



Case Study: Excelsior College - Imaging & Deployment



Summary: Excelsior College is a private online college located in Albany NY. Originally founded in 1971 as Regents College and was renamed Excelsior College in 1998 with a robust curriculum offering of Undergraduate, Graduate & Nursing programs. This online college enrolls over 30K+ students and requested a large proposal to replace all their expiring leased Dell equipment.

Challenges: Client wanted to secure a large procurement of Dell Desktops and Laptops and accessories. Their plan was to select (1) vendor that could supply all requested hardware, Image & Deploy hardware and work with Excelsior College Team to scheduled deliveries. WCA also needed to collect and wipe all older Dell leased hardware.

Solution: WCA worked with the Excelsior Team to develop a plan specifically for Excelsior College that satisfied all their specific needs. The program included the hardware, Imaging, Delivery & Deployment. Delivered product request and within our allotted budget.

Benefits: The proposed solution has greatly enhanced the education experience for both Excelsior College Students & Faculty. The details of this program are as follows:

- 20+ Dell Optiplex 5070 Desktops, Dual monitors & accessories
- 165+ Dell Latitude 5500 Laptops, Dual monitors & accessories
- Wipe over 75+ older Dell leased systems

Project Completion: The results were a success and were delivered according to the developed plan. This engagement could lead to another larger deployment later in the year.

Industry

Albany, NY
Higher Education

Environment

30K Students
Private online college

Challenges

- Large deployment of Desktops & Laptops
- Wiping of all old Dell leased equipment

Solution

- WCA Image team worked with Excelsior Team to develop standard image & deploy
- Delivered product, services request and within budget