



"What an amazing start and end to another exciting quarter here at Exum Instruments. We began by finishing the first close of our \$6MM A-round and finished with an amazing trip to NASA and Axiom Space in Houston. Needless to say, this is shaping up to be an exciting year. After our first close, we wasted no time before hiring. We now have 24 full-time employees! Despite the growth, our amazing culture is being preserved. As always, thank you again to everyone who has helped us get to this huge milestone. We would not be here without you, and we are so excited to show you what's to come -stay tuned."

#### -CEO/CTO, Jeff Williams

## April- June 2023

#### Exum Attended the RAPID + TCT Conference



Reflecting on our time spent at RAPID + TCT 2023, we are thrilled to share the incredible turnout. We had a blast engaging with the dynamic community of industry leaders and enthusiasts, as they saw the demo Massbox in action. The three-day event showcased cutting-edge advancements in 3D-printing technology, sparking invaluable business connections, inspiring new ideas, and transforming visions into reality. We look forward to continuing our journey of innovation alongside the passionate RAPID + TCT community.

## CEO/CTO and CDO Were Interviewed on the "Smarter Manufacturing" Podcast

Click the photo and have a listen!

<u>CEO/CTO Jeffrey</u> and <u>CDO Ellen</u> were interviewed on the "Smarter Manufacturing" Podcast hosted by <u>LIFT.</u>

In this podcast, they discussed how the Massbox's unique technology and capabilities are designed to accelerate materials research and benefit small- and medium-sized

manufacturers.

Big thanks to LIFT for inviting us!



#### **Exum Welcomed CFO, Mike Minyard to the Team**



As CFO, <u>Mike Minyard</u> delights in using numbers and data to tell the story of Exum's past, present, and future. Trained in both engineering at Rice University and finance at the Wharton School, he has lived and worked in the US, UK, and Africa. In his spare time, Mike is an award-winning home brewer, mediocre guitar player, and enthusiastic Nordic skier.

# EIC Rose Rock & Advantage Capital Celebrates Investment in Exum Instruments

"We are thrilled to invest in Exum and bring their manufacturing facility and jobs to Tulsa. The Massbox is bringing Ph.D. chemistry lab analytics into the field, offices, and classrooms via lower-cost instruments with modern UIX and software. In addition to 3D printing demand, we see Massbox's potential to enhance productivity in traditional energy businesses as well as drive innovation in batteries and other alternative energy sources."

-David Clouse, Managing Director of the EIC Rose Rock fund





"Exum is an exciting company on the forefront of its industry," said. "It is the type of growth-ready business we look to invest in and I am excited to see it grow and continue to innovate."

-Jeff Gentsch, Venture Partner, Advantage Capital

### **Exum Completed Huge Conference Circuit**



Our team embarked on an exhilarating journey attending back-to-back conferences. Starting with the North American Workshop on Laser Ablation (NAWLA), our presence as a proud silver sponsor allowed us to engage with world leaders in the field of LA-ICPMS-based research, fostering interactive discussions and knowledge exchange. Next, we showcased our expertise at The National Association for Surface Finishing's SUR/FIN Expo, where industry luminaries explored pressing issues and the latest cutting-edge technologies. Finally, our team members presented a powerful poster titled "A Powerful New Tool for Rapid Chemical Characterization of Advanced Manufacturing Materials" at the prestigious TechConnect World Innovation Conference & Expo, joining a global gathering of brilliant researchers and innovators. These conferences provided invaluable opportunities to connect, learn, and explore potential collaborations, and we are excited to continue pushing the boundaries of innovation in our industry.

**Exum's Team Almost Doubled!** 



Kim Nishimoto, Purchasing Agent

Andrew Laroche, Senior Applications Scientist

Robert O'Brien, Software Engineer

Robb Hickey, Sales Manager

Taylor Pasanello, Sales Manager

Daniel O'Sullivan, Applications Specialist

#### **ISS Project Kicked Off at Axiom Space**

<u>CEO/CTO Jeff Williams, Director of Applications Jon Putman</u>, and <u>Director of Engineering</u>, Cole Naymark just returned from <u>Axiom Space</u> to kick off the project to get the Massbox on board the ISS!

"This kick-off was even more surreal than I could have imagined because the team met under a 1:1 scale replica of the ISS. The development of this project will directly contribute to the company's goals. Thank you to the Axiom team for being incredible hosts and working with us on the once-in-a-lifetime opportunity!"



# **Upcoming Events:**

- July 20th, 2023, Virtual
   Additive Manufacturing Webinar
- Aug 28-30th, 2023, Austin, TX
   Formnext Forum

Oct 16-19th, 2023, Detroit, MI
 IMAT

Oct 30th-Nov 3rd, 2023, DC
 ICAM



















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