CoreSite

CoreSite Partners with Education & Research Institutions

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Solutions to overcome ever-evolving digital learning challenges

Powering research to move the world forward

DENVER--(BUSINESS WIRE)--Aug. 12, 2020-- **CoreSite Realty Corporation** (NYSE:COR) (the "Company"), a premier provider of secure, reliable, high-performance data center, cloud and interconnection solutions in major U.S. metropolitan areas, helps education and other research institutions and platforms overcome ever-evolving digital challenges.

Today's colleges, universities and research institutions aren't the paper-based learning environments of the past. In some cases, they are leading the adoption of digital technologies and education tools. Beyond that, many education institutions provide digital platforms to further the education and discovery of their students and staff. Researchers must be empowered with robust data tools to continue their most important projects – and higher education organizations are often responsible for acquiring and maintaining those tools.

Research is a data-intensive endeavor, and data-driven pursuits require both adequate computing power to collect and analyze that information as well as sufficient bandwidth for moving that information from one group of researchers to another or maintaining a central storage location accessible via low latency network options. As education institutions place increasing value on their digital offerings and build new online learning platforms, they face challenges such as real estate costs, operating costs and latency. CoreSite's hyper-connected data centers offer colleges, universities, education platforms and research institutions the data center solutions they need to solve these challenges.

Colocation provides several opportunities to reduce costs. Power and networking costs, dedicated operational and security staff, and cooling efforts all must be considered beyond the expense of basic equipment. CoreSite can help higher education providers clear up internal resources – from maintaining data center space to driving digital innovation. In addition, CoreSite focuses on maintaining scalability for its customers. Whether a deployment starts small and needs to expand, move into a new market, has a build-to-suit requirement, or needs to connect to cloud providers, CoreSite works to find solutions to support its customers' needs.

CoreSite's secure, reliable, high-performance and interconnected data centers and campuses in network-dense markets across eight key North American markets are ideally positioned to help education and research organizations reduce the wait for data transfer and processing. Every facility is a marketplace that provides direct access to networks, clouds, IT service providers and enterprises. Utilizing the CoreSite Open Cloud Exchange® or other direct cloud interconnect products accessible from a CoreSite colocation facility can reduce data transfer speeds by up to 44% vs. the public internet.*

"The way that students learn and the way content is delivered to them has been evolving for a long time, but the transformation has been pushed forward exponentially by the circumstances of today's world," says Vlad Berkovsky, Vice President, Engineering at Udemy, the world's largest destination for online courses. *"CoreSite's flexible data center solutions have helped us have certainty that we can continue serving millions of Udemy students globally and improve their lives through learning."*

Empowering the Future

- Modern facilities that are able to support high-density solutions and modern cooling techniques for **high-performance computing**
- A breadth of **carriers and interconnection solutions** offer the ideal exchange point for important research and data
- Deployments ranging from partial cabinets to private suites on a **national footprint** so you can **seamlessly rightsize** as needs evolve
- **Directly connect** to partners and providers within the same building, reducing latency, improving network performance and saving on network costs
- Save on data egress charges with direct access or via our Open Cloud Exchange to leading **cloud providers**, such as **AWS, Microsoft, Google, Alibaba Cloud, Oracle and IBM**
- Depend on CoreSite's 100% uptime SLA with a record of **eight-9s uptime** in 2019
- **24x7x365 highly skilled** on-site operations professionals

"Education and other research organizations are on the forefront of digital transformation," says CoreSite's Chief Revenue Officer, Steven Smith. *"CoreSite is proud to partner with these institutions to enable online learning and research that advances abilities to find smart solutions to the world's problems."*

Additional Resources

- Higher Education solution overview
- Customer Spotlight, NYU
- Digital Transformation, cloud-based IT, and the edge
- Accelerate Your Digital Business with CoreSite
- Interconnection, Data Centers & the Future

*Calculations based on speed tests conducted by CoreSite of direct interconnection product vs. the public Internet and may not accurately reflect your

performance improvements. These tests have not been independently verified by any third party and should not be deemed to be an assurance or guarantee as to expected performance.

CoreSite's team of education and research focused data center experts are ready to serve your needs.

Contact Our Team > We'd love to help support your digital transformation requirements; please contact us for further information on CoreSite's capabilities.

Request a Tour > Let us take you on a virtual or live tour of a state-of-the-art CoreSite facility.

About CoreSite

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center, cloud and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Our scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships. For more information, visit www.CoreSite.com.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond CoreSite's control that may cause actual results to differ significantly from those expressed in any forward-looking statement. These risks include, without limitation: the geographic concentration of the Company's data centers in certain markets and any adverse developments in local economic conditions or the level of supply of or demand for data center space in these markets; fluctuations in interest rates and increased operating costs; difficulties in identifying properties to acquire and completing acquisitions; significant industry competition, including indirect competition from cloud service providers; failure to obtain necessary outside financing; the ability to service existing debt; the failure to qualify or maintain its status as a REIT; financial market fluctuations; changes in real estate and zoning laws and increases in real property tax rates; the effects on our business operations, demand for our services and general economic conditions resulting from the spread of the Novel Coronavirus ("COVID-19") in our markets, as well as orders, directives and legislative action by local, state and federal governments in response to such spread of COVID-19; and other factors affecting the real estate industry generally. All forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Furthermore, the Company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. For a further discussion of these and other factors that could cause the Company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in its most recent annual report on Form 10-K, and other risks described in documents subsequently filed by the Company from time to time with the Securities and Exchange Commission.

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