

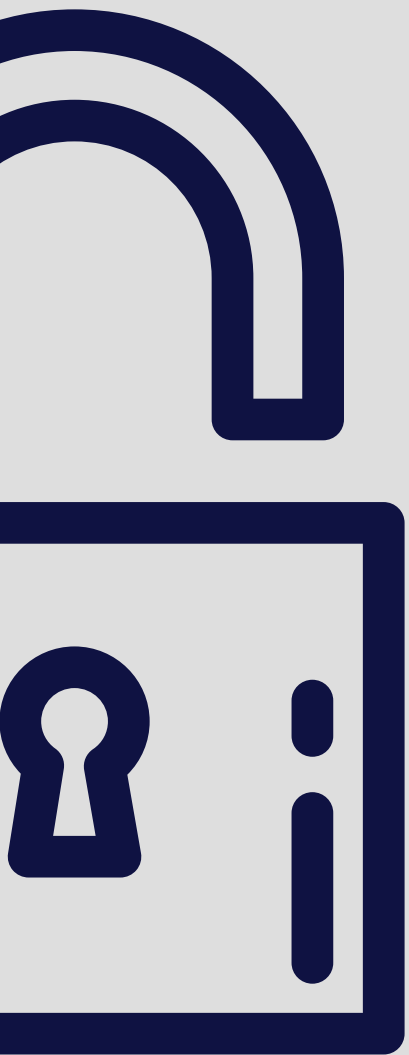
# Unlock New Revenue Opportunities with Australia's Leading Business Cloud, Voice & Data Service Provider

PARTNERS

**Channel Partner Program**

next.<sup>®</sup>  
telecom  
partner

next.<sup>®</sup>  
telecom  
partner



# Are you ready to Unleash your business's profitability?

Join the Next Telecom national Partner Program and tap into a range of telecommunications and data products that offer upfront and recurring revenue streams.

Whether you run an MSP, IT business, or specialise in selling and maintaining PBX Phone Systems, our dedicated support, extensive training, cutting-edge product suite, and fresh approach make us the ideal partner of choice.

*"If you want to go fast, go alone.  
If you want to go far, go with a team!"*

Join our Team and experience an unparalleled level of support.

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telecom  
partner

*As a Next Telecom National Business Partner, you gain access to our full suite of products, backed by our Australian-based support team.*

Your clients will also benefit from our Australian-based support and have the convenience of managing all Telco services on a single bill. Alternatively, you can choose to rebill them at your preferred rates.



## **Our Product Range Includes:**

**Teams Calling:** Australia's leading Teams Calling suite of products, featuring Call Recording & Reporting, Contact Centre capabilities, and Teams SMS integration.

**Cloud Business Phone:** Affordable and feature-rich unlimited Hosted PBX Call Plans, offering hardware, Softphone options, as well as Call Reporting and Call Recording functionalities.

**Fibre Internet:** Extensive coverage of Fibre Internet across Australia, ensuring high-speed connectivity.

**Business NBN:** Business Enterprise Ethernet and Standard NBN solutions tailored to suit your clients' needs.

**4/5G Mobile:** SIM-only Fleet Mobile Plans operating on the Telstra WS network.

**Inbound 1800, 1300 & 13 Numbers:** With Call Analytics, Call Recording & Routing Options

## Join Our Growing Family of Partners

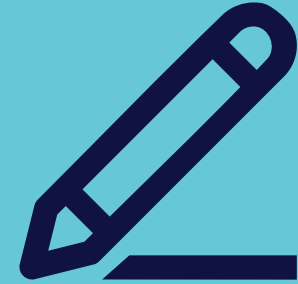
Next Telecom has already become the trusted partner for hundreds of MSPs, PBX maintainers, and IT companies. We're ready to partner with you!

# Why Choose Next Telecom as Your Partner?



### **Future-Proof Product Suite:**

Access all the essential products your business needs to stay ahead, including Teams Calling, Layer 2 & 3 Fibre with speeds up to 10Gb, SD-WAN, NBN & NBN EE, Hosted PBX, and our leading inbound 13/1300/1800 Platform.



### **Comprehensive Training:**

Our onboarding and training program will equip you with the confidence to hit the ground running from day one. Stay up to date with industry trends, new technology, and product launches through ongoing training sessions.

# Why Choose Next Telecom as Your Partner?



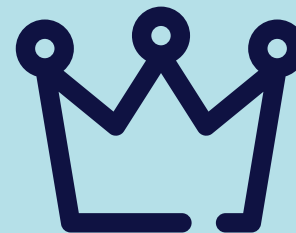
**Sales & Marketing Support:** Access sales funds, incentives, resources, and attend vendor presentations to experience the latest technology advancements.



**Pre-Sales Expertise:** As a Next Telecom Group partner, you'll have access to our experienced network architects and engineers who can assist with complex opportunities.



**Sales & Marketing Collateral:** Download sales and marketing tools such as rate sheets, product data sheets, brochures, case studies, and other valuable resources.



**Lucrative Program:** Maximise earnings with a highly lucrative partner program. Generate unlimited revenue streams through upfront and ongoing commissions.



# Unlock Success Partner with Australia's Leading Business Cloud, Voice & Data Service Provider

**Getting Started Is Simple**

Becoming a Next Telecom Channel Partner is easy!  
Begin the process today by calling us on 1300 722 320  
or visit [nexttelecom.com.au/partnerreseller](http://nexttelecom.com.au/partnerreseller)  
and complete the form.

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