



BOYS & GIRLS CLUBS
OF SAN FRANCISCO

2017 ANNUAL REPORT

WHO WE SERVE

AVERAGE DAILY ATTENDANCE

1,634

YOUTH PER DAY

MEMBERSHIP

5,978

REGULAR MEMBERS

TOTAL YOUTH SERVED

19,767

YOUTH SERVED

GENDER

54%	46%
MALE	FEMALE

ETHNICITY

31%	25%	16%	11%	9%	8%
Latino(a)	African-American	Asian	Caucasian	Multi-Ethnic	Other



FROM THE LEADERSHIP

Thank you for taking time to review our 2017 Annual Report. We are grateful to all our loyal donors, volunteers, community partners, and friends for continuing to embrace Boys & Girls Clubs of San Francisco and the life-changing programs and experiences that are offered to young people.



BGCSF President Rob Connolly and Board Chair Don Shaver

2017 was a challenging year. From early in the year, the national conversation was divisive and that only accelerated as the year progressed. Individual events, new policies, and negatively-charged rhetoric from national leaders had a strong effect on the emotional state of many members of our Boys & Girls Club family. But it was the compounding effect of events, on top of policies, on top of divisive rhetoric, that became overwhelming and increasingly challenging throughout the year.

Boys & Girls Clubs of San Francisco was, once again, a critically important and rock-solid friend and advocate for young people, primarily children of color from marginalized communities. The Club, as always, was a source of incredible consistency, hope, and opportunity in young people’s lives. Open 225 days in 2017 with over 1,600 young people in our care across 12 locations daily, the Club was there for youth as the stories unfolded, providing forums to express not just their fears and anxieties but their hopes and dreams. Young people struggled to understand racial tension, a rise in hate crimes, negative relationships between police and communities of color across the country, attacks on socially-conscious athletes (primarily African-American athletes), and concerns about deportation and negative stereotypes about immigrants.

Although challenging, 2017 also saw BGCSF successfully launch two new school sites in the fall: One Purpose (a charter K-3 school in the Bayview) and Gateway Middle School (a charter school in the Western Addition). These programs are now reaching over 125 additional youth per day, while strengthening our services and influence in two communities that are very important to us.

Finally, this year we effectively expanded our fundraising capacity by growing our events, adding new dynamic Board Members and further developing our NextGen Leadership Council (supporters ages 25-36). To continue to grow and innovate, we need to attract new donors and strong advocates who are able to help our youth learn, grow, succeed, and effectively bring about the changes they want to see in the world.

Thank you for your trust and support,

Don Shaver
Board Chair

Rob Connolly
President

WHO WE ARE

MISSION

To inspire and enable all young people, especially those from disadvantaged circumstances, to realize their full potential as productive, responsible, and caring citizens.

CORE BELIEF

We believe that young people will achieve extraordinary things when they are provided with skilled and caring staff, fun and effective programs, and first-class facilities in an environment that promotes respect, responsibility, and fun.

FACTS

Founded: 1891

Boys & Girls Clubs of San Francisco operates eight traditional Clubhouses located in neighborhoods with the fewest resources, four school-based sites, and Camp Mendocino, a 2,000-acre residential summer camp.

Our annual after-school membership fee is \$20, with a separate fee ranging from \$20-50 for our all-day, ten-week summer program. However, being unable to pay the membership fee is never a barrier to Club membership. We work with all families — no matter their financial status — to make sure youth can gain access to our high-quality programs.

Learn more at
www.kidsclub.org/about-us



PATHWAYS TO SUCCESS: CAREERCONNECT @BGCSF

CareerConnect @BGCSF is our youth workforce development program, a critical component of our high school services offerings. The program includes employment opportunities, resume writing and mock interviews, financial literacy, and career exploration events. Thanks to the CareerConnect program, Carmen Sosa, our 2015 Citywide Youth of the Year, received a summer internship at United Airlines. Today, Carmen is a full-time United Airlines Customer Services Representative. She has a viable career path, financial security that allows her to support her family, and the added perk of traveling around the world!

331

TEENS WERE
CONNECTED TO 361
JOBS IN 2017

243

TEENS PARTICIPATED IN
CAREER EXPLORATION
EVENTS

216

TEENS COMPLETED
A CAREER LAUNCH
PORTFOLIO



"I LOVE MY WORK. I LIKE WORKING WITH THE AIRCRAFT, THE PEOPLE, AND MY CO-WORKERS. THERE'S A LOT OF TEAMWORK, PATIENCE, AND PROBLEM SOLVING INVOLVED IN MY WORK."

CARMEN SOSA, 2015 CITYWIDE YOUTH OF THE YEAR
COLUMBIA PARK CLUBHOUSE ALUMNA
UNITED AIRLINES CUSTOMER SERVICES REPRESENTATIVE

PARTNER HIGHLIGHT

UNITED 

United Airlines has been an invaluable partner to BGCSF for the past nine years. Since 2015, United has provided opportunities for teen members to apply for exclusive, paid internships and visits to SFO for career exposure events. United's support of BGCSF youth like Carmen not only launches careers, but helps youth become financially independent after they leave the Club.

Learn more about how we help teens get ready for life after age 18 at kidsclub.org/teens

PATHWAYS TO SUCCESS:
THE SWIM ACADEMY AT
DON FISHER CLUBHOUSE



“THE SWIM ACADEMY HAS GIVEN HER MORE CONFIDENCE. I SEE HER INTERACTING WITH THE COACHES AND OTHER SWIMMERS, AND SHE HAS BROUGHT THAT OUTSIDE OF THE CLUB INTO HER EVERYDAY LIFE.”

CYNTHIA, TYINA’S GRANDMOTHER
DON FISHER CLUBHOUSE

➔ See more photos of our swimmers in action at www.kidsclub.org/swim.

The Swim Academy at Don Fisher Clubhouse is a comprehensive swim program that focuses on developing healthy habits, good character, leadership, confidence, goal-setting, and overall resiliency, all while allowing youth to have fun in a world-class aquatic environment. Nine-year-old Tyina has been swimming at Don Fisher for three years. Swimming has helped her develop confidence and a competitive drive, while growing her social skills in and out of the pool. Today, she’s a member of the BGCSF Aquatics Club and is working toward improving her time in the 50-meter freestyle race.

1,500

YOUTH ACCESSED THE
POOL AT DON FISHER
CLUBHOUSE

380

YOUTH PARTICIPATED
IN THE LEARN-TO-SWIM
PROGRAM

Underserved youth of color are at a disadvantage in many areas of health, including aspects that relate to swimming. In the United States, almost 60% of African-American youth cannot swim, more than double that of white children. African-American children ages 5-19 drown in swimming pools at rates 5.5 times higher than those of white children. BGCSF’s Aquatics program is reducing these disparities by providing city-wide access to a first-class aquatics facility and comprehensive swim program dedicated to underserved youth, with a focus on youth living in the Western Addition.

VOLUNTEER HIGHLIGHT

“Through my experience with the swim program, I have not only seen our members feel empowered to challenge themselves and achieve fulfillment through effort, but I’ve witnessed their camaraderie and support for their peers.”

DAVID SANFORD
NEXTGEN LEADERSHIP COUNCIL MEMBER
SWIM VOLUNTEER



“I LIKE COMING TO THE CLUB BECAUSE I WANT TO BE A STRONG SWIMMER. MY FAVORITE PART IS DIVING INTO THE WATER. IT’S SO MUCH FUN!”

ALVIN, AGE 8,
DON FISHER CLUBHOUSE MEMBER

PATHWAYS TO SUCCESS: YOUTH VOICE THROUGH CREATIVE ARTS

Our Citywide Creative Arts Program (CCAP) introduces members to a wide variety of creative outlets, including dance, music, spoken word, fine arts, photography, theater, and film, helping them build confidence and discover who they are. This year, CCAP partnered with 30 San Francisco arts-based organizations to provide our members with outstanding mentoring, skill-building opportunities, and access to greater resources. Performing arts are an integral piece of our arts program, leveraging the expertise of staff (who are professional artists), community partners, and renowned artistic institutions to provide high-quality instruction for our members.

2,055

YOUTH ACCESSED OUR
CITYWIDE CREATIVE ARTS
PROGRAM

1,210

YOUTH PARTICIPATED
IN ADVANCED ART
PROGRAMS

774

YOUTH PARTICIPATED IN
THREE OR MORE CREATIVE
ARTS PROGRAMS

➔ Watch a video about the impact of our Citywide Creative Arts Program at www.kidsclub.org/citywide-creative-arts



“WHEN MEMBERS
COME TO THE
STUDIO, THEY ARE
UNABLE TO DESCRIBE
WHO THEY ARE.
AFTER AN HOUR OF
DANCE, THEY KNOW
WHAT IT MEANS TO
SAY ‘I AM POWERFUL.
I CAN DO THIS.’”

NITTY DUPREE THOMAS
PERFORMING ARTS DIRECTOR



PARTNER HIGHLIGHT

Ballet

SAN FRANCISCO BALLET
HELGI TOMASSON . ARTISTIC DIRECTOR

Three years ago when the Don Fisher Clubhouse opened, San Francisco Ballet and BGCSF established a partnership. Every year, Club members from across the city participate in spring break and Summer Dance Camps, taking classes from SF Ballet professional teaching artists that range from ballet to Chinese ribbon dancing, Bollywood, Bhangra, Latin, and West African dance. Last year, nine members who attended the Summer Dance Camp were offered scholarships to SF Ballet School. As part of their commitment to youth, SF Ballet also invites members to attend receptions and free performances.

SOME OF OUR COLLABORATIVE PARTNERS*

NOTES FOR NOTES®



A.C.T. AMERICAN
CONSERVATORY
THEATER

ARTSPAN

* This list highlights just a few of our partners who provide opportunities for youth in our Citywide Creative Arts Program.

PATHWAYS TO SUCCESS: OUTDOOR EDUCATION AT CAMP MENDOCINO

Camp Mendocino, BGCSF’s 2,000-acre residential summer camp, provides a unique summer experience for kids who do not otherwise have access to the great outdoors. In 2017, Camp served 1,748 youth year-round, including 1,148 youth during the summer program. Every year, youth from across the Bay Area spend 10 wonderful days under the shade of redwood trees, going on overnight hikes, mountain biking, challenging themselves on the ropes course, swimming, and participating in talent shows. This enriching experience develops lasting friendships and self-esteem, while building skills and allowing youth to safely experience independence.

To stay connected with teens who attend Camp throughout the year and make sure they continue to learn, grow, and succeed, BGCSF hosts a college readiness program called *Camp 2 College*. Taluai, a 15-year-old who has been attending Camp for four years, credits much of his academic and personal success to *Camp 2 College* and, specifically, the positive peer and adult relationships he has made through the program. With the support of *Camp 2 College*, Taluai has transformed his grades and is working hard to prepare for college.



1,748

YOUTH SERVED
YEAR-ROUND AT
CAMP MENDOCINO

15,710

COMMUNITY SERVICE
HOURS COMPLETED BY
YOUTH AT CAMP

100%

OF CAMP 2 COLLEGE
PARTICIPANTS HAVE BEEN
ACCEPTED TO COLLEGE OVER
THE PAST THREE YEARS



“BEING IN *CAMP 2 COLLEGE* HAS TAUGHT ME THAT COLLEGE IS A GOOD THING, BUT IT ONLY MATTERS IF I USE MY COLLEGE EXPERIENCE TO LEARN, GROW, AND PURSUE MY CAREER INTERESTS LATER ON.”

TALUAI, FOUR-YEAR CAMP MENDOCINO MEMBER
11-YEAR EXCELSIOR CLUBHOUSE MEMBER



PARTNER HIGHLIGHT



For the past 70 years, The Guardsmen, an all-volunteer group of Bay Area men committed to improving young lives through access to high-quality outdoor activities for inner-city youth, has been an essential partner and loyal friend to Boys & Girls Clubs of San Francisco. The Guardsmen’s campership program ensures that 900 young people, who would not otherwise have the opportunity, are able to attend Camp Mendocino for ten days every summer.

A CONVERSATION WITH SARA RICHARDSON, CAMP DIRECTOR

Sara Richardson (center) with Camp parent Nancy and camper Marie.



Sara Richardson, Director of Camp Mendocino, has a master’s degree in Counseling Psychology, Marriage, and Family Therapy from Pacifica Graduate Institute and more than a decade of experience in youth development. Sara is passionate about ensuring youth have the support, guidance, and love they need to grow and succeed both at Camp and back at home. Sara has worked at BGCSF for the past six years and is entering her second summer as Camp Director. We sat down with Sara to get her perspective on the importance of Camp and its impact on local youth.

What makes Camp Mendocino different from other summer camps?

By being a part of BGCSF, we tap into a 127-year tradition of providing quality programming to young people. Summer can be one of the most dangerous times of year for youth from marginalized communities in San Francisco. At Camp Mendocino, there is fresh air, laughter, and trees taller than you can imagine. At Camp, we provide a gorgeous place for young people to escape, decompress, and feel safe in a world that too often isn’t safe for young people.

How does Camp make a difference for youth?

Every moment at Camp is an opportunity for growth. Campers have access to new experiences and learning opportunities that they would never have otherwise. We teach young people how to live with others and how to negotiate, compromise, and stand up for their needs. We provide countless opportunities for young people to challenge what they think is possible, conquer fears, and celebrate their leadership.

What are some of the positive outcomes of Camp?

There are so many positive outcomes of Camp. I am proud to share a few statistics highlighting our impact.

- » 98% of teens learned the importance of a good work ethic
- » 84% of 8-10 year-olds state that Camp staff challenge them to do their best
- » 80% of 8-10 year-olds learned to care about the environment and conservation techniques
- » 68% of 11-14 year-olds know more about trees, plants, and animals now than before they came to Camp

I can say that the experiences at Camp have a profound impact on our youth. We surround young people with mentors and role models that look like them, have similar experiences and challenges, and our campers ultimately emerge as stronger people at the end of the summer.

➔ Read the full interview with Sara at www.kidsclub.org/meet-our-camp-director

STAFF SPOTLIGHT



HAROLD LOVE, Area Director

“I love how our staff go out of their way to provide our kids with opportunities that they would not otherwise get to experience, offering that spark of possibility.”

Harold has been working in human services for more than 25 years, with 14 years dedicated to BGCSF. As a member of the senior leadership team, Harold oversees four sites and leads our Citywide Middle School Services and our African-American Male Initiative, a mentoring program for African-American boys. Harold recognizes the complex challenges that youth from at-risk circumstances face and is committed to providing the necessary resources to help them succeed. Harold graduated with a degree in psychology from Southern Illinois University at Carbondale and has a Master of Science in Human Services Administration from Springfield University.

LACRESHA MCMANUS, Director of Citywide Teen Services

“To be able to have a position where I can activate change is what I love most about my job.”

LaCresha is an eight-year youth development professional and a proud Club alumna who credits Boys & Girls Clubs of Greater Oxnard and Port Hueneme for her personal and professional successes. She is a graduate of California State University, Sacramento. LaCresha joined BGCSF three years ago because of her passion for working with teens. In her current role as Director of Citywide Teen Services, LaCresha leads teen programs like Keystone Club, College Prep, and CareerConnect @BGCSF, our youth workforce development program. LaCresha is passionate about ensuring that all teens have a pathway to viable careers when they leave the Club at age 18.



JAMES HOLLEY, Clubhouse Director, Columbia Park Clubhouse

“I grew up at the Club and at Camp Mendocino. It feels great to work at a place that is really making a difference in kids’ lives.”

James was born and raised in San Francisco and has been a leader in youth development in the City for 20 years. He is also a Clubhouse alumnus and attended Camp Mendocino. After graduating from Wilson High School (currently Burton High School), James studied at San Francisco State University while beginning his career in youth development. James joined the BGCSF staff team in 2003, and for the past 15 years has filled important roles in the organization at Camp Mendocino, Sunnydale, Visitacion Valley, and now Columbia Park. He is especially proud to have been the founding Clubhouse Director for the Willie Mays Clubhouse at Hunters Point, a role he held for 10 years.

SAN FRANCISCO COMPANIES GIVE BACK

HERE ARE A FEW HIGHLIGHTS FROM LAST YEAR:



Twitter has been a critical partner that has supported youth and families in the Tenderloin and Mid-Market neighborhoods since 2014. From career exposure events and college scholarship support to volunteer engagement and financial donations, Twitter continues to enhance our robust, high-quality programming at our Tenderloin locations.



Wells Fargo has been a committed partner supporting BGCSF youth in San Francisco since 1999. This year, they not only provided generous financial support and Board leadership, but also contributed over 150 volunteer hours. Their commitment to leveling the playing field has made a huge difference for youth benefiting from our programs.



Charles Schwab has demonstrated an exemplary commitment to our organization through financial support, Board leadership, and volunteerism. We are proud to have had Charles Schwab as the longstanding title sponsor of our Youth of the Year Luncheon. For several years, we have also welcomed Schwab employees to our Clubhouses to provide financial literacy education to our teens through the Money Matters and Reality Store financial literacy programs, which were developed in partnership with Boys & Girls Clubs of America.

➔ Learn more about how you can get your company involved at www.kidsclub.org/volunteer

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ANNUAL DONORS: We gratefully acknowledge the generosity of our entire donor community and the leadership support of the following donors who have made meaningful contributions of \$1,000 or more to BGCSF this past year.

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<div></div> <p>In November 2016, the Battery Powered community awarded \$1.3M to six Bay Area organizations that are fueling connection and community through the arts. BGCSF's Citywide Creative Arts Program (CCAP) was one of six recipients of this impactful award, receiving \$260K. The Battery Powered funding introduced our art programs to a new group of benefactors, enabling the agency to showcase arts as a key program for developing skills and confidence while encouraging youth voice.</p>				

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SYMBOL KEY

- ▲ THIS GIFT INCLUDES PAYMENTS MADE TO THE BRIGHTER FUTURES CAPITAL CAMPAIGN
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Kaiser Foundation supports BGCSF's Behavioral Health Services, believing that emotional health is an important part of overall health. As strong partners, BGCSF and Kaiser share a commitment to high-quality services and opportunities that ensure all young people not only succeed but thrive.



The San Francisco Department of Children, Youth and Their Families (DCYF) partners with BGCSF to help our city's youth "lead lives full of opportunity and happiness." DCYF is committed to making San Francisco a great place to grow up.

OUR DONORS

CONSISTENCY & COMMITMENT TO YOUTH: For 127 years, Boys & Girls Clubs of San Francisco has been committed to serving children and teens and is a consistent presence in their lives. We are grateful for the individual, corporate, and foundation partners who make the same commitment to our youth through their consistent financial support and transformational gifts to the organization. This commitment from members of our *Legacy Society*, *Visionary Circle*, and *Loyal Supporters Circle* has allowed BGCSF to reach more youth, innovate new programs, enhance our facilities, and, most importantly, remain an anchor institution for youth in San Francisco.

LEGACY SOCIETY

The Legacy Society honors those who have included BGCSF in their estate plans or who have made other planned gifts.

- Fernando Aguilar
- Charles “Les” Andersen
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- Paul Renne
- Robert B. Rorick*
- Jennifer and Don Shaver
- Leroy Sims
- Steven F. Strandberg

*Deceased



“When my husband Michael and I got married, one of the first things we did as a family was think about how our combined assets could support causes we were both passionate about. We could not be more proud of designating a portion of our estate to BGCSF.”

CAMERON PHELGER, LEGACY SOCIETY MEMBER



“As a child growing up in a low-income family in the Mission District in the 1960s, I was lucky to have found the Club. I made a planned gift to BCGSF by pledging a portion of my retirement assets to BGCSF so that it can continue to serve future generations of kids like me.”

FERNANDO AGUILAR, LEGACY SOCIETY MEMBER



Learn more about the Legacy Society at www.kidsclub.org/gift-planning

VISIONARY CIRCLE

Our Visionary Circle recognizes individual, corporate, and foundation supporters who have made a transformational impact through their generosity. By making cumulative contributions of \$1 million or more over the years, these donors have been invaluable partners in our work.

- | | | | | |
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The Gold C, Red C, and Green C Circles recognize loyal donors who have made financial contributions to BGCSF annually for five or more consecutive years through fiscal year 2017. These circles are named in honor of the Gold, Red, and Green “C” awards at Camp Mendocino. These beloved awards are presented to campers who display outstanding leadership, integrity, and commitment to the Camp community. With these values in mind, we are proud to recognize the commitment and loyalty of the following donors:

GOLD C CIRCLE - 20+ YEARS OF CONSECUTIVE GIVING

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SYMBOL KEY ■ Deceased

OUR EVENTS



Clockwise from top left: NextGen Leadership Council member Sam Fisher (center) with Hillary Hogan and Keith Putnam-Delaney at the Gala After-Party, Fun night at 2017 Girls Night Out, Event Co-Chairs Michael Neruda and Jill Flynn with BGCSF President Rob Connolly at 2017 Annual Gala, Board Member Amy Tamburo at the 44th Annual Golf Tournament, 2017 Citywide Youth of the Year Rosina Ghebreyesus from Excelsior Clubhouse (front, third from the left) with 2017 Youth of the Year class.

OUR DONORS

CORPORATE PARTNERS: Boys & Girls Clubs of San Francisco gratefully acknowledges the following corporate partners who gave over \$25,000 in fiscal year 2017 and embraced us with their in-kind gifts and human capital. They are some of our most generous supporters throughout the year.



2016-2017 FINANCIAL REVIEW

REVENUE

CONTRIBUTION REVENUE

Individuals	\$	3,810,153
Government		2,967,035
Corporation		1,209,702
Foundation		1,825,303
Donated Goods/Services		1,574,506
Bequests		575,707

Total Contributed Revenue \$ **11,962,406**

INTERNAL FUNDING

Endowment Draw	\$	1,997,605
Net Assets Released from Restrictions		680,900

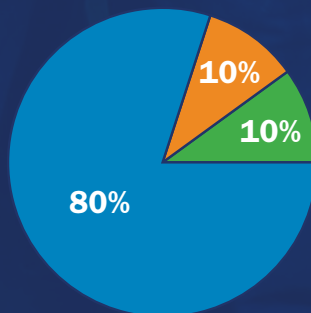
Total Internal Funding \$ **2,678,505**

EARNED INCOME

Program	\$	380,389
Other		619,265

Total Earned Income \$ **999,654**

TOTAL REVENUE \$ **15,640,565**



EXPENSES

Program	\$	12,806,648
General & Administrative		1,618,494
Fundraising		1,587,060

TOTAL EXPENSES* \$ **16,012,202**

* Expenses include depreciation of \$582,227.

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Don Shaver

PRESIDENT

Rob Connolly

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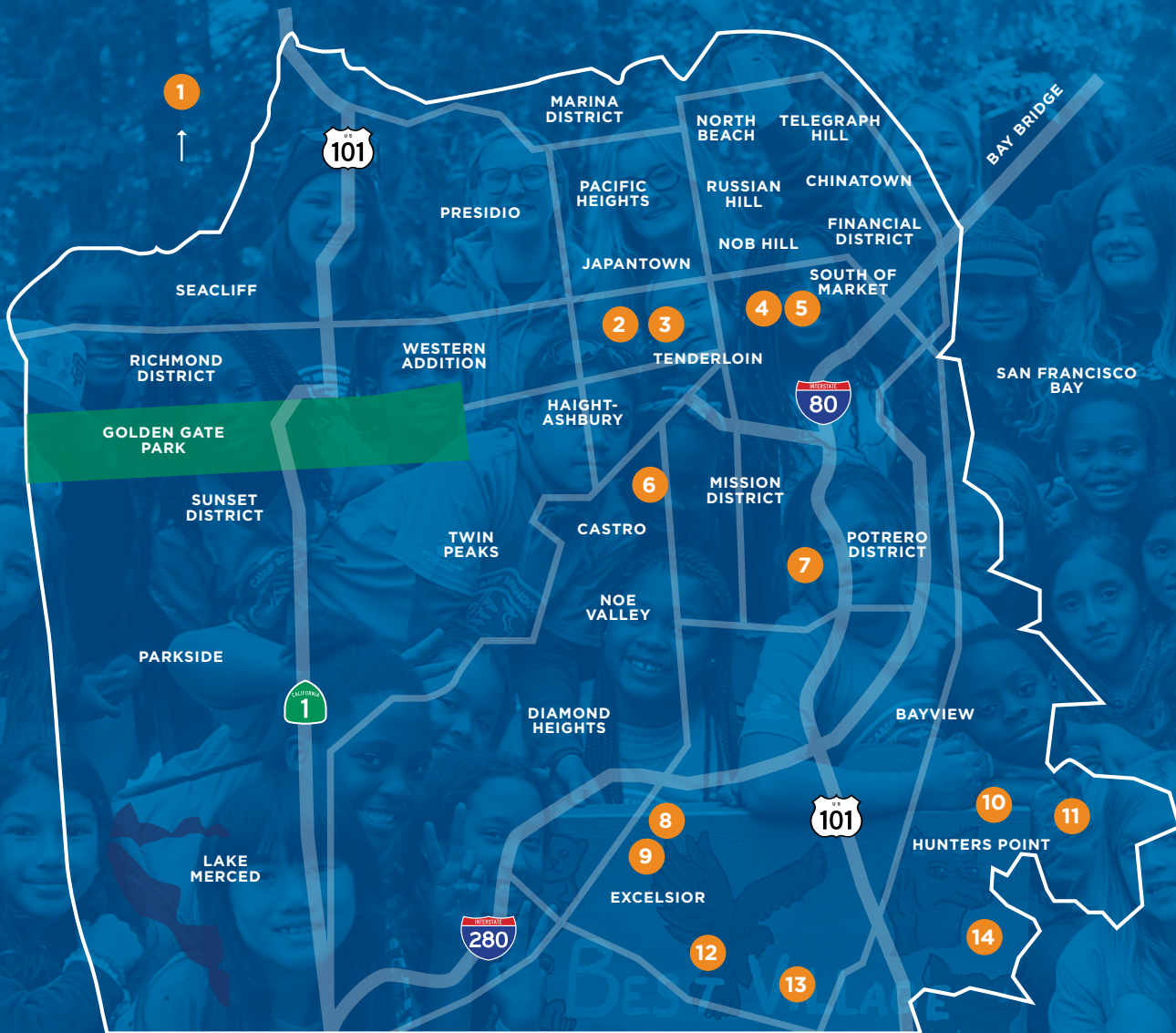
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- | | | |
|--|--|---|
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| 2 BGCSF at Gateway Middle School | 7 Mission Clubhouse | 12 Sunnydale Clubhouse |
| 3 Don Fisher Clubhouse / John N. Callander Administrative Office | 8 Excelsior Clubhouse | 13 Visitacion Valley Clubhouse |
| 4 Tenderloin Clubhouse | 9 BGCSF at San Francisco Community School | 14 BGCSF at One Purpose School |
| 5 Boeddeker Park | 10 BGCSF at KIPP San Francisco College Preparatory | |



BOYS & GIRLS CLUBS
OF SAN FRANCISCO

Boys & Girls Clubs of San Francisco
John N. Callander Administrative Office
380 Fulton Street, San Francisco, CA 94102
www.kidsclub.org

