

# NexGen Networks Expands Its Network Reach with a New PoP at CoreSite's New York Campus

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DENVER--(BUSINESS WIRE)--Mar. 8, 2017-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance data center and interconnection solutions across the U.S., today announced that NexGen Networks, a leading global provider of ultrahigh-speed fiber-optic services with a distinctive customer service approach, has deployed a new network Point of Presence (PoP) at CoreSite's New York campus. By adding incremental capacity to its fiber backbone, NexGen Networks can easily and efficiently meet the growing demands of enterprise customers.

This new PoP will expand NexGen Networks' capability to sell dark fiber and Dense Wavelength Division Multiplexing (DWDM) to metro and domestic customers, as well as private line Ethernet to connect those customers globally. NexGen Networks chose CoreSite's New York campus due to the strong community of financial services organizations within this campus, with high-performance, low-latency access to the largest financial exchanges in New York.

"We look forward to offering CoreSite customers diverse, high-performance connectivity solutions," said Edward Lawson, Senior Vice President, Business Development at NexGen Networks. "CoreSite's New York data center campus was a natural fit for our expansion given the significant interconnection opportunities located within the facility, specifically among the financial services community, and CoreSite's focus upon providing an excellent customer experience."

CoreSite's New York campus includes two data center facilities – NY1, comprised of over 48,000 square feet of data center space in the heart of Manhattan, and NY2, with over 236,000 square feet of data center space situated above the 500-year floodplain in Secaucus, NJ. CoreSite's New York campus hosts over 40 network service providers and provides direct access to some of the world's leading cloud service providers, all with robust, low-latency network access to Manhattan, supporting acceleration of customers' IT performance while reducing customer costs.

"We are pleased to have NexGen Networks expand its presence with CoreSite and join our thriving carrier community in our New York campus," said Steve Smith, Senior Vice President of Sales and Marketing at CoreSite. "We expect NexGen's distinctive global footprint and diverse set of connectivity solutions to provide great value to our customers."

#### **About NexGen Networks**

NexGen Networks, <a href="http://www.nexgen-net.com">http://www.nexgen-net.com</a>, is the premier provider of tailored, high-capacity communications services to carrier and enterprise customers. NexGen Networks is committed to delivering cost-effective, custom solutions coupled with superior industry expertise, service and support that allows for unparalleled time-to-market connectivity. It offers a comprehensive suite of facilities-based services including Ethernet, SONET, Wavelength, Dark Fiber, Internet Access, Colocation and more. Its fiber-optic network leverages unique rights-of-way that deliver connectivity to the major metropolitan areas in North America, Europe and the Far East. While consistently building upon its private and public IP and Ethernet expertise and evolving its capabilities to continually meet the needs of its customers, large and small, it has continued to maintain a superior standard of customer service and support.

#### **About CoreSite**

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,000 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 400+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit <a href="https://www.CoreSite.com">www.CoreSite.com</a>.

### **Forward-Looking Statements**

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other

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