



## Faction Partners with CoreSite to Launch Multi-Cloud Storage and Network Solutions and to Expand Its VMware Private-Cloud Services

August 29, 2017

DENVER--(BUSINESS WIRE)--Aug. 29, 2017-- CoreSite Realty Corporation (NYSE: COR), a premier provider of secure, reliable, high-performance [data center](#) and [interconnection](#) solutions across the U.S., today announced that [Faction](#), a leading enterprise-class private cloud and backup infrastructure provider, has partnered with CoreSite in both the [Northern Virginia](#) and [Silicon Valley](#) markets to deliver expanded multi-cloud service offerings to its customers.

Faction chose to partner with CoreSite based on its scalable data center platform, strategic locations and high-performance interconnection solutions that allow Faction to optimize the delivery of its multi-cloud service offering by providing low-latency connectivity to leading cloud and network service providers. Faction will leverage connectivity to the [CoreSite Open Cloud Exchange](#) to deliver high-performance and cost-effective VMware based clouds with Administrator-level access to VMware vCenter that offers unprecedented control, flexibility, and integration capabilities for hybrid & multi-cloud deployments.

Along with Faction's leading enterprise-class private cloud and Veeam backup solutions, Faction is launching a multi-cloud NetApp storage solution and Managed VMware on [AWS](#) offering that is enabled by leveraging the low-latency cloud on-ramps within the CoreSite portfolio.

"CoreSite provides the facilities, high-performance interconnection solutions and close proximity to the major public cloud providers, which are key to enabling our multi-cloud solutions and go-to-market strategy," said Luke Norris, Chief Executive Officer at Faction. "We are committed to providing our customers with maximum control in an unmatched multi-cloud environment, and CoreSite enables us to deliver a differentiated customer experience."

The CoreSite Silicon Valley market is comprised of seven operational data centers, providing colocation solutions to one of the largest concentrations of Internet and technology companies in the world. More than 185 international and national carriers, social media companies, cloud computing providers, media and entertainment firms, and enterprise customers connect to do business in CoreSite's Silicon Valley data center market.

The CoreSite Northern Virginia data center market currently includes three highly scalable facilities—one in [Washington, D.C.](#) and two on its [Reston, VA](#) campus (VA1 and VA2). CoreSite recently announced the expansion of both its Reston and Washington, D.C. campuses, all of which will now total over 1,097,000 square feet of colocation data center space upon full build out. CoreSite's customer community includes a diverse mix of government, financial services and cloud service providers, as well as domestic and international networks providing a direct connection to U.S. and European markets. With the growing importance of Northern Virginia as a communications and enterprise hub, CoreSite's Reston campus provides flexible colocation and hybrid-cloud deployment solutions for customers located in Washington, D.C. and the greater Northern Virginia area.

"We are pleased that Faction has partnered with CoreSite to expand the reach of their VMware-based private cloud and Veeam backup solutions. Additionally, their multi-cloud service offering is a valuable addition to the ecosystem, and through the CoreSite Open Cloud Exchange, Faction is able to deliver a true hybrid-cloud experience without compromising security or performance," said Steve Smith, Senior Vice President, Sales and Marketing at CoreSite. "Faction provides enterprises with unique and customized cloud solutions built on a powerful and well-adopted VMware environment, and we look forward to supporting their future growth."

Faction is a member of the [CoreSite Marketplace](#), which provides a dynamic web-enabled interface, where CoreSite customers can learn of other service providers, how they can benefit from one another, and engage easily to support their IT strategy. These services include network providers, cloud on-ramps, managed service providers, and software providers. To learn more about Faction, visit <http://www.coresite.com/marketplace/faction>.

### About Faction

Colorado-based Faction® is an enterprise-class IaaS cloud provider delivering maximum control, flexibility, and integration capabilities for customers in hybrid & multi-cloud environments. Faction® has Type II SSAE 16 and SOC 1 & 2, HIPAA compliant and PCI capable cloud nodes in 8 geographies in North America. Faction® is a Platinum-level NetApp Service Provider and is VMware Hybrid Cloud® and IaaS® Powered. For more information on Faction® and to learn how to leverage hybrid cloud and multi-cloud strategies, please visit <http://www.factioninc.com>. Follow us on Twitter (@FactionInc) and [LinkedIn](#).

### About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,200 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 430+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit [www.CoreSite.com](http://www.CoreSite.com).

### Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control, that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of CoreSite's data centers in certain markets and any adverse developments in local economic conditions or the demand for

data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition; CoreSite's failure to obtain necessary outside financing; CoreSite's failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; and other factors affecting the real estate industry generally. All forward-looking statements reflect CoreSite's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, CoreSite disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause CoreSite's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in CoreSite's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by CoreSite from time to time with the Securities and Exchange Commission.

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Source: CoreSite Realty Corporation

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