Mission-critical collaboration takes place 24/7 within many federal departments. Yet many information exchanges are ineffective, especially for distributed teams. From disparate agencies with global reach, like the CIA, to regional legislative offices, a common theme among federal teams emerge: Effective collaboration leads to operational efficiency, and emergency preparedness is critical.

The most effective solution to upgrade your collaboration infrastructure and modernize your federal agency is Oblong’s Mezzanine. It transforms teamwork and empowers federal staff by leveraging rich content from any digital source. Why wouldn’t federal agencies adopt what has become the commercial best practice in collaboration technology?
The pace of change is accelerating, and federal teams need the proper tools to stay ahead and increase efficiencies in their specific environments. Even the recent Modernizing Government Technology Act cannot overcome the tall hurdles of bureaucracy, regulations, and complex procurement processes. Solutions like Mezzanine are required for effective federal-level collaboration and streamlined workflows.

With Mezzanine, federal departments improve greatly their Situational Awareness by simultaneously visualizing all intelligence streams. This is critical to build the often-elusive Common Operational Picture (COP). Using a laptop, mobile device, or any digital source, multiple participants can update data and share it in real-time. The dynamic multi-screen workspace commands attention when presenting rich content from multiple sources at once. All streams of intelligence spring vividly to life, accessible to all.

Technology leaders today must overcome the obstacles of data silos. With strict policies and procedures, federal agencies, in particular, can be extremely rigid. Many federal teams consume content that is dangerously out of date and out of context, looking at one chart at one time, with a limited view of information. This approach can compromise decision-making, however, as it is impossible to view all pertinent data points simultaneously. Mezzanine changes this scenario completely by bringing seamlessly all streams of real-time intelligence into immediate context.
Collapse the Distance
Between Distributed Teams

In the ever-changing geopolitical landscape at home and abroad, having a system like Mezzanine allows real-time content and data to be shared and displayed. Teams work seamlessly and in sustainable ways. While video-conferencing helps to connect distributed staff for simple communications, federal teams often need to share, annotate, and analyze vital intelligence streams in real-time. For more productive meetings, team members can sync at deeper levels. Mezzanine enables remote participants to actively share and work with multiple streams of data and intelligence.

Everyone, regardless of his or her location, sees the same information in real time. Team members separated by oceans feel as if they are standing side-by-side. When all participants, in-room and remote, see the same information, everyone is engaged and contributes to solving the complex problems federal agencies need to solve every day.

Mezzanine allows your organization to shrink your footprint drastically, so you feel like you’re in the same meeting with someone even if they’re on the other side of the country or in Saudi Arabia.

Whether a group of senior federal leaders work across agencies on a set of common planning goals, or emergency preparedness teams share urgent data immediately, Mezzanine has it covered. It supports all teams wherever they are doing mission critical work—saving lives, passing laws, and sailing through space.
With Mezzanine, federal agencies will collaborate to make quicker and more informed decisions, while avoiding bottlenecks. Reduced travel costs result, but of significantly more value are the improved operational efficiencies from teams able to streamline their workflows. When users realize the full power of intelligence streams, data-driven decisions are made faster, resulting in immediate results and long-term savings. The renowned Forrester Research has quantified these economic benefits. Its Total Economic Impact report shows that by adopting Mezzanine, organizations have turbocharged their efficiencies, resulting in dramatic workflow improvements, leading to an ROI of 226 percent and a payback period of 7.6 months.

Mezzanine’s streamlining saves invaluable time when making critical decisions that face many federal agencies during emergency and mission preparedness activities.

In today’s fast-paced world, our range of products provides the ultimate distributed team visualization and collaboration tool. Mezzanine is the critical collaboration solution that will help federal agencies of all sizes achieve their critical missions—while saving time and money. Now is the moment to embrace this transformative collaboration solution.
At a large governmental scientific and space organization, more than a dozen Oblong Mezzanine systems are already in use, in every region of the United States. An aeronautics engineer in the Midwest, working on an improved air scoop for an aircraft, wanted to make modifications. He had a 3D-printed object of the air scoop, took a picture of it with his phone, and input it into the mezzanine. Then he went to the whiteboard to suggest modifications. Meanwhile, an engineer located at an air base 1,000 miles away opened CAD and made real-time modifications to the object. Another remote team took the results of the CAD program, re-ran the simulation, then fed the results back into the Mezzanine.

More than 25 people in three locations collaborated with rich media in real time—all perfectly in sync. Nobody had to leave their offices or labs.

This real-world example shows how a diverse federal team can collaborate and make profound improvements to their operational efficiency, all the while saving time and money.

Mezzanine, the most advanced multi-stream collaboration solution, has also delivered substantial benefits with other use cases, including program management, contract management, engineering innovation and development acceleration, help-desk, training & education, cyber defense and monitoring, accessing and distributing experiments and ideation via virtual reality, artificial intelligence, augmented reality. Contact Mike Friedel (see below) to know more about these specific use cases in federal departments.

Mezzanine is available on GSA schedule, NASA SEWP and other supply schedules.

MEZZANINE + CISCO WEBEX ROOM KIT PLUS
LOGICAL DIAGRAM

Mezzanine integrates with Cisco SX, MX, and Webex Room Series systems in addition to select offerings from other providers.

SCHEDULE A DEMO

Is your company seeking a more innovative way to engage with clients and collaborate across the organization? Experience Mezzanine.

Schedule a demo at one of our thirteen regional offices. Visit oblond.com/demo or call 323-431-5059.

Atlanta, Boston, Boulder, Detroit, Houston, Los Angeles, Menlo Park, New York, San Francisco, Washington D.C.