



OUTPERFORM THE FUTURE™



Magic at a glance *

STATS

Founded: 1983

Traded since 1991: MGIC

Dividend policy: 75 % of net income (~3.2% yield)

Formula Systems: 45.4%

Free Float: More than 50%
(TASE-TA90; NASDAQ)

Foot Print:

32/'000 Office/ Customers

Repeated: 80%

REVENUE

USD 284.4

2019 GUIDANCE

\$317M-320M (12%-13%)

CAGR

2013-2018

14.4%

EBITDA 2018

USD 40.7M

CAGR

2013-2018

11.7%

EMPLOYEES

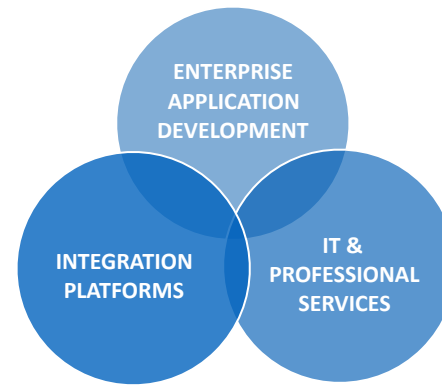
2,650

CASH FLOW

2017-2018

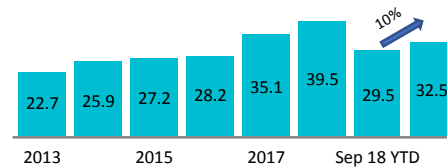
~70%

OUR BUSINESS

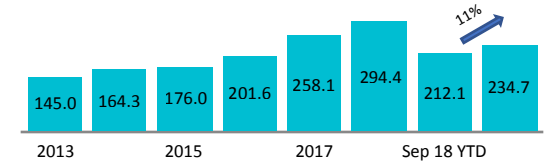


Robust application development and integration platforms that enable enterprises and ISVs to go digital

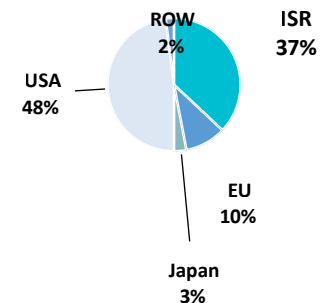
NON-GAAP OPERATING PROFIT



REVENUES GROWTH



REVENUES BY GEOGRAPHY



* All figures are in millions of USD





Fusion Solutions is a Leading Provider of Specialized Staffing and Solutions for Telecom





Fusion Solutions LLC



- Experts in Strategic Staffing Solutions for Telecom, Telematics, Network Communications and IT
- Leadership team averaging over 15 years experience in the staffing and consulting services industry
- Fusion Solutions has developed a core set of services including :
 - Strategic contract staffing, contract-to-hire and search services for full-time direct hires
- Prime Provider Serving Global Telecom Companies like Ericsson, Nokia, Fujitsu, Samsung, T-Mobile, AT&T, Verizon, Sprint and GC's
- Proven experience managing telecom consulting engagements. We offer the same capabilities as the multi-billion dollar services companies without the overhead and bureaucracy.

This means we can provide you with velocity, accuracy, flexibility and value.
- Fusion Solutions is ISO Compliant



Fusion Solutions Mission Statement

We work with our clients to understand their business strategies and to exceed their expectations by consistently providing quality technical resources in critical areas of Wireless Telecom, Network Communications and I.T.

We are industry specialists through the expertise and focus of our leadership, our technical staff, and our skilled sales, recruiting and administrative teams.



Core Telecom Competencies

- System Integration
- OSS/BSS
- Telematics
- Project Management Office
 - Project Managers
 - Project Coordinators
- Network Deployment
- Network Engineering
- RF Engineering
- DAS Engineers
- R & D
- Core Network/IMS
- Handset Test
- IoT
- Civil Engineering:
 - Implementation Managers
 - Construction Managers
 - Site Acquisition
 - Tower Crew Staffing
- Wireline-Central Office
- Data Centers
- Enterprise Mobility
- EF&I
- Quality Assurance
- Supply & Logistics



Consultant Care Program

- On-boarding orientation
- During the project
 - Account Manager & Recruiter stay in touch with employee
 - Employees access our Payroll & Benefits Team as needed
- Off-boarding
 - Off-boarding information is emailed by Fusion HR
 - Employee completes Project Survey
- Direct Deposit of payroll & approved expenses
 - On-line access to pay stubs & benefits
- Compliant with all FLSA guidelines
 - Exempt vs Non-exempt
 - O/T rules including California
- Full suite of Benefits
 - Medical/Dental/Vision/STD<D/401k
- Active Employee Referral Program





Drug Screen/Background Checks

Our standard checks include:

- Social Security validation & address trace
- Criminal records search in all counties where records indicate subject has lived for the past 7 years
- Search of Multi-Jurisdictional database
- Search of National Sex Offender Registry
- Ten panel drug test, includes laboratory & MRO verification

Additional checks can be tailored to client needs.

Fusion Solutions utilizes E-Verify.





Fusion's Visa Program



- Fusion Solutions offers visas to increase the number of qualified Telecom Engineers that we can provide to our Clients
- We do visas based on our Clients' upcoming needs
- Fusion Solutions has a very high success rate with our visa applications
- To date we have done over 150 successful visas
- Fusion Solutions also does Green Card applications for our employees who desire and qualify for them



Fusion Technical Solutions



- In order to promote minority business ownership, off part of Fusion Solutions into a Technical Solutions, LLC
- FTS is under the leadership and majority ownership of Fatima Abbas
 - Leverages Ms. Abbas' expertise in the process of using new and transferred visas to increase the candidate/employee pool
 - Offers a Diversity Channel for Fusion Solutions
- Magic has a minority ownership interest in FTS
- Telecom Staffing: Multi Year Service Provider
- Provide Individual Resources as well as do Turnkey Projects: Single point for multiple services
- US based with over 100+ resources from Int'l markets working on visas
- Experts in providing Telecom Engineering

Magic recently announced





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