

# GEOS Company Presentation



Fourth Quarter Results and Preliminary Annual Results for 2023

# Company highlights



Attractive market fundamentals in offshore supply – GEOS is well positioned to capitalize on a strong and improving market



Fleet acquisition of 4x PSVs in 2023 at attractive price and timing to leverage the exposure to oil & gas and offshore wind sectors



One of the most modern fleet of PSVs – flexible Norwegian design, upgradable for work in subsea IMR, survey and offshore wind W2W. Pursuing several market possibilities for growth in Subsea, W2W, OCV segments.



Strong track record of working with Tier 1 clients operating safely with high utilization throughout the cycle  
Increasing backlog



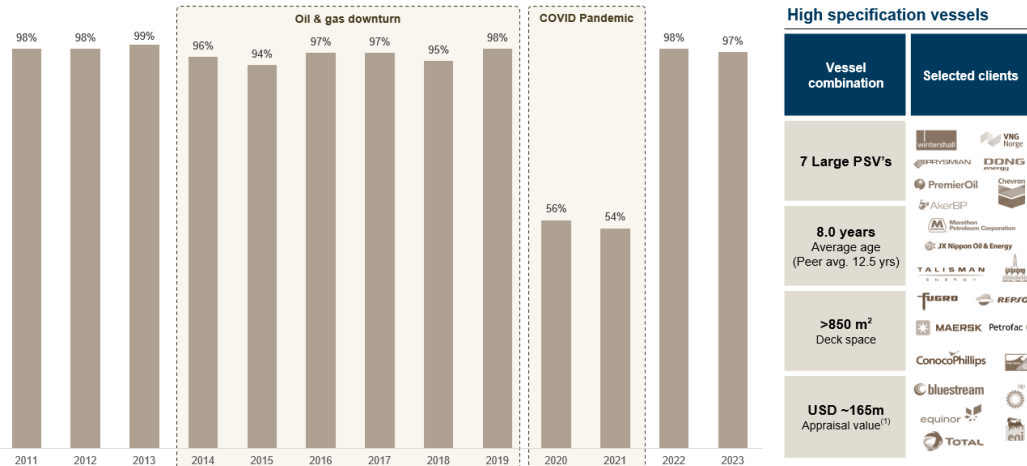
Solid listed platform backed by strong strategic owners, enabling GEOS to pursue further growth and/or capital returns with the present conservative LTV.

# Golden Energy Offshore Services at present

## Well positioned owner with a strong track record

- GEOS was founded in 1929 as Ugelstad Shipping, and entered the offshore market in 1974
- Admitted to trading on Euronext Growth Oslo in 2018 and on OTCQB in the US in 2022. Oaktree Capital Management is the majority owner with 39% of the shares in the company
- Fully integrated company with in-house commercial and technical management

## Commercial capabilities demonstrated by strong fleet utilization throughout downturns



## Sailing fleet

### Energy Duchess



PSV  
Built: 2019  
Deck: 850m2

### Energy Empress



PSV  
Built: 2019  
Deck: 850m2

### Energy Swan



PSV  
Built: 2005  
Deck: 1,041m2

### Energy Paradise



PSV  
Built: 2015  
Deck: 850m2

### Energy Partner



PSV  
Built: 2015  
Deck: 850m2

### Energy Pace



PSV  
Built: 2015  
Deck: 850m2

### Energy Passion



PSV  
Built: 2016  
Deck: 850m2

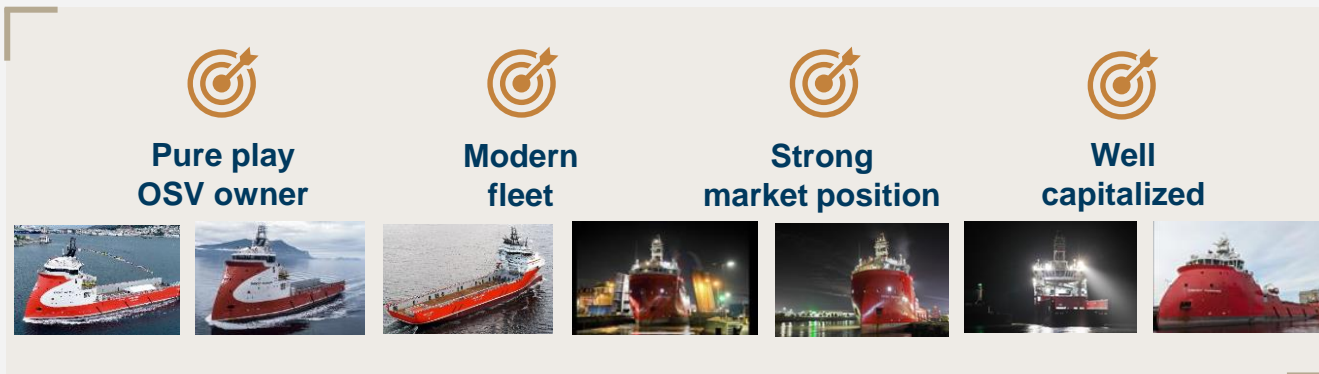


# Creating a strong player in an improving market

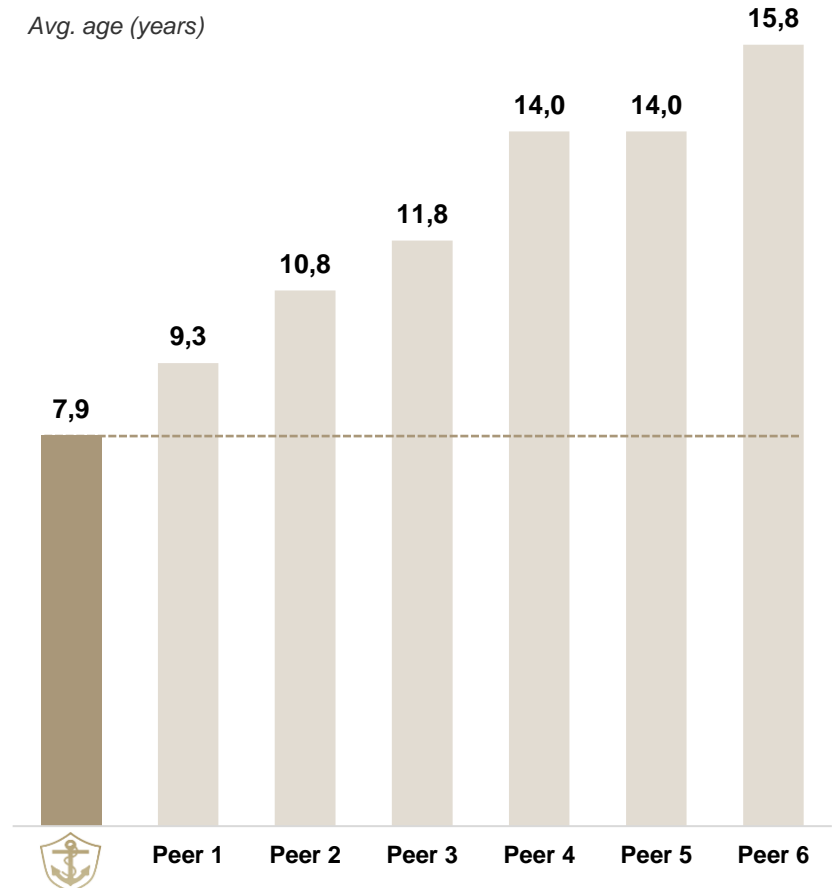
GEOS owns one of the most modern fleets of MPSV's

## A pure play OSV owner with strong heritage

- **Pure play exposure** to one of the most modern fleets of OSVs with **solid track record** working with tier 1 clients
- The company owns **6x vessels of identical design** – positively impacting chartering flexibility and OPEX
- The company was recapitalized in July 2022 with Oaktree coming in as a financial partner. Since then, the company has **sold non-core assets** and cleaned up the balance sheet
- The new structure has **reshaped GEOS** and the company is now **rigged for future growth**



## One of the most modern fleets in the market



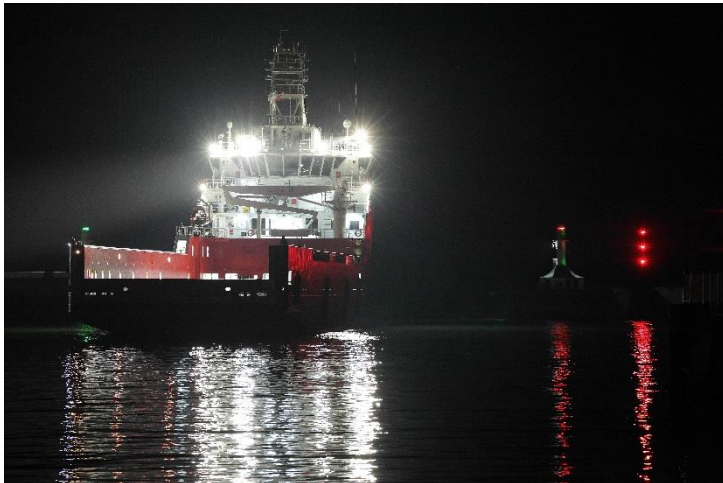


# Quality, Health, Safety, Environment and Energy Management

*Important focus areas throughout the organization*

## Comments

- Highly committed to safe operations
- Superior QHSE track record
  - No Lost Time Injury (LTI) last four years
  - No Medical Treatment Incident (MTI) last four years
  - No Oil spill last four years
  - No incidents 2024 YTD
  - Company audited by 6 charterers ytd.
  - 15 audit days on HSE & system ytd.



## QHSE figures from '21-'24YTD reflects the company's commitment

QHSE figures 2024 YTD			
Vessel	MTI	LTI	Oil spill
Energy Swan	0	0	0
Energy Scout	0	0	0
Energy Duchess	0	0	0
Energy Empress	0	0	0
Energy Paradise	0	0	0
Energy Pace	0	0	0
Energy Partner	0	0	0
Energy Passion	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

QHSE figures 2023			
Vessel	MTI	LTI	Oil spill
Energy Swan	0	0	0
Energy Scout	0	0	0
Energy Duchess	0	0	0
Energy Empress	0	0	0
Energy Paradise	0	0	0
Energy Pace	0	0	0
Energy Partner	0	0	0
Energy Passion	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

QHSE figures 2022			
Vessel	MTI	LTI	Oil spill
Energy Swan	0	0	0
Energy Scout	0	0	0
Energy Duchess	0	0	0
Energy Empress	0	0	0
Larissa	0	0	0
Despina	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

QHSE figures 2021			
Vessel	MTI	LTI	Oil spill
Energy Swan	0	0	0
Energy Scout	0	0	0
Energy Duchess	0	0	0
Energy Empress	0	0	0
Larissa	0	0	0
Despina	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>

# Shareholders and company structure

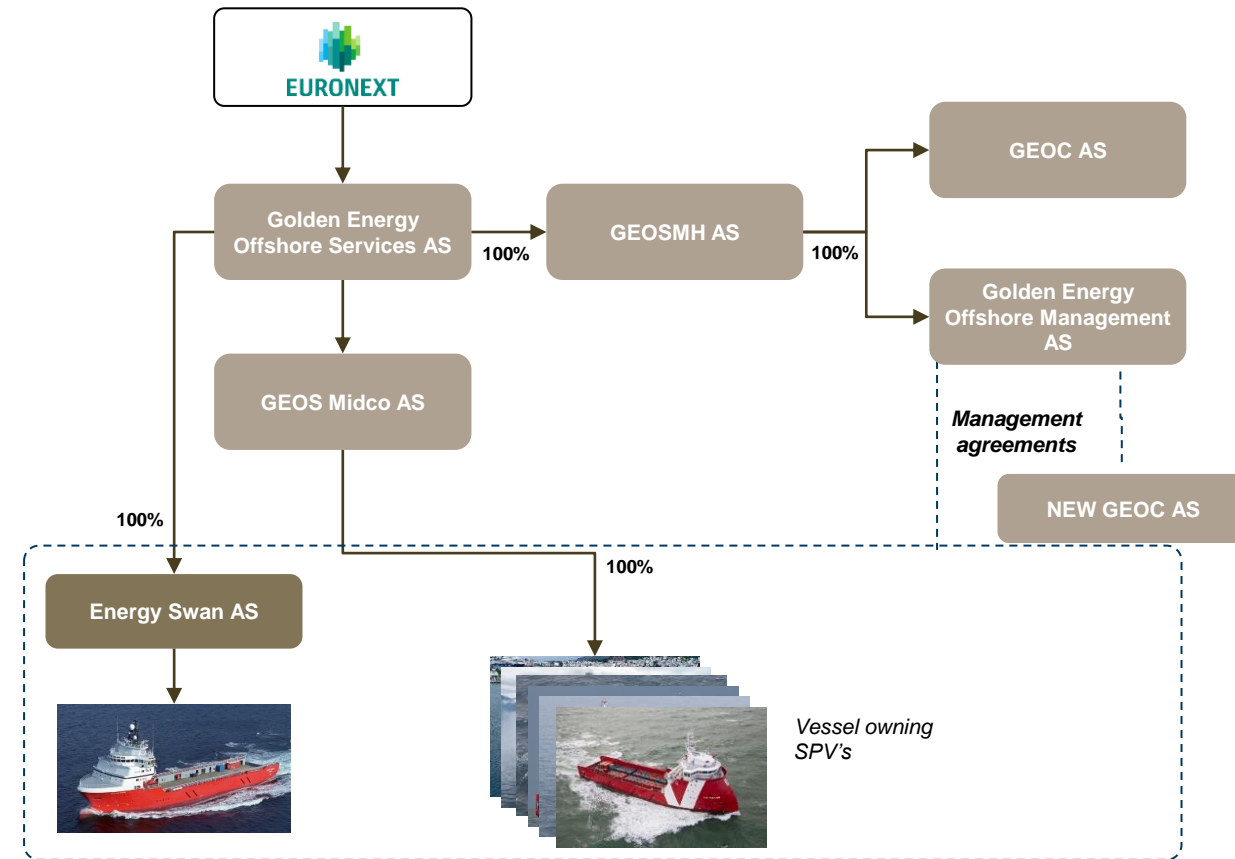
## Shareholders<sup>1</sup>

Name	Number of shares	Ownership
Fleetscape 2 Luxembourg S.à r.l.	195 796 161	39,03%
CLEARSTREAM BANKING S.A.	116 475 400	23,22%
State Street Bank and Trust Comp	53 170 276	10,60%
The Northern Trust Comp, London Br	31 500 000	6,28%
Euroclear Bank S.A./N.V.	10 179 229	2,03%
GEMSCO AS	8 019 815	1,60%
ANU INVEST AS	7 127 146	1,42%
FAGERVOLL	6 891 908	1,37%
HEGGELUND	3 700 000	0,74%
Brown Brothers Harriman & Co.	3 360 247	0,67%
Morgan Stanley & Co. Int. Plc.	3 217 447	0,64%
Brown Brothers Harriman & Co.	3 089 816	0,62%
RISTORA AS	2 975 000	0,59%
NORDNET LIVSFORSIKRING AS	2 610 190	0,52%
GOLDEN ENERGY OFFSHORE AS	2 447 606	0,49%
MERIDIAN INVEST AS	2 400 000	0,48%
Jefferies LLC	2 200 000	0,44%
BERG	1 602 668	0,32%
Morgan Stanley & Co. International	1 591 804	0,32%
SKAARET AGENTUR AS	1 300 000	0,26%
<b>Total top 20</b>	<b>459 654 713</b>	<b>91,62%</b>
<b>Other</b>	<b>42 035 159</b>	<b>8,38%</b>
<b>Total number of shares</b>	<b>501 689 872</b>	<b>100%</b>

Source: Company

Note: 1 Current shareholders list as per 1<sup>st</sup> January 2024

## Company structure



## **GEOS – Fourth Quarter Results and Preliminary Annual Results for 2023**

### Appendix



# Executive summary – Key highlights

## Financial highlights – Q4 2023

<b>Average TCE Earnings/day</b> NOK 204 100 (19.142 USD)	<b>EBITDA</b> NOK 94.7m 9.04 USDm	<b>Firm Backlog</b> NOK 230m 21.6 USDm
<b>Net Debt</b> NOK 964.1 87.88 USDm	<b>Revenues (operational)</b> NOK 79m 7.57 USDm	<b>Optional Backlog</b> NOK 277m 25.7 USDm

## Main Events

- For Q4 2023, the company achieved time charter equivalent earnings of approximately NOK 0.2 million per day for the vessels in operation. Fleet utilization was 94%.
- Revenues of NOK 79 million compared with NOK 28 million same quarter last year, which is an 182% increase compared to same quarter last year.
- Profit before tax increased from negative NOK 8 million in Q4 2022 to positive NOK 34 million in Q4 2023.
- Building solid backlog - Revenue pipeline of firm NOK 230 million and options in excess of NOK 277 million.
- Successfully completed private placement and raised NOK 386 million.
- Acquired the vessels VOS Passion in October and VOS Pace and VOS Partner in December.
- Acquired and Sold the vessel VOS Sugar in December.
- Research coverage initiation of two Nordic investment banks – more to follow

## Commentary

### Strategy

- Increase presence in the Offshore Energy Market across O&G and Renewable by pursuing attractive opportunities within PSV, AHTS; (C)SOV and OCV

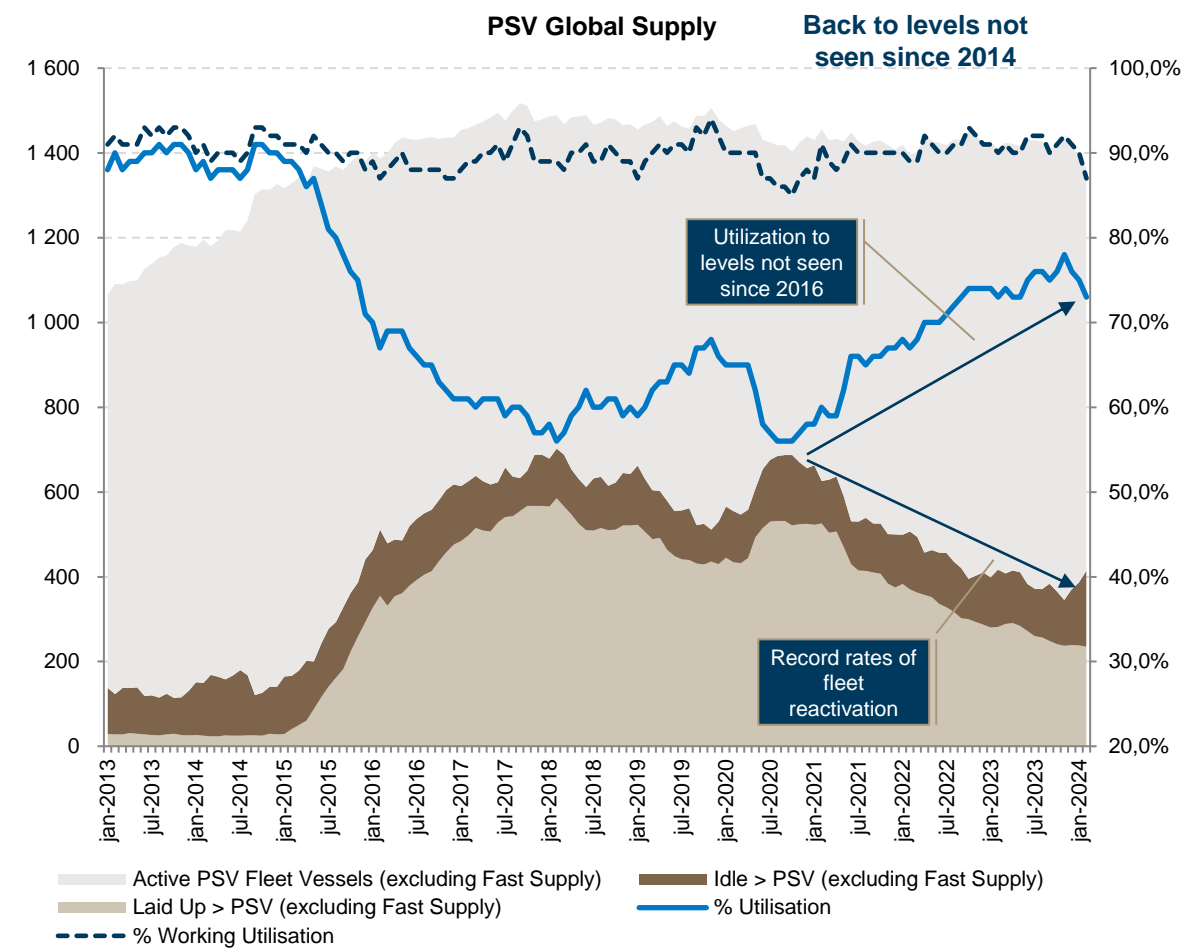
### Market outlook

- Commercial Update**
  - As we heading towards end of March it seems like we are pretty sold out for term work apart from Duchess which are in prime position to take benefit of the tight marked on Norwegian side, but also in other segments area such as OWF work.
- Looking ahead:** Promising outlook, supported by increasingly tight market
- ESG**
  - Golden Energy Offshore Services is committed to the protection of the environment and place high priority on environmental considerations in managing its business. We support initiatives that promote environmental responsibility. In addition to complying with environmental legislation, we will strive to do more where it makes sense, recognizing that individual contributions make a difference.
  - We commit to energy management and define goals for reducing fuel oil consumption, give high focus on Green Operations, Sustainability and be in the front seat when developing and testing new technology. How well we manage to reach our goals is thoroughly proven. We have a high focus on how our environmental footprint can be reduced, and how our operations can be optimized to contribute to the United Nations sustainability goals.

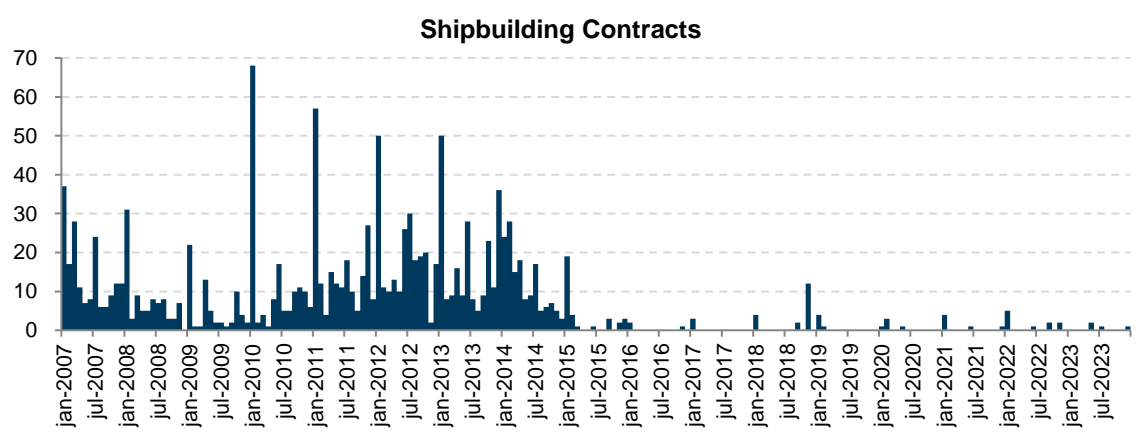
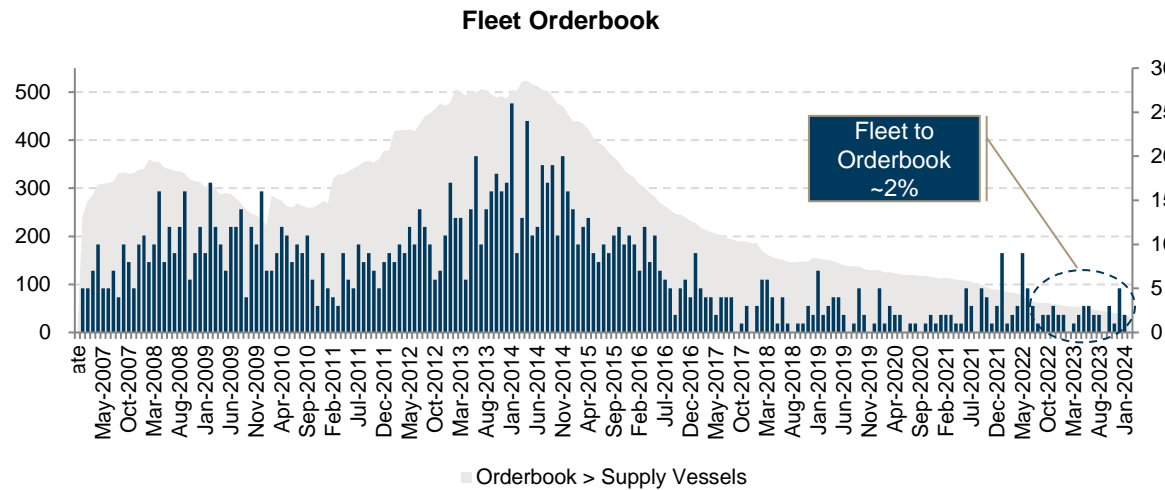


# Utilization rates accelerating across the PSV segment

## Global PSV market balance



## Historically low orderbook



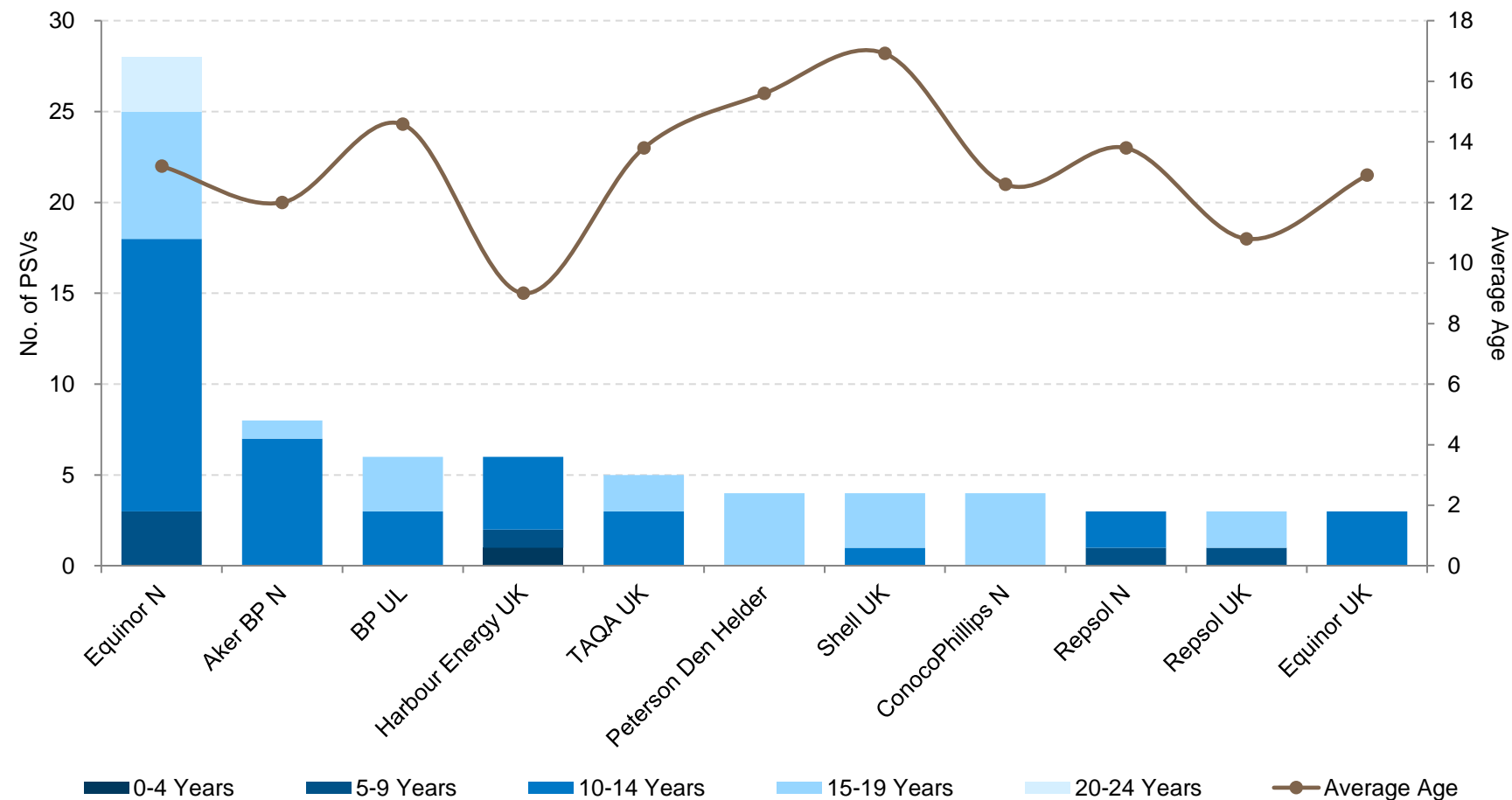
Source(s): Clarksons  
Note(s): Term defined as >30 day contract

# Oil majors indicating need for fleet renewals

## Key Takeaways

- The North Sea PSV fleet is **aging with limited visibility on fleet renewal**
- The average age of the long-term committed fleet is **12.75 years**
- Given current **construction time of >24 months**, we expect the average age to **increase in the coming years**
- Multiple oil majors have **raised concerns** related to the fleet age
- Fleet renewal from Norwegian yards **unrealistic due to current pricing and payment terms**
- Limited number of traditional owners likely to engage on **newbuild programs without long- term contracts**

Selection of North Sea Long-term PSV fleet by age

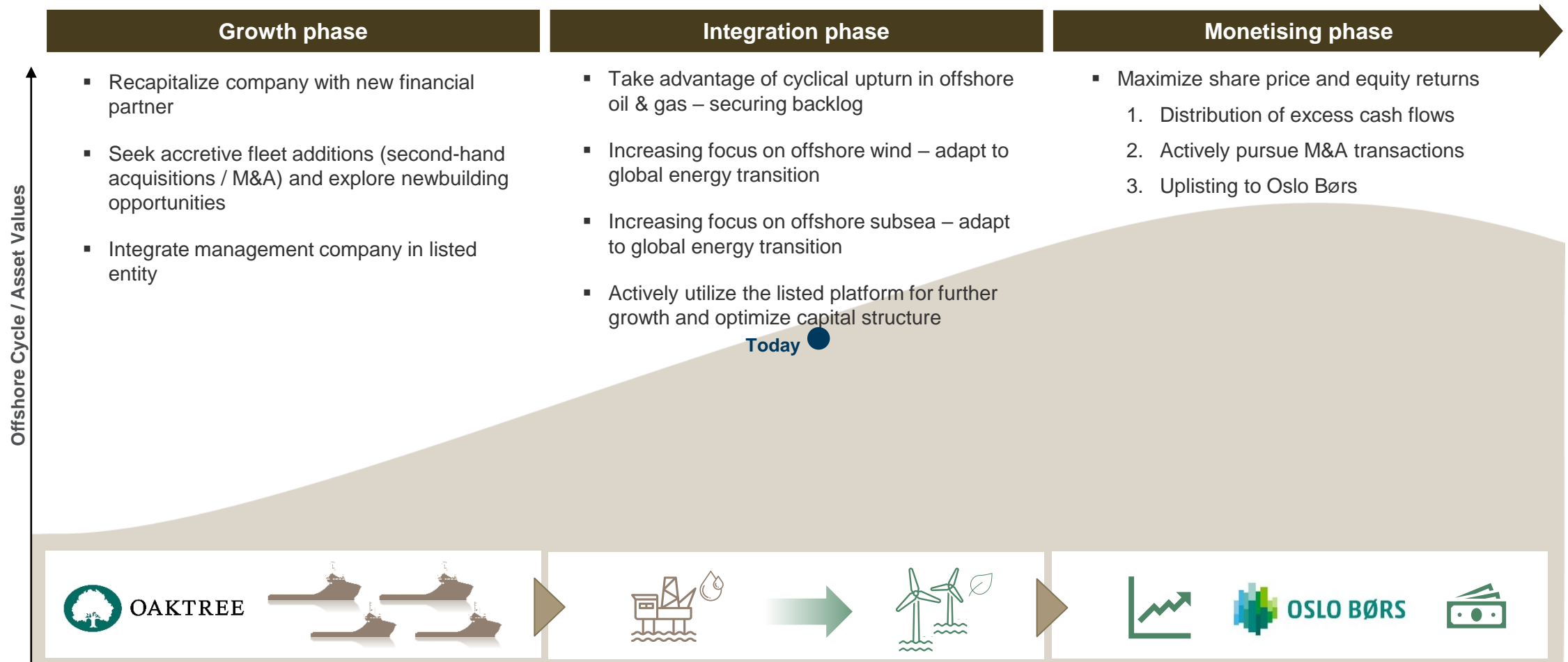


Source(s): Fearnley Offshore Supply







# Create shareholder returns on future development in the offshore sector

## Positioned to meet current and future demand in the Offshore Oil & Gas and Offshore Wind space



# GEOS operational leverage in tightening market – almost sold out Q2-Q3

## Current employment overview

Vessel	Design	Size (m2)	Built	Region	Charterer	2024											
						Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Energy Duchess	PX 121	850	2019	North Sea	Spot	Spot	Spot										
Energy Empress	PX 121	850	2019	South America													
Energy Pace	PX 121	850	2015	North Sea	TBN	Spot	Spot										
Energy Paradise	PX 121	850	2015	North Sea													
Energy Partner	PX 121	850	2016	North Sea	TBN	Spot	Spot										
Energy Passion	PX 121	850	2016	North Sea		Spot	Spot										
Energy Swan	ST 216L	1,041	2005	North Sea													

 Firm
  Option
  Open

# Golden Energy Offshore Management AS

**Golden Energy Offshore Management** is an offshore ship management company providing turn-key management solutions for newbuilding, conversion and operation of offshore support vessels. The company operates vessels worldwide including North sea where the highest barriers are and are approved by all known operators and cabotage jurisdiction including West Africa on oil major charter with IMCA, OVID, Fpal, Achilles, IMO etc certified ISO 9001 , ISO 14001, ISO 45001 and ISO 50001.

## Golden Energy Offshore Management provide;

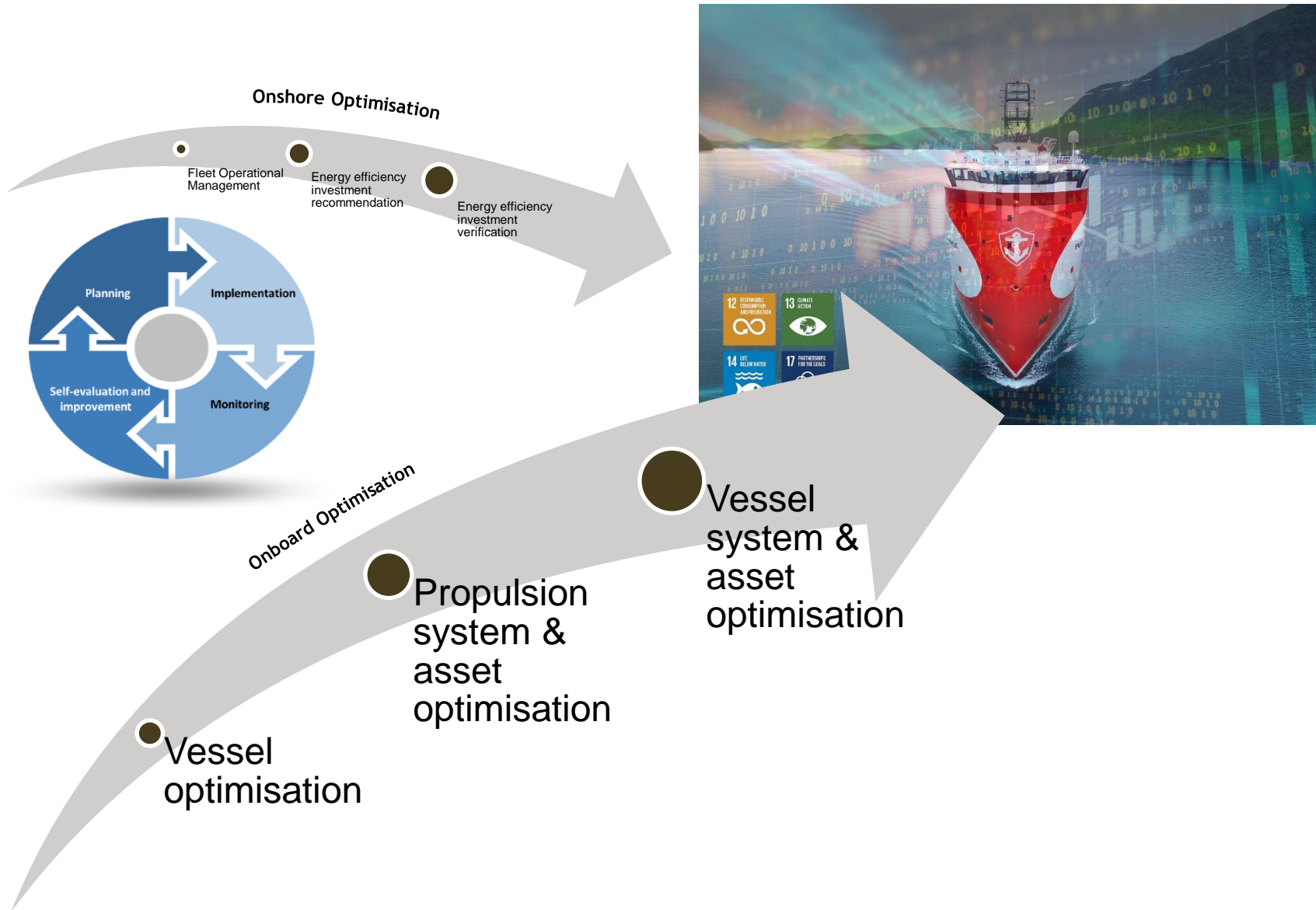
- Full management for Offshore Service Vessels (OSV) including technical, crewing, QHSE, accounting and commercial /chartering.
- Newbuilding supervision including;
  - Projecting.
  - Plan & Approval phase
  - Budgeting
  - Site supervision
  - Risk assessment and Risk management
  - Vessel acceptance and delivery of newbuildings
- Conversion planning etc.
- Docking planning
- Vessel inspection
- Vessel acceptance and delivery of secondhand tonnage





# Route to Energy Optimisation

14



# Key takeaways

## ▪ OSV Market Drivers

- The entire O&G value chain is returning to healthy margins
- North Sea expected to deliver several major project towards 2027
  - North Sea PSV Market Balance – reduction in supply is driving the utilization
  - North Sea PSV Market – spot and term day rate continue climbing apart from usual seasonal corrections.
- UK approval of more than 100 licenses signals UK O&G expansion to secure energy independence and security
- Oil majors indicating need for fleet renewals, average age of long-term committed fleet is 12,75 years.
- Large PSV fleet – moving towards full utilization, combined with aging assets and rising rates
- Energy transition is moving slower than anticipated and the current high oil price at ~\$80 per barrel offers high profitability for O&G projects
- Global activity ramping up
- Historic valuations and expected upside – 10Y average pressed by lack of newer tonnage / Asset values increasing steadily as no new tonnage enter the market
- S&P prices on the rise – second-hand tonnage been accelerating from 2022 to date.

## ▪ North Sea at frontline of the energy transition

- Both Norway and the UK has set ambitious climate targets for 2030. However, due to increased focus on energy security and independence we see that countries are adopting new strategies to secure energy supply. Electrification of offshore installations having synergetic effects on reducing emissions for O&G fields while advancing renewable markets and supply chain



# Q&A



