How the right team and tech can transform your doc review practice

Let's be honest, no lawyer is excited by the prospect of discovery. But as it is often the most tedious, expensive, and time-consuming part of any case, lawyers continually find innovative ways to make the process better, including by investing in legal technology to make discovery faster, more collaborative, and achieve better legal outcomes. However, this isn't necessarily true when it comes to document review.

According to a **2021 survey**, Wolters Kluwer found that 76% of corporate legal departments expect the law firms they work with to use technology to drive productivity efficiency and reduce legal costs. Considering that 73% of the cost of discovery is spent on first-pass review, per the **RAND Institute for Civil Justice,** document review is a costly part of this equation, which can make keeping client budget expectations difficult.

These days, organizations seek predictability — especially cost predictability. With data volumes continuing to explode, ediscovery costs can expand with them. The current state of the managed review industry — where legal teams have to assume that costs will run over and deadlines will be missed — is an unjustifiable risk for law firms and their clients alike.

Rather than finding innovative ways to address the surge of data, traditional managed review providers continue to rely on antiquated, error-prone workflows designed for paper documents and throwing bodies at problems. As a result, clients regularly pay exorbitant sums for work product that is no better than what they could have gotten a decade ago.

● DISCO

Managed review, reimagined

It's time to abandon the days of "we've always done it this way" and embrace technology like artificial intelligence (AI) as a force multiplier for your team — to help you find the information you need faster and drive better outcomes for your clients.

DISCO Review shakes up the traditional document review model. With cutting-edge technology like DISCO Ediscovery, getting great results should feel effortless. But technology will only get you so far – you need a fantastic team of experts and battle-tested workflows to complete the picture, and DISCO has all the pieces to create a masterpiece of a solution. A partnership with DISCO Review can eliminate the redundancy of document review and turn low-margin work into a profitable revenue generator.

DISCO Review

DISCO Review is your worry-free solution to document review. We're a powerhouse partner in helping our law firm and corporate clients meet and exceed discovery deadlines while minimizing tedious and costly work with a perceived low value to their end clients. Our team regularly finishes reviews 60% faster than the industry standard, with fewer people and billable hours incurred. In fact, standard review methods can require a 20% re-review rate for QC or more. DISCO often averages <5%.

Review types:
- Litigation
- DSAR for GDPR compliance
- Pill and data breach
- Internal investigations
- Second requests and antitrust matters

Capabilities

DISCO AI

Using continuous asynchronous learning, DISCO AI identifies characteristics of the documents tagged as responsive to reveal similar documents, which dramatically reduces the number of documents requiring review, frequently by more than 50%.
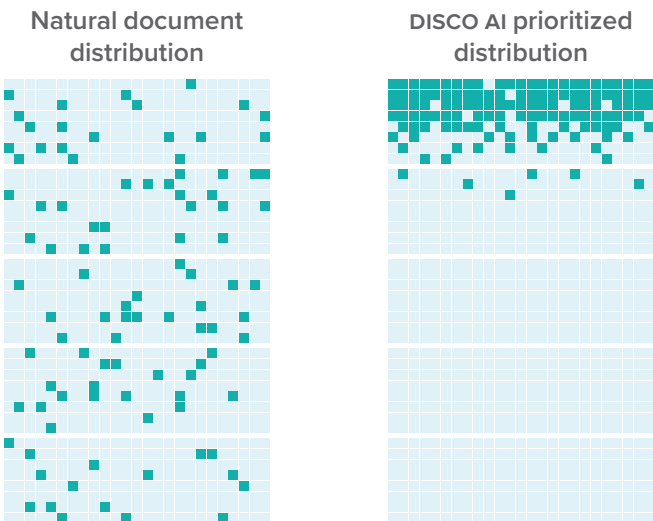
Our review veterans will craft and complete a continuous learning workflow to push important documents to the front of the line. Our tag predictions get smarter with every tagging decision the reviewer makes, meaning you're reviewing documents most likely to be relevant. This process accelerates reviewer familiarity, enabling them to make faster decisions, and ensures they do not have to review as many documents, driving down costs and speeding up the process of finding those few case making documents.

Unparalleled system performance

The DISCO Review team are certified experts in DISCO Ediscovery, a platform created by and for lawyers. It gives teams a big advantage due to subsecond speeds for searching and viewing documents, eliminating delays from clicking between pages. This advantage means our team can find evidence faster, helping to achieve better legal outcomes more cost-effectively.

A deep bench of experience

Our process ensures consistency, which is the key to accuracy. We employ veteran lawyers who understand technology and analytics to power a better review process. We also prioritize hiring team members who have been DISCO Certified and have experience with our technology, meaning they require less training time and know how to get the most out of the Ediscovery platform. It enables DISCO Review to execute a project that would take an average review team 100 hours to complete in 40 hours.

Natural document distribution   **DISCO AI prioritized distribution**

Detect errors as soon as they happen

At DISCO, we know that you want to QC as few documents as possible, but delaying QC allows early errors to proliferate throughout a document set, creating more stress when you are already crunched for time.

DISCO Review utilizes our real-time QC capabilities and conditional coding to help avoid additional stress. It also helps avoid the cost of last-minute QC and prevents errors from perpetuating throughout your review. By creating a constant feedback loop, users can perform efficient QC in parallel with the ongoing review and catch errors early to ensure there is less QC work to perform. It's what enables our team to identify possible errors in real time. Standard review methods can require a 20% re-review rate for QC, while DISCO often averages <5%.

On-time, on-budget, guaranteed

Provide your clients with cost certainty instead of lofty, squishy estimates. Our increased speed and accuracy offer something unprecedented in the managed review space: predictable timelines and pricing. We take budgets and timelines seriously.

Benefits and Outcomes

A strategic investment to ensure positive outcomes

Document review is considered a low-value task but creates the foundation for your case. Mistakes at the beginning could cause serious problems later on that are costly to fix. Partnering with DISCO Review is a strategic investment to ensure you eliminate any cracks that might cost you more in the long run.

Deliver innovative solutions and recommendations

Clients hire you to perform work on their behalf, lay out all their options, and give your recommendation on which direction will achieve the best outcome possible. DISCO Review utilizes an advanced ediscovery platform to power through document review, empowering you to guarantee the cost and deadline of the review. Wow clients with your predictability, accuracy, and ability to solve their litigation issues faster (and typically with a lower cost than expected). Spend less time thinking about the process of doc review and more time putting evidence to use.

Scale as fast as your business demands

Litigation comes with regular (and often unpredictable) spikes in work, and your team is on the hook whether or not you have the resources. DISCO Review scales as quickly as your workload demands. We can assign a team to a project within hours and complete gnarly projects in days without your team having to stay up until 4 a.m. every night. And with a deep bench of review veterans who deliver exceptional quality on time and on budget, our team's collective experience reduces and mitigates unexpected issues.

Case Study

Privilege review with 150+ defendants and 400k documents completed in six weeks.

Migration to DISCO completed **<48 hours**

Privilege log was created for **<$1 per document**

Using AI, DISCO achieved a **51% reduction** in the number of documents requiring review

View case study

Reduce the risk of things going wrong on your watch

The last thing you want to do is make a costly mistake that hinders case strategy and eats into profitability. DISCO Review provides peace of mind. Features like real-time QC, inconsistent family searching, conditional coding, and production templates help our reviewers stay one step ahead of potential mistakes, so you'll spend less time (and money) re-reviewing documents. Our team will keep you in the loop while blazing through your data to surface the most relevant information for your case and provide daily snapshots of review progress.

Be a hero (and look really good doing it)

Make a name for yourself by taking credit for exceptional work, presenting facts and evidence faster, and avoiding the parts of projects that get written off. DISCO Review provides unbelievable results and takes none of the credit, so you can be the one to present those results to your client. Use your time (and your clients' dollars) wisely by focusing on building a winning case to add wins and profit to your firm's scoreboard, instead of performing low-level review tasks that get written off.

Invest in your team (instead of burning them out)

Just because you drowned in document review when you first got your license doesn't mean your team should. DISCO Review sets your team up for success by utilizing DISCO Ediscovery and AI to fly through the more tedious and painstaking aspects of document review, so they can focus on more meaningful work, and you can invest more time accelerating their learning — in return, drive faster value for your firm.

Become more profitable

Clients do not want to pay for inefficient first-pass document reviews or the required training, leading you to write off more hours than desired. DISCO Review leverages DISCO AI to prioritize the most relevant and important information, meaning you're less likely to be spending (and writing off) hours spent on reviewing documents that don't matter to the case. This frees up you and your team to spend more time on case strategy and deliver better client outcomes (the strongest and most straightforward way to grow profits) instead of justifying the time and effort spent, or worse, settling for write-offs.

Competitive differentiation

We're not a staffing company

Managed review has been around for over two decades because the concept simply works. With that being said, we believe that DISCO Review has perfected the concept to make it work in your best interest. There are a lot of vendors who will offer nothing more than bodies in seats to comb through all of your documents to find what's relevant. They do shoddy work for cheap dollars, which means you'll likely get a cheap work product.

DISCO Review provides structure, optimized processes, and attorneys with years of experience and deep industry and product knowledge to provide a superior product at a reduced price. Because our technology and processes help surface the most relevant documents faster, our reviewers will take less time to finish the work.

Transparency at every turn

Historically, traditional review vendors provide estimates based on balancing the time available with the number of reviewers it will take to complete a project by the deadline. Did the time frame shorten? Hire more reviewers, increase the cost, and decrease the chance of quality results. Is the budget tight? Leverage a smaller review team, but sacrifice a speedy finish and accuracy. This makes it difficult to predict timelines and outcomes accurately, and nearly impossible to guarantee any part of the process. If they do, you can be assured that traditional vendors charge more upfront to give a discount later.

DISCO implements document review differently, allowing us to provide a guarantee to our clients without hedging on the budget. We rely on innovative features like DISCO AI-prioritized workflows, taking advantage of DISCO's "just-in-time" batching and AI-enabled QC processes to increase the accuracy and quality of our results. This speed and accuracy not only makes our review process superior but also facilitates our ability to provide a level of transparency to our clients that traditional review vendors cannot. DISCO Review clients never have to worry about hidden costs or charges and can instead focus on using our findings to make their cases stronger.

Technology + Services = DISCO Magic

Traditional vendors typically have multiple ediscovery platforms at their disposal. In addition, their reviewers' product knowledge is inconsistent and spread thin. This makes them jacks of all trades and masters of none, requiring more time to ramp up for each review, ultimately slowing down your timeline.

The DISCO Review team exclusively leverages DISCO Ediscovery, and with their product expertise, they need minimal ramp time and can begin a review within a few days. This depth of product knowledge also means that we consistently make our ediscovery platform stronger. Whenever our reviewers find a clever or unique approach to a problem, we work directly with the DISCO product team to share our findings. The result is a purpose-built platform so all reviewers can efficiently power through any document population regardless of its volume or complexity and surface the information that matters most to your case.

[Learn more about DISCO Review](#)

We invest in our people to create the optimal client experience

Traditional vendors are comfortable with the status quo. They see no issue in leveraging antiquated technology designed to handle reviews highly reliant on manual workflows and are not inclined to develop relationships with their review teams. This is one of the biggest differences between DISCO Review and other review providers. Not only does DISCO have superior, cutting-edge technology, but we also believe that our reviewers are our chief asset in the managed review business.

Our review managers go far beyond the administrative tasks that keep a document review moving forward. They are industry veterans and DISCO power users who are focused on delivering fast and accurate reviews and offering our clients insights and suggestions to improve review results and the overall experience. Review managers are also focused on driving clear communication protocols and creating tight feedback loops from the inception of every project, mitigating mistakes early, saving time, and ensuring that our clients know exactly how their review is progressing every step of the way.

Worry-free managed review

Discover the facts and find evidence faster so you can win your case now, not later. With guaranteed pricing and deadlines, DISCO Review keeps your team focused on case strategy instead of worrying about managing the process and other time-consuming administrative tasks. We're here to help reduce concerns about looming deadlines, writing down and writing off hours, and negotiating client invoices, to transform this low-margin work into one of your firm's most profitable revenue generators.

Download your guide to building a business case for technology in your law firm

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