



**BOYS & GIRLS CLUBS
OF SAN FRANCISCO**

2019 ANNUAL REPORT



**BOYS & GIRLS CLUBS
OF SAN FRANCISCO**

Sabrina McFarland
2019-2020 National
Youth of the Year



ADDENDUM TO ANNUAL REPORT

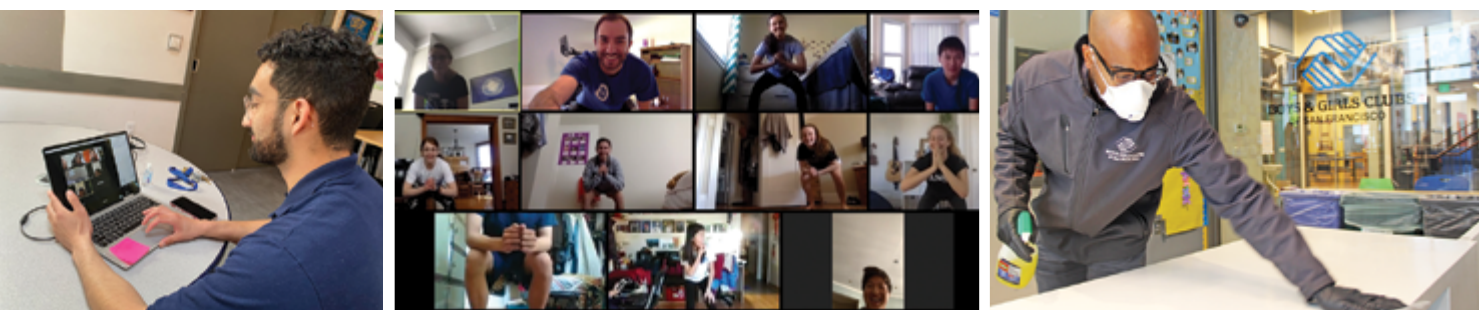
APRIL 29, 2020

We finished writing this annual report the first week of March. That feels like a lifetime ago.

In response to the coronavirus pandemic, Boys & Girls Clubs of San Francisco has been hard at work in our Clubs, in our neighborhoods, and online. The Club was determined to be an essential business in San Francisco, as per the City's public health order. The youth we currently serve at the Clubhouses are classified as vulnerable youth, children of essential City workers or emergency services workers, and children of hospital workers. Currently, four of our 13 sites are opened to these youth. Three sites are offering programs for five hours per day, and our Columbia Park Clubhouse is open for extended hours to be available for the children of hospital workers, emergency services workers, and essential city workers. Additionally, we are leading or supporting food distribution efforts in four neighborhoods — Visitacion Valley, Western Addition, Excelsior, and Sunnydale — connecting youth and families to over 2,600 meals each week.

It quickly became clear that our best opportunity to impact the most Club members was through virtual programming. Starting just two days after Mayor London Breed ordered a shelter in place on March 16, BGCSF piloted our first virtual program at the Excelsior Clubhouse, and within a few days, multiple Clubhouses and Camp Mendocino were actively serving youth virtually. BGCSF's program team built out a virtual Clubhouse program on Google Classroom that formally launched on April 8. Through the virtual Clubhouse and our targeted engagement efforts with kids and families, staff are able to provide engaging programs and critical support, including homework help, tutoring, behavioral health services, art instruction, dance classes, cooking instruction, leadership programs for middle schoolers and high schoolers, college prep, job readiness programs, wellness checks, groceries, and prepared meals. BGCSF is offering a continuum of care for young people that is keeping them connected to their support systems, bringing routine and normalcy to their lives, and facilitating continued learning and advancement.

While we know that financial challenges are ahead, I am confident in the leadership and experience of our Board and staff. We knew that we had to make an aggressive immediate push on fundraising if we wanted to serve our youth and our neighborhoods both now and as we emerge from this crisis. To do this, we launched a \$3M fundraising campaign to replace several major fundraising events that we knew had to be



cancelled. At the same time, we made some significant budget cuts and have more planned for the start of June. Our first priority, in this area, is to stabilize our organization through September 30th (fiscal year-end), but our more significant financial challenge will be to manage through the next 18-30 months.

Your past support has enabled BGCSF to build a solid foundation of people, places, financial resources, and trust that is allowing us to be an incredible resource during this unprecedented crisis. But we will need our community's ongoing support to address the longer-term impacts — social, economic, and educational — and emerge strong on the other side of the health crisis. Unfortunately, we can already see that the greatest suffering from this crisis will be felt by those in poor and marginalized communities. We expect that BGCSF's families and others like them will struggle more and for longer as a result of this pandemic.

Today, tomorrow, and for decades to come, Boys & Girls Clubs of San Francisco will stand shoulder-to-shoulder with our Club members, families, and neighborhoods. We remain optimistic, confident, and passionate about the work before us.

Thank you for your support this past fiscal year,

Rob Connolly
President

For more updates on BGCSF's response during the COVID-19 crisis,
please visit kidsclub.org/updates

To support the Club's Novel Coronavirus Crisis and Post-Crisis Response Fund,
please go to kidsclub.org/challenge

WHO WE SERVE

AVERAGE DAILY ATTENDANCE

1,850
YOUTH PER DAY

MEMBERSHIP

6,882
REGULAR MEMBERS

TOTAL YOUTH SERVED

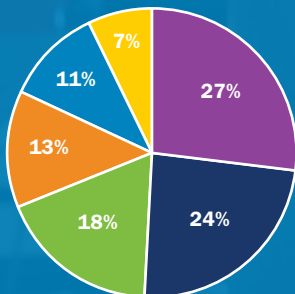
19,000 +
YOUTH SERVED

GENDER

54%
MALE

46%
FEMALE

ETHNICITY



- 27% Latino(a)
- 24% African-American
- 18% Asian
- 13% Caucasian
- 11% Multi-Ethnic
- 7% Other



MESSAGE FROM THE LEADERSHIP

Boys & Girls Clubs of San Francisco (BGCSF) continues to thrive as an organization thanks to our skilled and caring staff, our generous and engaged Board Members, Trustees, and NextGen Leadership Council, our partner organizations, our families, and, most importantly, our youth members. Since 1891, BGCSF has been a critically important San Francisco institution with a consistent and determined focus on the immediate and long-term well-being of every child in our care.

In 2019, BGCSF served 1,850 youth per day, the highest average daily attendance in our history. The Club now has 14 locations—eight traditional Clubhouses, four School-Based Clubs, a city park, and Camp Mendocino—and most are open 225 days each year. This diverse footprint stretches across San Francisco and maps almost exactly to the areas of greatest need in the City. The Club's residential summer camp is located in Mendocino County and provides a magical experience for the campers who join us each year (1,944 served in 2019).

The year was highlighted by our Citywide Youth of the Year, Sabrina McFarland, being named the National Youth of the Year! Sabrina, a member at the Visitacion Valley Clubhouse since the age of six and a long-time participant at Camp Mendocino, represented herself, her Clubhouse, her community, and BGCSF incredibly well.

Again this year, the national discourse affected the kids and families we serve, causing us to respond with the right programs, services, supports, and experiences to help youth understand, process, and succeed. We placed more emphasis than ever on youth voice, leadership, and advocacy. Our teens embraced the opportunity to share their perspectives about race, sexual violence, income inequality, gender identity, sexual orientation, gun violence, immigration, and more. Our youth were thoughtful, courageous, open-minded, and respectful in their advocacy and their debates. Their voices make us a more-competent and more-aware youth development organization.

Like so many nonprofits—and many for-profit businesses—the Club is challenged by the rising cost of doing business in San Francisco. Our strongest commitment is to provide competitive compensation that allows us to get and keep the best staff members—those most capable of helping our youth learn, grow, and succeed in life.

As always, what we achieve as an organization is made possible by the many critical partners and donors with whom we work—individuals, corporations, foundations, city/state/federal governments, and other nonprofits. Thank you for your trust and your partnership!

Sincerely,



Stephanie Mellin
Board Chair



Rob Connolly
President



BGCSF President Rob Connolly and Board Chair
Stephanie Mellin

NATIONAL YOUTH OF THE YEAR

In 2019, Sabrina McFarland, a 12-year member of our Visitacion Valley Clubhouse, earned the title of **National Youth of the Year**, becoming the third youth from San Francisco to be National Youth of the Year since the inception of the program in the 1950s. Sabrina's story of courage, hard work, commitment to the Club, and determination to succeed make her an inspirational role model as National Youth of the Year. Her story is also a testament to how BGCSF's skilled and caring staff and high-quality programming can help youth navigate the challenges that come their way. By helping youth develop essential leadership skills, our Youth of the Year program empowers youth to chase their dreams and make their mark on the world. Sabrina is attending Barnard College of Columbia University, where she is pursuing a degree in Political Science.

→ Learn more about Sabrina's journey at kidsclub.org/leaders and read her piece on equity in education at kidsclub.org/educationasright



"I am proud to serve as an example of how each and every kid from my neighborhood can succeed, if they are given the right opportunities. I recognize that I have the chance to open doors for others, as was done for me. I could not have achieved my dreams without the support and guidance of Club staff and mentors."

— SABRINA MCFARLAND

YOUTH OF THE YEAR is a leadership development program that celebrates the remarkable lives of Boys & Girls Club members who have distinguished themselves by rising above challenging circumstances to excel. Each year, BGCSF selects as many as nine Clubhouse (or Camp) Youth of the Year who complete a four-month long program, earn a college scholarship, and compete for the title of Citywide Youth of the Year. The Citywide Youth of the Year then has the opportunity to compete in subsequent competitions for the chance to advance to Washington, D.C. for the National Youth of the Year competition.



PARTNER HIGHLIGHT: CHARLES SCHWAB & CO.



Charles Schwab & Co. has had a longstanding partnership with BGCSF showing their deep commitment to the youth of San Francisco. Their Money Matters financial literacy curriculum (developed in partnership with Boys & Girls Clubs of America) is weaved through many BGCSF programs, including Club/Camp Leaders-In-Training program and the Keystone Club program, ensuring that Club teens have tools to make sound financial decisions. In addition, for 12 years, Schwab has been the Presenting Sponsor of BGCSF's Youth of the Year Luncheon, supporting youth as they reach for their dreams and achieve great futures.



“The swimming program at the Don Fisher Clubhouse provides my daughter, Maya, with excellent technical swim training and, more importantly, teaches important life skills like teamwork, goal setting, and perseverance. As a result, I’m confident that the lessons she has learned, both inside and outside the pool, will have a lasting impact on her life for many years to come.”

— ALARIC, SWIM PARENT

SWIM ACADEMY

The BGCSF Swim Academy is founded on the belief that every child should learn water safety. Located at the Don Fisher Clubhouse and open to all BGCSF members, the Swim Academy offers an affordable, high-quality aquatics experience for children and teens that focuses on safety, fun and developing skills. More than 60% of African American youth nationally cannot swim (nearly 25% higher than white youth), so we place special emphasis on teaching youth of color to swim and be water safe. Our highly trained swim instructors offer Water Smart classes, Learn-to-Swim classes, recreational swim, family swim, and competitive swim teams. The BGCSF Aquatics Club, our competitive swim team, trains year-round and participates in swim meets across the Bay Area, with youth receiving scholarships and acceptances to high schools and colleges as a result of their involvement.

1,140

**YOUTH PARTICIPATED IN
WATER SMART CLASSES**

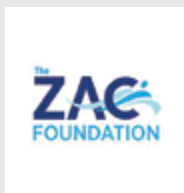
1,800+

**YOUTH AND ADULTS ACCESSED THE AQUATICS FACILITY
AT THE DON FISHER CLUBHOUSE LAST YEAR**

565

**YOUTH PARTICIPATED IN
LEARN-TO-SWIM CLASSES**

PARTNER HIGHLIGHT: THE ZAC FOUNDATION AND THE DOLPHIN CLUB



Two of our Swim Academy funders really stood out in 2019: The ZAC Foundation, which hosted a summer camp for elementary youth focused on the importance of pool and open water safety, and the Dolphin Club, a San Francisco non-profit, athletic organization that supports youth aquatics. These partners share our belief that aquatics promotes not only physical health, but also social bonding, goal-setting, and other important lifelong skills.

YOUTH EMPOWERMENT

We firmly believe that it is critically important to hear the perspective of young people, so we are constantly offering opportunities for our Club members to share their experiences, beliefs, and dreams—what we call *Youth Voice*. This effort is led primarily by our Citywide Director of Youth Leadership Programs who heads up the Youth of the Year program, advises the President's Advisory Committee, and promotes and facilitates youth participation in civic engagement opportunities. Youth use their voices to advocate for improvements within BGCSF and to create change within their communities. We also take full advantage of our outstanding art programs as a way for kids to express themselves and share their point of view about issues affecting their community or the country—music, dance, spoken word, mural making, photography, fine arts, and drama are all effective art forms for youth empowerment. For Paulina, a nine-year member at our Tenderloin Clubhouse, the public speaking opportunities provided by the Club have helped her self-esteem and inspired her to become a more engaged citizen in her community.

200+

**STAFF, YOUTH, AND VOLUNTEERS
MARCHED FOR MLK DAY AND
THE SF PRIDE PARADE**

120

**YOUTH CONTRIBUTED TO THE
IDENTITY & PRIDE ART SHOW THROUGH
PERFORMANCES AND WORKS OF ART**

53,000+

**HOURS OF VOLUNTEER
SERVICE WERE COMPLETED
BY CLUB MEMBERS**





“Youth have a voice that’s expressed through art. We want to be able to share our perspective, because it helps us in our journey of becoming who we want to be. Every day at the Boys & Girls Club, the staff are all very open and supportive, helping all of us as youth know that our voice matters.”

— PAULINA, NINE-YEAR MEMBER, TENDERLOIN CLUBHOUSE



→ Learn more about the *Identity & Pride* exhibit at kidsclub.org/pride

PARTNER HIGHLIGHT: YERBA BUENA CENTER FOR THE ARTS AND SF PRIDE



BGCSF partnered with Yerba Buena Center for the Arts (YBCA) and SF Pride to produce a special art exhibit called *Identity & Pride* hosted by YBCA in celebration of the 49th annual San Francisco Pride Parade. This partnership between three bedrock institutions in San Francisco explored broad themes of identity, such as freedom, gender, ethnicity, spirituality, culture, community, and love. Youth created original works by repurposing the iconic rainbow flags that once flew on Market Street. Creative projects like this provide a platform for youth to be heard, valued, loved, and understood—all while adding their critical perspective to help build a better world.

CAMP MENDOCINO

Camp Mendocino is BGCSF's 2,000-acre residential summer camp in the heart of Mendocino County. Since 1931, BGCSF has provided this outdoor education and environmental awareness program, with a primary focus on the character and leadership development of kids from disadvantaged circumstances. Camp is a creative, fun, and supportive experience for youth ages eight to 18. According to the American Camp Association, overnight camps are far out of reach for a lot of low- and middle-income families. We work very hard to remove any barriers to participation, including providing a sliding scale for camper fees and free transportation. For many youth, Camp is their first trip outside an urban setting. Beyond summer, Camp hosts and delivers a wide-range of programs and critical activities all year long: teen leadership retreats, educational workshops, school rentals, staff training and team-building exercises. At Camp, youth broaden their perspective on the world, build new skills, gain confidence, learn good sportsmanship, all while creating lifelong social connections.



“Camp Mendocino has had a significant impact on my life for over ten years, helping me grow and shaping the person I am. I participate in Camp programs consistently during the school year and they have helped me realize my place as a leader.”

— POPPY, 12-YEAR CAMP MENDOCINO MEMBER

1,944

YOUTH SERVED
YEAR-ROUND

218

CAMPERS SERVED EACH
DAY DURING THE SUMMER,
ON AVERAGE

471

FIRST-TIME
CAMPERS

PARTNER HIGHLIGHT: THE GUARDSMEN



For more than 70 years, The Guardsmen, an all-volunteer group of Bay Area men committed to improving young lives through access to high-quality outdoor activities for inner-city youth, has been an essential partner and loyal friend to Boys & Girls Clubs of San Francisco. The Guardsmen's campership program ensures that 900 young people, who would not otherwise have the opportunity, are able to attend Camp Mendocino for ten days each summer. Please support the Guardsmen through one or more of their many annual fundraisers. Your support for the Guardsmen is support for BGCSF!



LEADERSHIP DEVELOPMENT

Throughout the year, Club members of all ages participate in community service and leadership programs that build their skills while teaching them that they have the power to positively bring about change in their community. With guidance from our skilled and caring staff and opportunities like our Keystone Retreat at Camp Mendocino, BGCSF helps youth develop their professionalism, map out life goals, gain perspective on problems with which they struggle, and more. Through these experiences, youth develop a strong and positive peer network, a deeper connection to their community, and an understanding of personal responsibility, social justice, and the importance of service to others. Our leadership programs also help our staff to grow as youth development professionals, sharpening their skills through mentorship, group facilitation, and community engagement.

“When we were talking about what we can do for our Club, they got us thinking outside the box, and this brought new ideas to me. It got me thinking about how I can help my community ... and the strength I have as a leader.”

— ANGEL, TEN-YEAR WILLIE MAYS CLUBHOUSE MEMBER



➔ Learn more about our teen Keystone Retreat at Camp Mendocino at kidsclub.org/teenretreat

69

YOUTH PARTICIPATED IN OUR CAMP LEADERS-IN-TRAINING (LIT) PROGRAM

65

YOUTH PARTICIPATED IN OUR CLUB LEADERS-IN-TRAINING (LIT) PROGRAM

71

YOUTH PARTICIPATED IN OUR WEEKEND-LONG KEYSTONE RETREAT AT CAMP MENDOCINO

PARTNER HIGHLIGHT: SAN FRANCISCO DEPARTMENT OF CHILDREN YOUTH & THEIR FAMILIES



The San Francisco Department of Children Youth & Their Families (DCYF) is a critical funder and essential partner in the work we do at BGCSF. In addition to their commitment to our youth, DCYF invests in the professional development of our staff. DCYF offers a variety of training workshops, conferences, and cohort events to meet the needs of our staff and ensure they are equipped with the skills they need to deliver high-quality programming.

CAREER EXPOSURES

Opportunities to build networks, gain work experience, and link academics to future careers all increase access to economic inclusion. All year long, BGCSF's High School Services team delivers high-quality youth workforce development programs that support youth in building the skills, confidence, and resources necessary for them to pursue fulfilling careers with earning potential. Career exposure is a key component, providing middle school and high school teens with unique opportunities to see workplaces in action by visiting local companies and community-based organizations. Career exposure events include a tour, career panel, and an opportunity for teens to participate in hands-on activities that mirror the work of professionals at the job site. In 2019, BGCSF hosted ten career exposure events, with members from each of our eight San Francisco Clubhouses participating. Among the companies our kids visited were LinkedIn, PwC, Huckleberry Youth Health Center, Tesla, United Airlines, JCYC, and Bon Appetit Management Company at Oracle Park.

➔ Visit kidsclub.org/partners to learn more about how your company can help put Bay Area youth on a pathway to success by leading a future career exposure event.

PARTNER HIGHLIGHT: PWC



PwC has been a supporter of BGCSF since 2000. Since 2015, PwC has provided 2,050 hours of skilled volunteer tutoring as well as unique and engaging career exposure events for our middle and high school members. We are grateful for all the PwC employees who partner with us to shape future generations.



"It was a wonderful experience to get to tour the Chase Center from the builders' perspective. It was nice being able to get a behind-the-scenes view of what it's like to build a state-of-the-art arena and manage all of the moving pieces, especially because I'm a huge Golden State Warriors fan."

— KENNY, NINE-YEAR MEMBER, TENDERLOIN CLUBHOUSE

424

TEENS WERE CONNECTED TO

458

JOBS THROUGH THE CLUB

442

TEENS PARTICIPATED IN CAREER EXPOSURE EVENTS



CHILD SAFETY

The Safety and Well-being of Young People is Our Number One Priority

Since 1891, BGCSF has served youth and families in San Francisco, and the safety and protection of the children we serve has always been our number one priority.

We are committed to the highest standards of safety and integrity and maintain a zero-tolerance policy for behavior that harms a child. Our Clubhouses are designed and programmed to be physically and emotionally safe places for our children and teens under the guidance of caring, trained, and trustworthy staff.

Among many best practices that we employ, these are some of the most important:

- » Mandatory Background Checks
- » Required Immediate Reporting
- » Safety Plans & Policies
- » Ongoing Safety Trainings
- » Safety Assessments & Facility Audits
- » Mandatory Employee References
- » Close Partnership with the SF Police Department
- » Safety Committee of the Board



PARTNER HIGHLIGHT: NEW YORK LIFE



The New York Life Foundation, in partnership with the National Alliance for Grieving Children, supports a comprehensive approach to help our youth cope with grief. With parent groups, specialized curriculum, staff training, and resource fairs, we are expanding our ability to identify and treat grieving youth so they can safely and productively cope with losses.

STAFF SPOTLIGHTS

A CONVERSATION WITH MATTHEW HENRY



Matt has been with Boys & Girls Clubs of San Francisco for more than four years, serving first as the Site Director at Sunnydale and now as the Clubhouse Director of Great Visitacion Valley (the Sunnydale and Visitacion Valley Clubhouses). As Clubhouse Director, Matt is strengthening our roots in both neighborhoods through community building and by guiding a team of skilled and caring staff who provide youth with an environment of stability, consistency, and physical and emotional safety. Matt is a strong voice for the families we serve as he cultivates strong partnerships with other community organizations.

We sat down with Matt to capture his vision of what BGCSF does, what we're capable of, and why what we do matters so much.

What has your growth and development at BGCSF taught you about the organization?

As I've grown through my years at BGCSF, I've realized that consistency is at the forefront of our mission. It's why we're so successful at what we do—because we build trust in our communities as a safe, consistent place for kids in our neighborhoods. A lot of other organizations come and go, but we're always there for our kids and

families. For instance, next year we'll celebrate 30 years in Sunnydale, which is a level of commitment very few organizations have achieved.

Another thing I've learned is the emphasis BGCSF puts on genuinely connecting with our communities. The organization works hard to provide tools and foster opportunities for staff to become leaders in the communities they serve. When I was given the opportunity to lead the Sunnydale and

STAFF SPOTLIGHT: ASHLEY SIMMONS



Ashley is the Assistant Clubhouse Director at the Excelsior Clubhouse and brings more than 15 years of experience serving San Francisco youth in out-of-school time programming. Prior to BGCSF, she facilitated story-writing workshops

with Streetside Stories, a literacy non-profit. Ashley joined BGCSF in 2015 as the Excelsior Clubhouse Education Director. Her passion for youth development has helped her advance to become an Assistant Clubhouse Director. At BGCSF, Ashley has empowered young women through education by partnering with Techbridge Girls to both develop a homegrown STEM program at Excelsior Clubhouse and lead girls-specific STEM groups at partner schools. Ashley is especially proud of the creative enrichment programs she has developed, such as Star Stories, a 4th grade literacy, astronomy, and cultural education program which culminated

in a podcast displayed at the California Academy of Sciences. When asked how BGCSF helps her impact the lives of youth, Ashley said:

"BGCSF works with youth ages six to 18, which lets me influence the success of kids not for one year, but over the course of many years. At the Club, we provide experiences that motivate youth to succeed, do better in school, and build their character. We can't solve all the problems, but we can support youth and their family in a unique way that schools can't. Schools have transitions and changes for kids each year, but the Club is consistent. It's a place they can always turn to."

Visitacion Valley Clubhouses, I took the responsibility very seriously. I wanted residents to think of me just like they do their neighbors, because that's how we achieve the most impact with the youth we serve. BGCSF gives me the opportunity to be a strong and effective leader for everyone in the communities my Clubhouses serve, and that brings our work to a whole new level.

What's the best part of your job?

Creating opportunities for youth. Working with kids as they grow from six to 18 makes my job so different from a school leader. It lets me see the impact as kids grow up. I see our young people growing through the programs—through our dance programs, arts programs, field trips, and career exposures. I see youth taking advantage of all of the lanes you can take through BGCSF, and the benefits they get from their hard work over the years. Things like Sabrina from the Visitacion Valley Clubhouse who became the National Youth of the Year and the growth of Kionna, this year's Sunnydale Youth of the Year.

I see youth becoming these incredible people over time. To see all this play out and see the actual impact, that's my favorite part of my work.

Why do you believe donors and investors should support BGCSF?

I think people who are passionate about the youth of our City should continue to support BGCSF, because we're making a difference in the communities with the most need. When you look at the neighborhoods we serve, we're helping the youth who need us most. We offer great value for our families, providing high-quality programming and first-class facilities that impact every area of a youth's development. We help our members expand their horizons and understand what else is out there in the world. There are so many challenges faced by our members, but our programs and our staff help youth overcome those challenges. Our Clubhouses really do become second homes for our members, and those strong connections are unique to our organization.

How can the revitalization that Sunnydale is undergoing help youth living there?

Too many kids in Sunnydale are not having their basic needs met, and revitalization can change that. Even as their parents work tirelessly to try and improve conditions, it's just too much of an uphill battle because of the long-term systemic problems that the neighborhood has faced due to decades of neglect. With the revitalization, we're trying to provide some basic resources residents have never had before. Until a few years ago, there wasn't a grocery store within walking distance. We are motivated to revitalize Sunnydale so that residents can have their needs met, just like other San Francisco neighborhoods. We've built a strong coalition of partners, and we're bringing in resources that haven't been there in generations. In addition to BGCSF, Rec & Park, Wu Yee Childcare, and Mercy Housing will ensure that kids at every age have places they can go to build essential skills. It's a very exciting time, and I'm happy to be helping drive this positive change.

STAFF SPOTLIGHT: OMAR MALIK



Omar Malik has been with BGCSF for five years, starting as the Education Director at Mission Clubhouse. During his time there, Omar started and ran a youth group for Arab boys that helped them assimilate into American culture while holding true to their identity as Arab, Muslim males. Through Omar's

mentorship, all youth in the program graduated, went on to attend four-year colleges, and received a combined \$50K in scholarships. In 2018, Omar was promoted to Assistant Camp Director for Programs at Camp Mendocino, where he helps youth develop important life skills in an unparalleled setting. Having grown up all over the world and spent his formative years living in Saudi Arabia, Omar aspires to bring Muslim and Arab youth to Camp Mendocino to enjoy all that it has to offer. "Historically, summer camp has always been an activity reserved for those from white, middle-to-upper class backgrounds," Omar said. "Camp Mendocino believes in giving every

youth, regardless of their circumstances, the chance to attend a high-quality summer program at a fraction of the cost it would be elsewhere." When asked what working at BGCSF means to him, Omar spoke glowingly:

"The impact that Club has on youth from San Francisco is immeasurable. I've seen firsthand, on numerous occasions, how the Club has motivated youth and provided them with resources and opportunities to succeed, ensuring that they are ready for life when they leave the Club. Being able to be a part of an organization that cares so deeply about the youth we serve gives me the motivation to give my all, day in and day out."

SAN FRANCISCO COMPANIES GIVE BACK

HERE ARE A FEW HIGHLIGHTS FROM LAST YEAR:

1,734

CORPORATE
VOLUNTEERS

\$1,644,045

CONTRIBUTED
BY CORPORATIONS

287

COMPANIES DONATED
AND/OR VOLUNTEERED
WITH US



EY has been an outstanding partner since 2000. As a company, EY is focused on supporting the next generation workforce and their priorities align directly with our work here at BGCSF. Through annual EY Connect Day volunteer events, Board leadership support, and generous financial gifts, EY helps to ensure that our critical work continues to make an impact.



First Republic Bank has been a leading BGCSF partner since 2003, and we have been especially proud to highlight First Republic Bank's support as the Presenting Sponsor at our Annual Gala since 2012. FRB provides not only financial support but critical volunteer hours, leading financial education workshops with our teens. First Republic Bank employees are actively involved in our NextGen Leadership Council, allowing BGCSF to engage the next generation of San Francisco's business and philanthropic leaders. We are proud to call First Republic Bank a partner.



Old Navy has supported BGCSF for over 20 years, and their partnership combines in-store donation drives, employee volunteerism, and unique career exposures and back-to-school events for our youth. Old Navy's support empowers youth with real-world skills and training to make a difference in their community.

➔ Learn more about how you can get your company involved at kidsclub.org/partners

OUR DONORS

ANNUAL DONORS: We gratefully acknowledge the generosity of our community of 3,268 donors who support us annually with cash and in-kind goods and services. Your continued support makes our critical work possible. Donors who have made contributions of \$1,000 or more between October 1, 2018 and September 30, 2019 are recognized for their leadership gifts below.

LUMINARIES - \$200,000+

William K. Bowes, Jr.
Foundation
Department of Children, Youth
& Their Families
Dana & Bob Emery
The Guardsmen
San Francisco Unified School
District

CHAMPIONS - \$100,000+

Sapna & Brandon Boze
Charles Schwab & Co.
Mrs. Donald G. Fisher
Ali & Rocky Fried
The Horace W. Goldsmith
Foundation
Karp Irrevocable 1997 Trust ■
Koret Foundation
Meridee Moore & Kevin King
Angela Nomellini & Ken Olivier
Saint Francis Foundation
Diana & Steve Strandberg
Wells Fargo Bank

LEADERS - \$50,000+

Boys & Girls Clubs of America
California State Department of
Education
Frank A. Campini Foundation
Belle & Wences Casares
Susan & Mitch Cohen
Suzy & David Cumming ●
Holly & Michael Depatie
The Eucalyptus Foundation
First Republic Bank
Julie & Greg Flynn
Golden State Warriors
Hudson Pacific Properties
Amy & Drew McKnight
Stephanie & Bill Mellin
New York Life Foundation
Arthur & Toni Rembe Rock
Silver Giving Foundation
Ali & Brad Singer
Robert Smith
Elizabeth & Andrew Spokes
Sports Basement
TPG
Twitter, Inc. ●
U.S. Department of Justice
Wallace Foundation
Robert Weltman

ADVOCATES - \$25,000+

Jamie & Will Bartlett
BlackRock
Edwin Callan Charitable Lead
Unitrust
Calvary Presbyterian Church
Dan & Stacey Case Family
Foundation
Clark Construction Group, LLC
Catherine & Christopher Clifford
Cathy & Sandy Dean
Department of Environment
Lauren & Matthew Dillard
Dodge & Cox
Eastdil Secured
Ernst & Young LLP
Laura & John Fisher
Randi & Bob Fisher
Lauren & Jamie Ford
Fortress Investment Group
Gap Foundation
Guittard Chocolate Company
Ahsha & Dylan Haggart
JLL
Catherine & David Kelley
Kirkland & Ellis LLP
Paige & Ian MacLeod
McKinsey & Company
Mission Youth Outreach
Jessica & Jason Moment
Old Navy
Parallax Volatility Advisers, LP
Cameron Phleger &
Michael Horwitz
The Roeder Family
Ross Stores, Inc.
San Francisco Public Utilities
Commission
George H. Sandy Foundation
Dan Schryer
Jennifer & Don Shaver
Sixth Street Partners
Dan Springer
Jennifer Steinmann & Alexei
Yaroshenko ▲
Thoresen Foundation
Susan & David Tunnell
U.S. Bank
United Airlines Inc.
Verizon
Stephanie & John Warren
Paul Wattis Foundation
Charlotte & Alan Waxman
Melissa & Jeffrey Williams

Jane & Doug Wolf
Woodlawn Foundation
Ron Zeff

SUSTAINERS - \$10,000+

America's Best Local Charities
ASD I SKY
AT&T Corporation
Avery-Fuller-Welch Children's
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Creating a “Legacy of Goodness”

Jennifer and Don Shaver have been dedicated to Boys & Girls Clubs of San Francisco for over a decade. Don has served crucial roles on the Board, including serving as Board Chair, and has been one of the Club’s best fundraisers for many years. Don and Jennifer are regulars at our annual fundraising events.

The Shavers are also extremely dedicated and passionate about BGCSF. Jennifer and Don warmly recall their time visiting BGCSF’s Camp Mendocino, a magical 2,000-acre residential summer camp that provides inspiring and fun outdoor experiences for youth ages eight to 18. Together with their daughters, they came up for a family weekend and immediately asked for ways to volunteer—and got others to volunteer too. Side-by-side with the campers, Don and his family felt first-hand the impact, connection, and community that Camp offers. Don speaks passionately of this experience when he says, “It’s incredible what the staff do day in and day out, at Camp and in the city. They are the unsung heroes of the community. Without the staff, you have a lifeless structure. The staff bring the magic to the equation.” Jennifer and Don also joined the BGCSF Legacy Society—consisting of donors who



give via their will/trust—so that their impact can last for years after they’re gone. The Shavers are concerned that San Francisco’s robust economy brings the dangers of a widening wealth gap that directly affects the youth that BGCSF serves. They give to BGCSF because they are passionate about closing that gap and leveling the playing field for young people. The Shavers also cite the Club’s 128 years of service as a main reason to join the Legacy Society. They put their trust in BGCSF to utilize their Legacy Gift to great effect. When asked why they joined the Legacy Society, Jennifer says, “It’s a way to continue to grow so that the youth have opportunities for generations to come.” Don reiterates this sentiment when he emphasizes that their gift will create a legacy of goodness, adding, “We feel very proud to be a part of Boys & Girls Clubs. We want to serve our community for another 128 years.”

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Robert Weltman
Lynn & Peter Wendell
Amasa P. Willey Trust
Diane B. Wilsey
Maxine Wilson & Michael Dunn
Patricia Zamora

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Apple
Darin Archer
Annie & Anil Arora
ASD I SKY
AT&T Corporation
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Richard Zitrin

OUR EVENTS



LEFT TO RIGHT FROM TOP: Our 2019 Clubhouse Youth of the Year (from left to right): Ananda F., Sabrina M., Cindy L., Taluai T., Yaret B., Charlie N.; BGCSF volunteer Andrew Amoroso strikes a pose with his buddy at Boys Night Out 2019; Steve Budill, Reynolds Ospina, Will O'Donnell, and Brandon Boze at the 46th Annual Golf Tournament, Wine Tasting, & Auction; Tenderloin Clubhouse members with Assistant Clubhouse Directors Ashley Munro (far left) and Jake Babick (center back) at the Second Annual Sports Basement Halloween 5K; President Rob Connolly, Vice President of Club Services Harold Love, and hundreds of BGCSF supporters at the 2019 Annual Gala.

OUR DONORS

CORPORATE PARTNERS: Boys & Girls Clubs of San Francisco gratefully acknowledges the following corporate partners who gave over \$25,000 in fiscal year 2019 and embraced us with their in-kind gifts and volunteer service. These generous supporters are critical to our success.



2018-2019 FINANCIAL REVIEW

REVENUE

CONTRIBUTION REVENUE

Individuals	\$	4,167,067
Government		3,791,804
Corporation		1,644,045
Foundation		2,121,975
Bequests		25,000
Total Contributed Revenue	\$	11,749,891

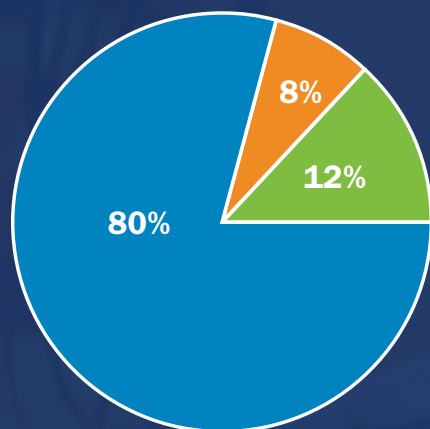
INTERNAL FUNDING

Endowment Draw	\$	2,300,321
Internal Restricted Funds		704,216
Total Internal Funding	\$	3,004,537

EARNED INCOME

Program	\$	449,009
Other		449,682
Total Earned Income	\$	898,691

TOTAL REVENUE	\$	15,653,119
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EXPENSES

Program	\$	12,127,479
General & Administrative		1,175,052
Fundraising		1,945,071

TOTAL EXPENSES	\$	15,247,602
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BOARD OF GOVERNORS & TRUSTEES

BOARD CHAIR

Stephanie Mellin

PRESIDENT

Rob Connolly

BOARD OF GOVERNORS

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Chad Arkoff
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Gaelan Kerr-Koppel
Vijay Krishnan
Kim Macniak
Dennis Mahoney
Rahul Misra
Kristen Nelson
Danielle Sercu
Kristen Stotts
Sugu Venkatachalam



COMMUNITIES WE SERVE



- | | | |
|---|--|---|
| 1 Camp Mendocino | 6 Boeddeker Park | 12 Visitacion Valley Clubhouse |
| 2 Gateway High School Club | 7 Columbia Park Clubhouse | 13 OnePurpose School Club
(Closed June 2019; moved to serving youth
at Willie Mays Clubhouse) |
| 3 Gateway Middle School Club | 8 Mission Clubhouse | 14 BGCSF Beacon at Carver Elementary School |
| 4 Don Fisher Clubhouse/John N. Callander
Administrative Office | 9 Excelsior Clubhouse | 15 Willie Mays Clubhouse |
| 5 Tenderloin Clubhouse | 10 San Francisco Community School Club | |
| | 11 Sunnydale Clubhouse | |



BOYS & GIRLS CLUBS
OF SAN FRANCISCO

Boys & Girls Clubs of San Francisco
John N. Callander Administrative Office
380 Fulton Street, San Francisco, CA 94102

www.kidsclub.org

