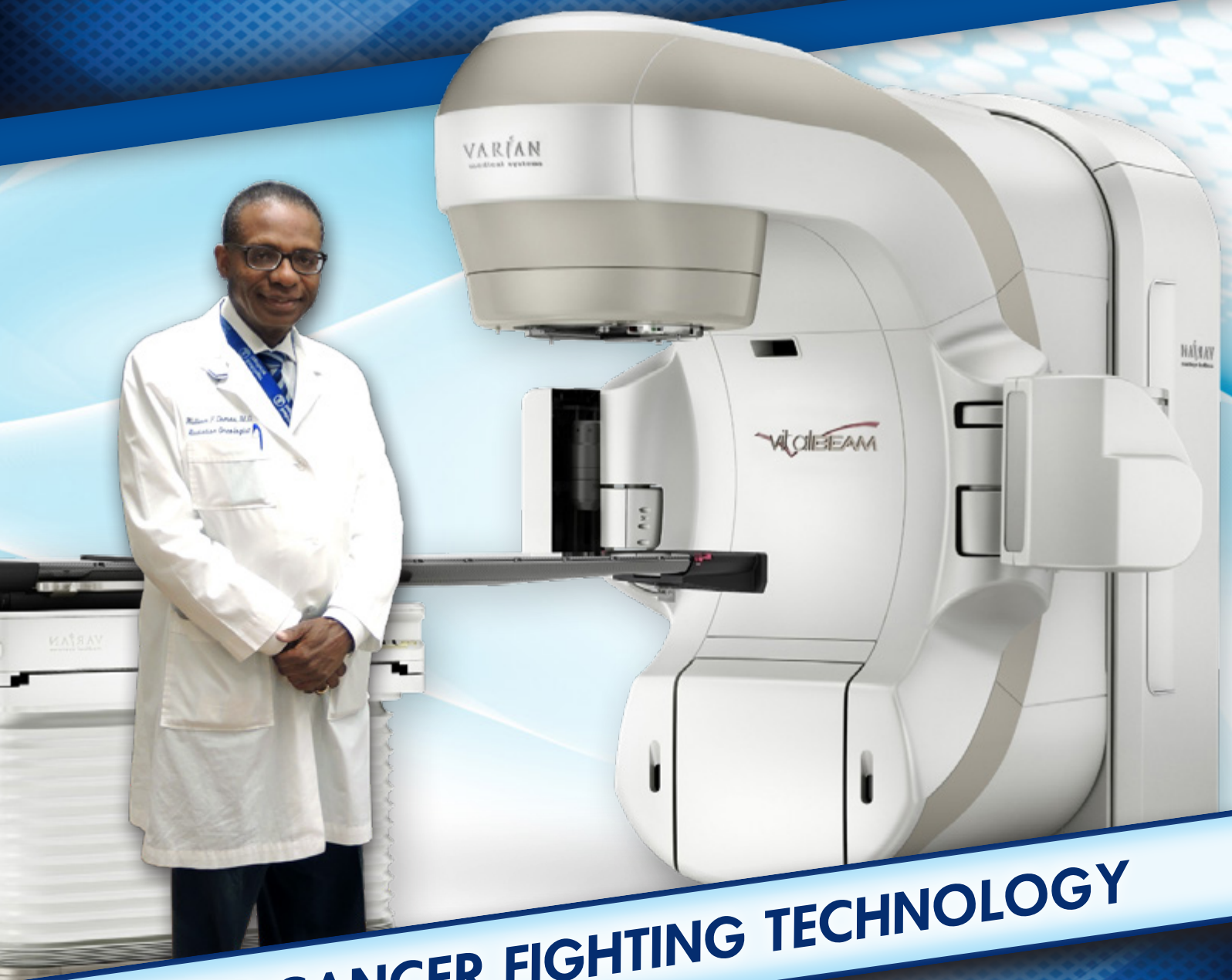


# 2018 ANNUAL REPORT



NEW CANCER FIGHTING TECHNOLOGY



SALEM REGIONAL  
MEDICAL CENTER

# SRMC Mission Statement

To Serve.  
To Care.  
To Heal.

## Pledge to Our Patients

**H:** To **HELP** you achieve the best outcomes for your care

**E:** To **ENCOURAGE** and support you during your stay

**A:** To be **ATTENTIVE** to your needs

**R:** To **RESPECT** your dignity and right to privacy

**T:** To **TREAT** you with caring and compassion

## Doctor Driven Healthcare





# Dear Friend of SRMC:

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For more than a century, Salem Regional Medical Center has stayed true to our mission of serving, caring for and healing the people of our region. This ongoing commitment to providing outstanding care is reflected by our physicians, staff and volunteers, who live out our mission every day. **“To Serve. To Care. To Heal.”**

We are proud of our strong legacy and the many significant accomplishments achieved during 2018, which will touch the lives of our patients and their loved ones for many years to come, including:

- **World-Class Cancer Care:** SRMC has transformed cancer care through our strategic partnership with the University Hospitals Seidman Cancer Center (UHSCC), and now offers local access to world-class cancer diagnosis and treatment. The addition of our new Varian VitalBeam™ technology uses advanced, tumor-targeting radiation therapy to treat many different types of cancer. In the next year, we look forward to the opportunity for cancer patients to participate in clinical trials and receive promising new therapies, in Salem, before they are widely available.
- **Fulfilling Our Mission in the Community:** In an effort to enhance local access to primary care services, SRMC opened its new medical office building in Lisbon this past November. And, as we seek to fulfill our mission of meeting community need and improving our region’s overall health, our 16 physician practices (owned by the SCH Professional Corporation) provide care for patients seeking family medicine, gastroenterology, general surgery, hospitalist management, internal medicine, neurology, orthopaedics, otolaryngology, pain management and pediatric services.
- **Recognized for Excellence:** A leader in delivering high-quality care, SRMC was awarded The Joint Commission’s Gold Seal of Approval for Hospital Accreditation, along with three-year accreditation of our Sleep Center and Salem Home Medical. Our advanced orthopaedic care was also nationally recognized by TJC in 2018, as we received a two-year accreditation for our Orthopaedic Hip and Knee Replacement Program.

Our proudest achievements are made possible by the commitment and dedication of over 1,000 physicians and caregivers working together to make a difference in the lives of our patients. We are also very grateful for the continued support shown by the people of our communities, as we remain committed to providing essential and innovative programs that reflect the needs of those who entrust us with their care.

Sincerely,



**Anita A. Hackstedde, M.D.**  
President/CEO



# TRANSFORMING CANCER CARE



University Hospitals  
Seidman Cancer Center

at



SALEM REGIONAL  
MEDICAL CENTER

## NEW CANCER FIGHTING TECHNOLOGY

- FASTER TREATMENT
- PINPOINT ACCURACY
- LOWER RISK OF SIDE EFFECTS



SRMC is collaborating with the University Hospitals Seidman Cancer Center (UHSCC) to offer **world-class medical and radiation oncology services locally**, and ensure that **patients receive state-of-the-art care, innovative opportunities for treatment and renewed hope in their battle against cancer.**

In June 2018, the UHSCC at SRMC held a grand re-opening for its new Radiation Therapy department, featuring the **region's most advanced cancer fighting technology**. "Our new Varian VitalBeam™ technology provides state-of-the-art radiation therapy to treat many different types of cancers, including those in sensitive areas such as the abdomen, liver, lung, breast, prostate, and head and neck," explained William F. Demas, M.D., Radiation Oncologist. "This highly advanced system focuses powerful radiation directly on the cancer, while minimizing exposure of the surrounding healthy tissue."



*Shown at the grand re-opening of the Radiation Therapy department are (l-r): Dr. Peter Apicella, SRMC Chief of Radiology; Dr. Michael Seider, SRMC Radiation Oncologist; Linda Mangosh, UHSCC VP of Operations; Dr. William Demas, SRMC Radiation Oncologist; Dr. Anita Hackstedde, SRMC President/CEO and Dr. Ted Teknos, President and Scientific Director of UHSCC.*



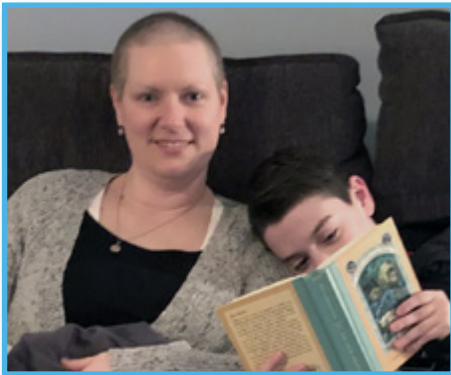
# MISSION MOMENTS: CANCER CARE

## RADIATION THERAPY

When first diagnosed with prostate cancer, Tom Gulutz was afraid he might have to make long and frequent trips to Cleveland to begin his radiation treatment as winter weather arrived. Tom was relieved when his doctor told him that he could receive advanced radiation therapy locally in Salem, with the new Varian VitalBeam™ linear accelerator.



*"I needed 44 days of daily treatments, so it was a blessing to not have to travel out of the area and still receive the latest advancements in radiation therapy," he said. "Each therapy session was completed very quickly, without many side effects, and the staff was wonderful. Since finishing my radiation in December 2018, I feel great. I couldn't have asked for a better experience."* ~ Tom Gulutz



## ONCOLOGY

Facing cancer is never easy, and for Dawn Milliken, the responsibilities of being both a working mom and her father's primary caregiver added to the challenges of her breast cancer diagnosis in July 2018. When she required chemotherapy, Dawn was thankful that she could receive world-class cancer care at SRMC, and remain close to her home and loved ones.

*"Because of my ongoing family responsibilities and the effects of my illness, I couldn't travel a long distance for appointments," she explained. "I feel so fortunate that I had local access at SRMC to the best possible treatments for my cancer. My care was exceptional, and as of my last exam, I'm cancer-free. I'm extremely grateful to the Oncology staff for helping me through a very difficult time. I consider them not just caregivers, but my friends."*

~ Dawn Milliken

# MISSION MOMENT: ORTHOPAEDICS

## The Region's Most Advanced Joint Repair

Barb Kliner teaches exercise classes for seniors and enjoys being active. When painful hip arthritis slowed her down, she was grateful that the advanced, anterior approach to hip replacement, performed by Orthopaedic Surgeon Dr. Dominic Peters, was available locally at SRMC to help her get back on the move.



*"Having this less invasive procedure has changed my life. I was up and walking the same day I had surgery and returned home from the hospital the next day. Less than 3 weeks after surgery, I taught a class. The best thing is that the constant pain in my hip that I had learned how to live with is gone."*

*~ Barb Kliner*

## SRMC Primary Care in Lisbon

**In November 2018, SRMC opened its new, 5,400 square-foot SRMC Primary Care medical office building in Lisbon.** Located at 38506 Saltwell Road, the facility houses primary care services and serves as the practice location of family medicine physician Maria Ryhal, M.D., and nurse practitioner Suzanne Cavalier, MSN, APRN, FNP-C.



*Celebrating the Lisbon office opening are: (l-r) Dr. Hackstedde, Suzanne Cavalier & Dr. Ryhal.*







## *Innovations in Medical Imaging*

**SRMC has been chosen by the Siemens Corporation as a national showcase site to host its fastest and highest quality 3D PET/CT scanner.**

In March 2019, SRMC's Medical Imaging department will be the first to offer this innovative 3D PET/CT technology within an 8-state area of the country. The 3D PET/CT is a state-of-the-art technique that combines Positron Emission Tomography (PET) with Computed Tomography (CT) to create a 3D image that shows how organs and tissues are working.

According to Dr. Peter Apicella, SRMC's Chief Radiologist, "The new scanner performs 3D imaging at the highest quality and resolution, done in half the time and using half the dose of radiation. This state-of-the-art scanner will increase our ability to detect very small cancers and their spread."

In addition to cancer detection, the 3D scanner's advanced features will benefit area patients facing heart disease, dementia, stroke or other conditions affecting the brain and nervous system. "This leading-edge technology has the ability to detect Alzheimer's disease and other dementias in their early stages, so patients can begin treatment as soon as possible," Dr. Apicella added.

"We are honored to be chosen as a national showcase site to provide this innovative imaging technology, and we look forward to continuing to advance medical care for the patients in our region."

## **SRMC'S COMMITMENT TO EXCELLENCE**



SRMC has been awarded **The Joint Commission's (TJC) Gold Seal of Approval®** for Hospital Accreditation by demonstrating compliance with TJC's national standards for health care quality and

safety in hospitals. The Hospital's three-year accreditation is effective June 23, 2018.

In addition to the Hospital's accreditation, **SRMC's Sleep Center** and **Salem Home Medical** also received a three-year accreditation by The Joint Commission. The Hospital previously received two-year accreditation for its **Orthopaedic Hip and Knee Replacement Program** in May 2018.

Salem Regional Medical Center provides many of the **latest advances in medical imaging technology**. Accreditation from the **American College of Radiology** assures that our services are nationally-recognized for high quality and safety.



# BENEFITING OUR COMMUNITIES

Community benefit is the measure of the investments we make in the well-being of our patients, as well as how we improve access to health care services and enhance the health of the community.

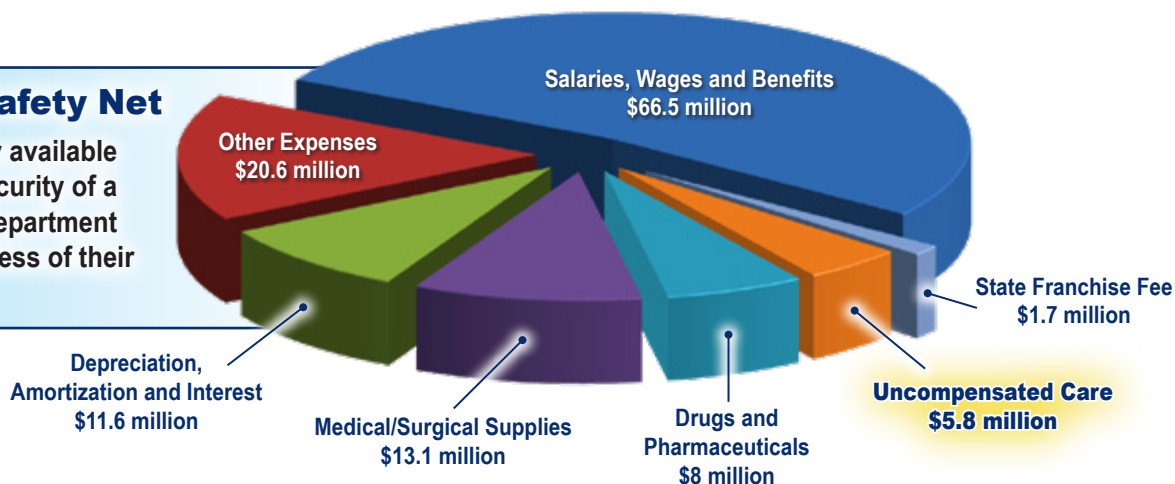
## Our Community Benefit Investment Includes:

- Losses we incur to cover the costs of providing medical care to patients who are unable to pay for all or part of their care.
- The costs of community outreach, education and wellness programs we engage in for which we are not reimbursed.
- The significant gap between the cost of providing care to Medicare and Medicaid patients and the reimbursement received for those services.
- The costs for educating and training medical professionals, students and other community caregivers.
- The costs of advocacy programs, volunteers and in-kind donations we make to support our community partners.



## The Region's Safety Net

SRMC provides locally available health care and the security of a 24-Hour Emergency Department to our patients regardless of their ability to pay.



## BY THE NUMBERS:

During 2018, SRMC provided the following health care services to the people of our communities:

- 4,498 Admissions
- 20,607 Patient Days of Care
- 3,648 Surgeries
- 26,041 Emergency Dept. Visits

## SRMC is an Independent, Private, Not-for-Profit Hospital

### FY 2018 Medicare/Medicaid Cost of Care vs. Reimbursement

Cost of Care to SRMC: \$43.4 million

Reimbursement: \$30.9 million

Unreimbursed Costs: \$12.5 million

Government programs continue to reimburse hospitals less than the cost of the care provided. Health care "reform" has not reduced the gap between the actual cost to provide care and the amount reimbursed requiring hospitals to absorb this cost.





**SRMC sponsored the East Palestine Water Walkers, who logged 753 miles this summer**



**170 women attended the "Healthy Women" series featuring SRMC-affiliated physicians & providers**



**Healthy eating tips were shared at The Area Agency on Aging's health fair**



**"Health Smart Jeopardy" was hosted by SRMC staff at the Canfield Fair**



**Physician cancer care presenters at the 2018 Medical/Surgical Conference**



**2018 SRMC HeartWalk team recognized**



**SRMC at Valley Health & Wellness Expo**

## OUR FAMILY PROUDLY SERVING YOURS



**Our Staff:** 98 employees with 1,097 years of total service were honored at the Employee Recognition Tea. Those with over 40 years of service are shown with SRMC's Board Chair, Jon Vollnogle, and Dr. Hackstedde. (l-r back row)



### **Our Volunteers:**

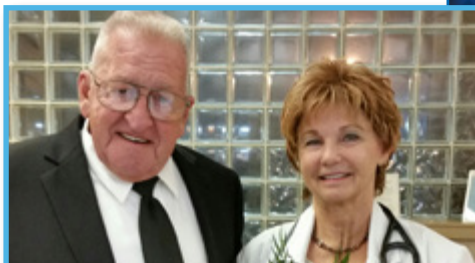
In 2018, 12,279 hours of service were donated by 113 adult and 21 teen SRMC volunteers to support our patients, visitors and staff.

Shown is Joyce Bott (r), 2018 Volunteer of the Year, with Dr. Hackstedde (l) and Amy Reed (c).

# MISSION MOMENT

## PATIENT CARE

Our patients often share their gratitude for the care they receive at SRMC. Paul F. Tilton recently made a special trip back to the hospital to express his thanks to Hospitalist Teri Sanor, M.D., and the staff who cared for him through a very difficult illness.



*"From the moment I was helped out of the car at the Emergency Department, everyone was wonderful. I consider the medical and nursing staff at this hospital to be the heart and hands of God, and I will drive past other hospitals to get to them. They saved my life."*  
~ Paul Tilton

## NEW PHYSICIANS IN 2018

### Anesthesia

- Eyob A. Yinnesu, M.D.

### Cardiovascular Disease

- Prabhakaran Gopalakrishnan, M.D.
- Sourabh Prabhakar, M.D.

### Dermatology

- Susan G. Woods, M.D.

### Emergency Medicine

- Jeremy L. King, M.D.
- Timothy Niemi, M.D.

### Family Medicine

- Stephanie Raynish, M.D.
- Joseph J. Rousher, D.O.

### Gynecology

- Constantine G. Economus, M.D.

### Orthopaedic Spine Surgery

- Douglas H. Musser, D.O.

### Radiology

- Charles Spirtos, M.D.

### Surgery/Endoscopy

- I. Darrell Pugh, D.O.

## SRMC MEDICAL STAFF LEADERSHIP

Medical Staff Leaders appointed to serve in 2019 as Chief of Staff and Vice Chief of Staff are:



**Meredythe A. McNally, M.D.**  
Chief of Staff

**Richard W. Beatty, M.D.**  
Vice Chief of Staff

### DEPARTMENT CHAIRS

**Avi Schiowitz, D.O.**  
Anesthesia

**Lauren S. Fredrickson, M.D.**  
Emergency Medicine

**Peter L. Apicella, M.D.**  
Medical Imaging

**Dean V. Economus, M.D.**  
Medicine

**David B. Nash, M.D.**  
Pathology

**Dominic J. Peters, M.D.**  
Surgery



# SRMC BOARD OF DIRECTORS



**Jon D. Vollnogle**, SRMC Board Chair

*"Our Board of Directors, Administration and Medical Staff members are committed to providing our patients with state-of-the-art care and innovative opportunities for treatment, which has resulted in national recognition for our high-quality services."*

**Chris Meta**

Vice Chair

**Jeff Zimmerman**

Treasurer

**Denise Harlan, CPA**

Secretary

**Attorney Vito J. Abruzzino**

**Peter L. Apicella, M.D.**

**John Biastro**

**Terry Criss**

**Lauren S. Fredrickson, M.D.**

**Vicki Hall**

**Meredythe A. McNally, M.D.**

**Todd Olson**

**Bruce E. Rhodes, Jr.**

**RuthAnn Rinto**

**Lynn B. Scullion, O.D.**

**Lee T. Simon, M.D.**

**Scott Tuel**

**Nelson J. Witmer**

## EXECUTIVE LEADERSHIP



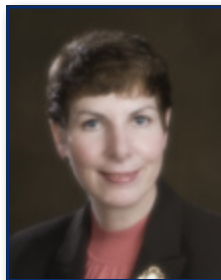
**Anita Hackstedde, M.D.**

President/CEO



**Michael Giangardella**

V.P. Finance and  
Administration



**Barbara Hirst**

V.P. Nursing and  
Human Resources



**Keith Meredith, PharmD**

V.P. Clinical Operations



**Deborah Pietrzak**

V.P. Marketing/Planning

## SRMC DEPARTMENT HEADS

**LuAnn Ayers**, Medical Imaging/Cardiopulmonary Services

**Tom Boosz**, Outreach Services

**Jeff Dixon**, Revenue Cycle

**Jackie Boyle**, Human Resources

**Sue Bryarly**, Pharmacy

**Bill Cook**, Sr. Director of Materials Management

**Deanna Danner**, Environment of Care

**Michele Hoffmeister**, Public Relations

**Kim Jenkins**, Controller

**Danielle Kiefaber**, Medical Records

**Mark L'Italien**, Information Services

**Lorrie Nelson**, Compliance/Risk Management

**Michele Perry**, Laboratory

**Carlie Peshek**, Food and Nutrition

**Lyn Pethel**, Quality Improvement/Infection Control

**Brian Rafferty**, Rehabilitation Services

**Amy Reed**, Development

**Pastor Robert Rowley**, Pastoral Care

**Jeff Turney**, Salem Home Medical

**Robin Weyant**, Nursing

**Jerry Wheeler, II**, Plant Operations

# FOUNDATION BOARD MEMBERS



**RuthAnn Rinto**, Foundation Board Chair

*"All of the Foundation's activities and fundraisers serve one purpose — We are committed to helping Salem Regional Medical Center provide the best possible health care for every patient who comes through our doors."*

## FOUNDATION BOARD

**Vicki Hall**  
Vice Chair

**Peter L. Apicella, M.D.**  
**Lynn Scullion, O.D.**

**Todd Olson**  
Secretary

## COMMUNITY ADVISORY PANEL

**Gina Dermotta**  
**Derek Hiscox**  
**Shawna L'Italien**  
**Daniel Moore**  
**George W. Morris, III**

**David Peterson**  
**Jon Rettig, Sr.**  
**Connie Scullion**  
**William Young**



## Thank You to Our Generous Donors!

We graciously thank and appreciate those who continue to support our mission through your generous financial contributions to the SRMC Foundation made between January 1, 2018 and December 31, 2018.

## Our Commitment To Our Donors:

**100% of our donor gifts are used locally by SRMC on behalf of our patients**

### Pacesetter (\$10,000 - \$24,999)

Well-Being Collaborative of Ohio

### Benefactor (\$5,000 - \$9,999)

Medical Mutual  
Shorty and Elba Navarro  
Prout Boiler, Heating & Welding, Inc.  
Salem Giant Eagle  
TeamHealth  
TruCut Incorporated

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Covington Skilled Nursing & Rehab/Auburn  
Skilled Nursing & Rehabilitation  
DDY, Inc.  
Attorney Geoff and Kim Goll



## Sponsor (Continued)

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Salem Radiologists, Inc.  
Maxine and Leroy Sanor  
Bob and Linda Sebo  
SRMC Medical Staff  
University Hospitals

## Advocate (\$100 - \$999)

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Aebischer Jewelry  
Attorney Vito and Courtney Abruzzino  
Apex Control Systems  
Dr. Peter and Sherri Apicella  
Dr. Salvatore and Alma Apicella  
Dr. Brianne and Brian Bagwell  
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Dr. Lawrence Schmetterer and  
Dr. Susan Woods  
Schroedel, Scullin & Bestic  
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Ed Silverio  
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Snyder Snacks  
Sparkle Market-Salem  
Spread Eagle Tavern  
SRMC Auxiliary  
SRMC Department Heads  
Michael Stanich

Continued on next page

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YSU Foundation  
Jeffrey and Jennifer Zimmerman

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Kennie Baker  
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Pamela Barrett  
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Lynn Bartolotti  
Nette Beadnell  
Betty's Pie Wagon  
Joyce Bott  
Dr. David Brobeck  
Dr. Rebecca Brown  
Busy Beaver-Salem  
Camelot Lanes  
Chappell's House of Pictures & Frames

Checkerboard Cheesecake  
Christina House  
Clear Caption  
Cleveland Browns  
Cleveland Cavaliers  
Cleveland Monsters  
Andy Clutter  
Cobbler's Corner  
Comfort Keepers  
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Kenik Croskey  
Damascus Ruritan Club  
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Kelley Shaughnessy  
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Bob Sinsley  
Julie Stefanec  
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Dick Wilk  
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Edward Wrask  
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Dr. Terrence Zipfel

**Want to learn more  
about ways to give?**

**Contact the SRMC Foundation Office at 330-337-2883 or  
e-mail Amy Reed at [amy.reed@salemregional.com](mailto:amy.reed@salemregional.com).**

*Every effort has been made to ensure the accuracy of our donor listings. Please bring any errors or omissions to the attention of the SRMC Foundation at 330-337-2883.*





# SALEM REGIONAL MEDICAL CENTER





# **SALEM REGIONAL MEDICAL CENTER**

**1995 East State Street  
Salem, Ohio 44460  
330-332-1551**

**[www.salemregional.com](http://www.salemregional.com)**