

EAST BRIGHTON VAMPIRES JUNIOR FOOTBALL CLUB

2021 ANNUAL REPORT



EBVJFC 2021 ANNUAL REPORT



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Under 15 Boys Division 1 vs St Kilda City – May 2nd 2021 – Round 3

EBVJFC 2021 ANNUAL REPORT



COMMITTEE

Jarrod Hall	President
Matt Meath	Vice President
Peter Hede	Junior Vice President
Garrick Rollason	Treasurer
Karen Bennett	General Manager
Imasha Ranasinghe	Secretary
Karen Kimber	Football Operations Manager
Matt Faiman	Registrar
Chris Taylor	Communications
Louise Staite	Child Safety Officer
David Lee	Sponsorship
Al Rawack	Incident Officer
Melanie Fuller	Compliance Officer
Kendra Vandame	Merchandise Manager

KFY STATISTICS

KEY STATISTICS		
	2020	2021
Registered players	898	876
Female	234	238
Male	664	638
Teams	42	40
Female	11	11
Male	31	29
Fees		
Early Bird	\$295	\$295
EB Sibling Discount (1st)	\$265	\$265
EB Sibling Discount (2 nd +)	\$245	\$195
Standard	\$335	\$335
Sibling Discount (1st)	\$305	\$305
Sibling Discount (2 nd +)	\$285	\$235
Under 10 Girls	n/a	\$150



U16 Girls Team Jumper presentation night with Tayla Harris

MAJOR SPONSOR



Buxton Brighton, 28 Carpenter Street brighton@buxton.com.au

GOLD SPONSORS



Community Bank Elwood 142 Ormond Road, Elwood



CALL 1800 MY EDGE or enquiry@urbanedgehomes.com.au

SILVER SPONSORS



286 Bay St, Brighton hotelbrighton.com.au



107 Ormond Rd, Elwood 9531 3335



332 Glenhuntly Road, Elsternwick 9523 5533



429 Nepean Highway, Brighton East 9596 9110 | https://physiosports.com.au



332 Bay Street, Brighton littleskygelato.com.au





Following a very disappointing 2020 in which there were no matches played and limited training opportunities, it was particularly pleasing that we were able to commence the season on a relatively normal footing.

Our Club knew there would be several operational challenges in terms of meeting public health and League requirements, however, our robust systems and processes ensured our continued compliance in this regard.

The season started well in April and with several interruptions due to lockdowns we were able to play nine rounds of football. Unfortunately, the season was called off in August and although we held out hope for a limited return, it eventually proved not viable.

Noting that for the competitive divisions, the first four weeks are 'grading' rounds and wins or losses are cleared for round five. That said, due to SMJFL grading issues several competitions couldn't commence season proper until round six or seven.

We were also presented with a fixture by the SMJFL that failed our Club. There were issues in every competition with teams being scheduled 'away' for several weeks at a time; conversely teams were playing 'home' games several weeks in a row. Where we had teams in odd team number divisions, we had teams on byes for back-to-back to weekends.

The Club recognises the impact this had on our members. We have taken this matter further with the SMJFL to ensure we aren't in this situation again for season 2022.

MEMBERS

We exist to provide the kids in our local community with the opportunity to play Australian Rules Football. This helps them meet new friends, develop life skills and experience being part of something bigger than themselves.

There was a total of 876 players registered to the Club, broadly in line with the previous year. There was a noticeable drop off in player registrations in our older boys' and girls' age groups. The nearly 18 months away from football meant the connection with local community sport was lost. These numbers were offset with younger players joining the Club. This no doubt reflected many parents' wishes to get their children active and involved in community sport.

Girl's football maintains a steady state, with 27% of the total membership. It will be interesting to see if the momentum can be maintained for girls football next year. The ongoing development of AFLW and the AFLW fixture change should provide a boost for the girl's game going into next season.

SPONSORS

The ongoing generosity of our sponsors allows the Club to invest in additional equipment, match day apparel and other critical items. Firstly, special thanks to our main sponsor, Buxton. Buxton have been an outstanding partner for the previous four years and will continue with the Club in season 2022. Like many other businesses Buxton faced significant headwinds this year, and so we ask you to support them as they have supported us.



To our training top sponsor, Urbanedge Homes, we acknowledge their ongoing support while Bendigo Bank have been steadfast in their partnership with the Club. Thank you also to our Silver Sponsors, including Physiosports, Hotel Brighton, Foxes Den, Little Sky Gelato and Grill'd. The last four provide our match day vouchers for weekly awards. The kids love them, and the local businesses love our families support of their businesses.

FOOTBALL OPERATIONS

Our Football Operations department once again demonstrated their versatility and adaptability to start and shut down the season on several occasions. The one positive out of the stop/start was the team became very good at it. An enormous thank you to the department led by Karen Kimber, our Football Operations Manager, and the team of Age Group Co-Ordinators:

- Michelle Gibson U8 Mixed
- Mark Stevens U9 Mixed
- Imasha Ranasinghe U10 Mixed
- Karen Kimber/Stephen Mount U10 Girls
- Paul Sherman U11 Mixed
- Shane Edmunds U12 Mixed
- Mark Williams U12 Girls
- Nick Paltoglou U13 Mixed
- Ian Jensen-Muir U14 Mixed
- Wendy Briscoe U14 Girls
- Andrew Moore U15 Boys
- Peter Hede U16 Girls
- Ian Jensen-Muir U16 Boys
- Simon Hargreaves U18 Girls

We have enormous gratitude for the countless hours each of these individuals devoted to their age group. At times it can be a thankless task, but without their efforts we simply do not have a football Club.

We thank all our Coaches and Assistant Coaches for their dedication and commitment to providing a great experience for their teams. The hours spent both off and on the training track is invaluable in terms of player development and their love of the game. It would be remiss of me to not acknowledge the parents who help at training on match day, whether it be running water or providing specific skills training on the side.

To support our coaches this year, we appointed Josh Bourke from BD Sports. His guidance, seminars, training sessions and general advice was well received by our coaching fraternity. The Club will continue to support and invest in our football operations and coaching department in season 2022.

The Club had access to four home grounds during 2021, being Hurlingham Park Ovals 1 and 2, Moorabbin West and Elsternwick Park 3. These are amazing facilities that support our Club and we will continue to work hard to ensure our ongoing access to these grounds for the benefit for our members.

It is usual at this time of year to acknowledge our Premierships and Best & Fairest Winners. What we can do is acknowledge all those players who made it through to representative football at the SMJFL level. Well done.



MEDICAL

Our Medical department, led by Karen Bennett and Team Trainers did an amazing job looking after the health and welfare of our players. Unfortunately, there were several incidents that required ambulance attendance. The slick professionalism of our medical department ensured that all these incidents were promptly dealt with, with the care of the child at the forefront. The culture of safety first at our Club led by Karen Bennett is an unbreakable pact we abide by. No trainer, no play.

FINANCE AND ADMINISTRATION

Our Treasurer, Garrick Rollason, once again provided the steady hand throughout another disrupted season. Some tough spending decisions made at the beginning of the year ensured we were able to invest in our football department while leaving enough buffer to deal with unexpected issues in the season.

One of the small but not insignificant upsides from the season being called off was that the Club was left a surplus of funds. This will be returned to members by way of a \$75.00 reduction at each price point for returning members in season 2022. This will maintain our position as a community club providing affordable access to Australian Rules Football.

Our Team Managers did an enormous job once again this year. Marshalling the volunteers in each team on a weekly basis is a thankless task. We should also acknowledge the fantastic job the Team Managers did organising team presentations.

There was a lot of evidence of the unique and quirky ways team presentations were organised – superb effort! The Club will seek to improve and support our Team Managers in Season 2022.

Our merchandise and apparel sales again did very well. A lot of gratitude is owed to Karen Bennett and Kendra Van Dame for the hours spent in front of the storage room.

Our new canteen partner, Anne Patterson from 'Nourish' started her partnership with the Club. After a couple of weeks bedding down an operating rhythm, the service and range provided by Anne's business was received well by all.

Thanks to all parents and Club officials for their commitment to meeting our compliance requirements. It has become a heavy burden in recent years, so it is appreciated when people meet their compliance obligations.

PARTNERS

We acknowledge the continued support of the following business & community partners, without whom we would not be able to achieve what we can.

- Moorabbin Kangaroos tenants at Widdop Crescent provide our mid aged teams with a home away from home.
- Elsternwick FC tenants at Elsternwick Park 2.
 Fabulous partnership which we look forward to continuing.
- Australian Sportslines they paint the lines of the grounds
- Lithocraft for all our printing needs.



- Right Merchandise outstanding service once again.
- Prosthetique kept all our teeth in their right spot. No mouthguard, no play.
- Bayside City Council once again a tremendous support through 2021.
- Brighton Union Cricket Club shared tenant at Hurlingham Park.
- East Brighton Vampires Football Netball Club shared winter tenant at Hurlingham Park.
- South Metropolitan Junior Football League we appreciate all the efforts at SMJFL HQ.

To my fellow Committee members, your contribution and friendship throughout the year has been a continued source of inspiration.

Finally, I want to acknowledge the efforts of all the volunteers at the Club. Once again, we had over 400 volunteers. That number increases significantly when you include the parents who took their turn keeping time, running along the boundary or standing on the goal line in the pouring rain.

We will back next year with a renewed enthusiasm and vigour for a clean hit at another football season.

We owe this generation of kids so much for what they have missed the last two years.

Go Vampires.

Jarrod Hall President



Scott Bull addressing the U11 Bloods

TREASURER'S REPORT



The COVID-19 challenges faced in the 2020 season continued through the 2021 season. Despite these challenges, East Brighton Vampires Junior Football Club (the "Club") remains in a strong financial position as at 30 September 2021 (the "Year End").

Following the COVID-19 partial refund process for 70% of the 2020 season registration fees, the Club held registration fees flat for the 2021 season for most categories whilst increasing the discount applied for 2+ siblings by \$50 per child (Standard Fees from \$285 to \$235, Early Bird from \$245 to \$195) and introducing a flat \$150 registration fee for Under 10 Girls.

Total registrations of 876 players was consistent with 2020 and was the Club's major source of revenue (\$220k). Donations of 2020 COVID-19 refunds also meant the Club had \$22k set aside in a Football Infrastructure Fund for expenditure on specific infrastructure items required by the Club. During the year this fund was drawn down on for Goal Pads (\$1.3k), new jumpers (\$1.2k) and officials' bibs and bottle crates (\$3k).

The Club recognised \$10k of sponsorship revenue in the year, \$8k was received from Bendigo Bank – Elwood Branch covering the 2020 and 2021 seasons and the remaining \$1k from UrbanEdge Homes. The Club retained Buxton Brighton as Major Sponsor, rolling over their sponsorship contribution (\$15k) from the 2020 season in recognition of their support through COVID-19.

The Club also received \$6k in grant revenue during the year for COVID-19 specific support from the Bayside City Council (\$2k) and the Victorian Government (\$4k).

For the 2021 season the Club continued to outsource Canteen operations at Hurlingham Park on Sundays to 'Nourish'. Despite another challenging season the relationship continues to deliver a quality canteen for our players and families and a financial return for the Club.

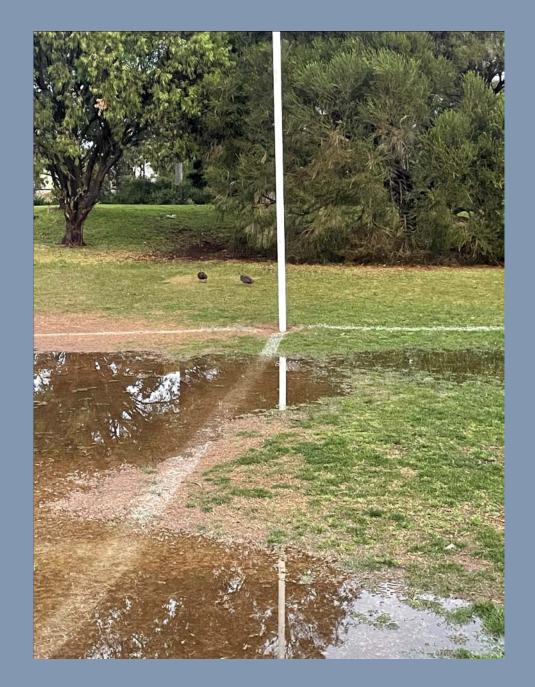
As COVID-19 restrictions continued to impact the 2021 season, the Club actively tried to balance the requirements of preparing for the potential of a full season while minimising costs where possible. This focus on cost controls is evident through the Club's strong year end cash position (\$205k) and has enabled the Committee to approve further registration fee reductions for the 2022 season.

Costs related to football operations for the year were \$130k, with the major expenses relating to SMJFL fees (\$29k), umpiring costs (\$14k) and St John's Ambulance (\$10k). Administration costs for the year were \$38k, with the major costs being administration costs (\$18k) related to our two paid employees and Consulting & Accounting costs (\$4k) relating to Xero, BAS and audit costs as well as one off costs for Club email improvements.

The Committee has endorsed the Club Budget for 2022 which aims to deliver value for our families and a strong focus of coaching and development.

The 2021 Financial Statements have been prepared by the Club and audited independently. These are available to all Club Members on the Club website.

Garrick Rollason Treasurer



A wet and muddy Sunday

FINANCIAL STATEMENTS



The financial statements are prepared on a cash basis and are independently audited as a special purpose financial report.

Profit & Loss Statement for the period 1 October 2020 to 30 September 2021

Income	2021	2020	Expenses	2021	2020
Net Registrations	\$220,125	\$88,617	Football Expenses		
Merchandise Sales	37,791	16,732	Trophies / Photos / Presentation Nights	\$ 1,075	\$ 9,360
Sponsorships	10,000	21,800	Uniforms	54,500	50,927
Canteen Rent	2,417	11,364	League Fees	29,864	1,836
	2,417	,	Umpires	13,646	6,130
Fundraising / Social Events	6 000	1 500	Merchandise Purchases	,	,
Grants	6,000	1,500		(5,122)	16,035
Interest	8	2,066	Coaching / Trainers costs	21,523	3,737
Other Revenue	330	468	Equipment	5,333	6,665
			Ground set-up / hiring / fines	5,228	1,830
			First Aid	4,254	3,138
			Administration Expenses		
			Administration	\$ 28,753	\$ 27,481
			Rent & Utilities	7,114	1,283
			Cleaning & Maintenance	1,017	1,080
			Interest / Merchant expense	1,535	2,171
			Depreciation	2,458	1,584
TOTAL	273,671	142,547	TOTAL	171,178	133,257
OPERATING PROFIT / (LOSS)	102,493	9,290			
Opening Bank Balance: 1 October 2020					99,613
Closing Bank Balance: 30 September 2021					205,170
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Detailed financial reports are available on the Club website.



CONTACT DETAILS



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It takes a lot of footies to keep the kids kicking