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| Position | Terminal Business Manager |
| Location | Moncton, NB |
| Type | Fulltime – Days |
| How to Apply: | https://armour.hiringplatform.ca/169072-licensing-clerk/716765-initial-application/en |

Armour Transportation Systems is currently seeking a Terminal Business Manager at our Moncton, New Brunswick location. The selected candidate will oversee staff and resources to ensure work is being performed according to established standards.

Responsibilities

Essential Duties and Responsibilities

- Manage all aspects of the terminal operations, staff management, and equipment allocation coordination. Ensure that operations are executed according to industry standards and regulations.
- Manage labour based on volume, customer, and operational requirements.
- Build and maintain strong relationships with existing customers. Ensure their transportation needs are met and seek opportunities for upselling or cross-selling additional services.
- Ensure adherence to federal and provincial regulations, safety standards, and environmental guidelines. Implement and enforce safety protocols to minimize accidents and incidents.
- Measure operating results, develop action plans, implement and measure impact of actions. Analyze data to identify areas for improvement and implement corrective actions as required.
- Provide strong leadership to the Moncton team. Foster a culture of teamwork, accountability, and continuous improvement.
- Develop and implement contingency plans for handling disruptions that may affect the operation.

Qualifications

Essential Competencies

- Excellent time management skills with the ability to multitask and meet deadlines.
- Self-motivated with analytical decision-making skills.
- Ability to communicate effectively with individuals and groups.
- Ability to analyze situations, identify problems or conflicts, and negotiate win-win scenarios.

- Confident leading teams, presenting to large groups and delivering constructive feedback.

Working Conditions

- Fast-paced, dynamic environment.
- A high volume of communication, including via email, satellite, phone, and in-person.
- Variable shifts (i.e. days, nights, weekends, holidays) as required.

Qualifications

- Completion of secondary school (grade 12) required.
- CITT certification or university/college degree in a related field is considered an asset.
- Minimum 5 years of management and industry-related experience.
- Strong knowledge of Microsoft Office, with the ability to prepare reports in Word and Excel.
- Experience and knowledge of transportation safety and compliance issues.
- Experience with TruckMate software is considered an asset.

Work With Us

About Armour Transportations Systems

Armour Transportation Systems is an award-winning, world-class transportation and logistics company. We are a Platinum member of Canada's Best Managed Companies and a Top Fleet Employer.

Founded in the early 1930s, Armour Transportation Systems has grown to be one of the largest trucking carriers in Canada, with 26 terminals, 4,000 pieces of equipment, nine maintenance facilities, over 750,000 square feet of warehouse space, and more than 2,000 team members.

Our vision is to be the dominant gateway between Atlantic Canada and the world, realizing profitable growth through leading transportation and logistics solutions, global partnerships, exceptional employees, and strategic acquisitions.

Employment Equity

Armour Transportation Systems is committed to the principles of employment equity. The purpose of employment equity is to ensure that no person is denied employment opportunities or benefits for reasons unrelated to ability.

Armour Transportation Systems welcomes applications from Indigenous peoples, African Canadians and other racially visible persons, persons with disabilities, and women in occupations or positions where they are underrepresented. If you are a member of one of these equity groups, you are encouraged to self-identify on your expression of interest for this position.