



Performance

Goal setting improves performance by at least 10%-25%.



Visualize

... yourself achieving your goal for a 13.5% better outcome than just putting in work.



1000+ studies

... show there is a correlation between goal setting and work performance.



Shared

There's a 25% higher chance of success when you share your goals with others.



Written

People who write down their goals are 50% more likely to achieve them.



1500 thoughts

Goals 'held' in the mind get jumbled up with an avg of 1500 thoughts/min.



Mossamine 1

Dopamine is released when you set goals and accomplish them, which motivates you to keep repeating this occurrence.

Inflammation Happiness

Without dopamine, stress increases inflammatory cytokines which contribute to cancer, autoimmune disease and heart disease.

Focusing on intrinsic goals that play to your natural strengths increases happiness (vs on extrinsic goals which decreases it).

Effective goal setters:

- Teams who goal-set see a 28% higher same-year operating margin.
- Athletes who set performance goals (goals they can control) are more successful than those who set outcome goals (can't control).



- 69% of high-performing companies rank communicating goals as the most effective way to build a team.
- Olympians set an audacious BFHG Big Fat Hairy Goal - with total clarity around the level of dedication it will require.



Specific

State exactly what you want to accomplish (Who, What, Where, Why).

Measurable

How will you demonstrate and evaluate the extent to which the goal has been met?

Attainable

Make sure the goal is challenging yet within your ability to achieve the outcome.

Relevant

How does the goal tie align with both your personal and professional objectives?

Timely

Set one or more target dates to guide your goal to successful and timely completion.

GOAL 1:

GOAL 2:

