



## **Nordic Adds Healthtech Consultants, Enters Canadian Market**

MADISON, Wis. – January 31, 2019 - Nordic has acquired Healthtech Consultants, Canada's leading strategic health information consulting firm. This marks Nordic's first step into the international consulting market. Healthtech has a more than 30-year track record serving as a trusted advisor to Canadian healthcare systems, providing strategic planning, system selection, implementation and adoption, and post-implementation support. Healthtech will operate as a stand-alone entity and wholly-owned subsidiary of Nordic Consulting Group, the holding company of Nordic.

Nordic has deep roots in Epic and partners with provider organizations to improve the health of their patients and business through solutions that maximize the return on their investment in technology. This new partnership adds Healthtech's Canadian expertise and additional EHR platforms. In addition to being MEDITECH READY-certified, Healthtech's consultants have extensive experience with Cerner and Allscripts at all stages of the lifecycle. The combined entity bolsters Nordic's overall headcount to north of 1,000 team members.

As part of the agreement, Healthtech Founder and President Susanne Flett will remain on as an advisor and ambassador. Healthtech Partner Terri LeFort will become president of Healthtech. She will join Nordic Consulting Group's senior leadership team and report to Chairman Bruce Cerullo.

Susanne created Healthtech Consultants in 1983 to make a difference in healthcare. Over the past 36 years, she has assembled a dynamic group of consultants who deliver exceptional results, provide responsive client service, and offer innovative, practical solutions exclusively to the Canadian healthcare sector. Under her leadership, Healthtech has developed a suite of full project lifecycle services that promote the application of technology to improve healthcare delivery across Canada. She will continue to serve as chair of the Information Technology Association of Canada (ITAC) Health Board and serve as a member of the ITAC National Board as well as on the Advisory Board for CanChild – a research and education center focused on improving the lives of children and youth with disabilities and their families.

“Combining Nordic's expertise and team of nearly 1,000 with Healthtech's strong relationships and proven results in Canada gives us the opportunity to provide healthcare systems across America and Canada improved outcomes and value on their technology investment,” Nordic Chairman Bruce Cerullo said. “We look forward to working with the entire Healthtech team to better serve patients and their families.”

Terri has been with Healthtech since 2002 and held the title of partner since 2015. An experienced nurse and healthcare informatics executive, she has over 30 years of healthcare experience. Terri has overseen EHR implementations as project manager for many of Canada's largest hospitals and provided strategic leadership for assessment, planning, and implementation. She provided senior project advisory services to Canada's first HIMSS Stage 7 hospital and has worked with most of the Stage 6 hospitals in the country.

“Our goal has always been to improve patient care,” Terri said. “Nordic's deep expertise will allow us to deliver even more results by providing patients and clinicians the information they need to drive improved health outcomes.”

Healthtech has delivered more than 1,000 successful client engagements in the last five years alone. *The Globe and Mail* has honored Healthtech with a No. 10 rank within the top 50 best small and medium employers in Canada.