



DX3 2024 POST SHOW REPORT

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The 13th installment of DX3,
Canada's premier gathering for
Retailers, Marketers, and Tech
innovators, unfolded on April 9-10,
2024. With over 150 industry
speakers and 45+ technology
partners & solution providers, this
year's event exceeded
expectations.

It served as a platform to spotlight the most brilliant talents, both emerging and established, hailing from Canada and beyond, in these dynamic sectors. The theme for the year was resiliency.



"

This is such an incredible event where we get to be on the floor talking to retailers, marketers, merchandisers, about what's going on in the real world.

- Andrea, TikTok



150+

industry speakers

45+

partners

sessions

workshops

Content has always been the king at DX3 and this year was no exception.

We covered the latest innovations in retail, supply chain, e-commerce, marketing, brand building, streaming services, and more. The concurrent summit also included DX3 Talent Forum and Metaverse by DX3.

Our speaker lineup included leaders from P&G, Amazon, IKEA, Haleon, TikTok, MLSE, PetValu, Beavertails, Canadian Tire, and many more global businesses.

SPEAKER **HIGHLIGHT**







JONELLE RICKETTS

Head of Marketing, IKEA Canada

Jonelle Ricketts, Head of Marketing at IKEA Canada, brings nearly a decade of experience to the role. She's dedicated to driving brand loyalty and advancing the vision of "creating a better everyday life for the many people." With a background spanning roles in marketing and communications, Jonelle has contributed to the success of iconic brands like BlackBerry and Sephora Canada.

NIK DJUKIC-WALKER

Executive Director, Global Business Solutions, TikTok

Nik Djukic-Walker, a digital media industry veteran with over 15 years of experience, played key roles in launching BBC Digital, Instagram, and TikTok in Canada. As TikTok's Executive Director of Global Business Solutions, his team empower businesses to thrive on the platform. Nik is committed to shaping the digital media landscape and fostering growth opportunities in this dynamic industry.

TYRRELL SCHMIDT

CMO, TD Bank

Tyrrell Schmidt, CMO at TD
Bank Group, leads a team
driving brand growth and
legendary customer
experiences. Recognized for
TD's global brand excellence,
she spearheaded digital
marketing strategies,
achieving record growth.
With diverse leadership
experience, including roles at
Cigna and Standard
Chartered Bank, Tyrrell is
committed to diversity and
inclusion.

DX3 2024







FIONA RENZI-FANTIN

Head, Supply Chain, Haleon Canada

Fiona Renzi-Fantin, Head of Quality Supply Chain at Haleon Canada, brings nearly two decades of expertise in supply chain management. Leading endto-end operations, Fiona oversees functions such as S&OP, demand planning, and customer service, fostering process excellence and operational efficiency.

TANBIR GROVER

Chief Marketing and Digital Officer, Pet Valu

Tanbir Grover, Chief Marketing and Digital Officer at Pet Valu, oversees omnichannel marketing, ecommerce, and loyalty programs. With prior experience at Co-operators Group Limited and Lowe's Canada, Tanbir brings a wealth of expertise in digital and marketing roles. He holds a Bachelor of Commerce from McMaster University and an MBA from the Rotman School of Management.

URI GORODZINSKY

Managing Director, Amazon Ads Canada

Uri serves as the Managing Director for Amazon Ads Canada, joining the company in 2015 as one of its early Canadian employees. Based in Toronto, he leads a multifunctional team focused on enabling advertisers to reach audiences across diverse platforms. Before Amazon, Uri accumulated 15 years of experience at Procter and Gamble in various sales and marketing roles.

WHO ATTENDED DX3 2024

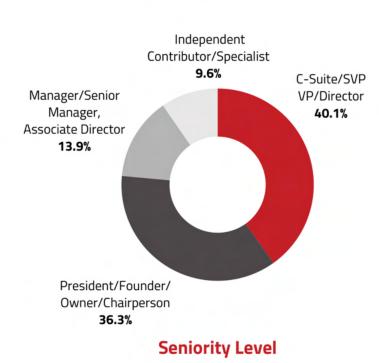
DX3 2024 brought together leaders across brands, retailers, agencies and technology.

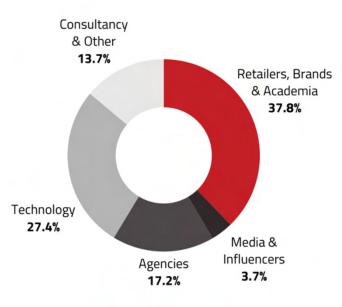
By providing a space where cross-functional conversations on innovation can happen, DX3 attracts a lot of leaders looking to understand the latest competitive advantages.

This is reflected in 76.4% of attendees holding positions at the Director level or above.



ATTENDEE **DEMOGRAPHICS**





WHO ATTENDED DX3 2024

KIT + ACE CEO **Sophie Grace Designs Inc** Founder & CEO Vice President, Communication Loblaw Lamour **Chief Digital Officer** Balzac's Coffee CFO Longo's **Chief Human Resources Officer** Guayaki Yerba Mate CEO **Chief Marketing and Digital** Pet Valu Officer Wholly Veggie Co-Founder and Co-CEO Vice President, Corporate Empire Company Ltd. Marketing WAXON Laser + Waxbar Founder & CEO TD Bank смо **The Better Chocolates** CEO and Co-Founder The Scene & The Beauty Vitamart.ca CEO CEO and Founder Collective **Mid-Day Squares** Co-Founder Wholly Veggie Co-Founder and Co-CEO **Cantrex Nationwide Director, Category Marketing** Silk & Snow **Director, Content Marketing Andie Swim** Founder Walmart Director, Data Science-Walmart Tech The Body Shop **Global Head CRM** eCommerce Director Hills Canada **IKEA Canada Head of Marketing** DoorDash **General Manager Miele Limited** Head, Digital & E-Commerce Stokes Inc. **Marketing & Branding Director** Sales Director, Retail SVP, Marketing and Customer Undertone RONA Experience **Tragos Game LLC** CEO & Founder Ren's Pets **VP Ecommerce & Marketing** Sleep Country Canada **Brand Marketing Manager** Staples Canada **VP of Marketing** Central Market Kitchen **Canadian Tire Corporation** VP, Digital Technology **Kerl Beauty** CEO Beavertails CEO Sash & Bustle CEO The Ten Spot CEO **Chief Retail and Marketing Officer** Questrade **Chief Marketing Officer Golf Canada Digital Marketing** NanaShake Co-founder, CEO & CIO **Joliette** Director **Head of Quality Supply Chain** Haleon Canada **Ecommerce Manager** The Bay (QSC) Baby Joy Founder P&G Canada Senior Vice President, Marketing Canada One Group Manager Kabo **CEO & Founder** Metro Inc. **Marketing Director** John Fluevog Shoes смо Ardene Senior Digital Marketing Manager Polysleep Co Founder & CEO Senior Manager, Integrated Marketing Sephora **Kenneth Cole SVP Global Brand Marketing** (Masterbrand)

Rexall Pharmacy Group ULT.

Maple Leafs Sports

Entertainment (MLSE)

Cineplex Entertainment

VP, Brand and Commercial

Director of Product Management

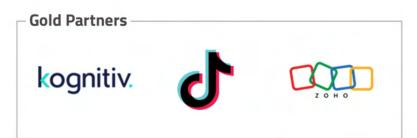
Strategy

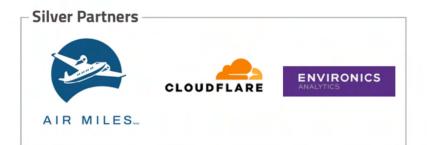
Senior Manager, Store Technology

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A huge thank you to our 2024 partners who make DX3 possible.













Workshop Partners









Exhibitors -





































Strategic Partners



















SOCIAL MEDIA BUZZ



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I just got back from Dx3 Toronto, repping the Creator.co badge:)

From the latest trends in retail marketing to cutting-edge strategies for customer engagement, every session was packed with invaluable insights.

It was fantastic connecting with industry leaders and peers, exchanging ideas, and exploring innovative approaches to drive growth in the retail sector.

My favorite session was Vinod Varma's talk on Driving Awareness, Content, and Sales with Micro-Influencers (of course!)

▼ Key takeaway: influencer marketing works ESPECIALLY for retail brands! Micro-influencers especially are effective at promoting products to specific demographics and niche markets! Influencers drive SOCIAL PROOF and AUDIENCE TRUST. They are quite literally influencing consumers' purchasing decisions:) Not to mention, coupling this with a strong holistic strategy enables retail brands to amplify their marketing efforts, increase brand visibility, and drive sell-through (any brands looking to enter into a new retailer?!)

All in all, an amazing event! Huge thanks to the DX3 Showcase organizers and all the speakers for putting it together

#RetailMarketing #InfluencerMarketing #Marketing #ContentMarketing #Creatorco #WeAreAllCreators





Days Inn by Wyndham... 490 followers 5d • ©

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Our very own VP Marketing Ally Wesson was thrilled to share insights as a panelist at the recent DX3 Showcase in Toronto. Discussing the latest trends in marketing alongside other industry experts was an honour.





Kognitiv Corporation 21,054 followers

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♠ Exciting times at the #DX32024 in Toronto last week!

Our team at Kognitiv was thrilled to be a part of this innovative conference, connecting with industry leaders, exchanging ideas, and hearing from our very own Anthony Wintheiser presenting on the future of outcome-based marketing and the power of AI.

Check out our video for a glimpse into our experience $\stackrel{\text{\tiny{A}}}{\leftarrow}$

And stay tuned as we drop more content discussing the benefits of Al-native technology, the role of humans in the age of Al, strategies to achieve 1:1 personalization, and more!

P.S. Catch us in Copenhagen this Thursday for another great presentation featuring Stephen Barr, SVP of Data and Algorithms, at the Loyalty Summit CXM!

#AIML #DX3Toronto #Innovation





Madan Bharadwaj - 3rd+ Marketing Measurement & ... 1w · Edited · ©

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Ovadia Labaton and I had a great time last week running the advanced attribution workshop at DX3 Showcase Toronto. He put on a clinic in data-driven decision making for marketers in the audience, casually describing how he grew 2x YOY by using incrementality test results and inferences from marketing mix modeling on longer term media impacts to scale spend on Facebook and TikTok.

Dropped the conference deck in the comments.

Ovadia is coming back to class on Apr 29th to do an expanded version of the workshop. This will be a fun class!

Class registration: https://lnkd.in/eBkCrFpt





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PEO Canada attended the DX3 Showcase. It was a very good show with many informative presentation sessions. Held at the Metro Toronto Convention Centre, DX3 provided a platform for industry leaders and innovators to make themselves seen. This is Canada's leading Retail, Marketing and Technology event hosting attendees and speakers, showcasing the latest, hottest topics in the industry. It connects the world's top technology brands. Canada's leading consumer brands, retailers and agencies through interactive experiences and provocative content that enable meaningful consumer engagement. The DX3 Showcase is dedicated to guiding Canadian businesses embrace the current digital landscape and remain current in Canada's cutting-edge technology sector.

www.peocanada.com

#DX3
#Digital
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#Networking
#Toronto
#Canada



in to those.

Felicia Obiora · 3rd+ Connecting Employers with... Book an appointment

1w · Edited · @

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Fantastic day at the DX3 Showcase with Raymond Li Patricia Yawurono
Thanks to everyone who connected with us on their company values, hiring plans and how
Co-operative and Experiential Education at
University of Waterloo skilled talents might fit

We're always here to help you hire future of work talents and having the right skills, attitude & capacity can help boost your company's bottom line.

Looking to hire top talents today? Visit https://uwaterloo.ca/hire/ or contact me directly at fobiora@uwaterloo.ca

#dx3 #talentacquisition #marketing #techrecruitment #digitalads #hirewaterloo #ecommerce #leadership



ATTENDEE LOVE





Lots of great conversations happening, meeting a lot of great people. And if you're not here this year, you better be here next year.

Tyler, PlayPlay



It's been really nice in an unexpected way. I think the conference size has made it really accessible to get to know both people I've met before in Toronto, but also new individuals from different companies who are sharing a lot of the same challenges as my clients.



Cadence, EY Design Studio





If you're not at this event this year, you're missing out on a lot.

Kevin, ZOHO

SUPPORTING THE ECOSYSTEM



Founders Passes:

Empowering Entrepreneurship

At DX3 2024, we provided 100 complimentary passes exclusively for founders. Through this initiative, we aimed to empower and support the growth of Canada's next big brands.

Empowering Women Founders: Promoting Diversity

In line with our commitment to diversity and inclusion, DX3 2024 allocated a minimum of 50% of our complimentary passes to women founders, providing women entrepreneurs with equal opportunities to thrive and succeed.

Strategic Partnerships: Showcasing Innovation

DX3 2024 partnered with leading organizations that support Canadian founders. Through these collaborations, we highlighted groundbreaking founders and products shaping the future of retail and marketing.

ABOUT **DX3**

Canada's biggest retail, marketing and technology event.

Welcome to DX3 Canada, the ultimate destination for Retailers, Marketers, and Tech innovators!

At DX3, we pride ourselves on being the premier event in Canada where industry leaders converge to explore the latest trends, innovations, and strategies shaping the future of retail, marketing, and technology. We are the conversation starters!



DX3 has been fantastic for driving conversation for us and looking at new business and new opportunities

Raj, Air Miles



Don't miss out on the opportunity to be part of Canada's premier event for Retailers, Marketers, and Tech innovators. Join us at DX3 and unlock the insights, connections, and opportunities you need to thrive in today's rapidly evolving landscape.

WHAT TO EXPECT AT DX3 2025

YEAR-ROUND LEARNING

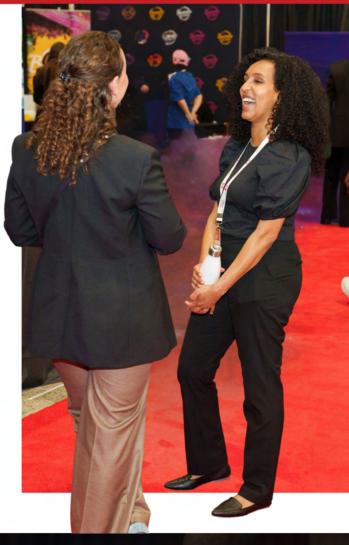
Early registrants get exclusive access to recorded sessions, podcasts and more.

EXPERT INDUSTRY SPEAKERS

Learn from the leaders you know in DTC, eCommerce, retail and marketing.

EVEN MORE GREAT CONNECTIONS

With speed networking, roundtables and a new VIP lounge.





WHAT TO EXPECT AT DX3 2025



Leaders in retail, DTC, eCommerce, marketing and tech.

DX3 2025 is dedicated to championing innovators, founders, women leaders, and Canadian-grown successes, spotlighting their innovations, resilience, and contributions to the landscape. Through curated sessions, workshops, and networking opportunities, DX3 aims to empower and connect the innovative marketing, retail and technology ecosystem in Canada.



Speed networking, roundtables & VIP lounge

DX3 2025 is taking networking to the next level with speed networking sessions, intimate roundtable discussions, and an exclusive VIP lounge. Attendees with all-access passes will have the opportunity to connect with industry leaders, experts, and like-minded professionals in dynamic and engaging settings, fostering meaningful conversations, collaborations, and partnerships.



Year-round access to content

DX3 2025 is offering early registrants an exclusive year-round subscription, granting access to a wealth of resources beyond the event itself. With this subscription, all-access pass holders gain entry to other curated events, insightful podcasts, and exclusive content, providing ongoing value and opportunities for learning, networking, and growth.



Talent strategies for innovative brands and retailers

The DX3 Talent Forum aims to facilitate discussions on finding and nurturing new talent to drive innovation and growth within businesses. Join us as we delve into the latest trends, challenges, and best practices in talent recruitment and management, equipping attendees with invaluable insights and strategies to navigate the evolving landscape of talent acquisition.

A JOURNEY THROUGH INNOVATION & DISRUPTION



HISTORY OF DX3

DX3 was born to help Canadian brands and retailers navigate the massive shifts and rapid takeovers of new technologies.

For over 13 years, DX3 has been a trusted place to connect with innovative and forward-looking brands, companies and people.



THE FIRST DX3

DX3 is created to host much-needed conversations as new innovations like social media and ad tech take the marketing and retail world by storm.

UP-AND-COMING AT DX3

A young Shopify is featured in DX3's start up zone.

RENOWNED SPEAKERS

- Knix speaks at DX3 before opening its first store.
- Endy returns to speak about their success, having spoken first at DX3 in 2016.

COVID CANCELS DAY 2

After the biggest-ever first day of DX3, the world (and DX3) shuts down mid-show.

BIGGER THAN EVER

Welcoming over 2000 attendees, including Canada's next biggest brands like Midday Squares, Eatables and more, marketers and retailers faced rapidly shifting digital patterns and Al-everything.

JOIN US **NEXT YEAR**

April 8 - 9th, 2025Metro Toronto Convention Centre

MORE ABOUT US

Are you interested in our upcoming event? Please send us an email or give us a call.

Phone Email Website

+1 (416) 597 5751 info@dx3canada.com <u>www.dx3canada.com</u>

Remember to follow us on social media! @dx3showcase









