

INNOV8HQ



**WORKSPACE AND WORKFORCE
CONSULTANCY**

TABLE OF CONTENTS

Meet the Team.....	2.
Our Focus.....	3.
Our Client Testimonials - New Development.....	4.
Our Client Testimonials - Workspace Curation and Design.....	5.
New Ways of Working Trends.....	6.
Repurposing Real Estate.....	7.
Flexi Workspace - Schedule of Work.....	8.
Mobilising and Stabilising Workforces.....	9.
Business Continuity Kete.....	10.
Mobilise Workforce - Schedule of Work.....	11.

MEET THE TEAM



MANA-VATION for Enterprise.

Whanau Renata, siblings Heidi and Steven bring over three decades of combined industry experience and authenticity to building brands, workspace design, workforce culture, engagement and capability.

OUR FOCUS

User experience insights, culture, work and lifestyle trends influence our design and curation of workspaces and workforces.

As trusted partners we deliver high impact solutions to organisations who are;

Repurposing Commercial Real Estate

We provide strategic and operational guidance for property owners who are looking to de-risk returns and exploring other occupancy streams. After an initial assessment we align operators goals with our INNOV8HQ framework for co-working and provide guidance on service options

Repurposing Existing Workspaces

We provide strategic and operational guidance for co-working operators who are looking to upgrade or scale.

After an initial assessment we align operator goals with our INNOV8HQ framework for co-working and provide guidance on service and scale options

Mobilising and Stabilising Workforces

We deliver sector insights for co-working and risk management strategies for leadership teams exploring remote workforce options. We offer training and education modules to establish and build strong team culture in your organisation, using our Ko wai tātou, "who are we" framework.

Business Continuity Kete

We offer detailed strategies and tools to strengthen your people and leadership teams and workplace.

COVID has reinforced the need for flexible working and workplaces around the globe, so people can work where they want, when they want, and how they want, with the ability to work alone or collaboratively,

OUR CLIENTS

CLUTHA COMMUNITY HUB - NEW DEVELOPMENT

The Clutha Community project has an estimated build cost of \$15 million and will deliver a world class facility that honours the past and inspires future generations to support community, business and visitors to the region. INNOV8HQ has been working with the Clutha Community Hub Charitable Trust since 2019 as we support them in bringing their vision to the region.



"A major challenge with building a multifaceted community facility is having the right people involved to allow all aspects to work together to provide the optimal outcome for all users. We looked to work with INNOV8HQ as they stood out as delivering not only a sustainable business model but were adding value and benefit to the community in doing so. Heidi has been working with us from the initial conceptual design stage of the project and her broad background and knowledge at both at a technical and business level have been instrumental in shaping the vision for the co-working and business spaces within the Clutha Community Hub. Heidi's input has provided ways for us to minimise capital expense and insight into delivering spaces optimal for our use cases, it has provided additional partners to work with and has given us a clearer idea on how we can work with local government and economic development agencies to provide additional opportunities and outcomes for the district that are not currently available. I certainly wouldn't hesitate in recommending INNOV8HQ to others.

Dale Anderson, Trust Chair, Clutha Community Hub Charitable Trust"

OUR CLIENTS

TALENT NETWORK - WORKSPACE CURATION AND DESIGN

Starting a new business that is destined to scale quickly carries a demand that is not designed for the faint hearted. INNOV8HQ has been privileged to support the vision and kaupapa/purpose of this Dunedin wahinepreneur as she forges new pathways in the recruitment industry.



INNOV8HQ has been incredible in arming us with the tools and key considerations we needed as we were entering our new office space as a newly formed business. Heidi's breadth of knowledge in technology, spatial awareness /co-leasing and team culture really helped us in the layout and design phase of our space to create modern and sustainable business practices. We also worked together on some co-lease modelling that we incorporated to make the most out of our large multi room workspace. Heidi made the journey of setting up our business fun, and has really helped us build a competitive edge in the space we offer our current and future staff. I highly recommend INNOV8HQ for all business leaders for flexi workplace curation.

Sophie Te Huia, Managing Director - Talent Network



FLEXIBLE WORKING IS HERE TO STAY
IS YOUR BUSINESS READY?

70%

GLOBAL WORKFORCE WILL BE
WORKING REMOTELY AT LEAST
5 DAYS PER MONTH BY 2025

Forbes Report, December 2020 -

CONSULTING MODULES

REPURPOSING REAL ESTATE

Whether you're a commercial landlord or co-working operator, we deliver the following areas of expertise:

Coworking Start-up Planning, including;

- i. Market Validation
- ii. Site Qualification
- iii. Design Framework Feasibilit
- iv. Recruitment and Training
- v. Supplier Relationship Qualification
- vi. Financial Feasibility Report
- vii. Project Timeline Roadmap

Coworking Sales Mastery

- I. 3 approaches to create and maintain high performance teams
- ii. 7 steps to discover how to win, grow and retain your client base.

Coworking Leadership and Culture

Building your Tribe

- i. 5 Steps on how to become an employer of choice.
- ii. Playbook for creating an organisational culture to survive and thrive

Coworking Technology Planning

Risk analysis advice on procurement of technology solutions including: price, product quality, product support, training support, and deployment milestones



FLEXI WORKSPACE START-UP SCHEDULE OF WORK

Scoping Stage	Deliverables	Needs Analysis
Design Framework Feasibility	Product pricing; landlords base build works, fit out, and soft fit	Based on pre-assessment
Project Timetable	Project schedule	Based on pre-assessment
Financial Feasibility	High level financial feasibility	Based on pre-assessment
Final Financial Feasibility Report	Complete full financial feasibility	Based on pre-assessment
Market Validation	High level market validation	Based on pre-assessment
Supplier Relationships	Advice and liaison with designers (to develop feasible design and product offering)	Based on pre-assessment
Site Qualification	High level concept valuation from site visit	Based on pre-assessment

Discussion Points:

Model Validation - Contract for services or shared risk model

Branding Options - INNOV8HQ or White Labelled

Ongoing Consultancy - beyond Startup planning consulting packages

***Consultancy Rate** - Project Dependent

MOBILISING AND STABILISING WORKFORCES



Talent acquisition and retention is paramount during transformational change. We work alongside your leadership team to deliver the following;

Talent Management Strategies

- i. Proactively attracting talent displaced by COVID and other significant macro factors
- ii. Retaining and retraining talent displaced by COVID and other significant macro factors

Quantitative Research Mediums

- i. Flexible Workplace assessment
- ii. Staff Assessment
- iii. People and Culture Assessment
- iv. Training Recommendations (based on GAP analysis)

Methods for Training and Development Delivery

- i. Regular sector insights report
- ii. One-one Management Consultancy (leadership pastoral care)
- iii. Industry webinars
- iv. Group Seminars
- v. Facilitated Leadership Group Sessions (Resilience, Industry Insights)

Priorities checklist to determine business needs;

- i. Managing Communication and Culture
- ii. Flexible working insights
- iii. Risk Management Frameworks
- iv. Infrastructure and Technology
- v. Measuring Productivity
- vi. Repurposing Real Estate
- vii. Workspace Design and Spatial Profiling

Methodologies we use to support research, recommendations and action plans;

- i. Flexible Working Risk Management
- ii. Collaboration strategies for Stakeholders
- iii. Flexible Working HR advisory and Planning, includes;
Employee Recruitment engagement,
Mental Health, (re) training and retention

Our scope and schedule for projects are customised to suit your business needs, coupled with consultancy rates with variable payment terms.



MOBILISING AND STABILISING WORKFORCES SCHEDULE OF WORK

Deliverables	Needs Analysis
<ul style="list-style-type: none">- Talent Management Strategies- Proactively attracting talent displaced by COVID- Retaining and retraining talent displaced b COVID-	Based on pre-assessment
<ul style="list-style-type: none">- Quantitative Research Medium- Flexible Workplace assessment- Staff Assessment- People and Culture Assessment- Training Recommendations (based on GAP analysis)	Based on pre-assessment
<ul style="list-style-type: none">- Methods for Training and Development Delivery- Regular sector insights report- One-one Management Consultancy (leadership pastoral care)- Industry webinars- Group Seminars (example. Great Dunedin Brainstorm)- Facilitated Leadership Group Sessions (Resilience, Industry Insights)	Based on pre-assessment
<ul style="list-style-type: none">- Business Continuity Toolkit:- Managing Communication and Culture- Flexible working insights- Risk Management Frameworks- Infrastructure and Technology- Measuring Productivity- Repurposing Real Estate- Workspace Design and Spatial Profiling	Based on pre-assessment
<ul style="list-style-type: none">- Methodologies for research, recommendations and action plans;- Flexible Working Risk Management- Collaboration strategies for Stakeholders- Flexible Working HR advisory and Planning, includes:<ul style="list-style-type: none">- Employee Recruitment engagement, Mental Health, (re) training and retention	Based on pre-assessment



Book a FREE pre-assessment with us today.

Phone: 03 399 2222

or visit

www.innov8hq.com

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