)	(61,812)	(67,934)
Lease liabilities	91,790	619,409	711,199
Less: current maturities	(33,976)	(149,744)	(183,720)
Long-term portion of lease liabilities	<b>\$ 57,814</b>	<b>\$ 469,665</b>	<b>\$ 527,479</b>

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**Note 11. Stockholders' Equity (Deficit)**

**Preferred Stock**

The Series A preferred stock is a non-dividend producing instrument that ranks superior to the Company's common stock. Each one (1) share of the Series A Preferred Stock shall have voting rights equal to (x) 0.019607 *multiplied by* the total issued and outstanding common stock and Preferred Stock eligible to vote at the time of the respective vote (the "**Numerator**"), *divided by* (y) 0.49, *minus* (z) the Numerator.

With respect to all matters upon which stockholders are entitled to vote or to which shareholders are entitled to give consent, the holders of the outstanding shares of Series A Preferred Stock shall vote together with the holders of common stock without regard to class, except as to those matters on which separate class voting is required by applicable law or the Certificate of Incorporation or By-laws.

On July 11, 2014, the board of directors approved the issuance of 51 shares of the Company's Series A Preferred Stock to a certain employee of the Company, which is equal to 50.99% of the total voting power of all issued and outstanding voting capital of the Company in satisfaction of \$20,000 in past due debt. These issued shares of preferred stock are outstanding as of December 31, 2021 and 2020. On January 7, 2021, the preferred shares were transferred to a trust whose beneficiary is related to the employee.

**Note 12. Commitments and Contingencies**

**Legal Matters**

The Company is subject to claims and lawsuits that arise primarily in the ordinary course of business. In the opinion of management, the disposition or ultimate resolution of currently known claims and lawsuits will not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

**Note 13. Related Party Transactions**

During the years ended December 31, 2021, and 2020, the Company had a consulting arrangement with Spark Financial Consulting ("Spark"), which is a consulting company owned by an employee and beneficial shareholder of the Company. Spark provides business development services including but not limited to recruiting, targeting and evaluation of potential mergers and acquisitions, finding third party contractors and assisting with related negotiations in exchange for a monthly fee of \$16,000 in 2021 and 2020. Additionally, Spark may be entitled to additional fees for additional consulting services. During the years ended December 31, 2021 and 2020, the Company paid Spark \$118,769 and 224,400, respectively. The agreement was terminated during the third quarter of 2021.

The Company has an employment agreement (the "Agreement") with a certain pharmacist, Head of the Compounding Department, who is the first paternal cousin to the beneficial shareholder and employee of the Company. In consideration for duties performed including but not limited to marketing, patient consultation, formulary development, patient and physician education, training, recruitment, sales management, as well as pharmacist responsibilities, the Company agreed to provide monthly compensation of \$15,000 or \$10,000 per month plus 5% commission on monthly gross profits generated by the Compounding Department, whichever is greater. During the years ended December 31, 2021 and 2020, payments to the pharmacist were \$63,495 and \$144,000, respectively. The agreement was terminated during the third quarter of 2021.

**Note 14. Retirement Plan**

The Company sponsors a 401(k) retirement plan ("the Plan") covering qualified employees of PharmCo 901, PharmCo 1002 and FPRX, as defined. Employees who have been employed more than one year are eligible to participate in the Plan. Through March 31, 2021, the Company matched the employee's contribution up to a maximum of 3% of the eligible employee's compensation. The Company contributed approximately \$2,200 and \$19,500 in matching contributions for the years ended December 31, 2021 and 2020, respectively.