



Case Study: Rutland City Public Schools



Rutland City Public Schools

Summary: Rutland City Public Schools in central Vermont with seven locations & 2,100+ students requested a large deployment of HP Workstations, HP Desktops and a mix of HP & ACER Chromebooks.

Challenges: Starting in 2017 the client wanted to secure a large procurement of computer equipment. Their plan was to select (1) vendor that could supply all requested hardware, deliver White Glove services, which included reduced packing with all scheduled deliveries.

Solution: WCA worked with the Central Office to develop a plan specifically for Rutland City that satisfied all their specific needs. The program included the hardware, White Glove services, asset tagging, reduced packing, delivery and deployment. Delivered product request and within our allotted budget.

Benefits: The proposed solution has greatly enhanced the education experience for both Rutland City Public Schools Students & Teachers. The details of this program are as follows:

- 25 HP Desktops & accessories
- 40 HP Workstations & accessories
- 89 ACER Chromebooks & accessories
- 485 HP Chromebooks & accessories
- Included White Glove services, asset tagging, reduced packing, delivery & deployment
- SPS continues to be 1:1 district and maintain a 25% refresh every year
- Total deployment over \$ 257k

Client Testimonial: "It was a positive experience; the whole process went well and very smooth."

Industry

Rutland City, VT
K-12 Education

Environment

2,100+ Students
7 Schools

Challenges

- Large deployment of Chromebooks
- Asset tagging of all equipment

Solution

- District standard White Glove delivery with reduced packing for all equipment
- Delivered product request and within budget