



**FSAC Meeting Minutes  
Thursday, March 16, 2023 BVSA Admin**

- A. **Meeting called to order** at 1:03 pm by Guy Munday.

**Committee members present:** Tom Gilmartin, Hillary Gilmartin, Jeff Gadzia, and Bob Reynolds.

**Absent:**, Malissa Rodriguez Food and Beverage Manager

**Board Liaison:** Guy Munday, BVSA Board Treasurer,

**Guest:** None

**Staff present:** Wesley Shryock, General Manager; Gina Silva, Staff Accountant, and Jacqi Edwards Food and Beverage Chef.

- B. **Approval of agenda – Motion:** by Tom Gilmartin, **Second** by Hillary Gilmartin to approve the agenda. **Motion carried with no objections.**
- C. **Approval of Minutes- Motion to approve February 16<sup>th</sup> Minutes:** By Tom Gilmartin, **Second** by Hillary Gilmartin.  
**Motion carried with no objections.**
- D. **Member Comments-** None

E. **Manager Report:**

1. General manager- Wesley Shryock:  
Around the valley the crew really stepped up during all of the recent weather events.
2. Food and Beverage-
  - a. Review Financial Reports- Gina Silva: Dining room food sales are up 41.7 % over all. Separating the OTCC food sales have exceeded expectation by 46.8% and the Mulligan room 33.2%. Wines sales have increase to due to the staff upselling the new brands of local wines. Cost of goods sold continues to maintain at 30% for the month of February as well as for the year. The cost of natural propane gas is still drastically over budgeted amount from the price increase in expenses.

-Jacqi Edwards:

3. Saloon- Continues to be busy at night. The Saloon is open on Wednesdays now so getting the word out that we are here would be helpful to bring in more patrons.

4. The Oaks Restaurant- Cultural Arts Event sold out with the murder mystery event for both nights. Banquet events are starting to come up in the month of April.

5. Mulligan Room- Minor changes to the menu putting some old items back on and adding some new items.

**F. Board Liaison:**

G. Old Business:

H. New Business:

1. St. Patrick's Day- The OTCC and the Mulligan room will be open with specials for the holiday.

2. Easter- On April 9<sup>th</sup>- We are starting to take reservations for Easter. There will be a brunch with service stations such as waffle bar omelet and a meat carving station.

3. Mother's Day- We will be doing a brunch style buffet- Chef is starting the menu with a similar style as Thanksgiving.

4. OTCC Specials-

5. Bear Tracks Submissions-

6. Summer Poolside Service- Working towards having some additional seating on the pool patio for the dining room. We are working on putting together the snack bar menu.

**Recommendations to the Board: None**

**Next Meeting date and time: April 20, 2023 at 1:00 p.m.**

**Adjourn time: 1:50 p.m.**