



WFIA Membership Application & Dues Chart

An alliance of the independent grocery and convenience store industries.

Your 2024 Annual Dues Investment

Corporate Name:		# of Stores:
Address:		
City, State, Zip:		
Business Phone:	Business Fax:	
PRINCIPAL Contact Name:	PRINCIPAL Job Title:	
PRINCIPAL Email Address:	PRINCIPAL Contact Phone:	
BILLING Contact Name:	BILLING Job Title:	
BILLING Email Address:	BILLING Contact Phone:	
BILLING Address (if different):		
City, State, Zip:		

Membership Category:
Type of Business:
Describe Your Business:
Preferred method(s) of Contact for BILLING: <input type="checkbox"/> Email <input type="checkbox"/> Fax <input type="checkbox"/> Mail
For WFIA Communications, Action Alerts & Networking Events, may we email you: <input type="checkbox"/> Yes <input type="checkbox"/> No

Grocery Retail	Dues	
Grocery Stores (over 5,000 sq. ft.)	\$480.00 per store up to a maximum of \$12,000	<input type="checkbox"/>
Grocery Stores (under 5,000 sq. ft.)	\$255.00 per store up to a maximum of \$6,375	<input type="checkbox"/>
Convenience Stores (under 5,000 sq. ft.)	\$255.00 per store up to a maximum of \$6,375	<input type="checkbox"/>
Specialty Stores (under 5,000 sq. ft.)	\$255.00 per store up to a maximum of \$6,375	<input type="checkbox"/>
Coffee Houses	\$150.00 per store up to a maximum of \$3,750	<input type="checkbox"/>

Grocery Non-Retail	Dues	
Whole Store Distribution Warehouse	\$5,350.00	<input type="checkbox"/>

Manufacturers' Dist. Warehouse: Annual WA Sales		
Large Companies – Over \$30 Million	\$4,145.00	<input type="checkbox"/>
Medium Companies - \$5 to \$30 Million	\$1,425.00	<input type="checkbox"/>
Small Companies - \$3-\$5 Million	\$715.00	<input type="checkbox"/>
Entrepreneurial Company – Up to \$3 Million	\$355.00	<input type="checkbox"/>

Associate Member – Business Services	Dues	
Regional/National Company	\$1,200.00	<input type="checkbox"/>
Small Company	\$665.00	<input type="checkbox"/>
Marketing Groups	\$380.00	<input type="checkbox"/>

NOTE: Dues are based on a calendar year. If you are joining the WFIA in a month other than January, your dues will be prorated. We will invoice you for the prorated rate.

To Pay by CREDIT CARD please contact WFIA at 360-753-5177
All credit card charges are subject to a 5% administrative fee.

Signature: _____

Date: _____

WHAT IS RETRO?

Retrospective Rating (Retro) is an optional financial incentive program offered by the Department of Labor and Industries (L&I) to help qualifying employers reduce their industrial insurance costs.

IMPORTANT: Retro is the only way to earn premium refunds from L&I.

PROGRAM ACHIEVEMENTS

OVER \$79 MILLION
 Refunds earned by members since program inception

25% AVERAGE REFUND	97% CUSTOMER SERVICE
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NO UPFRONT RETRO FEES!

Members Only—you will not get quarterly billing to participate. You just need to keep your membership current. Keep more of your money upfront!

YOUR PROGRAM PARTNER

ERNwest specializes in managing Retrospective Rating programs and has helped deliver consistent refunds to over 4,000 employers in Washington.

- » WFIA Retro helps provide claims management and support when there is a workplace injury.
- » WFIA Retro provides money-saving strategies on your workers' compensation premium.

CONTACT US WITH ANY QUESTIONS

Robert Mitchell, WFIA Finance & Retro Manager
360-753-5177 ext. 102 | robert@wafood.org

Andrew Heard, ERNwest Retro Coordinator
253-237-0817 | aheard@ernwest.com

By filling out this release, you are not joining the program or obligated in any way. This is a temporary authorization for release of workers' comp information which allows us to determine qualification and provide a confidential refund estimate.

Find out if Retro is the right fit for you in 3 easy steps.

1. Fill out the release form (below).
2. Email or scan and fax to submit the form.
email: info@wafood.org
fax: 866-478-2696
3. Receive personalized information about qualification and refunds.

Enrollment opportunities occurs four times each year; March 15, June 15, September 15 and December 15.

Company Name DBA (if applicable)

Address

City, State, Zip

L&I Account Number UBI Number

Email Address

Phone

Authorization is hereby given to the Department of Labor & Industries (L&I) to provide our company's claim history, premiums, losses, statistics, experience modification factor and related industrial insurance data to the Washington Food Industry Association and Employer Resources Northwest. This authorization is to include allowing Employer Resources Northwest online access to the Secure Access system and the Claim and Account (CAC) system. The scope of authorization is to include all matters relating to L&I and is to begin effective immediately and granted for one year from date of signature or until withdrawn through our written notification to the Department.

Company Official Title

Signature Date

Contact Person (if different) Title

Don't Let Workers' Comp Eat Into Your Margins.



Supporting & serving grocers, convenience stores & suppliers in our beautiful state since day one.

REFUNDS EARNED BY MEMBERS SINCE PROGRAM INCEPTION

OVER \$80 MILLION

3-YEAR AVERAGE REFUND AT FINAL ADJUSTMENT **26%**



WFIA RETRO MEMBER	VS	NOT ENROLLED
<input checked="" type="checkbox"/>	Claims Expertise With ERNwest, the largest and most knowledgeable TPA in WA.	---
<input checked="" type="checkbox"/>	Safety Solutions Onsite walk-throughs, in-person training, hundreds of resources.	---
<input checked="" type="checkbox"/>	Return to Work Dedicated RTW managers to assist you.	---
<input checked="" type="checkbox"/>	DOSH Citation Support Assisting employers through DOSH safety violations.	---

We are dedicated to advocating, educating and elevating the interests of the Washington State independent grocers, convenience stores, and their suppliers.

The WFIA Retro program has been helping members manage claims, ensure workplaces are safe and get workers back to work to consistently achieve millions of dollars in refunds each year.

1000s

Claims Closed per Year

100s

Safety Resources Available

97%

Customer Service

Olympia, WA | 360.753.5177

www.wafood.org

RETRO Specifics



MANAGEMENT CHOICES:

In order to meet the needs of its members, there are two options employers can choose from.

RETROSPECTIVE RATING PROGRAM

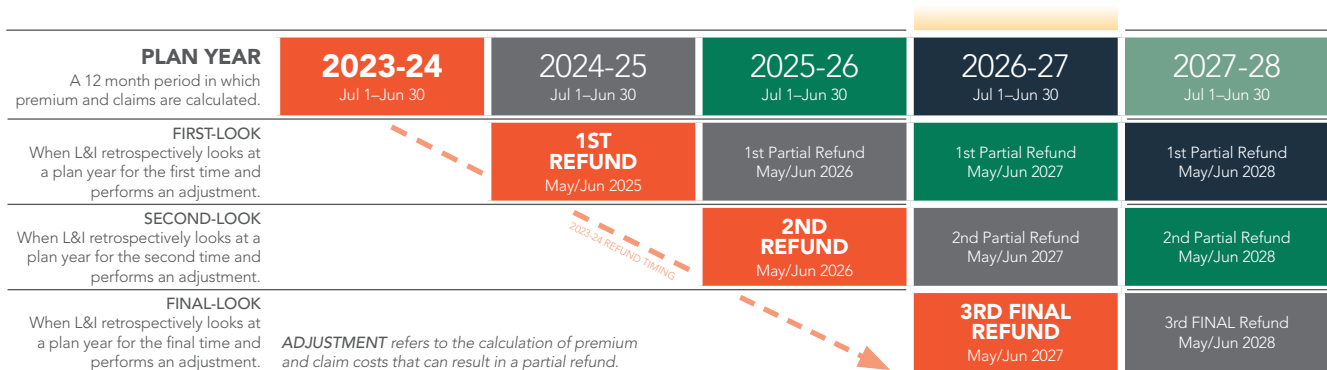
Also known as Retro, this program is the only way you are able to earn any of your premium back from L&I. Your premium is pooled along with other employers of similar risk class or industry, which reduces risk and maximizes refunds.

NON-RETRO, MANAGEMENT-ONLY OR WAIVER PROGRAM

Not quite ready for Retro? Whether you have had a couple of bad years or a couple of out of control claims, there is a place for you. Employers will have access to all of ERNwest's services to help you get back on track.

WHAT IS RETRO?

RETROSPECTIVE RATING (RETRO) is an optional financial incentive program offered by the Department of Labor and Industries to help employers reduce their industrial insurance costs. Employers or groups of like employers may receive premium refunds or they may be assessed additional premium based on their performance.



EXAMPLE DISTRIBUTION

The graph shows the first 5 years of Retro group participation.

Reap the Retro FULL-REFUND BENEFITS

Three partial refunds for the three plan years.

WHAT YOU SHOULD KNOW ABOUT REFUNDS:

Refunds are performance based. When companies “perform” well that means there are very few or no losses, and will earn a higher refund. Recent numbers show 64% of WFIA Retro members earned an above-average refund.

HOW DO I GET STARTED?

Contact Tammie Hetrick at WFIA for more information.

Tammie Hetrick, President and CEO
tammie@wafood.org | (360) 753-5177 ext. 2

HOW TO QUALIFY FOR RETRO

- Good-standing member of WFIA
- All workers’ compensation premiums current
- Willing to provide modified-duty work or Kept on Salary (KOS) for injured workers
- Meet premium/loss criteria



Supporting and representing the neighborhood grocers, convenience and specialty retail stores, suppliers and distributors that make up the fabric of our communities in Washington State.

2024 UPCOMING EVENTS

Event: WFIA Board Meeting

Date: January 30, 2024

Location: Olympia, WA

Event: Day at the State Capitol/Legislative Reception

Date: January 30, 2024

Location: Olympia

Event: NGA Show

Date: March 10-12, 2024

Location: Las Vegas, NV

Event: NACS Day on the Hill

Date: March 11-13, 2024

Location: Washington D.C.

Event: WFIA Connect: Vendor-2-Retailer

Date: May 16, 2024

Location: Tacoma Convention Center

Event: WFIA Board Meeting

Date: May 17, 2024

Locations: Tacoma Convention Center

Event: NGA/FMI Grocers' Day in Washington

Date: May 21-22, 2024

Location: Washington D.C.

Event: WFIA Board Meeting

Date: September 11, 2024

Locations: Suncadia Resort, Cle Elum

Event: WFIA Annual Golf Tournament

Date: September 12, 2024

Locations: Suncadia Resort, Cle Elum

