



## Case Study: Windsor VT Public Schools - Chromebook Deployment



**Summary:** Windsor Public Schools in central Vermont with six school locations & 560+ students requested a large deployment of ASUS Chromebooks to be deployed on a yearly basis.

**Challenges:** Starting in 2017 the client wanted to secure a large procurement of computer equipment for their students & faculty. Their plan was to select (1) vendor that could supply requested hardware, deliver White Glove services, which included installation of Google Management Console, reduced packing with all scheduled deliveries.

**Solution:** WCA worked with the Windsor Southeast Supervisory Union to develop a plan specifically for Windsor school district that satisfied all their specific needs. The program included the hardware, White Glove services, Google management Console, reduced packing, delivery and deployment. Delivered product request and within allotted budget.

**Benefits:** The proposed solution has greatly enhanced the education experience for both Windsor Southeast Supervisory Union's students & faculty.

- The details of this program are as follows:
- 300+ ASUS Chromebooks & accessories
- Included White Glove services, Google management Console, reduced packing, delivery & deployment
- Chromebook program has been in place over 5 years
- \$ 150+ K Yearly Purchase

**Client Testimonial:** "Windsor Southeast Supervisory Union has been a longstanding WCA client who is extremely pleased with the products, pricing & services that WCA continues to provide."

### Industry

Windsor, VT  
K-12 Education

### Environment

560+ Students  
6 Schools

### Challenges

- Large deployment of ASUS Chromebooks
- Install Google Management Console

### Solution

- District standard White Glove delivery with reduced packing for all equipment
- Delivered requested product within budget