



Whalley Computer Associates Named APC by Schneider Electric 2020 Territory Partner of the Year

At Whalley Computer Associates, we are dedicated to ensuring our customers have the infrastructure in place to power the digital world. We're proud to announce we've been selected as an APC by Schneider Electric 2020 Territory Partner of the Year, which recognizes our efforts to deliver simplified, powerful and integrated components and solutions for customers to help them achieve Certainty in a Connected World.

Now in its sixth year, the Territory Partner of the Year awards recognizes companies that are evolving their approaches to technology to ensure the infrastructure and networks needed to support customer needs remain secure and safe. We're among 19 companies that are being recognized for outstanding performance and growth in their work with APC by Schneider Electric.

WCA provides APC by Schneider Electric products to companies and schools of all sizes throughout all of New England and Upstate, NY.

This year's winners went above and beyond by demonstrating significant dedication to innovation and growth. Shannon Sbar, Vice President, Channels-North America, APC by Schneider Electric remarked, "We are proud to work with partners across the U.S. who are committed to not only meeting customer expectations but exceeding them. Congratulations to the 2020 APC by Schneider Electric Territory Partner of the Year award recipients."

We are very proud of our partnership with APC by Schneider Electric and the work we've been able to accomplish together over the past years.

About WCA

Whalley Computer Associates (WCA) is an exceptional technology sales and service organization that partners with customers to reduce their costs and increase efficiency through technology. We accomplish this by providing unbiased presales consultation, exceptional pricing, outstanding deployment, and engineering services throughout North America.

The OEM Division supports customers globally from its headquarters in Southwick, MA and its European Integration and Distribution Center in Nijmegen, Netherlands. WCAOEM supports customer with appliances and services across a variety of industries, including healthcare, retail, cloud storage, network security, digital signage, and manufacturing.

WCA has been a leader in the IT industry for over 40 years, is ranked in the largest one percent of all solution Providers in North America and has been recognized for providing World Class service by all the leading computer manufacturers.

To learn more about WCA click this link <https://www.wca.com/about/the-whalley-difference> to view a short video, visit www.wca.com, www.wcaoem.com, or email our team at wcabiz@wca.com.