



*Committed to patient advocacy.  
Quality healthcare. Independent physicians.*

Recipient of the  
Best Practice Management Award  
for 2001 by the IPA Association of  
America

March 30, 1999

To All PCOT Practices

Ladies and Gentlemen:

On March 24, 1999, the PCOT's Board of Directors signed a contract with Managed Care Strategies (MCS), a patient centered PPO national network.

The purpose of this letter is to provide information on the fee schedule between Managed Care Strategies and PCOT. Since PCOT is in the process of revising its fee schedule, it will be necessary for each practice to opt-in/opt-out of the Managed Care Strategies contract. The agreement's fee schedule is 80% of usual and billed charges.

Key clients in this area are: American Business, Century 21, County Seat, National Elevator, Price Waterhouse, Prime Hospitality – Holiday Inn, Radisson and Ramada Inn, Spectrum Healthcare, Veterans of Foreign Wars and others. Please review the attached summary, reference guide and client list. The Provider Relations number is 800-566-5663.

Please indicate your practice's plans to participate in the Managed Care Strategies contract by checking one of the boxes below. This response should be mailed to PCOT, P.O. Box 132716, Tyler, Texas 75713 or faxed to 903-526-2320. Your prompt attention to this matter will be appreciated. Please return to the PCOT by May 1, 1999.

Sincerely,

Brenda Shepherd, MBA  
Executive Director

\_\_\_\_\_ Yes, our practice will accept these fees and all physicians in the practice will participate in the Managed Care Strategies contract.

\_\_\_\_\_ No, our practice does not wish to participate in the Managed Care Strategies contract.

Date: \_\_\_\_\_ Practice Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Tax I.D. No. \_\_\_\_\_

935 S. Baxter, Suite 101 Tyler, Texas 75701  
903-526-3268 or 1-888-248-1907 Fax: 903-526-2320  
info@pcot.org www.PCOT.org

## Managed Care Strategies, Inc. ( MCS) Quick Reference Summary

CATEGORY	RESPONSE
Fee Schedule	80% of Billed charges
Covered Lives	National network;
Identification	Logo on each employee card
Major Clients/Payers	Price Waterhouse; Century 21, ERA, Coldwell Banker; The County Seat; Student Insurance Plans; Professional Hockey Players Association; National Elevator; Prime Hospitality; Banker Service Insurance Trust; Holiday Inn; Radisson; Ramada Inn; Spectrum HealthCare; VFW
Hospitals in Network	ETMC-Tyler; Doctors Memorial-Tyler; UTHSC - Tyler; Tyler Rehabilitation-HealthSouth; ETMC- Jacksonville; ETMC-Athens; Laird- Kilgore
Miscellaneous	1. Claim filing period of 90 days from DOS. Acceptable forms- HCFA 1500 or Superbill with a copy of patient's ID card
	2. Language added - physician has the right to terminate an individual payor if payor does not comply with terms of agreement. Payor has the right to "cure" breach within 30 days.
	3. Follows TSBME guidelines for copying medical records up to \$25.00 for the first 20 pages and .15 per page thereafter with actual cost of shipping and mailing.
	4. Texas Prompt Pay language added- if payment is not received on an undisputed claim within 45 days, physician has the right to collect billed charges.
	5. Language added- Silent/blind PPO, Transition of Care; Medical Necessary;
	6. Termination with/without cause with 60 day notice.
	7. Send claims to address on member's card. Verify eligibility by number on back of member's card.
	8. Precertify: inpatient admissions, short procedure unit procedures ( SPU); home health procedures; skilled nursing admissions ( SNF); and hospice or extended care.
	9. Prior authorization number is on the member's card
	10. Web address: <a href="http://www.mcs-ppo.com">www.mcs-ppo.com</a>
	11. Delegated Credentialing to DCOT



2547 GARNET PEAK ROAD  
CHULA VISTA, CA 91915  
800-966-8776

**PAYER LIST - NATIONAL  
INCLUDING BILL REVIEW  
COMPANIES/THIRD PARTY  
ADMINISTRATORS**

A.I.M.S.  
A. O. SMITH CORP.  
ACCELERATED REHABILITATION CENTERS  
ACE USA  
ADMIN ONE  
ADMIRALTY MARINE HOLDINGS  
ADMIT ONE  
ADRIATIC SEA  
ADVANCED SYSTEMS TECHNOLOGY  
AERO VIRONMENT  
AQUA CALLIENTE  
ALASKA TANKER COMPANY, LLC  
ALASKA TRAWL FISHERIES  
ALASKAN TRAWLERS  
ALCANTARA FRAME & FROMBY  
ALCOA  
ALEXANDERS MOVING & STORAGE  
ALLIANCE FISHING  
AMERICAN CLASSIC VOYAGES  
AMERICAN COMMUNITY MUTUAL INS. CO.  
AMERICAN INDUSTRIAL MFG. SERVICES  
AMERICAN MARINE CORPORATION  
AMERICAN NATIONAL INSURANCE CO.  
AMERICAN EXPRESS  
AMERICAN OILFIELD DIVERS  
AMERICAN PRESIDENT LINES, LTD.  
AMERICAN RACING CUSTOM WHEELS  
AMERICAN REPUBLIC INSURANCE  
AMERICAN SHIP MANAGEMENT, LLC  
AMERICAN TUNA BOAT ASSOCIATION  
AMERICAN WORK BOATS  
AMERICAS PROPANE  
AMERIMAX FABRICATED PRODUCTS  
AMERITEC CROP  
ANCHOR MARINE CLAIMS  
ANGLO AMERICAN INSURANCE CO., LTD.  
APA PARTNERS  
APL LONGSHORE EAGLE MARINE  
APOGEE WAUSAU GROUP  
AQUAFINA  
A.R. SAVAGE & SON, INC.  
ARROW LAUNCH SERVICES  
ARTS & ASSOCIATES  
ASHLEY 602H  
ASSOCIATED AVIATION UNDERWRITER  
ASSOCIATED STUDENTS, INC  
ASSOCIATED STUDENTS OF SAN DIEGO  
ASTORIA METAL  
ATLANTIS ADVENTURES  
AUKAI FISHING CO., LTD.  
AUNTIE ANNE'S  
AURORA LOAN SERVICES  
AURO, INC  
AURORA TEXTILE FINISHING  
AUSTRALIA - NEW ZEALAND DIRECT LINE  
AUTO GLASS SPECIALISTS

AUTOMAR  
AUTOMOBILE CLUB OF AMERICA  
AVEMCO  
AVIATION EXTERIORS LOUISIANA  
AVIATION OFFICE OF AMERICA, INC.  
AVIATION UNDERWRITING SPECIALISTS  
AVIATORS INTERNATIONAL INSURANCE GROUP  
AZZ INCORPORATED  
BACHEM  
BAKER TANKS  
BALL CORPORATION  
BANK OF AMERICA  
BANKERS UNITED LIFE  
BAR-WIL AGENCIES  
BAY AREA SCHOOLS INS COOPERATIVE  
BBS HEALTHCARE PLAN  
BCBG MAX AZRIA  
BPLCHER HENZIE  
BENEVOLENT & PROTECTIVE ORDER OF THE ELKS  
BEST FORMS, INC.  
BICARA  
BIG ROCK SPORTS, LLC  
BLACKWELL GREEN, LTD.  
BLASLAND, BOUCK AND LEE (BBL)  
BLOOM TOWNSHIP H.S. DISTRICT 206  
BLUE & GOLD  
BLUEGRASS MARINE, INC  
BLUE STAR LINE  
BOWRING MARINE & ENERGY INSURANCE BROKERS,  
LTD.  
BOWRING, MARSH & MCLENNAN, LTD  
BREAKDOWN/GO BETWEEN  
BRICKLAYERS LOCAL 20 OF LAKE COUNTY  
BRITANNIA SHIPPING  
BUDGETEXT  
C&H FURNITURE  
CA IRON WORKERS  
CAL FARM INSURANCE CO.  
CALMAR  
CAL POLY  
CALUMET PHOTOGRAPHIC, INC  
CANON BUSINESS MACHINES  
CAPITAL LUMBER COMPANY  
CARAUSTAR  
CARIBBEAN FISHING  
CARNIVAL CRUISE LINES  
CASCADIA MARINE SERVICES  
CASTAGONOLA FLEET MANAGEMENT  
CCL LABEL  
CELEBRITY CRUISES, INC  
CENTRAL CONCRETE CORP.  
CENTRAL GULF LINES

CENTRAL RESERVE LIFE INSURANCE CO.  
 CENTURION, INC.  
 CERBERUS & COMPANY  
 CERTCO, INC.  
 CGI SILVERCOAT, INC.  
 CHECKFRESS SERVICES CORP.  
 CHEMICAL PROCESSORS  
 CHEVRON SHIPPING  
 CITY OF CHICAGO HEIGHTS  
 CITY OF PALMDALE  
 CITY OF PLACENTIA  
 CITY OF YORBA LINDA  
 CLAAS OF AMERICA, INC.  
 CLEARY BUILDING CORP.  
 COLE NATIONAL  
 COLORSPOT NURSERIES, INC.  
 COMMUNITY BANK  
 COMMUNITY CARE NETWORK  
 COMMUNITY HEALTH CENTERS  
 COMMUNITY MEMORIAL HOSPITAL  
 COMPLETE DECON  
 COMPLETE RESTORATIONS  
 CON AM MANAGEMENT  
 CONCERT HEALTH PLANS  
 CONTINENTAL INSURANCE COMPANY  
 COOPER TIRE  
 COSTCO  
 CP COMPANY  
 CRANDALL, WADE & LOWE  
 CREATIVE ARTISTS AGENCY  
 CROWLEY MARITIME SERVICES, INC.  
 CRYSTAL CRUISES  
 CRYSTAL ICE CORPORATION  
 CSX LINES  
 DAKO CORPORATION  
 DANICA  
 DANN OCEAN TOWING  
 DART CONTAINER CORPORATION  
 DATUM  
 DEEP SOUTH SURPLIES, INC.  
 DIOCESE OF OREGON  
 DIVERSIFIED ENVIRONMENTAL  
 DOLAN MEDIA COMPANY  
 DONAHUE SCHRIBER  
 DOTMAR, INC.  
 DOUGLAS INSURANCE  
 DOWCO, INC.  
 DPRA, INC.  
 DREES ELECTRIC, INC.  
 DUKE ENERGY FIELD SERVICES  
 DUNLAP TOWING  
 DYCOM INDUSTRIES  
 FASTMAN KODAK  
 ECHO ROCK VENTURES FOR BETTER LIVING  
 EDWARD KRAEMER & SONS, INC.  
 EJ HALVERSON & ASSOCIATES  
 ELCA BOARD OF PENSIONS  
 ELDERLITE EXPRESS  
 ELLIS DON CONSTRUCTION  
 EMBASSY OF THE SULTANATE OF OMAN  
 EMPIRE COMPANY, INC.  
 EMPIRE SUPPLY  
 ENDEVCO  
 ERVEN & SUDDOCK INSURANCE  
 ESOTERIX, INC.  
 ESTIMATION, INC.  
 ETA TRANSPORTATION  
 EVEN, CRANDALL, WADE, LOWE & GATES  
 EVERBRITE  
 EVERGREEN MARINE INTERNATIONAL

FAMILY CHRISTIAN STORES  
 FARMERS INSURANCE  
 FED EX FREIGHT EAST, INC.  
 PESCO AGENCIES  
 FIELD WAREHOUSING  
 FINISHMASTER, INC.  
 FIREMAN'S FUND INSURANCE CO., LA & SAN  
 FIRST SUPPLY  
 FRANCISCO  
 FIRST STATE PACKAGING, INC.  
 FLORILLI CORPORATION  
 FORMOST  
 FOUR LAKES COLORGRAPHICS  
 FOUR SEASONS PRODUCE  
 FRAMATOME ANP  
 FRY STEEL  
 FISHER & PORTER  
 FISHING COMPANY OF ALASKA - AK & WA  
 FLAGSHIP GROUP INSURANCE  
 FRED NOON CO.  
 FRITZ COMPANIES  
 FRY STEEL  
 Q & T INDUSTRIES  
 G. R. MITCHELL, INC.  
 G.S. FISHING  
 G.W. PLASTICS  
 GALLAGHER PLUMER, LTD.  
 GALLIANO MARINE  
 GAPILMOGOL  
 GC AMERICA, INC.  
 GE CAPITAL  
 GEMINI FISHING  
 GENERAL CASUALTY  
 GENERAL MARITIME AGENCY  
 GENERAL MONITORS  
 GENERAL STEAMSHIP CORP, SAN FRANCISCO & SAN  
 PEDRO  
 GEORGIA PACIFIC CORP  
 GIDDINGS AND LEWIS, I.L.C.  
 GIESY, GREER & GUNN MARINE ASSOCIATES  
 GLENEAGLE SHIP MANAGEMENT CO.  
 GMAC  
 GODHEY MERRITT INSURANCE BROKERS  
 GOLDEN GATE FERRY  
 GOLDEN GLOW  
 GOLDEN MARINE  
 GOOD'S STORE, INC.  
 GORDON TRUCKING  
 GRAHAM MARINE, INC.  
 GREAT AMERICAN INSURANCE COMPANIES  
 GREAT NORTHERN CORPORATION  
 GREENBACK WI PARTNERSHIP  
 GRE INSURANCE COMPANY  
 GUARDIAN  
 GUTHY-RENKER  
 HAINES & CO  
 HAMAMATSU CORPORATION  
 HANJIAN SHIPPING  
 HAPAG-LLOYD AGENCIES  
 HARBORSIDE SEINER SERVICE  
 HARDY UNDERWRITING AGENCIES, LTD.  
 HARLAN SPRAGUE SAWLEY  
 HARLFINGER COMPANIES  
 HART CROWSER  
 HARVARD-WESTLAKE SCHOOL  
 HEALTH MARINE INSURANCE SERVICES, INC.  
 HEALTH CLAIM SERVICES  
 HEALTH NET OF ARIZONA  
 HEALTH PAYORS ORGANIZATION  
 HEALTHSPRING

HEINZ  
 HENKEL CORPORATION - LOCTITE DIVISION  
 HIGHMARK LIFE & CASUALTY  
 HILL BROTHERS  
 HI-PAGE, INC.  
 HITSCHI CORPORATION  
 HOFFMAN SOUTHWEST  
 HOGG ROBINSON & GARDNER MT (AVIATION & MARINE), LTD.  
 HOLLAND AMERICA  
 HOLO HOLO CHARTERS  
 HORNETT III  
 HOUSTON CASUALTY COMPANY  
 HULL & COMPANY  
 HUMANA  
 HUNT FOREST PRODUCTS  
 HVIDE MARINE - FL  
 HYUNDAI  
 ICICLE SEAFOODS, INC.  
 ICU MEDICAL  
 IDYLLWILD ARTS FOUNDATION  
 IEE DENTAL  
 IMU - NY & SEATTLE  
 INC SHIP MANAGEMENT, INC  
 INDEX CORPORATION  
 INDIANA WESTERN EXPRESS  
 INDUSTRIAL WIRE  
 INNOVEDA, INC  
 INSURANCE ADMINISTRATORS OF AMERICA  
 INSURANCE DECISIONS, INC  
 INTEGRA ADMINISTRATIVE GROUP  
 INTEGRATED HEALTH PLAN  
 INTER-AMERICA INSURANCE CORP.  
 INTERCERAMIC, INC  
 INTERLAKE STEAMSHIP COMPANY - OIL  
 INTERMODAL TRANSPORTATION  
 INTERNATIONAL CHURCH OF FOKESQUARE GOSPEL  
 INTERNATIONAL MARINE UNDERWRITERS  
 INTERNATIONAL PAPER  
 INTERNATIONAL REINSURANCE INTERMEDIARIES, LTD.  
 INTERNATIONAL RISK SERVICES  
 INTERNATIONAL SPECIALTY CLAIMS  
 INTERPLAN CORP  
 INTEROCEAN UGLAND  
 INTEROCEAN STEAMSHIP CORP.  
 INTERORIENT NAVIGATION, CO., LTD.  
 INTRACORP  
 INTERNATIONAL MARINE UNDERWRITERS  
 IPSCP ENTERPRISES  
 IRVINE UNITED SCHOOL DISTRICT  
 I.S.S.A.C.  
 J. F. AHERN COMPANY  
 J.F. DALEY INTERNATIONAL  
 JACK JONES TRUCKING  
 JACOB STERN  
 JASON ASSOCIATES  
 J&J AUTOMATION SERVICES  
 JEFFERSON WELLS INTERNATIONAL  
 JERDE PARTNERSHIP  
 JHT HOLDINGS  
 JOHN HANCOCK  
 JOHN MULLEN/MARINE AD SERVICES CORP. - HI  
 JOHNSON GAS APPLIANCE CO.  
 JOHNSONVILLE FOODS  
 KAESER COMPRESSOR, INC  
 KAZI FOODS  
 KCS INTERNATIONAL  
 KELLERMAYER BUILDING SERVICES  
 KEYSTONE SHIPPING COMPANY  
 KING COUNTY  
 KINSA GROUP  
 K LINE AMERICAN  
 K.D. MOORE ASSOCIATES, INC  
 KERR STEAMSHIP  
 KRAZAN & ASSOCIATES  
 KTB FLORIDA SPORT/CAROLINA HURRICANES  
 KOLBE & KOLBE MILLWORK  
 L.A. CARDIOLOGY  
 L.S. GAILLEGOS  
 LAMORTE BURNS AND COMPANY  
 LAVINO SHIPPING AGENCY  
 LDI, LTD  
 LEGACY FISHING  
 LEGGETT & PLATTE  
 LESSER & ASSOCIATES  
 LEMANS CORPORATION  
 LIBERTY INTERNATIONAL  
 LIFE INVESTORS INSURANCE CO OF AMERICA  
 LINC LEASING COMPANY  
 LINDA JONES ENTERPRISES  
 LINDGREN-PITMAN, INC.  
 LINK SNACKS, INC  
 LIONEL SAWYER & COLLINS  
 LIFE INVESTORS INSURANCE COMPANY OF AMERICA  
 L.U.C.R.O.  
 LIVE/DIVE PACIFIC, INC.  
 LMS SHIP MANAGEMENT  
 LODGENET ENTERTAINMENT  
 LONDON OVERSEAS FREIGHTERS  
 LONDON STEAMSHIP OWNER'S MUTUAL INS.  
 LONDON/LIVERPOOL P&I CLUB  
 LOONEY RICKS KISS ARCHITECTS  
 LOSS MANAGEMENT SERVICES, INC  
 LOYDS NEW YORK INSURANCE COMPANY  
 LODGENET ENTERTAINMENT  
 LYNK SYSTEMS, INC  
 MANAGEMENT SERVICES, USA  
 MANTOWER  
 MARATHON CO. MANAGEMENT  
 MARATHON ELECTRIC MFG.  
 MARATHON OIL & MARATHON/ASHLAND OIL  
 MARIMED FOUNDATION  
 MARINE OFFICE OF AMERICA  
 MARINE SAFETY CONSULTANTS  
 MARINE SPILL RESPONSE CORP.  
 MARINE UNDERWRITERS, INC.  
 MARSH RISK & INSURANCE SERVICES  
 MARKO FOAM PRODUCTS  
 MARLBOROUGH SCHOOL  
 MARLIN FEVER (FORMERLY FIELD WAREHOUSING)  
 MARTIN & ASSOCIATES  
 MARVIN ENGINEERING  
 MASTERS ASSOCIATION  
 PERECRIN MEDICAL REVIEW  
 PHILIPS FOOD  
 PINNACLE AIRLINES, INC. MAXXIM MEDICAL, INC  
 MAY TRUCKING  
 MAZZIO'S CORPORATION  
 MCALVIN CONSTRUCTION  
 MCANALLY  
 MDM ENGINEERING  
 MEDATA  
 MEDICAL BENEFIT ADMINISTRATORS  
 MEDICAL CLAIMS SERVICE  
 MEDICAL MUTUAL  
 MEDICAL SAVINGS INSURANCE COMPANY  
 MEDIPAC INTERNATIONAL  
 MEXICO AMERICA  
 MENASCO  
 MENNONITE HOME, INC.

MERCURY INSURANCE GROUP  
 MERILLOT INDUSTRIES  
 METAL CULVERTS  
 METRACOMP  
 MEWQUITE FLEET  
 MIDWEST SECURITY LIFE  
 MILWAUKEE ELECTRIC TOOL  
 MIRAVANT MED. TECH.  
 MISSION AVIATION FELLOWSHIP  
 MISSION LINEN SUPPLY  
 MISSOULA MAC.  
 MITSUBISHI CEMENT  
 MODERN ELECTRIC CORP.  
 MODINE MANUFACTURING CO.  
 MOLD FLOW  
 MONITOR STEAMSHIP AGENCY  
 MONTANA MEDICAL BENEFIT PLAN  
 MORMAC MARINE ENTERPRISES  
 MULTQUIP  
 MURRY FENTON MERISERV  
 MUTUAL ASSURANCE ADMINISTRATORS, INC.  
 MUTUAL OF OMAHA  
 MONUMENTAL LIFE INSURANCE COMPANY  
 NAHAN PRINTING, INC.  
 NATIONAL BENEFIT ADMINISTRATORS  
 NATIONAL CARE NETWORK  
 NATIONAL GRANGE MUTUAL INSURANCE  
 NATIONAL HEALTH BENEFITS & CASUALTY  
 NATIONAL HEALTH CARE ALLIANCE  
 NATIONAL HEALTH RESOURCES  
 NATIONAL HEARING CENTERS  
 NATIONAL MUTUAL BENEFIT  
 NATIONAL TELEPHONE COOPERATIVE ASSOCIATION  
 NATIONWIDE  
 NATIONWIDE WAREHOUSE  
 NATURESMART, INC.  
 NETAFIM IRRIGATION, INC.  
 NETAFIM IRRIGATION  
 NETTEST  
 NEW ENGLAND ELECTRICAL WORKERS (NEEW)  
 NEWTALL SCHOOL  
 NISHIMOTO TRADING  
 NORCO INDUSTRIES  
 NORSE PACIFIC STEAMSHIP CO.  
 NORTH AMERICAN ADMINISTRATORS  
 NORTH AMERICAN RISK SERVICES  
 NORTH COAST TRUST FUND  
 NORTH OF ENGLAND P&I  
 NORTH PACIFIC RESOURCES, INC.  
 NORTHERN STAR SHIPPING  
 NORTHWEST ADJUSTING SERVICES  
 NYK LINES  
 OAKLEAF SURGICAL HOSPITAL, LLC  
 ORA MIDWEST LTD.  
 OBER KALER  
 O'BRIEN & GERE  
 OCEANERING INTERNATIONAL  
 OFFSHORE MARINE SERVICES  
 ONVOI  
 OPEX  
 OREGON EDUCATION ASSOC. TRUST FUND  
 OSHKOSH TRUCK CORP.  
 OSTLER INTERNATIONAL  
 OVERSEAS MEDICAL CENTER  
 PACIFIC CLAIMS  
 PACIFIC COAST MARITIME, INC.  
 PACIFIC ECHO  
 PACIFIC MARINE ASSOCIATES  
 PACIFIC OCEAN MARINE  
 PACIFIC WINDOW DO MGT.

PAPERCHINE, INC.  
 PARADISE CRUISE, LTD.  
 PARKER DRILLING  
 PARKWEST LANDSCAPE  
 PARTICLE MEASURING SYSTEMS  
 PASSANT & PASSANT, LTD.  
 PATHWAYS  
 PENN WESTERN BENEFITS  
 PIPE TRADEST DIST. - COUNCIL #36  
 PLANNED PARENTHOOD  
 PLAN VISTA-NPPN  
 PNEUMATECH INC.  
 PORTERVILLE SHELTFRED WORKSHOP  
 POSTMASTERS BENEFIT PLAN  
 PRIDE CHARTERS  
 PRIMARY HEALTH CARE  
 PRINCESS CRUISE LINES  
 PROFESSIONAL BENEFIT SERVICES  
 PROVIDER FISHERIES  
 PRUDENTIAL  
 PUBLIC STORAGE  
 PURDUE UNIVERSITY  
 QUINN GROUP, INC.  
 R & R TRUCKING  
 R.G. BORTZ CONSTRUCTION  
 RADOS COMPANIES  
 RALCORP HOLDINGS, INC.  
 RAYPAK  
 REDDING, RHODES & ASSOCIATES  
 RED WING SHOES  
 REGIS CORPORATION  
 REHAB. INSTITUTE OF SANTA BARBARA  
 REIRIG PACIFIC  
 RESEARCH SYSTEMS, INC.  
 REX-HIDE, NC. & SUBSIDIARIES  
 RHYTHM & HUES  
 RINGLER ASSOCIATES  
 RIV-SAN INDIAN HEALTH  
 RODMARINE SHIPPING  
 ROCKLINE INDUSTRIES  
 ROPAK CORPORATION  
 ROYAL NEIGHBORS OF AMERICA  
 ROYCE, INC.  
 RSA-USA  
 S. ABRAHAM & SONS  
 SABINE TRANSPORTATION  
 SAFECO INSURANCE CO.  
 SAM FRANKLIN HOME  
 SAN JOAQUIN HEALTHCARE JPA  
 SARCOM, INC.  
 SARDINHA & CIELU MANAGEMENT, INC.  
 SB FOOT TANNING CO.  
 SCA TISSUE NORTH AMERICA  
 SCHNADIG CORPORATION  
 SCHRECK, HRIGNONE, GODFREY  
 SCRIPTO TOKAI  
 SEABULK INTERNATIONAL, INC.  
 SEA COAST TOWING  
 SEACOR MARINE, INC.  
 SEALAW HAWAII  
 SEA-PAC INSURANCE MANAGERS  
 SEA QWEST, INC.  
 SEA SPORT CRUISES, INC.  
 SEAWEST ADJUSTMENT COMPANY  
 SELF INSURED PLANS LLC  
 SERVICE ROCK/NEW OWL  
 SHARED MEDICAL SERVICES  
 SHELTER INSURANCE COMPANIES  
 SHERRON ASSOCIATES  
 SHIMADZU MEDICAL SYSTEMS

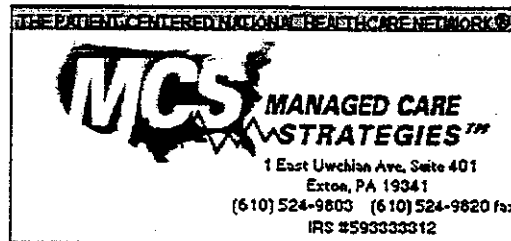
SHIPOWNERS CLAIMS BUREAU  
SIERRA ALUMINUM  
SIERRACIN CORPORATION  
SIMON PROPERTY GROUP  
SKILSTAF, INC.  
SNAP-TITE, NC.  
SNE ENTERPRISES  
SOUTH CENTRAL REGIONAL LABORERS  
SPENCER STURANT, INC.  
SPIRENT COMMUNICATIONS  
STA TRAVEL  
STANDARD & HALL SHIP SUPPLY  
STANDARD FRUIT & VEGETABLE  
STANLEY JONES CORPORATION  
STANTEC CONSULTING  
STARKIST  
STAR TELECOMM.  
STATE FARM AGENCY  
STATE OF LOUISIANA  
STEAMBOAT SKI & RESORT CORP.  
STEAMSHIP MUTUAL INSURANCE CO.  
STERICYCLE, INC.  
STERLING MEDICAL  
STEVEDORING SERVICES OF AMERICA  
STRATEGIC OUTSOURCING (SOI)  
STW COMPOSITES  
SUMMIT ELECTRIC SUPPLY CO., INC.  
SUNDERLAND MARINE MUTUAL INS. CO.  
SUNRISE CONSULTING  
SUN TRUST BANKS, INC.  
T.D. WILLIAMSON, INC.  
TEKNON CORPORATION  
TEACHERS PROTECTIVE MUTUAL  
TENFOLD CORPORATION  
THE AUSTIN COMPANY  
THE FINISH LINE  
THE GWU HOSPITAL - MARINE  
THE INTERLAKE STEAMSHIP CO.  
THE LUBRIZOL CORPORATION  
THE POLARIS GROUP  
THE SHEAKLEY GROUP  
THE ST. PAUL FIRE & MARINE INSURANCE CO.  
THE WALTERS NIXON GROUP  
THOMAS MILLER INSURANCE SERVICES  
TK GROUP, INC.  
TOMPKINS ASSOCIATES, INC.  
TOM RAPER RV  
TRADITION MARINER, INC.  
TRANSDUCER TECHNOLOGIES  
TRANSPORT MUTUAL SERVICES, INC.  
TRANSTAR INTERMEDIATE HOLDING COMPANY  
TREK BICYCLE CORP.  
TRG MARKETING  
TRIANGLE DISTRIBUTING  
TRILANDS ADJUSTMENT  
TRIDENT SEAFOODS CORPORATION  
TRIMAR DEFENSE SERVICES, INC.  
TRINITY BROADCASTING NETWORK  
TRI WEST LTD  
TROPICAL SHIPPING  
TROY GROUP  
TRULOX PLASTICS  
TUFCO, L.P.  
TYCOM (US) INC.  
UH MARINE CENTER  
UNION BANKERS - NATIONAL  
UNITED CHURCH OF GOD  
UNITED RETAIL GROUP  
UNITED STATES FIRE PROTECTION  
UNITED STATES SEAFOODS

UNIVERSAL SPACE NETWORK  
URSHEL LABORATORIES, INC.  
US BENEFITS  
US MARITIME CONSULTANTS  
VAN HOOF COMPANIES  
VIACORE  
VICARE  
VINTAGE CLUB  
VITALCOM  
WASHINGTON FEDERAL SAVINGS  
WAUSAU BENEFITS  
WAUSAU - MOSINGE PAPER CORP.  
WAUSAU TILE CO.  
WD ASSOCIATES  
WELSH COMPANIES  
WESTERN FEDERAL CREDIT UNION  
WESTERN GROCERS  
WESTERN STONE AND METAL CORPORATION  
WEYCO, INC.  
WHITE MOUNTAIN INSURANCE SERVICE  
WILBROS USA, INC.  
WILD FLAVORS  
WILDEN PUMP  
WILDERNESS CRUISES  
WILLIAM C. BEELER  
WILLIAMS YOUNG, LLC  
WIRELESS SOLUTION  
WISCONSIN ELECTRIC POWER CO.  
WORD OF LIFE FELLOWSHIP  
WORLD IMPACT  
WORLD INSURANCE  
WORLDWIDE RESTAURANT CONCEPTS, INC.  
YOUTH FOR UNDERSTANDING  
YUM YUM DONUTS  
ZENITH ADMINISTRATORS  
ZENITH INSURANCE  
ZEPHYR ALUMINUM

## **MCS PREFERRED PROVIDER REFERENCE SHEET**

- All medical cards distributed to employees and dependents will display the Managed Care Strategies™ Logo in addition to our name.

The logo as it may appear on employee cards.



- Please verify patient eligibility and/or benefits with the Plan Administrator listed on medical card. Plan deductibles and/or co-pays will be on the employee medical card.
- To verify PPO participation please call Managed Care Strategies™ at (800) 566-5663.
- Submit a copy of the following to the Billing Address printed on the I.D. card.
  1. Patient's ID card
  2. HCFA 1500, UB92, or your superbill
- An explanation of benefits (EOB) is included with payment. The patient's responsibility is indicated on the EOB. The patient may be billed for this amount.

**Please verify claim payment status with the Plan Administrator. Any questions regarding PPO participation should be directed to Managed Care Strategies™ Provider Relations Department.**



## MANAGED CARE STRATEGIES

### Quick Reference Guide

#### **How to Identify A Managed Care Strategies Patient:**

1. Request to see the MCS patient's identification card. The ID card includes the following information:
  - a. Patient Name
  - b. Employer's Name
  - c. Patient's Social Security Number
  - d. Third Party Administrator's (TPA) Name
  - e. TPA's Telephone Number
  - f. Pre-certification Telephone Number
  - g. MCS or Managed Care Strategies Name or Logo
  - h. Co-payment Amount
2. To verify member eligibility you MUST call the member/provider service number listed on the patient's ID card.

#### **How To Receive Payment For Services**

1. If there is a co-payment printed on the MCS ID card, collect the Co-pay amount at the time of service.
2. Submit a copy of the following to the Billing address (printed on ID card):
  - a. Patient's ID card
  - b. HCFA 1500, UB-92, or your superbill
3. An Explanation of Benefits (EOB) is included with payment. The patient's responsibility is indicated on the EOB. You may bill the patient for this amount ONLY.

NOTE: Always Keep A Copy Of The Patient's Card. If you have a question about a claim, call the member services number specified on the patient's ID card.

#### **How To Determine Covered Services Or Eligibility:**

Each employer that uses Managed Care Strategies has different benefit plans. To verify covered services or eligibility, call the member service number listed on the patient's ID card. The Third Party Administrators has every employers group's benefit plan design and eligibility on file.

## **MCS Quality Management (QM) Program**

MCS Quality Management Program insures delivery of a quality "Patient-Centered" National Healthcare Network program and MCS services. Quality is measured within each MCS department. The MCS Quality Management committee meets quarterly to review quality results. MCS Quality Management committee is also responsible for revising quality standards each quarter to meet the changing needs of the managed care industry and the needs of our growing organization. The committee consists of MCS management personnel and higher. Below are the Quality Management (QM) categories.

### **QM CLAIMS:**

Audit accuracy, performance and 48 hour turnaround time.

### **QM CLIENT SERVICES:**

Client satisfaction surveys monthly.

### **QM ACCOUNTING:**

Audit eligibility and savings reports.

### **QM INFORMATION SYSTEMS**

Audit database, systems, software, equipment.

### **QM NETWORK:**

Audit contracts, credentialing process, and Provider and Member Relations,

**CONFIDENTIAL**