

PROGRESSIVE CARE, INC.

State of Incorporation: Delaware

901 N. Miami Beach Blvd., Ste. 1-2 North Miami Beach, FL 33162 (305) 760-2053 www.progressivecareus.com

SIC Code: 5912

ANNUAL REPORT For Fiscal Year Ended December 31, 2017 (the "Reporting Period")

The number of shares outstanding of our common stock, par value \$0.0001 per share ("common stock"), is 352,315,147 shares as of December 31, 2017.

The number of shares outstanding of our Common Stock was 344,107,607 shares as of December 31, 2016.

Indicate by check mark whether the company is a shell company (as defined in Rule 405 of the Securities Act of 1933 and Rule 12b-2 of the Exchange Act of 1934):

Yes: 🗌 No:X

Indicate by check mark whether the company's shell status has changed since the previous reporting period:

Yes: 🗌 No:X

Indicate by check mark whether a change in control of the company has occurred over this reporting period:

Yes: 🗌 No:X

For more information: www.OTCQB.com Ticker: RXMD or www.progressivecareus.com

Disclosure Regarding Forward-Looking Statements

Any reference to "Progressive Care" (which also may be referred to as the "Company", "we", "us" or "our") means Progressive Care, Inc. and its wholly owned subsidiaries, PharmCo, LLC and Smart Medical Alliance, Inc. You should read the following discussion of our consolidated financial condition and consolidated results of operations together with the audited consolidated financial statements and notes to the financial statements included elsewhere in this Annual Report.

This Annual Report and certain other communications made by us contain "forward-looking statements." Forward-looking statements include, but are not limited to, statements about our financial position, business strategy, competitive position, potential growth opportunities, future operating performance, effects of competition, the effects of future legislation or regulations and plans and objectives of our management for future operations. Any statement made herein that is not a statement of historical fact should be considered a forward-looking statement. We have based our forward-looking statements on our management's beliefs and assumptions based on information available to our management at the time the statements are made. Use of the words "may," "should," "continue," "plan," "potential," "anticipate," "believe," "estimate," "expect," "intend," "could," "project," "predict" or variations of such words and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the applicable cautionary statements.

These forward-looking statements rely on assumptions, estimates and predictions that could be inaccurate and that are subject to risks and uncertainties that could cause actual results to differ materially from expected results. Forward-looking statements speak only as of the date of this Annual Report. Except as required by applicable law, we undertake no obligation to publicly update or revise any forward-looking statements, whether because of new information, future events or otherwise.

Available Information

The Company's common stock is currently quoted on the OTCQB under the trading symbol "RXMD." As part of the OTCQB listing requirements, the Company is required to prepare and post material news, quarterly financial reports and annual audited financial reports on the OTCQB's website. This annual report also summarizes various documents and other information. These summaries are qualified in their entirety by reference to the documents and information to which they relate.

TABLE OF CONTENTS

| PART A – General Company Information | Page |
|---|------|
| Item 1. The Exact Name of the Issuer and its Predecessor | 4 |
| Item 2. The Address of the Issuer's Principal Executive Offices | 4 |
| Item 3. The Jurisdiction and Date of the Issuer's Incorporation or Organization | 4 |
| PART B – Share Structure | |
| Item 4. The Exact Title and Class of Securities Outstanding | 4 |
| Item 5. Par or Stated Value and Description of the Security | 4 |
| Item 6. The Number of Shares or Total Amount of the Securities Outstanding for Each Class of Securities Authorized | 5 |
| Item 7. The Name and Address of the Transfer Agent | 6 |
| PART C – Business Information | |
| Item 8. The Nature of the Issuer's Business | 6 |
| Item 9. The Nature of Products or Services Offered | 7 |
| Item 10. The Nature and Extent of the Issuer's Facilities | 23 |
| PART D – Management Structure and Financial Information | |
| Item 11. The Name of the Chief Executive Officer, Members of the Board of Directors, as well as Control Persons | 24 |
| Item 12. Financial Information for the Issuer's Most Recent Fiscal Period | 25 |
| Item 13. Similar Financial Information for Such Part of the Two Preceding Fiscal Years as the Issuer or its Predecessor Has Been in Existence. | 25 |
| Item 14. Beneficial Owners | 25 |
| Item 15. The Name, Address, Telephone Number, and Email Address of Each of the Advisors to the Issuer on Matters Relating to Operations, Business Development and Disclosure | 26 |
| Item 16. Management's Discussion and Analysis or Plan of Operation | 26 |
| PART E – Issuance History | |
| Item 17. List of Securities Offerings and Shares Issued for Services in the Past Two Years | 32 |
| PART F - Exhibits | |
| Item 18. Material Contracts | 33 |
| Item 19. Articles of Incorporation and Bylaws | 33 |
| Item 20. Purchases of Equity Securities by the Issuer and Affiliated Purchasers | 33 |
| Item 21. Issuer's Certifications | 34 |

PART A - GENERAL COMPANY INFORMATION

Item 1. The Exact Name of the Issuer and its Predecessor (if any)

Exact name of the issuer: Progressive Care, Inc.

Exact names of predecessor entities in the past five years and dates of name changes: N/A

Item 2. The Address of the Issuer's Principal Executive Offices

| Principal Executive Offices: | 901 N. Miami Beach Blvd., Ste. 1-2 North Miami Beach, FL 33162 |
|------------------------------|---|
| | Telephone: (305) 760-2053 |
| | Facsimile: (786) 657-2904 |
| | Website: www.progressivecareus.com |
| | |
| | |

Investor Relations Officer:

Armen Karapetyan, Senior Adviser, Business Development 901 N. Miami Beach Blvd., Ste. 1-2 North Miami Beach, FL 33162 Telephone: (305) 760-2053 Email Address: investors@progressivecareus.com

Item 3. The Jurisdiction and Date of the Issuer's Incorporation or Organization

Progressive Care was incorporated in Delaware in 2006 and is currently active and in good standing with the State of Delaware.

PART B – SHARE STRUCTURE

Item 4. The Exact Title and Class of Securities Outstanding

Progressive Care has two classes of outstanding stock:

Title: Common Stock Class 1, Par Value \$0.0001 CUSIP: 60741C101 OTC Trading Symbol: RXMD

Title: Series A Preferred Stock, Par Value \$0.001 CUSIP: <u>N/A</u> OTC Trading Symbol: <u>N/A</u>

Item 5. Par or Stated Value and Description of the Security

The Company's outstanding securities consist of shares of common stock, par value \$0.0001 per share, and shares of Series A Preferred Stock, par value \$0.001 per share. The Company's Certificate of Incorporation (the "Certificate of Incorporation") authorizes 500,000,000 shares of common stock and 51 shares of Series A Preferred Stock.

The holders of common stock are entitled to one vote per share on all matters submitted to a vote of the stockholders. Holders of common stock do not have cumulative voting rights. The holders of common stock are entitled to dividends if declared by the Board of Directors. There are no redemption or sinking fund provisions applicable to the common stock, and holders of common stock are not entitled to any preemptive rights with respect to additional issuances of common stock by the Company.

On July 3, 2014, the Company's shareholders and board of directors authorized the creation of 51 shares of Series A Super-Voting Preferred Stock at par value of \$0.001 per share. The series is a non-dividend producing instrument that ranks superior to the Company's common stock.

Each one (1) share of the Series A Preferred Stock shall have voting rights equal to (x) 0.019607 multiplied by the total issued and outstanding Common Stock and Preferred Stock eligible to vote at the time of the respective vote (the "Numerator"), divided by (y) 0.49, minus (z) the Numerator.

With respect to all matters upon which stockholders are entitled to vote or to which stockholders are entitled to give consent, the holders of the outstanding shares of Series A Preferred Stock shall vote together with the holders of Common Stock without regard to class, except as to those matters on which separate class voting is required by applicable law or the Certificate of Incorporation or By-laws.

On July 11, 2014, the board of directors approved the issuance of 51 shares of the Company's Series A Preferred Stock to a certain employee of the Company, which is equal to 50.99% of the total voting power of all issued and outstanding voting capital of the Company in satisfaction of \$20,000 in past due debt. These issued shares of preferred stock are outstanding as of December 31, 2017 and 2016. As of December 31, 2017 and 2016, the individual is employed by the Company.

Item 6. The Number of Shares or Total Amount of the Securities Outstanding for Each Class of Securities Authorized

The following table sets forth the number of shares outstanding for each class of securities authorized as of the dates set forth below:

| As of December 31, 2017 | | | | | | | |
|-------------------------|-------------|--------------|----------------|--------------|--------------|--|--|
| | | | | | | | |
| | | | Freely | Total | Total | | |
| | Number of | Number of | Tradable | Number of | Number of | | |
| | Shares | Shares | Shares | Beneficial | Stockholders | | |
| Class | Authorized | Outstanding | (Public Float) | Stockholders | of Record | | |
| Common Stock | 500,000,000 | 352,315,147* | 317,774,168 | 1,785 | 185 | | |
| Preferred Stock | 51 | 51 | - | 1 | 1 | | |
| As of December | 31, 2016 | | | | | | |
| | | | | | | | |
| | | | Freely | Total | Total | | |
| | Number of | Number of | Tradable | Number of | Number of | | |
| | Shares | Shares | Shares | Beneficial | Stockholders | | |
| Class | Authorized | Outstanding | (Public Float) | Stockholders | of Record | | |
| Common Stock | 500,000,000 | 344,107,607* | 306,470,784 | 1,600 | 185 | | |
| Preferred Stock | 51 | 51 | - | 1 | 1 | | |
| | | | | | | | |

| As of December 31, 2015 | | | | | | | |
|-------------------------|-------------|--------------|----------------|---------------|--------------|--|--|
| | | | | | | | |
| | | | Freely | | Total | | |
| | Number of | Number of | Tradable | Total Number | Number of | | |
| | Shares | Shares | Shares (Public | of Beneficial | Stockholders | | |
| Class | Authorized | Outstanding | Float) | Stockholders | of Record | | |
| Common Stock | 500,000,000 | 352,043,045* | 291,408,284 | 1,600 | 194 | | |
| Preferred Stock | 51 | 51 | - | 1 | 1 | | |
| | | | | | | | |

*This amount is net of 1,718,000 shares of common stock, which is the number of shares beneficially owned by Progressive Care through PharmCo, LLC. Total number of shares of common stock issued and outstanding per the transfer agent is 414,084,140 as of March 21, 2018.

Item 7. The Name and Address of the Transfer Agent

Transfer Agent: ClearTrust, LLC 16540 Pointe Village Dr., Suite 210 Lutz, FL 33558 Telephone: (813) 235-4490

ClearTrust, LLC is currently registered under the Securities Exchange Act of 1934, as amended, and is an authorized transfer agent subject to regulation by the SEC.

PART C – BUSINESS INFORMATION

Item 8. The Nature of the Issuer's Business

Progressive Care, Inc., through its wholly-owned subsidiaries, PharmCo, LLC ("PharmCo") and Smart Medical Alliance, Inc. ("Smart Medical Alliance") (collectively, "the Company"), is a South Florida health services organization and provider of prescription pharmaceuticals specializing in health practice risk management, compounded medications, the sale of anti-retroviral medications and related medication therapy management, and the supply of prescription medications to long term care facilities. The Company is focused on developing the PharmCo brand and addingbusiness elements that cater to specific under-served markets and demographics. This effort includes community and networkbased marketing strategies, the introduction of new locations, acquisitions and the strategic collaboration(s) with community, government and charitable organizations.

PharmCo currently delivers prescriptions to South Florida's diverse population as its customers reside in Miami-Dade, Broward, and Palm Beach Counties. PharmCo currently ships compounded medications to Florida, New York, and Texas residents. PharmCo is currently licensed to conduct business in the following states: Arizona, Colorado, Connecticut, Florida, Georgia, Illinois, Massachusetts, Nevada, New Jersey, New York, Pennsylvania, Texas, and Utah. The Company is located in the city of North Miami Beach, Florida. The Company currently offers services in a variety of languages, including English, Spanish, French, Creole, Portuguese, and Russian.

Progressive Care, Inc. was formed in 2006 as a Delaware corporation. Our fiscal year end is December 31 of each year. The Company's common stock trades on the OTCQB U.S. tier under the symbol "RXMD." Trading in the common shares

of the Company commenced on March 16, 2010 and OTC QB Markets, Inc. provides quotes and other information at www.otcmarkets.com. The Company has not been in bankruptcy, receivership, or any similar proceeding.

Progressive Care's primary SIC code is 5912 (drugstores and proprietary stores). Progressive Care, Inc. has never been a "shell company" as defined under the Securities Act of 1933, as amended.

Employees

The Company currently employs 63 persons.

Legal Proceedings

We are currently not involved in any other litigation that we believe could have a material adverse effect on our financial condition or results of operations. There is no action, suit, proceeding, inquiry or investigation before or by any court, public board, government agency, self-regulatory organization or body pending or, to the knowledge of the executive officers of our company or any of our subsidiaries, threatened against or affecting our company, our common stock, any of our subsidiaries or of our companies or our subsidiaries' officers or directors in their capacities as such, in which an adverse decision could have a material adverse effect.

Item 9. The Nature of Products or Services Offered Products and Services

The information in Item 13 is incorporated herein by reference.

PharmCo, LLC

PharmCo provides prescription pharmaceuticals, specializing in health practice risk management, compounded medications, the sale of anti-retroviral medications and related medication therapy management, and the supply of prescription medications to long term care facilities. The Company also provides 340B services to community organizations, patient health risk reviews, free same-day delivery and serves as a case management access point.

As a specialty pharmacy catering to the needs of patients in need of anti-retroviral medications, and to increase the quality and credibility of the services we provide to these patients, the Company has a staff that is well trained in acute illnesses. Further, the Company provides confidential prescription packaging that suits the patient's needs and lifestyle.

Pharmco's compounding department specializes in formularies such as non-narcotic topical pain creams, wound care creams, scar gels and hormone replacement therapies. The company also offers EnovaRx, which are FDA approved manufactured pain creams that are readily available with a prescription. In addition to these medications, PharmCo prepares psoriasis creams, wellness vitamins, weight loss formulations and holistic capsules which are 100% Kosher and Halal certified. Compounded medications require strict compliance procedures and are highly labor intensive. As such, these medications can carry significantly higher gross margins than traditional mass manufactured prescriptions. The Company believes that diversifying into this area of the pharmaceutical industry will be greatly beneficial to both its short term financial position as well as its long-term viability in the market.

For its long-term care customers, PharmCo provides purchasing, repackaging and dispensing of both prescription and non-prescription pharmaceutical products. PharmCo utilizes a unit-of-dose packaging system as opposed to the traditional vials used for its retail customers. This method of distribution improves control and patient compliance with recommended drug therapy by increasing the timeliness and accuracy of medication dispensing. PharmCo also provides computerized maintenance of patient prescription histories, third party billing and consultant pharmacist services. Its consulting services consist primarily of evaluation of monthly patient drug therapy and monitoring the

institution's drug distribution system.

The Company has begun receiving revenue from its work in Medication Therapy Management (MTM). MTM involves review and adjustment of prescribed drug therapies to improve patient health outcomes. This process includes several activities such as performing patient assessments, creating medication treatment plans, monitoring the effectiveness of and adherence to prescribed therapies and delivering documentation of these services to the patient's physician to coordinate comprehensive care.

Smart Medical Alliance, Inc.

On September 1, 2016, Progressive Care opened Smart Medical Alliance Inc. ("Smart Medical") to assist healthcare providers with navigating the complex risk management environment of their insurance network contracts. Smart Medical provided management and support services to doctors and administrators under both capitated and fee-for-services insurance contracts. These services included billing & coding, data management and evaluation, compliance & adherence monitoring, recruiting, staffing, training, best practices and supervisory procedures. Smart Medical discontinued operations in the fourth quarter of 2017 as the Company was not successful in its sales and marketing efforts, and therefore revenues were not sufficient to meet operating costs.

Distribution Method of Products and Services

PharmCo sales and marketing efforts are focused primarily on patients with special pharmaceutical needs. Though there is great competition in this market and the landscape of the industry is complicated, the Company believes it can capitalize on providing for unmet needs within this market base. The Company is working with influential members of the community to reach out to this sensitive demographic through event sponsorship and participation, one-on-one meetings, and charitable outreach. Also, the Company has assembled an experienced and dedicated sales team to promote PharmCo's specialty services and establish a loyal customer base. The addition of contracts with healthcare payors like Medicare, Medicaid and other managed care organizations has become an integral component for sales success.

Competitive Business Conditions, Competitive Position and Methods of Competition

The Company competes with national and independent retail drug stores, supermarkets, convenience stores, mail order prescription providers, discount merchandisers, membership clubs, health clinics, provider dispensaries, and internet pharmacies. Competition is based on several factors including store location and convenience, customer service and satisfaction, product selection and variety, and price. The Company's competitive advantage lies in providing superior personalized service to the patients and facility operators, selectively adding labor saving and compliance enhancing technologies and carrying inventory to provide rapid delivery of all pharmaceutical needs.

We face substantial competition within the pharmaceutical healthcare services industry and in the past year have seen even more consolidation. We expect to see this trend continue in the coming year and it is uncertain what effect, if any, these consolidations will have on us or the industry. The industry also includes several large, well- capitalized companies with nationwide operations and capabilities in the specialty services and PBM services arenas, such as CVS Caremark, Express Scripts, Humana, Walgreens, MedImpact Healthcare Systems and many smaller organizations that typically operate on a local or regional basis. In the Specialty Pharmacy Services segment, we compete with several national and regional specialties pharmaceutical distribution companies that have substantial financial resources, and which also provide products and services to the chronically ill such as CVS Caremark, Express Scripts, Humana, and Walgreens.

Some of our Specialty Pharmacy Services competitors are under common control with, or are owned by, pharmaceutical wholesalers and distributors or retail pharmacy chains and may be better positioned with respect to the cost-effective distribution of pharmaceuticals. Some of our primary competitors, such as Omnicare and Walgreens, have a

substantially larger market share than our existing market share. Moreover, some of our competitors may have secured long-term supply or distribution arrangements for prescription pharmaceuticals necessary to treat certain chronic disease states on price terms substantially more favorable than the terms currently available to us. Because of such advantageous pricing, we may be less price competitive than some of these competitors with respect to certain pharmaceutical products. However, we do not believe that we compete strictly on the selling price of products or services in either business segment; rather, we offer customers the opportunity to receive high quality care.

Suppliers

We obtain pharmaceutical and other products from manufacturers. We maintained relationships with a primary supplier which accounted for 70% and 78% of pharmaceutical purchases in 2017 and 2016, respectively and several supplementary suppliers. The loss of a supplier could adversely affect our business if alternate sources of supply are unavailable. We believe that our relationships with our suppliers, overall, are good.

Dependence on One or Few Major Customers

The Company sells to numerous customers including various managed care organizations within both the private and public sectors. Certain healthcare payors account for more than ten percent or more of the Company's consolidated net sales in fiscal 2017 and 2016, the concentrations of which are presented under NOTE 3, "Billing Concentrations", to the accompanying consolidated financial statements. Medicare Part D and the State of Florida Medicaid public assistance program are major customers of the Company. However, both government programs function under several different healthcare payors, the concentration of which varies throughout the course of the year. The Company does depend on these health care payors and a loss of one or more would have a major impact on the business.

Patents and Trademarks

The Company does not currently own, either legally or beneficially, any patents or trademarks.

Need for Governmental Approval of Principal Products or Services

Government approval is necessary to open any new pharmacy or other health services location.

Government contracts

The Company fills prescriptions for Medicare Part D and the State of Florida Medicaid public assistance program. Both government programs function under several different healthcare payors, the concentration of which varies throughout the course of the year. However, the Company does rely on maintaining active contracts with government entities and a loss of one or more would have a major impact on our business.

Effect of Existing or Probable Governmental Regulation

As a participant in the healthcare industry, our operations and relationships are subject to Federal and state laws and regulations and enforcement by Federal and state governmental agencies. Various Federal and state laws and regulations govern the purchase, dispensing or distribution, and management of prescription drugs and related services we provide and may affect us. We believe that we are in substantial compliance with all legal requirements material to our operations.

We conduct ongoing educational programs to inform employees regarding compliance with relevant laws and regulations and maintain a formal reporting procedure to disclose possible violations of these laws and regulations to the Office of Inspector General ("OIG") of the U.S. Department of Health and Human Services.

<u>Professional Licensure</u>. Pharmacists, pharmacy technicians and certain other health care professionals employed by us are required to be individually licensed or certified under applicable state law. We perform criminal and other background checks on employees and are required under state licensure to ensure that our employees possess all necessary licenses and certifications. We believe that our employees comply in all material respects with applicable licensure laws.

State laws require that each pharmacy location be licensed as an in-state pharmacy to dispense pharmaceuticals in that state. State controlled substance laws require registration and compliance with state pharmacy licensure, registration or permit standards promulgated by the state's pharmacy licensing authority. Such standards often address the qualification of an applicant's personnel, the adequacy of its prescription fulfillment and inventory control practices and the adequacy of its facilities. In general, pharmacy licenses are renewed annually. We believe that our pharmacy's present and future locations comply with all state licensing laws applicable to these businesses. If our pharmacy location becomes subject to additional licensure requirements, are unable to maintain their required licenses or if states place burdensome restrictions or limitations on pharmacies, our ability to operate in the state would be limited, which could have an adverse impact on our business.

<u>Other Laws Affecting Pharmacy Operations</u>. We are subject to Federal and state statutes and regulations governing the operation of pharmacies, repackaging of drug products, wholesale distribution, dispensing of controlled substances, medical waste disposal, and clinical trials. Federal statutes and regulations govern the labeling, packaging, advertising and adulteration of prescription drugs and the dispensing of controlled substances. Federal controlled substance laws require us to register our pharmacy with the DEA and to comply with security, record keeping, inventory control and labeling standards to dispense controlled substances.

Food, Drug and Cosmetic Act. Certain provisions of the Federal Food, Drug and Cosmetic Act govern the handling and distribution of pharmaceutical products. This law exempts many pharmaceuticals and medical devices from federal labeling and packaging requirements if they are not adulterated or misbranded and are dispensed in accordance with, and pursuant to, a valid prescription. We believe that we comply in all material respects with all applicable requirements.

<u>Anti-Kickback Laws</u>. Subject to certain statutory and regulatory exceptions (including exceptions relating to certain managed care, discount, bona fide employment arrangements, group purchasing and personal services arrangements), the Federal "anti-kickback" law prohibits the knowing and willful offer or payment of any remuneration to induce the referral of an individual or the purchase, lease or order (or the arranging for or recommending of the purchase, lease or order) of healthcare items or services paid for in whole or in part by Medicare, Medicaid or other government-funded healthcare programs (including both traditional Medicaid fee-for-service programs as well as Medicaid managed care programs). Violation of the Federal anti-kickback statute could subject us to criminal and/or civil penalties including suspension or exclusion from Medicare and Medicaid programs and other government-funded healthcare programs. Several states also have enacted anti-kickback laws that sometimes apply not only to state-sponsored healthcare programs but also to items or services that are paid for by private insurance and self-pay patients. State anti-kickback laws can vary considerably in their applicability and scope and sometimes have fewer statutory and regulatory exceptions than federal law. Management carefully considers the importance of such anti-kickback laws when structuring our operations and believes that we are complying therewith.

The Federal anti-kickback law has been interpreted broadly by courts, the OIG and other administrative bodies. Because of the broad scope of those statutes, Federal regulations establish certain safe harbors from liability. Safe harbors exist for certain properly reported discounts received from vendors, certain investment interests held by a person or entity, and certain properly disclosed payments made by vendors to group purchasing organizations, as well as for other transactions or relationships. Nonetheless, a practice that does not fall within a safe harbor is not necessarily unlawful but may be subject to scrutiny and challenge. In the absence of an applicable exception or safe harbor, a violation of the statute may occur even if only one purpose of a payment arrangement is to induce patient referrals or purchases. Among the practices that have been identified by the OIG as potentially improper under the statute are certain "product conversion" or "switching" programs in which benefits are given by drug manufacturers to pharmacists or physicians for changing a prescription (or recommending or requesting such a change) from one drug to another. Anti-kickback laws have been cited as a partial basis, along with state consumer protection laws discussed below, for investigations and multi-state settlements relating to financial incentives provided by drug manufacturers to retail pharmacies about such programs.

<u>The Stark Laws</u>. The Federal self-referral law, commonly known as the "Stark Law", prohibits physicians from referring Medicare patients for "designated health services" (which include, among other things, outpatient prescription drugs, durable medical equipment and supplies and home health services) to an entity with which the physician, or an immediate family member of the physician, has a direct or indirect financial relationship, unless the financial relationship is structured to meet an applicable exception. Possible penalties for violation of the Stark Law include denial of payment, refund of amounts collected in violation of the statute, civil monetary penalties and program exclusion. Management carefully considers the Stark Law and its accompanying regulations in structuring our relationships with physicians and believes that we are complying therewith.

<u>State Self-Referral Laws</u>. We are subject to state statutes and regulations that prohibit payments for the referral of patients and referrals by physicians to healthcare providers with whom the physicians have a financial relationship. Some state statutes and regulations apply to services reimbursed by governmental as well as private payors. Violation of these laws may result in prohibition of payment for services rendered, loss of pharmacy or health provider licenses, fines and criminal penalties. The laws and exceptions or safe harbors may vary from the Federal Stark Law and vary significantly from state to state. Certain of these state statutes mirror the Federal Stark Law while others may be more restrictive. The laws are often vague, and in many cases, have not been widely interpreted by courts or regulatory agencies; however, we believe we are following such laws.

Statutes Prohibiting False Claims and Fraudulent Billing Activities. A range of Federal civil and criminal laws targetfalse claims and fraudulent billing activities. One of the most significant is the Federal False Claims Act (the "False Claims Act"), which imposes civil penalties for knowingly making or causing to be made false claims to secure a reimbursement from government-sponsored programs, such as Medicare and Medicaid. Investigations or actions commenced under the False Claims Act may be brought either by the government or by private individuals on behalf of the government, through a "whistleblower" or "qui tam" action. The False Claims Act authorizes the payment of a portion of any recovery to the individual bringing suit. Such actions are initially required to be filed under seal pending their review by the Department of Justice. If the government intervenes in the lawsuit and prevails, the whistleblower (or plaintiff filing the initial complaint) may share with the Federal government in any settlement or judgment. If the government does not intervene in the lawsuit, the whistleblower plaintiff may pursue the action independently. The False Claims Act generally provides for the imposition of civil penalties and for treble damages, resulting in the possibility of substantial financial penalties for small billing errors that are replicated in many claims, as each individual claim could be deemed to be a separate violation of the False Claims Act.

Some states also have enacted statutes like the False Claims Act which may include criminal penalties, substantial fines, and treble damages. In recent years, Federal and state governments have launched several initiatives aimed at uncovering practices that violate false claims or fraudulent billing laws. Under Section 1909 of the Social Security Act, if a state false claim act meets certain requirements as determined by the OIG in consultation with the U.S. Attorney General, the state is entitled to an increase of ten percentage points in the state medical assistance percentage with respect to any amounts recovered under a state action brought under such a law. Some of the larger states in terms of population that have had the OIG review such laws include: California, Florida, Illinois, Indiana, Massachusetts, Michigan, Nevada, Tennessee and Texas. We operate in one of these states and submit claims for Medicaid reimbursement to the respective state Medicaid agency. This legislation has led to increased auditing activities by state healthcare regulators. As such, we have been the subject of an increased number of audits. While we believe that we are following Medicaid and Medicare billing rules and requirements, there can be no assurance that regulators would agree with the methodology employed by us in billing for our products and services and a material disagreement between us and these governmental agencies on the way we provide products or services could have a

material adverse effect on our business and operations, our financial position and our results of operations.

The False Claims Act also has been used by the Federal government and private whistleblowers to bringenforcement actions under so-called "fraud and abuse" laws like the Federal anti-kickback statute and the Stark Law. Such actions are not based on a contention that an entity has submitted claims that are facially invalid. Instead, such actions are based on the theory that when an entity submits a claim, it either expressly or impliedly certifies that it has provided the underlying services in compliance with applicable laws, and therefore that services provided and billed for during an anti-kickback statute or Stark Law violation result in false claims, even if such claims are billed accurately for appropriate and medically necessary services. The availability of the False Claims Act to enforce alleged fraud and abuse violations has increased the potential for such actions to be brought, and which often are costly and time-consuming to defend.

<u>Confidentiality, Privacy and HIPAA.</u> Most of our activities involve the receipt, use and disclosure of confidential medical, pharmacy or other health-related information concerning individual members, including the disclosure of the confidential information to the member's health benefit plan.

On April 14, 2003, the final regulations issued by United States Department of Health and Human Services ("HHS"), regarding the privacy of individually identifiable health information (the "Privacy Regulations") pursuant to the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") took effect. The Privacy Regulations are designed to protect the medical information of a healthcare patient or health plan enrollee that could be used to identify the individual.

The requirements imposed by the Privacy Regulations, the Transactions Standards, and the Security Standards are extensive and can require substantial cost and effort to assess and implement. We have taken and will continue to take steps that we believe are reasonable to ensure that our policies and procedures are following the Privacy Regulations, the Transactions Standards and the Security Standards. The requirements imposed by HIPAA have increased our burden and costs of regulatory compliance, altered our reporting to Plan Sponsors and reduced the amount of information we can use or disclose if members do not authorize such uses or disclosures.

The healthcare industry is one of the fastest growing industries. In the United States, the provision of healthcare services of any kind is highly competitive. The Company's ability to recruit qualified personnel, attract new institutional and retail clients, expand the reach of its pharmacy operations relies on its ability to quickly adapt to changing societal attitudes, market pressure and government regulation. The Company's business model incorporates leveraging current revenue streams towards aggressive growth strategies.

Estimate of the Amount Spent on Research and Development

Research and development expenses were \$0 for each of the years 2017 and 2016.

Costs and effects of environmental compliance

The costs of environmental compliance for the Company are minimal. The Company engages recycling companies for the disposal of all paper products and standard recyclable materials amounting to approximately \$1,100 per month.

RISKS RELATING TO OUR BUSINESS

Our business is subject to various industry, economic, regulatory and other risks and uncertainties. In addition to the other information in this report and our other filings with the SEC and OTC Markets, you should carefully consider the risks described below, which could materially and adversely affect our business, financial condition and results of operations. *The following risk factors are not an exhaustive list of the risks associated with our business.* Our business operations could also be affected by additional factors that are not presently known to us or that we currently

consider to be immaterial to our operations.

We have a history of losses and may not be able to sustain profitability.

We may incur operating losses in the foreseeable future. For the years ended December 31, 2017 and December 31, 2016 we had net sales from continuing operations of \$20,110,742 and \$18,294,837, respectively. For the years ended December 31, 2017 and 2016, we had net income from continuing operations of \$139,710 and \$250,389, respectively. Our ability to maintain profitability depends on our ability to have successful operations and generate and sustain sales, while maintaining reasonable expense levels.

We derive a significant portion of our sales from prescription drug sales reimbursed by pharmacy benefit management companies.

We derive a significant portion of our sales from prescription drug sales reimbursed through prescription drugplans administered by pharmacy benefit management ("PBM") companies. PBM companies typically administer multiple prescription drug plans that expire at various times and provide for varying reimbursement rates. There can be no assurance that we will continue to participate in any pharmacy benefit manager network in any future time. If our participation in the prescription drug programs administered by one or more of the large PBM companies is restricted or terminated, we expect that our sales would be adversely affected, at least in the short-term. If we are unable to replace any such lost sales, either through an increase in other sales or through a resumption of participation in those plans, our operating results may be materially adversely affected. When we exit a pharmacy provider network and later resume network participation, there can be no assurance that we will achieve any level of business on any pace, or that all clients of the PBM sponsor of the network will choose to include us again in their pharmacy network initially or at all. In addition, in such circumstances we may incur increased marketing and other costs about initiatives to regain former patients and attract new patients covered by in-network plans.

Efforts to reduce reimbursement levels and alter health care financing practices could adversely affect our businesses.

The continued efforts of health maintenance organizations, managed care organizations, other companies, government entities, and other third-party payors to reduce prescription drug costs and pharmacy reimbursement rates may impact our profitability. Increased utilization of generic pharmaceuticals (which normally yield a higher gross profit rate than equivalent brand-named drugs), has resulted in pressure to decrease reimbursement payments to retail and mail order pharmacies for generic drugs, causing a reduction in the generic profit rate.

Direct and Indirect Remuneration ("DIR") Fees applied significant downward pressure on the Company's profitability. DIR Fees are PBM clawbacks of reimbursements based on factors that vary from plan to plan. These fees lack transparency and are extremely difficult to predict and accrue. DIR, fees are sometimes retroactively "clawed back" by the PBMs with little or no warning at the end of a quarter, which has a significant downward effect on the Company's gross margins

In addition, during the past several years, the U.S. health care industry has been subject to an increase in governmental regulation at both the federal and state levels. Efforts to control health care costs, including prescription drug costs, are underway at the federal and state government levels. Changing political, economic and regulatory influences may affect health care financing and reimbursement practices. If the current health care financing and reimbursement system changes significantly, the combined company's business, financial position and results of operations could be materially adversely affected.

The frequency and rate of the introduction of new prescription drugs as well as generic alternatives to brand name prescription products.

The profitability of retail pharmacy businesses is dependent upon the utilization of prescription drug products. Utilization trends are affected by the introduction of new and successful prescription pharmaceuticals as well as lower priced generic alternatives to existing brand name products. Accordingly, a slowdown in the introduction of new and successful prescription pharmaceuticals and/or generic alternatives (the sale of which normally yield higher gross profit margins than brand name equivalents) could adversely affect our business, financial position and results of operations.

Declining gross margins in the PBM industry.

The PBM industry has been experiencing margin pressure because of competitive pressures and increased client demands for lower prices, enhanced service offerings and/or higher service levels. In that regard, our Company maintains contractual relationships with generic pharmaceutical distributors that provide for purchase discounts and/or rebates on drugs. Manufacturer rebates often depend on a variety of criteria and cannot be relied upon for greater margins. Competitive pressures in the industry may cause us to share with clients a larger portion of rebates and/or discounts received. Changes in existing federal or state laws or regulations or the adoption of new laws or regulations relating to patent term extensions, purchase discount and rebate arrangements with pharmaceutical suppliers and manufacturers could also reduce the discounts or rebates we receive. Finally, Direct and Indirect Remuneration, or DIR, fees are sometimes retroactively "clawed back" by the PBMs with little or no warning at the end of a quarter, which has a significant downward effect on the Company's gross margins. Accordingly, margin pressure in the industry resulting from these trends could adversely affect our business, financial position and results of operations.

Uncertainty regarding the impact of Medicare Part D may adversely affect our business, financial position and our results of operations.

Since its inception in 2006, the Medicare Drug Benefit has resulted in increased utilization and decreased pharmacy gross margin rates as higher margin business, such as cash and state Medicaid customers, migrated to Medicare Part D coverage. Further, because of the Medicare Drug Benefit, our PBM clients could decide to discontinue providing prescription drug benefits to their Medicare-eligible members. To the extent this occurs, the adverse effects of the Medicare Drug Benefit may outweigh any opportunities for new business generated by the new benefit. In addition, if the cost and complexity of the Medicare Drug Benefit exceed management's expectations or prevent effective program implementation or administration; if changes to the regulations regarding how drug costs are reported for Medicare Drug Benefit and retiree drug subsidy purposes are implemented in a manner that impacts the profitability of our Medicare Part D business; if the government alters Medicare Drug Benefit or for other reasons; if we fail to design and maintain programs that are attractive to Medicare participants; or if we are not successful in retaining enrollees, or winning contract renewals or new contracts under the Medicare Drug Benefit's competitive bidding process, our Medicare Part D services and the ability to expand our Medicare Part D services could be materially and adversely affected, and our business, financial position and results of operations may be adverselyaffected.

Changes in industry pricing benchmarks could adversely affect our business, financial position and results of operations.

Contracts in the prescription drug industry generally use certain published benchmarks to establish pricing for prescription drugs. These benchmarks include average wholesale price ("AWP"), average sales price ("ASP") and wholesale acquisition cost ("WAC").

Recent events, including the FDB and Medi-Span settlements, have raised uncertainties as to whether payors, pharmacy providers, PBMs and others in the prescription drug industry will continue to utilize AWP as it has previously been calculated or whether other pricing benchmarks will be adopted for establishing prices within the industry.

Changes in reporting of AWP, or in the basis for calculating reimbursement proposed by the Federal government and certain states, and other legislative or regulatory adjustments that may be made regarding the reimbursement of payments for drugs by Medicaid and Medicare, could impact our pricing to customers and other payors and could impact our ability to negotiate rebates and/or discounts with manufacturers, wholesalers, PBMs or retail pharmacies. In some circumstances, such changes could also impact the reimbursement that we receive from Medicare or Medicaid programs for drugs covered by such programs and from MCOs that contract with government health programs to provide prescription drug benefits. In addition, it is possible that payors, pharmacy providers and PBMs will begin to evaluate other pricing benchmarks as the basis for contracting for prescription drugs and PBM services in the future, and the effect of this development on the business of the Company cannot be predicted at this time.

The industries in which we operate are extremely competitive and competition could adversely affect our business, financial position and results of operations.

We operate in a highly competitive environment. As a pharmacy retailer, we compete with other drugstore chains, supermarkets, discount retailers, membership clubs, Internet companies and retail health clinics, as well as othermail order pharmacies. In that regard, many pharmacy benefit plans have implemented plan designs that mandate or provide incentives to fill maintenance medications through mail order pharmacies. To the extent this trend continues, our retail pharmacy business could be adversely affected. In addition, some of these competitors may offer services and pricing terms that we may not be willing or able to offer. Competition may also come from other sources in the future. Thus, competition could have an adverse effect on our business, financial position and results of operations.

Competitors in the PBM industry include large national PBM companies, such as Medco Health Solutions, Inc. and Express Scripts, Inc., as well as many local or regional PBMs. In addition, there are several large health insurers and managed care plans (e.g., United Healthcare, Wellpoint, Aetna, CIGNA) and retail pharmacies (e.g., Walgreens & CVS) which have their own PBM capabilities as well as several other national and regional companies that provide some or all the same services. Some of these competitors may offer services and pricing terms that we may not be able to offer. In addition, competition may also come from other sources in the future. Thus, competition could have an adverse effect on our business, financial position and results of operations.

Existing and new government legislative and regulatory action could adversely affect our business, financial position and results of operations.

The PBM business and retail drugstore business are subject to numerous federal, state and local laws and regulations. Changes in these regulations may require extensive system and operating changes that may be difficult to implement. Untimely compliance or noncompliance with applicable laws and regulations could adversely affect the continued operation of our business, including, but not limited to: imposition of civil or criminal penalties; suspension of payments from government programs; loss of required government certifications or approvals; loss of authorizations to participate in or exclusion from government reimbursement programs, such as the Medicare and Medicaid programs; or loss of licensure. The regulations to which we are subject include, but are not limited to: the laws and regulations; accounting standards; tax laws and regulations; laws and regulations relating to the protection of the environment and health and safety matters, including those governing exposure to, and the management and disposal of, hazardous substances; and regulations of the FDA, the U.S. Federal Trade Commission, the Drug Enforcement Administration, and the Consumer Product Safety Commission, as well as state regulatory authorities, governing the sale, advertisement and promotion of products that we sell. In that regard, our business, financial position and results of operations could be affected by one or more of the following:

- federal and state laws and regulations governing the purchase, distribution, management, dispensing and reimbursement of prescription drugs and related services, whether at retail or mail, and applicable licensing requirements;
- the effect of the expiration of patents covering brand name drugs and the introduction of generic products;

- the frequency and rate of approvals by the FDA of new brand named and generic drugs, or of over-the-counter status for brand name drugs;
- FDA regulation affecting the retail or PBM industry;
- rules and regulations issued pursuant to the HIPAA; and other federal and state laws affecting the use, disclosure and transmission of health information, such as state security breach laws and state laws limiting the use and disclosure of prescriber information;
- administration of the Medicare Drug Benefit, including legislative changes and/or CMS rulemaking and interpretation;
- government regulation of the development, administration, review and updating of formularies and druglists;
- state laws and regulations establishing or changing prompt payment requirements for payments to retail pharmacies;
- impact of network access (any willing provider) legislation on ability to manage pharmacy networks;
- managed care reform and plan design legislation;
- insurance licensing and other insurance regulatory requirements applicable to offering Prescription Drug Providers ("PDP") about the Medicare Drug Benefit;
- direct regulation of pharmacies or PBMs by regulatory and quasi-regulatory bodies; and
- Federal government sequestration affecting Medicare Part B reimbursements.

Changes in the health care regulatory environment may adversely affect our business.

Future rulemaking could increase regulation of pharmacy services, result in changes to pharmacy reimbursement rates, and otherwise change the way we do business. We cannot predict the timing or impact of any future rulemaking, but any such rulemaking could have an adverse impact on our results of operations.

The sustainability of our current business model is also dependent on the availability, pricing and rules and regulations relating to the dispensing of controlled medications. Changes that affect any of these variables could greatly impact our current revenue streams as well as alter our business structure and future plans for growth and development.

Efforts to reform the U.S. health care system may adversely affect our financial performance.

Congress periodically considers proposals to reform the U.S. health care system. These proposals may increase government involvement in health care and regulation of PBM or pharmacy services, or otherwise change the way the combined company or its clients do business. Health plan sponsors may react to these proposals and the uncertainty surrounding them by reducing or delaying purchases of cost control mechanisms and related services that the combined company would provide. The Company cannot predict what effect, if any, these proposals may have on its retail and pharmacy services businesses. Other legislative or market-driven changes in the health care system that the Company cannot anticipate could also materially adversely affect the Company's consolidated results of operations, consolidated financial position and/or consolidated cash flow from operations.

Passed in 2010, the Affordable Care Act ("ACA") enacted a number of significant health care reforms However, there is a significant degree of uncertainty associated with the current state of active healthcare legislation such that the Company cannot adequately predict how future incarnations of healthcare reform will impact the business.

If we are found to be in violation of Medicaid and Medicare reimbursement regulations, we could become subject to retroactive adjustments and recoupment, or exclusion from the Medicaid, Medicare programs, and PBM networks.

As a Medicaid and Medicare provider, we are subject to retroactive adjustments due to prior-year audits, reviews and investigations, government fraud and abuse initiatives, and other similar actions. Federal regulations provide for withholding payments to recoup amounts payable under the programs and, in certain circumstances, allow for

exclusion from Medicaid and Medicare. While we believe we are in material compliance with applicable Medicaid and Medicare reimbursement regulations, there can be no assurance that we, pursuant to such audits, reviews, investigations, or other proceedings, will be found to be complying in all respects with such reimbursement regulations. A determination that we are in violation of any such reimbursement regulations could result in retroactive adjustments and recoupment of payments and have a material adverse effect on our consolidated financial condition and consolidated results of operations. As a Medicaid and Medicare provider, we are also subject to routine, unscheduled audits that could have a material adverse impact on our results of operations. Should an audit result in a negative finding, and we can offer no assurance that future Medicaid and Medicare audits will not result in a negative finding, we may be subject to exclusions from Medicaid, Medicare, and other PBM networks.

Our industry is subject to extensive government regulation, and noncompliance by us or our suppliers could harm our business.

The repackaging, marketing, sale, and purchase of medications are extensively regulated by federal and state governments. As a provider of pharmacy services, our operations are subject to complex and evolving federal and state laws and regulations enforced by federal and state governmental agencies, including, but not limited to, the federal Controlled Substances Act, the False Claims Act, federal and state Anti-Kickback laws, HIPAA, the Stark Law, the federal Civil Monetary Penalty Law, the PDMA, the Food, Drug and Cosmetic Act and various other state pharmacy laws and regulations. In addition, many of the HIV/AIDS medications that we sell receive greater attention from law enforcement officials than those medications that are most often dispensed by traditional pharmacies due to the high cost of HIV/AIDS medications and the potential for illegal use. If we fail to, or are accused of failing to, comply with applicable laws and regulations, we could be subject to penalties that may include exclusion from the Medicare or Medicaid programs, fines, requirements to change our practices, and civil or criminal penalties, which could harm our business, financial condition, and results of operations. Any disqualification from participating in Medicare or the state Medicaid programs would significantly reduce our net sales and our ability to maintain profitability. Our business could also be harmed if the entities with which we contract or have business relationships, such as pharmaceutical manufacturers, distributors, physicians, clinics, or home health agencies are accused of violating laws or regulations.

While we believe we are operating our business in substantial compliance with existing legal requirements material to the operation of our business, there are significant uncertainties involving the application of many of these legal requirements to our business. Changes in interpretation or enforcement policies could subject our current practices to allegation of impropriety or illegality. The applicable regulatory framework is complex and evolving, and the laws are very broad in scope. Many of the laws remain open to interpretation and have not been addressed by substantive court decisions to clarify their meaning. We are also unable to predict what additional federal or state legislation or regulatory initiatives may be enacted in the future relating to our business or the healthcare industry in general, or what effect any such legislation or regulation might have on us. Further, we cannot provide any assurance that federal or state governments will not impose additional restrictions or adopt interpretations of existing laws that could increase our cost of compliance with such laws or reduce our ability to remain profitable.

Federal and state investigations and enforcement actions continue to focus on the healthcare industry, scrutinizing a wide range of items such as referral and billing practices, product discount arrangements, dissemination of confidential patient information, clinical drug research trials, pharmaceutical marketing programs, and gifts for patients. It is difficult to predict how any of the laws implicated in these investigations and enforcement actions may be interpreted to apply to our business. Any future investigation may cause publicity, regardless of the eventual result of the investigation, or its underlying merits, that would cause potential patients to avoid us, reducing our net sales and profits and causing our stock price to decline.

The health of the economy in general and in the markets we serve could adversely affect our business and our financial results. Our business is affected by the economy in general, including changes in consumer purchasing power, preferences and/or spending patterns. These changes could affect drug utilization trends as well as the financial health

and number of covered lives of our clients, resulting in an adverse effect on our business and financial results.

In that regard, the current economic recovery has resulted in strengthened drug utilization trends during 2016. It is possible that the state of the economy could change, and current trends could reverse in the future. A reversal of these trends will cause a decline in drug utilization and dampen demand for pharmaceutical drugs and durable medical equipment as well as consumer demand for sundry products sold in our retail store. If this were to occur, our business and financial results could be adversely affected. Further, interest rate fluctuations and changes in capital market conditions may affect our ability to obtain necessary financing on acceptable terms, our ability to secure suitable store locations under acceptable terms and our ability to execute sale or lease transactions under acceptable terms.

If the merchandise and services that we offer fail to meet customer needs, our sales may be affected.

Our success depends on our ability to offer a superior shopping experience, a quality assortment of available merchandise and superior customer service. We must identify, obtain supplies of, and offer to our customers, attractive, innovative and high-quality merchandise on a continuous basis. Our products and services must satisfy the needs and desires of our customers, whose preferences may change in the future. If we misjudge either the demand for products and services we sell or our customers' purchasing habits and tastes, we may be faced with excess inventories of some products and missed opportunities for products and services we chose not to offer. In addition, our sales may decline, or we may be required to sell the merchandise we have obtained at lower prices. This would have a negative effect on our business and results of operations.

Our ability to grow our business may be constrained by our inability to find suitable new store locations at acceptable prices.

Our ability to grow our business may be constrained if suitable new store locations cannot be identified with lease terms or purchase prices that are acceptable to us. We compete with other retailers and businesses for suitable locations for our stores. Local land use and other regulations applicable to the types of stores we desire to construct may impactour ability to find suitable locations and influence the cost of constructing our stores. The expiration of leases at existing store locations may adversely affect us if the renewal terms of those leases are unacceptable to us and we are forced to close or relocate stores. Further, changing local demographics at existing store locations may adversely affect revenue and profitability levels at those stores.

Our ability to grow our business may be constrained by our inability to obtain adequate permits and licensing for new locations.

Our ability to grow our business may be constrained if new locations are not permitted and licensed to conduct ordinary operations. Expansion initiatives can be delayed or even canceled due to a failure to acquire certain government agency approvals. Such delay or cancellation will have a negative impact on our business and results of operations.

Should a product liability issue, recall or personal injury issue arise, inadequate product or other liability insurance coverage or our inability to maintain such insurance may result in a material adverse effect on our business and financial condition. Products that we sell could become subject to contamination, product tampering, mislabeling, recall or other damage. In addition, errors in the dispensing and packaging of pharmaceuticals could lead to serious injury. Product liability or personal injury claims may be asserted against us with respect to any of the products or pharmaceuticals we sell or services we provide.

If we are not able to market our services effectively to clinics, their affiliated healthcare providers and prescription drug providers, we may not be able to grow our patient base as rapidly as we have anticipated.

Our success depends, in part, on our ability to develop and maintain relationships with clinics and their affiliated healthcare providers because each is an important patient referral source for our business. In addition, we also must

maintain and continue to establish relationships with Prescription Drug Providers ("PDPs") so we can continue to fill prescriptions for our dual eligible customers who receive prescription drug coverage under Medicare Part D. If we are unable to market our services effectively to these clinics, healthcare providers and PDPs, or if our existing relationships with clinics and providers are terminated, our ability to grow our patient base will be harmed, which could significantly reduce our net sales and our ability to maintain profitability. Additionally, Medicare Part D regulations that strictly limit our ability to market to our current and new patients may limit our ability to maintain and grow our current patient base.

If we fail to manage our growth or implement changes to our reporting systems effectively, our business could be harmed.

If we are unable to manage our growth effectively, we could incur losses. How we manage our growth will depend, among other things, on our ability to adapt our operational, financial and management controls, reporting systems and procedures to the demands of a larger business, including the demands of integrating our acquisitions. To manage the growth and increasing complexity of our business, we may make modifications to or replace computer and other reporting systems, including those that report on our financial results and on which we are substantially dependent. We may incur significant financial and resource costs because of any such modifications or replacements, and our business may be subject to transitional difficulties. The difficulties associated with any such implementation, and any failure or delay in the system implementation, could negatively affect our internal control over financial reporting and harm our business and results of operations. In addition, we may not be able to successfully hire, train and manage additional sales, marketing, customer support and pharmacists quickly enough to support our growth. To provide this support, we may need to open additional offices, which will result in additional burdens on our systems and resources and require additional capital expenditures.

Our success in identifying and integrating synergistic acquisitions may impact our business and our ability to have effective disclosure controls.

As part of our strategy, we continually evaluate acquisition opportunities. There can be no assurance that we will complete any future acquisitions or that such transactions, if completed, will be integrated successfully or will contribute favorably to our operations and financial condition. The integration of acquisitions includes ensuring that our disclosure controls and procedures and our internal control over financial reporting effectively apply to and address the operations of newly acquired businesses. We may be required to change our disclosure controls and procedures or our internal control over financial reporting, and we may also be required to remediate historic weaknesses or deficiencies at acquired businesses.

In addition, acquisitions may expose us to unknown or contingent liabilities of the acquired businesses, including liabilities for failure to comply with healthcare or reimbursement laws. While we try to negotiate indemnification provisions that we consider to be appropriate for the acquisitions, there can be no assurance that liabilities relating to the prior operations of acquired companies will not have a material adverse effect on our business, financial condition and results of operations. Furthermore, future acquisitions may result in dilutive issuances of equity securities, incurrence of additional debt, and amortization of expenses related to intangible assets, any of which could have a material adverse effect on our business, financial condition and results of operations.

A disruption in our telephone system or our computer system could harm our business.

We receive and take most prescription orders over the telephone and by facsimile. We also rely extensively upon our computer system to confirm payor information, patient eligibility and authorizations; to check on medication interactions and patient medication history; to facilitate filling and labeling prescriptions for delivery and billing; and to help with the collection of payments. Our success depends, in part, upon our ability to promptly fill and deliver complex prescription orders as well as on our ability to provide reimbursement management services for our patients and their healthcare providers. Any continuing disruption in our telephone, facsimile or computer systems could adversely affect

our ability to receive and process prescription orders, make deliveries on a timely basis and receive reimbursement from our payors. This could adversely affect our relations with the patients and healthcare providers we serve and potentially result in a partial reduction in orders from, or a complete loss of, these patients.

We may fail to retain or recruit necessary personnel, and we may be unable to secure the services of consultants.

As of December 31, 2017, we employed 63 persons. We have also engaged consultants to advise us on various aspects of our business. Our future performance will depend in part on our ability to successfully integrate newly hired executive officers into our management team and our ability to develop an effective working relationship among senior management.

RISKS RELATED TO THE SPECIALTY PHARMACY INDUSTRY

There is substantial competition in our industry, and we may not be able to compete successfully.

The specialty pharmacy industry is highly competitive and is continuing to become more competitive. All the medications, supplies and services that we provide are also available from our competitors. Our current and potential competitors may include:

- Other specialty pharmacy distributors;
- Specialty pharmacy divisions of wholesale drug distributors;
- Not for profit organizations with specialty pharmacies;
- Hospital-based pharmacies;
- Local infusion providers;
- Sterile and non-sterile compounding pharmacies;
- Other retail pharmacies;
- Provider dispensaries;
- Manufacturers that sell their products both to distributors and directly to clinics and physicians' offices; and
- Hospital-based care centers and other alternate-site healthcare providers;
- Insurance companies with proprietary pharmacy services.

Many specialty patients are currently receiving prescription benefits from federally funded programs such as Ryan White. These payors only use non-profit providers to dispense medications to their enrollees. Under this construct, the Company may be able to service Ryan White beneficiaries through becoming contracted pharmacy providers with non-profit 340B Covered Entities who provide medical services to these patients.

Many of our competitors have substantially greater resources and marketing staffs and more established operations and infrastructure than we have. A significant factor in effective competition will be our ability to maintain and expand our relationships with patients, healthcare providers and government and private payors.

If demand for our products and services is reduced, our business and ability to grow would be harmed.

A reduction in demand for specialty medications would significantly harm our business, as we would not be able to quickly shift our business to provide medications for other diseases or disorders. Reduced demand for our products and services could be caused by several circumstances, such as:

- A cure or vaccine for infectious diseases;
- The emergence of a new diseases resistant to available medications;
- Shifts to treatment regimens other than those we offer;
- New methods of delivery of existing medications or of injectable or infusible medications that do not require our specialty pharmacy and disease management services;
- Recalls of the medications we sell;
- Adverse reactions caused by the medications we sell;
- The expiration of or challenge to the drug patents on the medications we sell; or

Our revenues could be adversely affected if new drugs or combination therapies are developed and prescribed to our patients that have a reimbursement rate less than that of the current drug therapies our patients receive.

If our patients switch medications to those with lower reimbursement rates or to combination therapies, which combine multiple HIV drugs into a single medication, our net sales could decline. Combination therapies reduce the number of total prescriptions received by our patients, resulting in reduced average revenues and a decrease in dispensing fees per patient.

We rely on a limited number of suppliers for the prescriptions dispensed by our pharmacies, and we could have difficulty obtaining sufficient supply of the drugs to fill those prescriptions.

A limited number of manufacturers operating under current Good Manufacturing Practices can manufacture the drugs dispensed by our pharmacies, and the supply of those drugs is limited by allocations from the manufacturers. Although we believe we have sufficient supply from such manufacturers and we maintain inventory on hand to meet our demand, if our suppliers had problems or delays with their manufacturing operations we may have difficulty obtaining sufficient quantities of the drugs required for our business. If we do not receive sufficient quantities from our current suppliers, we may be unable to identify or obtain our required drugs from alternativemanufacturers on commercially reasonable terms or on a timely basis, which would negatively impact our revenues, reputation and business strategy.

If our credit terms with vendors become unfavorable or our relationship with them is terminated, our business could be adversely affected.

We depend on existing credit terms from vendors to meet our working capital needs between the times we purchased medications from vendors and when we received reimbursement or payment from third-party payors. Our ability to grow has been limited in part by our inability to negotiate favorable credit terms from our suppliers. If our position changes and we are unable to maintain adequate credit terms or sufficient financing from third-party lenders, we may become limited in our ability to continue to increase the volume of medications we need to fill prescriptions.

There are only a few wholesale distributors from which we can purchase the medications we offer to HIV/AIDS patients. If any of our vendor agreements terminate or are not renewed, we might not be able to enter a new

agreement with another wholesale distributor on a timely basis or on terms favorable to us. Our inability to enter a new supply agreement may cause a shortage of the supply of medications we keep in stock, or we may be required to accept pricing and credit terms from a vendor that are less favorable to us than those we currently have.

There are a number of additional business risks which could adversely affect our financial results.

Many other factors could adversely affect our financial results, including:

- If we are unsuccessful in establishing effective advertising, marketing and promotional programs, our sales or sales margins could be negatively affected.
- Our success depends on our continued ability to attract and retain store, management and other professional personnel, and the loss of key personnel could have an adverse effect on the results of our operations, financial condition or cash flow.
- We rely on sales and marketing personnel to bring new sales and maintain relationships with current clients. If we fail to retain these individuals or fail to recruit new sales staff, it could have a material adverse effect on sales and our ability to meet operational needs.
- We may not be able to successfully and timely implement new computer systems and technology or business processes, or may experience disruptions or delays to the computer systems we depend on to manage our ordering, pricing, point-of-sale, inventory replenishment and other processes, which could adversely impact our operations and our ability to attract and retain customers.
- Severe weather conditions, terrorist activities, health epidemics or pandemics or the prospect of these events can impact our store operations or damage our facilities in affected areas or have an adverse impact on consumer confidence levels and spending in our store.
- The long-term effects of climate change on general economic conditions and the pharmacy industry in particular are unclear, and changes in the supply, demand or available sources of energy may affect the availability or cost of goods and services, including natural resources, necessary to run our business.
- The products we sell are sourced from a wide variety of domestic and international vendors, and anyfuture inability to find qualified vendors and access products in a timely and efficient manner could adversely impact our business.

The foregoing is not a comprehensive listing and there can be no assurance that we have correctly identified and appropriately assessed all factors affecting the business. As such, we refer you to Item 16 of this Annual Report, "Management's Discussion and Analysis or Plan of Operation".

RISKS RELATING TO OUR STOCK

We will seek to raise additional funds in the future, which may be dilutive to stockholders or impose operational restrictions.

We expect to seek to raise additional capital in the future to help fund development of our proposed expansion. If we raise additional capital through the issuance of equity or convertible debt securities, the percentage ownership of our current stockholders will be reduced. We may also enter strategic transactions and/or compensate consultants or settle outstanding payables using equity that may be dilutive. Our stockholders may experience additional dilution in net book value per share and any additional equity securities may have rights, preferences and privileges senior to those of the holders of our common stock. If we cannot raise additional funds, we will have to delay development activities of our expansion plans.

We are controlled by our current officers, directors, and principal stockholders.

Currently, our directors, executive officers, and principal stockholders beneficially own a majority of the voting control of the Company. Thus, they will be able to exert substantial influence over the election of our board of

directors and the vote on issues submitted to our stockholders. As of the date of this filing, our officers, directors and principal stockholders beneficially owned 60,659,107 shares (15.2%) of our common stock and 51 share of our Series A super voting preferred stock (100%), which number excludes shares of common stock held in street name by non-affiliated individuals.

We are subject to the penny stock rules which will make our securities more difficult to sell.

We are subject to the SEC's "penny stock" rules because our securities sell below \$5.00 per share. The penny stock rules require broker-dealers to deliver a standardized risk disclosure document prepared by the SEC which provides information about penny stocks and the nature and level of risks in the penny stock market. The broker-dealer must also provide the customer with current bid and offer quotations for the penny stock, the compensation of the broker-dealer and its salesperson, and monthly account statements showing the market value of each penny stock held in the customer's account. In addition, the bid and offer quotations, and the broker-dealer and salesperson compensation information must be given to the customer orally or in writing prior to completing the transaction and must be given to the customer's confirmation.

Furthermore, the penny stock rules require that prior to a transaction, the broker dealer must make a special written determination that the penny stock is a suitable investment for the purchaser and receive the purchaser's written agreement to the transaction. The penny stock rules are burdensome and may reduce purchases of any offerings and reduce the trading activity for our securities. If our securities are subject to the penny stock rules, the holders of such securities will find it more difficult to sell their securities.

We cannot assure you that the common stock will be liquid or that it will remain listed on a securities exchange.

We cannot assure you that we will be able to maintain the listing standards of the OTC-QB or any other national market. If we are delisted from the OTC-QB then our common stock will not trade. In addition, delisting of our common stock could further depress our stock price, substantially limit liquidity of our common stock and materially adversely affect our ability to raise capital on terms acceptable to us, or at all. Delisting could also have other negative results, including the potential loss of confidence by suppliers and employees, the loss of institutional investor interest and fewer business development opportunities.

We have never paid dividends.

We have never paid cash dividends on our common stock and do not anticipate paying any for the foreseeable future.

Item 10. The Nature and Extent of the Issuer's Facilities

The Company's operating facility is located at the PharmCo, LLC location at 901 N Miami Beach Blvd, Ste. 1-2, North Miami Beach, FL 33162. We currently rent approximately 5,100 square feet of retail and pharmacy space in North Miami, FL for a monthly rent of approximately \$14,700. The lease expires in December 2020. The Company also leases office space at 633 NE 167th St, Suite 425, North Miami Beach, FL for a monthly rent of approximately \$1,600 under a lease agreement that expires in September 2018. The Company also leases space for a satellite pharmacy location in the Century Village residential community at 13460 SW 10th St, Suite 102, Pembroke Pines, FL. The Company pays monthly rent of \$2,100 under a lease agreement that expires on December 31, 2019.

PART D - MANAGEMENT STRUCTURE AND FINANCIAL INFORMATION

Item 11. The Name of the Chief Executive Officer, Members of the Board of Directors, as well as Control Persons

A. Names of Officers, Directors, and Control Persons.

As of March 21, 2018:

Shital Parikh Mars Chief Executive Officer Common Shares Beneficially Owned: 12,000,000 – 2.90%

Alan Jay Weisberg Chief Financial Officer Common Shares Beneficially Owned: 6,127,091 – 1.48%

Armen Karapetyan Control Person Common Shares Beneficially Owned: 41,532,016 – 10.03% Preferred Shares Beneficially Owned: 51 – 100%

Oleg Firer Director Common Shares Beneficially Owned: 500,000 – 0.12%

Jervis Bennett Hough Director Common Shares Beneficially Owned: 500,000 – 0.12%

B. Legal/Disciplinary History.

On September 28, 2012, Armen Karapetyan agreed to an offer of settlement from FINRA, an SRO, without admission of any wrongdoing to voluntarily forfeit his securities licensure and accept permanent bar from engaging in securities activities at a broker dealer. This agreement was made after allegations of violations of various securities rules and laws. However, FINRA did agree that no willful violations occurred.

C. Disclosure of Family Relationships.

None.

D. Disclosure of Related Party Transactions.

During the years ended December 31, 2017 and 2016, the Company had a verbal consulting arrangement with Spark Financial Consulting ("Spark"), which is a consulting company owned by an employee and preferred stock controlling shareholder of the Company. Spark provides business development services including but not limited to recruiting, targeting and evaluation of potential mergers and acquisitions, finding third party contractors and assisting with related negotiations in exchange for a monthly fee of \$16,000 in 2017 and \$12,000 in 2016. Additionally, Spark may be entitled to additional fees for additional consulting services. During the years ended December 31, 2017 and 2016, the Company paid Spark \$220,580 and \$181,106, respectively. The Company had accrued balances payable to Spark on its Consolidated Balance Sheets as of December 31, 2017 and 2016 of \$0 and \$580, respectively.

The Company has an employment agreement (the "Agreement") with a certain pharmacist, Head of the Compounding Department, who is the first paternal cousin to the preferred stock controlling shareholder and employee of the Company. In consideration for duties performed including but not limited to marketing, patient consultation, formulary development, patient and physician education, training, recruitment, sales management, as well as pharmacist responsibilities, the Company has agreed to provide monthly compensation of \$25,000 or \$15,000 per month plus 5% commission on monthly gross profits generated by the Compounding Department, whichever is greater. During the year ended December 31, 2017, payments to the pharmacist were approximately \$821,000, of which approximately \$303,000 was attributable to 2016 accrued compensation. During the year ended December 31, 2016, the Company paid the pharmacist approximately \$676,000, of which approximately \$205,000 was attributable to 2015 accrued compensation.

E. Disclosure of Conflicts of Interest.

None.

Item 12. Financial Information for the Issuer's Most Recent Fiscal Period

The following documents are filed as a part of this Annual Report:

1. Consolidated Financial Statements – The consolidated financial statements listed on the "Index to Consolidated Financial Statements" set forth on page 35.

2. Exhibits – Certain of the exhibits to this Annual Report are hereby incorporated by reference, as summarized in Part F below.

Item 13. Similar Financial Information for Such Part of the Two Preceding Fiscal Years as the Issuer or its Predecessor Has Been in Existence

The Company's consolidated financial statements for the two preceding fiscal periods are included in the Company's Annual Report for the fiscal years ended December 31, 2016 (audited) and 2015 (unaudited), which are separately posted on the OTCQB website and can be accessed at <u>www.otcmarkets.com</u> and are incorporated by reference in this Annual Report. The consolidated financial statements include the following reports: (i) consolidated balance sheets; (ii) consolidated statements of operations; (iii) consolidated statements of cash flows; (iv) consolidated statements of stockholders' equity (deficit); and (v) notes to consolidated financial statements.

Item 14. Beneficial Owners

As of the date of this filing, our officers, directors and principal stockholders beneficially owned 60,659,107 shares (14.7%) of our common stock and 51 shares of our Series A super voting preferred stock (100%), which number excludes shares of common stock held in street name by non-affiliated individuals. The names and numbers of shares held are listed in Item 11 of this Annual Report.

The Company is not aware of any additional beneficial shareholders owning 5% or more of our common stock. It is possible that there are additional beneficial holders of a significant percentage of our common stock; however, federal securities laws do not require a beneficial shareholder of 5% or more of our common stock to disclose that information publicly or to the Company. The information in the preceding paragraph and in Item 11 is based on the best information available to the Company as of the date of this Annual Report.

Item 15. The Name, Address, Telephone Number, and Email Address of Each of the Advisors to the Issuer on Matters Relating to Operations, Business Development and Disclosure

Legal Counsel

Name: Joseph Lucosky Firm: Lucosky Brookman, LLP Address 1: 101 Wood Avenue South, 5th Floor Address 2: Woodbridge, New Jersey 08830 Phone: (732) 395-4400 Email: jlucosky@lucbro.com

Name: Jeffrey Klein Firm: Jeffrey G. Klein, P.A. Address 1: 301 Yamato Blvd. Suite 1240 Address 2: Boca Raton, Florida 33431 Phone: (561) 952-1126 Email: <u>iklein@jkleinlegal.com</u>

Auditor

Firm: Berkowitz Pollack Brant Address 1: 200 S. Biscayne Boulevard Address 2: Sixth and Seventh Floors Address 3: Miami, Florida 33131-5351 Phone: (305) 379-7000 Email: <u>info@bpbcpa.com</u>

Tax Accountant:

Name: Alan Jay Weisberg, CPA Firm: Weisberg Brause & Co. Address 1: 2500 N Military Trail, Ste. 206 Address 2: Boca Raton, FL 33431 Phone: (561) 443-3700 Email: jay@wbcpa.net

Item 16. Management's Discussion and Analysis or Plan of Operation

The following discussion should be read in conjunction with the attached audited consolidated financial statements and notes thereto. In addition to historical information, the following discussion contains forward-looking statements that involve risks, uncertainties and assumptions. Where possible, we have tried to identify these forward-looking statements by using words such as "anticipate," "believe," "intends" or similar expressions. Our actual results may differ materially from those anticipated by the forward-looking statements due to important factors and risks including, but not limited to, those set forth under "Risk Related to our Business" beginning on page 12 of this Annual Report.

OVERVIEW

During the year ended December 31, 2017, the Company's focus was to continue the growth and development of its pharmacy services, specifically health practice risk management and Medication Therapy Management (MTM). The Company has increased its attention to key Pharmacy Benefit Manager ("PBM") performance metrics including adherence, brand to generic ratios, high risk medication, statin therapy compliance, therapy gaps, safety, and retention. As a result of these efforts, PharmCo maintains a 5-Star Rating based on the ratings provided by various insurance carriers. Growth trends were due in large part to expanded marketing efforts, directed advertising, and word-of-mouth of PharmCo's performance rating and the ability of the pharmacy to improve the performance ratings of the physicians it serves. The Company provides services to nearly 13,000 patients of diverse demographics across South Florida.

During the third and fourth quarters of 2017, Direct and Indirect Remuneration ("DIR") Fees applied significant downward pressure on the Company's profitability. DIR Fees are PBM clawbacks of reimbursements based on factors that vary from plan to plan. These fees lack transparency and are extremely difficult to predict and accrue. DIR fees are often applied retroactively, which has caused the fees charged in the third and fourth quarters of 2017 to be nearly 200% higher than those charged in the first and second quarters. Much of the fees charged during the third and fourth quarters were from a single insurance carrier. The Company has already shifted pharmacy policy to account for anticipated DIR clawbacks, and we expect to limit our exposure to DIR fees in 2018. Part of the mitigation policy includes our focus on performance as some PBMs may reduce or return DIR Fees based on the performance of the pharmacy within their network. As of December 2017, the Company's performance ranks in the 90th percentile based on a 6-month average between comparative rankings in all PBM networks.

Over the course of the year, the Company has worked diligently on a strategy for a change in the market tier listing for the Company's common stock as well as evaluating numerous merger and acquisition opportunities. While we believe we have made progress on a number of these fronts, conversations are ongoing about suitable valuations, transaction structures, timelines, and rules and regulations as they apply to both Progressive Care and PharmCo, LLC. We are also exploring real estate opportunities that would accommodate the rapid growth of the pharmacy.

Management expects that future growth will be driven by continued expansion into new market territories, concentrated efforts toward developing our compliance and adherence services provided to medical providers, and enhancement of technological opportunities that boost loyalty and customer satisfaction. Areas of current development include market penetration of Palm Beach County, development of PharmCo's tele-pharmacy platform for live streaming of pharmacy information services, acceptance of cryptocurrencies and e-commerce integration, and implementation of MTM protocols. We believe that our expanding breadth of services and our growing penetration with new customers will help us achieve sustainable revenue growth in the future. Additionally, profitability and cash flow will be positively impacted by the elimination of non-recurring expenses and reductions in PBM fees associated with maintained and improved adherence and compliance performance rating.

Significant Achievements in 2017

Toward the end of 2016, we had completed the build-out of the warehouse space and installed the Script Pro automation system. With necessary infrastructure and technology upgrades in place, the Company, through its subsidiary PharmCo, LLC, set out to achieve an ambitious set of goals. The beginning of the year saw quick implementation of new rules and regulations put in place by the Centers for Medicare and Medicaid Services (CMS) and Pharmacy Benefits Management (PBM) companies intended to lower healthcare costs by restricting networks to exclude independent pharmacies, lowering reimbursements, increasing direct and indirect remuneration fees (DIR), and transitioning to shared-risk models for healthcare provision. It was immediately unclear the fate of the Affordable Care Act (ACA) which lead many companies to hold off investing in the acquisition of ACA customers.

However, these changes did not distract us from executing the initiatives that would allow us to control our own destiny. We began with opening a PharmCo Pharmacy Resource Center in Century Village of Pembroke Pines which is a

community of over 15,000 retirement age residents. This kiosk became the site of our first software development project: a tele-pharmacy platform. Through MDFlow, the platform is designed to allow patients and health care providers the ability to communicate via live stream video conference directly with a pharmacy technician or pharmacist located at the North Miami Beach location. The development of the platform is on-going but the benefits to brand loyalty, efficiency, and customer service are already being recognized.

In the beginning of the year, the pharmacy secured a relationship with Community AIDS Network to provide 340B services and accelerated the growth of its 340B services to Empower U. These organizations provide necessary medical services to patients with infectious diseases and are instrumental in the education and prevention of the spread of HIV/AIDS in South Florida. We have long supported the HIV/AIDS community and believe that participating in the 340B program is not only good for our bottom line but for the individuals and organizations affected by these life altering illnesses. During 2017 we billed more than \$2.75 million of prescriptions on behalf of these charitable organizations, generating over \$100,000 in net revenues to the pharmacy. The gross billings of these prescriptions are not included in \$20 million of net pharmacy revenues for 2017, due to the structure of the 340B program and in accordance with U.S. GAAP.

In September, PharmCo faced the onslaught of Hurricane Irma. In the week leading up to the storm, we went through scrupulous measures to ensure that we delivered emergency medication supplies to every patient we could. We also provided resource support to our employees and local residents. After the storm passed, the pharmacy sustained no damage and was the first pharmacy in the area to open with full power and a fully stocked inventory. We worked with local officials to reach any patient in need. As hurricane season intensified, we worked to donate medicinal and wound care supplies to Haiti and Puerto Rico. We would like to thank our armed service members who make incredible sacrifices to help those most in need, which includes one of our own employees, who spent 3 months in Puerto Rico helping with recovery efforts.

The pharmacy throughout the year grew its year-over-year prescription count and net revenues, achieving over 21,000 prescriptions filled in October 2017, 225,000 prescriptions filled in 2017 and over \$20 million in net revenues. PharmCo remains a 5-star pharmacy, leading the way in pharmacy and Medication Therapy Management (MTM) performance. PharmCo also resumed adding non-resident state licenses which now includes 12 states in addition to Florida where the pharmacy can supply prescription medications.

The pharmacy achieved significant benchmark goals of operational performance as rated by several PBMs. These high marks as it related to medication adherence and compliance has resulted in the estimated return of over \$300,000 in DIR fees paid for claims billed in 2017. As of December 2017, the Company's performance ranks in the 90th percentile based on a 6-month average between comparative rankings in all PBM networks.

Progressive Care as a public entity experienced many notable achievements. During the first quarter of 2017, the Company released its 2016 audited financial statements, its first audited statements since 2011. Soon after, we added 2 new independent board members with decades of capital markets and executive management experience. Mr. Jervis Hough and Mr. Oleg Firer have provided the company with valued guidance in navigating its future and have recommended key service providers that have helped the Company's presence in the investment community. With 2 independent board members and a majority independent audit committee in place, Progressive Care applied and received approval to uplist to OTCQB in December 2017.

2017 Key Highlights

- Change of listing tier to OTCQB
- Addition of Independent Board Members: Jervis Hough and Oleg Firer
- Majority Independent Audit Committee
- Completion of 2016 Audited Financial Statements

- 225,000 prescriptions filled
- Over 21,000 prescriptions filled in a single month
- Over \$20 million in net revenues
- Secured Community AIDS Network 340B contract.
- Doubled monthly 340B revenues since December 2016
- Raised over \$2.75 million for 340B charitable organizations
- Reached over 50 employees
- Developed a tele-pharmacy platform in conjunction with software provider MDFlow
- Licensed in the following states: Colorado, Connecticut, Florida, Georgia, Illinois, Nevada, New Jersey, New York, Pennsylvania, Texas, Utah, Arizona, Massachusetts
- 5-star rating
- Opened first PharmCo Pharmacy Resource Center
- Celebrated PharmCo's 10-year anniversary

RESULTS OF OPERATIONS

The following table summarizes our results of operations for the years ended December 31, 2017 and 2016:

| Years Ended | | | | | | | | |
|---|-------------------|------------|-------------------|----|------------|---------|--------------|--------|
| | December 31, 2017 | | December 31, 2016 | | | | | |
| | | | % of | | | % of | | % |
| | | Dollars | Revenue | | Dollars | Revenue | \$ Change | Change |
| Total revenues, net | \$ | 20,110,742 | 100% | \$ | 18,294,837 | 100% | \$ 1,815,905 | 10% |
| Total cost of revenue | | 14,644,625 | 73% | | 13,259,219 | 72% | 1,385,406 | 10% |
| | | | | | | | | |
| Total gross profit | | 5,466,117 | 27% | | 5,035,618 | 28% | 430,499 | 9% |
| Operating expenses | | 5,274,992 | 26% | | 4,762,479 | 27% | 512,513 | 11% |
| Income from operations | | 191,125 | 1% | | 273,139 | 1% | (82,014) | 30% |
| Other income (expense) | | (49,817) | 0% | | (20,600) | 0% | (29,217) | 142% |
| Income before provision for | | | | | | | | |
| income taxes | | 141,308 | 1% | | 252,539 | 1% | (111,231) | 44% |
| Provision for income taxes | | (1,598) | 0% | | (2,150) | 0% | 552 | 26% |
| Net income from continuing operations | | 139,710 | 1% | | 250,389 | 1% | (110,679) | 44% |
| Loss from discontinued operations, net of tax | | (90,459) | 1% | | (41,070) | 0% | (49,389) | 120% |
| Net income | \$ | 49,251 | 0% | | \$ 209,319 | 1% | \$ (160,068) | 76% |

For the year ended December 31, 2017, the Company increased overall revenue from continuing operations to approximately \$20.1 million, which resulted in 10% organic revenue growth over the year ended December 31, 2016. Gross profit margins decreased from 28% in 2016 to 27% in 2017, a 1% decrease when compared to 2016. Operating income decreased by approximately \$82,000 in 2017 as compared to 2016. Annual gross margin was negatively impacted by increased DIR fees of approximately \$205,000 that the Company records as a component of cost of sales in 2017. Annual operating income for 2017 was negatively impacted by the incremental increase in DIR fees, and an increase in personnel associated with the continued growth and development of the Company.

Revenue

Our pharmacy revenues were as follows:

| Years Ended | | | | | | |
|---------------------|-------------------|--------------|--------------|----------|-------------|--------|
| | December 31, 2017 | | December 3 | 31, 2016 | | |
| | | % of Dollars | | % of | | % |
| | Revenue | | Dollars | Revenue | \$ Change | Change |
| Pharmacy | \$19,968,177 | 99.3% | \$18,272,248 | 99.9% | \$1,695,929 | 9% |
| | | | | | | |
| Total Revenues, net | \$20,110,742 | 100% | \$18,294,837 | 100% | \$1,815,905 | 10% |

Pharmacy revenues continue to be over 99% of all revenue for the Company. Medication Therapy Management (MTM) and 340B sales continue to grow but remain a small fraction of overall revenue. Total prescriptions dispensed increased from 215,000 in 2016 to 225,000 in 2017, a 5% increase. Our increase in pharmacy revenue is the result of concentrated marketing efforts to doctor's offices, clinics, and long-term care facilities as well as from manufacturer price increases.

Gross Margin

For the year ended December 31, 2017, gross profit increased 9% as compared to 2016 because of increased sales offset by an incremental increase in DIR fees assessed by PBM's.

Operating Expenses

Our operating expenses increased by approximately \$513,000, or 11% in 2017 as compared to 2016. The increase was mainly attributable to legal costs incurred for the settlement of an employment action brought by a former employee and higher labor and consulting expenses associated with the continued growth of the Company. Operating expenses as a percentage of sales decreased to 26% in 2017 from 27% in 2016.

Cash Flows

The following table summarizes our cash flows for the years ended December 31, 2017 and 2016:

| Years Ended | | | | | | | |
|--------------------------|----|----------------------|----------------------|-----------|--|--|--|
| | | December 31, 2017 | December 31, 2016 | | | | |
| Net change in cash from: | | | | | | | |
| Operating activities | \$ | (220,146) | \$ | 464,897 | | | |
| Investing activities | | (25,816) | | (187,673) | | | |
| Financing activities | | (150,945) | | 249,319 | | | |
| Change in cash | \$ | (396,907) | \$ | 526,543 | | | |
| | | | | | | | |
| Cash at end of year | \$ | 419,313 | \$ | 816,220 | | | |

Net cash used by operating activities decreased to \$220,146 due to the net income from operations and increases in accounts receivable and inventory during 2017.

Net cash used by investing activities was \$25,816 for the year ended December 31, 2017 attributable to property and equipment purchases during the year.

Net cash used by financing activities was \$150,945 for the year ended December 31, 2017 as a result of payments of the notes payable and capital lease obligation.

Current and Future Financing Needs

We have an accumulated deficit of \$3,161,326 through December 31, 2017. We have spent, and expect to continue to spend, additional amounts in connection with implementing our business strategy.

The Company believes that it has adequate capital to operate over the next 12 months. However, additional funding will be necessary to complete planned expansion initiatives. The actual amount of funds we will need to operate and expand is subject to many factors, some of which are beyond our control. We have based our estimate on assumptions that may prove to be wrong. We may need to obtain additional funds sooner or in greater amounts than we currently anticipate. Potential sources of financing include public or private sales of our shares or debt and other sources. We may seek to access the public or private equity markets when conditions are favorable due to our long-term capital requirements.

On July 22, 2016, the Company entered in to a securities purchase agreement with Chicago Venture Partners L.P. in the amount of \$2,205,000 which includes \$200,000 Original Interest Discount and \$5,000 in debt issuance costs for the transaction. The Company has outstanding advances of \$128,226 on the note as of December 31, 2017. On February 15, 2018, the Company drew down a second tranche against the Chicago Ventures note in the amount of \$636,304. The notes are convertible into common shares (See Note 6, "Notes Payable", to the consolidated financial statements). The remaining funds are available for draw down in tranches upon request of the Company.

Critical Accounting Policies

Revenue Recognition

The Company records revenue when all of the following have occurred: (1) pervasive evidence of an arrangement exists, (2) the asset is transferred to the customer without further obligation, (3) the sales price to the customer is fixed or determinable, and (4) collectability is reasonably assured.

The Company recognizes its pharmacy revenue when a customer picks up or is delivered their prescription or purchases merchandise at the store. The Company records unearned revenue for prescriptions that are filled but not yet delivered at period-end. Billings for most prescription orders are with third-party payers, including Medicare, Medicaid and insurance carriers. Customer returns are nominal.

Deferred taxes

In assessing the need for a valuation allowance, we estimate future taxable income, considering the feasibility of ongoing tax planning strategies and the realizability of tax loss carry-forwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, changes to statutory tax rates and future taxable income levels. Based on current estimates of future taxable income, the Company believes that it will not be able to realize the full value of deferred tax assets and has increased its allowance valuation to offset completely its deferred tax assets resulting from Company net operating losses ("NOL").

Off-Balance Sheet Arrangements

We do not have any unconsolidated special purpose entities and, we do not have significant exposure to any off-balance sheet arrangements. The term "off-balance sheet arrangement" generally means any transaction, agreement or other contractual arrangement to which an entity unconsolidated with us is a party, under which we have: (i) any obligation arising under a guarantee contract, derivative instrument or variable interest; or (ii) a retained or contingent interest in assets transferred to such entity or similar arrangement that serves as credit, liquidity or market risk support for such assets.

PART E - ISSUANCE HISTORY

Item 17. List of Securities Offerings and Shares Issued for Services in the Past Two Years

On May 27, 2016, the Company issued 1,125,000 shares of its Common Stock to an outside consultant as stock-based compensation. The shares were issued in consideration of IR/PR consulting services to be provided to the Company.

On May 27, 2016, the Company issued 437,500 shares of its Common Stock to an outside consultant as stock-based compensation. The shares were issued in consideration of Website Design consulting services to be provided to the Company.

On October 27, 2016, the Company issued 3,000,000 shares of its Common Stock to an outside consultant as stockbased compensation. The shares were issued in consideration of investor and public relations (IR/PR) services provided to the Company.

On January 15, 2017, the Company issued 937,500 shares of its Common Stock to outside consultants as stock-based compensation. The shares were issued in consideration of website development and investor and public relations services provided to the Company.

On March 8, 2017, the Company issued 500,000 shares of its Common Stock to outside consultants as stock-based compensation. The shares were issued in consideration of investor and public relations services provided to the Company.

On October 24, 2017, the Company issued 3,313,819 shares of its Common Stock to a note holder as partial repayment of a debt obligation.

On December 1, 2017, the Company issued 3,456,221 shares of its Common Stock to a note holder as partial repayment of a debt obligation.

PART F – EXHIBITS

Item 18. Material Contracts

The following is a list of all contracts which the Company is a party to, and which currently can reasonably be regarded as material to a security holder of the Company as of the date of this Annual Report:

- Lease Agreement for 901 N Miami Beach Blvd, Ste 1-2, North Miami Beach, FL 33162, dated as of December 16, 2011, between Value Store It North Miami Beach, LLC and the Company.
- Lease Agreement for 633 NE 167th St, Suite 425, North Miami Beach, FL, dated as of October 1, 2016 between Migal 669, LLC and the Company.
- Lease agreement for 13460 SW 10th St, Suite 102, Pembroke Pines, FL, dated as of November 6, 2017 between Deveaux Group Inc. and the Company.
- Amended and Restated Certificate of Incorporation of the Company.
- Amended and Restated Bylaws of the Company.
- Certificate of Designation of Rights, Preferences and Privileges of Series A Super-Voting Preferred Stock of the Company.
- Preferred Stock Rights Agreement, dated as of July 11, 2014, between the Company and Armen Karapetyan, including the Certificate of Designation, the form of Rights Certificate and the Summary of Rights attached thereto.
- Executive Employment Agreement by and between Shital Parikh Mars and the Company, dated as of January 4, 2016.
- Digital presence and technology solutions agreement between Mass Ventures Corp. and the Company, dated as of January 25, 2018.

Copies of these agreements will be available for inspection at the office of the Company located at 633 NE 167th St, Suite 425, North Miami Beach, FL, 33162 during ordinary business hours.

Item 19. Articles of Incorporation and Bylaws

The information required by this Item 19 has been included in the Company's previous filings with the SEC and is herein incorporated by reference. There have been no amendments to the Certificate of Incorporation or the Bylaws since those previously filed with the SEC.

Item 20. Purchases of Equity Securities by the Issuer and Affiliated Purchasers

There were no purchases of equity securities by the Company or Affiliated Purchasers as defined in Item 20 of the OTC Disclosure Guidelines during 2017.

Item 21. Issuer's Certifications

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Shital Parikh Mars, certify that:

- 1. I have reviewed this annual disclosure statement of Progressive Care, Inc.;
- Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the consolidated financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: March 21, 2018 /s/ Shital Parikh Mars Shital Parikh Mars Chief Executive Officer

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Alan Jay Weisberg, certify that:

- 4. I have reviewed this annual disclosure statement of Progressive Care, Inc.;
- 5. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 6. Based on my knowledge, the consolidated financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

Date: March 21, 2018 /s/ Alan Jay Weisberg Alan Jay Weisberg Chief Financial Officer

PROGRESSIVE CARE, INC. INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

The following consolidated financial statements are filed as part of this report:

| | Page |
|---|------|
| | |
| Report of Independent Auditors | 36 |
| Consolidated Balance Sheets as of December 31, 2017 and 2016 | 37 |
| Consolidated Statements of Operations for the Years Ended December 31, 2017 and 2016 | 38 |
| Consolidated Statements of Stockholders' Equity (Deficit) for the Years Ended December 31, 2017 | |
| and 2016 | 39 |
| Consolidated Statements of Cash Flows for the Years Ended December 31, 2017 and 2016 | 40 |
| Notes to Consolidated Financial Statements | 42 |



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Progressive Care, Inc.

We have audited the accompanying consolidated balance sheet of Progressive Care, Inc. (a Florida corporation) and subsidiaries as of December 31, 2017 and 2016, and the related consolidated statements of operations, stockholders equity (deficit), and cash flows for the years then ended. Progressive Care Inc. and subsidiaries management is responsible for these consolidated financial statements. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Progressive Care Inc. and subsidiaries as of December 31, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

act Bran regeneration La

Miami, Florida March 21, 2018

36

Progressive Care Inc. and Subsidiaries

Consolidated Balance Sheets

| | | December 31, 2017 | | December 31, 2016 |
|--|------|-------------------|----|-------------------|
| Assets | | | | |
| Current Assets | | | | |
| Cash | \$ | 419,313 | \$ | 816,220 |
| Accounts receivable – trade, net | | 1,270,114 | | 867,769 |
| Accounts receivable - other | | - | | 1,243 |
| Inventory, net | | 611,116 | | 431,267 |
| Prepaid expenses | | 51,394 | | 114,016 |
| Current assets, discontinued operations | | - | | 8,832 |
| Total Current Assets | | 2,351,937 | - | 2,239,347 |
| Property and equipment, net | | 287,097 | _ | 350,624 |
| Other Assets | | | | |
| Deposits | 1 | 26,366 | | 18,716 |
| Other assets, discontinued operations | | 1,480 | | 1,480 |
| Total Other Assets | | 27,846 | | 20,196 |
| Total Assets | \$ | 2,666,880 | - | \$ 2,610,167 |
| Liabilities and Stockholders' Eq | uity | | • | |
| Current Liabilities | | | | |
| Accounts payable and accrued liabilities | \$ | 1,694,548 | \$ | 1,609,942 |
| Notes payable, net of unamortized debt discount and debt issuance costs | | 164,187 | | 252,317 |
| Capital lease obligation - current portion | | 17,287 | | 16,755 |
| Unearned revenue | | 177,877 | | 184,365 |
| Derivative liability | | 3,920 | | 58,204 |
| Current liabilities, discontinued operations | | - | | 5,603 |
| Total Current Liabilities | | 2,057,819 | - | 2,127,186 |
| Long-term Liabilities | | | | |
| Deferred rent liability | | 80,732 | | 89,482 |
| Capital lease obligation, net of current portion | | 98,325 | | 115,096 |
| Total Liabilities | | 2,236,876 | - | 2,331,764 |
| Commitments and Contingencies | | | - | |
| | | | | |
| Stockholders' Equity | | | | |
| Preferred Stock, Series A par value \$0.001; 51 shares authorized, issued and outstanding as of December 31, 2017 and 2016 | | - | | - |
| Common stock, par value \$0.0001; 500,000,000 shares authorized, 352,315,147 and 344,107,607 issued and outstanding as of December 31, 2017 and 2016, respectively | | 35,232 | | 34,411 |
| Additional paid-in capital | | 3,556,098 | | 3,454,569 |
| Accumulated Deficit | | (3,161,326) | | (3,210,577) |
| Total Stockholders' Equity | | 430,004 | | 278,403 |
| Total Liabilities and Stockholders' Equity | \$ | 2,666,880 | \$ | 2,610,167 |

See Accompanying Notes to Consolidated Financial Statements

Progressive Care Inc. and Subsidiaries <u>Consolidated Statements of Operations</u> <u>Years Ended December 31, 2017 and 2016</u>

| | 2017 | 2016 |
|---|------------|-----------------------------|
| Revenues, net | \$ 20,110, | 742 \$ 18,294,837 |
| Cost of revenue | 14,644, | 625 13,259,219 |
| Gross profit | 5,466, | 117 5,035,618 |
| Selling, general and administrative expenses | | |
| | 20 | 007 70 707 |
| Bad debt expense Other selling, general and administrative expense | 5,246, | 097 70,787 895 4,691,692 |
| Total Selling, general and administrative expenses | 5,274, | |
| Income from operations | | |
| | 191, | 125 273,139 |
| Other Income (Expense) | | |
| Change in fair value of derivative liability | 54, | 284 22,492 |
| Gain on debt settlement | | - 19,344 |
| Gain on sale of property and equipment | | - 2,952 |
| Interest income | | 224 116 |
| Interest expense | (104,3 | 325) (65,504) |
| Total other income (expense) - net | (49,8 | (20,600) |
| Income before provision for income taxes | 141, | 308 252,539 |
| Provision for income taxes | (1,5 | 598) (2,150) |
| Net income from continuing operations | 139, | 710 250,389 |
| Loss from discontinued operations, net of tax | (90,4 | |
| Net income | \$ 49, | 251 \$ 209,319 |
| Basic and diluted net income per common share | \$ 0 | 0.00 \$ 0.00 |
| | | |
| Weighted average number of common shares outstanding | | |
| during the year - basic and diluted | 346,325, | 710 343,546,401 |

See Accompanying Notes to Consolidated Financial Statements.

Progressive Care Inc. and Subsidiaries <u>Consolidated Statements of Stockholders' Equity (Deficit)</u>

Years Ended December 31, 2017 and 2016

| | Preferred | Series A | Common Stock | | Additional | | Total |
|--|------------|----------|-------------------|-----------|--------------|---------------|------------------|
| | \$0.001 Pa | r Value | \$0.0001 Par Valı | ue | Paid-in | Accumulated | Stockholders' |
| | Shares | Amount | Shares | Amount | Capital | Deficit | Equity (Deficit) |
| | | | | | | | |
| Balance, December 31, 2015 (Unaudited) | 51 | \$ - | 352,043,045 | \$ 35,204 | \$ 3,312,838 | \$(3,419,896) | \$ (71,854) |
| | | | | | | | |
| Adjustment to common stock issued in 3(a)(10) settlement agreement | - | - | (12,497,938) | (1,250) | - | - | (1,250) |
| | | | 4 5 6 2 5 0 0 | 457 | 4 44 704 | | 1 4 2 4 0 0 |
| Issuance of common stock for consulting services | - | - | 4,562,500 | 457 | 141,731 | - | 142,188 |
| | | | | | | | |
| Net income for the year ended December 31, 2016 | | | | | | 209,319 | 209,319 |
| Balance, December 31, 2016 | 51 | \$- | 344,107,607 | \$ 34,411 | \$ 3,454,569 | \$(3,210,577) | \$ 278,403 |
| Issuance of common stock for settlement of debt principal and interest | - | - | 6,770,040 | 677 | 59,323 | - | 60,000 |
| | | | | | | | |
| Issuance of common stock for consulting services | - | - | 1,437,500 | 144 | 42,206 | - | 42,350 |
| | | | | | | | |
| Net income for the year ended December 31, 2017 | - | - | - | - | - | 49,251 | 49,251 |
| | | | | | | | |
| Balance, December 31, 2017 | 51 | \$- | 352,315,147 | \$ 35,232 | \$ 3,556,098 | \$(3,161,326) | \$ 430,004 |

See Accompanying Notes to Consolidated Financial Statements.

Progressive Care Inc. and Subsidiaries <u>Consolidated Statements of Cash Flows</u> <u>Years Ended December 31, 2017 and 2016</u>

| | 2017 | 2016 |
|---|-----------|------------|
| Cash Flows from Operating Activities: | | |
| Net income | \$ 49,251 | \$ 209,319 |
| Adjustments to reconcile net income to net cash | | |
| (used in) provided by operating activities: | | |
| Depreciation and amortization | 89,343 | 33,327 |
| Change in provision for doubtful accounts | 1,589 | (116,532) |
| Issuance of shares for consulting | 42,350 | 142,188 |
| Amortization of debt issuance costs and debt discounts | 71,252 | 53,502 |
| Payment of interest through issuance of common stock shares | 8,226 | |
| (Gain) on sale of property and equipment | - | (2,952 |
| (Gain) on debt settlement | - | (19,344 |
| Change in fair value of derivative liability | (54,284) | (22,492 |
| Changes in operating assets and liabilities: | | |
| (Increase) decrease in: | | |
| Accounts receivable | (393,858) | (53,128 |
| Inventory | (179,849) | (143,813 |
| Deposits | (7,650) | (5,480 |
| Prepaid Expenses | 89,719 | (109,279 |
| Increase (decrease) in: | | |
| Accounts payable and accrued liabilities | 79,003 | 499,87 |
| Unearned revenue | (6,488) | (164 |
| Deferred rent payable | (8,750) | (128 |
| Net Cash (Used in) Provided by Operating Activities | (220,146) | 464,89 |
| Cash Flows from Investing Activities: | | |
| Proceeds from sale of property and equipment | - | 5,05 |
| Purchase of property and equipment | (25,816) | (192,723 |
| Net Cash Used in Investing Activities | (25,816) | (187,673 |
| | | |
| Cash Flows from Financing Activities: | | |
| Proceeds from issuance of notes payable | - | 271,32 |
| Payments of notes payable | (134,705) | (13,450 |
| Payments of capital lease obligation | (16,240) | (8,560 |
| Net Cash (Used in) Provided by Financing Activities | (150,945) | 249,31 |
| Net (decrease) increase in cash | (396,907) | 526,54 |
| | | |
| Cash at beginning of year | 816,220 | 289,67 |

| Cash at end of year | \$ 419,313 | \$ 816,220 |
|--|---------------|---------------|
| | | |
| Supplemental disclosures of cash flow information: | | |
| Cash paid for interest | \$ 116,138 | \$ 52,618 |
| Cash paid for income taxes | \$ 1,598 | \$ 2,150 |
| | | |
| Supplemental Schedule of non-cash investing and financing activities: | | |
| Payment of insurance premiums through financing agreement | \$ 27,097 | \$ - |
| Debt repayment through issuance of common stock shares | \$ 60,000 | \$ - |
| Return of common stock against debt per agreement | \$ - | \$ (1,250) |
| Acquisition of equipment through capital lease obligation | \$ - | \$ 137,043 |
| Recognition of debt discount and derivative liability associated with conversion feature in note agreement | \$ - | \$ 80,696 |
| Recognition of debt discount associated with original issue discount in note agreement | \$ - | \$ 25,000 |
| Debt issue costs associated with issuance of note payable | \$ - | \$ 5,000 |
| Recognition of debt discount associated with capital lease obligation | \$ - | \$ 26,181 |

See Accompanying Notes to Consolidated Financial Statements.

Note 1 Organization & Nature of Operations

Progressive Care, Inc. ("Progressive") was incorporated under the laws of the state of Delaware on October 31, 2006. PharmCo, LLC ("PharmCo"), headquartered in North Miami Beach, Florida, was formed on November 29, 2005 as a Florida Limited Liability Company and is a 100% owned subsidiary of Progressive. On October 21, 2010, Progressive acquired PharmCo and PharmCo 780, which is an inactive company.

Smart Medical Alliance Inc. ("Smart Medical"), a wholly owned subsidiary of Progressive, was incorporated on August 17, 2016 to provide management services to healthcare organizations. Smart Medical is head quartered in North Miami Beach, Florida and commenced operations on October 1, 2016. Smart Medical was discontinued in the fourth quarter of 2017 as the Company was not successful in its sales and marketing efforts, and therefore revenues were not sufficient to meet operating costs.

Collectively, all of the previously named entities are known as the "Company".

PharmCo is a South Florida health services organization and provider of prescription pharmaceuticals specializing in health practice risk management, compounded medications, the sale of anti-retroviral medications and related medication therapy management, and the supply of prescription medications to long term care facilities. The Company is focused on developing the PharmCo brand and adding business elements that cater to specific under-served markets and demographics. This effort includes community and network-based marketing strategies, the introduction of new locations, acquisitions and the strategic collaboration(s) with community, government and charitable organizations.

Note 2 Basis of Presentation

The Company's fiscal year end is December 31. The Company uses the accrual method of accounting.

Note 3 Summary of Significant Accounting Policies

Principles of Consolidation

The consolidated financial statements include the accounts of Progressive and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Such estimates and assumptions impact both assets and liabilities, including but not limited to: net realizable value of accounts receivable and inventories, estimated useful lives and potential impairment of property and equipment, estimated fair value of derivative liabilities using the Monte Carlo simulation model, and estimates of current and deferred tax assets and liabilities.

Making estimates requires management to exercise significant judgment. It is at least reasonably possible that the estimate of the effect of a condition, situation or set of circumstances that existed at the date of the consolidated financial statements, which management considered in formulating its estimate, could change in the near term due to one or more future confirming events. Accordingly, actual results could differ significantly from estimates.

Cash

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk associated with its cash balances.

Cash Equivalents: The Company considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents. As of December 31, 2017 and 2016, the Company does not have any cash equivalents.

Accounts Receivable and Allowance for Doubtful Accounts

Trade accounts receivable are stated at the invoiced amount. Trade accounts receivable primarily include amounts from third-party pharmacy benefit managers and insurance providers and are based on contracted prices. Trade accounts receivable are unsecured and require no collateral. The Company recorded an allowance for doubtful accounts for estimated differences between the expected and actual payment of accounts receivable. These reductions were made based upon reasonable and reliable estimates that were determined by reference to historical experience, contractual terms, and current conditions. Each quarter, the Company reevaluates its estimates to assess the adequacy of its allowance and adjusts the amounts as necessary. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

Risks and Uncertainties

The Company's operations are subject to intense competition, risk and uncertainties including financial, operational, regulatory and other risks including the potential risk of business failure.

Billing Concentrations

The Company's primary receivables are from prescription medications billed to various insurance providers. Ultimately, the insured is responsible for payment should the insurance company not reimburse the Company. The Company generated reimbursements from three significant insurance providers for the years ended December 31, 2017 and 2016:

| Payors | Year Ended December 31, 2017 | Year Ended December 31, 2016 |
|--------|---------------------------------|---------------------------------|
| A | 15% | 15% |
| В | 14% | 13% |
| С | 11% | 11% |

Inventory

Inventory is valued on a lower of first-in, first-out (FIFO) cost or net realizable value basis. Inventory primarily consists of prescription medications, pharmacy supplies, and retail items. The Company provides a valuation allowance for obsolescence and slow-moving items. As of December 31, 2017 and 2016, the Company recorded an allowance for obsolescence of \$25,000.

Property and Equipment

Property and equipment, including improvements, is stated at cost less accumulated depreciation. Expenditures for

maintenance and repairs are charged to expense as incurred.

Depreciation is computed on a straight-line basis over estimated useful lives as follows:

| Description | Estimated Useful Life |
|-------------------------------------|--|
| Leasehold improvements and fixtures | Lesser of estimated useful life or life of lease |
| Furniture and equipment | 5 years |
| Computer equipment and software | 3 years |
| Vehicles | 3-5 years |

Property and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. There were no impairment charges for the years ended December 31, 2017 and 2016.

Fair Value of Financial Instruments

The Company's financial instruments consisted of cash, accounts receivable, accounts payable, accrued liabilities, and notes payable. The carrying amounts of the Company's financial instruments generally approximate their fair values at December 31, 2017 and 2016, due to the short-term nature of these instruments. The carrying value of the capital lease obligation approximates fair value due to the implicit rate in the lease in relation to the Company's borrowing rate and the duration of the lease.

Derivative Liabilities

GAAP requires bifurcation of embedded derivative instruments such as conversion features in convertible debt or equity instruments, and their measurement at fair value. In assessing the convertible debt instruments, management determines if the conversion feature requires bifurcation from the host instrument and recording of the bifurcated derivative instrument at fair value.

Once derivative liabilities are determined, they are adjusted to reflect fair value at the end of each reporting period. Any increase or decrease in the fair value is recorded in results of operations as an adjustment to fair value of derivatives. The fair value of these derivative instruments is determined using the Monte Carlo Simulation Model.

Revenue Recognition

The Company records revenue when all of the following have occurred: (1) pervasive evidence of an arrangement exists, (2) the asset is transferred to the customer without further obligation, (3) the sales price to the customer is fixed or determinable, and (4) collectability is reasonably assured.

The Company recognizes its pharmacy revenue when a customer picks up or is delivered their prescription or purchases merchandise at the store. The Company records unearned revenue for prescriptions that are filled but not yet delivered at period-end. Billings for most prescription orders are with third-party payers, including Medicare, Medicaid and insurance carriers. Customer returns are nominal.

Pharmacy revenues were in excess of 99% of total sales for all periods presented.

Cost of Sales

Cost of pharmacy sales is derived based upon vendor purchases relating to prescriptions sold and point-of-sale

scanning information for non-prescription sales and is adjusted based on periodic inventories. All other costs related to sales are expensed as incurred.

Discontinued Operations

A discontinued operation is a component of the Company's business, the operations and cash flows of which can be clearly distinguished from the rest of the Company and which:

- Represents a separate major line of business or geographic area of operations;
- Is part of a single coordinated plan to dispose of a separate major line of business or geographic area of operations; or
- Is a subsidiary acquired exclusively with a view to re-sale.

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held-for-sale.

When an operation is classified as a discontinued operation, the comparative consolidated statements of operations is re-presented as if the operation had been discontinued from the start of the comparative year.

Vendor Concentrations

For the years ended December 31, 2017 and 2016, the Company had significant vendor concentrations with one vendor. The purchases from this significant vendor are as follows:

| | Year Ended | Year Ended |
|-----|-------------------|-------------------|
| Ven | December 31, 2017 | December 31, 2016 |
| A | 70% | 78% |

Selling, General and Administrative Expenses

Selling expenses primarily consist of store salaries, contract labor, occupancy costs, and expenses directly related to the store. Other general and administrative costs include advertising, insurance and depreciation and amortization.

Advertising

Costs incurred for producing and communicating advertising for the Company are charged to operations as incurred. Advertising expense was \$80,146 and \$70,128 for the years ended December 31, 2017 and 2016, respectively. Included in advertising costs was approximately \$3,000 and \$0, which is included in discontinued operations for the years ended December 31, 2017 and 2016, respectively.

Share-Based Payment Arrangements

Generally, all forms of share-based payments, including warrants, are measured at their fair value on the awards' grant date typically using a Black-Scholes pricing model, based on the estimated number of awards that are ultimately expected to vest. The Company measures the cost of share-based payment transactions at the grant date based on the calculated fair value of the award and recognizes this cost as an expense ratably over the recipient's requisite service period during which that award vests or becomes unrestricted. Share-based compensation awards issued to non-employees for services rendered are recorded at either the fair value of the services rendered or the

fair value of the share-based payment, whichever is more readily determinable. The shares are subsequently remeasured at their fair value at each reporting date over the service period of the awards. The expense resulting from share-based payments is recorded in other selling, general and administrative expenses in the consolidated statements of operations.

Income Taxes

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the "Tax Act"). The Tax Act makes broad and complex changes to the U.S. tax code, including, but not limited to, (1) reducing the U.S. federal corporate tax rate from 35% to 21%; (2) eliminating the corporate alternative minimum tax (AMT) and changing how existing AMT credits can be realized; (3) creating a new limitation on deductible interest expense; (4) changing rules related to uses and limitations of net operating loss carryforwards created in tax years beginning after December 31, 2017; (5) bonus depreciation that will allow for full expensing of qualified property; and (6) limitations on the deductibility of certain executive compensation.

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

Progressive Care, Inc. and Smart Medical Alliance, Inc. are taxed as C corporations. PharmCo, LLC is taxed as a partnership, wherein each member is responsible for the tax liability, if any, related to its proportionate share of PharmCo LLC's taxable income. Accordingly, no provision for income taxes is reflected in the accompanying consolidated financial statements. Progressive Care, Inc. has a 100% ownership interest in PharmCo, LLC; therefore, all of PharmCo, LLC's taxable income is included in Progressive Care, Inc.'s taxable income.

The provision for income taxes for the years ended December 31, 2017 and 2016 on the Consolidated Statements of Operations represents the minimum state corporate tax payments. There was no current tax provision for the year ended December 31, 2017 and 2016 because taxable income was fully offset by prior year net operating loss carryforwards. Total available net operating losses to be carried forward to future taxable years was approximately \$4,000,000 as of December 31, 2017, which will expire in various years through 2037. The Company's net deferred tax asset at December 31, 2017 and 2016 was attributable primarily to net operating loss carryforwards and was fully offset by a 100% valuation allowance as it was not more likely than not that the tax benefits of the loss carryforwards would be realized. The change in the valuation allowance was approximately \$663,000 and \$107,000 for the years ended December 31, 2017 and 2016, respectively.

The Company accounts for uncertainty in income taxes by recognizing a tax position in the consolidated financial statements only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the consolidated financial statements is the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with the relevant tax authority. The Company records interest and penalties related to tax uncertainties, if any, as income tax expense. Based on management's evaluation, the Company does not believe it has any uncertain tax positions during the years ended December 31, 2017 and 2016.

Earnings (Loss) per Share

Basic earnings/loss per share ("EPS") is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period, excluding the effects of any potentially dilutive securities. Diluted EPS gives effect to all dilutive potential of shares of common stock outstanding during the period including stock warrants, using the treasury stock method (by using the average stock price for the period to determine the number of shares assumed to be purchased from the exercise of stock warrants), and convertible debt, using the if converted method. Diluted EPS excludes all dilutive potential of shares of common stock if their effect is anti-dilutive.

The effect of including common stock equivalents in weighted average common shares outstanding for 2017 and 2016 is anti-dilutive, and therefore a separate computation of diluted earnings per share for 2017 and 2016 is not presented.

Recently Adopted Accounting Standards

In August 2014, the FASB issued ASU 2014-15, *Presentation of Financial Statements – Going Concern (Subtopic - 205-40)* ("ASU 2014-15"). This ASU requires management to evaluate whether it is probable that known conditions or events, considered in the aggregate, would raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued. If such conditions or events are identified, the standard requires management's mitigation plans to alleviate the doubt or a statement of the substantial doubt about the entity's ability to continue as a going concern to be disclosed in the financial statements. The amendments in ASU 2014-15 were effective for fiscal years, and interim periods within those years, beginning after December 15, 2016. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

In March 2016, the FASB issued ASU 2016-09, *Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*, to simplify the accounting for share-based payment transactions including the income tax consequences, classification of awards as either equity or liabilities and classification on the statements of cash flows. Under the new guidance, all excess tax benefits and tax deficiencies (including tax benefits of dividends on share-based payment awards) should be recognized as income tax expense or benefit on the statements of operations. Under current GAAP, excess tax benefits are recognized in additional paid-in capital while tax deficiencies are recognized either as an offset to accumulated excess tax benefits, if any, or on the statements of operations. The new accounting guidance was effective for annual periods beginning after December 15, 2016. Certain provisions require retrospective/modified retrospective transition while others were applied prospectively. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

In July 2015, the FASB issued ASU 2015-11, *Simplifying the Measurement of Inventory*, which requires entities to measure most inventory at the lower of cost and net realizable value, thereby simplifying the current guidance under which an entity must measure inventory at the lower of cost or market. The update was effective for fiscal years beginning after December 15, 2016, and interim periods therein. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

Accounting Standards Issued but Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, to provide a new comprehensive model for lease accounting. Under this guidance, lessees and lessors should apply a "right-of-use" model in accounting for all leases (including subleases) and eliminate the concept of operating leases and off-balance sheet leases. Recognition, measurement and presentation of expenses will depend on classification as a finance or operating lease. Similar

modifications have been made to lessor accounting in-line with revenue recognition guidance. This guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2018. The amendments also require certain quantitative and qualitative disclosures about leasing arrangements. Early adoption is permitted. The updated guidance requires a modified retrospective adoption. The Company is currently in the process of evaluating this new standard update.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09"), which amends the existing accounting standards for revenue recognition. ASU 2014-09 is based on principles that govern the recognition of revenue at an amount an entity expects to be entitled when products are transferred to customers.

Subsequently, the FASB has issued the following standards related to ASU 2014-09: ASU No. 2016-08, *Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations* ("ASU 2016-08"); ASU No. 2016-10, *Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing* ("ASU 2016-10"); ASU No. 2016-12, *Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients* ("ASU 2016-12"); and ASU No. 2016-20, *Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers* ("ASU 2016-20"). The Company must adopt ASU 2016-08, ASU 2016-10, ASU 2016-12 and ASU 2016-20 with ASU 2014-09 (collectively, the "new revenue standards").

In August 2015, the FASB issued ASU No. 2015-14, *Revenue from Contracts with Customers - Deferral of the Effective Date* which approved a one-year deferral of ASU 2014-09 for annual reporting periods beginning after December 15, 2017 for public entities, and annual reporting periods beginning after December 15, 2018 for all other entities. The new revenue standards become effective for the Company in the first quarter of fiscal year 2019 but allow adoption one year earlier if the Company so chooses. The Company currently plans to adopt this accounting standard in the first quarter of fiscal year 2019. The guidance permits two methods of adoption: full retrospective in which the standard is applied to all the periods presented or modified retrospective where an entity must recognize the cumulative effect of initially applying the standard as an adjustment to the opening balance of retained earnings. The adoption of this guidance is not expected to have a material effect on the Company's consolidated financial statements.

Note 4. Accounts Receivable – Trade, net

Accounts receivable consisted of the following at December 31, 2017 and 2016.

| | December 31, 2017 | December 31, 2016 |
|---------------------------------------|----------------------|----------------------|
| Gross accounts receivable - trade | \$ 1,280,454 | \$ 876,520 |
| Less: Allowance for doubtful accounts | (10,340) | (8,751) |
| Accounts receivable – trade, net | \$ 1,270,114 | \$ 867,769 |

For the years ended December 31, 2017 and 2016, the Company recognized bad debt expense in the amount of \$28,097 and \$70,787, respectively.

Note 5. Property and Equipment, net

Property and equipment, net consisted of the following at December 31, 2017 and 2016.

| | December 31, 2017 | December 31, 2016 |
|---|----------------------|----------------------|
| Leasehold improvements and fixtures | \$ 231,810 | \$ 221,274 |
| Furniture and equipment | 220,491 | 217,756 |
| Computer equipment and software | 72,348 | 59,803 |
| Vehicles | 44,847 | 44,847 |
| Website | 53,188 | 53,188 |
| Total | 622,684 | 596,868 |
| Less: accumulated depreciation and amortization | (335,587) | (246,244) |
| Property and equipment, net | \$ 287,097 | \$ 350,624 |

Depreciation and amortization expense for the years ended December 31, 2017 and 2016 was \$89,343 and \$33,327, respectively.

Note 6. Notes Payable

Notes payable consisted of the following:

| | December 31, 2017 | December 31, 2016 |
|--|----------------------|----------------------|
| A. Convertible note payable - collateralized | \$ 128,226 | \$ 280,000 |
| B. Note payable – uncollateralized | 25,000 | 25,000 |
| Insurance premium financing | 10,961 | 9,129 |
| Subtotal | 164,187 | 314,129 |
| Less Unamortized debt discount | - | 58,990 |
| Less Unamortized debt issuance costs | - | 2,822 |
| Total | \$ 164,187 | \$ 252,317 |

The corresponding notes payable above are more fully discussed below:

(A) Convertible Note Payable - collateralized

On July 22, 2016, Progressive entered a Securities Purchase Agreement (the "Purchase Agreement") with Chicago Ventures Partners, L.P. (the "Investor"), a Utah limited partnership. The Investor agreed to purchase from the Company 10% convertible promissory notes in the aggregate principal amount of \$2,205,000 (the "Notes"), including a 10% Original Issue Discount ("OID") and \$5,000 attorney's fee. The Notes are convertible into shares of common stock (\$0.0001 par value per share) in 1 year at the lesser of Market Price or \$0.05 on the date of conversion. The Notes are to be delivered in eight (8) tranches each in the principal amount of \$250,000 and mature on October 18, 2018 (the "Maturity Date"); however, the Investor may elect to extend the Maturity Date up to 30 days. The Notes accrue interest at the rate of 10.9% per annum and the entire unpaid principal balance plus all accrued and unpaid interest are due on the Maturity Date. Progressive received the initial tranche of \$280,000 at the closing of the transaction, which includes \$30,000 of OID and legal costs. Progressive granted the Investor a security interest in all right, title, interest and claims of Progressive. PharmCo has agreed to guarantee Progressive's obligations under the Purchase Agreement, the Notes and the Security Agreement by entering into a Guaranty Agreement in favor of the Investor. Pursuant to the Guaranty Agreement, Progressive has agreed to pay to PharmCo 10% of all proceeds it

received from the Investor, as consideration to secure Progressive's obligations, and an additional 50% of all proceeds from the Investor for PharmCo's ongoing business operations. Progressive intends to use the net proceeds for its general working capital and the general working capital of PharmCo to further both companies' ongoing growth and development.

In conjunction with the execution of the Purchase Agreement, Progressive executed a Membership Interest Pledge Agreement with the Investor whereby the Investor pledged a 60% membership interest in a company owned by the Investor as collateral and security for the performance by the Investor of all of its purchase obligations under the Purchase Agreement.

The Company has identified conversion features embedded within the convertible debt issued on July 22, 2016. The Company has determined that the conversion feature represents an embedded derivative. The conversion price is set at \$0.05 per share unless the Market Capitalization of the Company falls below \$3,000,000 at which time the Lender's Conversion Price for all Lender Conversions occurring after the first date of such occurrence shall equal the lower of the Lender Conversion Price (as defined in the Purchase Agreement) and the Market Price as of any applicable date of Conversion. Accordingly, the embedded conversion feature must be bifurcated from the debt host and accounted for as a derivative liability. On July 22, 2016, the Company recorded a derivative liability in the amount of \$80,696. For the years ended December 31, 2017 and 2016, the Company recorded a Change in Fair Value of the Derivative Liability in the amount of \$54,284 and \$22,492, respectively, with a Derivative Liability on the consolidated balance sheets at December 31, 2017 and 2016 of \$3,920 and \$58,204, respectively.

At inception, the fair value of the derivative instrument has been recorded as a liability on the consolidated balance sheet with the corresponding amount recorded as a discount to the Note. The discount was accreted from the issuance date to the maturity date of the Note. The change in the fair value of the derivative liability was recorded in other income or expenses in the consolidated statement of operations at the end of each period, with the offset to the derivative liability on the consolidated balance sheets. The fair value of the embedded derivative liability was determined using the Monte Carlo Simulation model on the issuance date.

The first tranche of \$280,000 was disbursed to the Company on July 25, 2016 and remained outstanding as of December 31, 2016. Note principal and accrued interest was repaid by the Company during 2017 in the following manner: \$100,000 was paid in cash in October 2017; \$30,000 was paid through the issuance to the noteholder of 3,313,819 shares of common stock valued at \$0.009 per share; and \$30,000 was paid through the issuance of 3,456,221 shares of common stock valued at \$0.00868 per share. The balance outstanding on the note was \$128,226 at December 31, 2017. Accrued interest on the note payable at December 31, 2017 and 2016 was \$1,073 and \$12,886, respectively.

On August 8, 2017, the Company entered into an amendment of the promissory note and securities purchase agreement with Chicago Ventures Partners, L.P. The amended promissory note included changes to the monthly installment amounts payable to the Lender through the maturity date of the note. The amended securities purchase agreement included a provision under which the Company agreed to change its stock transfer agent to an agent approved by the Lender. As consideration for the amended promissory note and securities purchase agreement, the Company agreed to prepay accrued interest on the note in the amount of \$30,735 and a prepayment premium of \$5,379.

Debt Issuance Costs and Debt Discount:

Debt Issuance Costs consist of fees incurred through securing financing through Chicago Venture Partners on July 22, 2016. Debt Discount consists of the 10% Original Issue Discount upon issuance of the note. Debt issuance costs and debt discount are amortized to interest expense over the term of the related debt using the effective interest method.

Total amortization expense for the years ended December 31, 2017 and 2016 was \$61,812 and \$48,884, respectively. The unamortized debt discount and debt issuance costs are recorded as offsets to the Note Payable with a total offset of \$0 and \$61,812 as of December 31, 2017 and 2016, respectively.

(B) Note Payable – Uncollateralized

As of December 31, 2017 and 2016, the uncollateralized note payable represents a non-interest bearing loan that is due on demand from an investor.

Interest expense on these notes payable was \$33,073 and \$13,251 for the years ended December 31, 2017 and 2016, respectively.

Note 7. Capital Lease Obligation

In July 2016, the Company entered a capital lease obligation to purchase pharmacy equipment with a cost of \$163,224. The terms of the capital lease agreement require monthly payments of approximately \$2,000 over 36 months with no stated interest rate and an incremental borrowing rate of 6%. The Company recorded a discount on the capital lease obligation in the amount of \$26,181 and subsequently amortizes the discount over the lease term. The Company recorded amortization of the discount in the amount of \$9,440 and \$3,368 for the years ended December 31, 2017 and 2016, respectively, which has been included in interest expense on the accompanying consolidated statements of operations. The unamortized discount was \$13,372 and \$22,812 at December 31, 2017 and 2016, respectively.

Minimum lease payments for years subsequent to December 31, 2017 are as follows:

| Year | Amount |
|---------------------------------|---------------|
| 2018 | \$ 25,680 |
| 2019 | 103,304 |
| Subtotal | 128,984 |
| Less: unamortized debt discount | 13,372 |
| Total | \$ 115,612 |

The current portion of the capital lease obligation was \$17,287 and \$16,755 as of December 31, 2017 and 2016, respectively. Interest expense for the years ended December 31, 2017 and 2016 was \$9,440 and \$3,368, respectively. Depreciation expense related to the asset under the capital leases was approximately \$19,000 and \$3,600 in the years ended December 31, 2017 and 2016, respectively, and was included in depreciation and amortization expense in the accompanying consolidated statements of operations.

Note 8. Stockholders' (Deficit) Equity

Share-Based Compensation

On January 15, 2017, the Company issued 937,500 shares of its Common Stock to outside consultants as stock-based compensation. The shares were issued in consideration of website design consulting services and investor and public relations services provided to the Company and initially valued at \$32,500.

On March 8, 2017, the Company issued 500,000 shares of its Common Stock to outside consultants as stock-based compensation. The shares were issued in consideration of investor and public relations services provided to the Company and initially valued at \$9,850.

On October 27, 2016, the Company issued 3,000,000 shares of its Common Stock to an outside consultant as stock based compensation. The shares were issued in consideration of investor and public relations (IR/PR) services provided to the Company and initially valued at \$90,000

On May 27, 2016, the Company issued 1,125,000 shares of its Common Stock to an outside consultant as stock based compensation. The shares were issued in consideration of IR/PR consulting services to be provided to the Company and initially valued at \$45,000.

On May 27, 2016, the Company issued 437,500 shares of its Common Stock to an outside consultant as stock based compensation. The shares were issued in consideration of website design consulting services to be provided to the Company and initially valued at \$17,500.

Common Stock

As of December 31, 2017 and 2016, the Company's issued and outstanding common shares total 352,315,147 and 344,107,607 shares, respectively. The Company's transfer agent is reporting 354,033,147 common shares outstanding as of December 31, 2017; however, this balance includes 1,718,000 common shares that were designated by the Company as treasury shares and therefore, eliminated.

On March 24, 2016, the Company cancelled 12,497,938 common shares, which were returned to the Company at the conclusion of the court approved Settlement Agreement – 3(a)(10) Transaction.

Preferred Stock

On July 3, 2014, the Company's shareholders and board of directors authorized the creation of 51 shares of Series A Super-Voting Preferred Stock at par value of \$0.001 per share. The series is a non-dividend producing instrument that ranks superior to the Company's common stock.

Each one (1) share of the Series A Preferred Stock shall have voting rights equal to (x) 0.019607 *multiplied by* the total issued and outstanding Common Stock and Preferred Stock eligible to vote at the time of the respective vote (the "**Numerator**"), *divided by* (y) 0.49, *minus* (z) the Numerator.

With respect to all matters upon which stockholders are entitled to vote or to which stockholders are entitled to give consent, the holders of the outstanding shares of Series A Preferred Stock shall vote together with the holders of Common Stock without regard to class, except as to those matters on which separate class voting is required by applicable law or the Certificate of Incorporation or By-laws.

On July 11, 2014, the board of directors approved the issuance of 51 shares of the Company's Series A Preferred Stock to a certain employee of the Company, which is equal to 50.99% of the total voting power of all issued and outstanding voting capital of the Company in satisfaction of \$20,000 in past due debt. These issued shares of preferred stock are outstanding as of December 31, 2017 and 2016. As of December 31, 2017 and 2016, the individual is employed by the Company.

Note 9. Discontinued Operations

In October 2017, the Company's wholly-owned subsidiary, Smart Medical Alliance, Inc., ceased operations as management determined that its strategic plan to provide management services to healthcare organizations was not successful. Smart Medical was not previously classified as a discontinued operation. The 2016 consolidated

statement of operations has been restated to show the discontinued operation separately from continuing operations. Total revenue from discontinued operations was \$73,123 and \$23,730 in 2017 and 2016, respectively. Total expense from discontinued operations was \$163,582 and \$64,800 in 2017 and 2016, respectively.

Note 10. Commitments and Contingencies

Legal Matters

The Company is subject to claims and lawsuits that arise primarily in the ordinary course of business. In the opinion of management, the disposition or ultimate resolution of currently known claims and lawsuits will not have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity.

Lease Commitments

The Company leases its corporate office under a non-cancelable operating lease agreement expiring in December 2020. This lease is guaranteed by a shareholder and an unrelated individual. Additionally, the Company leases certain office space under a non-cancelable operating lease agreement which requires the Company to pay a monthly base rental plus its proportionate share of operating expenses. This office rental expires in October 2018; however, the Company can renew the lease under a one-year renewal option. Rent expense was \$235,392 and \$181,782 for the years ended December 31, 2017 and 2016, respectively.

The Company's corporate office and office space rentals are subject to scheduled rent increases throughout the terms of the related leases. As such, the Company records the related rent expense on a straight-line basis, resulting in a deferred rent liability of \$80,732 and \$89,482 as of December 31, 2017 and 2016, respectively.

At December 31, 2017, rental commitments for currently occupied space for the fiscal years of 2018 through 2020 are as follows:

| Year | Amount |
|-------|------------|
| 2018 | \$ 223,957 |
| 2019 | 224,015 |
| 2020 | 203,487 |
| Total | \$ 651,459 |

Note 11. Related Party Transactions

During the years ended December 31, 2017 and 2016, the Company had a verbal consulting arrangement with Spark Financial Consulting ("Spark"), which is a consulting company owned by an employee and preferred stock controlling shareholder of the Company. Spark provides business development services including but not limited to recruiting, targeting and evaluation of potential mergers and acquisitions, finding third party contractors and assisting with related negotiations in exchange for a monthly fee of \$16,000 in 2017 and \$12,000 in 2016. Additionally, Spark may be entitled to additional fees for additional consulting services. During the years ended December 31, 2017 and 2016, the Company paid Spark \$220,580 and \$181,106, respectively. The Company had accrued balances payable to Spark on its Consolidated Balance Sheets as of December 31, 2017 and 2016 of \$0 and \$580, respectively.

The Company has an employment agreement (the "Agreement") with a certain pharmacist, Head of the Compounding Department, who is the first paternal cousin to the preferred stock controlling shareholder and employee of the Company. In consideration for duties performed including but not limited to marketing, patient consultation, formulary development, patient and physician education, training, recruitment, sales management, as well as pharmacist responsibilities, the Company has agreed to provide monthly compensation of \$25,000 or \$15,000 per month plus 5%

commission on monthly gross profits generated by the Compounding Department, whichever is greater. During the year ended December 31, 2017, payments to the pharmacist were approximately \$821,000, of which approximately \$303,000 was attributable to 2016 accrued compensation. During the year ended December 31, 2016, the Company paid the pharmacist approximately \$676,000, of which approximately \$205,000 was attributable to 2015 accrued compensation.

Note 12. Subsequent Events

Management has evaluated subsequent events and transactions for potential recognition or disclosure in the consolidated financial statements through March 21, 2018, the date the consolidated financial statements were available to be issued.

Contingency

In March 2018, the Company received the results of a claims audit performed by one of its pharmacy benefits managers (PBM). The PBM issued audit findings that indicated that there were potential overpayments by the PBM in the amount of approximately \$66,000 to the Company relative to certain prescription drugs that were not issued for medically-accepted indications. The Company is in the process of appealing the PBM's decision. Management believes that the PBM's audit findings are incorrect as the prescriptions were dispensed for a use that was identified as an acceptable indication in the Medicare Prescription Drug Benefit Accepted Compendia. Therefore, management believes that its position will be sustained and the overpayments will not be recouped by the PBM.

Share-Based Compensation

On January 5, 2018, the Board of Directors agreed to issue stock awards to the directors, members of management, and employees in recognition of services rendered by the recipients in 2017. Approximately 41.8 million shares of restricted common stock will be issued valued at approximately \$628,000, based on the fair value of the awards at the date of grant. The stock awards contain vesting periods of 12 months.

Notes Payable

Note principal and accrued interest on the Chicago Ventures note agreement was repaid by the Company during 2018 in the following manner: \$30,000 was paid on January 3, 2018 through the issuance to the noteholder of 3,090,553 shares of common stock valued at \$0.0097 per share; \$30,000 was paid on January 24, 2018 through the issuance of 3,113,002 shares of common stock valued at \$0.0096 per share; \$40,000 was paid on January 29, 2018 through the issuance of 4,150,669 shares of common stock valued at \$0.0096 per share; and the remaining balance of \$30,169 was paid on February 8, 2018 through the issuance of 2,739,398 shares of common stock value at \$0.0011 per share.

On February 15, 2018, the Company drew down a second tranche against the Chicago Ventures note in the amount of \$636,304. The second tranche is evidenced by secured convertible promissory notes that are subject to the same repayment and conversion terms as the first tranche (Note 6), and bear interest at 10%. The first and second tranches on the Chicago Ventures note will mature in October 2018.

Acquisition

On February 28, 2018, the Company issued a binding letter of intent to purchase 100% of the issued and outstanding membership interests of a licensed pharmacy from its members. The purchase price for the acquisition of the pharmacy will be \$300,000 payable in cash upon the conclusion of the acquisition, which is subject to approval by various regulatory authorities.