



"As we bring the curtain down on another extraordinary year, I want to extend my gratitude for the unwavering support of our customers, the relentless dedication of our exceptional team, and the trust and backing from our investors. Together, we've not only accomplished significant milestones, such as the successful launch of more instruments but also ventured into uncharted territories, making our mark in the dynamic defense industry. Reflecting on the impact we've made on the future of instrumentation, I offer a heartfelt thanks to everyone who has contributed to shaping our path."

-CEO/CTO, Jeff Williams

Oct- Dec 2023

Exum Closes A2M2X With Tour of LIFT



Exum proudly sponsored A2M2X, an event hosted by LIFT, held at the MGM Grand Hotel in Detroit. Our sponsor table at the event provided a platform for attendees to connect with our team and discover Exum's contributions advanced materials. The event also featured a tour of LIFT's cutting-edge facility, offering a firsthand look at Exum's This Massbox in action. unique allowed participants opportunity witness the innovative role of Massbox in supporting LIFT's groundbreaking work in materials innovation.

Exum Presents at IMAT

Looking back at IMAT: Our VP of Business Development, Ellen Williams, presented an engaging technical session titled "A New Technique for Chemistry at Scale of Printing and Bulk Compositional Analysis" during the "Novel Alloy Design Approaches for AM / Cold Spray Additive Manufacturing" Session. The presentation offered key insights into the field's latest advancements. IMAT brings together materials experts and organizations for industry collaborators across all market sectors. Looking forward to meeting you at the next IMAT!



Exum Excels at ASTM ICAM



Exum proudly participated in the ASTM ICAM 2023. making it our third consecutive vear of engagement. Attendees experienced the Massbox in action at our booth, gaining insights into our cutting-edge technologies. VP of Business Development, Ellen Williams, delivered compelling technical presentation, "An Intuitive. Rapid Characterization Tool for Reused Powder Quality Control." Hosted by the ASTM International Additive Manufacturing Center of Excellence (AM CoE), ICAM

2023 featured a comprehensive program with 26 symposia, uniting over 100 advanced manufacturing experts from diverse sectors.

CDO Shines at Encountering Innovation Convention

CDO, Josh Ulla, took center stage at the Encountering Innovation Convention 2023. Proudly selected to present during the Tech Transfer and Matchmaking Collaboration session, our insightful pitch engaged Federal Agency Tech Scouts and Prime Contractors. The convention provided unique platform collaboration across industries, fostering innovation for Commercialization and Contracting purposes. From medical and health to cyber, electronics, construction, operations, and power and energy sectors, the event showcased diverse innovations.



Purpose Jobs Recognizes Exum Among Top Denver Tech Startups



Top Startups and Tech Companies in Denver to Watch in 2024



Founded in 2017, Exum builds instruments and software ecosystems to increase

Celebrating significant traction, Exum Instruments proudly earned a place among Purpose Jobs' Top Startups and Tech Companies in Denver for 2024. The recognition is a testament to our commitment to innovation in the thriving tech landscape of our vibrant city. Grateful for this honor, we extend our appreciation to Purpose Jobs acknowledging our dedication to the tech industry. As we reflect achievement, we eagerly anticipate the opportunities and growth that lie ahead.

Exum's Booth Buzz at Double Defense Conferences

Exum Instruments made waves at backto-back defense conferences, combining forces at Defense TechConnect (DTC 2023) and the Defense Manufacturing Conference (DMC 2023). At both of these vital innovation hubs, we joined defense, private industry, federal agencies, and academic leaders to advance technology solutions. Our booth highlighted our revolutionary Massbox, engaging with attendees eager to bring transformative technology into their organizations. These consecutive events epitomized our commitment to shaping the future of defense industry innovation.



Exum Powers AABC Success



Exum Instruments charged ahead in the realm of automotive batteries, with a notable presence at the Advanced Conference <u>Automotive</u> Batteries VΡ (AABC). of **Business** Development, Ellen Williams, presented a compelling poster titled "An Innovative Characterization Tool for Next Generation Battery Chemistries". This event provided a unique networking opportunity with chief battery technologists from leading automotive OEMs, offering insights into development trends and projected battery needs. AABC unfolded with visionary keynotes, industry use cases, panel discussions, and hands-on tutorials, exploring breakthroughs in electrification. Stay tuned for updates on how Exum Instruments continues to power the future of automotive batteries.

DURIP: Elevate Your Research

Explore funding possibilities with Exum Instruments as the Defense University Research Instrumentation Program (DURIP) grant cycle opens. Until February 16th, our team is ready to assist crafting compelling proposals showcasing the Massbox's impact on materials research. With diverse technology areas of interest, we're eager to support your innovative endeavors. Need a Massbox refresher? Check out a clip from LIFT, our valued customer at the Defense Manufacturing Institute, explaining why they chose the Massbox for their metrology lab here.



Upcoming Events:

 Jan 15th- 17th, Tampa, FL MILAM



Feb 24th -28th, San Diego, CA
 PITTCON



 March 3rd-7th, Orlando, FL TMS













Exum Instruments, 747 Sheridan Blvd, 9A, Denver, CO 80214, US **Unsubscribe**