



## Case Study: Chelmsford Public Schools - ITC73 Cat 3



**Summary:** Chelmsford Public Schools, wanted to procure 4500 Chromebooks using ITC73 Category 3 during an extreme product supply shortage due to the Pandemic.

**Challenges:** Short timeframe of 8 weeks to procure, configure, asset tag, and delivery of limited product availability. WCA used its years of relationships with all their distributors to attain the needed quantities.

**Solution:** WCA designed and coordinated a schedule based upon the client's timeline to offer staged delivery. All Chromebooks were configured to the client's specifications and Asset tagged.

**Benefits:** The WCA solution implemented at Chelmsford Public schools increased Interaction & Collaboration for the entire district during the challenges of the pandemic. This Category 3 procurement improved student engagement and a more inclusive classroom.

**Client Testimonial:** "Chelmsford Public Schools has come to expect excellence from our valued partnership with WCA. They do not disappoint. This year when everyone needed Chromebooks for back to school, WCA was somehow able to secure the product, apply an asset tag, enroll into the Google Management System and deliver the finished product in very short order. While many school districts were finding a roadblock at every turn, WCA made certain their customers were receiving what they needed from manufacturers and distributors. I'm very thankful to have such an incredible partner when it comes to technology procurement, installation, and configuration. WCA continues to earn my business on each and every sale and having a company like this on state contract is instrumental for districts as we constantly try to push the envelope of amazing technology integration into our curriculum. Please feel free to reach out if you would like any additional information about this project or any other which WCA has been a part of." - **William Silver, Director of ICTS**

### Industry

Chelmsford, MA  
Education

### Environment

3 Schools

### Challenges

- ITC73 Cat 3 Procurement during period of supply challenges from distributors
- Configure / Deliver Chromebooks

### Solution

- Attain the requested quantities through our strong relationship with all our distributors during extremely limited supplies
- Asset Tag & White Glove services
- Stages Deliveries at Client's locations