

# Introduction to **NashTech**



[nashtechglobal.com](http://nashtechglobal.com)

Delivering  
technology  
**excellence**

**Nash  
Tech.**

NashTech are experts in technology, delivering smart solutions that solve business challenges and create value. Our award-winning teams apply deep expertise and passion to deliver complex IT projects globally.

With thousands of technical experts based in our development centres in Vietnam, we have extensive knowledge and capability in all areas of technology.

NashTech is a division of Harvey Nash Group and is UK owned and regulated.

## NashTech is people

People are what power us and what defines us.

We pride ourselves on long-term client relationships and that's because we believe that people matter and results count.

This distinguishes each NashTech employee and brings us together as an international family.

We:

- Care deeply
- Collaborate transparently
- Have a can do attitude
- Value ethics
- Embrace challenges
- Strive for excellence



## Our services



### Modern software development

Our team of technology experts offers strength and depth across the entire software development lifecycle. From discreet applications (mobile, web and desktop) through to extensive platform development and integrations. Architect, build and scale leading-edge platforms that underpin your next technology breakthrough.



### Business process solutions

Fueled by our people, technology, automation capability and decades of expertise, NashTech can streamline your processes and help deliver exceptional outcomes. With proven advisory and operational capabilities, we provide scalable, customised multi-lingual solutions with a unique blend of manual and automated capabilities.



## Cloud services

Empower innovation, scalability and minimise operational costs with the power of the cloud. Work with our experts to migrate legacy systems, develop cloud-based applications, cloud-based architecture and cloud-based 'Platform as a Service' solutions.



## Application maintenance and support

Trust NashTech to support and maintain your software throughout its lifecycle with our AMS service. With extensive knowledge and capability, we deliver a flexible AMS model with high-quality service performance and predictable pricing. Choose from guaranteed fee-based service options delivered under the governance of a formal quality plan.



## Cyber security

The risk and sophistication of cyber-attacks are growing. Our security services offer a cohesive security solution that provides real-time detection and prevention. Eliminate security threats to protect your assets, unlock innovation and futureproof your business.



## Quality assurance and testing

NashTech delivers software faster with our talented team of ISTQB-approved testers and robust QA processes. Dedicated testing services include Integration, functional, stress, volume, performance and penetration testing.



## Data services

Unlock the power of data to identify strategic opportunities for improvement and optimisation. Transform your digital assets into actionable, monetised insights that power continuous value across your business.



## Machine learning, intelligence and automation

Sharpen your business processes and reduce costs through pragmatic automation. Leverage the power of AI and machine learning to personalise services, forecast more accurately and accelerate your business growth.



## Consulting

The technical landscape for software development is becoming ever more complex. In this constantly changing environment, new technologies frequently burst onto the scene. We provide technology consulting capabilities that enable enterprise-wide digital, business and IT transformation and keep you ahead of the curve.

### Onshore-offshore engagement

Our engagement model is designed specifically to meet the challenges of international software development. We successfully deliver projects using an onshore-offshore model where you have a locally based Engagement Manager, plus an offshore Project Manager and Business Analyst.

# Our clients

"To meet our diverse needs, we require access to a both broad and cutting edge technical expertise, with the ability to rapidly scale up and down. Creating and maintaining such a large pool of expertise in-house would require large teams as well as investment. Our answer was to partner with NashTech who are providing us with an access to a flexible and wide ranging expertise, which has allowed us to run multiple projects at any time, and maintain over 25 digital assets, as well as 24/7 monitoring"

**Eglantine Etiemble**

Executive General Manager IT and Digital, DuluxGroup

"NashTech currently provides IT development for the site, which hosts over 15,000 free courses, videos and educational interactives and which reaches over 8.5m people a year. NashTech's involvement has been critical to delivering robust development deploys for the last two years, its offshore team going the extra mile when needed.

They are the hidden, but vital, element to a smooth-running platform that showcases the very best of Open University teaching to the world."

**Dr. Patrina Law**

Head of Open Learn, Open University

"Technology plays a significant role here at PXP Financial. It enables us to monitor and improve our performance, effectiveness and also the quality of our services, products and systems.

We needed a partner with a deep pool of talent, that could follow an agile scrum process, in the purest of senses, and deliver consistently on what it promised. We got that from NashTech."

**Salvatore Cicero**

CTO, PXP Financial





## A trusted partner

Our success is underpinned by a business model where:

### Digital safety and Intellectual Property (IP)

We have 20+ years' experience working within many sectors that operate under strict regulatory environments. We always provide solutions that adequately mitigate risks for data security breaches and are clear about ownership of IP.

### Robust governance

Our Quality Management System (QMS) underpins everything that we do. Our quality assurance service provides end-to-end support across the entire software lifecycle and at all stages of development, from concept to release and beyond.



Our centres are ISO 27001 accredited. We protect your information as if it were our own.



CMMI 2.0 level 5 processes and procedures are the foundation of our development.

# Why NashTech?



## Long-term client relationships define us

Our collaborative approach means we gain a thorough understanding of your vision, values, challenges and objectives. This ensures consistent and ongoing value for your business.



## World-class quality standards, people and technologies

You get access to exceptional technical ability from a global team combined with clear, consistent communication and rigorous governance.



## Solutions, not just services

This means that you can expect outcomes and business results from our partnership that redefines the traditional notion of partnership.



## Big enough to scale. Small enough to care.

As a company of nearly 2,000 staff, we have the focus and speed of the small outsourcing companies with the scalability and expertise of the big ones.

## International footprint

With offices in the USA, UK, Japan, Australia, Singapore and Vietnam, our people-oriented approach secures our place as a trusted technology partner with thousands of clients around the world.





## Why Vietnam?

There are many benefits to being a British owned business with development centres in this vibrant country. Vietnam has a stable government that's highly supportive of technological growth.

Vietnam also boasts a robust infrastructure and extremely high level of education. English language teaching begins at an early age.

**Vietnam's rich cultural heritage is an important part of its allure as an international hub for the world's top tech firms and talent.**



**2nd**  
language is English

**200,000**  
people currently work  
in the IT sector

**5th**  
Ranking as a global  
outsourcing destination

**60%**  
of the population is  
under the age of 35

We are experts in technology, delivering smart solutions that solve business challenges and create value. Our award-winning teams apply deep expertise and passion to deliver complex IT projects globally.

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 [NashTech Limited](#)

For more details, please send your enquiry to [info@nashtechglobal.com](mailto:info@nashtechglobal.com) or visit our website [www.nashtechglobal.com](http://www.nashtechglobal.com)

