



Tata Communications and CoreSite Join Forces to Deliver Digital Transformation for U.S. Businesses

August 9, 2017

Relationship helps Tata Communications address enterprises' digital transformation requirements through a new IZO™ Private Cloud node and access to CoreSite's U.S. data center platform

DENVER--(BUSINESS WIRE)--Aug. 9, 2017-- CoreSite Realty Corporation (NYSE:COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced that it has joined forces with [Tata Communications](#), a leading global provider of network, cloud, security and mobility services. Under the relationship, Tata Communications and its global communications and technology teams will have access to CoreSite's data center and interconnection solutions across the U.S. Expanding its cloud and managed hosting services in the U.S. market through CoreSite is part of Tata Communications' strategy of facilitating its customers' digital transformation without increasing total cost of ownership.

CoreSite provides an exceptional customer experience and the flexibility to address the requirements of Tata Communications' end customers. With this new relationship, CoreSite's data center solutions teams will become extensions of Tata Communications' team to support its managed hosting and IZO™ cloud enablement platform in the U.S. As part of this relationship, Tata Communications has deployed a new IZO™ Private Cloud node in CoreSite's [NY2](#) data center in New Jersey to support U.S. enterprises' adoption of hybrid cloud securely and flexibly.

The fully-managed, highly secure IZO™ Private Cloud gives CIOs unprecedented control over all their applications by creating a truly hybrid, high-performance IT infrastructure where different cloud, colocation and managed hosting environments work together as one. Through IZO™ Private Cloud, U.S. enterprises also have access to IZO™ Cloud Storage to store unlimited volumes of data in an always available, highly durable and fully secure environment. Working with CoreSite will expand Tata Communications' data center capacity by 2.2 million square feet across 8 of the largest data center markets in the U.S.

"Working with CoreSite helps us support our customers as they look to drive their digital transformation through the cloud – be it private or hybrid," said Gaurav Anand, Vice President, Strategic Partnerships and Global Alliances at Tata Communications. "This relationship provides our customers with end-to-end service assurances and easier access to the U.S. market, which will translate into faster time to market, simpler management, and guaranteed uniform service levels across all locations."

"We are excited to announce this expanded relationship with Tata Communications, a leading global technology and telecom player, extending our reach of potential end customers that now may use our services," said Steve Smith, Senior Vice President of Sales and Marketing at CoreSite. "We look forward to working together, as we continue to build out our high-performance, cloud-enabled data center solutions and network of partners to provide our customers with diverse connectivity options in a highly secure and reliable operating environment."

Tata Communications is now a member of the [CoreSite Marketplace](#), which provides a dynamic web-enabled interface, where CoreSite customers can learn of other service providers, how they can benefit from one-another, and engage easily to support their IT strategy. These services include network providers, cloud on-ramps, managed service providers, and software providers. To learn more about Tata Communications, visit <http://www.coresite.com/marketplace/tata-communications>.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,200 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 430+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: any adverse developments in local economic conditions or the demand for data center space in these markets; operational difficulties, including difficulties relating to information systems, internal processes and information security; significant industry competition; financial market fluctuations; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

TATA COMMUNICATIONS and TATA are trademarks of Tata Sons Limited in certain countries. IZO is a trademark of Tata Communications in certain countries.

View source version on businesswire.com: <http://www.businesswire.com/news/home/20170809005104/en/>

Source: CoreSite Realty Corporation

Tata Communications

Kersti Klami

kersti.klami@tatacommunications.com

or

CoreSite

Greer Aviv, 303-405-1012

Vice President of Investor Relations and Corporate Communications

Greer.Aviv@CoreSite.com