

Charles G. Roach, Jr. (known as Chip)

Fall 2021 biography

Contact info: chiproach@aol.com; cell phone: 610-YES-CHIP (937-2447)

In 1966 after graduation from Notre Dame, Chip joined the real estate firm called Roach Brothers, started by his father and uncle in suburban Philadelphia in 1948. He sold homes in the western suburbs for a decade. In the early 1970's he also became a sales office manager. He was a senior executive as the firm added mortgage, title and insurance divisions and the sales force grew from dozens of sales associates to approximately 4,000 by the year 2000.

In 2003, he sold his interest to his partners. At the time it was the fifth largest privately owned real estate services company in the USA. He retired from active involvement in 2007 and became a resident of Sanibel Island, Florida.

In October 2021, he joined the Roach/Steely Team at Compass Real Estate in Philadelphia to help his daughter, Amy, (team founder) increase her sales.

In his Philadelphia area career, Chip was active as a board member for nonprofit organizations and two states and the National Association of Realtors. He chaired the boards of Rosemont College, his local Chamber of Commerce, a national real estate referral service, as well as the MLS system for 33,000 Realtors in the Philadelphia region.

Chip & Nancy have been married for 57 years and have 3 children and 5 grandchildren. They divide their time between, Sanibel, Wayne, PA, and the Jersey shore. All their children are actively participating in the real estate field...the fifth generation of the Roach family to do so.

In Florida, Chip serves as the co-chair of the Charitable Foundation of the Islands and is on the board of the Sanibel Captiva Conservation Foundation and the Captiva Chapel by the Sea.