## **Industry Focused Investors**

# **€**ileo Capital

Jake LaJoie Managing Member jake@sileocapital.com chad@sileocapital.com www.sileocapital.com

Chad Magee Managing Member

#### Who We Are

Sileo Capital (Si-lay-oh) is a unique independent sponsor that not only makes principal equity investments in our focus industries, but also provides strategy, operations, financial and transaction consulting.

Our team of investors and operators leverage their extensive experience to create value and generate attractive risk-adjusted returns for all stakeholders.

#### Our philosophy underlies our differentiated approach



Risk-Adjusted **Returns Matter** 



**Industry Focus is** Critical



Combining Financial and Intellectual Capital is Powerful



Performance Speaks Louder Than **Promises** 



Plan for the Unexpected



Integrity and **Character Mean** Somethina

#### Our differentiated approach combines financial and intellectual capital

#### Consulting







#### Principal Investing







## We execute a focused strategy that meets our key criteria

**Industries** 



- Multi-Unit
- **Government Services**
- Critical Infrastructure Services
- Waste Management

Company **Characteristics** 



- Minimum \$5 million of EBITDA
- High free cash flow conversion
- Attractive growth prospects
- Based in U.S. or Canada

Owners/ Management



- Significant industry experience
- Strong alignment of interests
- Proven track record
- Intelligent, experienced, high integrity and character

**Transaction Types** 



- Management/Leverage Buyouts
- Family Succession/Owner Recapitalization
- Corporate Divestitures
- **Growth Equity**

## Our team has extensive transaction and operations experience

\$84 Billion

Transaction Value

\$1.2 Billion

Equity Deployed 400+

**Transactions** 

200+

Years of Experience

Statistics include Sileo team members' transactions and experience while at other firms