Hugh Stallard

CHAIRMAN & FOUNDING DIRECTOR MA MRICS

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About Hugh

Hugh began his real estate career in 1978 becoming a director of Connell Wilson prior to its sale to Lambert Smith Hampton in 1996. Hugh spearheaded the creation of Spring4 with three other Founding Directors in 2001.

Hugh has extensive experience advising occupiers on a broad range of complex real estate matters both nationally and internationally. Hugh prides himself on building long standing relationships with his clients, some of which he has advised for over 30 years. He has a strength in grasping and leveraging the most complex details of negotiations and contentious matters to extract maximum value for his clients.

Notable recent transactions

Currie & Brown - UK wide portfolio advisory role executing relocations, lease restructures, rent reviews and dilapidations negotiations throughout the UK and Ireland. Hugh advised Sweett Group prior to its merger with Currie & Brown.

Marlin Equity Partners - Providing an executive real estate advisory service to numerous portfolio companies of Marlin Equity to ensure they optimise their real estate efficiencies and value throughout the lifecycle of the investments.

CA Technologies - European advisory role delivering major lease renegotiations and transactions throughout EMEA prior to the acquisition of CA Technologies by Broadcom.

Sage Publications - Advising on and implementing strategic real estate matters including relocations, rent reviews, L&T lease renewals and dilapidations.

RSA - Designing, implementing, and managing a series of transformational real estate projects across the UK and Europe over the past 18 years totalling over 1 million ft².

Atos IT Services UK Limited - Advising on UK wide portfolio including leasing matters, disputes, and a full range of property disciplines.

Education

Cambridge University: MA Land Economy

Royal Institution of Chartered Surveyors: MRICS