



Curriculum vitae

Personal Information

FIRST NAME / SURNAME	Paola Devescovi
ADDRESS	Via Stesicoro 26 - 00125 Rome (Italy)
TEL	+39 347 638 1070
EMAIL	paola@paoladevescovi.com
NATIONALITY	Italian
DATE OF BIRTH	13.11.1961
GENDER	Female

Work Experience

DATES	February 2019 - present
POSITION	VirtuAlly - Founder
RESPONSIBILITIES	After a 30-year experience as translator and conference interpreter, I've set up VirtuAlly, remote language service company, specialising in virtual event organisation and remote interpreting
EMPLOYER / ADDRESS	VirtuAlly - Via Stesicoro 26 - Rome (Italy)
TYPE OF BUSINESS	Virtual Event Organisation, remote interpreting, translation, transcription and transcription
DATES	October 2016 - Present
POSITION	Director Consultant
RESPONSIBILITIES	I set up and coordinate the first and only English speaking chapter in Italy. In charge of referral marketing training for the chapter members
EMPLOYER / ADDRESS	BNI Italia - Region "Roma Sud Ovest"
TYPE OF BUSINESS	World Leading Referral Marketing Organisation
DATES	January 2014 - Present
POSITION	Author
RESPONSIBILITIES	I have co-authored the following books:



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2014 - The Female Leader: Empowerment, Confidence and Passion;

2014: Baby Boomers: Secrets of Life after 50

2014: The woman's Book of Empowerment & Confidence: 365 Daily Affirmation

2015: The Female Leader

In 2015 I published my book: 50+.com: A Step-By-Step Guide to Building a Successful Online Business

EMPLOYER / ADDRESS PWN Publishing - Louisville (KY) USA
TYPE OF BUSINESS Publisher

DATES October 2010 - July 2020

POSITION Founder

RESPONSIBILITIES Group and Private Business and Life Coaching programs for women entrepreneurs and professionals

EMPLOYER / ADDRESS Project Prosperity - Rome (Italy)
TYPE OF BUSINESS Coaching and Training

DATES February 2010 - Present

POSITION Business, Sales and Life Coach, Trainer, Consultant

RESPONSIBILITIES Creation of business coaching and training programs, meeting facilitator for SMEs

EMPLOYER / ADDRESS Freelancer
TYPE OF BUSINESS Coaching and Training

DATES January 1988 - Present

POSITION Conference and Market Research Interpreter

RESPONSIBILITIES Simultaneous and consecutive interpreting in the following industries: medicine and medical trials, biology, banking and finance, marketing, market research, economics, environment, film for Italian and European institutions, European Parliament, Professional Associations and Dedication, pharmaceutical companies (Pfizer in particular), Italian

TV channels and SKY channels, Italian and International market research companies, Procter & Gamble, Microsoft, IBM.

Organization, management and supervision of teams of interpreters and translators for private companies and government agencies. Interpreter recruiting and training

EMPLOYER / ADDRESS Freelancer
TYPE OF BUSINESS Interpreting and translation

DATES January 2011 - December 2012
POSITION Linguist Consultant
RESPONSIBILITIES Planning and creation of online English course (on dedicated e-learning platform) of English course for officials and employees of the Commissions on Asylum and Refugees of the Italian Ministry of Interiors

EMPLOYER / ADDRESS ITC - Rome, Italy
TYPE OF BUSINESS Language consulting

DATES January 2007 - December 2010
POSITION Linguist Consultant and Editor
RESPONSIBILITIES Editing and supervision of medical publications and medical equipment technical manuals, financial publications and marketing materials for the English - Italian language pair

EMPLOYER / ADDRESS SDL ITALIA - Rome, Italy
TYPE OF BUSINESS Translation and localisation

DATES January 1995 - January 2003
POSITION English-Italian Interpreting and Translation Professor

RESPONSIBILITIES	<p>Simultaneous and consecutive interpretation training and teaching translation and localisation techniques from English into Italian and vice versa.</p> <p>Mentoring and coaching the school graduates to help them enter the language service market</p>
EMPLOYER / ADDRESS	School for Interpreters and Translators - Ostia (Rome)
TYPE OF BUSINESS	Teaching, training and mentoring
DATES	October 1995 - October 2003
POSITION	English-Italian Interpreting and Translation Professor
RESPONSIBILITIES	<p>Simultaneous and consecutive interpretation training and teaching translation and localisation techniques from English into Italian and vice versa.</p> <p>Mentoring and coaching the school graduates to help them enter the language service market</p>
EMPLOYER / ADDRESS	Libera Università degli Studi San Pio V - Rome
TYPE OF BUSINESS	Teaching and training
DATES	June 1989 - October 1990
POSITION	Language consultant and event coordinator
RESPONSIBILITIES	<p>Language consultant and interpreter for the HCS Group managers and executives during meetings and negotiations for the equipment supply and furnishing of the Rome American Hospital.</p> <p>Meeting organisation and event coordination on the occasion of industry fairs and exhibitions</p>
EMPLOYER / ADDRESS	HCS GROUP - London (UK)
TYPE OF BUSINESS	Hospital Supplies and Management

DATES	March 1988 - December 1988
POSITION	Press Office and PR Coordinator
RESPONSIBILITIES	Management and coordination of the publisher's PR activities and events
EMPLOYER / ADDRESS	Vito Bianco Editore - Rome (Italy)
TYPE OF BUSINESS	Publishing
DATES	January 1988 - April 1988
POSITION	Substitute French Teacher
RESPONSIBILITIES	Teaching French language and literature
EMPLOYER / ADDRESS	Ugo Foscolo High School - Rome (Italy)
TYPE OF BUSINESS	High School
DATES	October 1987 - December 1987
POSITION	English Teacher
RESPONSIBILITIES	Teaching English to the ICLE managers and employees
EMPLOYER / ADDRESS	ICLE - ISTITUTO DI CREDITO PER I LAVORATORI ITALIANI ALL'ESTERO - Rome (Italy)
TYPE OF BUSINESS	Banking Institute
DATES	January 1987 - September 1987
POSITION	Stager
RESPONSIBILITIES	Italian and English expert linguist in a research study on bilingualism and language acquisition
EMPLOYER / ADDRESS	UCSD - University of California San Diego (USA)

TYPE OF BUSINESS University - Department of Psychology

Education

JULY 1987 ROMA TRE UNIVERSITY - Rome (Italy)
Graduation in Modern Languages and Linguistics

1988 UNIVERSITY OF WESTMINSTER - London (UK)
Master in Interpreting Techniques

2015 CONFARTIGIANATO - Rome (Italy)
Master for SMEs Consultants and Trainers

2018 TIW Coaching Certification - Margareth Lynch (USA)

Spoken Languages

Italian - Mother Tongue

English - C2 (Cambridge Proficiency)
AIIIC - A Level

French - C1 (Cambridge Proficiency)
AIIIC - B Level

Spanish - B2 (Cambridge Proficiency)
AIIIC - C Level

Skills and Competences

Highly motivated
Project management
Oral and written communication
Intercultural communication
Customer analysis and assessment
Well organized
Good connector
Multicultural team management
Active listening

COMPUTER SKILLS AND COMPETENCES

**COMPUTER SKILLS AND
COMPETENCES**

Good knowledge and regular use of Microsoft Office Suite and Apple applications for Mac
Good knowledge of CAT tools (including SDL Trados and SDL X and MemoQ)

I hereby authorize the use of my personal data in accordance to the GDPR 679/16 - "European regulation on the protection of personal data".

Paola Periconi

