

INVESTORA 2023

LEONTEQ AG

ZURICH, 13 SEPTEMBER 2023



LEGAL DISCLAIMER

This presentation of Leonteq AG (the “Company”) serves for information purposes only and does not constitute research. This presentation and all materials, documents and information used therein or distributed in the context of this presentation do not constitute or form part of and should not be construed as, an offer (public or private) to sell or a solicitation of offers (public or private) to purchase or subscribe for shares or other securities of the Company or any of its affiliates or subsidiaries in any jurisdiction or an inducement to enter into investment activity in any jurisdiction, and may not be used for such purposes; it constitutes neither a recommendation for the purchase of financial instruments nor an offer or an invitation for an offer. Copies of this presentation may not be made available (directly or indirectly) to any person in relation to whom the making available of the presentation is restricted or prohibited by law or sent to countries, or distributed in or from countries, to, in or from which this is restricted or prohibited by law.

This presentation may contain specific forward-looking statements, e.g. statements including terms like “believe“, “assume“, “expect“, “forecast“, “project“, “may“, “could“, “might“, “will“ or similar expressions. Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors which may result in a substantial divergence between the actual results, financial situation, development or performance of the Company or any of its affiliates or subsidiaries and those explicitly or implicitly presumed in these statements. These factors include, but are not limited to: (1) general market, macroeconomic, governmental and regulatory trends, (2) movements in securities markets, exchange rates and interest rates and (3) other risks and uncertainties inherent in our business. Against the background of these uncertainties, you should not rely on forward-looking statements. Neither the Company nor any of its affiliates or subsidiaries or their respective bodies, executives, employees and advisers assume any responsibility to prepare or disseminate any supplement, amendment, update or revision to any of the information, opinions or forward-looking statements contained in this presentation or to adapt them to any change in events, conditions or circumstances, except as required by applicable law or regulation.

iShares® and BlackRock® are registered trademarks of BlackRock, Inc. and its affiliates (“BlackRock”) and are used under license. BlackRock has licensed certain trademarks and trade names of BlackRock to Leonteq Securities AG. The structured products linked to investment funds issued by BlackRock group companies are not sponsored, endorsed, sold, or promoted by BlackRock. BlackRock makes no representations or warranties to the investors or any member of the public regarding the structured products linked to investment funds issued by BlackRock group companies. BlackRock has no obligation or liability in connection with the operation, marketing, trading or sale of any product or service offered by Leonteq Securities AG.

The use by Leonteq AG of any MSCI ESG RESEARCH LLC or its affiliates (“MSCI”) data, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation, or promotion of Leonteq AG by MSCI. MSCI services and data are the property of MSCI or its information providers, and are provided ‘as-is’ and without warranty. MSCI names and logos are trademarks or service marks of MSCI.

This publication contains information developed by Sustainalytics (www.sustainalytics.com). Such information and data are proprietary of Sustainalytics and/or its third party suppliers (Third Party Data) and are provided for informational purposes only. They do not constitute an endorsement of any product or project, nor an investment advice and are not warranted to be complete, timely, accurate or suitable for a particular purpose. Their use is subject to conditions available at <https://www.sustainalytics.com/legal-disclaimers>.

All figures in this presentation that are part of the consolidated IFRS financial statements for the six months ended 30 June 2022 and 2021 are reviewed. All figures in this presentation that are part of the consolidated IFRS financial statements for the twelve months ended 31 December 2022 and 2021 are audited.

By attending this presentation or by accepting any copy of the material presented, you agree to accept the terms set out above and to be bound by the foregoing limitations.

OUR COMPANY

LEONTEQ AT A GLANCE



Fintech company headquartered in Zurich, Switzerland



Founded in 2007, IPO in 2012, listed at SIX



Technology-leading structured products platform



Client franchise across Switzerland, Europe and Asia (incl. Middle East)



Strong capital position and no goodwill on balance sheet



Investment-grade ratings from credit rating agencies



ESG rating of “AA” assigned by MSCI



OUR VISION

[We aspire] to be the leading marketplace for structured investment solutions

OUR MISSION

We deliver quality products & services to our partners & clients

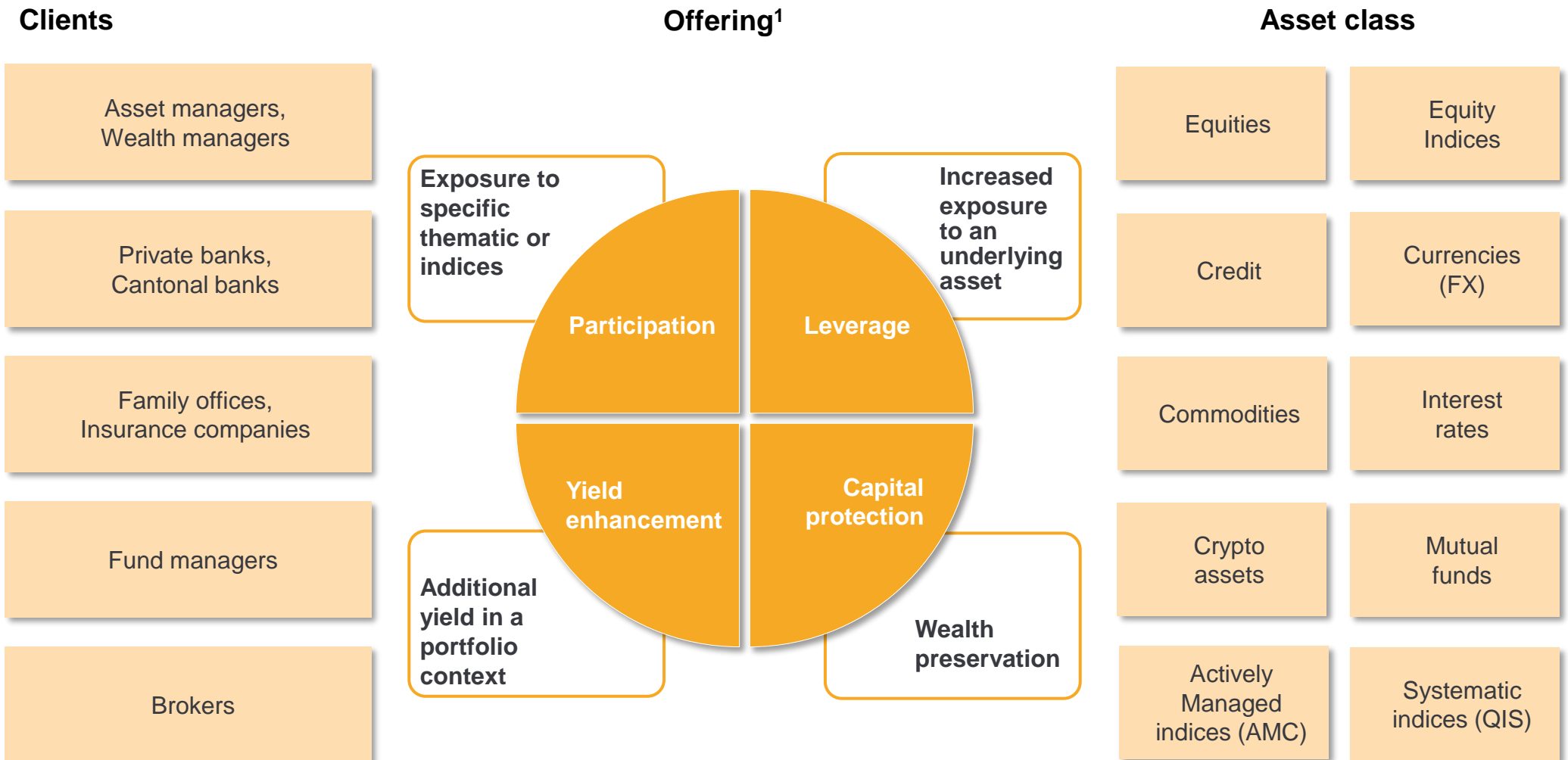


GLOBAL FOOTPRINT WITH 14 OFFICES SUPERVISED BY 14 REGULATORS ACROSS EMEA AND APAC



OUR PRODUCTS & PLATFORM

WE ENABLE OUR CLIENTS WITH AN EXTENSIVE RANGE OF SOLUTIONS TO MANAGE PORTFOLIOS IN DIFFERENT MARKET ENVIRONMENTS



1) To express bullish but also investors' bearish views on specific asset classes

LYNQS¹: LEONTEQ'S ONE-STOP-SHOP PROVIDING CLIENTS DIGITAL ACCESS TO THE WORLD OF STRUCTURED PRODUCTS



INVESTMENT IDEAS

Latest trends and daily updated investment ideas prepared by Leonteq's leading structuring team



QUOTE

Click 'n' trade tailor-made investment products from more than 10 renowned issuers to fit any investment need



PORTFOLIO

Comprehensive overview of structured products portfolios and lifecycle management across all issuers



AMC

Single entry point to manage index strategies and easy access to instructions and reporting



ACADEMY

IMD/Leonteq online education course "Investing in Structured Products"

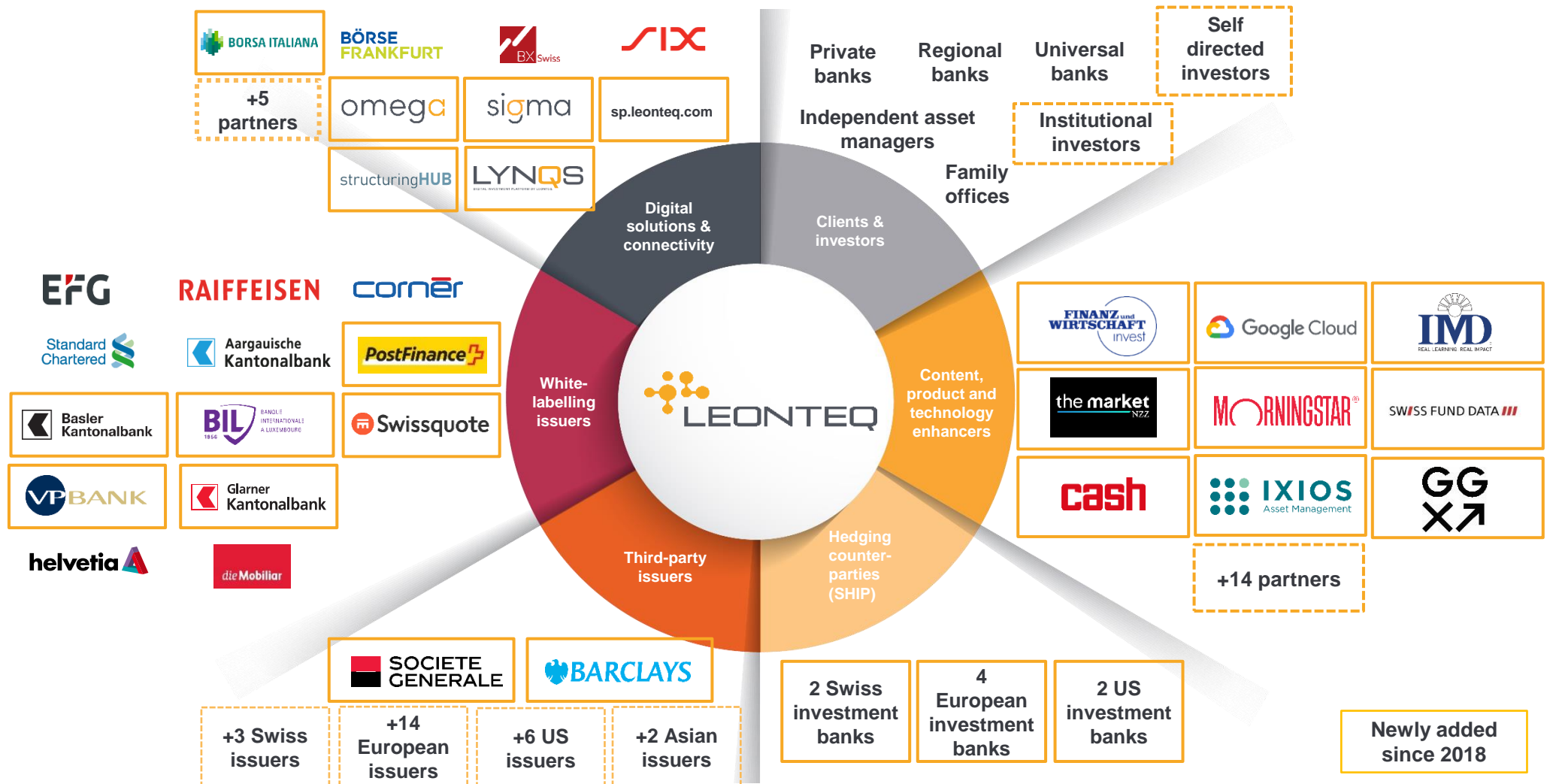


MOBILE APP

The power of LynQs on a mobile app

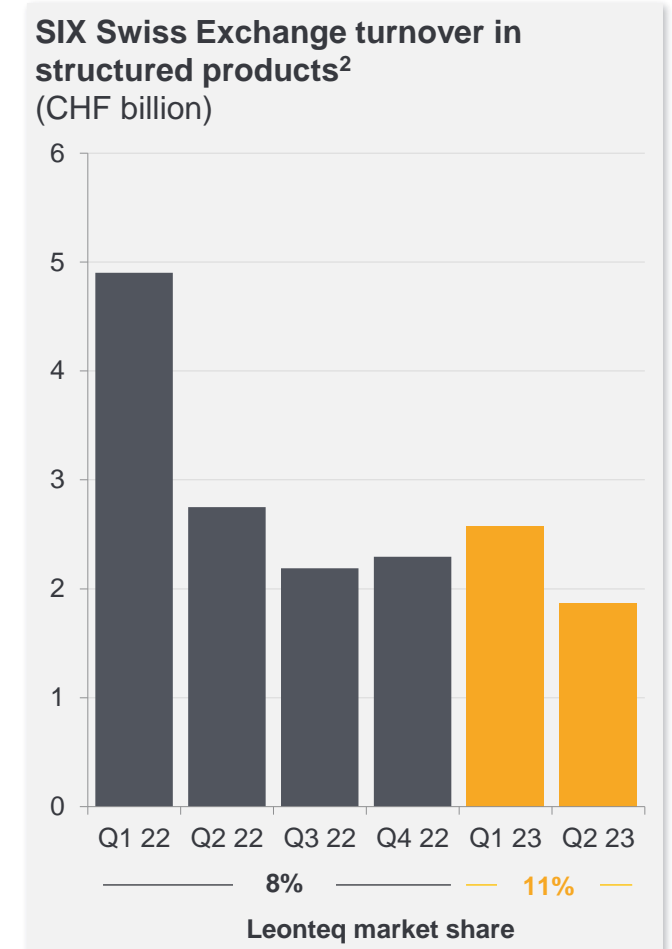
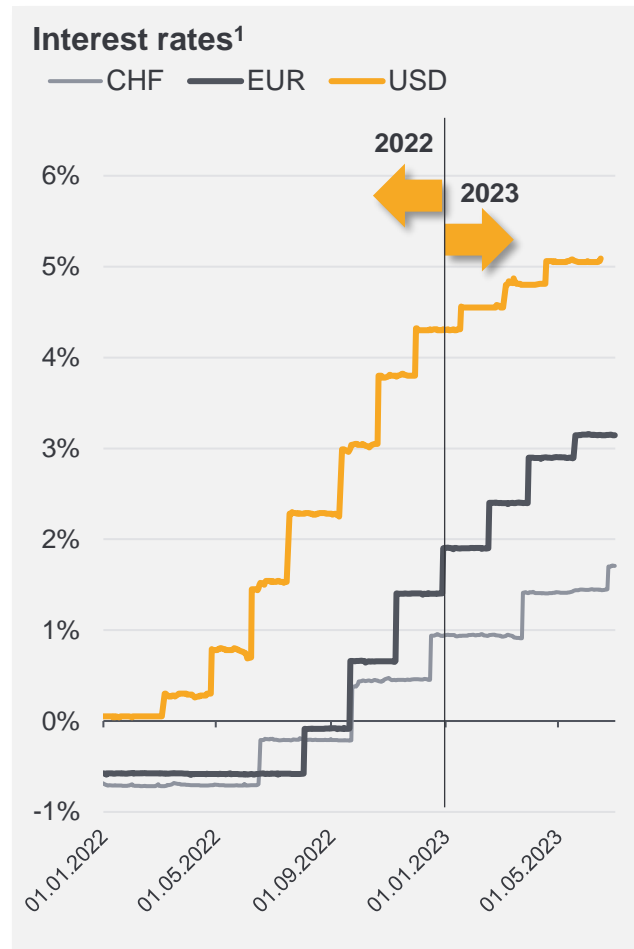
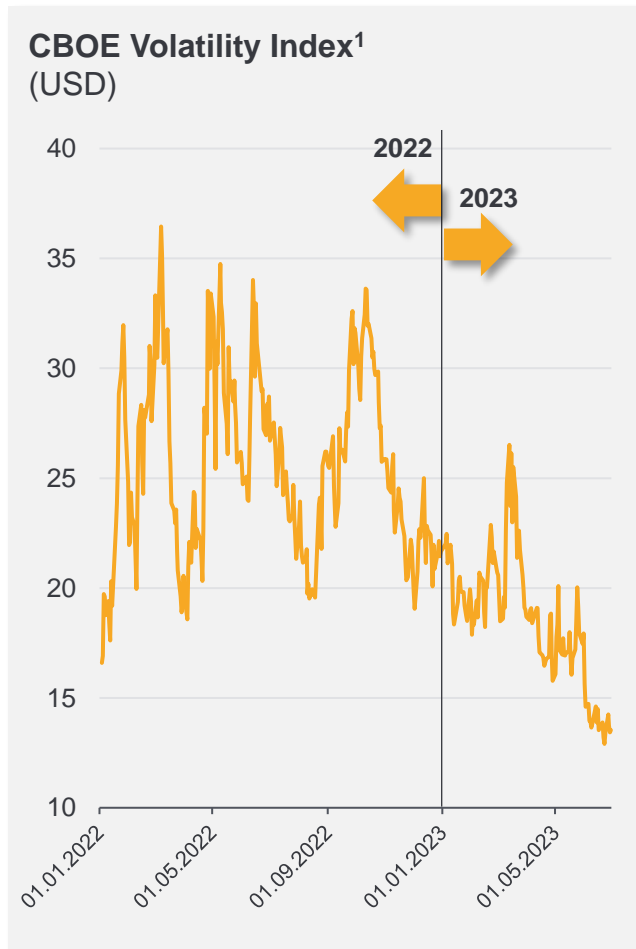
¹ The modules and features of LynQs may vary from one country to another and may change without notice at any time. Certain functionalities may not be available worldwide. In addition, they may be subject to legal restrictions in certain countries.

WE BUILT A UNIQUE ECOSYSTEM FOR INVESTMENT SOLUTIONS WITH THE ADDITION OF ~50 NEW PARTNERS SINCE 2018



OUR H1 2023 PERFORMANCE

MARKET ENVIRONMENT H1 2023: LOWER LEVELS OF VOLATILITY, CONTINUED INFLATIONARY PRESSURE AND CORRESPONDING INTEREST RATE HIKES



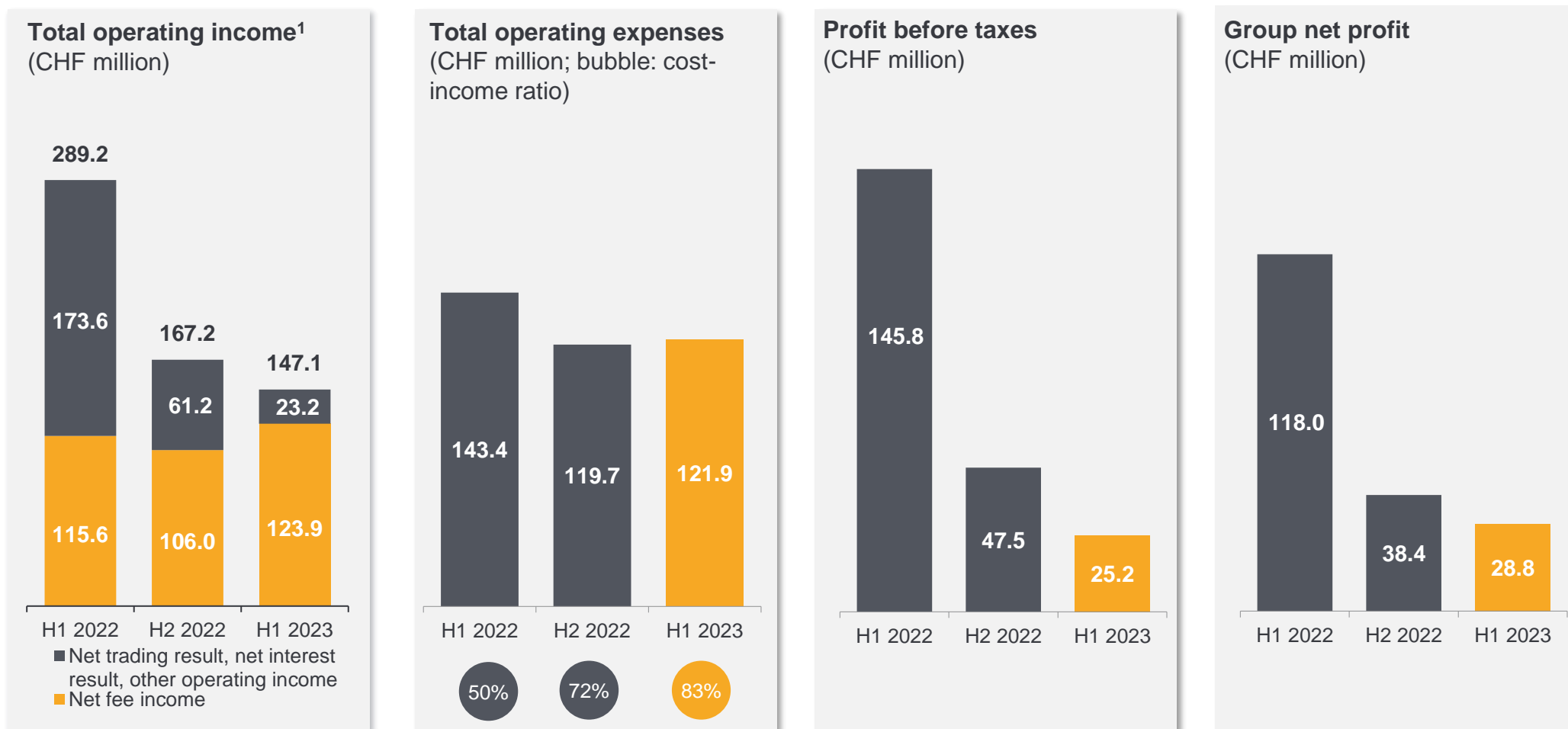
¹ Source: Refinitiv, 2023

² Source: SIX Swiss exchange, 2023

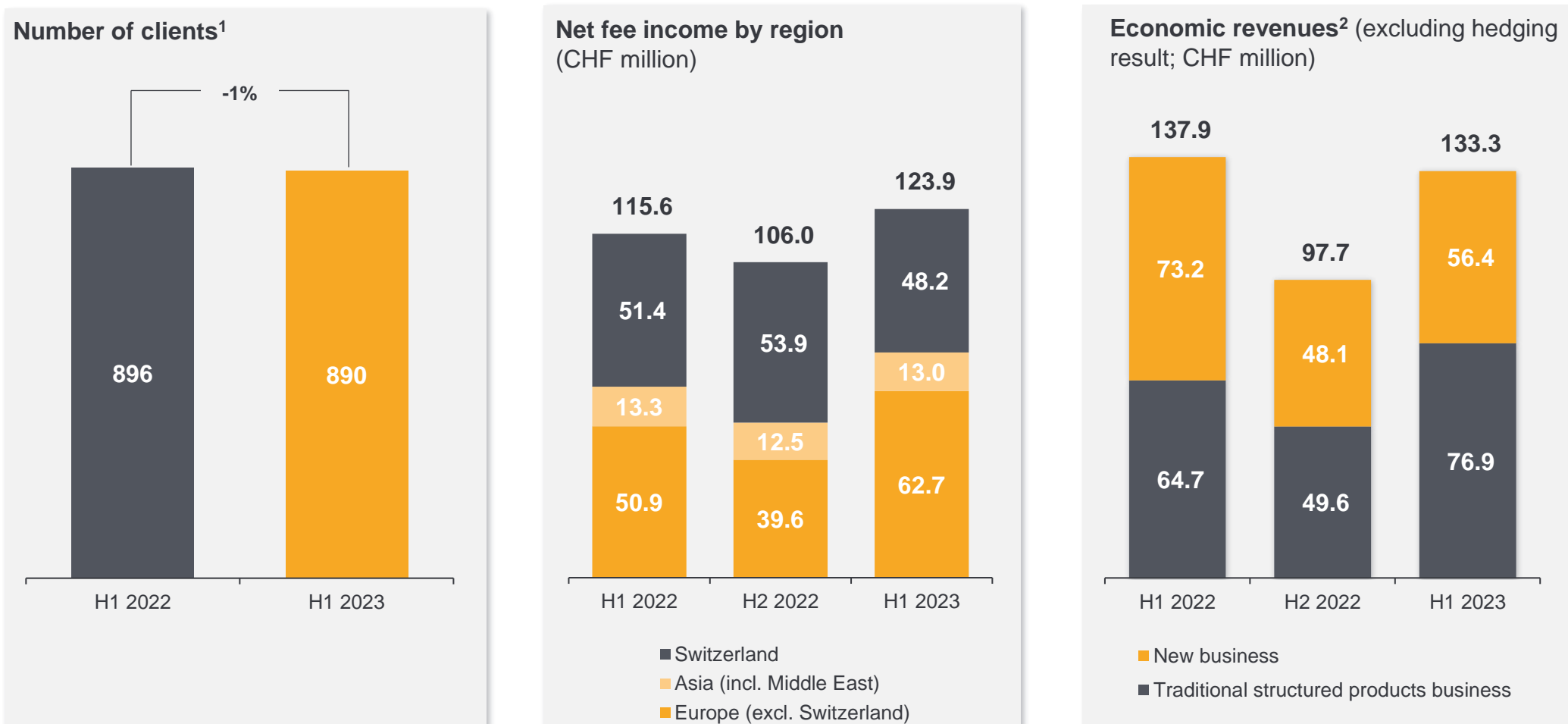
LEONTEQ CONTINUES TO FOCUS ON THE FOUR STRATEGIC PILLARS OF ITS GROWTH STRATEGY 2026



GROUP NET PROFIT OF CHF 28.8 MILLION IN THE FIRST HALF OF 2023



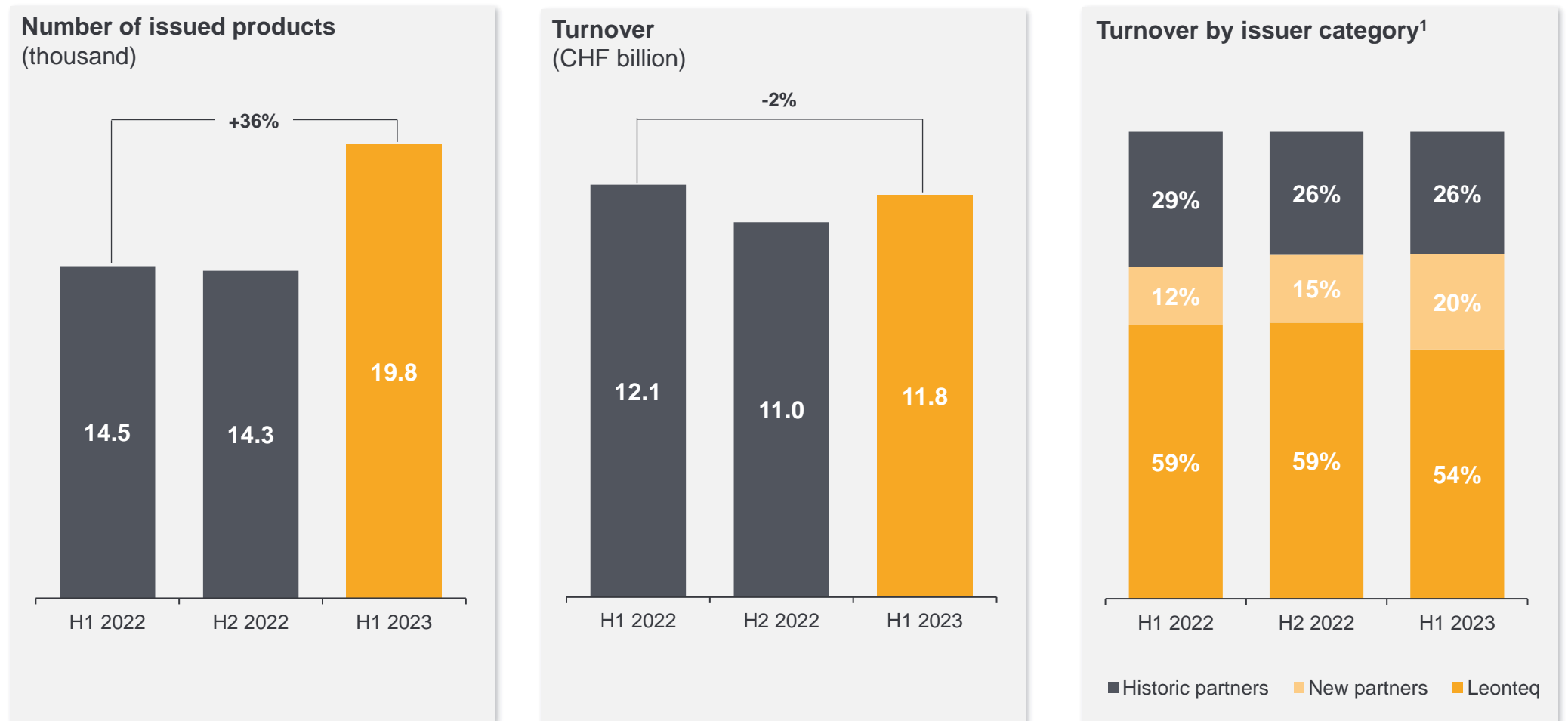
SOLID LEVELS OF CLIENT ACTIVITY



¹ Number of clients entering into at least one transaction in the period under review

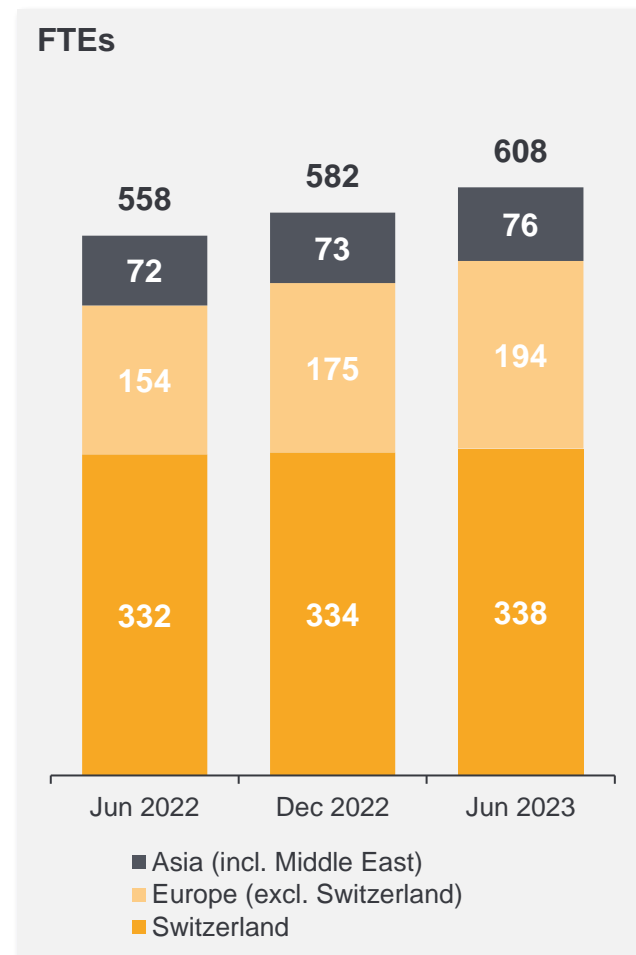
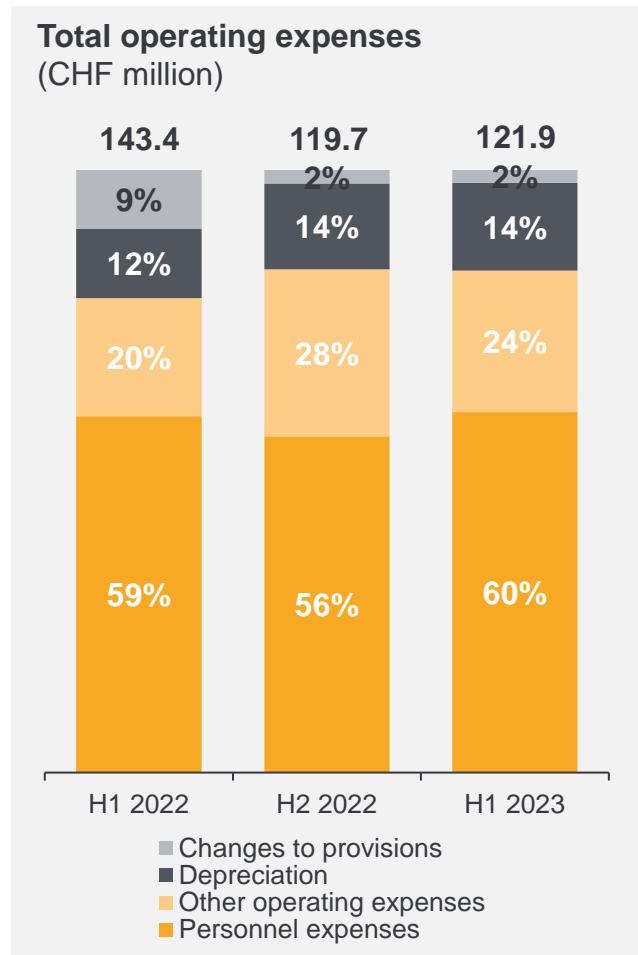
² Sales and trading income earned and considered to be recognised at trade date without applying IFRS revenue recognition rules; economic revenues do not include certain other income components such as rental income or project cost reimbursements by third parties

INCREASE IN CONTRIBUTION FROM NEW PARTNERS



¹ Historic partners include EFG and Raiffeisen; new partners includes all white-labelling (and third-party issuers) excluding historic partners

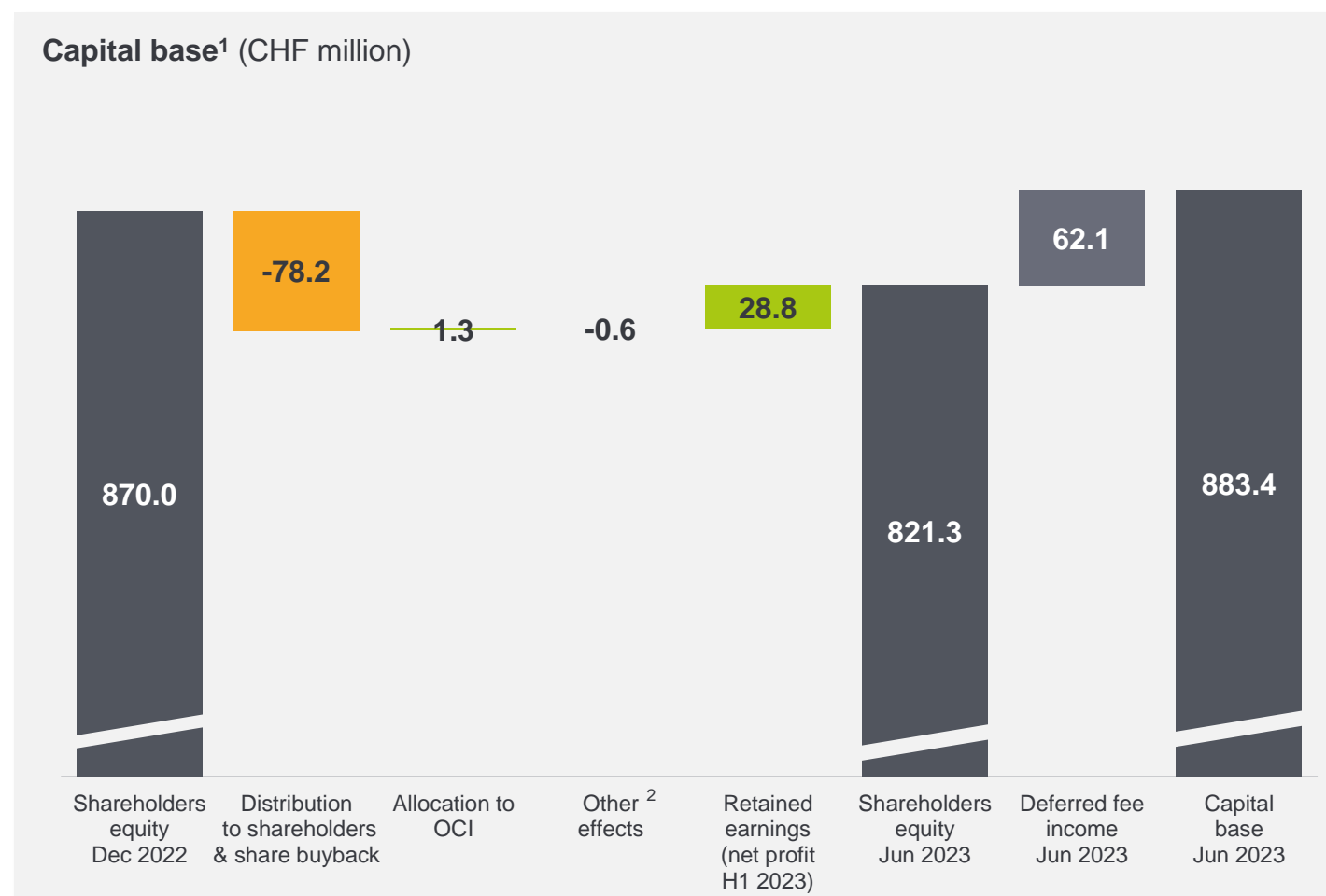
COMMITMENT TO INVEST IN KEY STRATEGIC PRIORITIES



Focus on Growth Strategy 2026

- Continued investments in key strategic initiatives to drive our Growth Strategy 2026, including investments in LynQs, AMC Gateway and the Sigma platform for pension solutions, as well as increased advertising activities in selected European focus markets
- Europe with strongest growth in number of FTEs, driven by further expansion of our service center in Lisbon and key hires in Germany on the back of the development of our automated retail flow trading platform

SOUND CAPITAL BASE MAINTAINED



Update on share buyback as of 8 September 2023

- The share buyback programme started on 3 April 2023 and is expected to complete end-2023
- 245,820 shares purchased with total buyback value of CHF 10,7 million
- Equivalent of 59% of programme size

¹ Capital base is defined as the aggregated amount of shareholders' equity and deferred fee income

² Including net purchase of own shares and employee participation schemes

OUTLOOK

WE CONTINUE TO INVEST IN KEY INITIATIVES TO DRIVE OUR GROWTH STRATEGY 2026



STRONG CLIENT FRANCHISE AND PROFITABLE BUSINESS

Equity Story



B2B/B2B4C/D2C business model with unique ecosystem for investment solutions



Technology-leading structured products platform



Strong client franchise across Switzerland, Europe and Asia (incl. Middle East)



Improved earnings quality due to increased diversification



Strong capital position and no goodwill on balance sheet



Investment-grade ratings obtained from credit rating agencies



ESG rating of “AA” assigned by MSCI

APPENDIX

OUR GROWTH STRATEGY 2026

We are executing a Growth Strategy 2026 based on four dimensions...



OFFERING

We are further enlarging and diversifying our offering across products, asset classes and issuers.



PLATFORM

We are at the forefront of digitalisation and will continue to invest in digital client solutions leveraging our scalable technology platform.



REGIONS

We continue to focus on our strong home market position whilst expanding our offering to an international client base.



SUSTAINABILITY

We are implementing responsible investing opportunities for our clients and integrating best ESG practices for a sustainable development of our company.

... measured against clear targets for 2026.

FINANCIAL TARGETS 2026

450-500

Total operating income (CHF million)

>15%

Return on equity

SUSTAINABILITY TARGETS 2026

New

>72%

Great Place to Work® (GPTW) Trust Index

New

>25%

Gender diversity

INVESTOR RELATIONS CONTACTS



Dominik Ruggli
Head Investor Relations,
Communications & Marketing



Renato Bolliger
Investor Relations Analyst

Leonteq AG

Investor Relations

Europaallee 39 | 8004 Zürich | Switzerland

+41 58 800 18 55

investorrelations@leonteq.com

www.leonteq.com/investors

Follow Us

 [Linkedin](#)

 [Twitter](#)

 [Facebook](#)