



Centauri Health Solutions

Power to Solve, Passion to Serve



“It’s all about your reputation in this business and Silversmith has the best. The firm has been everything I could hope for in a partner.”

Adam Miller / Founder & CEO

OVERVIEW

- **Location**
Scottsdale, AZ
- **Founder & CEO**
Adam Miller
- **Founded**
2014
- **Industry**
Healthcare Tech-Enabled Services
- **Prior Investment History**
Bootstrapped
- **Company**
Provider of technology and analytics-enabled solutions for government-sponsored health plans and healthcare providers

BACKGROUND


As a former health plan executive, Adam founded Centauri to solve key revenue enhancement, quality, compliance and eligibility challenges facing the industry. He had an ambitious plan to continue growing organically and inorganically, and chose Silversmith based on its deep experience in healthcare IT and services, as well as its extensive track record sourcing and supporting transformative and additional M&A.

PARTNERSHIP WITH SILVERSMITH

- Since investing in 2016 as the first institutional investor, Silversmith has worked with Adam and his team to grow Centauri into a nationwide, scaled provider of software and services to the largest health plans and hospitals in the country.
- Supported recruitment of key management team members including first ever CFO, COO and CRO
 - Sourced and supported diligence for transformative acquisitions of Human Arc and NHI Billing, as well as supported tuck-in acquisitions of IMI Health, IHMS, AppRev, HCFS, and Ivy Ventures
 - Syndicated equity to new investors and leveraged lender relationships to optimize capital structure in support of M&A strategy


CENTAURI SOLUTION OFFERING

Health Plan Solutions




Risk Adjustment

Retrospective and Prospective Risk Adjustment programs, including Medical Record Retrieval and Medical Record Coding, are fueled by the Centauri Advance operating system.



Quality


Centauri's HEDIS® program is among a select few in the nation certified by NCQA® since 2006.



Eligibility and Enrollment


Centauri is the nation's SSI/SSDI Eligibility and Enrollment leader for Medicaid Managed Care Plans and their members. Centauri optimizes revenue for clients and prioritizes the correct combination of services for plan members.

Hospital Solutions




Eligibility and Enrollment

Centauri is a 35-year leader with proven expertise in Medicaid, subsidized QHPs, charity care and federal disability income programs.




Billing

With more than two decades of expertise in Out-of-State Medicaid billing, Centauri manages nearly \$15 billion in claims annually.



Coding

Centauri's hospital coding services reduce provider influence while tracking code assignment variances - providing enhanced quality assurance, compliance and efficiency.



Revenue Cycle Analytics

Centauri's revenue cycle analytics solutions enable hospitals and providers to optimize revenue cycle performance.



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