



Pavlov Media Expands Its Network Reach with a New PoP at CoreSite's Denver Campus

April 4, 2017

DENVER--(BUSINESS WIRE)--Apr. 4, 2017-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced that Pavlov Media, the nation's largest private provider of Internet and video services to off-campus student housing, has deployed a new network Point of Presence (PoP) at CoreSite's Denver campus. This is the second CoreSite deployment for Pavlov Media, following its initial PoP at CoreSite's [Los Angeles campus](#).

This new PoP will enhance the reach of Pavlov Media's national fiber optic backbone, providing better regional positioning in the Rocky Mountain region and ensuring a secure and reliable customer experience for its end users. Pavlov Media chose CoreSite's Denver campus given its robust community of more than 60 network providers, as well as direct access to CoreSite's [Any2Exchange® for Internet peering](#), the largest peering exchange in the region.

"Pavlov Media primarily serves off-campus student housing and because the residents are heavy users of video streaming and gaming applications, peering greatly enhances the end-user experience," said Mark Scifres, Chief Executive Officer at Pavlov Media. "CoreSite's dynamic customer community of network and cloud service providers and digital content companies, as well as a very active peering environment, allows us to maximize our colocation utilization and deliver a superior customer experience."

Strategically located in downtown Denver, CoreSite's two data center facilities ([DE1](#) and [DE2](#)) provide low-latency access to businesses in the area. The presence of over 75 network, cloud and IT service providers within these two data centers makes CoreSite's colocation facilities some of the most integral points of interconnection in the Rocky Mountain region, as well as the site of the largest regional peering exchange—the CoreSite Any2Exchange® for Internet peering.

"We are pleased to have Pavlov Media join our vibrant community of network providers in the Denver market," said Steve Smith, Senior Vice President of Sales and Marketing at CoreSite. "Pavlov Media's decision to expand with CoreSite reinforces the value of our network dense, high-performance data center and interconnection solutions, as well as the importance of a robust peering community to ensure increased reliability and improved performance for latency-sensitive applications."

About Pavlov Media

Pavlov Media is headquartered in Champaign, IL, and offers broadband and television services nationally. The company provides fiber services on its national backbone network, delivering speeds up to ten Gigabit (10,000 Mbps). Pavlov Media specializes in private Internet Protocol networks designed, constructed and operated by a team of dedicated professionals from the multifamily real estate industry. Pavlov Media adds value to properties and businesses by delivering IP products that enhance customer satisfaction and protect assets. For more information, visit www.pavlovmedia.com.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,000 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 400+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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Source: CoreSite Realty Corporation

CoreSite Realty Corporation
Greer Aviv, 303-405-1012

Vice President of Investor Relations and Media/Public Relations

Greer.Aviv@CoreSite.com