

Key Takeaways

Top content opportunities in Q2 2022 in the Mountain Biking space include:

MTB Event Premiere:

• **Event Premieres:** Top videos featured were from Red Bull's <u>Monserrate Cerro Abajo</u> and <u>Valparaiso Cerro</u> <u>Abajo</u> 2022 events as premieres on YouTube. Videos were published in both Spanish and English, with the Spanish version generating 15x more views.

Slow-Mo Hucks:

• **Slow Motion Footage of Drops:** Footage of bikes being dropped off an elevated surface, such as a large jump or trail feature showcasing the bikes' suspension systems. Videos were filmed at 1000 frames per second and featured various types of bikes.

POV Downhill Race:

• **Downhill Races From the Biker's View:** Footage from downhill races filmed with a GoPro to show the ride from the biker's point of view. Top videos featured the following events: <u>UCI Mountain Bike World Cup -</u> Lourdes, Red Bull's <u>Monserrate Cerro Abajo</u> and <u>Valparaíso Cerro Abajo</u> and the <u>Freeride Fiesta</u>.

Bike Restore:

• **Restoring Old to Good-As-New:** The most popular videos were a vlog of a person flipping an old bicycle and a YouTube Short of someone restoring old mountain bike pedals.

The top* videos from Q1 2022 published by the following Mountain Biking creators were analyzed:



Red Bull Bike Subscribers: 2M | Views: 17M



Fabio Wibmer Subscribers: 7M | Views: 33M



Global Mountain Bike Network Subscribers: 2M | Views: 15M



<u>Pinkbike</u> Subscribers: **610K** | Views: **11M**



Sam Pilgrim Subscribers: 2M | Views: 16M



GMBN Tech Subscribers: 399K | Views: 4M



BikeRadar Subscribers: **706K** | Views: **3M**

VITAL MTB Subscribers: **199K** | Views: **2M**

Santa Cruz Bicycles Subscribers: 260K | Views: 78K

Trek Subscribers: 202K | Views: 162K

Shimano Subscribers: **159K** | Views: **68K**



Specialized Bicycles Subscribers: 357K | Views: 78K



Cannondale Bicycles Subscribers: 81K | Views: 141K

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Berm Peak Subscribers: 2M | Views: 12M



Commencal Subscribers: 74K | Views: 205K



YT Industries Subscribers: 45K | Views: 102K



Rob Rides EMTB Subscribers: 98K | Views: 3M



SRAM Subscribers: 98K | Views: 45K



*The top 10-15 applicable videos were analyzed where the creator had enough videos. Video views based on organic videos shared in Q1 2022 on YouTube. © 2022 RightMetric Digital Ltd. All rights reserved.

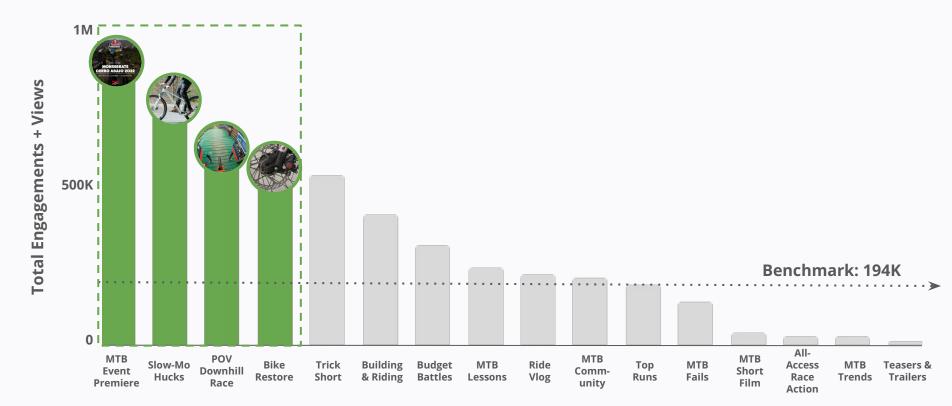
YouTube Content Bucket Definitions

Click to see example

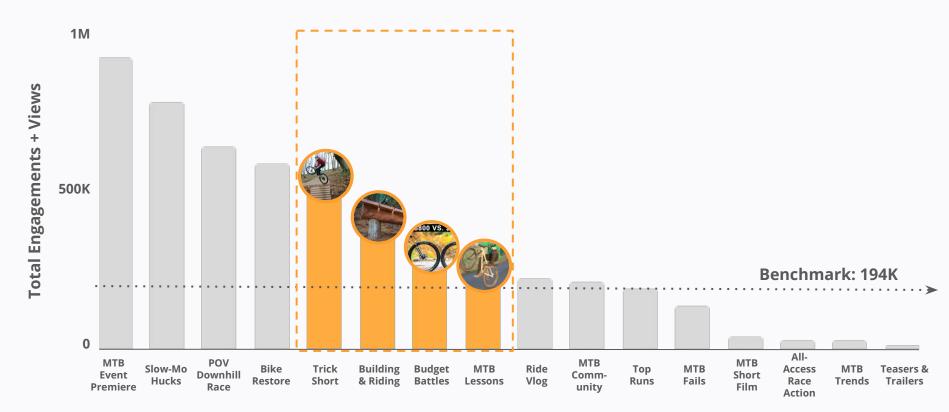
- MTB Event Premiere: Premiere videos from MTB races and events.
- <u>Slow-mo Hucks</u>: Slow motion footage of bikes riding a large jump, drop or trail feature.
- **<u>POV Downhill Race</u>**: Downhill races filmed with a GoPro to show the ride from the biker's point of view.
- <u>Bike Restore</u>: Restoring old bikes or parts to make them as good as new.
- <u>Trick Short</u>: Video shorts of athletes performing mountain biking tricks and flips.
- **Building & Riding**: Videos that show the process of riders building their own lines, trails or courses and then riding them.
- **<u>Budget Battles</u>**: Creators judge top-of-the-line bikes/equipment against lower-end versions to see if it's worth the price tag.
- MTB Lessons: Mountain biking 101s for beginners to learn online.
- <u>Ride Vlog</u>: Riders take viewers on an informal journey while biking throughout their day.
- MTB Community: Videos that are relatable, entertaining or humorous to the community of mountain bikers.
- <u>Top Runs</u>: Videos feature the top runs from downhill mountain bike races or competitions.
- MTB Fails: Videos compile different clips of mountain bikers falling and failing on their rides.
- MTB Short Film: 3-5 minute long professionally produced and edited mountain biking films.
- <u>All-Access Race Action</u>: Vlogs taking viewers behind the scenes at the biggest MTB races/competitions.
- MTB Trends: Videos that share products that are up and coming for the biking community.
- Teaser & Trailers: Sneak peeks of upcoming mountain biking films or documentaries.



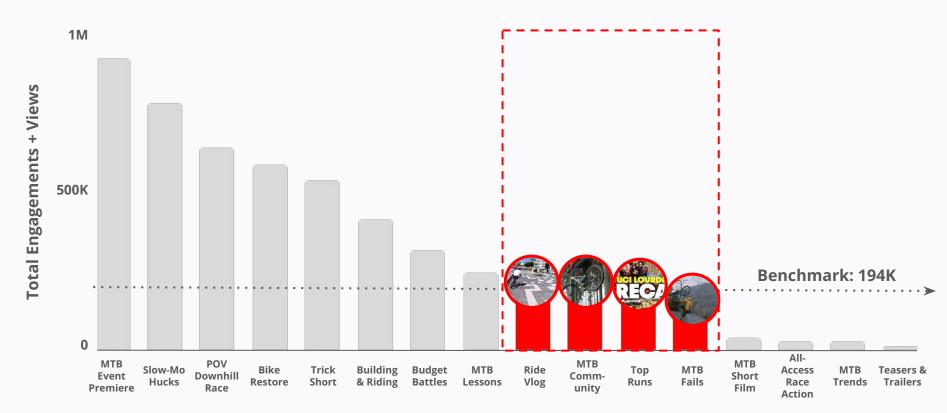
Content buckets that had the **highest views & engagement rate** in the Mountain Biking space include:



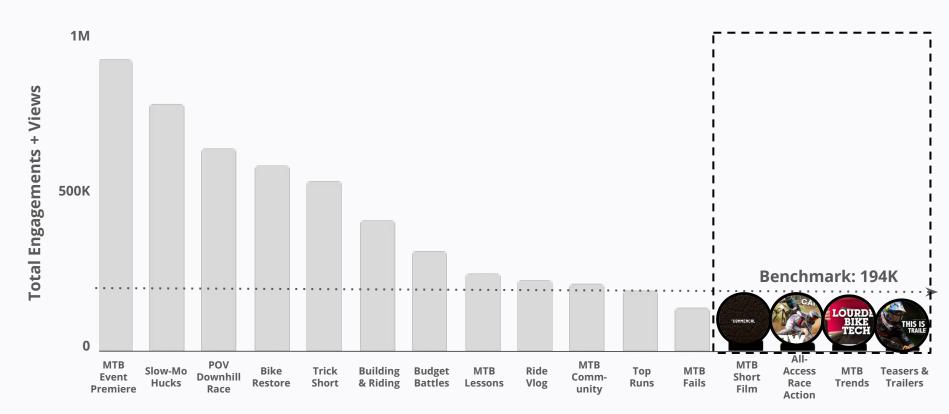
Good performing content opportunities in the Mountain Biking space on YouTube include:

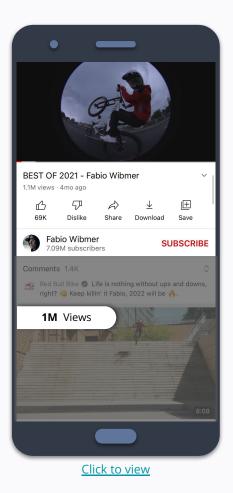


Substandard performing content opportunities in the Mountain Biking space on YouTube include:



Low performing content opportunities in the Mountain Biking space on YouTube include:





Viral Callout*:

#1. Year Recap

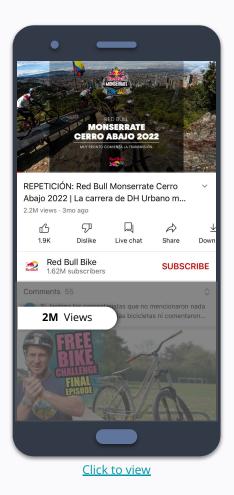
<u>Fabio Wibmer</u> shared a "Best of 2021" video on YouTube in January 2022 which generated 1.3M views and 70K engagements. The 5-minute long video featured behind-the-scenes footage, stunts and tricks, static images and interview clips set to music.

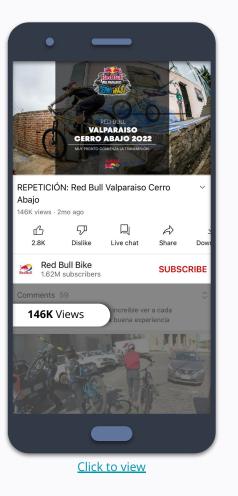
Tactics to Implement:

- Clip Compilation: The video used a compilation of various content, including unpolished vertical smartphone videos and professionally shot footage. It also included behind-the-scenes footage documenting Fabio's day-to-day life, interview clips, and static images.
- Road to Recovery: The video highlights Fabio's road to recovery after breaking his ankle and tearing his shoulder ligament in an MTB crash in August 2021.

You

*The following top performing video was omitted from the data set as it was the only video identified within its respective content bucket in Q1 2022. © 2022 RightMetric Digital Ltd. All rights reserved.





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Content Opportunities:

#1. MTB Event Premiere



Event Premieres

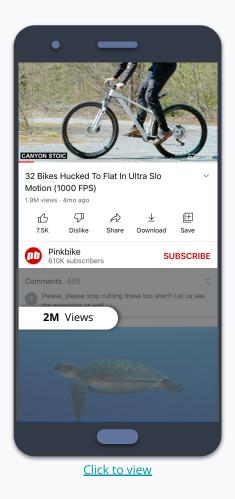
Video streams from Red Bull's <u>Monserrate Cerro Abajo</u> and <u>Valparaiso Cerro Abajo</u> 2022 events.

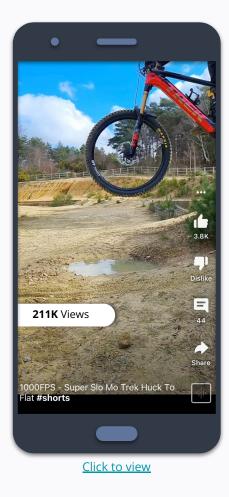
Tactics to Implement:

- **Spanish:** The two videos were published in English and Spanish, with the Spanish videos generating 15 times more views than the English versions.
- YouTube Premieres: <u>Premieres</u> are videos scheduled to play at a specific time on YouTube with live chat and other interactive features. Video premieres are not live in the sense of being recorded in real-time but offer viewers a similar interactive experience. After the premiere finishes, the full video will remain on the creator's channel as a regular upload. Creators can create buzz for their premieres by sharing the watch page so viewers can set reminders, chat, and leave comments.

Top Format:

Premieres range from 1:30-1:45 hours in length.





Content Opportunities:

#2. Slow-Mo Hucks

Slow Motion Footage of Drops

Footage of bikes being dropped off an elevated surface, such as a large jump or trail feature showcasing the bikes' suspension systems.

Tactics to Implement:

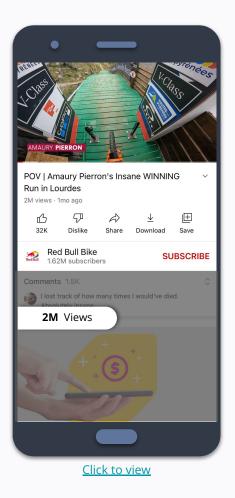
• **1000 FPS:** Both examples shown were shot at 1000 frames per second and included "1000 FPS" in their title to help searchability.

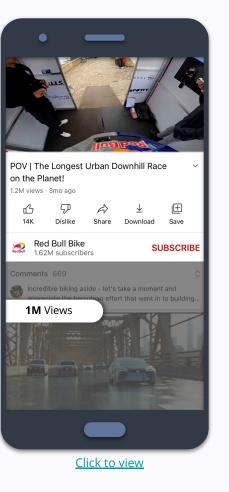
You Tube

- **Bike Variety**: The video shown on the <u>far left</u> featured 32 different bikes, from lightweight XC hardtails to high single pivot enduro machines.
- Recreate: Keep doing what performs well <u>Pinkbike</u> has shared 9 different "Hucked to Flat in Slow Motion (1000 FPS)" videos on its channel which have generated over 8M views. Videos have featured <u>new</u>, <u>cheap(er)</u>, <u>enduro</u>, <u>XC</u> and <u>value</u> bikes.

Top Format:

- Videos range from **0:18-8:05 minutes** in length.
- **33%** of videos in this category are Shorts.





Content Opportunities:

#3. POV Downhill Race

Downhill Races From the Biker's View

Footage from downhill races filmed with a GoPro to show the ride from the biker's point of view. Top videos featured the following events:

You Tube

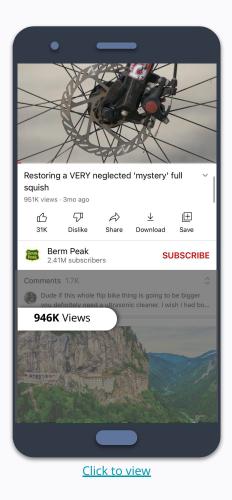
- UCI Mountain Bike World Cup Lourdes
- <u>Red Bull Monserrate Cerro Abajo</u>
- <u>Red Bull Valparaíso Cerro Abajo</u>
- Freeride Fiesta

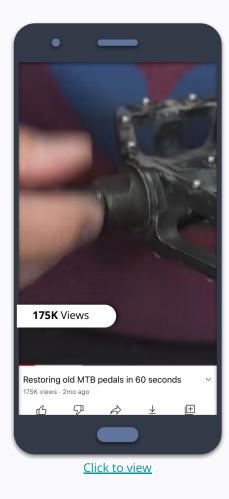
Tactics to Implement:

- Video Title: Red Bull Bike's POV Race video titles use the following format: "POV | *Explanation of video with an exciting hook*". Hooks included "Longest", "<u>WINNING</u>", and "<u>Insane</u>".
- Watermark: Red Bull adds its watermark to its videos' bottom right corner to drive subscribership.

Top Format:

- Videos range from **0:56-4:54 min** in length.
- 100% of videos in this category are traditional YouTube posts over Shorts.





Content Opportunities:

#4. Bike Restore

Restoring Old to Good-As-New

Videos of creators restoring old mountain bikes and parts. The top two performing videos in Q1 2022 were a 15-minute vlog shared by Seth from <u>Berm</u> <u>Peak</u> showcasing his journey of <u>flipping an old</u>, <u>neglected bike</u> and a YouTube Short featuring Seth <u>restoring mountain bike pedals</u> in just 60 seconds.

You Tube

Tactics to Implement:

- Video Duration: Of the competitive set, videos 3:00-4:59 minutes long generated the highest views and engagements on average, followed by those 15:00-17:59 minutes long.
- Flip Bike: Berm Peak has a YouTube playlist called "<u>Flip Bike</u>" where Seth buys, restores and sells used bicycles. The playlist features 8 videos which have generated nearly 9M views.

Top Format:

- Top videos range from **1:00-15:00 minutes** in length.
- **33%** of videos in this category are Shorts.





