



Case Study: Pella Products, Inc.



Summary: Pella Products, Inc with headquarters in Greenfield, Massachusetts, is a manufacturing/retail company with approximately 75 end users. The project was to replace, install & configure new switches and firewalls in both the West Springfield & Greenfield store locations with minimal interruption of their retail business.

Challenges: The client had aging switches and firewall in store locations. New components needed to be configured to existing VOIP system and installed into their existing rack and ISP circuit. WCA provided a design for desired components, pricing, and a methodology for a smooth installation.

Solution: WCA installed, configured and tested the new Aruba switches and firewall in both store locations. Components were installed into clients existing racks using existing cabling and ISP circuit. Components were tested for the VPN connection to NSA 2650 in Greenfield headquarters

Benefits: WCA provided a smooth transition, with minimal disruption to retail business. Client desired components were properly installed and configured to the clients existing infrastructure. All components were tested upon project completion.

Customer Testimonial: "WCA provided a cost-effective solution for equipment upgrade to accommodate VOIP phone system. WCA engineer was knowledgeable and along with his prior assistance to provide an issue free experience, even though access to the old firewall wall non-accessible."

Industry

Manufacturing/Retail
Greenfield, MA

Environment

- Switches
- Firewall

Challenges

- Reducing Costs
- Replace old switches
- Replace old firewall

Solution

- Install and configure new Aruba switch
- Install and configure new SonicWALL Firewall